

```
2 . * import data
3 . import excel "${data dir}/overconfidence measure.xlsx", ///
             sheet("overconfidence_measure") firstrow
4.
5 . * count overconfident and not overconfident households in the learning set
6 . count if overconfidence == 1
7 . count if overconfidence == 0
    7,506
9 . * generate key variables
10. *** age
11. gen age2 = age^2
12. *** income
13. gen logincome = log(income)
14. gen logincome2 = logincome^2
15. *** financial literacy measure (measured by factor analysis score and normalized)
16. **** factor analysis
17. gen interest_q_c = interest_q == 1
18. gen inflation_q_c = inflation_q == 1
19. gen bond q c = bond q == 1
20. gen mortgage q c = mortgage q == 1
21. gen mutual q c = mutual q == 1
22. factor *q_c, pcf
  (obs=80, 164)
  Factor analysis/correlation
                                                         Number of obs =
                                                                                   80,164
      Method: principal-component factors
                                                          Retained factors =
      Rotation: (unrotated)
                                                          Number of params =
      ______
           Factor | Eigenvalue Difference Proportion Cumulative

      Factor1 | 2.08551
      1.15877
      0.4171
      0.4171

      Factor2 | 0.92674
      0.22666
      0.1853
      0.6025

      Factor3 | 0.70008
      0.00584
      0.1400
      0.7425

      Factor4 | 0.69424
      0.10083
      0.1388
      0.8813

      Factor5 | 0.59341
      0.01187
      1.0000

       Factor5 | 0.59341 . 0.1187 1.0000
```

LR test: independent vs. saturated: chi2(10) = 4.7e+04 Prob>chi2 = 0.0000

Factor loadings (pattern matrix) and unique variances

| Variable   | Factor1  | Uniqueness                                     |
|--|--|--|
| interest_q_c  <br>inflation_~c  <br>bond_q_c  <br>mortgage_q_c  <br>mutual_q_c | 0.6435  <br>0.7315  <br>0.4972  <br>0.6508  <br>0.6824 | 0.5859<br>0.4649<br>0.7528<br>0.5765<br>0.5344 |

## 23. predict score

(regression scoring assumed)

Scoring coefficients (method = regression)

| Variable   | Factor1   |
|--|---|
| interest_q_c   inflation_~c   bond_q_c   mortgage_q_c   mutual_q_c | 0.30857<br>0.35075<br>0.23839<br>0.31204<br>0.32719 |

## 24. \*\*\*\* normalization

25. summ score

| Variable | Obs           | Mean      | Std. De | ev. | Min       | Max      |
|----------|---------------|-----------|---------|-----|-----------|----------|
| score    | +<br>  80,164 | -1.84e-09 |         | 1 - | -2.030406 | 1.336009 |

26. gen fin\_lit = (score - r(min)) / (r(max) - r(min))

27.

28. \* summary statistics

> [aw=weights], statistics(p10 p50 p90 mean sd N) columns(statistics)

Summary statistics: p10 p50 p90 mean sd count

for variables: retire\_dummy precaution\_dummy fin\_par\_dummy female\_dummy age nonwh

> ite\_dummy ma

> rital\_dummy income high\_school\_dummy college\_dummy fin\_lit overconfidence\_bnb overco
> nfidence\_for

> nfidence\_for

> est overconfidence\_knn overconfidence\_logit overconfidence\_mlp overconfidence\_svm

|              | e(p10)   | e (p50)  | e(p90)   | e(mean)  | e(sd)    | e(count) |
|--------------|----------|----------|----------|----------|----------|----------|
| retire dummy | 0        | 0        | 1        | .3089863 | .4620784 | 80164    |
| precaution~y | 0        | 0        | 1        | .4490168 | .497397  | 80164    |
| fin par du~y | 0        | 0        | 1        | .313935  | .4640932 | 80164    |
| female dummy | 0        | 1        | 1        | .5136688 | .4998162 | 80164    |
| age          | 20       | 50       | 70       | 46.34164 | 16.52453 | 80164    |
| nonwhite d~y | 0        | 0        | 1        | .3500791 | .4769974 | 80164    |
| marital du~y | 0        | 1        | 1        | .5226527 | .4994897 | 80164    |
| income       | 7500     | 42500    | 125000   | 62054.31 | 49231.67 | 80164    |
| high schoo~y | 1        | 1        | 1        | .9537342 | .2100614 | 80164    |
| college du~y | 0        | 0        | 1        | .3553699 | .4786282 | 80164    |
| fin lit      | .2138178 | .6296108 | 1        | .5800545 | .2993637 | 80164    |
| overconfid~b | .0097383 | .187493  | .590684  | .2468887 | .2308618 | 80164    |
| overconfi~st | .0286683 | .2029464 | .4551141 | .2335589 | .1703746 | 80164    |
| overconfid~n | 0        | .1546392 | .4639175 | .2026388 | .1999288 | 80164    |
| overconfi~it | .0018099 | .1132302 | .7885393 | .2639741 | .3010764 | 80164    |
| overconfid~p | .0108795 | .1687191 | .3531788 | .1894704 | .1537241 | 80164    |
| overconfid~m | .0000437 | .1333883 | .9999974 | .3923306 | .4262681 | 80164    |

```
31. estout using "${tables dir}/sum stat.tex", ///
 cells("p10 p50 p90 mean(fmt(a3)) sd(fmt(a3)) count(label(#Obs.))") ///
varlabels(`e(var)') sty(tex) replace
 (output written to ../outputs/tables/sum stat.tex)
33. local household X "age age2 logincome logincome2 female dummy nonwhite dummy marital
 > dummy high
 > school dummy college_dummy"
35. * baseline regressions with svm
36. *** retirement readiness
37. **** without state dummies
38. logit retire dummy overconfidence svm fin lit `household X' i.year [pw=weights]
              log pseudolikelihood = -49564.375
log pseudolikelihood = -43077.119
 Iteration 0:
 Iteration 1:
              log pseudolikelihood = -42834.139
 Iteration 2:
              log pseudolikelihood = -42832.904
log pseudolikelihood = -42832.904
 Iteration 3:
 Iteration 4:
                                              Number of obs = 80,164
Wald chi2(13) = 7573.09
Prob > chi2 = 0.0000
Pseudo R2 = 0.1358
 Logistic regression
 Log pseudolikelihood = -42832.904
 ______
                                  Robust
      retire dummy |
                        Coef. Std. Err.
                                              z P>|z| [95% Conf. Interval]
 ___________
               year |
                      .0212984 .0246373 0.86 0.387 -.0269899 .0695866
.0735256 .025168 2.92 0.003 .0241971 .122854
              2015 | 2018 |
 _cons | 1.193582 1.258919 0.95 0.343 -1.273855 3.661018
39. scalar r2 = e(r2 p)
40. margins, dydx(overconfidence svm fin lit) post
                                              Number of obs = 80,164
 Average marginal effects
 Model VCE : Robust
 Expression : Pr(retire_dummy), predict()
dy/dx w.r.t. : overconfidence_svm fin_lit
```

| <br>  <br>                   |                      | Delta-method<br>Std. Err. | z              | P>   z | [95% Conf. | Interval] |
|------------------------------|----------------------|---------------------------|----------------|--------|------------|-----------|
| overconfidence_svm   fin_lit | .1462839<br>.3410313 | .0063667                  | 22.98<br>34.36 | 0.000  | .1338055   | .1587624  |

```
41. outreg2 using "${tables dir}/SVM.tex", tex replace addstat(Pseudo R-squared, r2) ///
    > addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, No) ///
> ctitle("Readiness")
        ../outputs/tables/SVM.tex
       dir : seeout
42.
43. ***** with state dummies
44. logit retire dummy overconfidence svm fin lit `household X' i.year i.state cate [pw=
       Iteration 0: log pseudolikelihood = -49564.375
                                                        log pseudolikelihood = -43021.121
       Iteration 1:
                                                        log pseudolikelihood = -42774.304
log pseudolikelihood = -42773.022
log pseudolikelihood = -42773.022
       Iteration 2:
       Iteration 3:
       Iteration 4:
                                                                                                                                                                                     Number of obs = 80,164
Wald chi2(63) = 7665.16
Prob > chi2 = 0.0000
Pseudo R2 = 0.1370
       Logistic regression
       Log pseudolikelihood = -42773.022
                                                                                                                                      Robust
                                                                                                  Coef. Std. Err.
                          retire dummy |
                                                                                                                                                                                         z P>|z|
                                                                                                                                                                                                                                                 [95% Conf. Interval]

        overconfidence_svm |
        .82241
        .0362728
        22.67
        0.000
        .7513166
        .8935033

        fin_lit |
        1.893639
        .0577569
        32.79
        0.000
        1.780437
        2.00684

        age |
        .128823
        .0042064
        30.63
        0.000
        .1205785
        .1370674

        age2 |
        -.0017108
        .0000445
        -38.41
        0.000
        -.0017981
        -.0016235

        logincome |
        -1.775951
        .2388341
        -7.44
        0.000
        -2.244058
        -1.307845

        logincome2 |
        .11196
        .0112559
        9.95
        0.000
        .0898988
        .1340212

        female_dummy |
        -.1456801
        .0201476
        -7.23
        0.000
        -.1851687
        -.1061916

        nonwhite_dummy |
        .1141488
        .0242696
        4.70
        0.000
        .0665812
        .1617164

        marital_dummy |
        .0022549
        .0232207
        -0.10
        0.923
        -.0477666
        .0432569

        high_school_dummy |
        .2276716
        .0211887
        13.10
        0.000
        .2361424
        .3192007

        ______
                                                           vear |
                                                       state cate |

    8
    -.1575095
    .0869825
    -1.81
    0.070
    -.3279921
    .0129731

    9
    .0272461
    .0874748
    0.31
    0.755
    -.1442013
    .1986935

    10
    -.1155964
    .0911484
    -1.27
    0.205
    -.294244
    .0630512

    11
    .026699
    .0859033
    0.31
    0.756
    -.1416683
    .1950166

                                                               10

    10
    -.1155964
    .0911484
    -1.27
    0.205
    -.294244
    .0630512

    11
    .026699
    .0859033
    0.31
    0.756
    -.1416683
    .1950663

    12
    -.024613
    .0886361
    -0.28
    0.781
    -.1983367
    .1491106

    13
    -.0787176
    .0866547
    -0.91
    0.364
    -.2485577
    .0911225

    14
    -.0748481
    .0845539
    -0.89
    0.376
    -.2405708
    .0908746

    15
    -.1040199
    .0866736
    -1.20
    0.230
    -.2738969
    .0658572

    16
    -.0523651
    .0866898
    -0.60
    0.546
    -.222274
    .1175437

    17
    -.0121392
    .0880243
    -0.14
    0.890
    -.1846636
    .1603852

    18
    -.103553
    .0872747
    -1.19
    0.235
    -.2746083
    .0675023

      17
      -.0121392
      .0880243
      -0.14
      0.890
      -.1846636
      .1603852

      18
      -.103553
      .0872747
      -1.19
      0.235
      -.2746083
      .0675023

      19
      -.0389663
      .0865241
      -0.45
      0.652
      -.2085505
      .1306179

      20
      -.0211924
      .0860164
      -0.25
      0.805
      -.1897814
      .1473966

      21
      -.0964227
      .0871644
      -1.11
      0.269
      -.2672618
      .0744164

      22
      -.1874438
      .0893267
      -2.10
      0.036
      -.3625209
      -.0123667

      23
      -.0635689
      .0875257
      -0.73
      0.468
      -.2351161
      .1079783

      24
      -.0846434
      .0866836
      -0.98
      0.329
      -.2545402
      .0852534

      25
      | .0274988
      .0851488
      0.32
      0.747
      -.1393897
      .1943874

      26
      | -.0853995
      .0862991
      -0.99
      0.322
      -.2545427
      .0837437

      27
      | .1783344
      .0854067
      2.09
      0.037
      .0109403
      .3457286

      28
      | .0053102
      .0865281
      <td
```

Log pseudolikelihood = -46959.305

```
    31 | -.2013005
    .0885968
    -2.27
    0.023
    -.374947
    -.0276541

    32 | -.0710909
    .0895931
    -0.79
    0.427
    -.2466902
    .1045083

    33 | -.0447972
    .0849574
    -0.53
    0.598
    -.2113105
    .1217162

    34 | -.094691
    .088448
    -1.07
    0.284
    -.2680459
    .0786633

    35 | .0909865
    .0865056
    1.05
    0.293
    -.0785613
    .2605343

                  cons | 1.528607 1.261835 1.21 0.226 -.9445441 4.001758
45. scalar r2 = e(r2 p)
46. margins, dydx(overconfidence svm fin lit) post
  Average marginal effects
                                                       Number of obs = 80,164
  Model VCE : Robust
  Expression : Pr(retire_dummy), predict()
  dy/dx w.r.t. : overconfidence svm fin lit
  ______
                               Delta-method
                              dy/dx Std. Err.
                                                        z P>|z|
                                                                          [95% Conf. Interval]
  ______
  47. outreg2 using "${tables_dir}/SVM.tex", tex append addstat(Pseudo R-squared, r2) ///
  > addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, Yes) ///
            ctitle("Readiness")
  ../outputs/tables/SVM.tex
  dir : seeout
49. *** precautionary saving
50. **** without state dummies
51. logit precaution dummy overconfidence svm fin lit `household X' i.year [pw=weights]
  Iteration 0: log pseudolikelihood = -55147.986
Iteration 1: log pseudolikelihood = -47021.181
 Iteration 2: log pseudolikelihood = -46959.508

Iteration 3: log pseudolikelihood = -46959.305

Iteration 4: log pseudolikelihood = -46959.305
                                                        Number of obs = 80,164
Wald chi2(13) = 8585.62
Prob > chi2 = 0.0000
Pseudo R2 = 0.1485
  Logistic regression
```

| precaution_dummy   | Coef.  | Robust<br>Std. Err.   | z   | P> z  | [95% Conf.  | Interval]  |
|--|--|---|---|---|---|--|
| overconfidence_svm<br>fin_lit<br>age<br>age2<br>logincome<br>logincome2<br>female_dummy<br>nonwhite_dummy<br>marital_dummy<br>high_school_dummy<br>college_dummy | .8158523<br>  1.581582<br> 1187597<br>  .0014338<br>  -2.254087<br>  .1422843<br> 1706091<br>  .0035496<br>  .0333558<br>  .4094395<br>  .351746 | .0334389<br>.0520168<br>.0039239<br>.0000414<br>.2359597<br>.0111919<br>.0191462<br>.0220125<br>.0213744<br>.0604101<br>.020296 | 24.40<br>30.41<br>-30.27<br>34.64<br>-9.55<br>12.71<br>-8.91<br>0.16<br>1.56<br>6.78<br>17.33 | 0.000<br>0.000<br>0.000<br>0.000<br>0.000<br>0.000<br>0.000<br>0.872<br>0.119<br>0.000<br>0.000 | .7503133<br>1.479631<br>1264504<br>.0013526<br>-2.716559<br>.1203487<br>208135<br>0395942<br>0085372<br>.291038<br>.3119666 | .8813913<br>1.683533<br>111069<br>.0015149<br>-1.791614<br>.16422<br>1330832<br>.0466933<br>.0752488<br>.5278411<br>.3915255 |
| year<br>2015<br>2018<br>_cons  | .1896199<br>.2911229<br>.7.653026  | .0233708<br>.0238445<br>1.23882   | 8.11<br>12.21<br>6.18   | 0.000   | .1438141<br>.2443886<br>5.224983  | .2354258<br>.3378573<br>10.08107   |

- 52. scalar r2 =  $e(r2_p)$
- 53. margins, dydx(overconfidence svm fin lit) post

Number of obs = 80,164 Average marginal effects

Model VCE : Robust

Expression : Pr(precaution\_dummy), predict()
dy/dx w.r.t. : overconfidence\_svm fin\_lit

| Delta-method | dy/dx Std. Err. z P>|z| [95% Conf. Interval] 

 overconfidence\_svm | .1636849
 .0065689
 24.92
 0.000
 .1508101
 .1765597

 fin\_lit | .3173136
 .0100917
 31.44
 0.000
 .2975342
 .337093

```
54. outreg2 using "${tables dir}/SVM.tex", tex append addstat(Pseudo R-squared, r2) ///
 > addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, No) ///
ctitle("Precaution")
  ../outputs/tables/SVM.tex
```

dir : seeout

56. \*\*\*\* with state dummies

57. logit precaution dummy overconfidence svm fin lit `household X' i.year i.state cate > [pw=weights]

Iteration 0: log pseudolikelihood = -55147.986 log pseudolikelihood = -46927.598 log pseudolikelihood = -46863.052 Iteration 1: Iteration 2: log pseudolikelihood = -46862.848 Iteration 3: Iteration 4: log pseudolikelihood = -46862.848

Number of obs = 80,164 Wald chi2(63) = 8744.55 Prob > chi2 = 0.0000 Pseudo R2 = 0.1502 Logistic regression Log pseudolikelihood = -46862.848

| precaution_dummy        | <br>  Coef.<br>+        | Robust<br>Std. Err.  | Z<br>          | P> z           | [95% Conf.            | Interval]             |
|-------------------------|-------------------------|----------------------|----------------|----------------|-----------------------|-----------------------|
| overconfidence_svm      | .8204493                | .0335034             | 24.49          | 0.000          | .7547838              | .8861148              |
| fin_lit                 | 1.592828                | .0521592             | 30.54          | 0.000          | 1.490598              | 1.695058              |
| age                     | 1188102                 | .0039306             | -30.23         | 0.000          | 126514                | 1111065               |
| age2                    | .0014321                | .0000415             | 34.54          | 0.000          | .0013508              | .0015133              |
| logincome<br>logincome2 | -2.190928<br>  .1391215 | .2365888<br>.0112298 | -9.26<br>12.39 | 0.000          | -2.654634<br>.1171115 | -1.727223<br>.1611315 |
| female dummy            | 1684747                 | .0191923             | -8.78          | 0.000          | 2060908               | 1308585               |
| nonwhite dummy          | 0388094                 | .0234545             | -1.65          | 0.098          | 0847794               | .0071607              |
| marital dummy           | .0412159                | .0215893             | 1.91           | 0.056          | 0010984               | .0835302              |
| high_school_dummy       | .4127042                | .0604319             | 6.83           | 0.000          | .2942598              | .5311486              |
| _college_dummy          | .3503194<br>            | .0204337             | 17.14          | 0.000          | .3102701              | .3903688              |
| year<br>2015            | <br>  .1917823          | .0233906             | 8.20           | 0.000          | .1459376              | .237627               |
| 2018                    | .2946631                | .0238865             | 12.34          | 0.000          | .2478464              | .3414797              |
| state_cate              |                         |                      |                |                |                       |                       |
| _ 2                     | 0542752                 | .085052              | -0.64          | 0.523          | 2209741               | .1124237              |
| 3                       | 1584485                 | .0850565             | -1.86          | 0.062          | 3251563               | .0082593              |
| 4<br>5                  | 0787413<br>  .0470674   | .0844035<br>.0834127 | -0.93<br>0.56  | 0.351<br>0.573 | 244169<br>1164185     | .0866865              |
| 6                       | 1152955                 | .0848398             | -1.36          | 0.174          | 2815784               | .0509875              |
| 7                       | 1647177                 | .0849588             | -1.94          | 0.053          | 3312339               | .0017985              |
| 8                       | 1888637                 | .0833001             | -2.27          | 0.023          | 3521288               | 0255985               |
| 9                       | 0688258                 | .0861307             | -0.80          | 0.424          | 2376388               | .0999871              |
| 10                      | .0675345                | .08624               | 0.78           | 0.434          | 1014928               | .2365618              |
| 11<br>12                | 0231699<br>  .1372239   | .0852755<br>.085751  | -0.27<br>1.60  | 0.786<br>0.110 | 1903068<br>0308448    | .143967<br>.3052927   |
| 13                      | 1787774                 | .0838507             | -2.13          | 0.110          | 3431217               | 0144331               |
| 14                      | .084568                 | .0819573             | 1.03           | 0.302          | 0760653               | .2452013              |
| 15                      | 2281524                 | .0840975             | -2.71          | 0.007          | 3929805               | 0633244               |
| 16                      | 1018504                 | .08392               | -1.21          | 0.225          | 2663305               | .0626297              |
| 17                      | 1874326                 | .0839039             | -2.23          | 0.025          | 3518812               | 0229841               |
| 18<br>19                | 0493449<br>0342746      | .0838516<br>.0838264 | -0.59<br>-0.41 | 0.556<br>0.683 | 2136911<br>1985713    | .1150013              |
| 20                      | 2241441                 | .0843715             | -2.66          | 0.008          | 3895091               | 058779                |
| 21                      | 2703906                 | .0846516             | -3.19          | 0.001          | 4363047               | 1044764               |
| 22                      | 0580348                 | .0862147             | -0.67          | 0.501          | 2270125               | .1109429              |
| 23                      | 1073062                 | .0830457             | -1.29          | 0.196          | 2700727               | .0554603              |
| 24                      | .0153983                | .0837036             | 0.18           | 0.854          | 1486578               | .1794544              |
| 25<br>26                | 0763013                 | .0833543             | -0.92<br>-2.76 | 0.360          | 2396727<br>3981932    | .0870701<br>0677266   |
| 27                      | 2329599<br> 1713912     | .0817603             | -2.70          | 0.006<br>0.036 | 3316385               | 011144                |
| 28                      | 1021796                 | .0840928             | -1.22          | 0.224          | 2669985               | .0626392              |
| 29                      | 0310566                 | .0849364             | -0.37          | 0.715          | 1975288               | .1354156              |
| 30                      | 113491                  | .0838554             | -1.35          | 0.176          | 2778445               | .0508626              |
| 31                      | 1572798                 | .0849826             | -1.85          | 0.064          | 3238426               | .009283               |
| 32<br>33                | 1189419<br>  .1466962   | .0854278             | -1.39<br>1.78  | 0.164<br>0.076 | 2863773<br>0151231    | .0484935              |
| 34                      | 0144191                 | .0849271             | -0.17          | 0.865          | 1808731               | .1520349              |
| 35                      | .0925907                | .0838458             | 1.10           | 0.269          | 071744                | .2569254              |
| 36                      | 1279897                 | .0840941             | -1.52          | 0.128          | 2928111               | .0368317              |
| 37                      | 2633723                 | .0848594             | -3.10          | 0.002          | 4296937               | 097051                |
| 38                      | 1409223                 | .0796245             | -1.77          | 0.077          | 2969834               | .0151388              |
| 39<br>40                | 0327184<br> 0882776     | .0839622<br>.0835731 | -0.39<br>-1.06 | 0.697          | 1972812<br>2520778    | .1318445              |
| 41                      | 0882776<br> 0496768     | .0833731             | -0.59          | 0.291<br>0.555 | 2147827               | .1154291              |
| 42                      | 0686695                 | .083162              | -0.83          | 0.409          | 2316641               | .0943251              |
| 43                      | 2055727                 | .0844267             | -2.43          | 0.015          | 3710459               | 0400994               |
| 44                      | 1179136                 | .0823303             | -1.43          | 0.152          | 279278                | .0434508              |
| 45                      | 101688                  | .0846582             | -1.20          | 0.230          | 267615                | .064239               |
| 46<br>47                | 2828079<br> 2336958     | .0831057<br>.0852602 | -3.40<br>-2.74 | 0.001<br>0.006 | 445692<br>4008028     | 1199237<br>0665889    |
| 48                      | 2336936<br> 0317701     | .0803351             | -2.74          | 0.692          | 189224                | .1256838              |
| 49                      | 2110969                 | .0828904             | -2.55          | 0.011          | 3735591               | 0486347               |
| 50                      | 1837703                 | .0838418             | -2.19          | 0.028          | 3480972               | 0194434               |
| 51                      | 1167262                 | .0831548             | -1.40          | 0.160          | 2797065               | .0462542              |
|                         | I                       |                      |                |                |                       |                       |

```
_cons | 7.424866 1.24284 5.97 0.000 4.988943 9.860788
58. scalar r2 = e(r2 p)
59. margins, dydx(overconfidence svm fin lit) post
                                                      Number of obs = 80,164
  Average marginal effects
 Model VCE
             : Robust
  Expression : Pr(precaution dummy), predict()
  dy/dx w.r.t. : overconfidence_svm fin_lit
                                   Delta-method
                            dy/dx Std. Err. z P>|z| [95% Conf. Interval]

      overconfidence_svm | fin_lit |
      .1641869 .0065632 .0000 .000 .1513233 .1770505 .318754 .0100938 .31.58 .0.000 .2989705 .3385375

60. outreg2 using "${tables_dir}/SVM.tex", tex append addstat(Pseudo R-squared, r2) ///
  > addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, Yes) ///
            ctitle("Precaution")
  ../outputs/tables/SVM.tex
  dir : seeout
62. *** financial market participation
63. **** without state dummies
64. logit fin_par_dummy overconfidence_svm fin_lit `household X' i.year [pw=weights]
 Iteration 0: log pseudolikelihood = -49879.082
Iteration 1: log pseudolikelihood = -41045.732
Iteration 2: log pseudolikelihood = -40561.136
Iteration 3: log pseudolikelihood = -40553.349
                log pseudolikelihood = -40553.341
log pseudolikelihood = -40553.341
  Iteration 4:
  Iteration 5:
                                                      Number of obs = 80,164
Wald chi2(13) = 9325.48
Prob > chi2 = 0.0000
Pseudo R2 = 0.1870
  Logistic regression
  Log pseudolikelihood = -40553.341
      | Robust fin_par_dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval]
 year |
                2015 | -.2501064 .0248714 -10.06 0.000 -.2988535 -.2013593
2018 | -.1829404 .025593 -7.15 0.000 -.2331017 -.1327791
  _cons | 3.371651 1.510611 2.23 0.026 .4109075 6.332395
                                                                       .4109075 6.332395
```

| 12<br>13<br>14<br>15<br>16<br>17<br>18<br>19<br>21<br>22<br>22<br>24<br>25<br>26<br>27<br>28<br>29<br>31<br>32<br>33<br>33<br>33<br>33<br>33<br>44<br>44<br>44<br>44<br>44<br>44<br>44<br>44 | .6444628<br>  .0998976<br>  .0999543<br> 0607039<br>  .2057484<br>  .160525<br>  .0115383<br>  .1096258<br>  .13977<br>  .0747308<br>  .1384066<br>  .0371959<br>  .1963038<br>  .060738<br>  .0875<br>  .2820159<br>  .1490966<br>  .010499<br>  .0067701<br>  .1936386<br>  .1298963<br>  .3432957<br> 0001654<br>  .2056553<br>  .165876<br>  .0374211<br>  .1568772<br>  .1304685<br>  .0958179<br>  .058208<br>  .2429181<br> 0593955<br> 0128892<br>  .0426999<br>  .1998548<br>  .176447<br>  .2498825<br> 0421549<br>  .2298824<br>  .1788317 | .0929305<br>.0912758<br>.0881979<br>.094142<br>.091451<br>.0931117<br>.0939004<br>.093623<br>.09382<br>.0934255<br>.0946514<br>.0930615<br>.0954221<br>.0934734<br>.0921387<br>.0950174<br>.0920522<br>.0919221<br>.0944519<br>.0897536<br>.0936002<br>.0954697<br>.0883749<br>.0936002<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0914345<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026<br>.0952026 | 6.93<br>1.09<br>1.13<br>-0.64<br>2.25<br>1.72<br>0.12<br>1.16<br>1.49<br>0.80<br>1.48<br>0.39<br>2.11<br>0.64<br>0.94<br>3.06<br>1.62<br>0.11<br>1.38<br>3.82<br>-0.00<br>2.27<br>1.77<br>0.39<br>1.78<br>1.39<br>1.05<br>0.61<br>2.68<br>-0.64<br>2.15<br>1.72<br>1.73<br>1.74<br>1.74<br>1.74<br>1.74<br>1.74<br>1.74<br>1.74<br>1.74 | 0.000<br>0.274<br>0.257<br>0.519<br>0.024<br>0.085<br>0.902<br>0.245<br>0.135<br>0.426<br>0.139<br>0.694<br>0.035<br>0.524<br>0.349<br>0.002<br>0.106<br>0.912<br>0.941<br>0.035<br>0.169<br>0.000<br>0.999<br>0.023<br>0.076<br>0.164<br>0.295<br>0.076<br>0.164<br>0.295<br>0.541<br>0.005<br>0.032<br>0.0653<br>0.053 | .4623224078999807291042452188 .0265077021970517250320750338043727610915304474331483176 .013906612628580957046 .1013216031491917573161736488 .01347460552261 .16738191834681 .027752401757691496960163345053386708339051285506 .065016824598931930041416798 .0173580083121 .076933225969 .04844740019846 | .8266032<br>.2787949<br>.2728191<br>.123811<br>.3849892<br>.3430206<br>.1955797<br>.2942855<br>.3232676<br>.2586145<br>.3215565<br>.2227093<br>.378701<br>.2477619<br>.2707046<br>.46277103<br>.3296852<br>.1967297<br>.1871891<br>.3738025<br>.3150186<br>.5192096<br>.1831372<br>.3835582<br>.3493289<br>.2245382<br>.3493289<br>.2245382<br>.3493289<br>.2245382<br>.3493289<br>.2245382<br>.349665<br>.4208194<br>.1271982<br>.1672257<br>.2270797<br>.3823517<br>.3612061<br>.422832<br>.1416592<br>.4113173<br>.359648 |
|--|---|---|---|--|---|--|
| _cons  | 2.70012   | 1.512109  | 1.79  | 0.074  | 2635603   | 5.6638   |

71. scalar r2 =  $e(r2_p)$ 

72. margins, dydx(overconfidence\_svm fin\_lit) post

Number of obs = 80,164 Average marginal effects Model VCE : Robust

Expression : Pr(fin\_par\_dummy), predict()
dy/dx w.r.t. : overconfidence\_svm fin\_lit

|                               | <br>  dy/dx          | Delta-method<br>Std. Err. | z              | P> z  | [95% Conf. | Interval]            |
|-------------------------------|----------------------|---------------------------|----------------|-------|------------|----------------------|
| overconfidence_svm<br>fin_lit | .1482386<br>.3753185 | .006472                   | 22.90<br>36.74 | 0.000 | .1355537   | .1609235<br>.3953416 |

```
73. outreg2 using "${tables dir}/SVM.tex", tex append addstat(Pseudo R-squared, r2) ///
 > addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, Yes) ///
         ctitle("Participation")
 ../outputs/tables/SVM.tex
 dir : seeout
74.
75. * baseline regressions with forest
76. *** retirement readiness
77. **** without state dummies
78. logit retire dummy overconfidence forest fin lit `household X' i.year [pw=weights]
 Iteration 0:
              log pseudolikelihood = -49564.375
             log pseudolikelihood = -43215.127
log pseudolikelihood = -42980.814
 Iteration 1:
 Iteration 2:
 Iteration 3:
              log pseudolikelihood = -42979.726
              \log pseudolikelihood = -42979.726
 Iteration 4:
 Logistic regression
                                            Number of obs =
                                                                80,164
                                            Wald chi2(13)
                                                                7435.70
                                                           =
                                            Prob > chi2
                                                            =
                                                                 0.0000
 Log pseudolikelihood = -42979.726
                                                                 0.1329
                                            Pseudo R2
                                  Robust
         retire dummy |
                          Coef. Std. Err. z P>|z| [95% Conf. Interval
 > -
 overconfidence forest | 2.513298 .1380537
                                            18.21 0.000
                                                             2.242718
                                                                       2.78387
 > 8
             fin lit | 2.345917 .083484 28.10
                                                   0.000
                                                            2.182291 2.50954
                 age | .1311476 .0041967 31.25
                                                   0.000
                                                            .1229223 .139372
 > 9
                age2 | -.0017358
                                 .0000445 -39.04
                                                   0.000
                                                            -.001823
                                                                      -.001648
 > 7
                                                            -2.071825
           logincome | -1.603136
                                 .2391316
                                            -6.70
                                                   0.000
                                                                      -1.13444
 > 7
           logincome2 | .1040166
                                 .0112558
                                             9.24
                                                   0.000
                                                            .0819557
                                                                      .126077
 > 5
        female dummy | -.1444433 .0200204 -7.21
                                                   0.000
                                                            -.1836826
                                                                      -.105204
 > 1
       nonwhite_dummy |
                         .111174
                                  .022577
                                             4.92
                                                   0.000
                                                            .0669239
                                                                        .15542
 > 4
                                 .0229093 1.14
                        .0260629
                                                   0.255
                                                            -.0188384 .070964
        marital dummy |
     high school dummy |
                        .3538971
                                  .0660484
                                            5.36
                                                   0.000
                                                            .2244447 .483349
 > 5
        college dummy |
                        .2749477
                                  .0210347
                                           13.07
                                                   0.000
                                                            .2337204
                                                                       .316174
 > 9
                year |
                        .0317486 .024593
               2015 |
                                            1.29 0.197
                                                            -.0164527 .079949
 > 9
                        .0834438 .0251434
                                             3.32 0.001
               2018 |
                                                            .0341636
                                                                       .13272
 > 4
               > -
```

> 1

```
79. scalar r2 = e(r2 p)
80. margins, dydx(overconfidence forest fin lit) post
                                           Number of obs = 80,164
 Average marginal effects
 Model VCE
           : Robust
 Expression : Pr(retire_dummy), predict()
dy/dx w.r.t. : overconfidence_forest fin_lit
 > -
                                Delta-method
                          dy/dx Std. Err. z P>|z| [95% Conf. Interval
 > ]
 _____
 overconfidence_forest | .4519643 .0245658 18.40 0.000
                                                            .4038163
                                                                       .500112
              fin lit | .4218643 .0146306 28.83 0.000 .3931889 .450539
 ______
81. outreg2 using "${tables dir}/Forest.tex", tex replace addstat(Pseudo R-squared, r2)
 > ///
          addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, No) ///
         ctitle("Readiness")
 ../outputs/tables/Forest.tex
 dir : seeout
83. **** with state dummies
84. logit retire_dummy overconfidence forest fin lit `household X' i.year i.state cate [
 > pw=weights]
 Iteration 0: log pseudolikelihood = -49564.375
Iteration 1: log pseudolikelihood = -43160.623
Iteration 2: log pseudolikelihood = -42922.761
             log pseudolikelihood = -42921.634
 Iteration 3:
 Iteration 4:
              log pseudolikelihood = -42921.634
                                           Number of obs = 80,164
Wald chi2(63) = 7523.53
Prob > chi2 = 0.0000
Pseudo R2 = 0.1340
 Logistic regression
                                                               0.1340
 Log pseudolikelihood = -42921.634
                                           Pseudo R2
 > -
                                  Robust
         retire dummy |
                         Coef. Std. Err. z P>|z| [95% Conf. Interval
 > ]
           ______
 overconfidence forest | 2.534455 .1386142 18.28 0.000
                                                           2.262776 2.80613
 > 4
             fin lit | 2.340297 .083715 27.96 0.000
                                                           2.176219 2.50437
 > 6
                age | .1310412 .004201 31.19 0.000
                                                            .1228075 .139274
 > 9
                age2 | -.0017329 .0000445 -38.93
                                                  0.000 -.0018202
                                                                     -.001645
 > 7
           logincome | -1.667528 .2396889 -6.96
                                                   0.000
                                                           -2.13731 -1.19774
 > 6
           logincome2 | .1072781 .0112906
                                            9.50
                                                   0.000
                                                            .0851489
                                                                       .129407
 > 4
         female dummy | -.1525271 .020093 -7.59
                                                   0.000 -.1919087 -.113145
       nonwhite_dummy | .1373511 .0242121 5.67 0.000
                                                           .0898963 .184805
 > 8
       marital dummy | .0229803 .0231478 0.99 0.321 -.0223885 .068349
```

| > F | 32    | 0298899  | .0889998 | -0.34 | 0.737 | 2043263   | .144546  |
|-----|-------|----------|----------|-------|-------|-----------|----------|
| > 5 | 33    | 0562447  | .0847276 | -0.66 | 0.507 | 2223078   | .109818  |
| > 3 | 34    | 0656188  | .0876199 | -0.75 | 0.454 | 2373507   | .106113  |
| > 1 | 35    | .1051965 | .0860096 | 1.22  | 0.221 | 0633792   | .273772  |
| > 2 | 36    | 052403   | .0865994 | -0.61 | 0.545 | 2221348   | .117328  |
| > 7 | 37    | .0067692 | .0877697 | 0.08  | 0.939 | 1652562   | .178794  |
| > 5 | 38    | .0534743 | .0816768 | 0.65  | 0.513 | 1066093   | .213557  |
| > 9 | 39    | 1567953  | .0894405 | -1.75 | 0.080 | 3320956   | .01850   |
| > 5 | 40    | 0648148  | .0866813 | -0.75 | 0.455 | 2347069   | .105077  |
| > 4 | 41    | .0589106 | .0863741 | 0.68  | 0.495 | 1103794   | .228200  |
| > 7 | 42    | .1554934 | .0853218 | 1.82  | 0.068 | 0117342   | .32272   |
| > 1 | 43    | 0064975  | .0871927 | -0.07 | 0.941 | 1773921   | .164397  |
| > 1 | 44    | 2275315  | .0844459 | -2.69 | 0.007 | 3930425   | 062020   |
| > 4 | 45 I  | .2226191 | .0852635 | 2.61  | 0.009 | .0555057  | .389732  |
| > 5 | 46    | 0150417  | .0848248 | -0.18 | 0.859 | 1812954   | .151211  |
| > 9 | 47    | .0097155 | .086791  | 0.11  | 0.911 | 1603917   |          |
| > 8 | 48    | 0404426  | .0819404 | -0.49 | 0.622 | 2010427   | .120157  |
| > 6 | 49    | 036219   | .0872858 | -0.41 | 0.678 | 207296    | .13485   |
| > 8 | 50    | .0160538 | .0864002 | 0.19  | 0.853 | 1532875   |          |
| > 2 | 51    | .1358341 | .0843964 | 1.61  | 0.108 | 0295798   | .301247  |
| > 9 | Ο±    | .1550541 | .0013304 | 1.01  | 0.100 | .0233730  | . 501217 |
| > 4 | _cons | .2605829 | 1.268498 | 0.21  | 0.837 | -2.225628 | 2.74679  |
| > - |       |          |          |       |       |           |          |
|     |       |          |          |       |       |           |          |

85. scalar r2 =  $e(r2_p)$ 

86. margins, dydx(overconfidence\_forest fin\_lit) post

Average marginal effects Model VCE : Robust Number of obs = 80,164

Expression : Pr(retire\_dummy), predict()
dy/dx w.r.t. : overconfidence\_forest fin\_lit

| > -                    |         |          |                           |       |       |            |          |
|------------------------|---------|----------|---------------------------|-------|-------|------------|----------|
| > ]                    | 1       | 2 .      | Delta-method<br>Std. Err. |       |       | [95% Conf. | Interval |
| > - overconfidence > 3 |         |          |                           |       |       | .4067881   | .503274  |
| > 4                    | fin_lit | .4201725 | .0146548                  | 28.67 | 0.000 | .3914496   | .448895  |
| \ _                    |         |          |                           |       |       |            |          |

> -

```
87. outreg2 using "${tables dir}/Forest.tex", tex append addstat(Pseudo R-squared, r2) /
 > //
         addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, Yes) //
         ctitle("Readiness")
 ../outputs/tables/Forest.tex
 dir : seeout
89. *** precautionary saving
90. ***** without state dummies
91. logit precaution_dummy overconfidence_forest fin_lit `household_X' i.year [pw=weight
 Iteration 0:
             log pseudolikelihood = -55147.986
             log pseudolikelihood = -47229.322
 Iteration 1:
 Iteration 2:
             \log pseudolikelihood = -47177.807
              log pseudolikelihood = -47177.613
log pseudolikelihood = -47177.613
 Iteration 3:
 Iteration 4:
                                          Number of obs = 80,164
Wald chi2(13) = 8523.28
Prob > chi2 = 0.0000
                                                              80,164
 Logistic regression
                                          Prob > chi2
                                                             0.0000
0.1445
 Log pseudolikelihood = -47177.613
                                          Pseudo R2
                                 Robust
    precaution dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval
        overconfidence_forest | 2.343607 .1341338 17.47 0.000
                                                           2.08071 2.60650
             fin lit | 1.934716 .0785121 24.64 0.000
                                                          1.780835 2.08859
 > 7
                age | -.1162048 .0039052 -29.76 0.000 -.1238589 -.108550
 > 7
                                                 0.000
                age2 | .0014082 .0000412
                                          34.18
                                                          .0013275
                                                                    .001488
 > 9
                                                          -2.61637 -1.69042
           logincome | -2.1534 .2362137 -9.12
                                                 0.000
 > 9
          logincome2 | .137887 .011206 12.30 0.000
                                                          .1159236 .159850
 > 4
        female dummy | -.1779134
                                .0191071
                                           -9.31
                                                 0.000
                                                          -.2153626
                                                                   -.140464
 > 2
       nonwhite dummy | .0249162 .0219686
                                           1.13
                                                 0.257
                                                          -.0181415 .067973
 > 8
                       .0577233 .0212866 2.71
        marital dummy |
                                                 0.007
                                                          .0160024 .099444
                                           7.33
    high school_dummy |
                        .440866 .060151
                                                 0.000
                                                          .3229723
                                                                     .558759
                        .342259 .0202919 16.87 0.000
                                                           .3024876 .382030
        college dummy |
 > 3
                year |
               2015 |
                       .1999625 .0233471
                                           8.56 0.000
                                                          .1542031
                                                                     .24572
 > 2
                       .2996423 .0238416 12.57 0.000
                                                          .2529136
               2018 I
                                                                     .34637
 > 1
                       6.55009 1.240861 5.28 0.000 4.118046 8.98213
               _cons |
 > 3
   -----
```

```
92. scalar r2 = e(r2 p)
93. margins, dydx(overconfidence forest fin lit) post
 Average marginal effects
                                           Number of obs = 80,164
 Model VCE
            : Robust
 Expression : Pr(precaution_dummy), predict()
dy/dx w.r.t. : overconfidence_forest fin_lit
 > -
                                Delta-method
                           dy/dx Std. Err. z P>|z| [95% Conf. Interval
 > ]
 _____
 overconfidence_forest | .4728167 .0267893 17.65 0.000
                                                             .4203105
                                                                       .525322
              fin lit | .390324 .01552 25.15 0.000 .3599054 .420742
 > 5
 ______
94. outreg2 using "${tables dir}/Forest.tex", tex append addstat(Pseudo R-squared, r2) /
 > //
          addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, No) ///
ctitle("Precaution")
 ../outputs/tables/Forest.tex
 dir : seeout
96. **** with state dummies
97. logit precaution dummy overconfidence forest fin lit `household X' i.year i.state ca
 > te [pw=weigh
 > ts]
              log pseudolikelihood = -55147.986
 Iteration 0:
             log pseudolikelihood = -47146.567
 Iteration 1:
              log pseudolikelihood = -47093.111
 Iteration 2:
             log pseudolikelihood = -47092.914
log pseudolikelihood = -47092.914
 Iteration 3:
 Iteration 4:
                                            Number of obs = 80,164
Wald chi2(63) = 8673.93
Prob > chi2 = 0.0000
 Logistic regression
                                            Prob > chi2
                                                                 0.1461
 Log pseudolikelihood = -47092.914
                                                            =
                                            Pseudo R2
                                   Robust
                         Coef. Std. Err. z P>|z| [95% Conf. Interval
     precaution dummy |
 > ]
 > -
 overconfidence_forest | 2.314882 .1345342 17.21 0.000
                                                              2.0512 2.57856
 > 4
              fin lit | 1.92505 .0785985 24.49 0.000
                                                               1.771
                                                                       2.07910
 > 1
                age | -.1163228 .0039113 -29.74
                                                   0.000 -.1239888 -.108656
                age2 | .0014073 .0000413 34.10
                                                   0.000
                                                            .0013264
                                                                      .001488
 > 1
           logincome | -2.098385 .2368483 -8.86
                                                            -2.562599 -1.63417
                                                   0.000
 > 1
           logincome2 | .1351617 .0112448 12.02
                                                   0.000
                                                            .1131222 .157201
 > 2
         female_dummy | -.1764312 .0191517 -9.21
                                                   0.000
                                                            -.2139679 -.138894
 > 4
       nonwhite dummy | -.0136752 .0233935 -0.58 0.559
                                                            -.0595257 .032175
 > 3
```

