

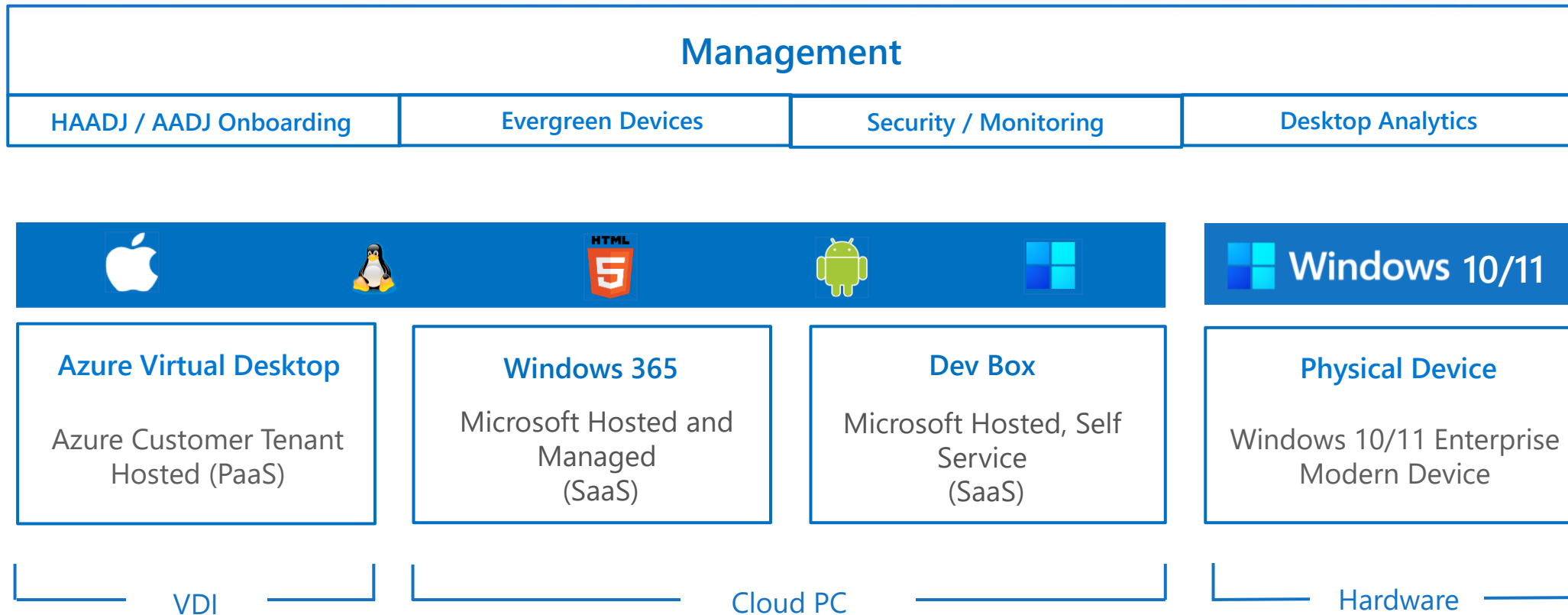
Windows 365

The Other Side

Nick Hall

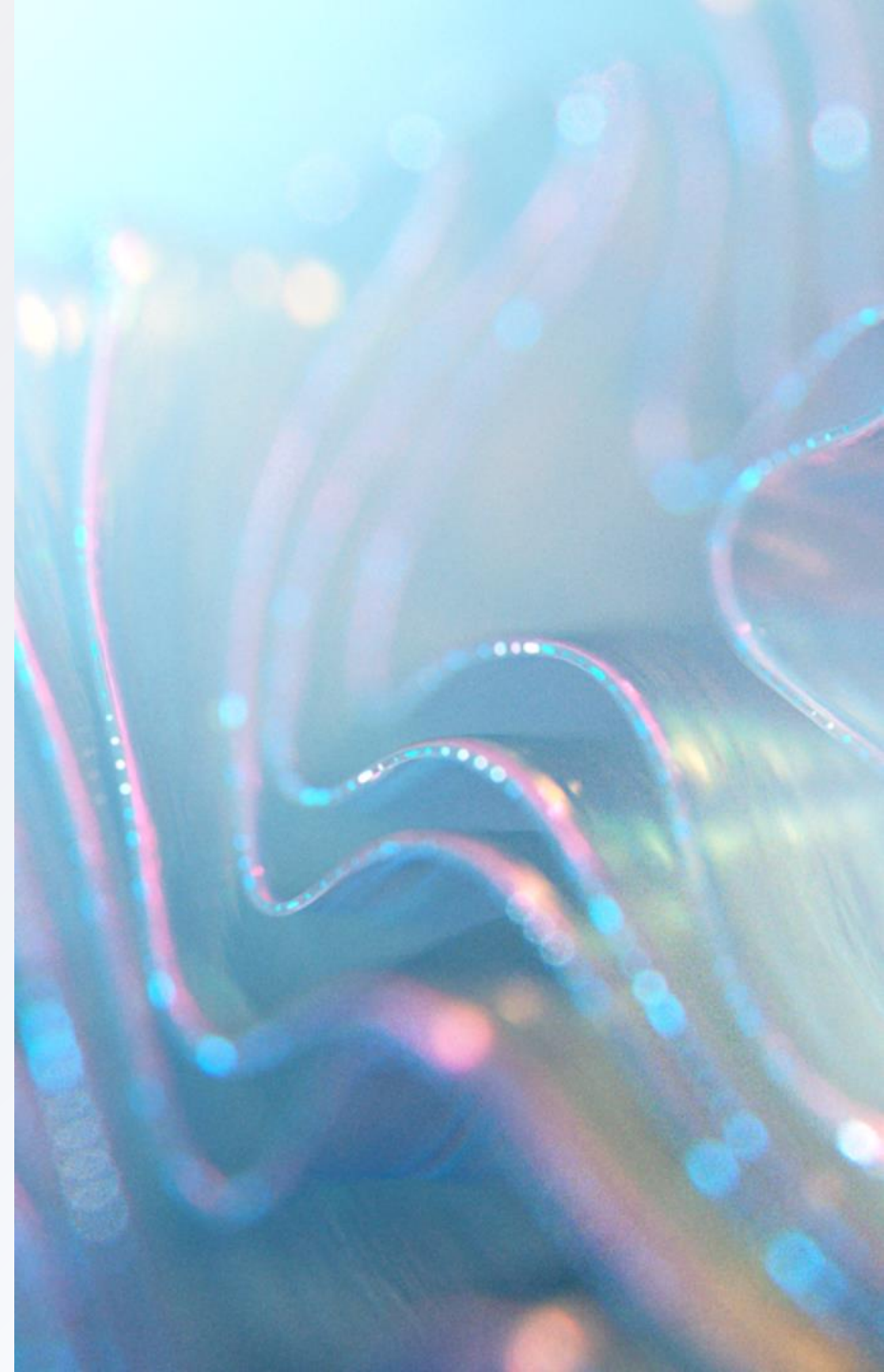
Jan 2023

Modern Endpoint Strategy

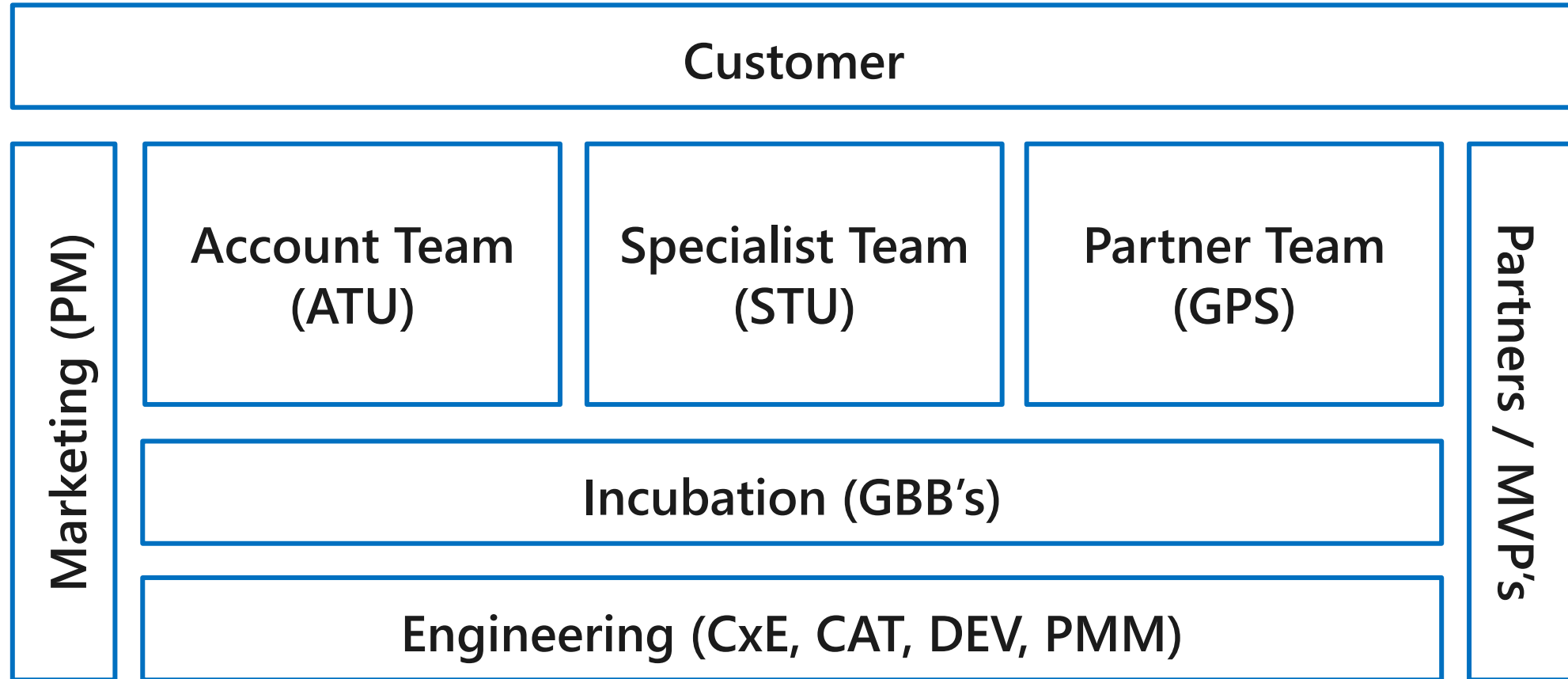


4 Things About Windows 365

- 1 It's SaaS**
Buy, don't build
- 2 Desktop/EUC**
Cost effective personal always on cloud desktop with fantastic end users experience
- 3 Sustainable by design**
Built using Microsoft Cloud Services which are Carbon Neutral
- 4 Windows Strategy**
Windows 365 is **the future of Windows**



"The Other Side"



Global Black Belt – Alignment

Key Link to BG, Customer & the business



Commercial, Technical & Field Leaders

Who

- Nick Hall - EMEA Landing Lead
- Sepideh Naghdi
- Ilse Wathion
- Duccio Petrocchi
- Jürgen Grebe
- David McCormick
- Sam Duncan-Brown
- Daryl Gwyn

Territory

AT, CH & IRE
Nordics
Benelux & FR
ESP, ITA & POR
GER
GER, MEA, WE
UK
UK

Partner Leads

Who

- Triston Brade
- Vincent Machoel

Territory

UK & Nordics
CH, FR, GER, ESP, ITA, MEA, NL



Updates

Informational

SSO

Launched in December and “supported” whilst in Public Preview state.

W365 for Shift Workers

Private Preview underway, and will continue into Feb.

Teams App Sharing

Should be available now for users (or in the coming days). This has been a critical ask for some FSI customers

Updated Roadmap

Roadmap for next semester in locked and NDA version is available. Public version being finalised currently.

