

KONGSBERG UNDERWATER TECHNOLOGY, INC.
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QUOTATION

Prepared for: Woods Hole Oceanographic Institute (WHOI)
 266 Woods Hole Road
 Woods Hole, MA 02543-1050 U.S.A.

Contact Info: Robbie Laird

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Date: 26-May-20

Quote No.: 150738.00 EK80 WBTs WHOI ATLANTIS

CLIN No.	Qty.	Part No.	Description	Price USD
BUDGETARY PRICE QUOTE				
Kongsberg Ocean Sciences EK80 Wide Band Transceiver (WBT) System. Includes processor, WBTs, Transducers and mounting rings.				
1	1	395236	EK80 Processor Unit with EK80 SW installed. Note no monitor is quoted.	\$ 7,900
2	1	402578	Complete 18 kHzWBT split beam transceiver incl. EK80 software license.	\$ 42,000
3	1	KSV-088694	ES 18, Split Beam, 11°x 11°, 18 kHz includes 25m cable.	\$ 28,130
4	1	499-088814	Mounting ring for ES18	\$ 6,880
5	1	402579	Complete 38kHz WBT split beam transceiver for frequency band 25 kHz to 50 kHz incl. EK80 software license.	\$ 42,000
6	1	321842	ES38-7 Split Beam 7°x 7°, 38 kHz includes 25m cable.	\$ 17,920
7	1	ES3-206786	Mounting ring assembly. for ES38B and 38-7	\$ 3,960
8	1	402580	Complete 70kHz WBT split beam transceiver for frequency band 45 kHz to 90 kHz incl. EK80 software license.	\$ 36,000
9	1	KSV-203678	ES70-7C, Split Beam 7° x 7°, 70 kHz includes 25m cable.	\$ 15,376
10	1	ES7-203679	Clamp ring assembly. for ES70-7C	\$ 700
11	1	ES7-203680	Mounting ring for ES70-7C	\$ 4,336
12	1	402581	Complete 120kHz WBT split beam transceiver frequency band 85 kHz to 170 kHz incl. EK80 software license.	\$ 36,000
13	1	KSV-204580	ES120-7C, Split Beam 7°x 7°, 120 kHz includes 25m cable.	\$ 10,424
14	1	ES1-203672	Clamp ring assy. for ES120-7C	\$ 700
15	1	ES1-204719	Mounting ring for ES120-7C	\$ 2,700
16	1	402582	Complete 200kHz WBT split beam transceiver for frequency band 150 kHz to 300 kHz incl. EK80 software license.	\$ 36,000
17	1	KSV-203003	ES200-7C, Split Beam 7°x 7°, 200 kHz includes 25m cable.	\$ 9,168
18	1	ES2-200879	Clamp ring assy. for ES200-7C	\$ 700
19	1	ES2-204464	Mounting ring for ES200-7C	\$ 1,584
20	1	SRT-073512	Copper Calibration Sphere 18 kHz TS -34.4 dB, 63 mm (for GPT)	\$ 700

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21	1	337897	Tungsten Calibration Sphere Reference Target 38.1mm	\$	700
22	1	337511	Tungsten Calibration Sphere Reference Target 22mm	\$	700
23		136851	<i>K-SYNC Base Unit with 8 channels 19" rack mount</i>	\$	36,875
Subtotal Hardware				\$	341,453

Services - On-site Supervision, Harbor and Sea Acceptance Testing (HAT & SAT)

24	1	Installation supervision	Supervision of installation of EK80 mounting rings and transducers. Support of installation of WBTs and rack.	\$	19,530
25	1	HAT	HAT dockside work approximately two (2) days on-site. Power to all systems and checking connection to external sensors and to WBTs in rack. Termination of all transducers with Amphenol connectors. Acceptance report sign off.	\$	7,180
26	1	SAT	SAT includes up to three (3) days at sea with calibration of EK80 WBTs under CW mode (under single pulse width and power) and noise test. Includes shipping of calibration equipment. Acceptance report sign off.	\$	15,570
Subtotal Services				\$	42,280

TOTAL combined hardware, optional systems and services

\$ 383,733

Terms and Conditions of Sale

Kongsberg Underwater Technology, Inc. Standard Terms and Conditions apply. These are available upon request and include the following:

1. Delivery time in most cases 90 days ARO. **As a consequence of the Coronavirus pandemic, Kongsberg Maritime cannot currently commit to delivery dates/performance dates. Kongsberg Maritime will make all reasonable efforts to maintain the delivery dates/performance dates provided herein, however please note that dates provided are indicative only.**
2. All prices are quoted in US Dollars, FOB Destination
3. Sale contingent upon export approval. End User Statement may be required.
4. Payment terms are Net 30 for approved accounts.
5. This quotation is valid for 60 days.

Best Regards

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