2.99 0.003

.0222093 .106461

marital dummy | .0643355 .0214934

| > 8     |                   |   |          |          |       |       |          |         |
|---------|-------------------|---|----------|----------|-------|-------|----------|---------|
| > 8     | high_school_dummy | I | .4452626 | .060162  | 7.40  | 0.000 | .3273472 | .56317  |
| > 6     | college_dummy     | I | .3415947 | .0204335 | 16.72 | 0.000 | .3015458 | .381643 |
| / 0     | year              | ļ |          |          |       |       |          |         |
| > 2     | 2015              | İ | .2019923 | .0233676 | 8.64  | 0.000 | .1561926 | .24779  |
| > 3     | 2018              | 1 | .3027281 | .0238837 | 12.68 | 0.000 | .2559169 | .349539 |
| / 3     | 24242 2242        | ļ |          |          |       |       |          |         |
| > 0     | state_cate<br>2   | İ | 0395779  | .0850978 | -0.47 | 0.642 | 2063666  | .127210 |
| > 8     | 3                 | 1 | 1267204  | .0850663 | -1.49 | 0.136 | 2934473  | .040006 |
| > 4     | 4                 | 1 | 0440982  | .0839881 | -0.53 | 0.600 | 2087119  | .120515 |
| > 4     | 5                 | 1 | .0664975 | .0831393 | 0.80  | 0.424 | 0964525  | .229447 |
| > 5     | 6                 | 1 | 0803476  | .0845352 | -0.95 | 0.342 | 2460336  | .085338 |
| > 3     | 7                 | 1 | 114596   | .0851418 | -1.35 | 0.178 | 2814709  | .052278 |
|         | 8                 | 1 | 1582367  | .0831353 | -1.90 | 0.057 | 3211789  | .004705 |
| > 5     | 9                 | I | 0596563  | .0860834 | -0.69 | 0.488 | 2283767  | .109064 |
| > 1     | 10                | I | .0841225 | .0859206 | 0.98  | 0.328 | 0842787  | .252523 |
| > 7     | 11                | I | .0355004 | .0854428 | 0.42  | 0.678 | 1319644  | .202965 |
| > 2     | 12                | I | .1530999 | .0855359 | 1.79  | 0.073 | 0145474  | .320747 |
| > 3     | 13                | I | 169998   | .0836934 | -2.03 | 0.042 | 3340342  | 005961  |
| > 9     | 14                | I | .1058036 | .0815202 | 1.30  | 0.194 | 053973   | .265580 |
| > 2     | 15                | I | 1804461  | .0840702 | -2.15 | 0.032 | 3452207  | 015671  |
| > 5     | 16                | I | 0769581  | .0836889 | -0.92 | 0.358 | 2409853  | .087069 |
| > 2     | 17                | I | 1669683  | .0833109 | -2.00 | 0.045 | 3302547  | 003681  |
| > 9     | 18                | I | .0013024 | .0838156 | 0.02  | 0.988 | 1629732  | .16557  |
| > 8     | 19                | I | 0026014  | .0835352 | -0.03 | 0.975 | 1663274  | .161124 |
| > 6     | 20                | I | 1920886  | .0840486 | -2.29 | 0.022 | 3568209  | 027356  |
| > 3     | 21                | 1 | 233543   | .0845735 | -2.76 | 0.006 | 399304   | 06778   |
| > 2     | 22                | 1 | 0317546  | .0858763 | -0.37 | 0.712 | 2000691  | .136559 |
| > 9 > 9 | 23                | 1 | 0752897  | .0827203 | -0.91 | 0.363 | 2374184  | .08683  |
|         | 24                | 1 | .0383073 | .0836609 | 0.46  | 0.647 | 1256651  | .202279 |
| > 6     | 25                | 1 | 0336672  | .0834249 | -0.40 | 0.687 | 1971769  | .129842 |
| > 5     | 26                | 1 | 1955237  | .0839589 | -2.33 | 0.020 | 3600801  | 030967  |
| > 4     | 27                | I | 1352159  | .0815898 | -1.66 | 0.097 | 295129   | .024697 |
| > 1     | 28                | I | 06946    | .0838474 | -0.83 | 0.407 | 2337978  | .094877 |
| > 8     | 29                | I | .0046463 | .0848611 | 0.05  | 0.956 | 1616784  | .17097  |
| > 1 > 7 | 30                | I | 0897341  | .0833652 | -1.08 | 0.282 | 2531269  | .073658 |
| / /     | 31                | I | 1172518  | .0850213 | -1.38 | 0.168 | 2838905  | .04938  |

| > 7 |       |       |          |          |       |       |          |         |
|-----|-------|-------|----------|----------|-------|-------|----------|---------|
|     | 32    | 1     | 0824219  | .0853918 | -0.97 | 0.334 | 2497867  | .084942 |
| > 9 | 33    | ı     | .1367393 | .0826014 | 1.66  | 0.098 | 0251565  | .298635 |
| > 1 | 34    | ı     | .0081351 | .08443   | 0.10  | 0.923 | 1573446  | .173614 |
| > 8 | 35    |       | .1048357 | .0835215 | 1.26  | 0.209 | 0588634  | .268534 |
| > 8 | 36    | '<br> |          |          | -1.21 | 0.203 |          | .062829 |
| > 8 |       | '     | 1013072  | .0837449 |       |       | 2654442  |         |
| > 7 | 37    | I     | 212813   | .0846588 | -2.51 | 0.012 | 3787412  | 046884  |
| > 2 | 38    |       | 1248055  | .0794294 | -1.57 | 0.116 | 2804843  | .030873 |
| > 4 | 39    | -     | 0134055  | .0837005 | -0.16 | 0.873 | 1774554  | .150644 |
| > 8 | 40    |       | 0415937  | .0837569 | -0.50 | 0.619 | 2057542  | .122566 |
|     | 41    | 1     | 0066109  | .0837163 | -0.08 | 0.937 | 1706918  | .157469 |
| > 9 | 42    | ı     | 0458596  | .0830948 | -0.55 | 0.581 | 2087225  | .117003 |
| > 2 | 43    | ı     | 1804593  | .0835865 | -2.16 | 0.031 | 3442859  | 016632  |
| > 7 | 44    | ı     | 1038328  | .0820967 | -1.26 | 0.206 | 2647395  | .057073 |
| > 8 | 45    | i     | 0896378  | .084407  | -1.06 | 0.288 | 2550724  | .075796 |
| > 8 | 46    | '<br> | 2307035  | .0829705 | -2.78 | 0.005 | 3933227  | 068084  |
| > 2 |       |       |          |          |       |       |          |         |
| > 1 | 47    | ı     | 2300293  | .0845364 | -2.72 | 0.007 | 3957175  | 064341  |
| > 9 | 48    | I     | 0111845  | .0797353 | -0.14 | 0.888 | 1674628  | .145093 |
| > 1 | 49    |       | 1508309  | .082578  | -1.83 | 0.068 | 3126808  | .011019 |
| > 4 | 50    | 1     | 1611484  | .0834269 | -1.93 | 0.053 | 3246621  | .002365 |
|     | 51    | 1     | 0952803  | .0827116 | -1.15 | 0.249 | 2573921  | .066831 |
| > 5 |       | ļ     |          |          |       |       |          |         |
| > 4 | _cons | I     | 6.353047 | 1.244823 | 5.10  | 0.000 | 3.913239 | 8.79285 |
| > - |       |       |          |          |       |       |          |         |
|     |       |       |          |          |       |       |          |         |

98. scalar r2 =  $e(r2_p)$ 

99. margins, dydx(overconfidence\_forest fin\_lit) post

Average marginal effects Number of obs = 80,164

Model VCE : Robust

Expression : Pr(precaution\_dummy), predict()
dy/dx w.r.t. : overconfidence\_forest fin\_lit

| > -                    |              | dy/dx    | Delta-method<br>Std. Err. | Z     | P> z  | [95% Conf. | Interval |
|------------------------|--------------|----------|---------------------------|-------|-------|------------|----------|
| > - overconfidence > 6 | +<br>_forest |          | .0268111                  | 17.38 | 0.000 | .4134232   | .518520  |
|                        | fin_lit      | .3875011 | .0155052                  | 24.99 | 0.000 | .3571115   | .417890  |
| \ _                    |              |          |                           |       |       |            |          |

```
100 outreg2 using "${tables dir}/Forest.tex", tex append addstat(Pseudo R-squared, r2) /
 > //
          addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, Yes) //
          ctitle("Precaution")
 ../outputs/tables/Forest.tex
 dir : seeout
102 *** financial market participation
103 **** without state dummies
104 logit fin par dummy overconfidence forest fin lit `household X' i.year [pw=weights]
             log pseudolikelihood = -49879.082
log pseudolikelihood = -41146.33
log pseudolikelihood = -40683.933
 Iteration 0:
 Iteration 1:
 Iteration 2:
 Iteration 3:
             \log pseudolikelihood = -40676.094
              log pseudolikelihood = -40676.088
log pseudolikelihood = -40676.088
 Iteration 4:
 Iteration 5:
                                            Number of obs = 80,164
Wald chi2(13) = 9423.23
Prob > chi2 = 0.0000
 Logistic regression
                                           Prob > chi2
                                                                0.0000
0.1845
 Log pseudolikelihood = -40676.088
                                           Pseudo R2
                                                           =
 > -
                                   Robust
        fin par dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval
 overconfidence_forest | 2.761251 .1434357 19.25 0.000
                                                            2.480122 3.04237
              fin lit | 2.722952 .0892971 30.49 0.000
                                                           2.547933 2.89797
 > 1
                 age | -.0766216 .0042805 -17.90 0.000 -.0850113 -.06823
 > 2
                age2 | .0009515 .0000444 21.45
                                                   0.000
                                                            .0008646
                                                                       .001038
 > 4
           logincome | -1.706463 .2828075 -6.03
                                                   0.000
                                                           -2.260755 -1.1521
 > 7
                                                            .0977606
           logincome2 | .1235255 .0131456
                                            9.40
                                                   0.000
                                                                       .149290
 > 4
         female dummy | -.2626843
                                 .0203219 -12.93
                                                   0.000
                                                            -.3025145
                                                                       -.22285
 > 4
       nonwhite dummy | -.0637016
                                 .0239848 -2.66
                                                   0.008
                                                            -.1107109
                                                                      -.016692
 > 2
        marital_dummy | -.0094062
                                 .0231455 -0.41
                                                                      .035958
                                                   0.684
                                                           -.0547705
                                            8.53
    high school dummy |
                         .70187 .0823012
                                                   0.000
                                                            .5405626
                                                                       .863177
 > 4
        college dummy | .4244826 .0215361 19.71 0.000
                                                            .3822726 .466692
 > 5
                year |
               2\overline{0}15 | -.2362005 .0248599 -9.50 0.000 -.2849251 -.187475
 > 9
               2018 | -.168032 .0256006
                                            -6.56 0.000
                                                           -.2182083 -.117855
 > 8
               _cons | 1.499968 1.526559 0.98 0.326 -1.492032 4.49196
 > 8
 ______
```

```
105 \text{ scalar } r2 = e(r2 p)
106 margins, dydx(overconfidence forest fin lit) post
                                             Number of obs = 80,164
 Average marginal effects
 Model VCE
            : Robust
 Expression : Pr(fin_par_dummy), predict()
dy/dx w.r.t. : overconfidence_forest fin_lit
 > -
                                 Delta-method
                           dy/dx Std. Err. z P>|z| [95% Conf. Interval
 > ]
 _____
 overconfidence_forest | .4658792 .0239905 19.42 0.000
                                                               .4188586
                                                                          .512899
              fin lit | .4594174 .0146881 31.28 0.000 .4306293 .488205
 > 5
 ______
107 outreg2 using "${tables dir}/Forest.tex", tex append addstat(Pseudo R-squared, r2) /
 > //
          addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, No) ///
ctitle("Participation")
 ../outputs/tables/Forest.tex
 dir : seeout
109 **** with state dummies
110 logit fin_par_dummy overconfidence_forest fin_lit `household_X' i.year i.state cate
 > [pw=weights]
 Iteration 0: log pseudolikelihood = -49879.082 Iteration 1: log pseudolikelihood = -41037.585
              log pseudolikelihood = -40568.624
 Iteration 2:
              log pseudolikelihood = -40560.677
 Iteration 3:
              log pseudolikelihood = -40560.669
log pseudolikelihood = -40560.669
 Iteration 4:
 Iteration 5:
                                             Number of obs = 80,164
Wald chi2(63) = 9620.41
Prob > chi2 = 0.0000
 Logistic regression
                                             Prob > chi2
                                                                   0.0000
                                                                   0.1868
 Log pseudolikelihood = -40560.669
                                                             =
                                             Pseudo R2
                                    Robust
        fin par dummy |
                          Coef. Std. Err. z P>|z| [95% Conf. Interval
 > ]
 > -
 overconfidence_forest | 2.794253 .1440588 19.40 0.000
                                                              2.511903 3.07660
 > 3
              fin lit | 2.730436
                                  .0895357
                                              30.50
                                                     0.000
                                                              2.554949
                                                                         2.90592
 > 3
                 age | -.0769716 .0042904 -17.94
                                                     0.000 -.0853805 -.068562
                 age2 | .0009518 .0000445 21.40
                                                     0.000
                                                                        .001038
                                                              .0008646
 > 9
            logincome | -1.597484 .2832194 -5.64
                                                              -2.152584 -1.04238
                                                     0.000
 > 5
           logincome2 | .1177919 .0131745
                                              8.94
                                                     0.000
                                                              .0919703 .143613
 > 4
          female_dummy | -.269546 .0203971 -13.21
                                                     0.000
                                                              -.3095236
                                                                        -.229568
 > 4
       nonwhite dummy | -.1158022 .0257979 -4.49 0.000
                                                              -.1663653 -.065239
 > 2
        marital dummy | .0039938 .0234181 0.17 0.865 -.0419048 .049892
```

| > 4 |                   |   |          |          |       |       |          |         |
|-----|-------------------|---|----------|----------|-------|-------|----------|---------|
| > 2 | high_school_dummy | 1 | .6965179 | .082645  | 8.43  | 0.000 | .5345366 | .858499 |
| > 6 | college_dummy     |   | .4135579 | .0216814 | 19.07 | 0.000 | .3710632 | .456052 |
| , , | year              |   |          |          |       |       |          |         |
| > 7 | 2015              | i | 2327339  | .0248904 | -9.35 | 0.000 | 2815182  | 183949  |
| > 9 | 2018              |   | 1640055  | .0256676 | -6.39 | 0.000 | 2143132  | 113697  |
| , , | state_cate        |   |          |          |       |       |          |         |
| > 4 | 2                 | İ | .2211765 | .0917328 | 2.41  | 0.016 | .0413836 | .400969 |
| > 5 | 3                 |   | .0505469 | .0935862 | 0.54  | 0.589 | 1328787  | .233972 |
| > 7 | 4                 | I | .0931431 | .0947674 | 0.98  | 0.326 | 0925975  | .278883 |
| > 6 | 5                 | 1 | .3148693 | .0915676 | 3.44  | 0.001 | .1354001 | .494338 |
| > 2 | 6                 | I | .1788415 | .0943536 | 1.90  | 0.058 | 0060882  | .363771 |
| > 4 | 7                 | I | .3006704 | .0916635 | 3.28  | 0.001 | .1210133 | .480327 |
|     | 8                 | 1 | .1972877 | .0918392 | 2.15  | 0.032 | .0172861 | .377289 |
| > 3 | 9                 | 1 | .3477256 | .0928401 | 3.75  | 0.000 | .1657623 | .529688 |
| > 9 | 10                | 1 | .2256682 | .0949127 | 2.38  | 0.017 | .0396428 | .411693 |
| > 6 | 11                | I | .2064106 | .0946739 | 2.18  | 0.029 | .020853  | .391968 |
| > 1 | 12                |   | .6632853 | .0925791 | 7.16  | 0.000 | .4818336 | .844737 |
| > 1 | 13                |   | .1115343 | .0910248 | 1.23  | 0.220 | 066871   | .289939 |
| > 6 | 14                | 1 | .1222824 | .0877594 | 1.39  | 0.164 | 049723   | .294287 |
| > 7 | 15                |   | 0112904  | .0943565 | -0.12 | 0.905 | 1962257  | .173644 |
| > 9 | 16                | 1 | .2316242 | .0910393 | 2.54  | 0.011 | .0531905 | .410057 |
| > 8 | 17                |   | .1830609 | .0924659 | 1.98  | 0.048 | .0018311 | .364290 |
| > 6 | 18                | 1 | .0591989 | .0939723 | 0.63  | 0.529 | 1249835  | .243381 |
| > 2 | 19                |   | .1403549 | .094257  | 1.49  | 0.136 | 0443854  | .325095 |
| > 3 | 20                | 1 | .1774304 | .0934029 | 1.90  | 0.057 | 005636   | .360496 |
| > 8 | 21                |   | .1142553 | .0935514 | 1.22  | 0.222 | 069102   | .297612 |
| > 6 | 22                | 1 | .1662866 | .0931587 | 1.78  | 0.074 | 016301   | .348874 |
| > 2 | 23                |   | .0744529 | .0942046 | 0.79  | 0.429 | 1101846  | .259090 |
| > 5 | 24                | 1 | .2205101 | .0928314 | 2.38  | 0.018 | .038564  | .402456 |
| > 3 | 25                | I | .1031372 | .095777  | 1.08  | 0.282 | 0845824  | .290856 |
| > 7 | 26                | I | .123446  | .0931912 | 1.32  | 0.185 | 0592055  | .306097 |
| > 4 | 27                | I | .322414  | .0918028 | 3.51  | 0.000 | .1424838 | .502344 |
| > 2 | 28                | ı | .1844246 | .0916923 | 2.01  | 0.044 | .0047111 | .364138 |
| > 2 | 29                | ı | .0455499 | .0950568 | 0.48  | 0.632 | 1407581  | .231857 |
| > 8 | 30                | ı | .0345174 | .091713  | 0.38  | 0.707 | 1452368  | .214271 |
| > 6 | 31                |   | .2375317 | .0918596 | 2.59  | 0.010 | .0574901 | .417573 |
|     |                   |   |          |          |       |       |          |         |

| > 2 |          |       |           |          |          |       |           |          |
|-----|----------|-------|-----------|----------|----------|-------|-----------|----------|
| > 2 | 32       | 1     | .1664897  | .0942466 | 1.77     | 0.077 | 0182302   | .351209  |
| > 6 | 33       | ı     | .3216513  | .0897237 | 3.58     | 0.000 | .1457961  | .497506  |
| > 6 | 34       |       | .0304371  |          | 0.33     | 0.743 | 151738    |          |
| > 2 |          |       |           |          |          |       |           |          |
| > 2 | 35       | ı     | .216434   | .0904802 | 2.39     | 0.017 | .039096   | .39377   |
| > 4 | 36       | -     | .1937158  | .0930862 | 2.08     | 0.037 | .0112701  | .376161  |
| > 1 | 37       | -     | .0907415  | .0950189 | 0.95     | 0.340 | 0954921   | .276975  |
|     | 38       | 1     | .1715765  | .0881664 | 1.95     | 0.052 | 0012264   | .344379  |
| > 4 | 39       | 1     | .1560035  | .0933    | 1.67     | 0.095 | 0268611   | .33886   |
| > 8 | 40       | ı     | .1446564  | .0915253 | 1.58     | 0.114 | 03473     | .324042  |
| > 7 | 41       | ı     | .1060773  | .0949133 | 1.12     | 0.264 | 0799494   | .29210   |
| > 4 |          | ·<br> | .2702388  | .0902751 |          |       |           |          |
| > 7 | 42       |       |           |          |          |       | .0933029  |          |
| > 6 | 43       |       | 0309551   | .0949792 | -0.33    | 0.744 | 2171108   | .155200  |
| > 6 | 44       |       | .0026372  | .0915947 | 0.03     | 0.977 | 1768852   | .182159  |
| > 2 | 45       | -     | .0564018  | .093682  | 0.60     | 0.547 | 1272115   | .240015  |
|     | 46       | 1     | .2581874  | .0928494 | 2.78     | 0.005 | .0762059  | .440168  |
| > 8 | 47       | 1     | .1822026  | .0935446 | 1.95     | 0.051 | 0011415   | .365546  |
| > 7 | 48       | ı     | .2744499  | .0877805 | 3.13     | 0.002 | .1024033  | .446496  |
| > 5 | 49       | ı     |           | .0935835 | 0.25     | 0.803 | 1601046   | .206736  |
| > 1 | 50       | ·<br> |           |          | 2.76     | 0.006 |           |          |
| > 8 |          |       |           |          |          |       | .0735199  | .434577  |
| > 3 | 51       |       | .1989135  | .0917751 | 2.17     | 0.030 | .0190377  | .378789  |
|     | _cons    |       | .8384644  | 1.528815 | 0.55     | 0.583 | -2.157957 | 3.83488  |
| > 6 |          |       |           |          |          |       |           |          |
| > - | <b>_</b> |       | <b></b> - | <b>_</b> | <b>_</b> |       | ·         | <b>-</b> |

111 scalar r2 =  $e(r2_p)$ 

112 margins, dydx(overconfidence\_forest fin\_lit) post

Average marginal effects Number of obs = 80,164

Model VCE : Robust

Expression : Pr(fin\_par\_dummy), predict()
dy/dx w.r.t. : overconfidence\_forest fin\_lit

| > ]                | -       | 1        | Delta-method<br>Std. Err. |       |       | [95% Conf. |         |
|--------------------|---------|----------|---------------------------|-------|-------|------------|---------|
| > - overconfidence |         |          |                           |       |       | .4227962   |         |
| · -                | fin_lit | .4591034 | .014678                   | 31.28 | 0.000 | .4303351   | .487871 |
| > -                |         |          |                           |       |       |            |         |

> -

113 outreg2 using "\${tables dir}/Forest.tex", tex append addstat(Pseudo R-squared, r2) /

```
> //
            addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, Yes) ///
           ctitle("Participation")
  ../outputs/tables/Forest.tex
  dir : seeout
115 * baseline regressions with logistic
116 *** retirement readiness
117 **** without state dummies
118 logit retire_dummy overconfidence_logit fin_lit `household_X' i.year [pw=weights]
                log pseudolikelihood = -49564.375
log pseudolikelihood = -43121.69
  Iteration 0:
 Iteration 1:
  Iteration 2:
                log pseudolikelihood = -42835.392
  Iteration 3:
                 log pseudolikelihood = -42833.818
  Iteration 4:
                log pseudolikelihood = -42833.818
                                                   Number of obs = 80,164
Wald chi2(13) = 7181.99
Prob > chi2 = 0.0000
Prod R2 = 0.1358
 Logistic regression
  Log pseudolikelihood = -42833.818
                                       Robust
         retire dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval]
 vear |
                 2015 | .0272257 .0245598 1.11 0.268 -.0209106 .075362
2018 | .0769086 .0250839 3.07 0.002 .027745 .1260722
  __cons | -.636983 1.277494 -0.50 0.618 -3.140825
                                                                                  1.866859
119 scalar r2 = e(r2 p)
120 margins, dydx(overconfidence logit fin lit) post
                                                   Number of obs = 80,164
  Average marginal effects
 Model VCE : Robust
 Expression : Pr(retire_dummy), predict()
dy/dx w.r.t. : overconfidence_logit fin_lit
                                    Delta-method
                                                    z P>|z| [95% Conf. Interval]
                             dy/dx Std. Err.

      overconfidence_logit | .3110365
      .0138558
      22.45
      0.000
      .2838796
      .3381934

      fin_lit | .2479829
      .0074147
      33.44
      0.000
      .2334503
      .2625154
```

```
121 outreg2 using "${tables dir}/Logit.tex", tex replace addstat(Pseudo R-squared, r2) /
  > //
                          addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, No) ///
                           ctitle("Readiness")
    ../outputs/tables/Logit.tex
    dir : seeout
123 **** with state dummies
124 logit retire_dummy overconfidence_logit fin_lit `household_X' i.year i.state_cate [p
    > w=weights]
                                   log pseudolikelihood = -49564.375
log pseudolikelihood = -43073.143
log pseudolikelihood = -42784.004
    Iteration 0:
    Iteration 1:
    Iteration 2:
    Iteration 3:
                                    \log pseudolikelihood = -42782.416
    Iteration 4:
                                   \log pseudolikelihood = -42782.416
                                                                                                                    Number of obs = 80,164
Wald chi2(63) = 7270.78
Prob > chi2 = 0.0000
Pseudo R2 = 0.1368
    Logistic regression
    Log pseudolikelihood = -42782.416
                                                                                        Robust
                    retire dummy | Coef. Std. Err.
                                                                                                                         Z
                                                                                                                                     P>|z|
                                                                                                                                                             [95% Conf. Interval]

        overconfidence logit | 1.725498
        .0786109
        21.95
        0.000
        1.571424
        1.879573

        fin_lit | 1.365199
        .0429013
        31.82
        0.000
        1.281114
        1.449284

        age | .1957658
        .0052894
        37.01
        0.000
        .1853987
        .2061329

        age2 | -.0022338
        .0000515
        -43.35
        0.000
        -.0023348
        -.0021328

        logincome | -1.954296
        .2414259
        -8.09
        0.000
        -2.427482
        -1.48111

        logincome2 | .1299021
        .0113942
        11.40
        0.000
        .1075698
        .1522344

        female_dummy | -.1417161
        .0200577
        -7.07
        0.000
        -.1810284
        -.1024038

        nonwhite_dummy | .1147134
        .0241766
        4.74
        0.000
        .067328
        .1620987

        marital_dummy | .0133468
        .0231797
        -0.58
        0.565
        -.0587781
        .0320846

        high_school_dummy | .3274136
        .0659818
        4.96
        0.000
        .1980916
        .4567356

        college_dummy | .2732351
        .0211367
        12.93
        0.000
        .2318078
        .3146623

    2015
    .0269561
    .0245452
    1.10
    0.272
    -.0211516
    .0750639

    2018
    .0755545
    .0251024
    3.01
    0.003
    .0263548
    .1247543

                            state cate |
                                              .3001341
                                                                                                                                                                                          .1014563
                                                                                                                                                                                        .0362418
                                                                                                                                                                                         .026073
                                              7 | -.0457849 .0874161 -0.52 0.600 -.2171173 .1255476
8 | -.159989 .0866827 -1.85 0.065 -.3298839 .0099059
9 | .018509 .0873979 0.21 0.832 -.1527878 .1898058

    9 |
    .018509
    .0873979
    0.21
    0.832
    -.1527878

    10 |
    -.1109199
    .0912043
    -1.22
    0.224
    -.289677

    11 |
    .0407137
    .0859467
    0.47
    0.636
    -.1277386

    12 |
    -.039709
    .0887545
    -0.45
    0.655
    -.2136647

    13 |
    -.1010895
    .0869029
    -1.16
    0.245
    -.2714161

    14 |
    -.0721365
    .0842447
    -0.86
    0.392
    -.237253

    15 |
    -.077298
    .0870599
    -0.89
    0.375
    -.2479323

    16 |
    -.0546412
    .0867365
    -0.63
    0.529
    -.2246415

    17 |
    -.0097546
    .0879706
    -0.11
    0.912
    -.1821738

                                                                                                                                                                                           .0678372
                                                                                                                                                                                       .209166
.1342466
.0692371
                                                                                                                                                                                               .09298
                                                                                                                                                                                          .0933362
                                            17 | -.0097546 .0879706 -0.11 0.912
                                                                                                                                                          -.1821738 .1626647
                                                                                                                                                                                       .0804817

    18
    -.0908833
    .0874327
    -1.04
    0.299
    -.2622482

    19
    -.0409736
    .0866906
    -0.47
    0.636
    -.2108841

    20
    -.0325703
    .086058
    -0.38
    0.705
    -.2012408

                                                                                                                                                                                       .128937
.1361002
                                            .1007001
                                            .1802995
```

Log pseudolikelihood = -46760.915

```
    30 | -.0488337
    .086913
    -0.56
    0.574
    -.21918
    .1215126

    31 | -.1828542
    .0884151
    -2.07
    0.039
    -.3561445
    -.0095638

    32 | -.0718896
    .0894651
    -0.80
    0.422
    -.247238
    .1034588

    33 | -.044995
    .0846517
    -0.53
    0.595
    -.2109093
    .1209193

    34 | -.0829751
    .0879526
    -0.94
    0.345
    -.255359
    .0894088

                                                                                                                                                                                               .1209193

        34
        -.0829751
        .0879526
        -0.94
        0.345
        -.255359
        .0894088

        35
        .0672303
        .0864065
        0.78
        0.437
        -.1021233
        .236584

        36
        -.0648494
        .0869608
        -0.75
        0.456
        -.2352895
        .1055906

        37
        -.0601035
        .0879531
        -0.68
        0.494
        -.2324884
        .1122814

        38
        .0409087
        .0819329
        0.50
        0.618
        -.1196769
        .2014942

        39
        -.1562914
        .0902433
        -1.73
        0.083
        -.333165
        .0205822

        40
        -.1120783
        .0868546
        -1.29
        0.197
        -.2823101
        .0581535

        41
        .0113337
        .0866577
        0.13
        0.896
        -.1585122
        .1811796

        42
        .123177
        .0857826
        1.44
        0.151
        -.0449539
        .2913079

        43
        -.0178715
        .0875885
        -0.20
        0.838
        -.1895419
        .1537989

        44
        -.2406006
        .0848703
        -2.83
        0.005
        -.4069
     _cons | -.3097018 1.280505 -0.24 0.809 -2.819445 2.200041
                                                                                                                                                                                               2.200041
125 scalar r2 = e(r2 p)
126 margins, dydx(overconfidence logit fin lit) post
                                                                                                                        Number of obs = 80,164
    Average marginal effects
    Model VCE : Robust
    Expression : Pr(retire_dummy), predict()
dy/dx w.r.t. : overconfidence_logit fin_lit
                                                                                   Delta-method
-- c+d Err. z P>|z| [95% Conf. Interval]
                                                                    dy/dx Std. Err.
    127 outreg2 using "${tables dir}/Logit.tex", tex append addstat(Pseudo R-squared, r2) //
   > /
                           addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, Yes) //
                           ctitle("Readiness")
     ../outputs/tables/Logit.tex
    dir : seeout
129 *** precautionary saving
130 **** without state dummies
131 logit precaution dummy overconfidence logit fin lit `household X' i.year [pw=weights
   Iteration 0: log pseudolikelihood = -55147.986
Iteration 1: log pseudolikelihood = -46830.467
Iteration 2: log pseudolikelihood = -46761.155
                                     log pseudolikelihood = -46760.915
log pseudolikelihood = -46760.915
    Iteration 3:
    Iteration 4:
                                                                                                                       Number of obs = 80,164
Wald chi2(13) = 8461.95
Prob > chi2 = 0.0000
Pseudo R2 = 0.1521
    Logistic regression
```

| precaution_dummy   | Coef.  | Robust<br>Std. Err.   | Z  | P> z   | [95% Conf.   | Interval]  |
|--|--|---|--|--|--|--|
| overconfidence_logit fin_lit age age2 logincome logincome2 female_dummy nonwhite_dummy marital_dummy high_school_dummy college_dummy                     | 2.185893<br>  1.125453<br> 0397724<br>  .0008686<br>  -2.966183<br>  .1872949<br> 1573347<br> 0422377<br>  .019281<br>  .40089<br>  .3517221 | .08165<br>.0392212<br>.0048874<br>.0000462<br>.2445281<br>.0117133<br>.0192023<br>.0233175<br>.0215126<br>.0593955<br>.0205157  | 26.77<br>28.70<br>-8.14<br>18.79<br>-12.13<br>15.99<br>-8.19<br>-1.81<br>0.90<br>6.75<br>17.14   | 0.000<br>0.000<br>0.000<br>0.000<br>0.000<br>0.000<br>0.000<br>0.070<br>0.370<br>0.000   | 2.025862<br>1.048581<br>0493516<br>.0007779<br>-3.445449<br>.1643372<br>1949705<br>0879392<br>0228828<br>.284477<br>.311512  | 2.345924<br>1.202325<br>0301932<br>.0009592<br>-2.486917<br>.2102526<br>1196989<br>.0034637<br>.0614449<br>.517303<br>.3919322   |
| year<br>2015<br>2018   | .1980151<br>  .1980151<br>  .2994421   | .0235141  | 8.42<br>12.49  | 0.000  | .1519284<br>.2524582   | .2441018   |
| state_cate 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45 46 47 48 49 50 51 |  | .0855991<br>.0852203<br>.08439<br>.0832787<br>.0845335<br>.0854465<br>.0835033<br>.0866084<br>.0851796<br>.0859214<br>.08414714<br>.0845492<br>.0839023<br>.0835738<br>.0835738<br>.0835738<br>.08357425<br>.0835251<br>.0846539<br>.0846539<br>.0846539<br>.0846539<br>.0846539<br>.0846539<br>.0846539<br>.085251<br>.0844776<br>.0832093<br>.0836908<br>.084776<br>.084776<br>.084776<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.0836908<br>.083690 | -0.87 -1.66 -0.81 0.57 -0.98 -1.62 -2.31 -0.75 0.94 -0.10 1.52 -2.29 1.04 -2.33 -1.18 -2.09 -0.40 -0.39 -1.12 -2.61 -2.28 -1.18 -1.18 -1.62 -1.35 1.76 -0.08 -1.27 -1.62 -1.37 -1.62 -0.91 -0.63 -1.27 -1.62 -0.91 -0.63 -1.27 -1.62 -1.35 -1.62 -0.91 -0.63 -1.27 -1.62 -0.91 -0.63 -1.27 -1.62 -1.35 -1.62 -0.91 -0.63 -1.27 -1.62 -0.91 -0.63 -1.27 -1.62 -0.91 -0.63 -1.27 -1.62 -0.91 -0.63 -1.27 -1.62 -0.91 -0.63 -1.27 -1.62 -0.91 -0.63 -1.27 -1.62 -0.91 | 0.386<br>0.096<br>0.418<br>0.566<br>0.325<br>0.105<br>0.021<br>0.454<br>0.916<br>0.127<br>0.022<br>0.298<br>0.020<br>0.239<br>0.037<br>0.696<br>0.004<br>0.527<br>0.263<br>0.264<br>0.0023<br>0.240<br>0.179<br>0.106<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176<br>0.176 | 24194763087582337346115411824887230603273569114233986208797691758834037428435755770749565362454626315673383033197249419638133990625411753322333412549951132059525601263849167347977726368421804423277929130461312844165016853717353090921947270863143901242861269166369924000912166142233931223393122339312233931227376592734512464449741286771740912352016733445532959816 | .0935946<br>.0252994<br>.097068<br>.2110347<br>.0824934<br>.0289116<br>-0295845<br>.1045993<br>.2494662<br>.1580147<br>.2993775<br>-0276988<br>.2444056<br>-0310278<br>.0657343<br>0107<br>.1310151<br>.1310311<br>-0679976<br>079916<br>.1144362<br>.0696486<br>.1979542<br>.0701632<br>-0574544<br>-0262557<br>.0660111<br>.1518881<br>.0518748<br>.0290563<br>.0521159<br>.3065702<br>.1587849<br>.2358672<br>.0577818<br>-1048813<br>.0273802<br>.1636732<br>.083396<br>.111173<br>.093137<br>-0230149<br>.0480338<br>.0591569<br>-1370074<br>-0788363<br>.141276<br>-0266404<br>-00788363<br>.141276<br>-0266404<br>-00788363<br>.141276<br>-0266404<br>-006901<br>.0310891 |

```
_cons | 7.910875 1.262738 6.26 0.000 5.435955 10.3858
138 scalar r2 = e(r2 p)
139 margins, dydx (overconfidence logit fin lit) post
                                                                                         Number of obs = 80,164
   Average marginal effects
   Model VCE
                      : Robust
   Expression : Pr(precaution dummy), predict()
   dy/dx w.r.t. : overconfidence_logit fin_lit
                                                              Delta-method
                                                   dy/dx Std. Err. z P>|z| [95% Conf. Interval]

      overconfidence_logit | fin_lit |
      .4354363 .0158474 .0076098 .29.46 .0000 .2092785 .2391084

140 outreg2 using "${tables dir}/Logit.tex", tex append addstat(Pseudo R-squared, r2) //
   > /
                    addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, Yes) ///
                    ctitle("Precaution")
    ../outputs/tables/Logit.tex
   dir : seeout
142 *** financial market participation
143 **** without state dummies
144 logit fin_par_dummy overconfidence_logit fin_lit `household_X' i.year [pw=weights]
                           log pseudolikelihood = -49879.082
log pseudolikelihood = -40939.209
log pseudolikelihood = -40528.389
   Iteration 0:
   Iteration 1:
   Iteration 2:
                           log pseudolikelihood = -40522.191
   Iteration 3:
                              log pseudolikelihood = -40522.186
   Iteration 4:
   Iteration 5:
                            log pseudolikelihood = -40522.186
                                                                                         Number of obs = 80,164
Wald chi2(13) = 9529.44
Prob > chi2 = 0.0000
P2 = 0.1876
   Logistic regression
   Log pseudolikelihood = -40522.186
                                                                     Robust
             fin par dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval]

        overconfidence logit | 1.911523
        .0849451
        22.50
        0.000
        1.745034
        2.078012

        fin_lit | 1.629716
        .0446733
        36.48
        0.000
        1.542158
        1.717274

        age | -.0101015
        .0052732
        -1.92
        0.055
        -.0204368
        .0002338

        age2 | .0004635
        .00005
        9.26
        0.000
        .003654
        .0005615

        logincome | -2.239663
        .2881881
        -7.77
        0.000
        -2.804502
        -1.674825

        logincome2 | .1579518
        .0134697
        11.73
        0.000
        .1315516
        .1843519

        female_dummy | -.2531105
        .0203487
        -12.44
        0.000
        -.2929933
        -.2132277

        nonwhite_dummy | -.0839876
        .0239238
        -3.51
        0.000
        -.1308775
        -.0370977

        marital_dummy | -.0494227
        .0231737
        -2.13
        0.033
        -.0948424
        -.0040031

        high_school_dummy | .6684093
        .0816368
        8.19
        0.000
        .508404
        .8284146

        college_dummy | .4328773
        .0215904
        20.05
        0.000
        .390561
        .4751936

                                year |
                              _cons |
                                                2.18397 1.543037
                                                                                          1.42 0.157 -.8403257 5.208266
```

```
145 \text{ scalar } r2 = e(r2 p)
146 margins, dydx(overconfidence_logit fin_lit) post
                                                                                                                    Number of obs = 80,164
    Average marginal effects
    Model VCE
                               : Robust
    Expression : Pr(fin_par_dummy), predict()
dy/dx w.r.t. : overconfidence_logit fin_lit
                                                                                 Delta-method
                                                                  dy/dx Std. Err. z P>|z| [95% Conf. Interval]
    147 outreg2 using "${tables dir}/Logit.tex", tex append addstat(Pseudo R-squared, r2) //
                          addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, No) ///
                         ctitle("Participation")
     ../outputs/tables/Logit.tex
    dir : seeout
148
149 **** with state dummies
150 logit fin par dummy overconfidence logit fin lit `household X' i.year i.state cate [
    > pw=weights]
    Iteration 0: log pseudolikelihood = -49879.082
Iteration 1: log pseudolikelihood = -40828.527
                                    log pseudolikelihood = -40410.78
    Iteration 2:
                                    log pseudolikelihood = -40404.472
log pseudolikelihood = -40404.466
    Iteration 3:
    Iteration 4:
    Iteration 5: log pseudolikelihood = -40404.466
                                                                                                                   Number of obs = 80,164
Wald chi2(63) = 9725.53
Prob > chi2 = 0.0000
Pseudo R2 = 0.1900
    Logistic regression
    Log pseudolikelihood = -40404.466
                                                                                          Robust
                                                                 Coef. Std. Err.
                               par_dummy | Coef. Std. Err. z P>|z| [95% Conf. Inter
    fin_par_dummy |
                                                                                                                                                             [95% Conf. Interval]

        overconfidence logit | 1.930738
        .0855775
        22.56
        0.000
        1.763009
        2.098467

        fin_lit | 1.626159
        .0449575
        36.17
        0.000
        1.538044
        1.714274

        age | -.0096953
        .0053027
        -1.83
        0.067
        -.0200883
        .0006977

        age2 | .0004578
        .0000503
        9.11
        0.000
        .0003593
        .0005563

        logincome | -2.123619
        .2886372
        -7.36
        0.000
        -2.689337
        -1.5579

        logincome2 | .1519442
        .0135007
        11.25
        0.000
        .1254834
        .178405

        female_dummy | -.2588235
        .0204246
        -12.67
        0.000
        -.298855
        -.218792

        nonwhite_dummy | -.1379197
        .0257406
        -5.36
        0.000
        -.1883705
        -.087469

        marital_dummy | -.0348451
        .0234475
        -1.49
        0.137
        -.0808014
        .0111111

        high_school_dummy | .664598
        .0819876
        8.11
        0.000
        .5039053
        .8252906

        college_dummy | .4221904
        .0217455
        19.42
        0.000
        .37957
        .4648109

                                          year |
                                       2015 | -.2396286 .0250043 -9.58 0.000 -.2886362 -.190621
2018 | -.1730896 .0257457 -6.72 0.000 -.2235502 -.1226291
                            state cate |

      cate |

      2 | .1791937 .0922435
      1.94 0.052 -.0016003 .3599876

      3 | .0318155 .0938704 0.34 0.735 -.1521672 .2157981

      4 | .0626985 .095254 0.66 0.510 -.123996 .249393

      5 | .2885954 .0915747 3.15 0.002 .1091124 .4680784

      6 | .1668512 .094679 1.76 0.078 -.0187163 .3524187

      7 | .2709419 .0923199 2.93 0.003 .0899982 .4518857

      8 | .1591414 .0925447 1.72 0.086 -.0222429 .3405256

      9 | .3342978 .0933745 3.58 0.000 .1512872 .5173085

      10 | .2160986 .0956469 2.26 0.024 .0286341 .403563
```

| 11<br>12<br>13<br>14<br>15<br>16<br>17<br>18<br>19<br>20<br>21<br>22<br>23<br>24<br>25<br>26<br>27<br>28<br>29<br>30<br>31<br>32<br>33 | .1602028<br>  .6289565<br>  .0777879<br>  .0958377<br>  -0323237<br>  .2025899<br>  .1672044<br>  .0209636<br>  .1070784<br>  .1334149<br>  .0954016<br>  .1346549<br>  .0493264<br>  .2071587<br>  .0408463<br>  .0953376<br>  .2637546<br>  .1492178<br>  .017528<br>  -0006478<br>  .2070221<br>  .1248852<br>  .3344386 | .0943721<br>.0930651<br>.0917354<br>.0881515<br>.0947685<br>.0916531<br>.0931886<br>.0942738<br>.0942738<br>.0936023<br>.0941487<br>.0938747<br>.0938747<br>.09545263<br>.0954552<br>.0954552<br>.0924783<br>.0924783<br>.0924783<br>.0924783 | 1.70<br>6.76<br>0.85<br>1.09<br>-0.34<br>2.21<br>1.79<br>0.22<br>1.14<br>1.43<br>1.01<br>1.43<br>0.52<br>2.22<br>0.43<br>1.02<br>2.85<br>1.61<br>0.18<br>-0.01<br>2.24<br>1.31<br>3.71 | 0.090<br>0.000<br>0.396<br>0.277<br>0.733<br>0.027<br>0.073<br>0.824<br>0.256<br>0.154<br>0.311<br>0.602<br>0.669<br>0.669<br>0.309<br>0.004<br>0.107<br>0.854<br>0.994<br>0.025<br>0.025 | 0247631<br>.4465523<br>1020101<br>076936<br>2180665<br>.0229532<br>015442<br>1637525<br>0776948<br>0500423<br>0891265<br>0493361<br>1359416<br>.0245982<br>1462424<br>0884404<br>.0825637<br>0320362<br>169408<br>1824963<br>.0261439<br>0614835<br>.1578405 | .3451687<br>.8113607<br>.257586<br>.2686115<br>.1534191<br>.3822266<br>.3498508<br>.2056797<br>.2918517<br>.3168721<br>.2799297<br>.3186458<br>.2345945<br>.3897191<br>.227935<br>.2791157<br>.4449454<br>.3304719<br>.204464<br>.1812006<br>.3879004<br>.3112538<br>.5110366 |
|--|---|---|--|---|--|---|
| 35<br>36<br>37<br>38<br>39<br>40<br>41<br>42   | .1770142<br>  .1827133<br>  .0260876<br>  .157762<br>  .156675<br>  .1000377<br>  .0624254<br>  .2378293  | .091105<br>.0936154<br>.0957296<br>.0887462<br>.0942464<br>.0922314<br>.0948488   | 1.94<br>1.95<br>0.27<br>1.78<br>1.66<br>1.08<br>0.66<br>2.62   | 0.052<br>0.051<br>0.785<br>0.075<br>0.096<br>0.278<br>0.510<br>0.009  | 0015484<br>0007695<br>1615389<br>0161775<br>0280446<br>0807325<br>1234748<br>.059717   | .3555767<br>.3661961<br>.2137141<br>.3317014<br>.3413946<br>.2808078<br>.2483255<br>.4159416  |
| 43<br>44<br>45<br>46<br>47<br>48<br>49<br>50   | 0395229<br> 0132497<br>  .027419<br>  .1786833<br>  .1642247<br>  .2542746<br> 0272762<br>  .2389857<br>  .151278   | .0957428<br>.0919473<br>.0941725<br>.0936974<br>.0944615<br>.0886025<br>.0939352<br>.0925202<br>.0927131  | -0.41<br>-0.14<br>0.29<br>1.91<br>1.74<br>2.87<br>-0.29<br>2.58<br>1.63  | 0.680<br>0.885<br>0.771<br>0.057<br>0.082<br>0.004<br>0.772<br>0.010<br>0.103   | 2271753<br>193463<br>1571557<br>0049603<br>0209165<br>.0806168<br>2113857<br>.0576495<br>0304363   | .1481295<br>.1669636<br>.2119937<br>.3623269<br>.3493659<br>.4279323<br>.1568334<br>.4203219<br>.3329923  |
| cons   | 1.489997  | 1.545258  | 0.96   | 0.335   | -1.538654  | 4.518648  |

