

Enterasys Delivers the Most Educationally Focused Networking Solution Available

Enterasys offers customers solutions and services designed to provide a safe, reliable classroom environment that supports emerging education applications, while maximizing resource utilization and controlling costs. Learn how Enterasys networking solutions help you focus your time and energy on educating your students:

- **Secure, Reliable Network keeps your Students Safe:** Enterasys' integrated wired/wireless security with Intrusion Prevention enables our customers to easily protect their network while safeguarding student and teacher privacy. In addition, our policy-based edge management capabilities can be leveraged to implement Acceptable Use Policies (AUPs) and automatically align network utilization privileges with individual users to enable multiple students to share a single network access port and to provide secure "guest" access.
- **Enable 21st Century Classrooms:** The laptop 1 to 1 initiative dramatically increases classroom connectivity and is easily supported by Enterasys' integrated wired/wireless solutions. By deploying a converged voice, video, and data network, our customers can provide a 21st century classroom with Classroom Control capabilities, enabling teachers to engage students with a multimedia curriculum while dynamically controlling their on-line access. Enterasys also provides loop protection capabilities because many network access ports are deployed within an unsecured classroom environment.
- **Maximize Efficiency and Control Costs:** With Enterasys wired/wireless solutions, customers get the most out of their networking infrastructure investment by extending network connectivity throughout the school while minimizing cabling needs. By leveraging the role-based configuration capabilities along with the alerts, notifications and compliant event logs provided by the Enterasys management solution, customers can create an efficient, proactive network operations model.
- **Lowest TCO via Long Product Lifecycles and Lifetime Warranty*:** Enterasys products are designed to provide technology lifecycles of 7-10 years, so our customers can focus their budgetary dollars on educating their students. In addition, Enterasys has been at the forefront in offering a comprehensive lifetime warranty designed to provide the lowest possible TCO for integrated wired/wireless solutions.

- With the standard Enterasys Lifetime Warranty, customers with a competing 150 switch deployment can save almost \$900,000 in fees over the life of their equipment!

These are just a few ways your network can benefit and you can save with an Enterasys integrated wired/wireless solution. We look forward to talking with you further to set up a demonstration of our product suite within your unique environment.

*Note: The specific entitlements and limitations of this warranty can be found on enterasys.com.

Contact

For more information, call Enterasys Networks toll free at 1-877-801-7082, or +1-978-684-1000 and visit us on the Web at enterasys.com

Testimonials

Bruce Forster, Executive Director of Information and Educational Technology for Chelmsford Public Schools

"As we attempted to support more IT services for students, teachers, employees and residents, it became clear that we needed an enhanced network that would make all this possible. We have a fiscal responsibility to our residents to give them the best solution available for the most reasonable investment. One of the leading vendors we evaluated eliminated itself immediately, based on expense. The cost of their comparable support services alone was more than the equivalent of educating a half-dozen students for one full year."

Bussie Ible, IS Manager, CedarBridge Academy

"With Enterasys, our network operations have evolved from being reactive to proactive. The equipment's out of the box functionality is far better than any of the other vendors we evaluated with more value delivered faster at less than half the cost. With this high availability network in place, we finally have the tools we need to support the school's new curriculum which includes elements of voice, video and data applications to better educate our students."

Dave Marcum, Enterprise Systems Manager for Grant Joint Union High School District

"We were immediately impressed. Enterasys policy management by user and application makes it easy for us to proactively define and automatically enforce compliance with our Acceptable Use Policy guidelines. If you can whiteboard what's needed – it's easy to configure a policy to enforce it. As I talk with users of other vendors' networking equipment, they are amazed to see how quickly and easily Enterasys enables us to deploy a new security protection district-wide in a couple of clicks."