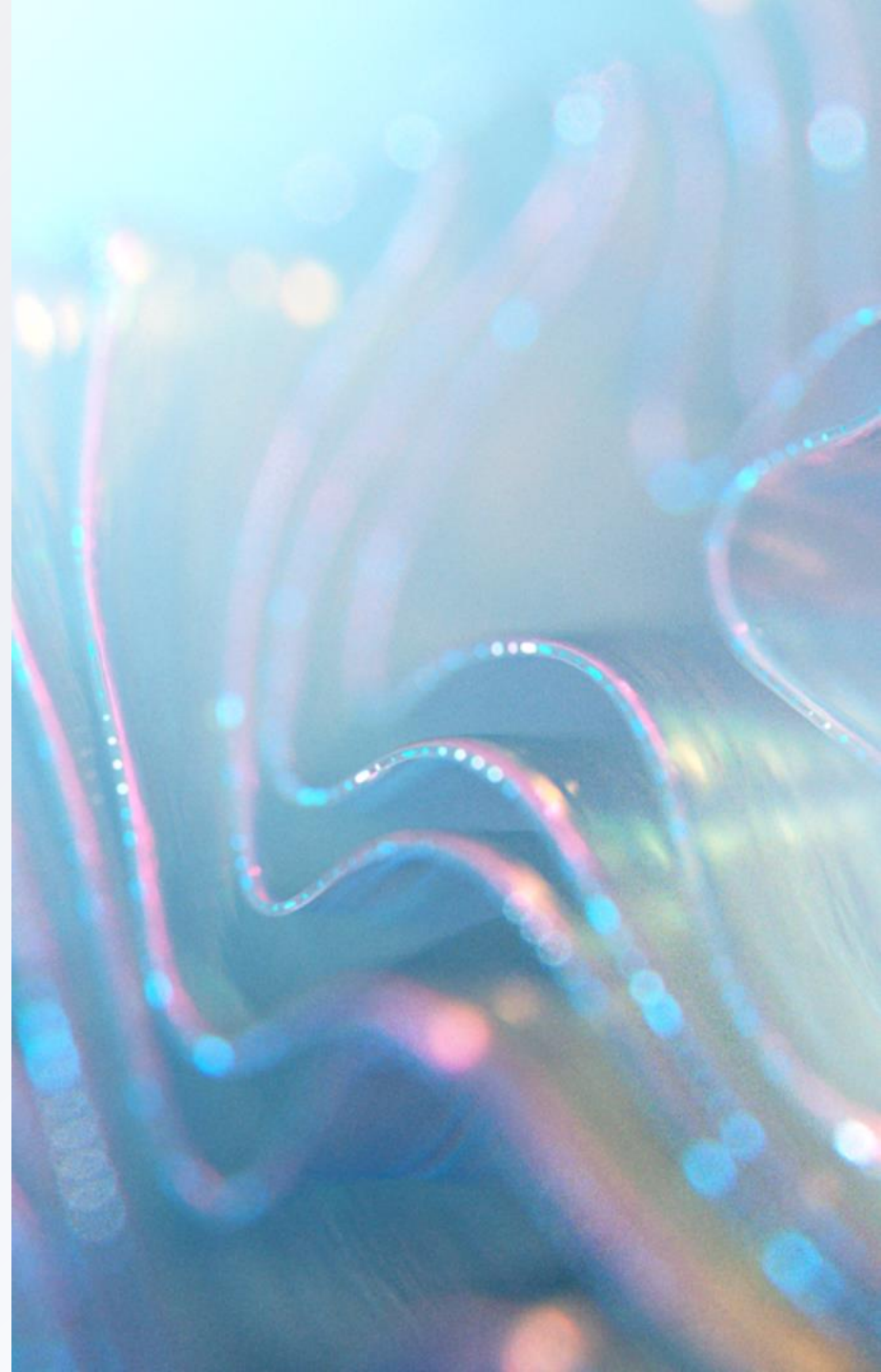
Sustainability Report

Expected release of a Windows 365 Sustainability Report in the coming month/s to support organisations requests

DC Coverage

Further expansion into new areas coming. Hoping to have additional DC’s in Middle East & Africa.

Q & A





Thank You