151 scalar r2 =  $e(r2_p)$ 

152 margins, dydx(overconfidence\_logit fin\_lit) post

Average marginal effects Number of obs = 80,164

Model VCE : Robust

Expression : Pr(fin\_par\_dummy), predict()
dy/dx w.r.t. : overconfidence\_logit fin\_lit

|                                 | <br> <br>  dy/dx | Delta-method<br>Std. Err. | z              | P>   z | [95% Conf.           | Interval] |
|---------------------------------|------------------|---------------------------|----------------|--------|----------------------|-----------|
| overconfidence_logit<br>fin_lit |                  | .0140983<br>.0072512      | 22.88<br>37.47 |        | .2949404<br>.2574739 | .3502046  |

```
153 outreg2 using "${tables dir}/Logit.tex", tex append addstat(Pseudo R-squared, r2) //
  > /
                     addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, Yes) ///
                     ctitle("Participation")
   ../outputs/tables/Logit.tex
   dir : seeout
155 * baseline regressions with Bernoulli NB
156 *** retirement readiness
157 **** without state dummies
158 logit retire_dummy overconfidence bnb fin lit `household X' i.year [pw=weights]
                             log pseudolikelihood = -49564.375
log pseudolikelihood = -43442.257
   Iteration 0:
   Iteration 1:
   Iteration 2:
                             log pseudolikelihood = -43231.037
                             log pseudolikelihood = -43230.28
log pseudolikelihood = -43230.28
   Iteration 3:
   Iteration 4:
                                                                                             Number of obs = 80,164
Wald chi2(13) = 7394.20
Prob > chi2 = 0.0000
Prod R2 = 0.1278
   Logistic regression
   Log pseudolikelihood = -43230.28
                                                                   Robust
             retire dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval]

        overconfidence_bnb |
        .2302462
        .0830801
        2.77
        0.006
        .0674122
        .3930802

        fin_lit |
        1.04705
        .039953
        26.21
        0.000
        .9687436
        1.125357

        age |
        .1288175
        .0041721
        30.88
        0.000
        .1206403
        .1369946

        age2 |
        -.0017158
        .0000443
        -38.77
        0.000
        -.0018025
        -.001629

        logincome |
        -1.422639
        .237793
        -5.98
        0.000
        -1.888704
        -.9565731

        logincome2 |
        .0956505
        .0111932
        8.55
        0.000
        .0737121
        .1175888

        female_dummy |
        -.1895596
        .0213212
        -8.89
        0.000
        -.2313485
        -.1477707

        nonwhite_dummy |
        .0764263
        .0273375
        2.80
        0.005
        .0228458
        .1300068

        marital_dummy |
        .0480697
        .0242838
        1.98
        0.048
        .0004742
        .0956651

        high_school_dummy |
        .4386485
        .0688203
        6.37
        0.000
        .3037631
        .5735339

        college_dummy |

   year |
                                           .030854 .0245513 1.26 0.209 -.0172656 .0789736
.0739669 .0250563 2.95 0.003 .0248575 .1230762
                            2015
                            2018 |
   _cons | .2298901 1.259799
                                                                                          0.18 0.855 -2.239271
                                                                                                                                                 2.699051
159 scalar r2 = e(r2 p)
160 margins, dydx (overconfidence bnb fin lit) post
                                                                                              Number of obs = 80,164
   Average marginal effects
   Model VCE : Robust
   Expression : Pr(retire_dummy), predict()
dy/dx w.r.t. : overconfidence_bnb fin_lit
                                                             Delta-method
                                                                                           z P>|z| [95% Conf. Interval]
                                                  dy/dx Std. Err.
   overconfidence_bnb | .0416694 .015043 2.77 0.006 .0121856 .0711532 fin_lit | .1894924 .0070836 26.75 0.000 .1756088 .203376
```

```
161 outreg2 using "${tables dir}/BNB.tex", tex replace addstat(Pseudo R-squared, r2) ///
   > addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, No) ///
> ctitle("Readiness")
      ../outputs/tables/BNB.tex
      dir : seeout
163 **** with state dummies
164 logit retire dummy overconfidence bnb fin lit `household X' i.year i.state cate [pw=
     Iteration 0: log pseudolikelihood = -49564.375
                                               log pseudolikelihood = -43385.34
     Iteration 1:
                                                log pseudolikelihood = -43170.365
log pseudolikelihood = -43169.572
      Iteration 2:
     Iteration 3:
     Iteration 4:
                                                log pseudolikelihood = -43169.572
                                                                                                                                                          Number of obs = 80,164
Wald chi2(63) = 7501.81
Prob > chi2 = 0.0000
Pseudo R2 = 0.1290
      Logistic regression
      Log pseudolikelihood = -43169.572
                                                                                                                 Robust
                                                                                  Coef. Std. Err.
                      retire dummy |
                                                                                                                                                            z P>|z|
                                                                                                                                                                                                            [95% Conf. Interval]

        overconfidence_bnb |
        .3391891
        .091009
        3.73
        0.000
        .1608147
        .5175635

        fin_lit |
        1.043771
        .040086
        26.04
        0.000
        .9652042
        1.122338

        age |
        .1288863
        .0041767
        30.86
        0.000
        .1207002
        .1370724

        age2 |
        -.0017148
        .0000443
        -38.70
        0.000
        -.0018017
        -.001628

        logincome |
        -1.469463
        .2383072
        -6.17
        0.000
        -1.936536
        -1.002389

        logincome2 |
        .0980823
        .011226
        8.74
        0.000
        .0760798
        .1200847

        female_dummy |
        -.2089583
        .02169
        -9.63
        0.000
        -.25147
        -.1664466

        nonwhite_dummy |
        .0829981
        .0289757
        2.86
        0.004
        .0262068
        .1397894

        marital_dummy |
        .0571705
        .0247008
        2.31
        0.021
        .0087578
        .1055832

        high_school_dummy |
        .4576127
        .0692669
        6.61
        0.000
        .3218521
        .5933733

        college_dummy |

      ______
                                                  vear |
                                              2015 | .0299792 .0245361 1.22 0.222 -.0181107 .078069
2018 | .072206 .025077 2.88 0.004 .0230561 .1213559
                                                    state cate |

      14
      -.0830355
      .0842512
      -0.99
      0.324
      -.2481649
      .0820939

      15
      -.0970689
      .0865961
      -1.12
      0.262
      -.2667941
      .0726564

      16
      -.0481063
      .0872529
      -0.55
      0.581
      -.2191189
      .1229062

      17
      -.0277537
      .0877439
      -0.32
      0.752
      -.1997285
      .1442211

      18
      -.093314
      .0872071
      -1.07
      0.285
      -.2642366
      .0776087

      19
      -.0668942
      .0865606
      -0.77
      0.440
      -.2365498
      .1027615

      20
      -.0217222
      .0861923
      -0.25
      0.801
      -.190656
      .1472115

      21
      -.0901459
      .087071
      -1.04
      0.301
      -.2608018
      .0805101

      22
      -.1919906
      .089437
      -2.15
      0.032
      -.3672839
      -.0166974

      23
      -.0840397
      .0869704
      -0.97
      0.334
      -.2544986
      .0864192

      24
      -.0888146
      .086887
      -1.02
      0.307
      -.25911
      .0814807

      25
      .0098004
      .085034
      0.12
```

```
cons | .473209 1.263473 0.37 0.708 -2.003152 2.94957
165 \text{ scalar r2} = e(r2 p)
166 margins, dydx(overconfidence bnb fin lit) post
 Average marginal effects
                                             Number of obs = 80,164
 Model VCE : Robust
 Expression : Pr(retire_dummy), predict()
 dy/dx w.r.t. : overconfidence bnb fin lit
 ______
                          Delta-method
                        dy/dx Std. Err.
                                              z P>|z|
                                                            [95% Conf. Interval]
 _____
 167 outreg2 using "${tables_dir}/BNB.tex", tex append addstat(Pseudo R-squared, r2) ///
 > addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, Yes) ///
          ctitle("Readiness")
  ../outputs/tables/BNB.tex
 dir : seeout
169 *** precautionary saving
170 ***** without state dummies
171 logit precaution dummy overconfidence bnb fin lit `household X' i.year [pw=weights]
 Iteration 0: log pseudolikelihood = -55147.986
Iteration 1: log pseudolikelihood = -47460.348
Iteration 2: log pseudolikelihood = -47425.168
Iteration 3: log pseudolikelihood = -47425.061
Iteration 4: log pseudolikelihood = -47425.061
                                             Number of obs = 80,164
Wald chi2(13) = 8480.14
Prob > chi2 = 0.0000
Pseudo R2 = 0.1400
 Logistic regression
 Log pseudolikelihood = -47425.061
```

Logistic regression

Log pseudolikelihood = -47337.53

|  |                                   | D - l +                    |                         |                |  |  |
|--|-----------------------------------|----------------------------|-------------------------|----------------|--|--|
| precaution_dummy   | Coef.                             | Robust<br>Std. Err.        | Z                       | P> z           | [95% Conf.   | Interval]  |
| overconfidence_bnb<br>fin_lit_age  | .0014176<br>-1.951479<br>.1284339 | .0000411 .2349652 .0111453 | 34.53<br>-8.31<br>11.52 | 0.000          | 1250532<br>.0013371<br>-2.412002<br>.1065896<br>2631992<br>0665396 | .3983765<br>.8192967<br>1098085<br>.001498<br>-1.490956<br>.1502782<br>1833272<br>.0363182<br>.1291769<br>.6468329<br>.4421987 |
| year<br>2015<br>2018   | .1985404                          | .0233139                   | 8.52<br>12.19           | 0.000          | .1528459   | .2442349   |
| _cons  | 6.624745                          | 1.23619                    | 5.36                    | 0.000          | 4.201857   | 9.047634   |
| 172 scalar r2 = e(r2 p   | o)                                |                            |                         |                |  |  |
| 173 margins, dydx(over   |                                   | nb fin lit)                | post                    |                |  |  |
| Average marginal eff<br>Model VCE : Robus<br>Expression : Pr(pr<br>dy/dx w.r.t. : over   | st<br>recaution dumr              | ny), predict<br>o fin_lit  |                         | er of obs      | = 80,  | 164  |
|  |                                   | Delta-method<br>Std. Err.  |                         | P>   z         | [95% Conf.   | Interval]  |
| overconfidence_bnb<br>fin_lit  | .0505719<br>.1515304              | .015464                    | 3.27<br>20.34           | 0.001<br>0.000 | .020263<br>.1369307  | .0808807   |
| 174 outreg2 using "\${tables_dir}/BNB.tex", tex append addstat(Pseudo R-squared, r2) /// > addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, No) /// > ctitle("Precaution")/outputs/tables/BNB.tex dir : seeout  175 176 ***** with state dummies 177 logit precaution_dummy overconfidence_bnb fin_lit `household_X' i.year i.state_cate |                                   |                            |                         |                |  |  |
| 176 **** with state of   |                                   | fidence_bnb                | fin_lit                 | householo      | l_X' i.year i  | .state_cate  |

Number of obs = 80,164 Wald chi2(63) = 8632.45 Prob > chi2 = 0.0000 Pseudo R2 = 0.1416

| precaution_dummy        | <br>  Coef.<br>+     | Robust<br>Std. Err.  | Z              | P> z           | [95% Conf.            | Interval]           |
|-------------------------|----------------------|----------------------|----------------|----------------|-----------------------|---------------------|
| overconfidence_bnb      | .1505793             | .0850133             | 1.77           | 0.077          | 0160438               | .3172024            |
| fin_lit                 | .7410953             | .0372433             | 19.90          | 0.000          | .6680998              | .8140908            |
| age                     | 117656               | .0038956             | -30.20         | 0.000          | 1252912               | 1100208             |
| age2                    | .0014178             | .0000411             | 34.47<br>-8.06 | 0.000          | .0013372<br>-2.360677 | .0014984 -1.437332  |
| logincome<br>logincome2 | 1 .1257776           | .0111816             | 11.25          | 0.000          | .1038621              | .1476932            |
| female dummy            | 2112606              | .0208179             | -10.15         | 0.000          | 252063                | 1704582             |
| nonwhite dummy          | 0347121              | .0278354             | -1.25          | 0.212          | 0892685               | .0198442            |
| marital dummy           | .0810686             | .0231903             | 3.50           | 0.000          | .0356164              | .1265208            |
| high_school_dummy       | .5054013             | .0629482             | 8.03           | 0.000          | .3820252              | .6287775            |
| _college_dummy          | .3767209<br>         | .0245875             | 15.32          | 0.000          | .3285302              | .4249115            |
| year<br>2015            | <br>  .2009886       | .0233278             | 8.62           | 0.000          | .1552669              | .2467103            |
| 2018                    | .2931278             | .0238092             | 12.31          | 0.000          | .2464627              | .339793             |
| state_cate              |                      |                      |                |                |                       |                     |
| _ 2                     | 083648               | .0854466             | -0.98          | 0.328          | 2511203               | .0838243            |
| 3                       | 1752394              | .084926              | -2.06          | 0.039          | 3416913               | 0087874             |
| 4<br>5                  | 092295<br>  .0054073 | .0838919<br>.0826184 | -1.10<br>0.07  | 0.271<br>0.948 | 2567202<br>1565218    | .0721301            |
| 6                       | 125207               | .0849794             | -1.47          | 0.141          | 2917635               | .0413496            |
| 7                       | 1590425              | .0855068             | -1.86          | 0.063          | 3266328               | .0085479            |
| 8                       | 1997237              | .0835761             | -2.39          | 0.017          | 3635299               | 0359176             |
| 9                       | 0992819              | .0859988             | -1.15          | 0.248          | 2678364               | .0692727            |
| 10                      | .0399587             | .085829              | 0.47           | 0.642          | 128263                | .2081804            |
| 11<br>12                | 0172486<br>.0982341  | .0851979<br>.0868329 | -0.20<br>1.13  | 0.840<br>0.258 | 1842333<br>0719552    | .1497361            |
| 13                      | 2184013              | .0839484             | -2.60          | 0.236          | 3829372               | 0538655             |
| 14                      | .0604074             | .0816145             | 0.74           | 0.459          | 0995541               | .2203689            |
| 15                      | 2304049              | .0840142             | -2.74          | 0.006          | 3950696               | 0657401             |
| 16                      | 1210448              | .0842761             | -1.44          | 0.151          | 286223                | .0441333            |
| 17                      | 2107393              | .0834428             | -2.53          | 0.012          | 3742843               | 0471943             |
| 18                      | 0464022              | .0836406             | -0.55          | 0.579          | 2103349               | .1175304            |
| 19<br>20                | 0561506<br>2372782   | .083697<br>.0843674  | -0.67<br>-2.81 | 0.502<br>0.005 | 2201938<br>4026354    | .1078926<br>0719211 |
| 21                      | 2788816              | .0845633             | -3.30          | 0.003          | 4446227               | 1131405             |
| 22                      | 0820735              | .0860546             | -0.95          | 0.340          | 2507375               | .0865905            |
| 23                      | 1269054              | .0824394             | -1.54          | 0.124          | 2884836               | .0346728            |
| 24                      | 0080374              | .0837585             | -0.10          | 0.924          | 172201                | .1561261            |
| 25                      | 0937478              | .0830969             | -1.13          | 0.259          | 2566147               | .0691192            |
| 26<br>27                | 2400714<br>1997754   | .0839207<br>.081859  | -2.86<br>-2.44 | 0.004<br>0.015 | 404553<br>360216      | 0755899<br>0393348  |
| 28                      | 1179643              | .0841377             | -1.40          | 0.013          | 2828711               | .0469425            |
| 29                      | 0476964              | .0848371             | -0.56          | 0.574          | 2139742               | .1185813            |
| 30                      | 1317882              | .0842804             | -1.56          | 0.118          | 2969747               | .0333982            |
| 31                      | 1626291              | .0856679             | -1.90          | 0.058          | 3305352               | .005277             |
| 32                      | 1255066              | .0856068             | -1.47          | 0.143          | 2932929               | .0422797            |
| 33<br>34                | .1134338<br> 027596  | .082731              | 1.37<br>-0.33  | 0.170<br>0.744 | 0487158<br>1933894    | .2755835            |
| 35                      | 1 .0554003           | .083393              | 0.66           | 0.744          | 1080469               | .2188476            |
| 36                      | 13888                | .0838101             | -1.66          | 0.098          | 3031447               | .0253848            |
| 37                      | 2784577              | .084468              | -3.30          | 0.001          | 4440119               | 1129035             |
| 38                      | 1709225              | .0792539             | -2.16          | 0.031          | 3262573               | 0155877             |
| 39                      | 0542214              | .0835602             | -0.65          | 0.516          | 2179964               | .1095536            |
| 40<br>41                | 1002445<br>0503601   | .0843186<br>.0838041 | -1.19<br>-0.60 | 0.234<br>0.548 | 2655059<br>2146131    | .0650168            |
| 42                      | 0907123              | .0835948             | -1.09          | 0.348          | 2545551               | .0731305            |
| 43                      | 2146925              | .0839526             | -2.56          | 0.011          | 3792366               | 0501484             |
| 4 4                     | 1518372              | .0820351             | -1.85          | 0.064          | 3126231               | .0089487            |
| 45                      | 1365569              | .0845386             | -1.62          | 0.106          | 3022495               | .0291356            |
| 46                      | 3020696              | .0835226             | -3.62          | 0.000          | 4657709               | 1383683             |
| 47<br>48                | 2556806<br>064388    | .0848627<br>.0797602 | -3.01<br>-0.81 | 0.003<br>0.420 | 4220085<br>220715     | 0893528<br>.0919391 |
| 48<br>49                | 064388<br> 2224693   | .082343              | -0.81<br>-2.70 | 0.420          | 220715<br>3838586     | 0610799             |
| 50                      | 2099865              | .0835169             | -2.51          | 0.007          | 3736766               | 0462964             |
| 51                      | 1384034              | .0834569             | -1.66          | 0.097          | 3019758               | .025169             |
|                         |                      |                      |                |                |                       |                     |

```
_cons | 6.532046 1.240323 5.27 0.000 4.101058 8.963034
178 scalar r2 = e(r2 p)
179 margins, dydx(overconfidence bnb fin lit) post
                                                                                           Number of obs = 80,164
   Average marginal effects
   Model VCE : Robust
   Expression : Pr(precaution dummy), predict()
   dy/dx w.r.t. : overconfidence_bnb fin_lit
                                                           Delta-method
                                                dy/dx Std. Err. z P>|z| [95% Conf. Interval]

      overconfidence_bnb | fin_lit |
      .0304946 .0172222 1.77 0.077 -.0032602 .0642494

      20.13 0.000 .1354701 .1646962

180 outreg2 using "${tables_dir}/BNB.tex", tex append addstat(Pseudo R-squared, r2) ///
   > addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, Yes) ///
                    ctitle("Precaution")
   ../outputs/tables/BNB.tex
   dir : seeout
182 *** financial market participation
183 **** without state dummies
184 logit fin par dummy overconfidence bnb fin lit `household X' i.year [pw=weights]
                            log pseudolikelihood = -49879.082
   Iteration 0:
                            log pseudolikelihood = -41327.413
log pseudolikelihood = -40932.942
log pseudolikelihood = -40926.269
   Iteration 1:
   Iteration 2:
   Iteration 3:
   Iteration 4: log pseudolikelihood = -40926.266
                                                                                           Number of obs = 80,164
Wald chi2(13) = 9443.80
Prob > chi2 = 0.0000
Pseudo R2 = 0.1795
   Logistic regression
                                                                                                                                    0.0000
0.1795
   Log pseudolikelihood = -40926.266
                                                                                            Pseudo R2
                                                                  Robust
          fin_par_dummy | Coef. Std. Err.
                                                                                           z P>|z| [95% Conf. Interval]

        overconfidence_bnb | -.2989289
        .0941265
        -3.18
        0.001
        -.4834135
        -.1144443

        fin_lit | 1.200872
        .0416762
        28.81
        0.000
        1.119189
        1.282556

        age | -.0798302
        .0042604
        -18.74
        0.000
        -.0881805
        -.0714799

        age2 | .0009799
        .0000442
        22.18
        0.000
        .0008933
        .0010665

        logincome | -1.579352
        .2812412
        -5.62
        0.000
        -2.130575
        -1.02813

        logincome2 | .1173799
        .0130748
        8.98
        0.000
        .0917538
        .1430059

        female_dummy | -.2560624
        .0220394
        -11.62
        0.000
        -.2992588
        -.212866

        nonwhite_dummy | -.0035675
        .0292749
        -0.12
        0.993
        -.069453
        .0538103

        marital_dummy | -.0435942
        .0249292
        -1.75
        0.080
        -.0924546
        .0052662

        high_school_dummy | -.489838
        .0842101
        7.71
        0.000
        .4839351
        .8140325

        college_dummy | -.3823383
        .0262672
        14.56
        0.000
        .3308555
        .433821

   ___________
                           2015 | -.2353391 .0248167 -9.48 0.000 -.283979 -.1866991
2018 | -.1755437 .025512 -6.88 0.000 -.2255462 -.1255412
                            cons | 2.609686 1.518599 1.72 0.086 -.3667124 5.586085
```

```
185 \text{ scalar } r2 = e(r2 p)
186 margins, dydx(overconfidence_bnb fin_lit) post
                                              Number of obs = 80,164
 Average marginal effects
 Model VCE
            : Robust
 Expression : Pr(fin_par_dummy), predict()
 dy/dx w.r.t. : overconfidence bnb fin lit
                             Delta-method
                       dy/dx Std. Err.
                                             z P>|z| [95% Conf. Interval]
 187 outreg2 using "${tables dir}/BNB.tex", tex append addstat(Pseudo R-squared, r2) ///
    addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, No) /// ctitle("Participation")
 ../outputs/tables/BNB.tex
 dir : seeout
189 **** with state dummies
190 logit fin_par_dummy overconfidence_bnb fin_lit `household_X' i.year i.state_cate [pw
 > =weights]
 Iteration 0: log pseudolikelihood = -49879.082
Iteration 1: log pseudolikelihood = -41224.975
Iteration 2: log pseudolikelihood = -40824.275
Iteration 3: log pseudolikelihood = -40817.531
Iteration 4: log pseudolikelihood = -40817.527
                                              Number of obs = 80,164
Wald chi2(63) = 9654.63
Prob > chi2 = 0.0000
 Logistic regression
                                                                   0.1817
 Log pseudolikelihood = -40817.527
                                              Pseudo R2
 ______
                                 Robust
     fin par dummy | Coef. Std. Err.
                                              z P>|z| [95% Conf. Interval]
 -.2319397 .0248355 -9.34 0.000 -.2806163 -.1832631
-.1714866 .0255689 -6.71 0.000 -.2216007 -.1213726
             2018
               state cate |
```

191 scalar r2 = e(r2 p)

192 margins, dydx (overconfidence bnb fin lit) post

Average marginal effects Number of obs = 80,164

Model VCE : Robust

Expression : Pr(fin\_par\_dummy), predict()
dy/dx w.r.t. : overconfidence\_bnb fin\_lit

Delta-method | dy/dx Std. Err. z P>|z| [95% Conf. Interval] | overconfidence\_bnb | -.0452397 .0176551 -2.56 0.010 -.0798431 -.0106363 | fin\_lit | .2034012 .0069373 29.32 0.000 .1898043 .2169982

```
193 outreg2 using "${tables dir}/BNB.tex", tex append addstat(Pseudo R-squared, r2) ///
 addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, Yes) ///
         ctitle("Participation")
 ../outputs/tables/BNB.tex
 dir : seeout
194
195 * baseline regressions with KNN
196 *** retirement readiness
197 **** without state dummies
198 logit retire dummy overconfidence knn fin lit `household X' i.year [pw=weights]
            log pseudolikelihood = -49564.375
log pseudolikelihood = -43366.773
log pseudolikelihood = -43141
 Iteration 0:
 Iteration 1:
 Iteration 2:
            log pseudolikelihood = -43139.993
log pseudolikelihood = -43139.993
 Iteration 3:
 Iteration 4:
                                          Number of obs = 80,164
Wald chi2(13) = 7235.59
Prob > chi2 = 0.0000
Pseudo R2 = 0.1296
 Logistic regression
 Log pseudolikelihood = -43139.993
     retire_dummy | Coef. Std. Err.
                                          z P>|z|
                                                       [95% Conf. Interval]
 year |
            2015 | .0311056 .0245108 1.27 0.204 -.0169346 .0791457
2018 | .0761112 .02504 3.04 0.002 .0270337 .1251886
             199 scalar r2 = e(r2 p)
200 margins, dydx(overconfidence knn fin lit) post
 Average marginal effects
                                         Number of obs =
                                                              80,164
 Model VCE : Robust
 Expression : Pr(retire_dummy), predict()
dy/dx w.r.t. : overconfidence_knn fin_lit
 ______
                        Delta-method
                       dy/dx Std. Err.
                                              P>|z|
                                                        [95% Conf. Interval]
 ______
 .2108254
.2501771
```

```
201 outreg2 using "${tables dir}/KNN.tex", tex replace addstat(Pseudo R-squared, r2) ///
   addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, No) ///
ctitle("Roadiness")
                              ctitle("Readiness")
     ../outputs/tables/KNN.tex
     dir : seeout
203 **** with state dummies
204 logit retire dummy overconfidence knn fin lit `household X' i.year i.state cate [pw=
     Iteration 0: log pseudolikelihood = -49564.375
                                          log pseudolikelihood = -43314.697
log pseudolikelihood = -43085.77
log pseudolikelihood = -43084.731
     Iteration 1:
     Iteration 2:
     Iteration 3:
     Iteration 4:
                                           log pseudolikelihood = -43084.731
                                                                                                                                           Number of obs = 80,164
Wald chi2(63) = 7324.86
Prob > chi2 = 0.0000
Pseudo R2 = 0.1307
     Logistic regression
     Log pseudolikelihood = -43084.731
                                                                                                      Robust
                                                                          Coef. Std. Err.
                    retire dummy |
                                                                                                                                             z P>|z|
                                                                                                                                                                                         [95% Conf. Interval]
    ______
                                             vear |
                                          2015 | .0305185 .0244992 1.25 0.213 -.0174991 .0785361
2018 | .0745994 .0250572 2.98 0.003 .0254882 .1237107
                            state cate |

    8
    -.0726139
    .0872869
    -0.83
    0.405
    -.2436932
    .0984653

    8
    -.1765732
    .0865889
    -2.04
    0.041
    -.3462843
    -.0068621

    9
    -.0098813
    .087382
    -0.11
    0.910
    -.1811469
    .1613843

    10
    -.1340561
    .0907157
    -1.48
    0.139
    -.3118556
    .0437434

    11
    .0355328
    .085788
    0.41
    0.679
    -.1326085
    .2036741

    12
    -.0732164
    .0881899
    -0.83
    0.406
    -.2460656
    .0996327

    13
    -.1216074
    .0863626
    -1.41
    0.159
    -.2908749
    .0476601

    14
    -.0942653
    .0841431
    -1.12
    0.263
    -.2591827
    .0706522

    15
    -.1084238
    .0864574
    -1.25
    0.210
    -.2778772
    .0610296

    14 | -.0942653
    .0841431
    -1.12
    0.263
    -.2591827
    .0706522

    15 | -.1084238
    .0864574
    -1.25
    0.210
    -.2778772
    .0610296

    16 | -.0833266
    .0864325
    -0.96
    0.335
    -.2527312
    .0860779

    17 | -.041773
    .087542
    -0.48
    0.633
    -.2133521
    .129806

    18 | -.1017863
    .0870844
    -1.17
    0.242
    -.2724685
    .0688959

    19 | -.0492561
    .0864674
    -0.57
    0.569
    -.2187292
    .120217

    20 | -.0439206
    .0856652
    -0.51
    0.608
    -.2118213
    .1239801

    21 | -.1078653
    .086665
    -1.24
    0.213
    -.2777256
    .061995

    22 | -.2136162
    .0888949
    -2.40
    0.016
    -.387847
    -.0393854

    23 | -.0778592
    .087017
    -0.89
    0.371
    -.2484093
    .0926909

    24 | -.103769
    .0864357
    -1.20
    0.230
    -.2731799
    .0656419

    25 | -0112893
    .0851195
    0.13
    0.894
    -.1555419
    .1781204

      24
      -.103769
      .0864357
      -1.20
      0.230
      -.2731799
      .0656419

      25
      .0112893
      .0851195
      0.13
      0.894
      -.1555419
      .1781204

      26
      -.0956833
      .0858686
      -1.11
      0.265
      -.2639828
      .0726161

      27
      .1418795
      .0849994
      1.67
      0.095
      -.0247161
      .3084752

      28
      -.0201861
      .0859788
      -0.23
      0.814
      -.1887015
      .1483293

      29
      -.207016
      .0888024
      -2.33
      0.020
      -.3810655
      -.0329664

      30
      -.0744861
      .0863134
      -0.86
      0.388
      -.2436572
      .094685
```

```
    31 | -.2138915
    .0882345
    -2.42
    0.015
    -.3868279
    -.0409551

    32 | -.084583
    .0891435
    -0.95
    0.343
    -.2593011
    .0901351

    33 | -.0652085
    .0846116
    -0.77
    0.441
    -.2310442
    .1006271

    34 | -.0989124
    .0875638
    -1.13
    0.259
    -.2705343
    .0727094

    35 | .0497565
    .0859022
    0.58
    0.562
    -.1186088
    .2181218

        35
        | .0497565
        .0859022
        0.58
        0.562
        -.1186088
        .2181218

        36
        | -.0925676
        .0866088
        -1.07
        0.285
        -.2623177
        .0771824

        37
        | -.0706753
        .0875852
        -0.81
        0.420
        -.2423391
        .1009885

        38
        | .0051183
        .0815238
        0.06
        0.950
        -.1546653
        .164902

        39
        | -.1932659
        .0895604
        -2.16
        0.031
        -.3688011
        -.0177307

        40
        | -.1391013
        .0864436
        -1.61
        0.108
        -.3085277
        .0303252

        41
        | .004571
        .0864541
        0.05
        0.958
        -.164876
        .174018

        42
        | .0969706
        .0852777
        1.14
        0.255
        -.0701706
        .2641118

        43
        | -.0383545
        .0871569
        -0.44
        0.660
        -.2091789
        .13247

        44
        | -.2670304
        .0844052
        -3.16
        0.002
        -.4324615
        -.1015992

        45
        | .164233
        .0845699
        -1.23
        0.219</td
                                   cons | 1.544486 1.27572 1.21 0.226 -.9558792 4.044851
205 scalar r2 = e(r2 p)
206 margins, dydx(overconfidence knn fin lit) post
    Average marginal effects
                                                                                                            Number of obs = 80,164
    Model VCE : Robust
    Expression : Pr(retire_dummy), predict()
    dy/dx w.r.t. : overconfidence knn fin lit
    ______
                                                              Delta-method
                                                           dy/dx Std. Err.
                                                                                                              z P>|z|
                                                                                                                                                [95% Conf. Interval]
    207 outreg2 using "${tables_dir}/KNN.tex", tex append addstat(Pseudo R-squared, r2) ///
    > addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, Yes) ///
                         ctitle("Readiness")
     ../outputs/tables/KNN.tex
    dir : seeout
209 *** precautionary saving
210 ***** without state dummies
211 logit precaution dummy overconfidence knn fin lit `household X' i.year [pw=weights]
    Iteration 0: log pseudolikelihood = -55147.986
Iteration 1: log pseudolikelihood = -47379.921
   Iteration 2: log pseudolikelihood = -47336.892
Iteration 3: log pseudolikelihood = -47336.748
Iteration 4: log pseudolikelihood = -47336.748
                                                                                                             Number of obs = 80,164
Wald chi2(13) = 8310.70
Prob > chi2 = 0.0000
Pseudo R2 = 0.1416
    Logistic regression
    Log pseudolikelihood = -47336.748
```

| precaution_dummy   | Coef.   | Robust<br>Std. Err.   | z  | P> z   | [95% Conf.  | Interval]  |  |  |
|--|---|---|--|--|---|--|--|--|
| overconfidence_knn<br>fin_lit<br>age<br>age2<br>logincome  | .9324851<br>.9654583<br>1058846<br>.0013463<br>-2.346891<br>.1503986<br>1904735                   | .0841138<br>.0422695<br>.0040966<br>.0000421<br>.238215<br>.0113264<br>.0190587   | -25.85<br>32.01<br>-9.85<br>13.28<br>-9.99       | 0.000<br>0.000<br>0.000                      | .767625<br>.8826117<br>1139138<br>.0012638<br>-2.813783<br>.1281994<br>2278279<br>0177078<br>.0147922<br>.3348032<br>.3079352 | 1.097345<br>1.048305<br>0978554<br>.0014287<br>-1.879998<br>.1725979<br>153119<br>.0680251<br>.0978215<br>.5695481<br>.3872507 |  |  |
| year<br>2015<br>2018   | .1986784  | .0233222  | 8.52   | 0.000  | .1529678<br>.2454977  | .244389<br>.3387119  |  |  |
| _cons  | 7.776652  | 1.25168   | 6.21   | 0.000  | 5.323405  | 10.2299  |  |  |
| 212 scalar r2 = e(r2_p)  213 margins, dydx(overconfidence_knn fin_lit) post  Average marginal effects  Model VCE : Robust  Number of obs = 80,164  |   |   |  |  |   |  |  |  |
| Expression : Pr(pr dy/dx w.r.t. : overc  | <pre>Expression : Pr(precaution_dummy), predict() dy/dx w.r.t. : overconfidence_knn fin_lit</pre> |   |  |  |   |  |  |  |
|  | I<br>dy/dx  | Delta-method<br>Std. Err.   |  | P> z   | [95% Conf.  | Interval]  |  |  |
| overconfidence_knn<br>fin_lit  | .1889386<br>.1956196  | .0169722<br>.0084162  | 11.13<br>23.24                                   | 0.000  | .1556737<br>.1791241  | .2222035   |  |  |
| <pre>214 outreg2 using "\${tables_dir}/KNN.tex", tex append addstat(Pseudo R-squared, r2) ///</pre>  |   |   |  |  |   |  |  |  |
| /outputs/tables/KN dir : seeout  215 216 ***** with state of 217 logit precaution_of   | NN.tex<br>dummies   | fidence_knn f   |  |  | _X' i.year i  |  |  |  |
| /outputs/tables/KN dir : seeout  215 216 ***** with state of the sta | NN.tex<br>dummies   | ood = -55147.<br>ood = -47289.<br>ood = -47244.<br>ood = -47243.                  | 986<br>147<br>111<br>956                         |  | _X' i.year i  |  |  |  |
| /outputs/tables/KN dir : seeout  215 216 ***** with state of the sta | dummies dummy overconf oseudolikeliho oseudolikeliho oseudolikeliho oseudolikeliho oseudolikeliho | ood = -55147.<br>ood = -47289.<br>ood = -47244.<br>ood = -47243.<br>ood = -47243. | 986<br>147<br>111<br>956<br>956<br>Numbe<br>Wald | household<br>er of obs<br>chi2(63)<br>> chi2 | = 80,<br>= 8472<br>= 0.0  | .state_cate  |  |  |

| precaution_dummy        | <br>  Coef.<br>+        | Robust<br>Std. Err.  | Z<br>          | P> z           | [95% Conf.            | Interval]             |
|-------------------------|-------------------------|----------------------|----------------|----------------|-----------------------|-----------------------|
| overconfidence_knn      | .9296792                | .0843411             | 11.02          | 0.000          | .7643736              | 1.094985              |
| fin_lit                 | .9731724                | .0424229             | 22.94          | 0.000          | .8900251              | 1.05632               |
| age                     | 1060127                 | .0041032             | -25.84         | 0.000          | 1140547               | 0979706               |
| age2                    | .0013451                | .0000421             | 31.93          | 0.000          | .0012626              | .0014277              |
| logincome<br>logincome2 | -2.286481<br>  .1473942 | .2388437<br>.011366  | -9.57<br>12.97 | 0.000          | -2.754606<br>.1251173 | -1.818356<br>.1696711 |
| female dummy            | 1878561                 | .0191029             | -9.83          | 0.000          | 2252972               | 1504151               |
| nonwhite dummy          | 0154711                 | .023288              | -0.66          | 0.506          | 0611148               | .0301726              |
| marital dummy           | .0639332                | .0213926             | 2.99           | 0.003          | .0220045              | .1058619              |
| high_school_dummy       | .4576897                | .0598807             | 7.64           | 0.000          | .3403257              | .5750537              |
| college_dummy           | .3468908<br>            | .0203779             | 17.02          | 0.000          | .3069508              | .3868308              |
| year<br>2015            | <br>  .2006809          | .0233425             | 8.60           | 0.000          | .1549304              | .2464314              |
| 2018                    | .2954167                | .0238233             | 12.40          | 0.000          | .2487238              | .3421096              |
| state_cate              |                         |                      |                |                |                       |                       |
| _ 2                     | 0992744                 | .0848858             | -1.17          | 0.242          | 2656476               | .0670987              |
| 3                       | 1754445                 | .0847696<br>.0836448 | -2.07          | 0.038          | 3415898               | 0092991               |
| 4<br>5                  | 1003089<br>  .010843    | .0828049             | -1.20<br>0.13  | 0.230<br>0.896 | 2642496<br>1514517    | .0636318              |
| 6                       | 1389924                 | .0843996             | -1.65          | 0.100          | 3044127               | .0264279              |
| 7                       | 170272                  | .0851012             | -2.00          | 0.045          | 3370672               | 0034768               |
| 8                       | 2074234                 | .0831795             | -2.49          | 0.013          | 3704522               | 0443946               |
| 9                       | 1040088                 | .0860761             | -1.21          | 0.227          | 2727148               | .0646973              |
| 10                      | .0481936                | .0858636             | 0.56           | 0.575          | 120096                | .2164832              |
| 11<br>12                | 0158413<br>  .083493    | .0851103<br>.0854672 | -0.19<br>0.98  | 0.852<br>0.329 | 1826545<br>0840198    | .1509719              |
| 13                      | 12233887                | .0835559             | -2.67          | 0.008          | 3871554               | 0596221               |
| 14                      | .0580351                | .0814294             | 0.71           | 0.476          | 1015635               | .2176338              |
| 15                      | 234191                  | .0838471             | -2.79          | 0.005          | 3985282               | 0698537               |
| 16                      | 1353902                 | .0834558             | -1.62          | 0.105          | 2989605               | .0281801              |
| 17                      | 217992                  | .0831007             | -2.62          | 0.009          | 3808663               | 0551176               |
| 18<br>19                | 0480088<br>0477244      | .0834336<br>.0835214 | -0.58<br>-0.57 | 0.565<br>0.568 | 2115356<br>2114234    | .115518               |
| 20                      | 2440103                 | .0838824             | -2.91          | 0.004          | 4084169               | 0796038               |
| 21                      | 2844583                 | .0843553             | -3.37          | 0.001          | 4497916               | 119125                |
| 22                      | 0878257                 | .0857379             | -1.02          | 0.306          | 2558689               | .0802176              |
| 23                      | 1247585                 | .0824931             | -1.51          | 0.130          | 286442                | .036925               |
| 24                      | 0113894                 | .0833973             | -0.14          | 0.891          | 1748451               | .1520662              |
| 25<br>26                | 0923427<br>2440951      | .0831171<br>.0838919 | -1.11<br>-2.91 | 0.267<br>0.004 | 2552492<br>4085201    | .0705638              |
| 27                      | 2106656                 | .081353              | -2.59          | 0.010          | 3701146               | 0512166               |
| 28                      | 1286373                 | .0836693             | -1.54          | 0.124          | 2926261               | .0353514              |
| 29                      | 0565002                 | .0845554             | -0.67          | 0.504          | 2222258               | .1092254              |
| 30                      | 1427823                 | .0833452             | -1.71          | 0.087          | 3061359               | .0205713              |
| 31<br>32                | 1737135<br> 1346223     | .0849354             | -2.05<br>-1.58 | 0.041<br>0.114 | 3401839<br>3016204    | 0072432<br>.0323759   |
| 33                      | .122654                 | .0823627             | 1.49           | 0.114          | 038774                | .2840819              |
| 34                      | 0260266                 | .0846177             | -0.31          | 0.758          | 1918743               | .1398211              |
| 35                      | .0482442                | .0831694             | 0.58           | 0.562          | 1147649               | .2112533              |
| 36                      | 1411934                 | .0835892             | -1.69          | 0.091          | 3050253               | .0226384              |
| 37                      | 2865417                 | .0844195             | -3.39          | 0.001          | 4520009               | 1210825               |
| 38<br>39                | 1748641<br>0506489      | .0792317<br>.0835561 | -2.21<br>-0.61 | 0.027<br>0.544 | 3301554<br>2144158    | 0195728<br>.1131181   |
| 40                      | 1116673                 | .0834348             | -1.34          | 0.181          | 2751965               | .0518619              |
| 41                      | 0581386                 | .0835384             | -0.70          | 0.486          | 2218709               | .1055937              |
| 42                      | 1025132                 | .08286               | -1.24          | 0.216          | 2649159               | .0598895              |
| 43                      | 2134585                 | .0838086             | -2.55          | 0.011          | 3777204               | 0491966               |
| 44                      | 1437171                 | .0820109             | -1.75          | 0.080          | 3044556               | .0170214              |
| 45<br>46                | 1474578<br> 3149338     | .084094<br>.0827475  | -1.75<br>-3.81 | 0.080          | 312279<br>4771159     | .0173634              |
| 47                      | 2599085                 | .0848402             | -3.06          | 0.000          | 4261923               | 0936248               |
| 48                      | 0688311                 | .0795922             | -0.86          | 0.387          | 2248289               | .0871667              |
| 49                      | 2248615                 | .0821776             | -2.74          | 0.006          | 3859265               | 0637964               |
| 50                      | 2155748                 | .0830934             | -2.59          | 0.009          | 3784349               | 0527147               |
| 51                      | 1538407<br>             | .0826109             | -1.86          | 0.063          | 3157551               | .0080736              |
|                         | i                       |                      |                |                |                       |                       |

```
_cons | 7.58657 1.255214 6.04 0.000 5.126395 10.04674
218 scalar r2 = e(r2 p)
219 margins, dydx(overconfidence_knn fin_lit) post
                                                                                                     Number of obs = 80,164
   Average marginal effects
   Model VCE
                         : Robust
   Expression : Pr(precaution dummy), predict()
   dy/dx w.r.t. : overconfidence_knn fin_lit
                                                               Delta-method
                                                     dy/dx Std. Err. z P>|z| [95% Conf. Interval]
   overconfidence_knn | .1879053 .0169744 11.07 0.000 .1546361 .2211746
fin_lit | .1966961 .0084266 23.34 0.000 .1801804 .2132119
220 outreg2 using "${tables_dir}/KNN.tex", tex append addstat(Pseudo R-squared, r2) ///
   > addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, Yes) ///
                       ctitle("Precaution")
    ../outputs/tables/KNN.tex
   dir : seeout
222 *** financial market participation
223 **** without state dummies
224 logit fin_par_dummy overconfidence_knn fin_lit `household_X' i.year [pw=weights]
   Iteration 0: log pseudolikelihood = -49879.082
Iteration 1: log pseudolikelihood = -41226.463
Iteration 2: log pseudolikelihood = -40806.914
Iteration 3: log pseudolikelihood = -40799.615
                               log pseudolikelihood = -40799.609
log pseudolikelihood = -40799.609
   Iteration 4:
   Iteration 5:
                                                                                                    Number of obs = 80,164
Wald chi2(13) = 9209.06
Prob > chi2 = 0.0000
Pseudo R2 = 0.1820
   Logistic regression
   Log pseudolikelihood = -40799.609
           | Robust fin_par_dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval]

        overconfidence_knn | 1.295709
        .0969058
        13.37
        0.000
        1.105777
        1.485641

        fin_lit | 1.602989
        .0490767
        32.66
        0.000
        1.5068
        1.699177

        age | -.0590647
        .0046274
        -12.76
        0.000
        -.0681342
        -.0499953

        age2 | .000831
        .0000463
        17.94
        0.000
        .0007402
        .0009218

        logincome | -1.787947
        .2874656
        -6.22
        0.000
        -2.351369
        -1.224524

        logincome2 | .1320792
        .0133318
        9.91
        0.000
        .1059493
        .1582091

        female_dummy | -.2734561
        .0202716
        -13.49
        0.000
        -.3131877
        -.2337246

        nonwhite_dummy | -.0679766
        .0238533
        -2.85
        0.004
        -.1147281
        -.0212251

        marital_dummy | -.017178
        .0230353
        -0.75
        0.456
        -.0623263
        .0279704

        high_school_dummy | .7065413
        .0814922
        8.67
        0.000
        .5468194
        .8662632

        college_dummy | .4297535
        .021482
        20.01
        0.000
        .3876495
        .4718575

                                year |
                              2015 | -.2380084 .024814 -9.59 0.000 -.286643 -.1893739
2018 | -.1752209 .0255347 -6.86 0.000 -.2252679 -.1251739
    _cons | 1.919293 1.571448
                                                                                                 1.22 0.222 -1.160687 4.999274
```

```
225 scalar r2 = e(r2 p)
226 margins, dydx(overconfidence knn fin lit) post
                                                                                                                                                                    Number of obs = 80,164
      Average marginal effects
     Model VCE
                                             : Robust
      Expression : Pr(fin_par_dummy), predict()
      dy/dx w.r.t. : overconfidence knn fin lit
                                                                                                           Delta-method
                                                                                       dy/dx Std. Err.
                                                                                                                                                                z P>|z| [95% Conf. Interval]

      overconfidence_knn | fin_lit |
      .2191838 .0162764 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .2711637 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .0080203 .2711637 .0080203 .2711637 .0080203 .2711637 .0080203 .0080203 .2711637 .0080203 .0080203 .2711637 .0080203 .0080203 .2711637 .0080203 .2711637 .0080203 .0080203 .2711637 .0080203 .0080203 .0080203 .2711637 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080203 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .0080200 .008020
227 outreg2 using "${tables dir}/KNN.tex", tex append addstat(Pseudo R-squared, r2) ///
              addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, No) /// ctitle("Participation")
      ../outputs/tables/KNN.tex
      dir : seeout
229 **** with state dummies
230 logit fin_par_dummy overconfidence_knn fin_lit `household_X' i.year i.state_cate [pw
     > =weights]
     Iteration 0: log pseudolikelihood = -49879.082
Iteration 1: log pseudolikelihood = -41119.674
Iteration 2: log pseudolikelihood = -40694.531
                                                   log pseudolikelihood = -40687.142
      Iteration 3:
                                                   log pseudolikelihood = -40687.135
log pseudolikelihood = -40687.135
      Iteration 4:
      Iteration 5:
                                                                                                                                                                  Number of obs = 80,164
Wald chi2(63) = 9405.30
Prob > chi2 = 0.0000
Pseudo R2 = 0.1843
      Logistic regression
      Log pseudolikelihood = -40687.135
                                                                                                                                                                  Pseudo R2
                                                                                                                     Robust
                    fin_par_dummy | Coef. Std. Err.
                                                                                                                                                               z P>|z| [95% Conf. Interval]

        overconfidence_knn |
        1.29985
        .097153
        13.38
        0.000
        1.109433
        1.490266

        fin_lit |
        1.597228
        .0493081
        32.39
        0.000
        1.500585
        1.69387

        age |
        -.0593289
        .0046388
        -12.79
        0.000
        -.0684208
        -.0502371

        age2 |
        .0008304
        .0000464
        17.88
        0.000
        .0007394
        .0009214

        logincome |
        -1.673075
        .2876776
        -5.82
        0.000
        -2.236913
        -1.109237

        logincome2 |
        .1260622
        .0133523
        9.44
        0.000
        .0998921
        .1522323

        female_dummy |
        -.2794592
        .020345
        -13.74
        0.000
        -.3193346
        -.2395838

        nonwhite_dummy |
        -.1213169
        .0256584
        -4.73
        0.000
        -.1716064
        -.0710274

        marital_dummy |
        -.0027144
        .0233174
        -0.12
        0.907
        -.0484157
        .042987

        high_school_dummy |
        .7026113
        .0818019
        8.59
        0.000
        .5422826
        .86294

        college_dummy |</td
      vear |
                                                 2015 | -.2344459 .0248436 -9.44 0.000 -.2831384
2018 | -.1710004 .0255987 -6.68 0.000 -.2211729
                                                                                                                                                                                                                                                           -.1857534
                                 state_cate |
```

| 12<br>13<br>14<br>15<br>16<br>17<br>18<br>19<br>20<br>12<br>22<br>22<br>22<br>22<br>22<br>23<br>33<br>33<br>33<br>44<br>44<br>44<br>44<br>44<br>45<br>46<br>47<br>48<br>49<br>55<br>55<br>55<br>55<br>55<br>56<br>56<br>56<br>56<br>56<br>57<br>57<br>57<br>57<br>57<br>57<br>57<br>57<br>57<br>57<br>57<br>57<br>57 | .5911036<br>  .0574759<br>  .0742219<br>  -0651057<br>  .172731<br>  .1299742<br>  .0096688<br>  .0946894<br>  .1242311<br>  .062687<br>  .1088745<br>  .0236889<br>  .1722289<br>  .0409834<br>  .0751749<br>  .2422964<br>  .1235827<br>  -0146069<br>  -0208632<br>  .1784409<br>  .1137554<br>  .3124032<br>  -0061416<br>  .1615482<br>  .1543634<br>  .0130417<br>  .1227864<br>  .117294<br>  .0729439<br>  .0729439<br>  .0729439<br>  .0729439<br>  .0729439<br>  .0533671<br>  .2121535<br>  -0617935<br> 038292<br> 008299<br>  .1655328<br>  .1472179<br>  .2159114<br>  .0517344<br>  .2027746<br>  .1382754 | .0926016<br>.0913784<br>.0881346<br>.0943889<br>.0912725<br>.0927857<br>.0941677<br>.0942776<br>.09351<br>.0938858<br>.0935044<br>.0944625<br>.0931628<br>.0956962<br>.0935798<br>.0919897<br>.0919897<br>.0919845<br>.0921763<br>.0921763<br>.0921763<br>.0921763<br>.0921763<br>.0921763<br>.0921763<br>.0921763<br>.0919897<br>.0919897<br>.0919897<br>.0919897<br>.0919897<br>.0919897<br>.0919897<br>.0919897<br>.0919897<br>.0919897<br>.0919897<br>.0933728<br>.0906368<br>.0934321<br>.0952627<br>.0882563<br>.0917702<br>.0951342<br>.0953142<br>.0953981<br>.0943085<br>.0943085<br>.0943085<br>.0943085<br>.0943085<br>.0943169<br>.0922347 | 6.38<br>0.63<br>0.84<br>-0.69<br>1.89<br>1.40<br>0.10<br>1.33<br>0.67<br>1.16<br>0.25<br>1.85<br>0.43<br>0.80<br>2.63<br>1.34<br>-0.15<br>-0.23<br>1.94<br>1.20<br>3.48<br>-0.7<br>1.78<br>1.65<br>0.14<br>0.15<br>0.25<br>0.25<br>1.78<br>1.65<br>0.17<br>1.79<br>0.56<br>-0.42<br>-0.15<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.55<br>-0.5 | 0.000<br>0.529<br>0.400<br>0.490<br>0.058<br>0.161<br>0.918<br>0.315<br>0.184<br>0.504<br>0.244<br>0.802<br>0.065<br>0.668<br>0.422<br>0.008<br>0.179<br>0.878<br>0.821<br>0.053<br>0.229<br>0.001<br>0.948<br>0.075<br>0.099<br>0.891<br>0.164<br>0.210<br>0.427<br>0.575<br>0.019<br>0.517<br>0.975<br>0.019<br>0.119<br>0.0580<br>0.028<br>0.134 | .409607812162250985186250104600615990518824174896509009120590452121325707439071614541010366814657761082382061999905664492004471201525400208330714747136344418914890160967028760117366970501928066296710692231330926034709724856062183667184077301691650376233043133423515502183680425012 | .7725993<br>.2365742<br>.2469625<br>.1198932<br>.3516219<br>.3118309<br>.1942341<br>.2794701<br>.3075074<br>.2466997<br>.2921398<br>.208832<br>.3548247<br>.2285444<br>.258588<br>.422593<br>.3038103<br>.1712333<br>.159799<br>.3589651<br>.2989856<br>.488462<br>.1768656<br>.3391932<br>.3374869<br>.1997531<br>.2957655<br>.3008847<br>.2528102<br>.2398268<br>.3895972<br>.1249737<br>.1417828<br>.1835154<br>.3479821<br>.3320591<br>.3886894<br>.1316863<br>.3837124<br>.3190521 |
|--|---|--|--|---|--|---|
| _cons  | 1.28836   | 1.572115   | 0.82   | 0.412   | -1.792929  | 4.369649  |

