

P % L

By Fiscal Years

All values are in USD

Note: 2021 vs 2020 is not part of pivot table

FILTERS

market	All
region	All
division	All
customer	All

Values	FY			2021 vs 2020
	2019	2020	2021	
net sales	87.48 M	196.69 M	598.88 M	204.5%
cogs	51.24 M	123.37 M	380.71 M	208.6%
gross margin	36.24 M	73.32 M	218.16 M	197.6%
gm%	41.4%	37.3%	36.4%	-2.3%

AtliQ Hardwares



P % L
By Fiscal Months

All values are in USD

market	All
region	All
division	All
customer	All
FY	2019

Values	Quarters												Grand Total
	Q1			Q2			Q3			Q4			
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
net sales	6.5 M	8.0 M	10.7 M	11.4 M	6.5 M	6.1 M	6.4 M	6.3 M	6.5 M	6.2 M	6.5 M	6.3 M	87.5 M
cogs	3.8 M	4.7 M	6.3 M	6.7 M	3.9 M	3.5 M	3.8 M	3.7 M	3.8 M	3.6 M	3.8 M	3.7 M	51.2 M
gross margin	2.6 M	3.4 M	4.5 M	4.7 M	2.7 M	2.6 M	2.7 M	2.6 M	2.6 M	2.6 M	2.7 M	2.6 M	36.2 M
gm%	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

market	All
region	All
division	All
customer	All
FY	2020

P % L
By Fiscal Months

All values are in USD

Values	Quarters												Grand Total
	Q1			Q2			Q3			Q4			
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
net sales	17.1 M	20.6 M	28.7 M	29.9 M	17.1 M	15.9 M	2.1 M	7.8 M	9.9 M	14.9 M	16.1 M	16.5 M	196.7 M
cogs	10.6 M	12.8 M	18.1 M	18.9 M	10.7 M	9.9 M	1.3 M	4.8 M	6.2 M	9.3 M	10.2 M	10.5 M	123.4 M
gross margin	6.5 M	7.8 M	10.6 M	11.0 M	6.5 M	6.0 M	0.8 M	2.9 M	3.7 M	5.5 M	5.9 M	6.1 M	73.3 M
gm%	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%	36.7%	37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

market	All
region	All
division	All
customer	All
FY	2021

P % L

By Fiscal Months

All values are in USD

Values	Quarters												Grand Total	
	Q1			Q2			Q3			Q4				
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug		
net sales	44.8 M	54.6 M	74.3 M	78.1 M	44.8 M	41.8 M	44.0 M	43.5 M	44.4 M	41.5 M	44.0 M	43.0 M	598.9 M	
cogs	28.4 M	34.7 M	47.4 M	49.8 M	28.4 M	26.5 M	28.0 M	27.7 M	28.1 M	26.4 M	28.0 M	27.4 M	380.7 M	
gross margin	16.4 M	19.9 M	27.0 M	28.3 M	16.4 M	15.3 M	16.0 M	15.8 M	16.3 M	15.1 M	16.0 M	15.6 M	218.2 M	
gm%	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%	

Net Sales Comparison (growth %)

21 vs 20	<div></div> 162.1%	<div></div> 164.7%	<div></div> 159.1%	<div></div> 161.0%	<div></div> 161.4%	<div></div> 162.5%	<div></div> 1981.6%	<div></div> 461.2%	<div></div> 347.0%	<div></div> 178.6%	<div></div> 173.9%	<div></div> 160.3%	<div></div> 204.5%
20 vs 19	<div></div> 164.6%	<div></div> 156.6%	<div></div> 167.3%	<div></div> 161.5%	<div></div> 162.8%	<div></div> 162.0%	<div></div> -67.1%	<div></div> 22.7%	<div></div> 53.1%	<div></div> 140.7%	<div></div> 148.0%	<div></div> 162.0%	<div></div> 124.8%

FILTER

region All

sub_zone All

FY All

P % L

for Markets

All values are in USD

Row Labels	net sales	cogs	gross margin	gm%
Australia	35.57 M	22.10 M	13.47 M	37.9%
Austria	2.96 M	2.07 M	0.89 M	30.0%
Bangladesh	9.69 M	6.26 M	3.43 M	35.4%
Canada	51.99 M	31.51 M	20.48 M	39.4%
China	29.74 M	17.60 M	12.14 M	40.8%
France	37.45 M	21.23 M	16.22 M	43.3%
Germany	19.26 M	13.50 M	5.76 M	29.9%
India	241.85 M	161.16 M	80.69 M	33.4%
Indonesia	27.15 M	16.35 M	10.80 M	39.8%
Italy	19.09 M	12.86 M	6.23 M	32.6%
Japan	9.80 M	5.42 M	4.38 M	44.7%
Netherlands	11.57 M	6.52 M	5.04 M	43.6%
Newzealand	13.39 M	7.37 M	6.02 M	45.0%
Norway	16.16 M	11.19 M	4.97 M	30.7%
Pakistan	10.98 M	6.67 M	4.30 M	39.2%
Philippines	50.92 M	30.16 M	20.76 M	40.8%
Poland	8.39 M	4.91 M	3.48 M	41.5%
Portugal	16.16 M	9.59 M	6.57 M	40.7%
South Korea	79.05 M	50.22 M	28.83 M	36.5%
Spain	14.39 M	9.54 M	4.85 M	33.7%
Sweden	2.05 M	1.22 M	0.83 M	40.6%
United Kingdom	44.23 M	25.34 M	18.89 M	42.7%
USA	131.23 M	82.54 M	48.69 M	37.1%
Grand Total	883.05 M	555.32 M	327.72 M	37.1%

GM% by Quarters (sub zone)

All values are in USD

FILTER

FY 2019

gm% sub zone	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	43.0%	42.2%	42.6%	42.5%	42.6%
India	42.5%	42.2%	42.0%	42.5%	42.4%
NA	35.1%	35.4%	35.4%	35.7%	35.4%
NE	36.6%	37.0%	36.5%	36.6%	36.7%
ROA	44.5%	44.3%	44.0%	44.5%	44.4%
SE	44.5%	44.1%	44.0%	44.2%	44.2%

FY 2020

gm% sub zone	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	43.3%	43.0%	42.8%	41.8%	42.8%
India	32.3%	32.1%	32.4%	32.0%	32.2%
NA	39.9%	40.1%	39.1%	39.7%	39.8%
NE	37.6%	37.8%	38.5%	37.7%	37.8%
ROA	38.4%	38.3%	38.8%	37.7%	38.2%
SE	38.5%	37.3%	38.2%	37.8%	37.9%

AtliQ Hardwares



FY 2021

gm% sub zone	Quarters				Grand Total
	Q1	Q2	Q3	Q4	
ANZ	39.0%	37.8%	38.3%	38.0%	38.3%
India	32.3%	31.8%	31.9%	32.0%	32.0%
NA	37.1%	37.4%	37.5%	37.4%	37.3%
NE	37.9%	38.7%	38.2%	38.3%	38.3%
ROA	38.5%	38.4%	38.1%	38.1%	38.3%
SE	38.6%	38.3%	38.6%	38.5%	38.5%