# **WENJIE HAN**

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### **EDUCATION**

University of Geneva 2020-2021

**Exchange Student** 

University of Zurich 2019-2020

M.A. Business and Economics (Behavioral Economics Concentration)

The University of Chicago 2018-2019

M.A. Social Sciences (Psychology Concentration)

Advisor: Berkeley J. Dietvorst

London School of Economics and Political Science 2015-2018

BSc (Hons) Government and Economics Advisor: Chandran Kukathas

### RESEARCH INTERESTS

*Primary:* Judgement & Decision Making; Evolutionary Inference; Social Influence *Secondary:* Geospatial Analytics; Public Policy; Global Health

# **FELLOWSHIPS & GRANTS**

	The Graduate Council Travel Fund, University of Chicago	2019
•	Ipsos Awards for Innovative Research in the Social Sciences	2019
•	Hayek Fund for Scholars	2019
•	SPSP Summer Psychology Forum Registration Award	2019

### **PUBLICATIONS**

# **Published & Forthcoming**

Kappes, B. H., Fasolo, B., Han, W., Barnes, J., & Ter Meer, J. (2019). Poor Peer Work Does
 Not Boost Student Confidence. *Journal of Behavioral Decision Making*. [Link]

# **Work in Progress**

· Geipel, J., Cai, R., Han, W., & Keysar, B. Foreign Language and Likelihood Judgements.

### **WORKSHOPS & SYMPOSIA**

 Han, W. (2019, September). Algorithm and Information Avoidance. Paper accepted at IAREP/SABE Conference on Economic Psychology and Behavioral Economics, Dublin, Ireland.

\*Selected as Symposium Chair on the Biases & Decisions session.

 Han, W. (2019, July). Algorithm and Information Avoidance. Paper discussed at the "Power in Organizations" Workshop, ETH Zurich, Switzerland.

# **CONFERENCE PRESENTATIONS**

· Han, W. (2021, February). COVID-19 Lockdown Policy and Hue Preferences. Poster

- accepted at the 2021 SPSP Virtual Annual Convention.
- Han, W. (2020, December). COVID-19 Lockdown Policy and Hue Preferences. Poster accepted at the annual Society for Judgment and Decision Making Conference.
- Geipel, J., Cai, R., **Han, W**., & Keysar, B. (2019, November). Future events seem less likely in a foreign language. Poster accepted at the annual Society for Judgment and Decision Making Conference, Montreal, Canada.
- Han, W. (2019, October). Algorithm and Information Avoidance. Paper accepted at the 2019
   Technology, Mind and Society Conference, Washington, DC, USA.
- **Han, W**., & Frank, K. (2019, August). Sensitivity Analysis in Psychological Research. Poster accepted at the 2019 SPSP Summer Psychology Forum, St. Louis, MO, USA.
- · Han, W. (2019, July). Algorithm and Information Avoidance. Paper accepted at the 13th biennial Asian Association of Social Psychology (AASP) conference, Taipei, Taiwan, China.
- Han, W. (2019, May). Algorithm and Information Avoidance. Poster accepted at the 31st APS Annual Convention, Washington, DC, USA.
- Han, W. (2019, April). Algorithm and Information Avoidance. Paper presented at the annual meeting of the Australian Social Psychologists, Sydney, Australia.

### RESEARCH EXPERIENCE

### Research Associate, UZH Zurich Center for Neuroeconomics

2019-2020

· Investigated leadership decisions across different cultures. Programmed experimental tasks, prepared & analyzed data, and drafted a succinct research report. (Advisors: Todd A. Hare & Micah G. Edelson)

# Research Member, LSE Brexit Negotiation Project

2017-2018

• Designed study procedure, prepared experimental stimuli, and conducted quantitative analysis. (Advisor: Michael Bruter)

# Research Assistant, LSE Behavioral Research Lab

2015-2018

· Worked on multiple projects in behavioral science. (Advisor: Heather Barry Kappes)

### PROFESSIONAL EXPERIENCE

### **Business Development Lead, Influence 51**

2019-2020

- · Spearheaded marketing and business development efforts for the company
- Leveraged behavioral science theories to maximize business performance

# Stanford/MIT COVID-19 Policy Hackathon

June 2020

· Drafted policy memos on helping the tourism industry during the COVID-19 pandemic

# **MENTORING & TEACHING ACTIVITIES**

### Peer Supporter, LSE

2017-2018

Offered psychological counselling to fellow students

### Summer School Teacher, Cangzhou No.2 Middle School

2015

· Taught a group of Chinese middle school students the history of political theory

### **AWARDS**

Distinction in LSE100: Interdisciplinary Undergraduate Course

2018

# LANGUAGES & PROGRAMMING SKILLS

Mandarin: Fluent, English: Fluent, French: Conversational

- Microsoft Word, Excel & PowerPoint
- MTurk, Qualtrics, Github, LaTeX, R
- Bayesian Statistics, Machine Learning, Sensitivity Analysis & GIS

# PROFESSIONAL AFFILIATIONS

- · American Psychological Association
- American Economic Association
- American Political Science Association
- American Sociological Association
- · Association for Psychological Science
- Society for Personality and Social Psychology
- Society for Judgment and Decision Making

### **REFERENCES**

### **Heather Barry Kappes**

Assistant Professor of Marketing

London School of Economics and Political Science University of Chicago Booth School of Business

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#### **Todd Hare**

Associate Professor of Neuroeconomics & Human Development

University of Zurich

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# SELECTED COURSEWORK

- · Human Behavior and Evolutionary Inference
- Spatial statistics with applications in health geography and epidemiology
- Bayesian Data Analysis and Models of Behavior
- Neuroeconomics Seminar (Foundations of Human Social Behavior)
- Cognitive Neuroscience
- PhD Seminar on Consumer Behavior