231 scalar r2 =  $e(r2_p)$ 

232 margins, dydx(overconfidence\_knn fin\_lit) post

Average marginal effects Model VCE : Robust Number of obs = 80,164

Expression : Pr(fin\_par\_dummy), predict()
dy/dx w.r.t. : overconfidence\_knn fin\_lit

|                               | <br>  dy/dx          | Delta-method<br>Std. Err. | z              | P> z  | [95% Conf.          | Interval]            |
|-------------------------------|----------------------|---------------------------|----------------|-------|---------------------|----------------------|
| overconfidence_knn<br>fin_lit | .2191511<br>.2692882 |                           | 13.48<br>33.47 | 0.000 | .187276<br>.2535193 | .2510261<br>.2850571 |

```
233 outreg2 using "${tables dir}/KNN.tex", tex append addstat(Pseudo R-squared, r2) ///
 addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, Yes) ///
ctitle("Participation")
          ctitle("Participation")
 ../outputs/tables/KNN.tex
 dir : seeout
234
235 * baseline regressions with MLP
236 *** retirement readiness
237 ***** without state dummies
238 logit retire dummy overconfidence mlp fin lit `household X' i.year [pw=weights]
             log pseudolikelihood = -49564.375
log pseudolikelihood = -43328.437
log pseudolikelihood = -43117.141
 Iteration 0:
 Iteration 1:
 Iteration 2:
 Iteration 3: log pseudolikelihood = -43116.377
Iteration 4: log pseudolikelihood = -43116.377
                                             Number of obs = 80,164
Wald chi2(13) = 7459.30
Prob > chi2 = 0.0000
Pseudo R2 = 0.1301
 Logistic regression
 Log pseudolikelihood = -43116.377
      retire_dummy | Coef. Std. Err.
                                             z P>|z|
                                                           [95% Conf. Interval]
 year |
             2015 | .0317957 .0245824 1.29 0.196 -.0163849 .0799763
2018 | .0803577 .0251124 3.20 0.001 .0311383 .1295772
              _cons | -.3260928 1.267816 -0.26 0.797 -2.810966 2.158781
239 scalar r2 = e(r2 p)
240 margins, dydx(overconfidence mlp fin lit) post
 Average marginal effects
                                            Number of obs =
                                                                  80,164
 Model VCE : Robust
 Expression : Pr(retire_dummy), predict()
dy/dx w.r.t. : overconfidence_mlp fin_lit
 ______
                         Delta-method
                         dy/dx Std. Err.
                                                  P>|z|
                                                            [95% Conf. Interval]
 ______
 .2856219
                                                                      .2465928
```

```
241 outreg2 using "${tables dir}/MLP.tex", tex replace addstat(Pseudo R-squared, r2) ///
   addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, No) ///
ctitle("Roadiness")
                              ctitle("Readiness")
     ../outputs/tables/MLP.tex
     dir : seeout
243 **** with state dummies
244 logit retire dummy overconfidence mlp fin lit `household X' i.year i.state cate [pw=
     Iteration 0: log pseudolikelihood = -49564.375
                                          log pseudolikelihood = -43276.686
     Iteration 1:
                                           log pseudolikelihood = -43062.125
log pseudolikelihood = -43061.332
     Iteration 2:
     Iteration 3:
                                           log pseudolikelihood = -43061.332
     Iteration 4:
                                                                                                                                          Number of obs = 80,164
Wald chi2(63) = 7548.81
Prob > chi2 = 0.0000
Pseudo R2 = 0.1312
     Logistic regression
     Log pseudolikelihood = -43061.332
                                                                                                     Robust
                                                                          Coef. Std. Err.
                   retire dummy |
                                                                                                                                            z P>|z|
                                                                                                                                                                                       [95% Conf. Interval]
    vear |
                                         2015 | .0312069 .0245714 1.27 0.204 -.0169521 .0793659
2018 | .0788305 .0251311 3.14 0.002 .0295745 .1280866
                            state cate |

      2 | .1186143
      .0844181
      1.41
      0.160
      -.0468421
      .2840706

      3 | -.1032233
      .0893397
      -1.16
      0.248
      -.278326
      .0718794

      4 | -.1599203
      .089674
      -1.78
      0.075
      -.335678
      .0158375

      5 | -.164743
      .0852062
      -1.93
      0.053
      -.3317441
      .0022581

      6 | -.1187435
      .0862692
      -1.38
      0.169
      -.2878281
      .0503411

      7 | -.068609
      .087528
      -0.78
      0.433
      -.2401608
      .1029428

      8 | -.1759433
      .0867283
      -2.03
      0.042
      -.3459277
      -.0059589

      9 | -.0129621
      .087528
      -0.15
      0.882
      -.1845139
      .1585896

      10 | -.1351008
      .0907986
      -1.49
      0.137
      -.3130628
      .0428613

      11 | .0350454
      .0858908
      0.41
      0.683
      -.1332975
      .2033883

      12 | -.0713154
      .088316
      -0.81
      0.419
      -.2444115
      .1017807

                                               10
                                               11
                                               .1017807
                                                                                                                                                                                  -.2902598 .0488422
-.2558748 .0742373

    15
    -.1100659
    .0864445
    -1.27
    0.203
    -.279494
    .0593622

    16
    -.0792958
    .0865066
    -0.92
    0.359
    -.2488456
    .0902539

    17
    -.0432479
    .087746
    -0.49
    0.622
    -.215227
    .1287311

                                                                                                                                                                                     -.215227

    17 | -.0432479
    .087/46
    -0.49
    0.622
    -.213227
    .1287311

    18 | -.1027963
    .0871301
    -1.18
    0.238
    -.2735682
    .0679755

    19 | -.0495016
    .0865406
    -0.57
    0.567
    -.219118
    .1201149

    20 | -.0430096
    .0857396
    -0.50
    0.616
    -.2110562
    .125037

    21 | -.1069969
    .08696
    -1.23
    0.219
    -.2774353
    .0634416

    22 | -.2127105
    .0892263
    -2.38
    0.017
    -.3875908
    -.0378302

    23 | -.0813997
    .086974
    -0.94
    0.349
    -.2518656
    .0890662

    24 | -.1066109
    .0865391
    -1.23
    0.218
    -.2762244
    .0630025

    25 | 0133721
    .0851664
    0.16
    0.875
    -.153551
    18902953

      24
      -.1066109
      .0865391
      -1.23
      0.218
      -.2762244
      .0630025

      25
      .0133721
      .0851664
      0.16
      0.875
      -.153551
      .1802953

      26
      -.0975782
      .0859325
      -1.14
      0.256
      -.2660027
      .0708464

      27
      .1454728
      .0851354
      1.71
      0.088
      -.0213895
      .3123352

      28
      -.0201358
      .086127
      -0.23
      0.815
      -.1889416
      .14867

      29
      -.2003365
      .088773
      -2.26
      0.024
      -.3743285
      -.0263445

      30
      -.0753001
      .0864615
      -0.87
      0.384
      -.2447614
      .0941613
```

```
cons | .0266003 1.270696 0.02 0.983 -2.463918 2.517118
245 \text{ scalar } r2 = e(r2 p)
246 margins, dydx(overconfidence mlp fin lit) post
 Average marginal effects
                                           Number of obs = 80,164
 Model VCE : Robust
 Expression : Pr(retire_dummy), predict()
 dy/dx w.r.t. : overconfidence mlp fin lit
 ______
                         Delta-method
                        dy/dx Std. Err.
                                            z P>|z|
                                                          [95% Conf. Interval]
 247 outreg2 using "${tables_dir}/MLP.tex", tex append addstat(Pseudo R-squared, r2) ///
 > addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, Yes) ///
          ctitle("Readiness")
  ../outputs/tables/MLP.tex
 dir : seeout
249 *** precautionary saving
250 ***** without state dummies
251 logit precaution dummy overconfidence mlp fin lit `household X' i.year [pw=weights]
 Iteration 0: log pseudolikelihood = -55147.986
Iteration 1: log pseudolikelihood = -47406.625
Iteration 2: log pseudolikelihood = -47367.896
Iteration 3: log pseudolikelihood = -47367.769
Iteration 4: log pseudolikelihood = -47367.769
                                            Number of obs = 80,164
Wald chi2(13) = 8432.91
Prob > chi2 = 0.0000
Pseudo R2 = 0.1411
 Logistic regression
 Log pseudolikelihood = -47367.769
```

| precaution_dummy  | Coef.   | Robust<br>Std. Err.                                      | Z   | P> z   | [95% Conf.  | Interval]   |
|---|---|--|---|--|---|---|
| overconfidence_mlp   fin_lit   age   age2   logincome   logincome2   female_dummy   nonwhite_dummy   marital_dummy   high_school_dummy   college_dummy  | .9003593<br>1196864<br>.0014289<br>-2.024902<br>.1367543<br>1942353<br>.02833<br>.0562979<br>.4482495 | .2366421<br>.0112534<br>.0190623<br>.0219139<br>.0212379 | 9.05<br>21.90<br>-30.68<br>34.78<br>-8.56<br>12.15<br>-10.19<br>1.29<br>2.65<br>7.48<br>17.16 | 0.000<br>0.000<br>0.000<br>0.000<br>0.000<br>0.000<br>0.000<br>0.196<br>0.008<br>0.000 | .7492259<br>.8197796<br>1273317<br>.0013483<br>-2.488712<br>.1146981<br>2315968<br>0146206<br>.0146724<br>.3308723<br>.308044 | 1.163353<br>.9809391<br>1120411<br>.0015094<br>-1.561092<br>.1588105<br>1568739<br>.0712805<br>.0979234<br>.5656266<br>.3875012 |
| year  <br>2015  <br>2018  | <br> <br>  .199527<br>  .2944466  | .0233203   | 8.56<br>12.38   | 0.000  | .15382<br>.2478222  | .245234   |
| _cons   | <br>  6.391966  | 1.244496   | 5.14  | 0.000  | 3.952798  | 8.831134  |
| 253 margins, dydx(over Average marginal eff Model VCE : Robus  Expression : Pr(pr dy/dx w.r.t. : overce   | fects st recaution dum  | my), predict   | Numbe   | er of obs  | = 80  | ,164  |
|   | · –   |  |   |  |   |   |
|   | <br>  | Delta-method<br>Std. Err.                                |   | P> z   | [95% Conf.  | Interval]   |
| overconfidence_mlp   fin_lit  |   | Delta-method<br>Std. Err.                                | z<br>   |  |   | Interval]2357412 .198607  |
| overconfidence_mlp   fin_lit    254 outreg2 using "\${t > addtext(De > ctitle("Pr/outputs/tables/MI dir : seeout  255 256 ***** with state of 257 logit precaution of > [pw=weights]  | dummies   | Delta-method Std. Err0213712 .0082096                    | 9.07<br>22.23<br>append a<br>mmies, Ye  | 0.000<br>0.000<br>addstat(Ps   | .1519676<br>.166426<br>   | .2357412<br>.198607<br>   |
| overconfidence_mlp   fin_lit    254 outreg2 using "\${t > addtext(De > ctitle("Pr/outputs/tables/MI dir : seeout  255 256 ***** with state of 257 logit precaution_c > [pw=weights]  Iteration 0: log r Iteration 1: log r Iteration 2: log r Iteration 3: log r Iteration 3: log r | dummies   | Delta-method<br>Std. Err.<br>.0213712<br>.0082096<br>    | 9.07<br>22.23<br>append a<br>mmies, Ya<br>fin_lit<br>.986<br>.211<br>5.43<br>.294             | 0.000<br>0.000<br>addstat(Ps   | .1519676<br>.166426<br>   | .2357412<br>.198607<br>   |

| precaution_dummy                | <br>  Coef.<br>+      | Robust<br>Std. Err.  | Z               | P> z           | [95% Conf.          | Interval]            |
|---------------------------------|-----------------------|----------------------|-----------------|----------------|---------------------|----------------------|
| overconfidence_mlp              | .9502053              | .1061808             | 8.95            | 0.000          | .7420948            | 1.158316             |
| fin_lit                         | .9076694              | .041278              | 21.99           | 0.000          | .826766             | .9885728             |
| age<br>age2                     | 1197598<br>.0014275   | .0039076<br>.0000412 | -30.65<br>34.68 | 0.000          | 1274185<br>.0013468 | 1121011<br>.0015081  |
| logincome                       | -1.96464              | .2372349             | -8.28           | 0.000          | -2.429612           | -1.499668            |
| logincome2                      | .1337379              | .0112917             | 11.84           | 0.000          | .1116066            | .1558693             |
| female_dummy                    |                       | .0191056             | -10.03          | 0.000          | 2290441             | 1541516              |
| nonwhite_dummy<br>marital_dummy | 0123948<br>.0637862   | .0233318             | -0.53<br>2.97   | 0.595<br>0.003 | 0581243<br>.0217486 | .0333347             |
| high school dummy               | 4537332               | .0599004             | 7.57            | 0.000          | .3363306            | .5711358             |
| college_dummy                   | .3472319              | .0204142             | 17.01           | 0.000          | .3072209            | .3872429             |
| year<br>2015                    | .2014329              | .0233412             | 8.63            | 0.000          | .1556851            | .2471808             |
| 2018                            | .2977038              | .0238324             | 12.49           | 0.000          | .2509931            | .3444145             |
| state_cate                      | 0055100               | 0040015              | 1 10            | 0.000          | 0.61.05.40          | 0700541              |
| 2                               | 0955102<br>1793932    | .0848815             | -1.13<br>-2.11  | 0.260<br>0.035 | 2618748<br>3457321  | .0708544             |
| 4                               | 0963294               | .0838117             | -1.15           | 0.250          | 2605974             | .0679386             |
| 5                               | .013363               | .0828809             | 0.16            | 0.872          | 1490806             | .1758066             |
| 6<br>7                          | 1356018<br>1685127    | .084487<br>.0850865  | -1.61<br>-1.98  | 0.108<br>0.048 | 3011933<br>3352793  | .0299897             |
| 8                               | 1003127<br> 2074723   | .0831603             | -2.49           | 0.048          | 3704635             | 0444812              |
| 9                               | 1056861               | .08612               | -1.23           | 0.220          | 2744782             | .063106              |
| 10<br>11                        | .0483174              | .0858431             | 0.56            | 0.574          | 1199319             | .2165667<br>.1512058 |
| 12                              | 0160163<br>  .0821372 | .0853189             | -0.19<br>0.96   | 0.851<br>0.336 | 1832383<br>0852672  | .2495416             |
| 13                              | 2233745               | .0836155             | -2.67           | 0.008          | 3872579             | 0594912              |
| 14                              | .0600448              | .0815235             | 0.74            | 0.461          | 0997382             | .2198279             |
| 15<br>16                        | 234339<br>1328738     | .0838965<br>.0835744 | -2.79<br>-1.59  | 0.005<br>0.112 | 398773<br>2966766   | 069905<br>.030929    |
| 17                              | 2181295               | .0833343             | -2.62           | 0.009          | 3814618             | 0547972              |
| 18                              | 0497362               | .0836243             | -0.59           | 0.552          | 2136368             | .1141644             |
| 19<br>20                        | 0472996<br>2450557    | .0836647<br>.0839172 | -0.57<br>-2.92  | 0.572<br>0.003 | 2112793<br>4095304  | .1166802             |
| 21                              | 2841633               | .0844148             | -3.37           | 0.003          | 4496132             | 1187134              |
| 22                              | 0870795               | .0858083             | -1.01           | 0.310          | 2552606             | .0811016             |
| 23<br>24                        | 1271088<br>0141043    | .0825715             | -1.54<br>-0.17  | 0.124<br>0.866 | 2889459<br>1778503  | .0347283             |
| 25<br>25                        | 0896047               | .0832223             | -0.17           | 0.866          | 1778303<br>2527174  | .0735081             |
| 26                              | 2428726               | .0838872             | -2.90           | 0.004          | 4072884             | 0784568              |
| 27                              | 2075566               | .0815182             | -2.55           | 0.011          | 3673294             | 0477838              |
| 28<br>29                        | 1277427<br>0499957    | .0836424<br>.0846902 | -1.53<br>-0.59  | 0.127<br>0.555 | 2916788<br>2159854  | .0361934             |
| 30                              | 1457022               | .0833661             | -1.75           | 0.081          | 3090967             | .0176923             |
| 31                              | 1709412               | .0849592             | -2.01           | 0.044          | 3374582             | 0044243              |
| 32<br>33                        | 1358743<br>  .124333  | .0851637<br>.0825407 | -1.60<br>1.51   | 0.111<br>0.132 | 3027921<br>0374438  | .0310436             |
| 34                              | 0267701               | .0846393             | -0.32           | 0.752          | 1926601             | .1391199             |
| 35                              | .0501238              | .0832053             | 0.60            | 0.547          | 1129556             | .2132033             |
| 36<br>37                        | 1395578<br>2809234    | .0837846             | -1.67<br>-3.33  | 0.096<br>0.001 | 3037725<br>4464311  | .0246569             |
| 38                              | 2609234<br> 173214    | .079294              | -3.33<br>-2.18  | 0.001          | 3286274             | 0178007              |
| 39                              | 0523889               | .0837134             | -0.63           | 0.531          | 2164641             | .1116864             |
| 40                              | 1109947               | .0835843             | -1.33           | 0.184          | 2748168             | .0528275             |
| 41<br>42                        | 0554196<br> 1015111   | .083592<br>.0829853  | -0.66<br>-1.22  | 0.507<br>0.221 | 2192569<br>2641593  | .1084176             |
| 43                              | 2152012               | .0837776             | -2.57           | 0.010          | 3794023             | 0510001              |
| 44                              | 1399833               | .0820632             | -1.71           | 0.088          | 3008242             | .0208577             |
| 45<br>46                        | 1431451<br>3104131    | .0842249             | -1.70<br>-3.75  | 0.089          | 3082229<br>4727558  | .0219326             |
| 47                              | 2574432               | .0848565             | -3.73           | 0.000          | 4237588             | 0911276              |
| 48                              | 0669342               | .0796533             | -0.84           | 0.401          | 2230519             | .0891834             |
| 49<br>50                        | 2245735<br> 2168823   | .0822436             | -2.73<br>-2.60  | 0.006<br>0.009 | 385768<br>3802273   | 063379<br>0535373    |
| 51                              | 2166623<br> 1499919   | .0826314             | -1.82           | 0.069          | 3119464             | .0119626             |
|                                 |                       |                      |                 |                |                     |                      |

```
_cons | 6.202866 1.248091 4.97 0.000 3.756653 8.649079
258 scalar r2 = e(r2 p)
259 margins, dydx(overconfidence mlp fin lit) post
                                                                          Number of obs = 80,164
  Average marginal effects
  Model VCE : Robust
  Expression : Pr(precaution dummy), predict()
  dy/dx w.r.t. : overconfidence_mlp fin_lit
                                                Delta-method
                                      dy/dx Std. Err. z P>|z| [95% Conf. Interval]
  overconfidence_mlp | .1921501 .021426 8.97 0.000 .1501559 .2341443
fin_lit | .1835485 .0082236 22.32 0.000 .1674305 .1996666
260 outreg2 using "${tables_dir}/MLP.tex", tex append addstat(Pseudo R-squared, r2) ///
  > addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, Yes) ///
                ctitle("Precaution")
   ../outputs/tables/MLP.tex
  dir : seeout
262 *** financial market participation
263 **** without state dummies
264 logit fin par dummy overconfidence mlp fin lit `household X' i.year [pw=weights]
                      log pseudolikelihood = -49879.082
  Iteration 0:
                      log pseudolikelihood = -41314.153
log pseudolikelihood = -40915.587
log pseudolikelihood = -40908.802
  Iteration 1:
  Iteration 2:
  Iteration 3:
  Iteration 4: log pseudolikelihood = -40908.798
                                                                         Number of obs = 80,164
Wald chi2(13) = 9464.98
Prob > chi2 = 0.0000
Pseudo R2 = 0.1798
  Logistic regression
                                                                                                           0.0000
0.1798
  Log pseudolikelihood = -40908.798
                                                                          Pseudo R2
                                                     Robust
        fin_par_dummy | Coef. Std. Err.
                                                                         z P>|z| [95% Conf. Interval]

        overconfidence_mlp | .7087554 | .1164607 | 6.09 | 0.000 | .4804965 | .9370143

        fin_lit | 1.377432 | .046107 | 29.87 | 0.000 | 1.287064 | 1.4678

        age | -.0803934 | .0042631 | -18.86 | 0.000 | -.0887488 | -.072038

        age2 | .0009787 | .0000442 | 22.16 | 0.000 | .0008921 | .0010653

        logincome | -1.540884 | .2832972 | -5.44 | 0.000 | -2.096137 | -.9856319

        logincome2 | .1192747 | .0131539 | 9.07 | 0.000 | .0934935 | .1450559

        female_dummy | -.2811898 | .0202832 | -13.86 | 0.000 | -.3209441 | -.2414355

        nonwhite_dummy | -.0591623 | .0239167 | -2.47 | 0.013 | -.1060382 | -.0122864

        marital_dummy | -.0131319 | .0230988 | -0.57 | 0.570 | -.0584046 | .0321409

        high_school_dummy | .7095282 | .0813289 | 8.72 | 0.000 | .3887351 | .473087

        college_dummy | .4309111 | .0215187 | 20.02 | 0.000 | .3887351 | .473087
```

```
265 \text{ scalar r2} = e(r2 p)
266 margins, dydx(overconfidence_mlp fin_lit) post
                                                                                                                                     Number of obs = 80,164
     Average marginal effects
    Model VCE
                                    : Robust
     Expression : Pr(fin_par_dummy), predict()
     dy/dx w.r.t. : overconfidence mlp fin lit
                                                                                       Delta-method
                                                                       dy/dx Std. Err.
                                                                                                                                  z P>|z| [95% Conf. Interval]

      overconfidence_mlp | fin_lit |
      .1202316 .0197618 .0197618 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076438 .0076480 .0076480 .0076480 .0076480 .0076480 .0076480 .0076480 .0076480 .0076480 .0076480 .0076480 .0076480 .0076480 .0076480 .0076480 .0076480 .0076480 .0076480 .007640
267 outreg2 using "${tables dir}/MLP.tex", tex append addstat(Pseudo R-squared, r2) ///
           addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, No) /// ctitle("Participation")
     ../outputs/tables/MLP.tex
     dir : seeout
269 **** with state dummies
270 logit fin_par_dummy overconfidence_mlp fin_lit `household_X' i.year i.state_cate [pw
    > =weights]
    Iteration 0: log pseudolikelihood = -49879.082
Iteration 1: log pseudolikelihood = -41208.01
Iteration 2: log pseudolikelihood = -40803.512
                                         log pseudolikelihood = -40796.663
     Iteration 3:
                                         log pseudolikelihood = -40796.659
log pseudolikelihood = -40796.659
     Iteration 4:
     Iteration 5:
                                                                                                                                    Number of obs = 80,164
Wald chi2(63) = 9664.07
Prob > chi2 = 0.0000
Pseudo R2 = 0.1821
     Logistic regression
     Log pseudolikelihood = -40796.659
                                                                                                                                    Pseudo R2
                                                                                               Robust
                fin_par_dummy | Coef. Std. Err.
                                                                                                                                    z P>|z| [95% Conf. Interval]
    _____
                                           vear |
                                       2015 | -.2323634 .0248367 -9.36 0.000
2018 | -.1694494 .0255856 -6.62 0.000
                                                                                                                                                                            -.2810426
                                                                                                                                                                                                           -.1836843
                                                                                                                                                                            -.2195964 -.1193025
                           state_cate |
                                                       .176079
                                                                                                                                                                                                           .4384181 302489

      5 | .2590211
      .0915307
      2.83
      0.005
      .0796242
      .4384181

      6 | .1173584
      .0944561
      1.24
      0.214
      -.0677722
      .302489

      7 | .2378936
      .0919433
      2.59
      0.010
      .057688
      .4180991

      8 | .1392081
      .0921643
      1.51
      0.131
      -.0414306
      .3198468

      9 | .2972259
      .0933325
      3.18
      0.001
      .1142977
      .4801542

      10 | .1858535
      .095302
      1.95
      0.051
      -.000935
      .372642

      11 | .1506633
      .0946531
      1.59
      0.111
      -.0348534
      .33618
```

| 12<br>13<br>14<br>15<br>16<br>17<br>18<br>19<br>20<br>12<br>22<br>22<br>22<br>22<br>23<br>33<br>33<br>33<br>33<br>44<br>44<br>44<br>44<br>44<br>44<br>44<br>44<br>44 | .5806084<br>  .0508621<br>  .0700598<br> 0709938<br> 0709938<br>  .1684326<br>  .126713<br>  .0039784<br>  .0896395<br>  .1169729<br>  .0555965<br>  .1025781<br>  .0192715<br>  .160335<br>  .0405155<br>  .0714462<br>  .2394419<br>  .1190539<br> 011836<br> 0282662<br>  .1710607<br>  .1072722<br>  .3146724<br> 0110498<br>  .1586726<br>  .149453<br>  .0161997<br>  .1204663<br>  .1093542<br>  .0674751<br>  .0528511<br>  .2074749<br> 0685632<br> 0388444<br> 0020864<br>  .1635786<br>  .1510387<br>  .2106365<br>  .0583747<br>  .193849<br>  .193849<br>  .193849<br>  .193849 | .0924239<br>.0911806<br>.0880422<br>.0944503<br>.0911997<br>.0927408<br>.0942562<br>.0943758<br>.0932798<br>.0938313<br>.093257<br>.0944323<br>.0957182<br>.0935243<br>.0957182<br>.0935243<br>.0919871<br>.0919861<br>.0919861<br>.0919861<br>.0919861<br>.0935168<br>.0905007<br>.0935869<br>.0950784<br>.0935869<br>.0950784<br>.093828<br>.093828<br>.093828<br>.093828<br>.093828<br>.093828<br>.093828<br>.0934828<br>.0934828<br>.0934838<br>.0934838<br>.0934838<br>.0934838<br>.0934838<br>.0934838<br>.0934838<br>.0934838<br>.0934838<br>.0934838<br>.0934838<br>.0934838<br>.0934838<br>.0934838<br>.0934838<br>.0934838<br>.0934838<br>.0934838<br>.0934838<br>.0934838<br>.0934838<br>.0934838<br>.0934838 | 6.28<br>0.56<br>0.80<br>-0.75<br>1.85<br>1.37<br>0.04<br>0.95<br>1.25<br>0.59<br>1.10<br>0.76<br>2.60<br>1.30<br>-0.12<br>-0.31<br>1.86<br>1.14<br>3.49<br>-0.12<br>1.75<br>1.60<br>0.17<br>1.37<br>0.74<br>0.55<br>2.60<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>0.17<br>1.75<br>1.60<br>1.75<br>1.60<br>1.75<br>1.75<br>1.60<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1.75<br>1. | 0.000<br>0.577<br>0.426<br>0.452<br>0.065<br>0.172<br>0.966<br>0.342<br>0.210<br>0.554<br>0.085<br>0.672<br>0.445<br>0.009<br>0.195<br>0.901<br>0.759<br>0.063<br>0.255<br>0.000<br>0.110<br>0.865<br>0.172<br>0.243<br>0.461<br>0.579<br>0.022<br>0.472<br>0.673<br>0.982<br>0.078<br>0.078<br>0.079<br>0.017<br>0.053<br>0.017<br>0.017<br>0.036<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013<br>0.013 | .39946091278485102499725611290103156055055618076040953336065852212830950802022165812302226121470887111857905915050608025197865120855570091572077607 .13818881943394018705403397417015050523007074143511211291338207 .030118725536492190948185975801862190336396 .0376942415996 .0128121041961 | .761756 .2295728 .2426193 .1141253 .3471807 .3084816 .1887171 .2746126 .2997981 .2395026 .2853584 .2043553 .3429312 .2281198 .2547504 .4197332 .2989102 .1741932 .1520233 .3512786 .2921513 .4911561 .1722398 .3360507 .3328799 .20255 .2932333 .2928518 .2470631 .239523 .3848312 .1182384 .141406 .181803 .3457792 .3357171 .3834035 .1248501 .3748858 .3186103 |
|--|--|--|--|---|---|---|
| _cons  | .9939862   | 1.5358   | 0.65   | 0.517   | -2.016126   | 4.004099  |

 $271 \text{ scalar r2} = e(r2_p)$ 

272 margins, dydx(overconfidence\_mlp fin\_lit) post

Average marginal effects Model VCE : Robust Number of obs = 80,164

Expression : Pr(fin\_par\_dummy), predict()
dy/dx w.r.t. : overconfidence\_mlp fin\_lit

|                              |                      | Delta-method<br>Std. Err. |               | P> z  | [95% Conf.           | Interval]            |
|------------------------------|----------------------|---------------------------|---------------|-------|----------------------|----------------------|
| overconfidence_mlp   fin_lit | .1198982<br>.2318298 | .0197478<br>.0076708      | 6.07<br>30.22 | 0.000 | .0811933<br>.2167952 | .1586032<br>.2468644 |

```
273 outreg2 using "${tables dir}/MLP.tex", tex append addstat(Pseudo R-squared, r2) ///
 addtext(Demo. chars., Yes, Year dummies, Yes, State dummies, Yes) ///
ctitle("Participation")
 ../outputs/tables/MLP.tex
 dir : seeout
275 * generate financial literacy indicators and intersactions
276 summ fin lit, d
                         fin lit
     Percentiles Smallest
  1% 0
5% 0
                            0
                           0 Obs
0 Sum of Wgt.
 10% .2148639
                                  Obs 80,164
Sum of Wgt. 80,164
 25%
       .4286817
                     Mean .603136
Largest Std. Dev. .2970519
 50%
        .6489536
                      Largest
1
1 Variance .0882390
1 Skewness -.4414944
1 Kurtosis 2.215027
 75% .8434286
 90%
         1
 95%
               1
 99%
277 gen fin low dummy = fin lit == 0
278 gen fin high dummy = fin lit == 1
279
280 local household X "age age2 logincome logincome2 female dummy nonwhite dummy marital
 > dummy high
 > school dummy college dummy"
281 * heterogeneous effects with SVM
282 *** retirement readiness
283 **** without state dummies
284 logit retire_dummy overconfidence svm `household X' ///
         i.year i.state cate if fin low dummy == \overline{1} [pw=weights]
              log pseudolikelihood = -2789.9313
log pseudolikelihood = -2523.4958
 Iteration 0:
 Iteration 1:
             log pseudolikelihood = -2490.6582
 Iteration 2:
              log pseudolikelihood = -2490.4484
 Iteration 3:
 Iteration 4:
              log pseudolikelihood = -2490.4484
                                            Number of obs = 5,886
Wald chi2(62) = 393.81
Prob > chi2 = 0.0000
Pseudo R2 = 0.1073
 Logistic regression
 Log pseudolikelihood = -2490.4484
                                             Pseudo R2
                                                                  0.1073
      | Robust retire_dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval]
 state_cate |
               2 | .145863 .3723517 0.39 0.695 -.5839329 .8756589
```

| 9<br>10<br>11<br>12<br>13<br>14<br>15<br>16<br>17<br>18<br>19<br>20<br>21<br>22<br>22<br>22<br>22<br>22<br>22<br>23<br>33<br>33<br>33<br>33<br>33<br>33 | -1.154214<br> 5396608<br> 5184133<br> 5553717<br> 239818<br>  .0214749<br> 6226202<br> 418799<br> 5306773<br> 0569725<br> 1333938<br> 6638552<br> 1333938<br> 6638552<br> 69142424<br> 8491005<br> 1578985<br> 7508538<br> 1480375<br> 1942793<br> 5215421<br> 1078117<br> 2808776<br> 9552812<br> 0930161<br> 7115414<br> 4106119<br> 55547<br> 6128855<br> 947349<br> 4968628<br> 2271335<br> 1959383<br> 1959383<br> 4968628<br> 2271335<br> 1959383<br> 5442095<br> 7581171<br> 4738922<br> 0243301<br> 3740306<br> 2882712<br> 0243301<br> 3740306<br> 2882712<br> 5934886<br> 1518541 | .5120594<br>.6614067<br>.333875<br>.3929789<br>.4149019<br>.3932032<br>.3648424<br>.3667435<br>.3958877<br>.3712084<br>.3623179<br>.3324517<br>.3851719<br>.3498023<br>.3929139<br>.4050426<br>.4439074<br>.3621703<br>.4136073<br>.3937882<br>.3064839<br>.3945167<br>.3715123<br>.3954382<br>.3064839<br>.3954382<br>.3064839<br>.3954382<br>.3064839<br>.3954382<br>.3064839<br>.3954382<br>.3064839<br>.3954382<br>.3064839<br>.3954382<br>.3064839<br>.3954382<br>.3666774<br>.3715123<br>.3954382<br>.3666774<br>.3715123<br>.3954382<br>.3666774<br>.3719228<br>.3234729<br>.4382344<br>.4180492<br>.3372116<br>.3231456<br>.3819265<br>.4104516<br>.3999344 | -2.17 -1.75 -1.62 -1.32 -1.34 -0.66 -1.70 -1.06 -1.43 -0.16 -0.40 -1.72 -1.98 -0.41 -0.47 -1.54 -0.27 -0.42 -1.58 -1.73 -0.553 -1.68 -1.73 -0.553 -1.68 -1.73 -0.75 -1.45 -0.38 | 0.030<br>0.081<br>0.106<br>0.187<br>0.181<br>0.542<br>0.953<br>0.090<br>0.153<br>0.875<br>0.688<br>0.048<br>0.031<br>0.697<br>0.091<br>0.683<br>0.784<br>0.359<br>0.123<br>0.720<br>0.153<br>0.802<br>0.123<br>0.123<br>0.720<br>0.153<br>0.802<br>0.123<br>0.123<br>0.123<br>0.123<br>0.123<br>0.123<br>0.123<br>0.123<br>0.123<br>0.124<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055<br>0.055 | -2.113875 -2.450547 -1.194044 -1.288638 -1.368564 -1.010482693603 -1.341424 -1.194725 -1.25823276710257849872 -1.418778 -1.377042 -1.6191989517673 -1.6208968578781 -1.004935 -1.1837488796225881575 -1.728528211668 -1.129286 -1.129286 -1.129286 -1.243788 -1.301871 -1.749364 -1.207384 -1.0549099248935 -1.178205 -1.617041 -1.2932546852527 -1.007384 -1.07384 -1.3979599357111 | 1066394<br>.1421192<br>.1147222<br>.2518112<br>.257821<br>.5308461<br>.7365528<br>.0961839<br>.3571265<br>.1968778<br>.6531576<br>.5181996<br>.0910679<br>0058425<br>0790034<br>.6359703<br>.1191887<br>.5618032<br>.6163761<br>.1406634<br>.6639917<br>1820428<br>.6351345<br>.0635033<br>.3198197<br>1820428<br>.6351345<br>.0635033<br>.3080627<br>.132848<br>.0761001<br>1453341<br>.2137076<br>.6006418<br>.5330169<br>.0897858<br>.1008065<br>.3454691<br>.6365925<br>.2593231<br>.4602909<br>.2109819<br>.2109819 |
|---|---|---|---|---|--|--|
| _cons   | <br>  3.846737<br>  | 5.180303  | 0.74  | 0.458   | -6.30647   | 13.99994   |

 $285 \text{ scalar r2} = e(r2_p)$ 

286 margins, dydx(overconfidence\_svm) post

Average marginal effects Number of obs = 5,886

Model VCE : Robust

Expression : Pr(retire\_dummy), predict()
dy/dx w.r.t. : overconfidence\_svm

|                    |          | Delta-method<br>Std. Err. | Z    | P> z  | [95% Conf. | Interval] |
|--------------------|----------|---------------------------|------|-------|------------|-----------|
| overconfidence_svm | .0891389 | .0173037                  | 5.15 | 0.000 | .0552242   | .1230535  |

```
287 outreg2 using "${tables dir}/SVM het.tex", tex replace addstat(Pseudo R-squared, r2)
  > ///
                    addtext(Sample, Low Lit., Demo. chars., Yes, Year dummies, Yes, State dummie
   > s, Yes) ///
   > ctitle("Readiness")
   ../outputs/tables/SVM het.tex
   dir : seeout
289 **** with state dummies
290 logit retire_dummy overconfidence svm `household X' ///
  > i.year i.state_cate if fin_high dummy == 1 [pw=weights]
                          log pseudolikelihood = -7639.91
log pseudolikelihood = -6385.0227
log pseudolikelihood = -6374.7023
   Iteration 0:
   Iteration 1:
   Iteration 2:
                           log pseudolikelihood = -6374.6849
log pseudolikelihood = -6374.6849
   Iteration 3:
   Iteration 4:
                                                                                      Number of obs = 12,539
Wald chi2(62) = 1610.17
Prob > chi2 = 0.0000
Peoudo R2 = 0.1656
   Logistic regression
   Log pseudolikelihood = -6374.6849
                                                              Robust
            retire dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval]

        overconfidence_svm |
        23.50829
        44.69885
        0.53
        0.599
        -64.09985
        111.1164

        age |
        .2103864
        .0128802
        16.33
        0.000
        .1851417
        .2356311

        age2 |
        -.0026011
        .0001267
        -20.53
        0.000
        -.0028494
        -.0023528

        logincome |
        -1.656818
        .713922
        -2.32
        0.020
        -3.05608
        -.2575566

        logincome2 |
        .106338
        .0326048
        3.26
        0.001
        .0424338
        .1702423

        female_dummy |
        -.0246872
        .0506076
        -0.49
        0.626
        -.1238762
        .0745018

        nonwhite_dummy |
        .0997517
        .070484
        1.42
        0.157
        -.0383945
        .2378978

        marital_dummy |
        -.0350724
        .0608763
        -0.58
        0.565
        -.1543876
        .0842429

        high_school_dummy |
        .3073167
        .394811
        0.78
        0.436
        -.4664986
        1.081132

        college_dummy |
        .2923834
        .0541788
        5.40
        0.000
        .1861948
        .3985719

   2015 | .0246029 .058949 0.42 0.676 -.090935 .1401409
2018 | .0896111 .0622006 1.44 0.150 -.0322998 .2115221
                                 state cate |
                               5
                               6
                               7
                               8
                               9
                             10
                             11
                             12
                             13
                             14
                             15
                             16
                                   17
                                                                                                                                      .5039239
                             18
                                                                                                                  -.402488
                                                                                                                -.5699628
                                                                                                                                        .4696214
                             19
                                                                                                                -.5699628 .4090217
-.2016452 .6410068
                                   20 I
                              21
                              22
                              23
```

```
    30 | -.1856214
    .2100246
    -0.88
    0.377
    -.5972621
    .2260193

    31 | -.3332388
    .2276522
    -1.46
    0.143
    -.779429
    .1129513

    32 | -.5181139
    .2267439
    -2.29
    0.022
    -.9625238
    -.0737039

    33 | -.1040539
    .222812
    -0.47
    0.640
    -.5407575
    .3326497

    34 | -.0888807
    .2241072
    -0.40
    0.692
    -.5281227
    .3503613

    34 | -.0000000/
    .2241072
    -0.40
    0.692
    -.5281227
    .3503613

    35 | .2386663
    .216544
    1.10
    0.270
    -.1857522
    .6630849

    36 | -.1751828
    .2330965
    -0.75
    0.452
    -.6320435
    .2816779

    37 | -.2036641
    .2192717
    -0.93
    0.353
    -.6334287
    .2261006

    38 | -.1067231
    .2104908
    -0.51
    0.612
    -.5192776
    .3058313

    39 | -.1912508
    .2306326
    -0.83
    0.407
    -.6432823
    .2607807

    40 | -.386785
    .2183833
    -1.77
    0.077
    -.8148084
    .0412384

    41 | -.3308056
    .2306397
    -1.43
    0.151
    -.7828511
    .12124

    42 | .0059793
    .2105065
    .0.03
    0.977
    -.4066059
    .4195645

                                                                                                       .0059793 .2105065
-.1543325 .2350879
-.439959 .2292545
                                     42 |
                                     43
                                     44 i

      44
      -.439959
      .2292545
      -1.92
      0.055
      -.8892896
      .0093717

      45
      .1561533
      .2149169
      0.73
      0.467
      -.2650761
      .5773828

      46
      -.2351487
      .2104302
      -1.12
      0.264
      -.6475844
      .177287

      47
      -.3357507
      .2207562
      -1.52
      0.128
      -.7684249
      .0969235

      48
      -.3351389
      .2125064
      -1.58
      0.115
      -.7516438
      .0813661

      49
      .1887294
      .2306981
      0.82
      0.413
      -.2634307
      .6408894

      50
      -.1897932
      .2153226
      -0.88
      0.378
      -.6118177
      .2322313

      51
      .2203659
      .2110356
      1.04
      0.296
      -.1932563
      .633988

    _cons | 1.280345 3.937349 0.33 0.745 -6.436718 8.997407
                                                                                                         0.33 0.745 -6.436718 8.997407
291 scalar r2 = e(r2 p)
292 margins, dydx (overconfidence svm) post
                                                                                                            Number of obs = 12,539
    Average marginal effects
    Model VCE : Robust
    Expression : Pr(retire_dummy), predict()
dy/dx w.r.t. : overconfidence_svm
                                                                Delta-method

Seld Err. z P>|z| [95% Conf. Interval]
                                                          dy/dx Std. Err.
    overconfidence svm | 4.571753 8.69171 0.53 0.599 -12.46369 21.60719
    293 outreg2 using "${tables dir}/SVM het.tex", tex append addstat(Pseudo R-squared, r2)
    > ///
                         addtext(Sample, High Lit., Demo. chars., Yes, Year dummies, Yes, State dummi
    > es, Yes) ///
                        ctitle("Readiness")
    ../outputs/tables/SVM het.tex
    dir : seeout
295 *** precautionary saving
296 ***** low true literacy subgroup
297 logit precaution_dummy overconfidence_svm `household X' ///
                      i.year i.state cate if fin low dummy == 1 [pw=weights]
                                    log pseudolikelihood = -3717.9486
    Iteration 0:
   Iteration 0: log pseudolikelihood = -3717.9486

Iteration 1: log pseudolikelihood = -3392.2648

Iteration 2: log pseudolikelihood = -3378.3449
                                  log pseudolikelihood = -3378.2828
log pseudolikelihood = -3378.2828
    Iteration 3:
    Iteration 4:
                                                                                                             Number of obs = 5,886
Wald chi2(62) = 412.46
Prob > chi2 = 0.0000
Pseudo R2 = 0.0914
    Logistic regression
    Log pseudolikelihood = -3378.2828
                                                                                                            Pseudo R2
```

