# **Competitive Product Analysis**

#### 参考:

https://www.mindtools.com/pages/article/newTMC\_05.htm https://www.businessnewsdaily.com/4245-swot-analysis.html https://articles.bplans.com/how-to-perform-swot-analysis/#

# 1) 一起小学学生

# Strengths:

well developed real game system (city planning, pet collection, time limited mission, PK system)

#### Weaknesses:

http://3g.163.com/news/article/DTMCUE G800014SEH.html

social concern: kids spend too many time and money playing games rather than studying.

↑ hard to charge

poor identity confirm

#### Opportunities:

education technology is a hot trend

the perception of the business is positive( encouraging children to study)

China is more developed, people have access to technological products in daily life.

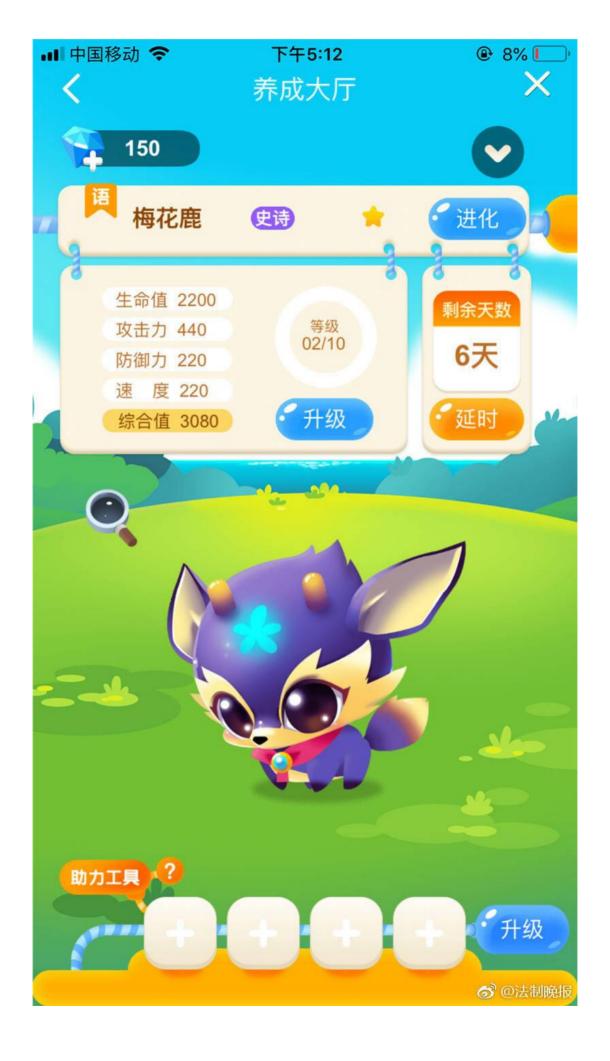
Parents care more about their children' study

#### Threats:

social concern (negative opinion: prejudice on games in China)

illegal activity (no business license record)







#### 开通恐龙时代后可以完成学习, 获得奖励哦!



### 选择开通周期

30天 ¥40

90天 ¥110

360天 ¥400

### 奖励直接发放, 可到邮箱中查看详情







万能碎片 茉莉









开通



# 2) 开心词场

# Strengths:

MAP(Multi-level & Automatized Processing Model)

PK with friend (Wechat+QQ)

Multiple language

start using B2C model in foreign language learning market in 2004 (brend already has been shaped)

# Weaknesses:

APP and website do not synchronize

#### Opportunities:

education technology is a hot trend

the perception of the business is positive( encouraging children to study)

China is more developed, people have access to technological products in daily life.

#### Threats:

numerous competitor with similar products









# 3)百词斩

# Strengths:

picture association complete vocabulary list community

diversed review functioin certain time can earn coins, which can be used in Taobao 百词斩) n

online class

# Weaknesses:

https://www.jianshu.com/p/2a006fd388e

hard to check historical records

software stuck

unrelated pictures

irrelevant ads (oops handbag ad)

# Opportunities:

education technology is a hot trend

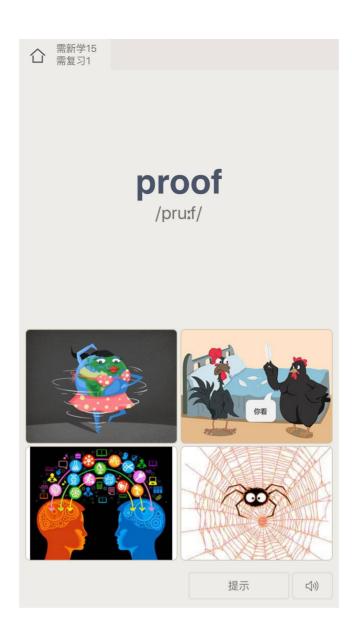
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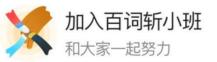
#### 背单词还能赚钱!

**一** 2017年11月04日 - 2017年11月10日











#### 活动介绍

知识就是钱,可不是说说而已哦。当我们背了单词完成斩家活动后,会得到铜板,铜板可以兑换优惠券,优惠券又可以抵钱。尤其像这次,得到了金主爸爸「百词斩商城」的赞助,铜板比平时多了100%。你说斩家活动这一波,咱约不约2

活动已结束

已结束

# undertake





[ˌʌndərˈteɪk]

vi. 担保, 负责; vt. 负责; 从事; 保证; 承担;



I want everyone to know that you undertake this fishpond!

我要让所有人都知道,这个鱼塘被你承包了!





象形



易混

undermine

underdog

undercharge

overtake

斩

继续做题