| precaution dummy          | Coef.                 | Robust<br>Std. Err.  | Z              | P> z           | [95% Conf              | Interval]            |
|---------------------------|-----------------------|----------------------|----------------|----------------|------------------------|----------------------|
|                           |                       |                      |                |                |                        |                      |
| overconfidence_svm        | .8409267              | .1158745             | 7.26           | 0.000          | .6138169               | 1.068036             |
| age                       | 0962719               | .0138303             | -6.96          | 0.000          | 1233787                | 0691651              |
| age2                      | .0010887<br>-1.797202 | .0001557<br>.8337212 | 6.99<br>-2.16  | 0.000<br>0.031 | .0007836<br>-3.431265  | .0013938             |
| logincome  <br>logincome2 | .1084284              | .0405283             | 2.68           | 0.031          | .0289943               | .1878625             |
| female dummy              | 1274553               | .0769039             | -1.66          | 0.007          | 2781842                | .0232736             |
| nonwhite dummy            | 0363413               | .0813041             | -0.45          | 0.655          | 1956945                | .1230118             |
| marital dummy             |                       | .0825989             | 2.55           | 0.011          | .0488387               | .3726204             |
| high school dummy         |                       | .1391718             | 2.92           | 0.003          | .1341568               | .6797002             |
| college_dummy             | .3840695              | .086529              | 4.44           | 0.000          | .2144759               | .5536631             |
| year                      |                       |                      |                |                |                        |                      |
| 2015  <br>2018            | .0396936              | .0960226<br>.0935965 | 0.41<br>0.76   | 0.679<br>0.447 | 1485072<br>1123498     | .2278945             |
|                           |                       |                      |                |                |                        |                      |
| state_cate  <br>2         | .1962623              | .3404072             | 0.58           | 0.564          | 4709235                | .8634481             |
| 3                         | 2786184               | .3193811             | -0.87          | 0.383          | 9045938                | .3473571             |
| 4                         | 4986284               | .3040652             | -1.64          | 0.101          | -1.094585              | .0973285             |
| 5                         | 2269                  | .2686454             | -0.84          | 0.398          | 7534353                | .2996353             |
| 6                         | 4390563               | .3241758             | -1.35          | 0.176          | -1.074429              | .1963167             |
| 7                         | 5894005               | .3277518             | -1.80          | 0.072          | -1.231782              | .0529812             |
| 8   9                     | 4209808<br>0555609    | .3399477<br>.3082654 | -1.24<br>-0.18 | 0.216<br>0.857 | -1.087266<br>65975     | .2453045             |
| 10                        | 4301655               | .2913101             | -1.48          | 0.837          | -1.001123              | .1407918             |
| 11                        | 3788219               | .2871185             | -1.32          | 0.140          | 9415637                | .1839199             |
| 12                        | 3478092               | .3426916             | -1.01          | 0.310          | -1.019472              | .3238539             |
| 13                        | 229742                | .341548              | -0.67          | 0.501          | 8991638                | .4396799             |
| 14                        | 10587                 | .2827581             | -0.37          | 0.708          | 6600658                | .4483258             |
| 15                        | 7889915               | .3384171             | -2.33          | 0.020          | -1.452277              | 1257061              |
| 16                        | 4756703               | .3448013             | -1.38          | 0.168          | -1.151468              | .2001277             |
| 17                        | 1308186               | .3107224             | -0.42          | 0.674          | 7398232                | .4781861             |
| 18                        | 2767767               | .3088771             | -0.90          | 0.370          | 8821646                | .3286112             |
| 19  <br>20                | 3193746<br>5810172    | .3026095<br>.3411237 | -1.06<br>-1.70 | 0.291<br>0.089 | 9124784<br>-1.249607   | .2737291             |
| 21                        | 8435813               | .313011              | -2.70          | 0.007          | -1.457072              | 230091               |
| 22                        | 5855097               | .3232493             | -1.81          | 0.070          | -1.219067              | .0480472             |
| 23                        | 372412                | .2876185             | -1.29          | 0.195          | 9361339                | .1913099             |
| 24                        | 3012543               | .3015697             | -1.00          | 0.318          | 8923201                | .2898114             |
| 25                        | 4042341               | .2846747             | -1.42          | 0.156          | 9621863                | .1537181             |
| 26                        | 550323                | .3132521             | -1.76          | 0.079          | -1.164286              | .0636399             |
| 27                        | -1.123535             | .4220851             | -2.66          | 0.008          | -1.950807              | 2962635              |
| 28  <br>29                | 1169387<br>4841083    | .3316834<br>.3138347 | -0.35<br>-1.54 | 0.724<br>0.123 | 7670261<br>-1.099213   | .5331488<br>.1309963 |
| 30                        | .1749273              | .327779              | 0.53           | 0.594          | 4675079                | .8173624             |
| 31                        | -1.046307             | .2986844             | -3.50          | 0.000          | -1.631718              | 4608965              |
| 32                        | 1363803               | .3399462             | -0.40          | 0.688          | 8026627                | .529902              |
| 33                        | 2352018               | .2588243             | -0.91          | 0.363          | 7424881                | .2720846             |
| 34                        | 0712045               | .278185              | -0.26          | 0.798          | 6164371                | .4740281             |
| 35                        | .3865355              | .323988              | 1.19           | 0.233          | 2484693                | 1.02154              |
| 36                        | 2091297               | .2999124             | -0.70          | 0.486          | 7969471                | .3786878             |
| 37                        | 8710222               | .3324552             | -2.62          | 0.009          | -1.522622              | 219422               |
| 38  <br>39                | 3155941<br>7446706    | .3032304             | -1.04<br>-2.49 | 0.298<br>0.013 | 9099148<br>-1.329792   | .2787265<br>1595491  |
| 40                        | 5890007               | .2985369<br>.3190141 | -2.49<br>-1.85 | 0.013          | -1.329792<br>-1.214257 | .0362556             |
| 41                        | 2839091               | .2972806             | -0.96          | 0.340          | 8665683                | .2987501             |
| 42                        | 7520186               | .3753021             | -2.00          | 0.045          | -1.487597              | 0164401              |
| 43                        | 2374697               | .3033443             | -0.78          | 0.434          | 8320136                | .3570742             |
| 44                        | 1491279               | .2708881             | -0.55          | 0.582          | 6800589                | .381803              |
| 45                        | 734127                | .3591487             | -2.04          | 0.041          | -1.438045              | 0302085              |
| 46                        | 5597993               | .3637421             | -1.54          | 0.124          | -1.272721              | .1531221             |
| 47                        | 4055114               | .3151183             | -1.29          | 0.198          | -1.023132              | .2121091             |
| 48                        | 4762669               | .2830967             | -1.68<br>-2.46 | 0.093          | -1.031126              | .0785924             |
| 49  <br>50                | 7722544<br>7951302    | .3142178<br>.3395116 | -2.46<br>-2.34 | 0.014<br>0.019 | -1.38811<br>-1.460561  | 1563988<br>1296996   |
| 51                        | 8563438               | .3737413             | -2.34<br>-2.29 | 0.019          | -1.588863              | 1238243              |
| İ                         |                       |                      |                |                |                        |                      |
| _cons                     | 6.904204              | 4.268348             | 1.62           | 0.106          | -1.461603              | 15.27001             |
|                           |                       |                      |                |                |                        |                      |

```
______
298 scalar r2 = e(r2_p)
299 margins, dydx(overconfidence svm) post
                                                                                                     Number of obs = 5,886
    Average marginal effects
   Model VCE : Robust
   Expression : Pr(precaution_dummy), predict()
dy/dx w.r.t. : overconfidence_svm
    ______
                                                          Delta-method
   | dy/dx Std. Err. z P>|z| [95% Conf. Interval]
   overconfidence_svm | .1420772 .0192702 7.37 0.000 .1043083 .1798461
                                                  _____
300 outreg2 using "${tables dir}/SVM het.tex", tex append addstat(Pseudo R-squared, r2)
                        addtext(Sample, Low Lit., Demo. chars., Yes, Year dummies, Yes, State dummie
    > s, Yes) ///
         ctitle("Precaution")
    ../outputs/tables/SVM het.tex
    dir : seeout
301
302 **** high true literacy subgroup
303 logit precaution_dummy overconfidence_svm `household X' ///
             i.year i.state_cate if fin high dummy == 1 [pw=weights]
   Iteration 0: log pseudolikelihood = -6836.5088
Iteration 1: log pseudolikelihood = -5975.4256
Iteration 2: log pseudolikelihood = -5952.0346
Iteration 3: log pseudolikelihood = -5951.9234
    Iteration 4: log pseudolikelihood = -5951.9234
                                                                                                       Number of obs = 12,539
Wald chi2(62) = 1075.11
Prob > chi2 = 0.0000
Pseudo R2 = 0.1294
    Logistic regression
    Log pseudolikelihood = -5951.9234
                                                                           Robust
      precaution dummy | Coef. Std. Err.
                                                                                                       z P>|z| [95% Conf. Interval]

        overconfidence_svm | -47.36356 age | -.1099329 age | -.1099329 age | -.1099329 age | -.0013493 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.0014243 age | -.
       year |
                               2015 | .3143199 .0606343 5.18 0.000 .195479 .4331609
2018 | .361954 .0648606 5.58 0.000 .2348295 .4890785
                    state cate |
```

| 11<br>12<br>13<br>14<br>15<br>16<br>17<br>18<br>19<br>20<br>21<br>22<br>23<br>24<br>25<br>26<br>27<br>28<br>29<br>31<br>32<br>33<br>34<br>41<br>42<br>43<br>44<br>44<br>45<br>46<br>47<br>48<br>49<br>50<br>51<br>51<br>51<br>51<br>51<br>51<br>51<br>51<br>51<br>51<br>51<br>51<br>51 | .0100026<br>  .3310795<br>  .0010967<br>  .2598896<br>  .0976108<br>  .310301<br>  .2104771<br>  .1990445<br>  .0583721<br> 2657797<br> 0704283<br>  .412419<br>  .154553<br>  .2243713<br> 1264413<br>  .1738317<br>  .3110476<br>  .049323<br>  .207248<br>  .049323<br>  .207248<br>  .0604042<br>  .032894<br>  .186382<br>  .1961368<br>  .0734052<br>  .2896336<br>  .0734052<br>  .2896336<br>  .0427341<br> 0025788<br> 0545651<br>  .1142336<br>  .1327355<br>  .0317085<br>  .4589432<br>  .0790404<br> 0286677<br>  .0075827<br>  .0075827<br>  .0075827<br>  .00752901<br>  .3136056<br>  .3099085<br>  .1080944<br>  .2346683 | .2629921<br>.2412438<br>.2366056<br>.2362628<br>.2523643<br>.2414093<br>.2392606<br>.2571817<br>.2647375<br>.2392011<br>.2348921<br>.249782<br>.2541225<br>.2390718<br>.2560733<br>.2475161<br>.2324297<br>.2348811<br>.245949<br>.2272516<br>.245941<br>.2475941<br>.2475941<br>.2475941<br>.2475941<br>.2475941<br>.2475941<br>.2475941<br>.2471211<br>.2350212<br>.2459479<br>.2406508<br>.257183<br>.236812<br>.2587183<br>.236812<br>.2587187<br>.2373479<br>.2331661<br>.2465223<br>.2375776<br>.2652126<br>.2335882<br>.2360417 | 0.04 1.37 0.00 1.10 0.39 1.29 0.88 0.77 0.22 -1.11 -0.30 1.65 0.61 0.94 -0.49 0.70 1.34 0.21 0.81 -0.27 0.13 0.76 0.79 0.29 1.22 -0.17 -0.01 -0.23 0.46 0.55 0.12 1.94 -0.14 0.32 -0.17 -0.01 -0.23 0.46 0.55 0.12 1.94 -0.14 0.32 -0.17 -0.99 | 0.970<br>0.170<br>0.996<br>0.271<br>0.699<br>0.199<br>0.379<br>0.439<br>0.825<br>0.267<br>0.764<br>0.099<br>0.543<br>0.420<br>0.181<br>0.482<br>0.482<br>0.482<br>0.485<br>0.429<br>0.769<br>0.445<br>0.429<br>0.769<br>0.894<br>0.445<br>0.429<br>0.769<br>0.894<br>0.429<br>0.894<br>0.992<br>0.8816<br>0.992<br>0.902<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903 | 5054525141749646264172031773970141162852625846513050225460503873460525308083734605253080830771447343518244200962833583112909144506241103552918361505809144914162918979290345741647821751342533270848692735151982367815533893144723609005199954222314093177493861244941435384651520379209898756591892279649 | .5254578<br>.8039085<br>.4648352<br>.7229563<br>.5922357<br>.7834547<br>.6794192<br>.7031114<br>.577248<br>.2030457<br>.3899517<br>.9019828<br>.6526241<br>.6929434<br>.3754531<br>.6589543<br>.7666014<br>.5096816<br>.706332<br>.3850007<br>.5149295<br>.664662<br>.6826193<br>.5632887<br>.7544013<br>.4478025<br>.4817696<br>.4060679<br>.5962827<br>.6044023<br>.5357778<br>.9230862<br>.4719159<br>.5672827<br>.6044023<br>.5357778<br>.9230862<br>.4719159<br>.5672827<br>.6044023<br>.5357778<br>.9230862<br>.4719159<br>.5672827<br>.6044023<br>.5357778<br>.9230862<br>.4719159<br>.5672827<br>.60445798<br>.4278847<br>.7792491<br>.8297157<br>.3497301 |
|--|--|--|--|--|--|--|
| cons   | 7034266  | 4.125589   | -0.17  | 0.865  | -8.789432  | 7.382579   |

304 scalar  $r2 = e(r2_p)$ 

305 margins, dydx(overconfidence\_svm) post

Average marginal effects Model VCE : Robust Number of obs = 12,539

Expression : Pr(precaution\_dummy), predict()
dy/dx w.r.t. : overconfidence\_svm

|                    |           | Delta-method<br>Std. Err. | z     | P>   z | [95% Conf. | Interval] |
|--------------------|-----------|---------------------------|-------|--------|------------|-----------|
| overconfidence_svm | -8.442329 | 11.09044                  | -0.76 | 0.447  | -30.1792   | 13.29454  |

```
306 outreg2 using "${tables dir}/SVM het.tex", tex append addstat(Pseudo R-squared, r2)
  > ///
                       addtext(Sample, High Lit., Demo. chars., Yes, Year dummies, Yes, State dummi
   > es, Yes) ///
   > ctitle("Precaution")
    ../outputs/tables/SVM het.tex
   dir : seeout
308 *** financial market participation
309 ***** low true literacy subgroup
310 logit fin par dummy overconfidence svm `household X' ///
                      i.year i.state_cate if fin_low_dummy == 1 [pw=weights]
                               log pseudolikelihood = -2155.857
   Iteration 0:
   Iteration 1:
                              log pseudolikelihood = -1905.0814
                              log pseudolikelihood = -1804.7657
log pseudolikelihood = -1801.6322
   Iteration 2:
   Iteration 3:
                               log pseudolikelihood = -1801.6139
   Iteration 4:
   Iteration 5:
                               log pseudolikelihood = -1801.6139
                                                                                                    Number of obs = 5,886
Wald chi2(62) = 484.52
Prob > chi2 = 0.0000
Pseudo R2 = 0.1643
   Logistic regression
                                                                                                                                                   0.0000
0.1643
   Log pseudolikelihood = -1801.6139
                                                                                                    Pseudo R2
                                                                        Robust
           fin par dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval]
    ______
   year |
                              .1265379
                                                                                                                                                         -.0435465
                    state cate |
                                        5
                                    6
                                    7
                                    8
                                    9
                                  1.0
                                  11 |

      11 | -.1864
      .4745254
      -0.39
      0.694
      -1.116453
      .7436527

      12 | -.7491941
      .6908011
      -1.08
      0.278
      -2.103139
      .6047511

      13 | -1.028697
      .6104911
      -1.69
      0.092
      -2.225237
      .1678436

      14 | -.2272504
      .416894
      -0.55
      0.586
      -1.044348
      .5898469

      15 | -1.472881
      .6796587
      -2.17
      0.030
      -2.804988
      -.1407747

      16 | -.2743002
      .5364458
      -0.51
      0.609
      -1.325715
      .7771142

      17 | -1689321
      .5069988
      -0.33
      0.739
      -1.162631
      .8247673

      18 | .0660344
      .463135
      0.14
      0.887
      -.8416936
      .9737624

      19 | -.6641061
      .5437067
      -1.22
      0.222
      -1.729752
      .4015394

      20 | .0935581
      .5106583
      0.18
      0.855
      -.9073138
      1.09443

      21 | .3282411
      .4439903
      0.74
      0.460
      -.5419639
      1.198446

      22 | -.5053212
      .5346484
      -0.95
      0.345
      -1.553213
      .5425703

    21
    -.3282411
    .4439903
    0.74
    0.460
    -.5419639
    1.198446

    22
    -.5053212
    .5346484
    -0.95
    0.345
    -1.553213
    .5425703

    23
    -.2316924
    .431807
    0.54
    0.592
    -.6146338
    1.078018

    24
    -.1978958
    .4933374
    -0.40
    0.688
    -1.164819
    .7690277

    25
    -.4537652
    .4823087
    -0.94
    0.347
    -1.399073
    .4915425

    26
    .2351686
    .4508618
    0.52
    0.602
    -.6485042
    1.118841

    27
    .4113289
    .5106439
    0.81
    0.421
    -.5895147
    1.412173
```

```
cons | -9.116505 6.85163 -1.33 0.183 -22.54545 4.312442
311 scalar r2 = e(r2 p)
312 margins, dydx(overconfidence svm) post
                                                   Number of obs = 5,886
  Average marginal effects
 Model VCE : Robust
 Expression : Pr(fin_par_dummy), predict()
dy/dx w.r.t. : overconfidence_svm
                     | Delta-method
| dy/dx Std. Err. z P>|z| [95% Conf. Interval]
  overconfidence svm | .0553843 .0154457 3.59 0.000 .0251113 .0856572
313 outreg2 using "${tables dir}/SVM het.tex", tex append addstat(Pseudo R-squared, r2)
           addtext(Sample, Low Lit., Demo. chars., Yes, Year dummies, Yes, State dummie
  > s, Yes) ///
           ctitle("Participation")
  ../outputs/tables/SVM het.tex
  dir : seeout
314
315 **** high true literacy subgroup
316 logit fin_par_dummy overconfidence svm `household X' ///
           i.year i.state cate if fin high dummy == \overline{1} [pw=weights]
                log pseudolikelihood = -7436.5574
 Iteration 0:
  Iteration 1:
                log pseudolikelihood = -6650.7799
 Iteration 2: log pseudolikelihood = -6646.7758

Iteration 3: log pseudolikelihood = -6646.7745

Iteration 4: log pseudolikelihood = -6646.7745
                                                   Number of obs = 12,539
Wald chi2(62) = 981.09
Prob > chi2 = 0.0000
Pseudo R2 = 0.1062
  Logistic regression
 Log pseudolikelihood = -6646.7745
```

| e: ,                               |                      | Robust               |               | D) ! !         | 1050 ~ -            | T 1- 2-2             |
|------------------------------------|----------------------|----------------------|---------------|----------------|---------------------|----------------------|
| fin_par_dummy                      | Coef.                | Std. Err.            | Z             | P> z           | [95% Conf.          | Interval]            |
| overconfidence svm                 | -4.743731            | 52.77793             | -0.09         | 0.928          | -108.1866           | 98.69911             |
| age                                |                      | .0128029             | -4.66         | 0.000          | 0847266             | 0345401              |
| age2                               |                      | .0001254             | 6.58          | 0.000          | .0005791            | .0010708             |
| logincome                          |                      | .7687559             | -0.97         | 0.333          | -2.251448           | .7620192             |
| logincome2                         | .0747248             | .0350811             | 2.13          | 0.033          | .0059672            | .1434825             |
| female_dummy                       |                      | .0486414             | -2.36         | 0.018          | 2099426             | 0192717              |
| nonwhite_dummy                     |                      | .0693147             | -0.73         | 0.468          | 1861679             | .0855408             |
| marital_dummy<br>high school dummy |                      | .0562881<br>.381459  | -0.52<br>2.35 | 0.602<br>0.019 | 1397021<br>.1472539 | .0809432<br>1.642546 |
| college dummy                      | .3827907             | .052042              | 7.36          | 0.019          | .2807902            | .4847911             |
| correge_dammy                      | .3027307             | .032012              | 7.50          | 0.000          | .2007302            | . 10 1 / 511         |
| year                               |                      |                      |               |                |                     |                      |
| 2015                               | 2303916              | .0567654             | -4.06         | 0.000          | 3416498             | 1191334              |
| 2018                               | 1851528              | .0604318             | -3.06         | 0.002          | 303597              | 0667087              |
| g+2+0 g2+0                         |                      |                      |               |                |                     |                      |
| state_cate<br>2                    | .3849476             | .2075155             | 1.86          | 0.064          | 0217753             | .7916704             |
| 3                                  | .4077006             | .2088021             | 1.95          | 0.051          | 0015439             | .8169452             |
| 4                                  | .4646308             | .2202895             | 2.11          | 0.035          | .0328712            | .8963904             |
| 5<br>6                             | .3234067             | .2077777             | 1.56          | 0.120          | 0838301             | .7306435             |
| 6                                  | .4494629             | .2121742             | 2.12          | 0.034          | .0336092            | .8653167             |
| 7                                  | .7301799             | .2174233             | 3.36          | 0.001          | .304038             | 1.156322             |
| 8                                  | .476246              | .216351              | 2.20          | 0.028          | .0522059            | .9002862             |
| 9<br>10                            | .4286011             | .2186996             | 1.96          | 0.050          | 0000422             | .8572445             |
| 10                                 | .552281<br>.3519642  | .243266<br>.2341406  | 2.27<br>1.50  | 0.023<br>0.133 | .0754885<br>106943  | 1.029074<br>.8108713 |
| 12                                 | .9028789             | .2169947             | 4.16          | 0.000          | .4775771            | 1.328181             |
| 13                                 | .44012               | .2106985             | 2.09          | 0.037          | .0271586            | .8530815             |
| 14                                 | .4671001             | .2052922             | 2.28          | 0.023          | .0647348            | .8694654             |
| 15                                 | .2997281             | .2196316             | 1.36          | 0.172          | 130742              | .7301981             |
| 16                                 | .5638821             | .2086898             | 2.70          | 0.007          | .1548577            | .9729066             |
| 17                                 | .562551              | .2134192             | 2.64          | 0.008          | .144257             | .980845              |
| 18                                 | .2754178             | .2241845             | 1.23          | 0.219          | 1639757             | .7148113             |
| 19<br>20                           | .2694211<br>.2374204 | .2460153<br>.2096333 | 1.10<br>1.13  | 0.273<br>0.257 | 2127601<br>1734532  | .7516023<br>.6482941 |
| 21                                 | .2912827             | .2164928             | 1.13          | 0.237          | 1330354             | .7156009             |
| 22                                 | .4998384             | .2166602             | 2.31          | 0.021          | .0751923            | .9244845             |
| 23                                 | .1805189             | .2192117             | 0.82          | 0.410          | 249128              | .6101659             |
| 24                                 | .1341415             | .2078243             | 0.65          | 0.519          | 2731867             | .5414698             |
| 25                                 | .0643526             | .2327752             | 0.28          | 0.782          | 3918785             | .5205836             |
| 26                                 | .3058625             | .215095              | 1.42          | 0.155          | 115716              | .727441              |
| 27                                 | .4338829             | .2053833             | 2.11          | 0.035          | .0313391            | .8364267             |
| 28<br>29                           | .2217725<br>.2903756 | .2047486<br>.2193513 | 1.08<br>1.32  | 0.279<br>0.186 | 1795274<br>139545   | .6230723<br>.7202962 |
| 30                                 | .0523272             | .1987677             | 0.26          | 0.100          | 3372503             | .4419047             |
| 31                                 | .8031179             | .2205115             | 3.64          | 0.000          | .3709233            | 1.235312             |
| 32                                 | .1933978             | .2166723             | 0.89          | 0.372          | 231272              | .6180676             |
| 33                                 | .3749575             | .213321              | 1.76          | 0.079          | 043144              | .793059              |
| 34                                 | .5745094             | .2227519             | 2.58          | 0.010          | .1379237            | 1.011095             |
| 35                                 | .4239645             | .2070872             | 2.05          | 0.041          | .0180811            | .8298478             |
| 36                                 | .353863              | .2242995             | 1.58          | 0.115          | 085756              | .793482              |
| 37<br>38                           | .1328651<br>.2894399 | .218471<br>.2033809  | 0.61<br>1.42  | 0.543<br>0.155 | 2953302<br>1091794  | .5610604<br>.6880591 |
| 38<br>39                           | 1 .5223832           | .2199214             | 2.38          | 0.155          | .091794             | .9534211             |
| 40                                 | .3915177             | .2081088             | 1.88          | 0.018          | 0163682             | .7994035             |
| 41                                 | .0252221             | .2197174             | 0.11          | 0.909          | 4054161             | .4558603             |
| 42                                 | .6065832             | .2079798             | 2.92          | 0.004          | .1989502            | 1.014216             |
| 43                                 | .1892941             | .2237495             | 0.85          | 0.398          | 2492469             | .6278351             |
| 44                                 | .030846              | .2168575             | 0.14          | 0.887          | 3941869             | .4558788             |
| 45                                 | .1419775             | .2075231             | 0.68          | 0.494          | 2647604             | .5487153             |
| 46                                 | .2369896             | .2072748             | 1.14          | 0.253          | 1692616             | .6432407             |
| 47                                 | 3926984              | .2133074             | 1.84          | 0.066          | 0253764             | .8107733             |
| 48<br>49                           | .5493511<br>.2738641 | .2088026<br>.2273956 | 2.63<br>1.20  | 0.009<br>0.228 | .1401055<br>1718231 | .9585967<br>.7195512 |
| 50                                 | .4502098             | .2093106             | 2.15          | 0.220          | .0399685            | .860451              |
| 51                                 | .2910017             | .2056893             | 1.41          | 0.157          | 112142              | .6941454             |
| - <del>-</del>                     |                      |                      | •             | -              | -                   |                      |
| _cons                              | -1.241433            | 4.274257             | -0.29         | 0.771          | -9.618822           | 7.135957             |
|                                    |                      |                      |               |                |                     |                      |

```
______
317 scalar r2 = e(r2_p)
318 margins, dydx(overconfidence svm) post
                                        Number of obs = 12,539
 Average marginal effects
 Model VCE : Robust
 Expression : Pr(fin_par_dummy), predict()
dy/dx w.r.t. : overconfidence_svm
                       Delta-method
                   dy/dx Std. Err.
                                         z P>|z| [95% Conf. Interval]
 overconfidence_svm | -.9727424 10.82264 -0.09 0.928 -22.18472 20.23924
319 outreg2 using "${tables dir}/SVM het.tex", tex append addstat(Pseudo R-squared, r2)
         addtext(Sample, High Lit., Demo. chars., Yes, Year dummies, Yes, State dummi
 > es, Yes) ///
   ctitle("Participation")
 ../outputs/tables/SVM het.tex
 dir : seeout
320
321 * heterogeneous effects with random forest
322 *** retirement readiness
323 **** without state dummies
324 logit retire_dummy overconfidence_forest `household_X' ///
         i.year i.state cate if fin low dummy == 1 [pw=weights]
 Iteration 0: log pseudolikelihood = -2789.9313 Iteration 1: log pseudolikelihood = -2475.3895
            log pseudolikelihood = -2436.6106
 Iteration 2:
              log pseudolikelihood = -2436.3326
 Iteration 3:
             log pseudolikelihood = -2436.3325
 Iteration 4:
                                         Number of obs = 5,886
Wald chi2(62) = 447.29
Prob > chi2 = 0.0000
 Logistic regression
                                         Pseudo R2
 Log pseudolikelihood = -2436.3325
                                                             0.1267
 _____
                                 Robust
        retire_dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval
 overconfidence forest | 1.995012 .1981491 10.07 0.000
                                                        1.606647 2.38337
 > 7
               age | .0201082 .0182775 1.10 0.271
                                                        -.015715 .055931
 > 4
              age2 | -.0004564 .0002118
                                          -2.16 0.031
                                                        -.0008714 -.000041
 > 3
          logincome | -1.573368 1.007137 -1.56 0.118
                                                        -3.547321 .400585
 > 5
          logincome2 | .0931244 .0485983
                                          1.92
                                                0.055
                                                        -.0021266 .188375
 > 3
        female dummy | -.1501362 .0925789 -1.62 0.105
                                                         -.3315875
                                                                   .031315
 > 1
       nonwhite_dummy | .1650713 .0961631
                                                0.086
                                                         -.023405
                                          1.72
                                                                    .353547
 > 5
       marital dummy | .4948536 .1029978
                                                0.000
                                          4.80
                                                         .2929817 .696725
    high_school_dummy | .5310203 .1928055 2.75 0.006 .1531284 .908912
       college_dummy | .4354846 .1009152 4.32 0.000
                                                        .2376944 .633274
 > 8
```

|     | year<br>2015    |   | .0682308  | .1182838 | 0.58  | 0.564 | 1636013   | .300062 |
|-----|-----------------|---|-----------|----------|-------|-------|-----------|---------|
| > 8 | 2018            | 1 | .0781069  | .1170461 | 0.67  | 0.505 | 1512992   | .307513 |
| > 1 |                 | 1 |           |          |       |       |           |         |
|     | state_cate<br>2 |   | .2997258  | .3725667 | 0.80  | 0.421 | 4304916   | 1.02994 |
| > 3 | 3               | 1 | 4089175   | .4009993 | -1.02 | 0.308 | -1.194862 | .377026 |
| > 7 | 4               | 1 | 4151119   | .3819491 | -1.09 | 0.277 | -1.163718 | .333494 |
| > 6 | 5               |   | 1430423   | .3061863 | -0.47 | 0.640 | 7431564   | .457071 |
| > 9 | 6               | I | 3646074   | .3807724 | -0.96 | 0.338 | -1.110908 | .381692 |
| > 7 | 7               | I | 2404619   | .3733265 | -0.64 | 0.520 | 9721685   | .491244 |
| > 7 | 8               | I | 2330289   | .3873787 | -0.60 | 0.547 | 9922772   | .526219 |
| > 5 | 9               |   | .081578   | .3550963 | 0.23  | 0.818 | 6143979   | .777553 |
| > 9 | 10              |   | .0491897  | .3344554 | 0.15  | 0.883 | 6063308   | .704710 |
| > 2 | 11              |   | 4444469   | .3396429 | -1.31 | 0.191 | -1.110135 | .221240 |
| > 9 | 12              |   | -1.038583 | .5420628 | -1.92 | 0.055 | -2.101007 | .023840 |
| > 3 | 13              |   | -1.112481 | .6906156 | -1.61 | 0.107 | -2.466063 | .241100 |
| > 1 | 14              |   | 3921558   | .337746  | -1.16 | 0.246 | -1.054126 | .269814 |
| > 3 | 15              |   | 5145014   | .400888  | -1.28 | 0.199 | -1.300228 | .271224 |
| > 7 | 16              |   | 4443595   | .4143492 | -1.07 | 0.284 | -1.256469 | .367749 |
| > 9 | 17              | 1 | 2391268   | .4034393 | -0.59 | 0.553 | -1.029853 | .551599 |
| > 8 | 18              |   | .1156745  | .3644711 | 0.32  | 0.751 | 5986757   | .830024 |
| > 6 | 19              |   | 5413063   | .37441   | -1.45 | 0.148 | -1.275137 | .192523 |
| > 9 | 20              |   | 3470419   | .4012842 | -0.86 | 0.387 | -1.133544 | .439460 |
| > 6 | 21              |   | 4391981   | .3761086 | -1.17 | 0.243 | -1.176358 | .297961 |
| > 3 | 22              |   | .0772842  | .37017   | 0.21  | 0.835 | 6482357   | .802804 |
| > 1 | 23              |   | 0784406   | .3325601 | -0.24 | 0.814 | 7302464   | .573365 |
| > 2 | 24              |   | 5381401   | .37985   | -1.42 | 0.157 | -1.282632 | .206352 |
| > 3 | 25              |   | 5528938   | .3592742 | -1.54 | 0.124 | -1.257058 | .151270 |
| > 7 | 26              | 1 | 7908922   | .396642  | -1.99 | 0.046 | -1.568296 | 013488  |
| > 1 | 27              | 1 | 09936     | .4229749 | -0.23 | 0.814 | 9283755   | .729655 |
| > 5 | 28              |   | 7100172   | .4444146 | -1.60 | 0.110 | -1.581054 | .161019 |
| > 4 | 29              | 1 | 0728924   | .3621866 | -0.20 | 0.840 | 7827652   | .636980 |
| > 3 | 30              |   | 1141491   | .4303516 | -0.27 | 0.791 | 9576228   | .729324 |
| > 6 | 31              |   | 3121018   | .3363258 | -0.93 | 0.353 | 9712884   | .347084 |
| > 7 | 32              |   | 032269    | .3985642 | -0.08 | 0.935 | 8134406   | .748902 |
| > 5 | 33              |   | 3625046   | .3099053 | -1.17 | 0.242 | 9699078   | .244898 |
| > 6 |                 |   |           |          |       |       |           |         |

|     |               | 34     |     | 9263591     | .3921302 | -2.36 | 0.018 | -1.69492  | 15779   |
|-----|---------------|--------|-----|-------------|----------|-------|-------|-----------|---------|
|     | 8             | 35     |     | .0354094    | .3771291 | 0.09  | 0.925 | 70375     | .774568 |
|     | 7             | 36     | I   | 6225687     | .3961255 | -1.57 | 0.116 | -1.39896  | .15382  |
| >   | 3             | 37     | ı   | 3516251     | .3778147 | -0.93 | 0.352 | -1.092128 | .388878 |
| >   | 1             | 38     | 1   | 5266497     | .3599293 | -1.46 | 0.143 | -1.232098 |         |
| >   | 8             | 39     |     | 6090867     | .3660405 | -1.66 | 0.096 | -1.326513 |         |
| >   | 6             | 40     |     | 8008969     |          | -1.97 |       |           |         |
| >   | 4             |        |     |             |          |       |       |           |         |
| >   | 3             | 41     |     | 35499       | .3528296 | -1.01 | 0.314 |           |         |
| >   | 9             | 42     |     | 1430676     | .4339654 | -0.33 | 0.742 | 9936243   |         |
| >   | 7             | 43     |     | 1487127     | .3690274 | -0.40 | 0.687 | 8719932   | .574567 |
| >   | 1             | 44     |     | 474535      | .330949  | -1.43 | 0.152 | -1.123183 | .174113 |
|     | 5             | 45     |     | 6349807     | .4604501 | -1.38 | 0.168 | -1.537446 | .26748  |
|     | 5             | 46     |     | 3296871     | .4171243 | -0.79 | 0.429 | -1.147236 | .487861 |
|     |               | 47     |     | 04707       | .3427589 | -0.14 | 0.891 | 718865    | .624725 |
|     | 1             | 48     |     | 256064      | .3275233 | -0.78 | 0.434 | 8979978   | .385869 |
|     | 8             | 49     |     | 0918944     | .3804823 | -0.24 | 0.809 | 8376261   | .653837 |
|     | 2             | 50     | I   | 503077      | .4255737 | -1.18 | 0.237 | -1.337186 | .331032 |
| >   | 1             | 51     | ı   | 0474477     | .3988383 | -0.12 | 0.905 | 8291564   | .734261 |
| >   | 1             |        | ı   |             |          |       |       |           |         |
| >   | 5             | _cons  | İ   | 2.798025    | 5.203018 | 0.54  | 0.591 | -7.399703 | 12.9957 |
| -   | <br>-         |        |     |             |          |       |       |           |         |
|     |               | (x2 x) |     |             |          |       |       |           |         |
|     | scalar r2 = e | _      |     |             |          |       |       |           |         |
| 326 | margins, dydx | (overc | onf | idence fore | st) post |       |       |           |         |

326 margins, dydx(overconfidence\_forest) post

Average marginal effects Number of obs = 5,886

Model VCE : Robust

Expression : Pr(retire\_dummy), predict()
dy/dx w.r.t. : overconfidence\_forest

Delta-method dy/dx Std. Err. z P>|z| [95% Conf. Interval > ] \_\_\_\_\_\_ overconfidence\_forest | .2240655 .021605 10.37 0.000 .1817205 .266410 > 5 \_\_\_\_\_

> -

```
327 outreg2 using "${tables dir}/Forest het.tex", tex replace addstat(Pseudo R-squared,
 > r2) ///
         addtext(Sample, Low Lit., Demo. chars., Yes, Year dummies, Yes, State dummie
 > s, Yes) ///
         ctitle("Readiness")
 ../outputs/tables/Forest het.tex
 dir : seeout
328
329 **** with state dummies
330 logit retire dummy overconfidence forest `household X' ///
        i.year i.state cate if fin high dummy == 1 [pw=weights]
 Iteration 0:
              log pseudolikelihood = -7639.91
             log pseudolikelihood = -6348.6023
 Iteration 1:
 Iteration 2:
             log pseudolikelihood = -6336.7917
 Iteration 3:
              \log pseudolikelihood = -6336.7667
 Iteration 4:
              log pseudolikelihood = -6336.7667
                                          Number of obs = 12,539
Wald chi2(62) = 1635.44
 Logistic regression
                                                              0.0000
                                          Prob > chi2
 Log pseudolikelihood = -6336.7667
                                          Pseudo R2
                                                         =
                                                              0.1706
                                 Robust
                      Coef. Std. Err. z P>|z| [95% Conf. Interval
        retire dummy |
 overconfidence_forest | -9.816392 1.378115
                                           -7.12 0.000
                                                          -12.51745 -7.11533
                age | .1996205 .0129492 15.42 0.000
                                                          .1742405
                                                                    .225000
 > 4
               age2 | -.0025303 .000127 -19.93
                                                 0.000
                                                         -.0027791
                                                                   -.002281
 > 5
           logincome | -1.864495 .7057494 -2.64
                                                 0.008
                                                          -3.247738
                                                                   -.481251
 > 2
          logincome2 | .112555 .0322531
                                           3.49
                                                 0.000
                                                            .04934 .175769
 > 9
                                                          -.071677 .128967
                                                 0.576
        female dummy | .0286454 .0511859
                                           0.56
 > 9
                                .071077
       nonwhite dummy | .1491855
                                           2.10
                                                 0.036
                                                          .0098771
                                                                     .28849
 > 4
       marital dummy | -.0453676 .0609682
                                           -0.74
                                                 0.457
                                                           -.164863
                                                                     .074127
 > 8
    high school dummy | .1541677 .4034458
                                           0.38
                                                 0.702 -.6365714 .944906
        college dummy | .2258308 .0547579
                                                 0.000
                                           4.12
                                                          .1185072 .333154
                year |
               2015 I
                       .0167751 .0591703
                                            0.28 0.777 -.0991967 .132746
 > 8
               2018 |
                        .09143 .0623771 1.47
                                                 0.143
                                                          -.030827 .213686
 > 9
           state cate |
                       .0109401 .2159402
                                           0.05
                                                 0.960
                                                         -.4122948
                                                                     .43417
 > 5
                                           -0.53
                                                 0.598
                 3 | -.1212485
                                .2300591
                                                          -.572156
                                                                      .32965
 > 9
                                                                   -.057134
                  4 | -.5169526
                                .2346054
                                           -2.20
                                                 0.028
                                                          -.9767707
 > 4
                  5 I -.3339494
                                .2239005
                                           -1.49
                                                 0.136
                                                          -.7727864
                                                                     .104887
 > 6
                  6 | -.0820522
                                .2239419
                                           -0.37
                                                 0.714
                                                          -.5209703
                                                                   .356865
 > 8
                 7 | -.0291122 .2198913
                                           -0.13 0.895
                                                          -.4600912
                                                                     .401866
 > 7
                 8 | -.2775808 .2177714 -1.27 0.202
                                                          -.704405
```

.149243

| > 4 | 9  |   | 073197   | .2264227 | -0.32 | 0.746 | 5169773 | .370583 |
|-----|----|---|----------|----------|-------|-------|---------|---------|
| > 2 | 10 |   | 4338553  | .2541109 | -1.71 | 0.088 | 9319035 | .064192 |
| > 9 | 11 |   | 3063866  | .2364466 | -1.30 | 0.195 | 7698134 | .157040 |
| > 3 | 12 |   | 2960729  | .2137015 | -1.39 | 0.166 | 7149202 | .122774 |
| > 4 | 13 |   | 276441   | .2232257 | -1.24 | 0.216 | 7139553 | .161073 |
| > 3 | 14 |   | 0426934  | .2163617 | -0.20 | 0.844 | 4667546 | .381367 |
| > 7 | 15 |   | .249295  | .2297669 | 1.08  | 0.278 | 2010398 | .699629 |
| > 8 | 16 |   | 0863134  | .2216901 | -0.39 | 0.697 | 520818  | .348191 |
| > 1 | 17 |   | 1735066  | .2198865 | -0.79 | 0.430 | 6044762 | .257463 |
| > 1 | 18 |   | .0783477 | .2337193 | 0.34  | 0.737 | 3797337 | .536429 |
| > 1 | 19 |   | 0115894  | .2687252 | -0.04 | 0.966 | 5382812 | .515102 |
| > 3 | 20 |   | .2450724 | .2176882 | 1.13  | 0.260 | 1815885 | .671733 |
| > 4 | 21 |   | 1772161  | .2276172 | -0.78 | 0.436 | 6233375 | .268905 |
| > 4 | 22 |   | 1251882  | .2184594 | -0.57 | 0.567 | 5533607 | .302984 |
| > 3 | 23 |   | 2878082  | .2348197 | -1.23 | 0.220 | 7480465 | .1724   |
| > 3 | 24 |   | 3506149  | .2134732 | -1.64 | 0.101 | 7690147 | .067784 |
| > 9 | 25 |   | .0104395 | .2320849 | 0.04  | 0.964 | 4444385 | .465317 |
| > 6 | 26 |   | 3350907  | .2291866 | -1.46 | 0.144 | 7842881 | .114106 |
| > 7 | 27 |   | .1915826 | .2122999 | 0.90  | 0.367 | 2245177 | .607682 |
| > 8 | 28 |   | .0031915 | .2185094 | 0.01  | 0.988 | 4250791 | .431462 |
| > 2 | 29 |   | 310013   | .2357616 | -1.31 | 0.189 | 7720972 | .152071 |
| > 3 | 30 |   | 1788392  | .2117534 | -0.84 | 0.398 | 5938681 | .236189 |
| > 8 | 31 |   | 3280144  | .229789  | -1.43 | 0.153 | 7783926 | .122363 |
| > 8 | 32 |   | 531613   | .2284337 | -2.33 | 0.020 | 9793348 | 083891  |
| > 2 | 33 | I | 0834698  | .2253216 | -0.37 | 0.711 | 525092  | .358152 |
| > 4 | 34 |   | 0618008  | .2275537 | -0.27 | 0.786 | 5077978 | .384196 |
| > 3 | 35 |   | .255777  | .2198443 | 1.16  | 0.245 | 1751099 | .68666  |
| > 4 | 36 | I | 1570926  | .2363    | -0.66 | 0.506 | 6202321 | .306046 |
| > 9 | 37 | ı | 1852682  | .2209307 | -0.84 | 0.402 | 6182844 | .247748 |
| > 1 | 38 | ı | 0522842  | .213213  | -0.25 | 0.806 | 470174  | .365605 |
| > 6 | 39 | ı | 2023348  | .232082  | -0.87 | 0.383 | 6572072 | .252537 |
| > 5 | 40 | ı | 3674258  | .2200999 | -1.67 | 0.095 | 7988137 | .063962 |
| > 1 | 41 | ı | 3203835  | .2343486 | -1.37 | 0.172 | 7796983 | .138931 |
| > 3 | 42 | ı | .0161563 | .2132973 | 0.08  | 0.940 | 4018987 | .434211 |
| > 3 | 43 | ı | 1422134  | .236381  | -0.60 | 0.547 | 6055116 | .321084 |
| > 8 | 44 | ı | 3678122  | .230295  | -1.60 | 0.110 | 8191822 | .083557 |
|     |    |   |          |          |       |       |         |         |

```
> 8
                 45 | .2061948 .2178341
                                            0.95 0.344
                                                          -.2207521
                                                                      .633141
 > 8
                 46 | -.203054 .2121974
                                                  0.339
                                            -0.96
                                                           -.6189533
                                                                      .212845
 > 3
                 47 | -.3083515 .2218445 -1.39
                                                  0.165
                                                          -.7431587 .126455
 > 8
                 48 | -.3072364 .2145502 -1.43 0.152
                                                          -.727747
                                                                      .113274
 > 2
                 49 | .2129233 .2319457
                                            0.92 0.359
                                                           -.2416819
                                                                      .667528
 > 5
                 50 | -.1549555 .217882 -0.71 0.477
                                                          -.5819964 .272085
 > 4
                 51 | .2180175 .2117164 1.03 0.303 -.1969391 .632974
 > 1
               cons | 3.504827 3.891332 0.90 0.368 -4.122045 11.131
 > 7
      ______
331 scalar r2 = e(r2 p)
332 margins, dydx(overconfidence forest) post
                                          Number of obs = 12,539
 Average marginal effects
 Model VCE : Robust
 Expression : Pr(retire_dummy), predict()
dy/dx w.r.t. : overconfidence_forest
 > -
                               Delta-method
                         dy/dx Std. Err. z P>|z| [95% Conf. Interval
 ______
333 outreg2 using "${tables dir}/Forest het.tex", tex append addstat(Pseudo R-squared, r
 > 2) ///
         addtext(Sample, High Lit., Demo. chars., Yes, Year dummies, Yes, State dummi
 > es, Yes) ///
         ctitle("Readiness")
 ../outputs/tables/Forest het.tex
 dir : seeout
335 *** precautionary saving
336 ***** low true literacy subgroup
337 logit precaution_dummy overconfidence_forest `household_X' ///
         i.year i.state cate if fin low dummy == 1 [pw=weights]
             log pseudolikelihood = -3717.9486
log pseudolikelihood = -3339.3215
 Iteration 0:
 Iteration 1:
 Iteration 2:
             \log pseudolikelihood = -3325.4509
             log pseudolikelihood = -3325.3851
log pseudolikelihood = -3325.3851
 Iteration 3:
 Iteration 4:
                                           Number of obs = 5,886
Wald chi2(62) = 480.52
Prob > chi2 = 0.0000
Pseudo R2 = 0.1056
 Logistic regression
 Log pseudolikelihood = -3325.3851
                                          Pseudo R2
```

| . 0 |       |       |           |          |       |       |           |         |
|-----|-------|-------|-----------|----------|-------|-------|-----------|---------|
| > 9 | 21    | 1     | 7762086   | .3217167 | -2.41 | 0.016 | -1.406762 | 145655  |
| > 3 | 22    | I     | 4713641   | .3280712 | -1.44 | 0.151 | -1.114372 | .171643 |
| > 6 | 23    | I     | 3236362   | .2972816 | -1.09 | 0.276 | 9062974   | .25902  |
| > 5 | 24    | 1     | 196108    | .3147051 | -0.62 | 0.533 | 8129187   | .420702 |
| > 7 | 25    | ı     | 2613692   | .2923009 | -0.89 | 0.371 | 8342684   | .3115   |
| > 3 | 26    | ı     | 4956681   | .3145681 | -1.58 | 0.115 | -1.11221  | .120874 |
| > 2 | 27    | ı     | -1.101057 | .4430067 | -2.49 | 0.013 | -1.969334 | 232779  |
| > 8 | 28    | ı     | 0557815   | .338489  | -0.16 | 0.869 | 7192078   | .607644 |
| > 8 | 29    | ı     | 4162472   | .3180095 | -1.31 | 0.191 | -1.039534 | .2070   |
| > 4 | 30    | ı     | .2384561  | .3232249 | 0.74  | 0.461 | 395053    | .871965 |
| > 1 | 31    | ı     | 8687563   | .3008656 | -2.89 | 0.004 | -1.458442 | 279070  |
| > 6 | 32    | ı     | 084855    | .3535307 | -0.24 | 0.810 | 7777625   | .608052 |
| > 6 | 33    | ı     | 2847474   | .2672019 | -1.07 | 0.287 | 8084535   | .238958 |
| > 8 | 34    | ı     | 0139291   | .2829802 | -0.05 | 0.961 | 5685601   | .540701 |
| > 9 | 35    | ı     | .5093844  | .3277309 | 1.55  | 0.120 | 1329565   | 1.15172 |
| > 5 | 36    | ı     | 1352302   | .3093989 | -0.44 | 0.662 | 7416409   | .471180 |
| > 4 | 37    | ı     | 8240401   | .3395102 | -2.43 | 0.015 | -1.489468 | 158612  |
| > 3 | 38    | ı     | 2880193   | .3158038 | -0.91 | 0.362 | 9069835   | .330944 |
| > 8 |       | ı     | 7450696   |          | -2.42 |       | -1.349318 |         |
| > 5 |       | ı     | 4660642   | .3207664 | -1.45 | 0.146 | -1.094755 | .162626 |
| > 4 | 41    | ı     | 1681139   | .3001956 | -0.56 |       | 7564865   |         |
| > 7 |       | ı     | 6770455   | .3753488 | -1.80 | 0.071 | -1.412716 | .058624 |
| > 7 |       | i     |           |          |       |       | 7998237   |         |
| > 9 |       |       |           |          |       |       | 6190724   |         |
| > 4 | 45    | ı     | 5981305   | .3757717 | -1.59 | 0.111 | -1.334629 | .138368 |
| > 5 |       | ı     | 4456954   |          | -1.23 | 0.219 |           |         |
| > 3 | 47    | ı     | 4267911   |          | -1.35 | 0.178 |           |         |
| > 5 |       | i     | 3771083   |          | -1.30 | 0.195 |           |         |
| > 3 |       | ·     | 6155179   |          |       |       | -1.24636  |         |
| > 2 |       | ·     | 7129492   |          |       | 0.039 |           |         |
| > 7 |       | I     | 7913704   |          |       | 0.037 |           |         |
| > 3 | Ü-    | '<br> |           |          |       |       |           | 131700  |
| > 4 | _cons | i     | 5.840412  | 4.276094 | 1.37  | 0.172 | -2.540578 | 14.221  |
|     |       |       |           |          |       |       |           |         |

> -

```
338 scalar r2 = e(r2 p)
339 margins, dydx(overconfidence forest) post
                                          Number of obs = 5,886
 Average marginal effects
 Model VCE
           : Robust
 Expression : Pr(precaution_dummy), predict()
dy/dx w.r.t. : overconfidence_forest
                               Delta-method
                         dy/dx Std. Err. z P>|z| [95% Conf. Interval
 > ]
 _____
 overconfidence_forest | .3130962 .0261947 11.95 0.000
                                                          .2617555
                                                                      .36443
340 outreg2 using "${tables dir}/Forest het.tex", tex append addstat(Pseudo R-squared, r
 > 2) ///
         addtext(Sample, Low Lit., Demo. chars., Yes, Year dummies, Yes, State dummie
 > s, Yes) ///
         ctitle("Precaution")
 ../outputs/tables/Forest het.tex
 dir : seeout
341
342 **** high true literacy subgroup
343 logit precaution_dummy overconfidence_forest `household_X' ///
> i.year i.state_cate if fin_high_dummy == 1 [pw=weights]
              log pseudolikelihood = -6836.5088
 Iteration 0:
             log pseudolikelihood = -5924.5432
log pseudolikelihood = -5900.4482
 Iteration 1:
 Iteration 2:
 Iteration 3:
             log pseudolikelihood = -5900.3585
              log pseudolikelihood = -5900.3585
 Iteration 4:
                                          Number of obs = 12,539
Wald chi2(62) = 1128.52
Prob > chi2
 Logistic regression
                                          Prob > chi2
                                                              0.0000
                                                          =
 Log pseudolikelihood = -5900.3585
                                          Pseudo R2
                                                               0.1369
                                 Robust
    precaution_dummy | Coef. Std. Err. z P>|z|
                                                          [95% Conf. Interval
 > ]
        ______
 > -
 > 4
                age | -.1229549 .0137828 -8.92 0.000 -.1499687 -.095941
 > 1
               age2 |
                      .0015178 .0001367
                                           11.10
                                                  0.000
                                                           .0012498
                                                                     .001785
 > 7
           logincome | -.734722 .756477 -0.97
                                                  0.331
                                                          -2.21739 .747945
                                                           .0023927 .139230
                                           2.03
          logincome2 | .0708114 .0349081
                                                  0.043
 > 1
        female_dummy | .0956493 .0542543
                                                           -.010687
                                            1.76
                                                  0.078
                                                                     .201985
 > 7
       nonwhite dummy | -.1878196 .0736315
                                           -2.55
                                                  0.011
                                                           -.3321347 -.043504
 > 4
        marital_dummy | -.0516529 .0611873 -0.84
                                                  0.399
                                                           -.1715777 .06827
    high school dummy | .6991928 .3173372
                                           2.20 0.028
                                                           .0772234 1.32116
 > 2
        college dummy | .3012457 .0572254
                                           5.26 0.000
                                                           .189086 .413405
```

| > 4 |            |       |          |          |       |       |          |         |
|-----|------------|-------|----------|----------|-------|-------|----------|---------|
|     | year       |       |          |          |       |       |          |         |
| > 6 | 2015       | Ì     | .3093931 | .061006  | 5.07  | 0.000 | .1898235 | .428962 |
| > 3 | 2018       | 1     | .3671446 | .0651659 | 5.63  | 0.000 | .2394218 | .494867 |
|     | state cate |       |          |          |       |       |          |         |
| > 4 | - 2        | İ     | .1777108 | .2382894 | 0.75  | 0.456 | 2893279  | .644749 |
| > 3 | 3          | 1     | .2087492 | .2376805 | 0.88  | 0.380 | 257096   | .674594 |
| > 4 | 4          | 1     | .2386791 | .2539926 | 0.94  | 0.347 | 2591372  | .736495 |
| > 9 | 5          | 1     | .1198906 | .2382668 | 0.50  | 0.615 | 3471037  | .586884 |
| > 8 | 6          | I     | .3255937 | .2372611 | 1.37  | 0.170 | 1394295  | .790616 |
| > 2 | 7          | 1     | .2783667 | .2483563 | 1.12  | 0.262 | 2084027  | .765136 |
| > 7 | 8          | 1     | .2863799 | .2516739 | 1.14  | 0.255 | 206892   | .779651 |
| > 4 | 9          | I     | 0701399  | .2363525 | -0.30 | 0.767 | 5333822  | .393102 |
|     | 10         | I     | .2757496 | .2730302 | 1.01  | 0.313 | 2593797  | .810878 |
| > 9 | 11         | 1     | .0156313 | .2593319 | 0.06  | 0.952 | 4926499  | .523912 |
| > 5 | 12         | I     | .3785924 | .2429828 | 1.56  | 0.119 | 0976452  | .8548   |
| > 3 | 13         | 1     | 0029497  | .2348496 | -0.01 | 0.990 | 4632464  | .457346 |
| > 9 | 14         | 1     | .2849998 | .2347073 | 1.21  | 0.225 | 1750181  | .745017 |
| > 7 | 15         | I     | .0828223 | .2525895 | 0.33  | 0.743 | 4122441  | .577888 |
| > 6 | 16         | I     | .3348699 | .2406953 | 1.39  | 0.164 | 1368842  | .80662  |
| > 4 | 17         | I     | .2266645 | .2404406 | 0.94  | 0.346 | 2445904  | .697919 |
| > 4 | 18         | I     | .2217488 | .2574301 | 0.86  | 0.389 | 2828049  | .726302 |
| > 6 | 19         | 1     | .1076842 | .2619397 | 0.41  | 0.681 | 4057082  | .621076 |
| > 5 | 20         | 1     | 2486027  | .2389404 | -1.04 | 0.298 | 7169173  | .219711 |
| > 8 | 21         | 1     | 0214302  | .2345368 | -0.09 | 0.927 | 481114   | .438253 |
| > 6 | 22         | 1     | .4113834 | .2485801 | 1.65  | 0.098 | 0758245  | .898591 |
| > 4 | 23         | 1     | .2131398 | .2520048 | 0.85  | 0.398 | 2807805  | .707060 |
| > 1 | 24         | 1     | .2456368 | .2392112 | 1.03  | 0.304 | 2232085  | .71448  |
| > 2 | 25         | I     | 1180064  | .2566245 | -0.46 | 0.646 | 6209813  | .384968 |
| > 4 | 26         | ı     | .1897823 | .2471368 | 0.77  | 0.443 | 2945969  | .674161 |
| > 5 | 27         | ı     | .3387739 | .231318  | 1.46  | 0.143 | 114601   | .792148 |
| > 7 | 28         | ı     | .0443189 | .2344098 | 0.19  | 0.850 | 4151159  | .503753 |
| > 7 |            | ı     |          | .25691   | 0.79  | 0.432 | 3017092  | .705359 |
| > 4 | 30         | ı     | 0501508  | .2255298 | -0.22 | 0.824 | 4921812  | .391879 |
| > 5 |            | i     |          | .2423261 | 0.18  | 0.853 | 4301668  | .519734 |
| > 2 |            | ·     |          | .2427904 | 0.70  | 0.483 | 3054017  | .64631  |
| > 9 |            | ·<br> |          | .2506395 | 0.91  | 0.363 | 2633112  | .719177 |
|     |            |       |          |          |       |       |          | - • • • |

```
> 6
                  34 I
                         .1098273
                                    .2505073
                                                0.44
                                                      0.661
                                                               -.3811579
                                                                           .600812
 > 4
                                                1.30
                  35 |
                          .3070672
                                    .2355599
                                                      0.192
                                                               -.1546217
                                                                           .76875
 > 6
                     -.0273401
                                    .2504835
                                               -0.11
                                                      0.913
                                                               -.5182788
                                                                           .463598
                  36
 > 6
                                    .2470734
                  37
                     -.0007925
                                               -0.00
                                                      0.997
                                                               -.4850473
                                                                           .483462
 > 4
                                    .2361026
                  38
                        -.0009937
                                               -0.00
                                                      0.997
                                                               -.4637462
                                                                           .461758
 > 9
                         .1043858
                                    .2423093
                                               0.43
                                                      0.667
                                                               -.3705318
                                                                           .579303
                  39
                     > 3
                  40
                          .1568896
                                    .2411174
                                                0.65
                                                      0.515
                                                               -.3156919
                                                                           .629471
 > 1
                  41
                          .046894
                                    .256072
                                                0.18
                                                      0.855
                                                               -.4549979
                                                                           .548785
 > 8
                                    .2361578
                                                1.95
                                                      0.052
                                                               -.0031455
                  42
                          .4597152
                                                                           .922575
 > 9
                                    .2601889
                                               -0.07
                                                      0.945
                                                               -.5278019
                                                                           .492119
                  43
                         -.017841
                     > 8
                  44
                         .1389478
                                    .2494863
                                                0.56
                                                      0.578
                                                               -.3500364
                                                                           .62793
                     > 2
                  45
                          .0201689
                                    .2381033
                                                0.08
                                                      0.932
                                                               -.446505
                                                                           .486842
 > 7
                  46
                          .040713
                                    .2317496
                                               0.18
                                                      0.861
                                                               -.4135079
                                                                           .49493
 > 4
                  47
                        -.0208412
                                    .2467807
                                               -0.08
                                                      0.933
                                                               -.5045226
                                                                           .462840
 > 2
                                    .2402212
                  48
                         .3455324
                                               1.44
                                                      0.150
                                                               -.1252924
                                                                           .816357
 > 3
                  49
                         .3386216
                                    .2642539
                                               1.28
                                                      0.200
                                                               -.1793066
                                                                           .856549
 > 8
                        -.0633619
                                   .2329156
                                              -0.27
                                                     0.786
                                                               -.5198681
                  50
                                                                          .393144
 > 3
                  51
                         .2225435 .2355893
                                             0.94
                                                     0.345
                                                               -.2392031 .684290
 > 1
                        1.155775 4.105135
                                              0.28 0.778
                                                              -6.890142 9.20169
                cons |
 > 2
 > -
344 scalar r2 = e(r2 p)
345 margins, dydx(overconfidence forest) post
                                            Number of obs = 12,539
 Average marginal effects
 Model VCE
            : Robust
 Expression : Pr(precaution_dummy), predict()
dy/dx w.r.t. : overconfidence_forest
 > -
                                  Delta-method
                                                 z P>|z| [95% Conf. Interval
                           dy/dx Std. Err.
 > ]
 > -
 overconfidence_forest | -1.986493 .2310554 -8.60 0.000 -2.439354 -1.53363
 > 3
 ______
```

```
346 outreg2 using "${tables dir}/Forest het.tex", tex append addstat(Pseudo R-squared, r
 > 2) ///
          addtext(Sample, High Lit., Demo. chars., Yes, Year dummies, Yes, State dummi
 > es, Yes) ///
 > ctitle("Precaution")
  ../outputs/tables/Forest het.tex
 dir : seeout
348 *** financial market participation
349 ***** low true literacy subgroup
350 logit fin_par_dummy overconfidence forest `household X' ///
          i.year i.state_cate if fin_low_dummy == 1 [pw=weights]
 Iteration 0:
               log pseudolikelihood = -2155.857
 Iteration 1:
              log pseudolikelihood = -1876.7716
              log pseudolikelihood = -18/6. 7/16
log pseudolikelihood = -1767.9429
 Iteration 2:
               \log p pseudolikelihood = -1764.3106
 Iteration 3:
              log pseudolikelihood = -1764.2862
 Iteration 4:
 Iteration 5:
               log pseudolikelihood = -1764.2862
                                             Number of obs = 5,886
Wald chi2(62) = 548.65
Prob > chi2 = 0.0000
 Logistic regression
                                              Prob > chi2
                                                              =
                                                                    0.0000
                                                                   0.1816
 Log pseudolikelihood = -1764.2862
                                             Pseudo R2
 > -
                                    Robust
       fin par dummy |
                           Coef. Std. Err.
                                                z P>|z|
                                                              [95% Conf. Interval
 > ]
 > -
                                                     0.000
 overconfidence forest | 1.880565 .2305222
                                              8.16
                                                               1.42875
                                                                          2.3323
 > 8
                 age | -.074413 .0199277 -3.73 0.000
                                                              -.1134706 -.035355
 > 4
                                                     0.000
                 age2 | .0009551 .0002222
                                                              .0005197 .001390
                                               4.30
 > 6
           logincome | .5636194 1.290018
                                                     0.662
                                                              -1.96477 3.09200
                                              0.44
 > 9
                                              0.22
                                                     0.826
          logincome2 | .0133869 .0609377
                                                              -.1060488
                                                                        .132822
 > 6
         female dummy | -.3364116 .1094828
                                              -3.07
                                                     0.002
                                                              -.5509939
                                                                         -.121829
 > 2
       nonwhite dummy | -.2270784 .1243131 -1.83
                                                     0.068
                                                              -.4707276
                                                                        .016570
 > 8
        marital dummy |
                        .0922947 .1229422
                                              0.75
                                                     0.453
                                                              -.1486676
                                                                        .333256
     high school dummy | .9245211 .2692974
                                              3.43
                                                     0.001
                                                              .3967079 1.45233
 > 4
                         .4042863 .1219347
         college dummy |
                                              3.32 0.001
                                                               .1652988 .643273
 > 9
                 year |
                2015 | -.1885093 .1367377 -1.38 0.168
                                                              -.4565104
                                                                          .079491
 > 7
                2018 | -.3010881 .1358959
                                              -2.22 0.027
                                                              -.5674392
                                                                          -.03473
 > 7
           state cate |
                          .343484 .4615679
                                              0.74 0.457
                                                              -.5611725 1.24814
                  2 |
 > 1
                   3 | -.1007374 .4757178
                                              -0.21
                                                     0.832
                                                              -1.033127
                                                                          .831652
 > 4
                   4 | -.3309875
                                   .4954799
                                              -0.67
                                                     0.504
                                                              -1.30211
                                                                          .640135
 > 3
                   5 | .3371809
                                   .4027802
                                              0.84
                                                     0.403
                                                              -.4522538 1.12661
 > 6
                   6 | .2455511 .4838727
                                              0.51 0.612
                                                              -.7028219 1.19392
 > 4
```

7 | -.0759886 .4782231 -0.16 0.874

-1.013289 .861311

| > 5 | 8  | 1 | 29316     | .5468784 | -0.54 | 0.592 | -1.365022 | .778701 |
|-----|----|---|-----------|----------|-------|-------|-----------|---------|
| > 9 | 9  | 1 | .5335606  | .4193565 | 1.27  | 0.203 | 288363    | 1.35548 |
| > 4 | 10 | 1 | 0626342   | .4659898 | -0.13 | 0.893 | 9759575   | .850689 |
| > 1 | 11 | 1 | 1225966   | .4726624 | -0.26 | 0.795 | -1.048998 | .803804 |
| > 7 | 12 | I | 681132    | .7050737 | -0.97 | 0.334 | -2.063051 | .700787 |
| > 1 | 13 | 1 | -1.083757 | .6199909 | -1.75 | 0.080 | -2.298916 | .131403 |
| > 2 | 14 | 1 | 0844319   | .4163867 | -0.20 | 0.839 | 9005349   | .731671 |
| > 1 | 15 | 1 | -1.496947 | .6872649 | -2.18 | 0.029 | -2.843962 | 149932  |
| > 9 | 16 | 1 | 1445555   | .5301181 | -0.27 | 0.785 | -1.183568 | .894456 |
| > 9 | 17 | 1 | 1789583   | .5090551 | -0.35 | 0.725 | -1.176688 | .818771 |
| > 4 | 18 | 1 | .1250341  | .4621191 | 0.27  | 0.787 | 7807027   | 1.03077 |
| > 1 | 19 | 1 | 5817604   | .5459279 | -1.07 | 0.287 | -1.651759 | .488238 |
| > 7 | 20 | 1 | .1851262  | .5153499 | 0.36  | 0.719 | 8249411   | 1.19519 |
| > 3 | 21 | 1 | .4185025  | .4389083 | 0.95  | 0.340 | 4417419   | 1.27874 |
| > 7 | 22 | I | 4124891   | .5296548 | -0.78 | 0.436 | -1.450593 | .625615 |
| > 2 | 23 | I | .2884798  | .4375106 | 0.66  | 0.510 | 5690252   | 1.14598 |
| > 5 | 24 | 1 | 0734154   | .4777905 | -0.15 | 0.878 | -1.009868 | .863036 |
| > 8 | 25 | I | 3267492   | .4866458 | -0.67 | 0.502 | -1.280558 | .62705  |
| > 9 | 26 | 1 | .2884174  | .4478736 | 0.64  | 0.520 | 5893989   | 1.16623 |
| > 4 | 27 | 1 | .4649792  | .5159028 | 0.90  | 0.367 | 5461718   | 1.4761  |
| > 3 | 28 | 1 | .9482354  | .4629575 | 2.05  | 0.041 | .0408555  | 1.85561 |
| > 5 | 29 | 1 | .0640754  | .4943048 | 0.13  | 0.897 | 9047442   | 1.03289 |
| > 5 | 30 | 1 | .0542781  | .4715633 | 0.12  | 0.908 | 869969    | .978525 |
| > 1 | 31 | 1 | 4078727   | .4525226 | -0.90 | 0.367 | -1.294801 | .479055 |
| > 4 | 32 | ı | 0826245   | .5736351 | -0.14 | 0.885 | -1.206929 | 1.04167 |
| > 9 | 33 | 1 | .259807   | .3882035 | 0.67  | 0.503 | 5010578   | 1.02067 |
| > 2 | 34 | 1 | 1479475   | .4695702 | -0.32 | 0.753 | -1.068288 | .772393 |
| > 2 | 35 | 1 | .478367   | .4482248 | 1.07  | 0.286 | 4001375   | 1.35687 |
| > 1 | 36 | 1 | 0938226   | .4650901 | -0.20 | 0.840 | -1.005382 | .817737 |
| > 2 | 37 | ı | .1774145  | .4640938 | 0.38  | 0.702 | 7321927   | 1.08702 |
| > 2 | 38 | ı | .4250024  | .4717038 | 0.90  | 0.368 | 49952     | 1.34952 |
| > 5 | 39 | ı | .0853464  | .4360342 | 0.20  | 0.845 | 7692649   | .939957 |
| > 6 | 40 |   | 3917825   | .4974247 | -0.79 | 0.431 | -1.366717 | .583151 |
| > 9 | 41 | 1 | .4381103  | .4371188 | 1.00  | 0.316 | 4186267   |         |
| > 7 | 42 | 1 | 0316607   | .5085933 | -0.06 | 0.950 |           | .96516  |
| > 4 | 43 | 1 | .0160474  | .507399  | 0.03  | 0.975 | 9784364   | 1.01053 |
|     |    |   |           |          |       |       |           |         |

```
> 1
                  44 | -.2055981 .4202893 -0.49 0.625
                                                              -1.02935 .618153
 > 8
                  45 | .0018221
                                    .609465
                                               0.00
                                                     0.998
                                                              -1.192707 1.19635
 > 2
                  46 | .447942 .4759467
                                              0.94
                                                     0.347
                                                              -.4848965
                                                                          1.3807
 > 8
                  47 | -.2090456 .4795406 -0.44 0.663
                                                              -1.148928 .730836
 > 8
                  48 | .2977755 .4198359
                                               0.71 0.478
                                                              -.5250878 1.12063
 > 9
                  49 | -.1461171 .4830537 -0.30 0.762
                                                              -1.092885 .800650
 > 7
                  50 | -.4050063 .5330772 -0.76 0.447
                                                              -1.449818 .639805
 > 8
                  51 | .4279807 .5434598 0.79 0.431
                                                              -.6371809 1.49314
 > 2
                _cons | -10.10369 6.850407 -1.47 0.140 -23.53024 3.32286
 > 3
351 scalar r2 = e(r2 p)
352 margins, dydx(overconfidence forest) post
                                      Number of obs = 5,886
 Average marginal effects
 Model VCE : Robust
 Expression : Pr(fin_par_dummy), predict()
dy/dx w.r.t. : overconfidence_forest
 > -
                             Delta-method
                         dy/dx Std. Err. z P>|z| [95% Conf. Interval
         ______
 > -
 overconfidence_forest | .1457323 .0177159 8.23 0.000 .1110097 .180454
 > 9
 _____
353 outreg2 using "${tables dir}/Forest het.tex", tex append addstat(Pseudo R-squared, r
          addtext(Sample, Low Lit., Demo. chars., Yes, Year dummies, Yes, State dummie
 > s, Yes) ///
          ctitle("Participation")
 ../outputs/tables/Forest het.tex
 dir : seeout
354
355 **** high true literacy subgroup
356 logit fin_par_dummy overconfidence forest `household X' ///
          i.year i.state_cate if fin_high_dummy == 1 [pw=weights]
              log pseudolikelihood = -7436.5574
log pseudolikelihood = -6606.722
 Iteration 0:
 Iteration 1:
 Iteration 2: log pseudolikelihood = -6602.7616
Iteration 3: log pseudolikelihood = -6602.7603
Iteration 4: log pseudolikelihood = -6602.7603
                                             Number of obs = 12,539
Wald chi2(62) = 991.51
Prob > chi2 = 0.0000
Pseudo R2 = 0.1121
 Logistic regression
 Log pseudolikelihood = -6602.7603
```

| \$ 4  |     |       |   |          |          |      |       |           |         |
|---|-----|-------|---|----------|----------|------|-------|-----------|---------|
| 2   | > 4 | 21    | I | .3262415 | .2174586 | 1.50 | 0.134 | 0999696   | .752452 |
| 23  |     | 22    |   | .4963776 | .2154999 | 2.30 | 0.021 | .0740056  | .918749 |
| 24  |     | 23    |   | .2191826 | .2183246 | 1.00 | 0.315 | 2087258   | .647090 |
| 25  |     | 24    |   | .1441353 | .2071502 | 0.70 | 0.487 | 2618717   | .550142 |
| > 5         26         3148666         .2144554         1.47         0.142        1054582         .735191           > 2         27         .4510394         .2049678         2.20         0.028         .0492707         .852808           > 6         28         .2128415         .2044397         1.04         0.298        1678529         .61353           > 6         29         .2804437         .2193259         1.28         0.201        1494271         .710314           > 6         30         .0551644         .1982219         0.28         0.781        3333433         .443672           > 1         31         .8136944         .2190657         3.71         0.000         .3843335         1.24305           > 9         32         .1763702         .2146283         0.82         0.411        2442934         .59703           > 9         33         .3933432         .2143612         1.83         0.067        026797         .813483           4         34         .6004024         .2246633         2.67         0.008         .1600705         1.04073           4         35         .4385052         .2263261         2.13         0.034         .0341135   |     | 25    |   | .0658824 | .2311081 | 0.29 | 0.776 | 3870812   | .51884  |
| > 2         27         1         .4510394         .2049678         2.20         0.028         .0492707         .852808           > 6         28         1         .2128415         .2044397         1.04         0.298        1878529         .61353           > 6         29         1         .2804437         .2193259         1.28         0.201        1494271         .710314           > 6         30         1         .0551644         .1982219         0.28         0.781        3333433         .443672           > 1         31         1         .8136944         .2190657         3.71         0.000         .3843335         1.24305           > 9         32         1         .1763702         .2146283         0.82         0.411        2442934         .59703           > 9         33         1         .3933432         .2143612         1.83         0.067        026797         .813483           4         34         34         1         .6004024         .2246633         2.67         0.008         .1600705         1.04073           4         34         34         1         .6004024         .2246633         2.67         0.008         .1600705 <td></td> <td>26</td> <td></td> <td>.3148666</td> <td>.2144554</td> <td>1.47</td> <td>0.142</td> <td>1054582</td> <td>.735191</td>  |     | 26    |   | .3148666 | .2144554 | 1.47 | 0.142 | 1054582   | .735191 |
| > 6   |     | 27    |   | .4510394 | .2049878 | 2.20 | 0.028 | .0492707  | .852808 |
| > 6   |     | 28    |   | .2128415 | .2044397 | 1.04 | 0.298 | 1878529   | .61353  |
| 30  |     | 29    |   | .2804437 | .2193259 | 1.28 | 0.201 | 1494271   | .710314 |
| S   |     | 30    |   | .0551644 | .1982219 | 0.28 | 0.781 | 3333433   | .443672 |
| > 9       32   .1763702 .2146283  |     | 31    | I | .8136944 | .2190657 | 3.71 | 0.000 | .3843335  | 1.24305 |
| > 4       33   .3933432 .2143612  |     | 32    | I | .1763702 | .2146283 | 0.82 | 0.411 | 2442934   | .597033 |
| 34  |     | 33    | I | .3933432 | .2143612 | 1.83 | 0.067 | 026797    | .813483 |
| > 9       35   .4385052       .2063261       2.13   0.034   .0341135       .842896         > 9       36   .3664138   .2230771   1.64   0.100  0708093   .803636         > 5       37   .1273092   .2181572   0.58   0.560  300271   .554889         > 5       38   .3289474   .2045847   1.61   0.108  0720312   .729925         > 9       39   .5146215   .2167183   2.37   0.018   .0898614   .939381         > 6       40   .4089934   .2082145   1.96   0.049   .0009004   .817086         > 1       41   .0317988   .2200552   0.14   0.885  3995015   .463099         > 1       42   .605748   .2071984   2.92   0.003   .1996466   1.01184         > 9       43   .1978648   .2252706   0.88   0.380  2436575   .63938         > 7       44   .0834331   .2161448   0.39   0.699  340203   .507069         > 2       45   .1721668   .2080438   0.83   0.408  2355916   .579925         > 1       46   .2599077   .2061606   1.26   0.207  1441595   .66397         > 2       45   .4146284   .2120865   1.95   0.051  0010535   .830310         > 2       48   .5731425   .2085093   2.75   0.006   .1644719   .981813         > 4       50   .4894627   .2086006   2.35   0.019   .080613   .898312         > 4       51   .279991   .204321   1.37   0.171  1204707   .680452         - 2001   .8832905   4.229112   0.21   0.835   -7.405618   9.17219 |     | 34    |   | .6004024 | .2246633 | 2.67 | 0.008 | .1600705  | 1.04073 |
| 36  |     | 35    |   | .4385052 | .2063261 | 2.13 | 0.034 | .0341135  | .842896 |
| 37  |     | 36    |   | .3664138 | .2230771 | 1.64 | 0.100 | 0708093   | .803636 |
| 38   .3289474   |     | 37    |   | .1273092 | .2181572 | 0.58 | 0.560 | 300271    | .554889 |
| 39   .5146215   |     | 38    |   | .3289474 | .2045847 | 1.61 | 0.108 | 0720312   | .729925 |
| > 4       40   .4089934 .2082145       1.96 0.049 .0009004       .817086         > 4       41   .0317988 .2200552       0.14 0.8853995015       .463099         > 1       42   .605748 .2071984       2.92 0.003 .1996466       1.01184         > 9       43   .1978648 .2252706       0.88 0.3802436575       .63938         > 7       44   .0834331 .2161448 0.39 0.699340203 .507069         > 2       45   .1721668 .2080438 0.83 0.4082355916 .579925         > 1       46   .2599077 .2061606 1.26 0.2071441595 .66397         > 5       47   .4146284 .2120865 1.95 0.0510010535 .830310         > 2       48   .5731425 .2085093 2.75 0.006 .1644719 .981813         > 2       48   .5731425 .2085093 2.75 0.006 .1644719 .981813         > 8       50   .4894627 .2086006 2.35 0.019 .080613 .898312         > 8       50   .4894627 .2086006 2.35 0.019 .080613 .898312         > 8       51   .279991 .204321 1.37 0.1711204707 .680452  |     | 39    |   | .5146215 | .2167183 | 2.37 | 0.018 | .0898614  | .939381 |
| > 1       41   .0317988 .2200552       0.14   0.885  3995015       .463099         > 9       42   .605748   .2071984   2.92   0.003   .1996466   1.01184         > 9       43   .1978648   .2252706   0.88   0.380  2436575   .63938         > 7       44   .0834331   .2161448   0.39   0.699  340203   .507069         > 2       45   .1721668   .2080438   0.83   0.408  2355916   .579925         > 1       46   .2599077   .2061606   1.26   0.207  1441595   .66397         > 5       47   .4146284   .2120865   1.95   0.051  0010535   .830310         > 2       48   .5731425   .2085093   2.75   0.006   .1644719   .981813         > 2       49   .2945631   .2253678   1.31   0.191  1471496   .736275         > 8       50   .4894627   .2086006   2.35   0.019   .080613   .898312         > 4       51   .279991   .204321   1.37   0.171  1204707   .680452        cons   .8832905   4.229112   0.21   0.835   -7.405618   9.17219  |     | 40    |   | .4089934 | .2082145 | 1.96 | 0.049 | .0009004  | .817086 |
| 42   .605748 .2071984       2.92 0.003 .1996466       1.01184         > 9       43   .1978648 .2252706       0.88 0.3802436575       .63938         > 7       44   .0834331 .2161448 0.39 0.699340203 .507069         > 2       45   .1721668 .2080438 0.83 0.4082355916 .579925         > 1       46   .2599077 .2061606 1.26 0.2071441595 .66397         > 5       47   .4146284 .2120865 1.95 0.0510010535 .830310         > 2       48   .5731425 .2085093 2.75 0.006 .1644719 .981813         > 2       49   .2945631 .2253678 1.31 0.1911471496 .736275         > 8       50   .4894627 .2086006 2.35 0.019 .080613 .898312         > 4       51   .279991 .204321 1.37 0.1711204707 .680452         _ cons   .8832905 4.229112 0.21 0.835 -7.405618 9.17219  |     | 41    |   | .0317988 | .2200552 | 0.14 | 0.885 | 3995015   | .463099 |
| 3       1       .1978648       .2252706       0.88       0.380      2436575       .63938         44       1       .0834331       .2161448       0.39       0.699      340203       .507069         2       45       1       .1721668       .2080438       0.83       0.408      2355916       .579925         3       46       1       .2599077       .2061606       1.26       0.207      1441595       .66397         5       47       1       .4146284       .2120865       1.95       0.051      0010535       .830310         2       48       1       .5731425       .2085093       2.75       0.006       .1644719       .981813         2       49       1       .2945631       .2253678       1.31       0.191      1471496       .736275         8       50       1       .4894627       .2086006       2.35       0.019       .080613       .898312         3       2       1       .279991       .204321       1.37       0.171      1204707       .680452         3       -       -       .8832905       4.229112       0.21       0.835       -7.405618       9.17219   |     | 42    |   | .605748  | .2071984 | 2.92 | 0.003 | .1996466  | 1.01184 |
| > 2       44   .0834331 .2161448   0.39   0.699  340203   .507069         > 2       45   .1721668 .2080438   0.83   0.408  2355916   .579925         > 1       46   .2599077   .2061606   1.26   0.207  1441595   .66397         > 5       47   .4146284   .2120865   1.95   0.051  0010535   .830310         > 2       48   .5731425   .2085093   2.75   0.006   .1644719   .981813         > 2       49   .2945631   .2253678   1.31   0.191  1471496   .736275         > 8       50   .4894627   .2086006   2.35   0.019   .080613   .898312         > 4       51   .279991   .204321   1.37   0.171  1204707   .680452         _ cons   .8832905   4.229112   0.21   0.835   -7.405618   9.17219  |     | 43    |   | .1978648 | .2252706 | 0.88 | 0.380 | 2436575   | .63938  |
| > 1       45   .1721668 .2080438  |     | 44    |   | .0834331 | .2161448 | 0.39 | 0.699 | 340203    | .507069 |
| 36         .2599077       .2061606       1.26       0.207      1441595       .66397         37         .4146284       .2120865       1.95       0.051      0010535       .830310         30         .5731425       .2085093       2.75       0.006       .1644719       .981813         30         .2945631       .2253678       1.31       0.191      1471496       .736275         30         .4894627       .2086006       2.35       0.019       .080613       .898312         30         .279991       .204321       1.37       0.171      1204707       .680452         30         .8832905         .299112         .21       0.835         -7.405618       9.17219   |     | 45    |   | .1721668 | .2080438 | 0.83 | 0.408 | 2355916   | .579925 |
| 2       47   .4146284 .2120865   1.95   0.051  0010535   .830310         > 2       48   .5731425   .2085093   2.75   0.006   .1644719   .981813         > 2       49   .2945631   .2253678   1.31   0.191  1471496   .736275         > 8       50   .4894627   .2086006   2.35   0.019   .080613   .898312         > 4       51   .279991   .204321   1.37   0.171  1204707   .680452         > 8      cons   .8832905   4.229112   0.21   0.835   -7.405618   9.17219  |     | 46    |   | .2599077 | .2061606 | 1.26 | 0.207 | 1441595   | .66397  |
| 48   .5731425 .2085093     2.75 0.006 .1644719 .981813       > 2     49   .2945631 .2253678 1.31 0.1911471496 .736275       > 8     50   .4894627 .2086006 2.35 0.019 .080613 .898312       > 4     51   .279991 .204321 1.37 0.1711204707 .680452       > 8     .2000   .8832905 4.229112 0.21 0.835 -7.405618 9.17219   |     | 47    |   | .4146284 | .2120865 | 1.95 | 0.051 | 0010535   | .830310 |
| 49   .2945631 .2253678  |     | 48    |   | .5731425 | .2085093 | 2.75 | 0.006 | .1644719  | .981813 |
| 50   .4894627 .2086006 2.35 0.019 .080613 .898312<br>> 4<br>51   .279991 .204321 1.37 0.1711204707 .680452<br>> 8<br>cons   .8832905 4.229112 0.21 0.835 -7.405618 9.17219  |     | 49    |   | .2945631 | .2253678 | 1.31 | 0.191 | 1471496   | .736275 |
| 51   .279991 .204321 1.37 0.1711204707 .680452<br>> 8 cons   .8832905 4.229112 0.21 0.835 -7.405618 9.17219   |     | 50    |   | .4894627 | .2086006 | 2.35 | 0.019 | .080613   | .898312 |
| cons   .8832905 4.229112 0.21 0.835 -7.405618 9.17219   |     | 51    |   | .279991  | .204321  | 1.37 | 0.171 | 1204707   | .680452 |
|   |     | _cons |   | .8832905 | 4.229112 | 0.21 | 0.835 | -7.405618 | 9.17219 |

> -

```
357 scalar r2 = e(r2 p)
358 margins, dydx(overconfidence forest) post
 Average marginal effects
                                       Number of obs = 12,539
 Model VCE
          : Robust
 Expression : Pr(fin_par_dummy), predict()
dy/dx w.r.t. : overconfidence_forest
 ______
                             Delta-method
                       dy/dx Std. Err. z P>|z| [95% Conf. Interval
 > ]
 _____
 ______
359 outreg2 using "${tables dir}/Forest het.tex", tex append addstat(Pseudo R-squared, r
         addtext(Sample, High Lit., Demo. chars., Yes, Year dummies, Yes, State dummi
 > es, Yes) ///
        ctitle("Participation")
 ../outputs/tables/Forest het.tex
 dir : seeout
360
361 * heterogeneous effects with logistic
362 *** retirement readiness
363 **** without state dummies
364 logit retire dummy overconfidence logit `household X' ///
        i.year i.state cate if fin low dummy == 1 [pw=weights]
             log pseudolikelihood = -2789.9313
 Iteration 0:
            log pseudolikelihood = -2490.3841
 Iteration 1:
            log pseudolikelihood = -2452.1474
 Iteration 2:
            log pseudolikelihood = -2451.8604
log pseudolikelihood = -2451.8603
 Iteration 3:
 Iteration 4:
                                       Number of obs = 5,886
Wald chi2(62) = 421.09
Prob > chi2 = 0.0000
Pseudo R2 = 0.1212
 Logistic regression
 Log pseudolikelihood = -2451.8603
                              Robust
 retire_dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval
                                                     [95% Conf. Interval]
 year |
             year | 2015 | .0728449 .1182405 0.62 0.538 -.1589023 .3045921 2018 | .0626927 .1172459 0.53 0.593 -.167105 .2924904
         state cate |
                .9084658
.3260845
               2 |
                                                               .3066222
.3971733
```

| 6<br>7<br>8<br>9<br>10<br>11<br>12<br>13<br>14<br>15<br>16<br>17<br>18<br>19<br>20<br>21<br>22<br>23<br>24<br>25<br>26<br>27<br>28<br>29<br>30<br>31<br>32<br>33<br>34<br>35<br>36<br>37<br>38<br>39<br>40<br>41<br>42<br>43<br>44<br>45<br>46<br>47<br>48<br>49<br>40<br>40<br>41<br>41<br>41<br>41<br>41<br>41<br>41<br>41<br>41<br>41<br>41<br>41<br>41 | 4189843<br> 2867248<br> 2867248<br> 2386758<br> .0717451<br> 0000909<br> 4835566<br> -1.120281<br> 1.240278<br> 4436981<br> 5545013<br> 5545013<br> 518928<br> 2938835<br> .0627576<br> 5971266<br> 3931348<br> 4828291<br> .0042708<br> 1223646<br> 6035472<br> 6569219<br> 7970302<br> 1980177<br> 7568605<br> 1371949<br> 1832521<br> 3734<br> 1302609<br> 3384235<br> 94507<br> 0845037<br> 0845037<br> 0845037<br> 0845037<br> 0845037<br> 5668524<br> 6076032<br> 3867187<br> 5668524<br> 6076032<br> 38789504<br> 4321184<br> 1424486<br> 1535328<br> 5105701<br> 6988391<br> 451232<br> 297699<br> 3071396<br> 1861356<br> 5879246<br> 1291636 | .3767273<br>.3700326<br>.3873353<br>.359352<br>.3379077<br>.344529<br>.5466897<br>.6952822<br>.3379047<br>.4008749<br>.4176726<br>.4077232<br>.3648418<br>.3752134<br>.4018203<br>.3719031<br>.3664787<br>.3333267<br>.3800452<br>.3599134<br>.3970126<br>.4330006<br>.4448071<br>.3465919<br>.3385154<br>.4017252<br>.3164717<br>.3938209<br>.3771921<br>.395208<br>.3767161<br>.3665094<br>.40327<br>.3558137<br>.4291253<br>.373487<br>.4291253<br>.373487<br>.4219549<br>.345402<br>.3291711<br>.3848487<br>.4248657<br>.4017347 | -1.11 -0.77 -0.62 0.20 -0.00 -1.40 -2.05 -1.78 -1.31 -1.38 -1.24 -0.72 0.17 -1.59 -0.98 -1.30 0.01 -0.37 -1.59 -1.83 -2.01 -0.46 -1.70 -0.38 -0.43 -1.10 -0.32 -1.07 -2.40 -0.22 -1.65 -1.03 -1.56 -1.66 -2.18 -1.21 -0.33 -0.41 -1.56 -1.66 -2.18 -1.21 -0.33 -0.41 -1.56 -1.07 -0.09 -0.93 -0.48 -1.38 -0.32 | 0.266 0.438 0.538 0.842 1.000 0.160 0.040 0.074 0.189 0.167 0.214 0.471 0.863 0.112 0.328 0.194 0.991 0.714 0.112 0.068 0.045 0.647 0.089 0.707 0.668 0.270 0.668 0.270 0.119 0.285 0.016 0.823 0.099 0.305 0.119 0.097 0.029 0.225 0.740 0.681 0.123 0.123 0.097 0.029 0.225 0.740 0.6823 0.119 0.097 | -1.157356 -1.011975997839163257196623778 -1.158821 -2.191774 -2.603006 -1.105979 -1.340202 -1.337551 -1.0930066523191 -1.332531 -1.180688 -1.2117467140143775673 -1.348422 -1.362339 -1.575161 -1.046683 -1.6286668524519 -1.019357 -1.03687891762799586967 -1.7169458237866 -1.442429 -1.125069 -1.278974 -1.325949 -1.669345 -1.129598351878855549 -1.1578434 -1.578434 | .3193876 .4385257 .5204876 .7760622 .662196 .1917079 -0487893 .1224499 .2185829 .231199 .2996952 .5052392 .7778343 .1382781 .3944186 .2460876 .7225559 .5309438 .1413277 .0484953 -0188997 .6506479 .1149454 .57806479 .1149454 .57806479 .1149454 .57806479 .1149454 .57806479 .1149454 .57806479 .1149454 .57806479 .1149454 .57806479 .1149454 .57806479 .1149454 .57806479 .1149454 .57806479 .1149454 .57806479 .1236643 .3516313 .1452694 .1107421 -0885557 .2652637 .6986215 .5784893 .1375039 .1807563 .3757845 .6472055 .3380239 .568154 .2447968 .6582219 |
|--|--|--|--|--|---|---|
| _cons  | 4.957186<br>   | 5.239217   | 0.95<br>   | 0.344  | -5.311492<br>   | 15.22586  |

365 scalar  $r2 = e(r2_p)$ 

366 margins, dydx(overconfidence\_logit) post

Average marginal effects Model VCE : Robust Number of obs = 5,886

Expression : Pr(retire\_dummy), predict()
dy/dx w.r.t. : overconfidence\_logit

|                      |        | Delta-method<br>Std. Err. |      | P> z  | [95% Conf. | Interval] |
|----------------------|--------|---------------------------|------|-------|------------|-----------|
| overconfidence_logit | .15026 | .0164521                  | 9.13 | 0.000 | .1180145   | .1825055  |

```
367 outreg2 using "${tables dir}/Logit het.tex", tex replace addstat(Pseudo R-squared, r
  > 2) ///
                      addtext(Sample, Low Lit., Demo. chars., Yes, Year dummies, Yes, State dummie
   > s, Yes) ///
   > ctitle("Readiness")
    ../outputs/tables/Logit het.tex
   dir : seeout
369 **** with state dummies
370 logit retire dummy overconfidence logit `household X' ///
  > i.year i.state_cate if fin_high dummy == 1 [pw=weights]
                             log pseudolikelihood = -7639.91
log pseudolikelihood = -6382.2866
   Iteration 0:
   Iteration 1:
   Iteration 2:
                              log pseudolikelihood = -6372.2604
   Iteration 3:
                                log pseudolikelihood = -6372.2433
                               log pseudolikelihood = -6372.2433
   Iteration 4:
                                                                                                Number of obs = 12,539
Wald chi2(62) = 1616.86
Prob > chi2 = 0.0000
Proudo R2 = 0.1659
   Logistic regression
   Log pseudolikelihood = -6372.2433
                                                                          Robust
                 retire dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval]

        overconfidence_logit | -.5964871
        .3380396
        -1.76
        0.078
        -1.259033
        .0660584

        age | .1984382
        .0143869
        13.79
        0.000
        .1702404
        .2266359

        age2 | -.0025023
        .0001373
        -18.23
        0.000
        -.0027714
        -.0022333

        logincome | -1.795316
        .718311
        -2.50
        0.012
        -3.20318
        -.3874525

        logincome2 | .1115473
        .032731
        3.41
        0.001
        .0473957
        .1756988

        female_dummy | -.0209651
        .0505882
        -0.41
        0.679
        -.1201162
        .078186

        nonwhite_dummy | .103585
        .0705985
        1.47
        0.142
        -.0347856
        .2419555

        marital_dummy | .0334499
        .0609211
        -0.55
        0.583
        -.1528531
        .0859532

        high_school_dummy | .3001139
        .3927838
        0.76
        0.445
        -.4697282
        1.069956

        college_dummy | .2867698
        .0541588
        5.29
        0.000
        .1806205
        .3929191

    year |

    2015
    .022607
    .059004
    0.38
    0.702
    -.0930387
    .1382527

    2018
    .0892571
    .062245
    1.43
    0.152
    -.0327409
    .2112551

                                                                                                                                                         .3919807
                       state cate |
                                                                       .2138324 -0.13 0.899 -.4462267
.2262578 -0.69 0.493 -.5985333
                                                   -.027123
                                       3 | -.1550762
                                       -.0613791
.0412866
.3361486
                                      .3870955
                                                                                                                                                            .1313978
                                                                                                                                                             .3401126
                                    .233132 -1.78 0.075
11 | -.3149725 .2329711 -1.35 0.176
12 | -.3192713 .2106226 -1.52 0.130
13 | -.2729253 .220009 -1.24
                                                                                                                                                            .0447486
                                                                                                                                 -.7715875
-.732084
-.704135
                                                                                                                                                            .1416425
                                                                          .220009 -1.24 0.215
                                                                                                                                                             .1582844
                                     -.4814152
                                                                                                                                                            .3535043
                                                                                                                                                             .6906883
                                                                                                                                                            .3288286
                                                                                                                                  -.5331666

    16
    -.102169
    .2199008
    -0.46
    0.642
    -.5331666

    17
    -.1909712
    .2173214
    -0.88
    0.380
    -.6169133

    18
    .057155
    .2313112
    0.25
    0.805
    -.3962067

    19
    -.0493917
    .266639
    -0.19
    0.853
    -.5719945

    20
    .2291263
    .2153519
    1.06
    0.287
    -.1929558

    21
    -.2091286
    .2252581
    -0.93
    0.353
    -.6506264

    22
    -.1294785
    .2166572
    -0.60
    0.550
    -.5541188

    23
    -.3246116
    .2318053
    -1.40
    0.161
    -.7789417

    24
    -.3612708
    .2116838
    -1.71
    0.088
    -.7761634

                                                                                                                                                              .234971
                                                                                                                                                            .5105167
                                                                                                                                                            .473211
.6512083
                                                                                                                                                            .2323693
                                                                                                                                                            .2951619
                                                                                                                                                             .1297184
                                     24 | -.3612708 .2116838 -1.71 0.088 -.7761634
25 | -.0072372 .2313777 -0.03 0.975 -.4607291
26 | -.3468386 .2257791 -1.54 0.124 -.7893575
                                                                                                                                                            .0536218
                                    .4462548
                                                                                                                                                            .5719223
                                                                                                                                                           .4277848
```

.141922

```
_cons | 2.547109 4.017675 0.63 0.526 -5.327388 10.42161
                                                                                  10.42161
371 scalar r2 = e(r2 p)
372 margins, dydx (overconfidence logit) post
                                                   Number of obs = 12,539
  Average marginal effects
 Model VCE : Robust
 Expression : Pr(retire_dummy), predict()
dy/dx w.r.t. : overconfidence_logit
                              Delta-method dy/dx Std. Err. z P>|z| [95% Conf. Interval]
 overconfidence_logit | -.1159212 .0656066 -1.77 0.077 -.2445079 .0126654
373 outreg2 using "${tables dir}/Logit het.tex", tex append addstat(Pseudo R-squared, r2
 > ) ///
            addtext(Sample, High Lit., Demo. chars., Yes, Year dummies, Yes, State dummi
 > es, Yes) ///
           ctitle("Readiness")
  ../outputs/tables/Logit het.tex
  dir : seeout
375 *** precautionary saving
376 ***** low true literacy subgroup
377 logit precaution dummy overconfidence logit `household X' ///
          i.year i.state cate if fin low dummy == 1 [pw=weights]
                 log pseudolikelihood = -3717.9486
  Iteration 0:
               log pseudolikelihood = -3717.9486
log pseudolikelihood = -3354.1863
log pseudolikelihood = -3341.8282
 Iteration 1:
 Iteration 2:
                log pseudolikelihood = -3341.7754
log pseudolikelihood = -3341.7754
  Iteration 3:
  Iteration 4:
                                                   Number of obs = 5,886
Wald chi2(62) = 454.09
Prob > chi2 = 0.0000
Pseudo R2 = 0.1012
 Logistic regression
 Log pseudolikelihood = -3341.7754
                                                   Pseudo R2
```

| precaution_dummy   | <br>  Coef.<br>+  | Robust<br>Std. Err.   | Z   | P> z   | [95% Conf.   | Interval]  |
|--|---|---|---|--|--|--|
| overconfidence_logit   | 1.281021<br>0606457<br>.0008678<br>-2.389704<br>.1432019<br>1050395<br>022547<br>.1926725<br>.4012831<br>.3852764 | .1235835<br>.0144366<br>.0001601<br>.8468509<br>.0412785<br>.0776982<br>.0821685<br>.0837884<br>.138967   | 10.37<br>-4.20<br>5.42<br>-2.82<br>3.47<br>-1.35<br>-0.27<br>2.30<br>2.89<br>4.39   | 0.000<br>0.000<br>0.000<br>0.005<br>0.001<br>0.176<br>0.784<br>0.021<br>0.004<br>0.000   | 1.038802<br>0889409<br>.0005541<br>-4.049502<br>.0622975<br>2573252<br>1835944<br>.0284502<br>.1289128<br>.2132102   | 1.52324<br>0323504<br>.0011815<br>7299072<br>.2241063<br>.0472462<br>.1385004<br>.3568947<br>.6736534  |
| year<br>2015<br>2018   | <br> <br>  .0096342<br>  .064571  | .0975609  | 0.10<br>0.68  | 0.921<br>0.494   | 1815816<br>1206541   | .20085<br>.2497962   |
| state_cate  2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31 32 33 34 35 36 37 38 39 40 41 42 43 44 45 46 47 48 49 50 |   | .3453243<br>.3228834<br>.3035844<br>.2723143<br>.324502<br>.3342128<br>.3392536<br>.3123811<br>.2924744<br>.2923267<br>.3460777<br>.3537294<br>.2862283<br>.3437727<br>.3189393<br>.3117399<br>.3063538<br>.3384399<br>.3166241<br>.3254292<br>.2958381<br>.2958381<br>.3254292<br>.2958381<br>.312391<br>.312391<br>.312391<br>.312391<br>.312391<br>.312391<br>.324614<br>.3254292<br>.2958381<br>.3201709<br>.3224735<br>.3001277<br>.3577312<br>.2958381<br>.32670641<br>.2827797<br>.32670641<br>.2827797<br>.32670641<br>.2827797<br>.32670641<br>.2827797<br>.32670641<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3161907<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.3267441<br>.32674 | 0.68  0.664 -1.59 -0.67 -1.07 -1.35 -0.33 -1.16 -0.94 -0.75 -0.10 -2.34 -1.31 -0.47 -0.92 -1.70 -2.56 -1.62 -0.82 -1.62 -2.59 -0.32 -1.63 -1.63 | 0.494<br>0.512<br>0.521<br>0.521<br>0.506<br>0.287<br>0.096<br>0.177<br>0.248<br>0.450<br>0.919<br>0.018<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0.019<br>0. | 45060158402689 -1.07741471504639816574 -1.211619 -1.125422714744897497899106782 -1.0033029603328590188 -1.47577 -1.12749577610578551998837632 -1.237151 -1.430749 -1.1814379339378587707799339971 -1.126284 -2.1028257702632 -1.094481447725 -1.5086888700771514889395096 -1.340491 -1.514889395096 -1.340491 -1.1675328277283 -1.4133981962756543012 -1.396634 -1.262074 -1.09833789 -1.325377 -1.46736 | .2497962 .9030449 .4254109 .1126152 .3524063 .2903669 .0984706 .20777666 .1714997 .2352215 .353298 .426261 .5318062 -1300133 .2224999 .4741132 .366799 .3171218 .0895088 -1896047 .0942222 .220285 .3474724 .2180141 .1076827 -2900509 .5552607 .1605657 .8163002 -3322077 .5212656 .2571106 .25753985 1.034899 .4330425 -1874953 .299935 -13874953 .299935 -13874953 .299935 -13874953 .299935 -13874953 .299935 -13874953 .299935 -13874953 .299935 -1493478 -0469728 .3645423 .4153262 .0522993 .1647217 .210296 .1493478 -0627624 -1173903 |
| 51<br>_cons  | 847403<br> <br>  8.272495   | .3796321<br>4.307146  | -2.23<br>1.92   | 0.026  | -1.591468<br>1693568   | 1033378<br>16.71435  |

```
______
378 scalar r2 = e(r2_p)
379 margins, dydx(overconfidence logit) post
                                                           Number of obs = 5,886
  Average marginal effects
  Model VCE : Robust
  Expression : Pr(precaution_dummy), predict()
dy/dx w.r.t. : overconfidence_logit
  _____
                                     Delta-method
  | dy/dx Std. Err. z P>|z| [95% Conf. Interval]
  overconfidence_logit | .2129741 .0198276 10.74 0.000 .1741128 .2518354
380 outreg2 using "${tables dir}/Logit het.tex", tex append addstat(Pseudo R-squared, r2
  > ) ///
             addtext(Sample, Low Lit., Demo. chars., Yes, Year dummies, Yes, State dummie
  > s, Yes) ///
  > ctitle("Precaution")
  ../outputs/tables/Logit het.tex
  dir : seeout
382 **** high true literacy subgroup
383 logit precaution_dummy overconfidence_logit `household X' ///
       i.year i.state_cate if fin high dummy == 1 [pw=weights]
                  log pseudolikelihood = -6836.5088
  Iteration 0:
                  log pseudolikelihood = -5973.9286
log pseudolikelihood = -5950.9262
log pseudolikelihood = -5950.7945
  Iteration 1:
  Iteration 2:
  Iteration 3:
  Iteration 4: log pseudolikelihood = -5950.7945
                                                            Number of obs = 12,539
Wald chi2(62) = 1078.08
Prob > chi2 = 0.0000
Pseudo R2 = 0.1296
  Logistic regression
  Log pseudolikelihood = -5950.7945
                                              Robust
                                Coef. Std. Err.
                                                             z P>|z|
      precaution dummy |
                                                                                 [95% Conf. Interval]
  year |
                    2015 | .3129376 .0606736 5.16 0.000 .1940194 .4318557
2018 | .3605815 .0647934 5.57 0.000 .2335887 .4875742
              state cate |

      cate |

      2 | .1247438 .238798 .0.52 .0.601 .3432917 .5927794

      3 | .1651503 .237927 .0.69 .488 .301178 .6314787

      4 | .2324316 .2537229 .0.92 .0.360 .2648562 .7297194

      5 | .0371515 .2400731 .0.15 .0.877 .-.433383 .507686

      6 | .3074314 .2386396 .1.29 .0.198 .-.1602937 .7751565

      7 | .2657794 .2487918 .1.07 .0.285 .-.2218435 .7534024

      8 | .272275 .2529225 .1.08 .0.282 ...223444 .767994

      9 | -.1015519 .2377368 .0.43 .0.669 ...5675074 .3644036

      10 | .2329828 .2699942 .0.86 .0.388 ...2961961 .7621617

                                                                                              .5927794
.6314787
.7297194
.507686
.7751565
```

| 11<br>12<br>13<br>14<br>15<br>16<br>17<br>18<br>19<br>20<br>21<br>22<br>23<br>24<br>25<br>26<br>27<br>28<br>29<br>30<br>31<br>32<br>33<br>34<br>35<br>36<br>37<br>38<br>39<br>40<br>41<br>42<br>43<br>44<br>45<br>46<br>46<br>47<br>48<br>48<br>49<br>49<br>40<br>40<br>40<br>40<br>40<br>40<br>40<br>40<br>40<br>40<br>40<br>40<br>40 | .0073837<br>  .3374315<br> 0004679<br>  .2577913<br>  .0857436<br>  .3144479<br>  .2063632<br>  .2020358<br>  .0576612<br> 2602117<br> 0644917<br>  .412255<br>  .1531758<br>  .223734<br> 1260654<br>  .1694735<br>  .3085557<br>  .050811<br>  .2049661<br> 0618843<br>  .033139<br>  .1827055<br>  .2006716<br>  .0710265<br>  .2892048<br> 0439259<br>  .0010568<br> 0510689<br>  .1034363<br>  .1363896<br>  .0324018<br>  .4613107<br> 0382175<br>  .0628171<br> 0207572<br>  .0084021<br> 0510089<br>  .3143235<br>  .3094402<br> 1136961 | .2625431<br>.2416696<br>.2366393<br>.236043<br>.2521573<br>.241936<br>.2395991<br>.2582502<br>.2644657<br>.2396169<br>.2352033<br>.2502218<br>.2543909<br>.23564734<br>.2479688<br>.2323696<br>.2349838<br>.2553919<br>.2271379<br>.2453494<br>.2438058<br>.2446671<br>.2371337<br>.2506321<br>.2470508<br>.23496671<br>.2371337<br>.2506321<br>.2470508<br>.2350526<br>.2496671<br>.2371358<br>.2350526<br>.2496671<br>.2371357<br>.2506321<br>.2470508<br>.2350526<br>.2496671<br>.2371358<br>.2350526<br>.2496671<br>.2371337<br>.2506321<br>.2470508<br>.2350526<br>.2451201<br>.2410798<br>.257358<br>.2372555<br>.2587664<br>.2478506<br>.2335883<br>.246627<br>.2378462<br>.2378462<br>.2378462<br>.2378462<br>.2378462<br>.2378462<br>.2378462<br>.2378462<br>.2339885 | 0.03 1.40 -0.00 1.09 0.34 1.30 0.86 0.78 0.22 -1.09 -0.27 1.65 0.60 0.93 -0.49 0.68 1.33 0.22 0.80 -0.27 0.14 0.75 0.81 0.28 1.22 -0.18 0.00 -0.21 0.42 0.57 0.13 1.94 -0.15 0.25 -0.09 0.04 -0.21 1.32 1.17 -0.49 | 0.978 0.163 0.998 0.275 0.734 0.194 0.389 0.434 0.278 0.784 0.099 0.547 0.350 0.623 0.422 0.785 0.893 0.422 0.776 0.223 0.861 0.997 0.831 0.6776 0.223 0.861 0.997 0.831 0.6776 0.223 0.861 0.997 0.831 0.6776 0.223 0.861 0.997 0.831 0.6776 0.223 | 507191313623234642724204844440847561597381263242430412534606821729852152548160781707345421124587996287443165364146880440974892955928507066444773729514512868626418312117556875351558483153851086353769904336118147201060037015545390242296124872613449422653438915184642107218572305 | .5219587<br>.8110953<br>.4633366<br>.720427<br>.5799629<br>.7886338<br>.6759689<br>.7081968<br>.5760046<br>.2094287<br>.3964983<br>.9026806<br>.6517727<br>.6933479<br>.3766139918<br>.705525<br>.3832977<br>.514015<br>.660556<br>.6882058<br>.5603651<br>.7539783<br>.4473039<br>.4852675<br>.4105258<br>.5838629<br>.6088973<br>.514304<br>.7639918<br>.705525<br>.3832977<br>.514015<br>.660556<br>.6882058<br>.5603651<br>.7539783<br>.4473039<br>.4852675<br>.4105258<br>.5838629<br>.6088973<br>.5368142<br>.9263229<br>.4689553<br>.5485954<br>.4457469<br>.4662268<br>.4323712<br>.7804934<br>.8296022<br>.3449129 |
|--|--|--|--|---|--|---|
| 51<br>_cons  | .2334884<br> <br> 0829342  | .2359128   | 0.99   | 0.322   | 2288922<br>-8.222342   | .695869<br>8.056474   |
|  |  |  |  |   |  |   |

384 scalar  $r2 = e(r2_p)$ 

385 margins, dydx(overconfidence\_logit) post

Average marginal effects Number of obs = 12,539

Model VCE : Robust

Expression : Pr(precaution\_dummy), predict()
dy/dx w.r.t. : overconfidence\_logit

| <br>                 |         | Delta-method<br>Std. Err. |       | P> z  | [95% Conf. | Interval] |
|----------------------|---------|---------------------------|-------|-------|------------|-----------|
| overconfidence_logit | 0864328 | .0579773                  | -1.49 | 0.136 | 2000662    | .0272006  |

```
386 outreg2 using "${tables dir}/Logit het.tex", tex append addstat(Pseudo R-squared, r2
 > ) ///
          addtext(Sample, High Lit., Demo. chars., Yes, Year dummies, Yes, State dummi
 > es, Yes) ///
 > ctitle("Precaution")
  ../outputs/tables/Logit het.tex
 dir : seeout
388 *** financial market participation
389 ***** low true literacy subgroup
390 logit fin par dummy overconfidence logit `household X' ///
          i.year i.state_cate if fin_low_dummy == 1 [pw=weights]
              log pseudolikelihood = -2155.857
 Iteration 0:
 Iteration 1:
             log pseudolikelihood = -1888.2241
             log pseudolikelihood = -1775.8457 log pseudolikelihood = -1771.9217
 Iteration 2:
 Iteration 3:
              log pseudolikelihood = -1771.9114
 Iteration 4:
 Iteration 5:
              log pseudolikelihood = -1771.9114
                                            Number of obs = 5,886
Wald chi2(62) = 529.46
Prob > chi2 = 0.0000
 Logistic regression
                                                                 0.1781
 Log pseudolikelihood = -1771.9114
                                            Pseudo R2
                                  Robust
      fin_par_dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval]
            year |
               2015 | -.1833232 .1371158 -1.34 0.181 -.4520652 .0854188
2018 | -.3097967 .1363652 -2.27 0.023 -.5770677 -.0425258
          state cate |
                 1.167011
                .7838819
                                                                       1.381671
                                                                      .817157
.7839189
                                                                       .652587
.0140955
                                                                        .6978062
                 15 | -1.509773
                                 .6870871 -2.20 0.028 -2.856439
                                                                      -.1631071
                                .5397711 -0.44 0.660 -1.295456
.5162827 -0.45 0.655 -1.24258
.4672502 0.17 0.865 -.8364113
                                                                      .8204078
                 16 | -.2375241
17 | -.230684
                                                                        .7812115
                 18 I
                       .0793823
                                .5483984 -1.15 0.248 -1.708106
.5086732 0.30 0.766 -.8458236
.4427643 0.89 0.373 -.4734958
                 19 | -.6332651
20 | .1511576
21 | .3943063
                                                                        .4415761
                                                                        1.148139
                 21 I
                        .3943063
                                                                       1.262108
```

```
        28 | .9014324
        .4651722
        1.94
        0.053
        -.0102884
        1.813153

        29 | .0080286
        .5003594
        0.02
        0.987
        -.9726578
        .988715

        30 | .0175038
        .4739089
        0.04
        0.971
        -.9113407
        .9463482

        31 | -.4635824
        .4588482
        -1.01
        0.312
        -1.362908
        .4357436

        32 | -.1773623
        .5817956
        -0.30
        0.760
        -1.317661
        .9629362

        33 | .2932202
        .3970501
        0.74
        0.460
        -.4849838
        1.071424

        34 | -.1595132
        .4715506
        -0.34
        0.735
        -1.083735
        .7647091

        35 | .3908996
        .4520488
        0.86
        0.387
        -.4950997
        1.276899

        36 | -.1050671
        .4761303
        -0.22
        0.825
        -1.038265
        .8281311

        37 | .1597995
        .4729185
        0.34
        0.735
        -.7671036
        1.086703

        38 | .399639
        .4799311
        0.83
        0.405
        -.5410087
        1.340287

        39 | .1027727
        .4422681
        0.23
        0.816
        -

    39 |
    .1027727
    .4422681
    0.23
    0.816
    -.7640369
    .9696023

    40 |
    -.4531551
    .4985154
    -0.91
    0.363
    -1.430227
    .5239172

    41 |
    .3821709
    .4396743
    0.87
    0.385
    -.4795748
    1.243917

    42 |
    -.0153579
    .5111336
    -0.03
    0.976
    -1.017161
    .9864455

    43 |
    .0262443
    .5134777
    0.05
    0.959
    -.9801535
    1.032642

    44 |
    -.2216345
    .4247236
    -0.52
    0.602
    -1.054078
    .6108085

    45 |
    -.0489541
    .6021131
    -0.08
    0.935
    -1.229074
    1.131166

    46 |
    .3479566
    .4824438
    0.72
    0.471
    -.5976159
    1.293529

    47 |
    -.1767558
    .4923095
    -0.36
    0.720
    -1.141665
    7881531

    46
    .3479566
    .4824438
    0.72
    0.471
    -.5976139
    1.293329

    47
    -.1767558
    .4923095
    -0.36
    0.720
    -1.141665
    .7881531

    48
    .2599167
    .4259687
    0.61
    0.542
    -.5749667
    1.0948

    49
    -.2163228
    .4911168
    -0.44
    0.660
    -1.178894
    .7462484

    50
    -.4772893
    .5428439
    -0.88
    0.379
    -1.541244
    .5866651

    51
    .3870842
    .5392654
    0.72
    0.473
    -.6698566
    1.444025

                                                     cons | -8.402699 6.920661
                                                                                                                                                    -1.21 0.225
                                                                                                                                                                                                       -21.96694
                                                                                                                                                                                                                                             5.161546
391 scalar r2 = e(r2 p)
392 margins, dydx (overconfidence logit) post
                                                                                                                                                  Number of obs = 5,886
     Average marginal effects
     Model VCE : Robust
     Expression : Pr(fin_par_dummy), predict()
dy/dx w.r.t. : overconfidence_logit
                                                                              Delta-method dy/dx Std. Err. z P>|z| [95% Conf. Interval]
     overconfidence logit | .0929301 .0117728 7.89 0.000 .0698558 .1160044
393 outreg2 using "${tables dir}/Logit het.tex", tex append addstat(Pseudo R-squared, r2
                                  addtext(Sample, Low Lit., Demo. chars., Yes, Year dummies, Yes, State dummie
     > s, Yes) ///
                                 ctitle("Participation")
      ../outputs/tables/Logit het.tex
     dir : seeout
394
395 **** high true literacy subgroup
396 logit fin par dummy overconfidence logit `household X' ///
                                 i.year i.state cate if fin high dummy == 1 [pw=weights]
                                              log pseudolikelihood = -7436.5574
     Iteration 0:
     Iteration 1:
                                              log pseudolikelihood = -6649.5522
     Iteration 2: log pseudolikelihood = -6645.6997
Iteration 3: log pseudolikelihood = -6645.6986
Iteration 4: log pseudolikelihood = -6645.6986
                                                                                                                                                   Number of obs = 12,539
Wald chi2(62) = 978.57
Prob > chi2 = 0.0000
Pseudo R2 = 0.1063
     Logistic regression
     Log pseudolikelihood = -6645.6986
```

```
______
397 scalar r2 = e(r2_p)
398 margins, dydx(overconfidence logit) post
                                                                          Number of obs = 12,539
  Average marginal effects
  Model VCE : Robust
  Expression : Pr(fin_par_dummy), predict()
dy/dx w.r.t. : overconfidence_logit
   _____
                                               Delta-method
  dy/dx Std. Err. z P>|z| [95% Conf. Interval]
  overconfidence_logit | -.079636 .0721576 -1.10 0.270 -.2210623 .0617904
399 outreg2 using "${tables dir}/Logit het.tex", tex append addstat(Pseudo R-squared, r2
  > ) ///
                 addtext(Sample, High Lit., Demo. chars., Yes, Year dummies, Yes, State dummi
  > es, Yes) ///
  > ctitle("Participation")
   ../outputs/tables/Logit het.tex
  dir : seeout
400
401 * heterogeneous effects with Bernoulli NB
402 *** retirement readiness
403 **** without state dummies
404 logit retire dummy overconfidence bnb `household X' ///
                 i.year i.state cate if fin low dummy == \overline{1} [pw=weights]
  Iteration 0: log pseudolikelihood = -2789.9313 Iteration 1: log pseudolikelihood = -2498.6395
                      log pseudolikelihood = -2459.4245
log pseudolikelihood = -2459.0311
log pseudolikelihood = -2459.0307
  Iteration 2:
  Iteration 3:
  Iteration 4:
  Iteration 5: log pseudolikelihood = -2459.0307
                                                                           Number of obs = 5,886

Wald chi2(62) = 439.69

Prob > chi2 = 0.0000

Pseudo R2 = 0.1186
  Logistic regression
                                                                                                               0.0000
0.1186
  Log pseudolikelihood = -2459.0307
                                                                           Pseudo R2
   ______
                                                      Robust
  retire_dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval]

        overconfidence_bnb
        1.198446
        .1377043
        8.70
        0.000
        .9285507
        1.468342

        age
        .0198325
        .0181724
        1.09
        0.275
        -.0157848
        .0554499

        age2
        -.000448
        .0002112
        -2.12
        0.034
        -.000862
        -.0000341

        logincome
        -1.23592
        1.0084
        -1.23
        0.220
        -3.212349
        .740508

        logincome2
        .0781187
        .0486676
        1.61
        0.108
        -.017268
        .1735053

        female_dummy
        -.3130714
        .09287
        -3.37
        0.001
        -.4950932
        -.1310496

        nonwhite_dummy
        -.0062377
        .0984694
        -0.06
        0.949
        -.1992342
        .1867587

        marital_dummy
        .6406854
        .1033887
        6.20
        0.000
        .4380472
        .8433235

        high_school_dummy
        .8341516
        .1932785
        4.32
        0.000
        .4553327
        1.21297

        college_dummy
        .6630901
        .1015652
        6.53
        0.000
        .464026
        .8621542

                        year |
                      state cate |
```

| 8 9 10 11 2 13 14 15 16 17 18 19 20 21 22 23 42 56 27 28 9 30 13 23 33 34 35 67 38 9 40 14 24 34 44 56 47 48 49 50 51 60 | 1690707<br>  .0491088<br> 0877722<br> 518599<br> 9334686<br>  -1.082204<br> 3883698<br> 5393208<br> 5393208<br> 3788655<br> 2389891<br>  .098701<br> 6427597<br> 3197132<br> 4257737<br>  .066987<br> 1673707<br> 5103936<br> 634865<br> 8372849<br> 0957273<br> 6648802<br> 1105295<br> 016734<br> 2460434<br>  .0086712<br> 4580131<br> 9711169<br>  .0456214<br> 6208985<br> 4188113<br> 9711169<br>  .0456214<br> 6208985<br> 4188113<br> 9711169<br>  .0456214<br> 6208985<br> 4188113<br> 9715253<br> 6434651<br> 7252153<br> 3480067<br> 08397<br> 1641024<br> 6174761<br> 620809<br> 2851465<br> 0651626<br> 3094846<br> 1184206<br> 5344711<br>  .0100646 | .3888716<br>.3594322<br>.3403853<br>.5443053<br>.694365<br>.3409073<br>.4045079<br>.4214747<br>.4082808<br>.3652038<br>.3753031<br>.4048981<br>.3737279<br>.3728106<br>.3326085<br>.3832788<br>.3573264<br>.3966474<br>.434802<br>.4472916<br>.3625415<br>.4396226<br>.3415832<br>.4008572<br>.3120455<br>.3931764<br>.385071<br>.3963766<br>.3814115<br>.3665917<br>.3963766<br>.3814115<br>.3665917<br>.3963766<br>.3814115<br>.3665917<br>.3963766<br>.3814115<br>.3665947<br>.3403374<br>.3700269<br>.3329475<br>.4023105<br>.4226947<br>.4426947<br>.3431441<br>.334858<br>.3816032<br>.4296821<br>.4074904 | -0.43<br>0.14<br>-0.26<br>-1.52<br>-1.71<br>-1.56<br>-1.14<br>-1.33<br>-0.90<br>-0.59<br>0.27<br>-1.71<br>-0.79<br>-1.14<br>0.18<br>-0.50<br>-1.33<br>-1.78<br>-2.11<br>-0.22<br>-1.49<br>-0.30<br>-0.04<br>-0.72<br>0.02<br>-1.47<br>-1.57<br>-1.10<br>-1.60<br>-1.75<br>-1.77<br>-0.98<br>-0.19<br>-0.44<br>-1.85<br>-1.34<br>-0.67<br>-0.19<br>-0.90<br>-0.19<br>-0.19<br>-0.30<br>-0.19<br>-0.44<br>-1.85<br>-1.77<br>-0.98<br>-0.19<br>-0.19<br>-0.19<br>-0.20<br>-1.71<br>-0.20<br>-1.24<br>-1.57<br>-1.10<br>-1.60<br>-1.75<br>-1.77<br>-0.98<br>-0.19<br>-0.19<br>-0.30<br>-0.19<br>-0.30<br>-0.19<br>-0.30<br>-1.71<br>-1.10<br>-1.60<br>-1.75<br>-1.77<br>-1.10<br>-1.60<br>-1.75<br>-1.77<br>-0.98<br>-0.19<br>-0.30<br>-0.19<br>-0.30<br>-0.19<br>-0.44<br>-0.50<br>-1.33<br>-1.77<br>-1.10<br>-1.60<br>-1.75<br>-1.77<br>-0.98<br>-0.19<br>-0.30<br>-0.19<br>-0.30<br>-0.04<br>-1.35<br>-1.34<br>-0.50<br>-1.35<br>-1.37<br>-1.30<br>-0.19<br>-0.30<br>-0.19<br>-0.30<br>-0.19<br>-0.30<br>-0.19<br>-0.30<br>-0.19<br>-0.30<br>-0.19<br>-0.30<br>-0.19<br>-0.30<br>-0.19<br>-0.30<br>-0.19<br>-0.30<br>-0.19<br>-0.30<br>-0.19<br>-0.30<br>-0.19<br>-0.30<br>-0.02<br>-0.31<br>-0.02<br>-0.31<br>-0.02<br>-0.31<br>-0.02 | 0.664<br>0.891<br>0.793<br>0.128<br>0.086<br>0.119<br>0.255<br>0.182<br>0.369<br>0.558<br>0.787<br>0.430<br>0.857<br>0.615<br>0.085<br>0.183<br>0.076<br>0.0325<br>0.197<br>0.970<br>0.471<br>0.983<br>0.142<br>0.906<br>0.117<br>0.110<br>0.084<br>0.076<br>0.0327<br>0.085<br>0.085<br>0.085<br>0.097<br>0.097<br>0.098<br>0.097<br>0.098<br>0.097<br>0.098<br>0.097<br>0.098<br>0.097<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.098<br>0.09 | 93124565536547434276 -1.185742 -2.000287 -2.443135 -1.056536 -1.332142 -1.204941 -1.0392056170853 -1.37834 -1.113299 -1.15826766370848192714 -1.261606 -1.335212 -1.61479479236 -1.5415568210979878378491553417769943 -1.166364 -1.33798 -1.36617 -1.526306 -1.04412594701548893419 -1.270041 -1.526921 -1.113613737712696579428663491 -1.3766327886019 | .5931035<br>.7535831<br>.5678832<br>.1485439<br>.1333502<br>.2787263<br>.2797962<br>.2535001<br>.4472098<br>.5612265<br>.8144873<br>.0928209<br>.4738726<br>.3067195<br>.7976824<br>.48453<br>.240819<br>.0654822<br>-0598701<br>.7564689<br>.2117953<br>.6000388<br>.8449104<br>.4234473<br>.79433689<br>.21559852<br>.3287415<br>.1332162<br>.0792395<br>.0758752<br>.3481112<br>.7790754<br>.561137<br>.035089<br>.285303<br>.5433199<br>.6073874<br>.346825<br>.6295079<br>.3076903<br>.8087311 |
|--|--|--|---|--|---|---|
| _cons  | 1.336462   | 5.208583   | 0.26  | 0./9/  | -8.872172   | 11.5451   |

 $405 \text{ scalar r2} = e(r2_p)$ 

406 margins, dydx(overconfidence\_bnb) post

Average marginal effects Model VCE : Robust Number of obs = 5,886

Expression : Pr(retire\_dummy), predict()
dy/dx w.r.t. : overconfidence\_bnb

|                    |          | Delta-method<br>Std. Err. |      | P> z  | [95% Conf. | Interval] |
|--------------------|----------|---------------------------|------|-------|------------|-----------|
| overconfidence_bnb | .1354903 | .0152429                  | 8.89 | 0.000 | .1056147   | .1653659  |

```
407 outreg2 using "${tables dir}/BNB het.tex", tex replace addstat(Pseudo R-squared, r2)
  > ///
                       addtext(Sample, Low Lit., Demo. chars., Yes, Year dummies, Yes, State dummie
   > s, Yes) ///
   > ctitle("Readiness")
    ../outputs/tables/BNB het.tex
   dir : seeout
409 **** with state dummies
410 logit retire_dummy overconfidence bnb `household X' ///
  > i.year i.state_cate if fin_high dummy == 1 [pw=weights]
                              log pseudolikelihood = -7639.91
log pseudolikelihood = -6361.6215
log pseudolikelihood = -6350.2548
   Iteration 0:
   Iteration 1:
   Iteration 2:
                               log pseudolikelihood = -6350.2317
log pseudolikelihood = -6350.2317
   Iteration 3:
   Iteration 4:
                                                                                                    Number of obs = 12,539
Wald chi2(62) = 1619.08
Prob > chi2 = 0.0000
Records R2 = 0.1688
   Logistic regression
   Log pseudolikelihood = -6350.2317
                                                                         Robust
              retire dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval]

        overconfidence_bnb | -1.531155
        .297177
        -5.15
        0.000
        -2.113611
        -.9486986

        age | .2086881
        .0130151
        16.03
        0.000
        .1831789
        .2341972

        age2 | -.0025958
        .0001278
        -20.31
        0.000
        -.0028463
        -.0023453

        logincome | -1.76198
        .7108694
        -2.48
        0.013
        -3.155259
        -.3687018

        logincome2 | .1101458
        .0324816
        3.39
        0.001
        .046483
        .1738086

        female_dummy | .0540741
        .0516003
        1.05
        0.295
        -.0470607
        .1552089

        nonwhite_dummy | .2149963
        .0738315
        2.91
        0.004
        .0702892
        .3597035

        marital_dummy | .0932893
        .0614783
        -1.52
        0.129
        -.2137845
        .027206

        high_school_dummy | .070623
        .4137891
        0.02
        0.986
        -.8039495
        .818074

        college_dummy | .1701136
        .0570215
        2.98
        0.003
        .0583536
        .2818737

    year |
                              2015 | .0213879 .0590091 0.36 0.717 -.0942677 .1370435
2018 | .0966231 .0622819 1.55 0.121 -.0254473 .2186934
                    state cate |
                                        -.1008363 .2162172 -0.47 0.641 -.5246142 .3229416

-.2043364 .2298316 -0.89 0.374 -.654798 .2461252

-.5532101 .234239 -2.36 0.018 -1.01231 -.09411

-.3542503 .2248207 -1.58 0.115 -.7948906 .0863901

-.1596813 .2243087 -0.71 0.477 -.5993182 .2799557

-.0835137 .2205358 -0.38 0.705 -.5157559 .3487285

-.3367498 .2186479 -1.54 0.124 -.7652918 .0917922

-.1228674 .2264879 -0.54 0.587 -.5667755 .3210406
                                     5
                                     6
                                    7
                                    8
                                 .2590905
                                         .202206
                                  17
                                                                                                                                                               .4832636
                                  18
                                                                                                0.76 0.446 -.2603034 .5917413
-1.09 0.275 - 6943562
                                  19
                                              .1657189 .2173623 0.76 0.446 -.2603034 .5917413 
-.248424 .2275206 -1.09 0.275 -.6943562 .1975082 
-.1844575 .2189121 -0.84 0.399 -.6135173 .2446023 
-.314473 .234993 -1.34 0.181 -.7750509 .1461048
                                   20 I
                                  21
```

```
    30 | -.2579752
    .2126936
    -1.21
    0.225
    -.674847
    .1588967

    31 | -.418016
    .2304073
    -1.81
    0.070
    -.869606
    .033574

    32 | -.5948936
    .2294679
    -2.59
    0.010
    -1.044642
    -.1451447

    33 | -.073138
    .2245731
    -0.33
    0.745
    -.5132932
    .3670172

    34 | -.0910349
    .2273316
    -0.40
    0.689
    -.5365967
    .3545269

        34 | -.0910349
        .2273316
        -0.40
        0.689
        -.5365967
        .3545269

        35 | .1899452
        .2195806
        0.87
        0.387
        -.2404249
        .6203153

        36 | -.2176065
        .2364398
        -0.92
        0.357
        -.6810201
        .245807

        37 | -.2435516
        .2214707
        -1.10
        0.271
        -.6776261
        .190523

        38 | -.1287041
        .2142681
        -0.60
        0.548
        -.5486619
        .2912536

        39 | -.2272055
        .2322683
        -0.98
        0.328
        -.682443
        .2280321

        40 | -.4545743
        .2204962
        -2.06
        0.039
        -.8867389
        -.0224096

        41 | -.372779
        .2336827
        -1.60
        0.111
        -.8307887
        .0852307

        42 | -.0654719
        .2133724
        -0.31
        0.759
        -.4836741
        .3527304

        43 | -.1690946
        .2371112
        -0.71
        0.476
        -.633824
        .2956348

        44 | -.3903022
        .2310326
        -1.69
        0.091
        -.8431178
        .0625135

        45 | .0929895
        .2176276
        0.43
        0.669

    _cons | 2.544458 3.922883 0.65 0.517 -5.144251 10.23317
                                                                                                               0.65 0.517 -5.144251 10.23317
411 scalar r2 = e(r2 p)
412 margins, dydx (overconfidence bnb) post
                                                                                                                  Number of obs = 12,539
    Average marginal effects
    Model VCE : Robust
    Expression : Pr(retire_dummy), predict()
dy/dx w.r.t. : overconfidence_bnb
                                                                  Delta-method

'''' Std Err. z P>|z| [95% Conf. Interval]
                                                             dy/dx Std. Err.
    overconfidence_bnb | -.2963391 .0569947 -5.20 0.000 -.4080467 -.1846315
413 outreg2 using "${tables dir}/BNB het.tex", tex append addstat(Pseudo R-squared, r2)
    > ///
                          addtext(Sample, High Lit., Demo. chars., Yes, Year dummies, Yes, State dummi
    > es, Yes) ///
                          ctitle("Readiness")
    ../outputs/tables/BNB het.tex
    dir : seeout
415 *** precautionary saving
416 ***** low true literacy subgroup
417 logit precaution_dummy overconfidence_bnb `household X' ///
                        i.year i.state cate if fin low dummy == 1 [pw=weights]
    Iteration 0:
                                      log pseudolikelihood = -3717.9486
   Iteration 0: log pseudolikelihood = -3717.9486

Iteration 1: log pseudolikelihood = -3371.331

Iteration 2: log pseudolikelihood = -3359.7709
                                    log pseudolikelihood = -3359.7279
log pseudolikelihood = -3359.7279
    Iteration 3:
    Iteration 4:
                                                                                                                   Number of obs = 5,886
Wald chi2(62) = 445.49
Prob > chi2 = 0.0000
Pseudo R2 = 0.0963
    Logistic regression
    Log pseudolikelihood = -3359.7279
                                                                                                                  Pseudo R2
```

| nnogoution dummer         | Coof                 | Robust               | _              | DNIGI          | [05% Conf            | Tn+on11              |
|---------------------------|----------------------|----------------------|----------------|----------------|----------------------|----------------------|
| precaution_dummy          | Coef.                | Std. Err.            | Z<br>          | P> z           | [95% Conf.           | interval]            |
| overconfidence_bnb        | 1.126196             | .1218799             | 9.24           | 0.000          | .8873161             | 1.365077             |
| age                       | 0941058              | .0138889             | -6.78          | 0.000          | 1213275              | 0668841              |
| age2                      | .0010709<br>-1.38179 | .0001568             | 6.83           | 0.000          | .0007636<br>-3.01538 | .0013782             |
| logincome  <br>logincome2 | .0887282             | .8334796<br>.0405485 | -1.66<br>2.19  | 0.097<br>0.029 | .0092546             | .2518003<br>.1682018 |
| female dummy              |                      | .0784547             | -3.00          | 0.023          | 3891349              | 081598               |
| nonwhite dummy            | 2040332              | .0844004             | -2.42          | 0.016          | 3694549              | 0386115              |
| marital_dummy             |                      | .0838626             | 3.96           | 0.000          | .1678419             | .4965774             |
| high_school_dummy         |                      | .1390021             | 4.71           | 0.000          | .3817199             | .9265983             |
| college_dummy             | .5707158             | .0897861             | 6.36           | 0.000          | .3947383             | .7466932             |
| year                      |                      |                      |                |                |                      |                      |
| 2015                      | .0105888             | .0969751             | 0.11           | 0.913          | 179479               | .2006566             |
| 2018                      | .0615256             | .0938063             | 0.66           | 0.512          | 1223314              | .2453827             |
| state_cate                |                      |                      |                |                |                      |                      |
| _ 2                       | .3918324             | .3477207             | 1.13           | 0.260          | 2896877              | 1.073352             |
| 3                         | 1665251              | .3265176             | -0.51          | 0.610          | 8064879              | .4734377             |
| 4                         | 4968756<br>2437974   | .3016678<br>.2713328 | -1.65<br>-0.90 | 0.100<br>0.369 | -1.088134<br>7755999 | .0943823             |
| 5  <br>6                  | 2304875              | .3291151             | -0.70          | 0.484          | 8755413              | .4145663             |
| 7                         | 4415513              | .3328463             | -1.33          | 0.185          | -1.093918            | .2108154             |
| 8                         | 3729845              | .3415484             | -1.09          | 0.275          | -1.042407            | .2964381             |
| 9                         | 1218377              | .306905              | -0.40          | 0.691          | 7233604              | .479685              |
| 10                        | 4843705              | .2937432             | -1.65          | 0.099          | -1.060097            | .0913557             |
| 11  <br>12                | 3656903<br>1473538   | .2916355<br>.347031  | -1.25<br>-0.42 | 0.210<br>0.671 | 9372854<br>8275221   | .2059049<br>.5328145 |
| 13                        | 1414654              | .3537293             | -0.40          | 0.689          | 834762               | .5518313             |
| 14                        | .0205241             | .2866157             | 0.07           | 0.943          | 5412324              | .5822806             |
| 15                        | 7843807              | .343173              | -2.29          | 0.022          | -1.456987            | 111774               |
| 16                        | 3113715              | .3444246             | -0.90          | 0.366          | 9864313              | .3636883             |
| 17                        | 0993769              | .3191081             | -0.31          | 0.755          | 7248172              | .5260634             |
| 18  <br>19                | 2229678<br>3339414   | .3088655<br>.3024846 | -0.72<br>-1.10 | 0.470<br>0.270 | 8283331<br>9268004   | .3823976<br>.2589176 |
| 20                        | 4920948              | .3360818             | -1.46          | 0.143          | -1.150803            | .1666134             |
| 21                        | 7571587              | .3158096             | -2.40          | 0.017          | -1.376134            | 1381832              |
| 22                        | 4736592              | .3268149             | -1.45          | 0.147          | -1.114205            | .1668863             |
| 23                        | 407483               | .2937556             | -1.39          | 0.165          | 9832333              | .1682674             |
| 24  <br>25                | 1633481<br>340385    | .3105658<br>.2869447 | -0.53<br>-1.19 | 0.599<br>0.236 | 7720459<br>9027863   | .4453496<br>.2220162 |
| 26                        | 5356421              | .311185              | -1.19<br>-1.72 | 0.230          | -1.145553            | .0742692             |
| 27                        | -1.091522            | .4558621             | -2.39          | 0.017          | -1.984995            | 1980484              |
| 28                        | .0068706             | .3379008             | 0.02           | 0.984          | 6554028              | .6691441             |
| 29                        | 4385944              | .3164823             | -1.39          | 0.166          | -1.058888            | .1816994             |
| 30  <br>31                | .3605002<br> 7999946 | .3254246<br>.300973  | 1.11           | 0.268          | 2773203              | .9983207             |
| 32                        | 0322354              | .3488604             | -2.66<br>-0.09 | 0.008<br>0.926 | -1.389891<br>7159893 | 2100984<br>.6515185  |
| 33                        | 3857745              | .2641346             | -1.46          | 0.144          | 9034688              | .1319197             |
| 34                        | 049023               | .2811746             | -0.17          | 0.862          | 6001151              | .5020691             |
| 35                        | .5320538             | .3247069             | 1.64           | 0.101          | 1043601              | 1.168468             |
| 36                        | 131448               | .3047652             | -0.43          | 0.666          | 7287769              | .4658808             |
| 37  <br>38                | 883132<br>3293444    | .3358134<br>.3127273 | -2.63<br>-1.05 | 0.009<br>0.292 | -1.541314<br>9422786 | 2249499<br>.2835897  |
| 39                        | 7716238              | .3050057             | -2.53          | 0.292          | -1.369424            | 1738236              |
| 40                        | 3880646              | .3186681             | -1.22          | 0.223          | -1.012643            | .2365134             |
| 41                        | 1663133              | .2959025             | -0.56          | 0.574          | 7462716              | .413645              |
| 42                        | 6032393              | .3771706             | -1.60          | 0.110          | -1.34248             | .1360015             |
| 43                        | 2328414              | .2981764             | -0.78          | 0.435          | 8172564              | .3515737             |
| 44  <br>45                | 2053046<br>5806346   | .2731801<br>.377643  | -0.75<br>-1.54 | 0.452<br>0.124 | 7407278<br>-1.320801 | .3301186<br>.1595322 |
| 45                        | 3838392              | .3619768             | -1.54          | 0.124          | -1.320801            | .1395322             |
| 47                        | 4355813              | .3136117             | -1.39          | 0.165          | -1.050249            | .1790863             |
| 48                        | 4114651              | .2905204             | -1.42          | 0.157          | 9808747              | .1579445             |
| 49                        | 6405092              | .3195455             | -2.00          | 0.045          | -1.266807            | 0142116              |
| 50                        | 7370653              | .3430819             | -2.15          | 0.032          | -1.409494            | 0646371              |
| 51                        | 7213089              | .3820894             | -1.89          | 0.059          | -1.47019             | .0275725             |
| cons                      | 4.626672             | 4.265319             | 1.08           | 0.278          | -3.7332              | 12.98654             |
|                           |                      |                      |                | -              |                      |                      |

```
______
418 scalar r2 = e(r2_p)
419 margins, dydx(overconfidence bnb) post
                                                                                                       Number of obs = 5,886
    Average marginal effects
   Model VCE : Robust
   Expression : Pr(precaution_dummy), predict()
dy/dx w.r.t. : overconfidence_bnb
    ______
                                                            Delta-method
   | dy/dx Std. Err. z P>|z| [95% Conf. Interval]
   overconfidence_bnb | .1883458 .0197576 9.53 0.000 .1496215 .2270701
                                                   _____
420 outreg2 using "${tables dir}/BNB het.tex", tex append addstat(Pseudo R-squared, r2)
                        addtext(Sample, Low Lit., Demo. chars., Yes, Year dummies, Yes, State dummie
    > s, Yes) ///
          ctitle("Precaution")
     ../outputs/tables/BNB het.tex
   dir : seeout
422 **** high true literacy subgroup
423 logit precaution_dummy overconfidence_bnb `household X' ///
             i.year i.state_cate if fin high dummy == 1 [pw=weights]
   Iteration 0: log pseudolikelihood = -6836.5088
Iteration 1: log pseudolikelihood = -5937.1014
Iteration 2: log pseudolikelihood = -5914.1866
Iteration 3: log pseudolikelihood = -5914.1011
    Iteration 4: log pseudolikelihood = -5914.1011
                                                                                                         Number of obs = 12,539
Wald chi2(62) = 1091.22
Prob > chi2 = 0.0000
Pseudo R2 = 0.1349
    Logistic regression
    Log pseudolikelihood = -5914.1011
                                                                            Robust
      precaution dummy | Coef. Std. Err.
                                                                                                         z P>|z| [95% Conf. Interval]

        overconfidence_bnb | age | -.1117907
        .0136346
        -8.20
        0.000
        -2.416996
        -1.316824

        age | -.1117907
        .0136346
        -8.20
        0.000
        -.1385141
        -.0850673

        age2 | .0014327
        .0001358
        10.55
        0.000
        .0011666
        .0016988

        logincome | -.6632499
        .7656713
        -0.87
        0.386
        -2.163938
        .8374382

        logincome2 | .070561
        .0353227
        2.00
        0.046
        .0013299
        .1397922

        female_dummy | .1444087
        .0559028
        2.58
        0.010
        .0348411
        .2539763

        nonwhite_dummy | -.0952331
        .0774845
        -1.23
        0.219
        -.2470999
        .0566337

        marital_dummy | -.1184078
        .0621458
        -1.91
        0.057
        -.2402113
        .0033956

        high_school_dummy | .520859
        .3273406
        1.59
        0.112
        -.1207169
        1.162435

        college_dummy | .2200118
        .061042
        3.60
        0.000
        .1003716
        .3396519

       year |
                               2015 | .3124048 .0608386 5.13 0.000 .1931634 .4316462
2018 | .3718273 .0653156 5.69 0.000 .2438111 .4998435
                     state cate |

      2 | .0215789
      .2391829
      0.09
      0.928
      -.447211
      .4903688

      3 | .0983185
      .2393584
      0.41
      0.681
      -.3708153
      .5674524

      4 | .1857645
      .2539483
      0.73
      0.464
      -.3119652
      .6834941

      5 | .1006037
      .2421114
      0.42
      0.678
      -.373926
      .5751334

      6 | .215779
      .239054
      0.90
      0.367
      -.2527583
      .6843163

      7 | .1995015
      .248767
      0.80
      0.423
      -.2880729
      .687076

      8 | .2028787
      .2536404
      0.80
      0.424
      -.2942475
      .7000048

      9 | -.1328834
      .2386723
      -0.56
      0.578
      -.6006725
      .3349057

      10 | .2626343
      .2769689
      0.95
      0.343
      -.2802147
      .8054833
```

| 11<br>12<br>13<br>14<br>15<br>16<br>17<br>18<br>19<br>20<br>12<br>22<br>24<br>22<br>26<br>27<br>28<br>29<br>31<br>32<br>33<br>33<br>33<br>41<br>42<br>43<br>44<br>44<br>46<br>47<br>48<br>49<br>50<br>50<br>50<br>50<br>50<br>50<br>50<br>50<br>50<br>50<br>50<br>50<br>50 | 003542<br>  .1847513<br> 0906908<br>  .2160595<br>  .0355035<br>  .2061653<br>  .1498371<br>  .1547095<br>  .0785568<br> 3484029<br> 1200022<br>  .3259221<br>  .1767394<br>  .1477921<br> 1848409<br>  .1290262<br>  .2211667<br> 0412024<br>  .1459165<br> 1691905<br> 08074<br>  .078733<br>  .2502923<br>  .0695014<br>  .2144644<br> 1045125<br> 0692111<br> 1005456<br>  .063641<br>  .0335913<br> 031671<br>  .3460402<br> 0544431<br>  .1060073<br> 0544431<br>  .1060073<br> 0544431<br>  .1060073<br> 0544431<br>  .1060073<br> 0544431<br>  .1060073<br> 0544431<br>  .1060073<br> 0544431<br>  .1025997<br> 084009<br> 0481156<br>  .255234<br>  .2701404<br> 1821863<br>  .1111847 | .2634878<br>.2424958<br>.2362325<br>.2370591<br>.2548915<br>.2405367<br>.2564843<br>.2649151<br>.2391465<br>.2360554<br>.2553736<br>.239868<br>.2578095<br>.2489324<br>.2329277<br>.23594<br>.2329277<br>.2450688<br>.257805<br>.245356<br>.2559208<br>.25278527<br>.2450688<br>.245356<br>.25759208<br>.25757599<br>.237514<br>.2376244<br>.2447638<br>.2414626<br>.2577599<br>.2370332<br>.2631219<br>.2517429<br>.22370158<br>.2339098<br>.2501193<br>.2416027<br>.264888<br>.2335149<br>.2362425 | -0.01<br>0.76<br>-0.38<br>0.91<br>0.14<br>0.86<br>0.62<br>0.60<br>0.30<br>-1.46<br>-0.51<br>1.30<br>0.69<br>0.62<br>-0.72<br>0.95<br>-0.17<br>0.56<br>-0.74<br>-0.33<br>0.98<br>0.28<br>0.99<br>-0.42<br>0.26<br>0.14<br>-0.12<br>1.46<br>-0.51<br>0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.74<br>-0.75<br>-0.74<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75<br>-0.75 | 0.989<br>0.446<br>0.701<br>0.362<br>0.889<br>0.392<br>0.533<br>0.546<br>0.767<br>0.145<br>0.611<br>0.193<br>0.489<br>0.538<br>0.604<br>0.342<br>0.861<br>0.742<br>0.748<br>0.742<br>0.748<br>0.7783<br>0.677<br>0.7783<br>0.677<br>0.795<br>0.889<br>0.902<br>0.144<br>0.8795<br>0.902<br>0.144<br>0.8795<br>0.902<br>0.144<br>0.8795<br>0.902<br>0.144<br>0.6719<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.903<br>0.9 | 5199687290531755369824856784640746266022432160623479905440667281712145826622165261532378373223406690138235388724235363350363643632092615773756106625130334244823251054559691485552157566280941608724396667536871111853635701526387398455701526387398455871421542463853834052182986249030463986713518421 | .5128846<br>.6600342<br>.3723163<br>.6806868<br>.5350815<br>.6783529<br>.6212803<br>.6574095<br>.5977808<br>.1203156<br>.3426578<br>.8171057<br>.6776966<br>.4212315<br>.6550421<br>.2773927<br>.399586<br>.559622<br>.7518879<br>.5634851<br>.6799833<br>.3878897<br>.416799833<br>.3878897<br>.416799833<br>.3878897<br>.416799833<br>.3651896<br>.5433691<br>.5068493<br>.473529<br>.8106166<br>.4612664<br>.599413<br>.3419427<br>.3744459<br>.4421093<br>.7287665<br>.7893113<br>.2754945<br>.5742115 |
|--|---|--|--|--|---|--|
| _cons  | .2771577  | 4.157928   | 0.07   | 0.947  | -7.872232   | 8.426548   |

 $424 \text{ scalar r2} = e(r2_p)$ 

425 margins, dydx(overconfidence\_bnb) post

Number of obs = 12,539 Average marginal effects

Model VCE : Robust

Expression : Pr(precaution\_dummy), predict()
dy/dx w.r.t. : overconfidence\_bnb

|                    | <br> | Delta-metho | <br>d |       |            |                      |
|--------------------|------|-------------|-------|-------|------------|----------------------|
|                    | dy/d | x Std. Err. | Z     | P> z  | [95% Conf. | <pre>Interval]</pre> |
| overconfidence_bnb | 3299 | 6 .0489298  | -6.74 | 0.000 | 4258606    | 2340594              |

```
426 outreg2 using "${tables dir}/BNB het.tex", tex append addstat(Pseudo R-squared, r2)
  > ///
                   addtext(Sample, High Lit., Demo. chars., Yes, Year dummies, Yes, State dummi
   > es, Yes) ///
   > ctitle("Precaution")
   ../outputs/tables/BNB het.tex
  dir : seeout
428 *** financial market participation
429 ***** low true literacy subgroup
430 logit fin par dummy overconfidence bnb `household X' ///
                  i.year i.state_cate if fin_low_dummy == 1 [pw=weights]
                          log pseudolikelihood = -2155.857
   Iteration 0:
  Iteration 1: log pseudolikelihood = -1894.2416
Iteration 2: log pseudolikelihood = -1778.2325
Iteration 3: log pseudolikelihood = -1774.3699
Iteration 4: log pseudolikelihood = -1774.3602
   Iteration 5:
                          log pseudolikelihood = -1774.3602
                                                                                  Number of obs = 5,886
Wald chi2(62) = 546.98
Prob > chi2 = 0.0000
Pseudo R2 = 0.1770
   Logistic regression
                                                                                                                          0.0000
0.1770
   Log pseudolikelihood = -1774.3602
                                                                                   Pseudo R2
                                                            Robust
         fin par dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval]

        overconfidence_bnb |
        1.142936
        .1518863
        7.52
        0.000
        .8452447
        1.440628

        age |
        -.0761354
        .0198416
        -3.84
        0.000
        -.1150243
        -.0372465

        age2 |
        .0009794
        .0002213
        4.43
        0.000
        .0005457
        .0014131

        logincome |
        .8794049
        1.293332
        0.68
        0.497
        -1.655479
        3.414289

        logincome2 |
        -.0005752
        .0610902
        -0.01
        0.992
        -.1203098
        .1191594

        female_dummy |
        -.4762429
        .1108485
        -4.30
        0.000
        -.6935019
        -.2589839

        nonwhite_dummy |
        -.3831952
        .1258604
        -3.04
        0.002
        -.6298772
        -.1365133

        marital_dummy |
        .2199481
        .1245236
        1.77
        0.077
        -.0241135
        .4640098

        high_school_dummy |
        1.193868
        .2641973
        4.52
        0.000
        .6760511
        1.711686

        college_dummy |
        .60417
        .1216756
        4.97
        0.000
        .3656902
        .8426498

                          year |
                        state cate |
                              5
                              6
                              7
                              8
                              9
                            1.0
                            11
                                      12
                            13
                            14
                            1.5
                            16
                            17
                            18
                                 19
                            20
                            21 I
                                                                                                              -.444296 1.294069
```

```
cons | -11.43989 6.868511
                                              -1.67 0.096
                                                               -24.90192 2.022145
431 scalar r2 = e(r2 p)
432 margins, dydx (overconfidence bnb) post
                                               Number of obs = 5,886
 Average marginal effects
 Model VCE : Robust
 Expression : Pr(fin_par_dummy), predict()
dy/dx w.r.t. : overconfidence_bnb
                    -----
 overconfidence bnb | .0886977 .0116725 7.60 0.000 .0658201 .1115754
433 outreg2 using "${tables dir}/BNB het.tex", tex append addstat(Pseudo R-squared, r2)
           addtext(Sample, Low Lit., Demo. chars., Yes, Year dummies, Yes, State dummie
 > s, Yes) ///
          ctitle("Participation")
  ../outputs/tables/BNB het.tex
 dir : seeout
434
435 **** high true literacy subgroup
436 logit fin_par_dummy overconfidence bnb `household X' ///
          i.year i.state cate if fin high dummy == \overline{1} [pw=weights]
               log pseudolikelihood = -7436.5574
 Iteration 0:
 Iteration 1:
               log pseudolikelihood = -6627.2765
 Iteration 2: log pseudolikelihood = -6623.5353

Iteration 3: log pseudolikelihood = -6623.5343

Iteration 4: log pseudolikelihood = -6623.5343
                                                Number of obs = 12,539
Wald chi2(62) = 977.56
Prob > chi2 = 0.0000
Pseudo R2 = 0.1093
 Logistic regression
 Log pseudolikelihood = -6623.5343
```

cons | -.3714567 4.286256 -0.09 0.931 -8.772365 8.029451

```
______
437 scalar r2 = e(r2_p)
438 margins, dydx(overconfidence bnb) post
                                       Number of obs = 12,539
 Average marginal effects
 Model VCE : Robust
 Expression : Pr(fin_par_dummy), predict()
dy/dx w.r.t. : overconfidence_bnb
 ______
                      Delta-method
 | dy/dx Std. Err. z P>|z| [95% Conf. Interval]
 overconfidence_bnb | -.2881489 .0537407 -5.36 0.000 -.3934787 -.1828191
439 outreg2 using "${tables dir}/BNB het.tex", tex append addstat(Pseudo R-squared, r2)
         addtext(Sample, High Lit., Demo. chars., Yes, Year dummies, Yes, State dummi
 > es, Yes) ///
 > ctitle("Participation")
 ../outputs/tables/BNB het.tex
 dir : seeout
440
441 * heterogeneous effects with KNN
442 *** retirement readiness
443 **** without state dummies
444 logit retire dummy overconfidence knn `household X' ///
         i.year i.state cate if fin low dummy == 1 [pw=weights]
 Iteration 0: log pseudolikelihood = -2789.9313
Iteration 1: log pseudolikelihood = -2497.3152
            log pseudolikelihood = -2460.1484
 Iteration 2:
 Iteration 3:
             \log pseudolikelihood = -2459.8244
            log pseudolikelihood = -2459.8244
 Iteration 4:
                                        Number of obs = 5,886

Wald chi2(62) = 429.25

Prob > chi2 = 0.0000

Provide R2 = 0.1183
 Logistic regression
 Log pseudolikelihood = -2459.8244
 ______
                             Robust
 retire_dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval]
 year |
                  .0740949 .1181147 0.63 0.530 -.1574056 .3055955
.0698815 .1169761 0.60 0.550 -.1593874 .2991504
            2015 |
        state cate |
              2 |
```

| 9<br>10<br>11<br>11<br>13<br>14<br>15<br>16<br>17<br>18<br>19<br>20<br>21<br>22<br>23<br>24<br>24<br>25<br>26<br>27<br>28<br>29<br>30<br>31<br>31<br>31<br>31<br>31<br>31<br>31<br>31<br>31<br>31<br>31<br>31<br>31 | .042150404726355320156 -1.162799 -1.2641648941515963154400833401024 .0299368639427943712455134454566582778906705225943278308190113523136564235941134092395228397477070901799696410745415546658294191913344755792175229187683755789827224413491409608394493819871234340162386561580063 | .3574721<br>.3370871<br>.3423607<br>.5449611<br>.6937956<br>.3406111<br>.3994165<br>.4102432<br>.4047036<br>.3650375<br>.3756106<br>.4011724<br>.3756106<br>.4011724<br>.3756106<br>.3812245<br>.3595301<br>.3969822<br>.4245685<br>.4426894<br>.3655184<br>.4276842<br>.3390112<br>.4001538<br>.3137064<br>.3927445<br>.3763256<br>.3977239<br>.3763256<br>.3977239<br>.3769659<br>.367579<br>.4063089<br>.3582455<br>.4298522<br>.3695585<br>.3309219<br>.4524198<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.313709219<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3137046<br>.3 | 0.12<br>-0.14<br>-1.55<br>-2.13<br>-1.82<br>-1.44<br>-1.49<br>-1.33<br>-0.84<br>0.08<br>-1.70<br>-1.69<br>-1.85<br>-2.24<br>-0.51<br>-1.69<br>-1.25<br>-0.54<br>-1.25<br>-1.25<br>-1.26<br>-1.25<br>-1.26<br>-1.25<br>-1.26<br>-1.25<br>-1.25<br>-1.26<br>-1.25<br>-1.25<br>-1.25<br>-1.26<br>-1.25<br>-1.27<br>-1.26<br>-1.25<br>-1.27<br>-1.26<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.26<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.26<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.25<br>-1.2 | 0.906<br>0.888<br>0.120<br>0.033<br>0.068<br>0.151<br>0.185<br>0.401<br>0.935<br>0.089<br>0.276<br>0.171<br>0.913<br>0.609<br>0.0595<br>0.077<br>0.609<br>0.212<br>0.0589<br>0.213<br>0.081<br>0.088<br>0.093<br>0.212<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.093<br>0.094<br>0.094<br>0.094<br>0.094<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095<br>0.095 | 6584827079421 -1.20303 -2.230903 -2.623974 -1.157001 -1.379152 -1.34807 -1.1333076855235 -1.375611 -1.223408 -1.2472057684271824621 -1.391611 -1.370494 -1.668741 -1.058082 -1.650735905861 -1.069611 -1.0880449183791 -1.010082 -1.7445368277645 -1.475935 -1.192995 -1.318087 -1.378736 -1.378736 -1.715484 -1.149706 -1.060018912005 -1.206493 -1.609168 -1.310477582766 -1.0315359820753 -1.4463719493192 | .7427829<br>.6134151<br>.1389991<br>-0946945<br>.0956546<br>.1781704<br>.1865319<br>.2600535<br>.4531021<br>.745397<br>.0967554<br>.349159<br>.2211158<br>.6872851<br>.4834656<br>.1027617<br>.0388385<br>-1125996<br>.6061958<br>.0845752<br>.525634<br>.6068801<br>.2408556<br>.650195<br>.219625<br>-2050057<br>.6474046<br>.0831138<br>.2846842<br>.0999527<br>.0621475<br>-1227823<br>.2545904<br>.624972<br>.5366376<br>.0906969<br>.1642852<br>.3276504<br>.5903868<br>.2675604<br>.5133951<br>.1986401<br>.6333066 |
|---|---|---|--|--|---|--|
| cons  | 7.55321   | 5.240002  | 1.44   | 0.149  | -2.717005   | 17.82343   |

445 scalar r2 = e(r2 p)

446 margins, dydx(overconfidence\_knn) post

Number of obs = 5,886 Average marginal effects

Model VCE : Robust

Expression : Pr(retire\_dummy), predict()
dy/dx w.r.t. : overconfidence\_knn

Delta-method dy/dx Std. Err. z P>|z| [95% Conf. Interval] overconfidence\_knn | .1416691 .0162831 8.70 0.000 .1097548 .1735834

```
447 outreg2 using "${tables dir}/KNN het.tex", tex replace addstat(Pseudo R-squared, r2)
    > ///
                                  addtext(Sample, Low Lit., Demo. chars., Yes, Year dummies, Yes, State dummie
     > s, Yes) ///
     > ctitle("Readiness")
      ../outputs/tables/KNN het.tex
     dir : seeout
449 **** with state dummies
450 logit retire_dummy overconfidence knn `household X' ///
    > i.year i.state cate if fin high dummy == 1 [pw=weights]
     Iteration 0: log pseudolikelihood = -7639.91
Iteration 1: log pseudolikelihood = -6375.5119
Iteration 2: log pseudolikelihood = -6365.6071
                                             log pseudolikelihood = -6365.5909
log pseudolikelihood = -6365.5909
     Iteration 3:
     Iteration 4:
                                                                                                                                                Number of obs = 12,539
Wald chi2(62) = 1631.47
Prob > chi2 = 0.0000
Peoudo R2 = 0.1668
     Logistic regression
     Log pseudolikelihood = -6365.5909
                                                                                                        Robust
                    retire dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval]

        overconfidence_knn | -1.592743
        .4716061
        -3.38
        0.001
        -2.517074
        -.6684122

        age | .1969091
        .0133378
        14.76
        0.000
        .1707675
        .2230506

        age2 | -.002491
        .0001297
        -19.21
        0.000
        -.0027451
        -.0022368

        logincome | -2.228105
        .7315378
        -3.05
        0.002
        -3.661893
        -.7943174

        logincome2 | .1294947
        .0332091
        3.90
        0.000
        .064406
        .1945834

        female_dummy | -.0156456
        .0506878
        -0.31
        0.758
        -.1149918
        .0837007

        nonwhite_dummy | .1079649
        .0706902
        1.53
        0.127
        -.0305854
        .2465152

        marital_dummy | .0390997
        .0609652
        -0.64
        0.521
        -.1585893
        .08039

        high_school_dummy | .2842262
        .3913911
        0.73
        0.468
        -.4828863
        1.051339

        college_dummy | .2812361
        .0542557
        5.18
        0.000
        .174897
        .3875752

      year |
                                           2015 | .0210262 .0591034 0.36 0.722 -.0948143 .1368667
2018 | .088688 .0622918 1.42 0.155 -.0334016 .2107776
                             state cate |

      2 | -.0266341
      .2139719
      -0.12
      0.901
      -.4460113
      .3927432

      3 | -.1648551
      .2274466
      -0.72
      0.469
      -.6106423
      .2809321

      4 | -.515951
      .2327382
      -2.22
      0.027
      -.9721095
      -.0597925

      5 | -.3994415
      .2222375
      -1.80
      0.072
      -.8350191
      .036136

      6 | -.1075786
      .2227709
      -0.48
      0.629
      -.5442015
      .3290444

      7 | -.0446057
      .2179498
      -0.20
      0.838
      -.4717795
      .3825681

      8 | -.2997388
      .2168361
      -1.38
      0.167
      -.7247298
      .1252522

      9 | -.0974755
      .2249663
      -0.43
      0.665
      -.5384013
      .3434503

      10 | -.4557386
      .2536657
      -1.80
      0.072
      -.9529143
      .041437

      11 | -.328022
      .2331406
      -1.41
      0.159
      -.7849691
      .1289251

                                                           -.328022 .2331406 -1.41 0.159

-.3239017 .211108 -1.53 0.125

-.2854587 .2206276 -1.29 0.196
                                                                                                                                                                                           -.7849691 .1289251
-.7376658 .0898625
                                                 11 |
                                                                                                                                                                                          ./3/6658 .0898625
-.7178808 .146000
                                                 12
                                                 13

    14
    -.0699286
    .2137659
    -0.33
    0.744

    15
    .2388174
    .227125
    1.05
    0.293

    16
    -.1014392
    .2198964
    -0.46
    0.645

                                                                                                                                                                                           -.4889021 .3490449
-.2063394 .6839743
-.5324282 .3295499
                                                                                                                                                                                                                                 .3295499
                                                           .233585
                                                                                                                                                                                            -.6179616
                                                 17
                                                           -.4019867
-.5857912
                                                 18
                                                                                                                                                                                                                                    .4620119
                                                 19
                                                                                                                                          -0.23 0.817 -.585/912 .4620119
1.04 0.297 -.1979226 .6474514
                                                  20 I
                                                                                                                                         -0.94 0.346 -.6569323 .2304344
-0.64 0.525 -.5632958 .2873469
-1.42 0.156 -.7850419 .1255318
                                                 21
                                                                                                                                                                                          .3032958 .2873469 -.7850419 1255210
                                                  22
                                                 23

    23
    -.3297551
    .2322935
    -1.42
    0.156
    -.7850419
    .1255318

    24
    -.3666401
    .2117392
    -1.73
    0.083
    -.7816413
    .048361

    25
    -.010896
    .2305351
    -0.05
    0.962
    -.4627364
    .4409445

    26
    -.3512933
    .2267118
    -1.55
    0.121
    -.7956402
    .0930536

    27
    .1553915
    .2109546
    0.74
    0.461
    -.258072
    .568855

    28
    -.0002642
    .2173767
    -0.00
    0.999
    -.4263148
    .4257863

    29
    -.3206325
    .2326447
    -1.38
    0.168
    -.7766078
    .1353428
```

```
    30 | -.1916215
    .2103952
    -0.91
    0.362
    -.6039886
    .2207456

    31 | -.3350677
    .228693
    -1.47
    0.143
    -.7832978
    .1131623

    32 | -.5358533
    .2276134
    -2.35
    0.019
    -.9819674
    -.0897392

    33 | -.1079999
    .2242606
    -0.48
    0.630
    -.5475427
    .3315429

    34 | -.0857009
    .2248069
    -0.38
    0.703
    -.5263144
    .3549126

        34 | -.0857009
        .2248069
        -0.38
        0.703
        -.5263144
        .3549126

        35 | .2322933
        .2166914
        1.07
        0.284
        -.192414
        .6570005

        36 | -.1887312
        .233396
        -0.81
        0.419
        -.6461789
        .2687165

        37 | -.1948947
        .2196189
        -0.89
        0.375
        -.6253398
        .2355503

        38 | -.0896592
        .2112309
        -0.42
        0.671
        -.5036641
        .3243457

        39 | -.2152161
        .2307083
        -0.93
        0.351
        -.6673959
        .2369638

        40 | -.3856375
        .2178372
        -1.77
        0.077
        -.8125906
        .0413156

        41 | -.3324581
        .2311623
        -1.44
        0.150
        -.7855278
        .1206116

        42 | .0067266
        .2110239
        0.03
        0.975
        -.4068727
        .4203259

        43 | -.169784
        .2355717
        -0.72
        0.471
        -.631496
        .291928

        44 | -.4280176
        .2297113
        -1.86
        0.062
        -.8782434
        .0222082

        45 | .1714962
        .2158193
        0.79
        0.427

    _cons | 5.224509 4.094618 1.28 0.202 -2.800795 13.24981
                                                                                                        1.28 0.202 -2.800795 13.24981
451 \text{ scalar } r2 = e(r2 p)
452 margins, dydx(overconfidence knn) post
                                                                                                           Number of obs = 12,539
    Average marginal effects
   Model VCE : Robust
   Expression : Pr(retire_dummy), predict()
dy/dx w.r.t. : overconfidence_knn
                                                              Delta-method

'''' Std Err. z P>|z| [95% Conf. Interval]
                                                        dy/dx Std. Err.
   overconfidence_knn | -.309041 .0911879 -3.39 0.001 -.4877659 -.130316
    453 outreg2 using "${tables dir}/KNN het.tex", tex append addstat(Pseudo R-squared, r2)
   > ///
                         addtext(Sample, High Lit., Demo. chars., Yes, Year dummies, Yes, State dummi
   > es, Yes) ///
                        ctitle("Readiness")
    ../outputs/tables/KNN het.tex
    dir : seeout
455 *** precautionary saving
456 ***** low true literacy subgroup
457 logit precaution_dummy overconfidence_knn `household X' ///
                      i.year i.state cate if fin low dummy == 1 [pw=weights]
                                    log pseudolikelihood = -3717.9486
   Iteration 0:
   Iteration 0: log pseudolikelihood = -3717.9486

Iteration 1: log pseudolikelihood = -3362.9587

Iteration 2: log pseudolikelihood = -3351.227
                                 log pseudolikelihood = -3351.1849
log pseudolikelihood = -3351.1849
    Iteration 3:
   Iteration 4:
                                                                                                            Number of obs = 5,886
Wald chi2(62) = 453.33
Prob > chi2 = 0.0000
Pseudo R2 = 0.0986
   Logistic regression
   Log pseudolikelihood = -3351.1849
                                                                                                           Pseudo R2
```

| <br>  precaution_dummy<br>           | Coef.                | Robust<br>Std. Err.  | Z              | P> z           | [95% Conf.             | Interval]            |
|--------------------------------------|----------------------|----------------------|----------------|----------------|------------------------|----------------------|
| overconfidence_knn                   | 1.224341<br>0900218  | .1249987<br>.014031  | 9.79<br>-6.42  | 0.000          | .9793476<br>1175221    | 1.469333<br>0625215  |
| age  <br>age2                        | .0010874             | .0001578             | 6.89           | 0.000          | .0007782               | .0013967             |
| logincome                            | -2.498586            | .845691              | -2.95          | 0.003          | -4.15611               | 8410623              |
| logincome2  <br>female dummy         | .1448278<br>0948499  | .0411828<br>.0779297 | 3.52<br>-1.22  | 0.000<br>0.224 | .0641109<br>2475893    | .2255447             |
| nonwhite dummy                       | 0098956              | .082247              | -0.12          | 0.224          | 1710968                | .1513056             |
| marital_dummy                        | .2210353             | .0830867             | 2.66           | 0.008          | .0581883               | .3838823             |
| high_school_dummy  <br>college_dummy | .4110611<br>.3781549 | .1378587<br>.0876704 | 2.98<br>4.31   | 0.003          | .140863<br>.206324     | .6812591<br>.5499858 |
| year  <br>2015                       | .0044159             | .0973446             | 0.05           | 0.964          | 1863761                | .1952078             |
| 2018                                 | .0675811             | .0941051             | 0.72           | 0.473          | 1168614                | .2520237             |
| state_cate  <br>2                    | .2066825             | .3474641             | 0.59           | 0.552          | 4743346                | .8876997             |
|                                      | 240245               | .329783              | -0.73          | 0.332          | 8866079                | .4061178             |
| 4                                    | 5596269              | .3034561             | -1.84          | 0.065          | -1.15439               | .0351361             |
| 3  <br>4  <br>5  <br>6               | 2251673<br>3896212   | .2729964<br>.3269076 | -0.82<br>-1.19 | 0.409<br>0.233 | 7602303<br>-1.030348   | .3098958<br>.251106  |
| 7                                    | 5710051              | .3346516             | -1.71          | 0.088          | -1.22691               | .0848999             |
| 8   9                                | 5214879<br>1295529   | .3443295<br>.3118712 | -1.51<br>-0.42 | 0.130<br>0.678 | -1.196361<br>7408093   | .1533854<br>.4817035 |
| 10                                   | 4398986              | .2943289             | -1.49          | 0.135          | -1.016773              | .1369754             |
| 11  <br>12                           | 3731782<br>3603329   | .293274<br>.3477118  | -1.27<br>-1.04 | 0.203<br>0.300 | 9479846<br>-1.041835   | .2016282<br>.3211697 |
| 13                                   | 3042419              | .3540791             | -0.86          | 0.300          | 9982241                | .3897403             |
| 14                                   | 0698649              | .287966              | -0.24          | 0.808          | 6342679                | .4945381             |
| 15  <br>16                           | 8419294<br>4816042   | .3413361<br>.3389507 | -2.47<br>-1.42 | 0.014<br>0.155 | -1.510936<br>-1.145935 | 172923<br>.182727    |
| 17                                   | 2029898              | .3182819             | -0.64          | 0.524          | 8268108                | .4208312             |
| 18  <br>19                           | 2822449<br>3187135   | .3105548<br>.3052298 | -0.91<br>-1.04 | 0.363<br>0.296 | 890921<br>9169529      | .3264313             |
| 20                                   | 6098034              | .3364903             | -1.81          | 0.070          | -1.269312              | .0497054             |
| 21  <br>22                           | 8391053<br>58056     | .3195356<br>.328008  | -2.63<br>-1.77 | 0.009<br>0.077 | -1.465384<br>-1.223444 | 212827<br>.0623238   |
| 23                                   | 402461               | .2946329             | -1.37          | 0.172          | 9799309                | .1750088             |
| 24  <br>25                           | 2903816<br>3647831   | .3125507<br>.2917682 | -0.93<br>-1.25 | 0.353<br>0.211 | 9029696<br>9366382     | .3222065<br>.2070721 |
| 26                                   | 5872506              | .3129216             | -1.23          | 0.061          | -1.200566              | .0260646             |
| 27                                   | -1.204996            | .4513806             | -2.67          | 0.008          | -2.089685              | 320306               |
| 28  <br>29                           | 1292058<br>5212196   | .3389981<br>.319644  | -0.38<br>-1.63 | 0.703<br>0.103 | 7936298<br>-1.14771    | .5352183<br>.1052711 |
| 30                                   | .1476356             | .3220178             | 0.46           | 0.647          | 4835077                | .778779              |
| 31  <br>32                           | 9629159<br>1774938   | .3007663<br>.3559966 | -3.20<br>-0.50 | 0.001<br>0.618 | -1.552407<br>8752343   | 3734248<br>.5202468  |
| 33                                   | 3144931              | .2665034             | -1.18          | 0.238          | 8368301                | .2078438             |
| 34  <br>35                           | 0689908<br>.3903181  | .2830044<br>.3237022 | -0.24<br>1.21  | 0.807<br>0.228 | 6236692<br>2441266     | .4856877<br>1.024763 |
| 36                                   | 2050631              | .3067123             | -0.67          | 0.504          | 806208                 | .3960819             |
| 37                                   | 9177825              | .3388345             | -2.71          | 0.007          | -1.581886              | 2536791              |
| 38  <br>39                           | 3708937<br>7843431   | .3133116<br>.3075611 | -1.18<br>-2.55 | 0.236<br>0.011 | 9849731<br>-1.387152   | .2431857<br>1815344  |
| 40                                   | 5796386              | .3189807             | -1.82          | 0.069          | -1.204829              | .0455521             |
| 41  <br>42                           | 2550375<br>7412038   | .298985<br>.3721175  | -0.85<br>-1.99 | 0.394<br>0.046 | 8410373<br>-1.470541   | .3309624<br>011867   |
| 43                                   | 2566901              | .2978519             | -0.86          | 0.389          | 8404691                | .3270889             |
| 44                                   | 1564677              | .2743125             | -0.57          | 0.568          | 6941103                | .3811749             |
| 45  <br>46                           | 6898974<br>5779023   | .370258<br>.3619154  | -1.86<br>-1.60 | 0.062<br>0.110 | -1.41559<br>-1.287243  | .035795<br>.1314389  |
| 47                                   | 4533064              | .314326              | -1.44          | 0.149          | -1.069374              | .1627612             |
| 48  <br>49                           | 4857758<br>7441147   | .288739<br>.3180924  | -1.68<br>-2.34 | 0.092<br>0.019 | -1.051694<br>-1.367564 | .0801422<br>1206651  |
| 50  <br>51                           | 8361433<br>8816314   | .3425569             | -2.44<br>-2.32 | 0.015          | -1.507542<br>-1.625506 | 1647441<br>137757    |
| _cons                                | 10.09481             | 4.317561             | 2.34           | 0.019          | 1.632548               | 18.55708             |

```
______
458 scalar r2 = e(r2_p)
459 margins, dydx(overconfidence knn) post
                                                                                                        Number of obs = 5,886
    Average marginal effects
   Model VCE : Robust
   Expression : Pr(precaution_dummy), predict()
dy/dx w.r.t. : overconfidence_knn
    ______
                                                            Delta-method
   | dy/dx Std. Err. z P>|z| [95% Conf. Interval]
   overconfidence_knn | .2041392 .0201058 10.15 0.000 .1647325 .2435458
460 outreg2 using "${tables dir}/KNN het.tex", tex append addstat(Pseudo R-squared, r2)
                        addtext(Sample, Low Lit., Demo. chars., Yes, Year dummies, Yes, State dummie
    > s, Yes) ///
          ctitle("Precaution")
     ../outputs/tables/KNN het.tex
   dir : seeout
462 **** high true literacy subgroup
463 logit precaution_dummy overconfidence_knn `household X' ///
             i.year i.state_cate if fin high dummy == 1 [pw=weights]
   Iteration 0: log pseudolikelihood = -6836.5088
Iteration 1: log pseudolikelihood = -5968.3221
Iteration 2: log pseudolikelihood = -5944.259
Iteration 3: log pseudolikelihood = -5944.1294
    Iteration 4: log pseudolikelihood = -5944.1294
                                                                                                          Number of obs = 12,539
Wald chi2(62) = 1102.22
Prob > chi2 = 0.0000
Pseudo R2 = 0.1305
    Logistic regression
    Log pseudolikelihood = -5944.1294
                                                                             Robust
      precaution dummy | Coef. Std. Err.
                                                                                                          z P>|z| [95% Conf. Interval]

        overconfidence_knn | -1.486174 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1213746 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.1214817 age | -.
       year |
                                2015 | .3119709 .0607209 5.14 0.000 .1929602 .4309816
2018 | .3613356 .0647875 5.58 0.000 .2343545 .4883167
                     state cate |
```

| 11<br>12<br>13<br>14<br>16<br>17<br>18<br>19<br>20<br>21<br>22<br>22<br>24<br>22<br>22<br>23<br>33<br>33<br>33<br>44<br>44<br>44<br>44<br>44<br>45<br>45<br>45<br>45<br>45<br>45<br>45<br>45 | 0067025<br>  .3358597<br> 0153053<br>  .2489549<br>  .074772<br>  .3158261<br>  .201393<br>  .1932188<br>  .0458644<br> 2679221<br> 0679925<br>  .4007799<br>  .1510592<br>  .2181191<br> 1342879<br>  .1643517<br>  .2994092<br>  .0453121<br>  .1921172<br> 0663467<br>  .0327596<br>  .1639079<br>  .192604<br>  .0712237<br>  .2780519<br> 0603556<br>  .0031363<br> 0476706<br>  .0867394<br>  .1294716<br>  .0274891<br>  .4578498<br> 0531671<br>  .0608709<br>  .0018264<br> 0463553<br>  .2996635<br>  .3062968<br> 1309272<br>  .2243986 | .262874<br>.2430424<br>.2373724<br>.236663<br>.2231066<br>.2435925<br>.2413236<br>.2592987<br>.2652244<br>.2404048<br>.2360443<br>.250503<br>.2547867<br>.2408275<br>.2573603<br>.2488785<br>.233708<br>.2361542<br>.2572306<br>.2280135<br>.2458502<br>.2443723<br>.2495021<br>.2509987<br>.2379556<br>.2511129<br>.2481055<br>.2367193<br>.2482096<br>.238766<br>.2594381<br>.2490587<br>.238766<br>.2594381<br>.2490587<br>.2388195<br>.2345952<br>.2388195<br>.2345917<br>.2370956 | -0.03 1.38 -0.06 1.05 0.30 1.30 0.83 0.75 0.17 -1.11 -0.29 1.60 0.59 0.91 -0.52 0.66 1.28 0.19 0.75 -0.29 0.13 0.67 0.77 0.28 1.17 -0.24 -0.01 -0.20 0.35 0.53 0.11 1.92 -0.20 0.24 -0.09 0.01 -0.19 1.25 1.15 -0.56 0.95 | 0.980<br>0.167<br>0.949<br>0.293<br>0.768<br>0.195<br>0.404<br>0.456<br>0.863<br>0.265<br>0.773<br>0.110<br>0.553<br>0.602<br>0.509<br>0.200<br>0.848<br>0.455<br>0.771<br>0.894<br>0.990<br>0.840<br>0.723<br>0.990<br>0.840<br>0.723<br>0.995<br>0.855<br>0.838<br>0.995<br>0.807<br>0.995<br>0.838<br>0.995<br>0.840<br>0.723<br>0.995<br>0.840<br>0.723<br>0.995<br>0.840<br>0.723<br>0.995<br>0.855<br>0.838<br>0.773<br>0.807<br>0.999<br>0.994<br>0.999<br>0.994<br>0.995<br>0.994<br>0.957<br>0.944 | 521926214049474805466214896242130771616065271592631499744739659739106953063080901969348313425389416387049323441215865024175417312045655132454490979315052929641114207248188332655252774894141511631939362653464851478592401012356165634272752490814531456545785425314565168414215429759071852403003 | .5085211<br>.8122141<br>.449936<br>.7128059<br>.5708518<br>.7932586<br>.6743787<br>.7014349<br>.5656948<br>.2032626<br>.3946458<br>.8917568<br>.6504319<br>.6901324<br>.370129<br>.6521446<br>.7574685<br>.508166<br>.69628<br>.3805516<br>.514617<br>.6428688<br>.6816191<br>.5631722<br>.7444364<br>.4318166<br>.44318166<br>.4318166<br>.4318166<br>.4318166<br>.44318166<br>.4461507<br>.5671053<br>.6054283<br>.5335707<br>.9258227<br>.4553222<br>.549017<br>.44761507<br>.4387459<br>.7677411<br>.8280233<br>.3288642<br>.6890975 |
|--|--|--|---|---|---|--|
| _cons  | 2.704193   | 4.187738   | 0.65  | 0.518   | -5.503622   | 10.91201   |

464 scalar  $r2 = e(r2_p)$ 

465 margins, dydx(overconfidence\_knn) post

Average marginal effects Model VCE : Robust Number of obs = 12,539

Expression : Pr(precaution\_dummy), predict()
dy/dx w.r.t. : overconfidence\_knn

|                    | dy/dx   | Std. Err. | Z     | P> z  | [95% Conf. | <pre>Interval]</pre> |
|--------------------|---------|-----------|-------|-------|------------|----------------------|
| overconfidence_knn | 2642313 | .076214   | -3.47 | 0.001 | 4136079    | 1148546              |

```
466 outreg2 using "${tables dir}/KNN het.tex", tex append addstat(Pseudo R-squared, r2)
   > ///
                               addtext(Sample, High Lit., Demo. chars., Yes, Year dummies, Yes, State dummi
    > es, Yes) ///
     > ctitle("Precaution")
      ../outputs/tables/KNN het.tex
    dir : seeout
468 *** financial market participation
469 ***** low true literacy subgroup
470 logit fin par dummy overconfidence knn `household X' ///
                              i.year i.state_cate if fin_low_dummy == 1 [pw=weights]
                                          log pseudolikelihood = -2155.857
    Iteration 0:
    Iteration 1: log pseudolikelihood = -1890.6995
Iteration 2: log pseudolikelihood = -1780.4325
Iteration 3: log pseudolikelihood = -1776.6471
Iteration 4: log pseudolikelihood = -1776.6385
    Iteration 5:
                                          \log pseudolikelihood = -1776.6385
                                                                                                                                     Number of obs = 5,886
Wald chi2(62) = 529.83
Prob > chi2 = 0.0000
Provide R2 = 0.1759
    Logistic regression
     Log pseudolikelihood = -1776.6385
                                                                                                 Robust
              fin par dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval]
     ______

        overconfidence_knn | 1.162445
        .1585073
        7.33
        0.000
        .851776
        1.473113

        age | -.0672648
        .020168
        -3.34
        0.001
        -.1067934
        -.0277362

        age2 | .000944
        .0002234
        4.22
        0.000
        .0005061
        .0013819

        logincome | -.0224806
        1.29092
        -0.02
        0.986
        -2.552637
        2.507676

        logincome2 | .0449618
        .0609766
        0.74
        0.461
        -.0745501
        .1644737

        female_dummy | -.3640722
        .1095047
        -3.32
        0.001
        -.5786974
        -.149447

        nonwhite_dummy | -.213739
        .1244104
        -1.72
        0.086
        -.4575788
        .0301009

        marital_dummy | .1221244
        .1231829
        0.99
        0.321
        -.1193096
        .3635584

        high_school_dummy | .9681058
        .2712161
        3.57
        0.000
        .436532
        1.499679

        college_dummy | .4459186
        .1210256
        3.68
        0.000
        .2087127
        .6831245

                                           year |
                                        2015 | -.1822673 .1365409 -1.33 0.182 -.4498826
2018 | -.2996561 .1353187 -2.21 0.027 -.564876
                                                                                                                                                                                                                     .085348
                                                                                                                                                                                                              -.0344362
                          state cate |
                                                      1.139494
                                                5
                                                 6
                                                7
                                                8
                                                9
                                              1.0
                                              11
                                                             -.1947904 .4743967 -0.41 0.681 -1.124591 .7350099

-.7766455 .7066261 -1.10 0.272 -2.161607 .6083162

-1.225546 .6273095 -1.95 0.051 -2.45505 .0039583

-.1759928 .4212641 -0.42 0.676 -1.001655 .6496697

-1.546134 .6881513 -2.25 0.025 -2.894886 -1973821

-.2524743 .5358626 -0.47 0.638 -1.302746 .7977972

-.2678158 .5103045 -0.52 0.600 -1.267994 .7323626

.047142 .4655049 0.10 0.919 -.8652309 .9595149

-.676124 .5448197 -1.24 0.215 -1.743951 .3917031

.0967503 .5101916 0.19 0.850 -.903207 1.096708

.3536826 .4426721 0.80 0.424 -.5139388 1.221304

-.5123436 .5329792 -0.96 0.336 -1.556964 .5322764
                                              12
                                              13
                                             14
                                             1.5
                                             16
                                              17
                                             18 I
                                              19
                                              20
                                              21

    21
    -.3536826
    .4426721
    0.80
    0.424
    -.5139388
    1.221304

    22
    -.5123436
    .5329792
    -0.96
    0.336
    -1.556964
    .5322764

    23
    .2046703
    .4402061
    0.46
    0.642
    -.6581178
    1.067458

    24
    -.1725828
    .4826307
    -0.36
    0.721
    -1.118521
    .773356

    25
    -.4367555
    .4917516
    -0.89
    0.374
    -1.400571
    .52706

    26
    .201353
    .4513094
    0.45
    0.655
    -.6831972
    1.085903

    27
    .3606636
    .5211169
    0.69
    0.489
    -.6607067
    1.382034
```

```
        31
        -.5146936
        .4573195
        -1.13
        0.260
        -1.411023
        .3816362

        32
        -.173364
        .5766985
        -0.30
        0.764
        -1.303672
        .9569443

        33
        .2336974
        .3926322
        0.60
        0.552
        -.5358477
        1.003242

        34
        -.2066479
        .4728011
        -0.44
        0.662
        -1.133321
        .7200252

        35
        .3760116
        .4503413
        0.83
        0.404
        -.5066412
        1.258664

        36
        -.1565516
        .4726676
        -0.33
        0.740
        -1.082963
        .7698598

        37
        0.844611
        .4693229
        0.18
        0.857
        -.8353948
        1.004317

        38
        1.3425481
        .4716984
        0.73
        0.468
        -.5819639
        1.26706

        39
        1.0444322
        .4390582
        0.10
        0.919
        -.8161062
        .9049705

        40
        -.4969214
        .4982582
        -1.00
        0.319
        -1.47349
        .4796468

        41
        .353884
        .4413588
        0.80
        0.423
        -.511163
                                cons | -7.12923 6.863734 -1.04 0.299
                                                                                                                                      -20.5819 6.323442
471 \text{ scalar } r2 = e(r2 p)
472 margins, dydx (overconfidence knn) post
                                                                                                    Number of obs = 5,886
    Average marginal effects
   Model VCE : Robust
   Expression : Pr(fin_par_dummy), predict()
dy/dx w.r.t. : overconfidence_knn
                                          | Delta-method
| dy/dx Std. Err. z P>|z| [95% Conf. Interval]
    overconfidence knn | .0904818 .0122786 7.37 0.000 .0664161 .1145474
473 outreg2 using "${tables dir}/KNN het.tex", tex append addstat(Pseudo R-squared, r2)
                       addtext(Sample, Low Lit., Demo. chars., Yes, Year dummies, Yes, State dummie
    > s, Yes) ///
                      ctitle("Participation")
    ../outputs/tables/KNN het.tex
    dir : seeout
474
475 **** high true literacy subgroup
476 logit fin_par_dummy overconfidence knn `household X' ///
                      i.year i.state cate if fin high dummy == \overline{1} [pw=weights]
                                log pseudolikelihood = -7436.5574
   Iteration 0:
    Iteration 1:
                                log pseudolikelihood = -6641.7015
   Iteration 2: log pseudolikelihood = -6638.0289
Iteration 3: log pseudolikelihood = -6638.0276
Iteration 4: log pseudolikelihood = -6638.0276
                                                                                                     Number of obs = 12,539
Wald chi2(62) = 981.34
Prob > chi2 = 0.0000
Pseudo R2 = 0.1074
    Logistic regression
   Log pseudolikelihood = -6638.0276
```

| fin_par_dummy  <br>   | Coef.  | Robust<br>Std. Err.   | Z<br>  | P> z  | [95% Conf.  | Interval]  |
|---|--|---|--|---|---|--|
| overconfidence_knn   age   age2   logincome   logincome2   female_dummy   nonwhite_dummy   marital_dummy   high_school_dummy  | -1.564887<br>0717444<br>.000921<br>-1.333592<br>.0986778<br>108701<br>0446514<br>0334925<br>.88316   | .477962<br>.0132891<br>.0001286<br>.7848069<br>.0356137<br>.0487982<br>.0695895<br>.056395  | -3.27<br>-5.40<br>7.16<br>-1.70<br>2.77<br>-2.23<br>-0.64<br>-0.59<br>2.33   | 0.001<br>0.000<br>0.000<br>0.089<br>0.006<br>0.026<br>0.521<br>0.553<br>0.020   | -2.5016750977906 .0006689 -2.871785 .0288762204343718104431440247 .1391713  | 6280987<br>0456982<br>.0011731<br>.2046012<br>.1684795<br>0130583<br>.0917415<br>.0770396<br>1.627149  |
| college_dummy  <br>   | .3735875   | .0521095  | 7.17   | 0.000   | .2714548  | .4757203<br>1226682  |
| 2018  | 1869357  | .0604511  | -3.09  | 0.002   | 3054177   | 0684537  |
| state_cate   2   3   4   4   5   6   7   8   9   10   11   11   12   13   14   15   16   17   18   19   20   21   22   23   24   25   26   27   28   29   30   31   32   24   25   33   34   35   36   37   38   39   40   41   42   43   44   45   46   47   48   49   50   51   50   51   50   51 | .3872374<br>.3990471<br>.4580899<br>.3142217<br>.4391426<br>.7237496<br>.4647478<br>.4245684<br>.5433166<br>.3354505<br>.9073629<br>.4238891<br>.4563252<br>.2766843<br>.5665986<br>.5553742<br>.2709354<br>.22559295<br>.2355239<br>.2913559<br>.4885517<br>.1760042<br>.1246138<br>.0544645<br>.29546643<br>.2162738<br>.2749923<br>.0451078<br>.8031561<br>.173413<br>.3699277<br>.572772<br>.4130291<br>.338631<br>.1292475<br>.295293<br>.4965317<br>.3888696<br>.020227<br>.603365<br>.1736303<br>.026643<br>.1445908<br>.231521<br>.4002255<br>.5375935<br>.2702111<br>.4278306<br>.2820522 | .2075465<br>.2087762<br>.2211845<br>.2078114<br>.2121559<br>.2172891<br>.2156942<br>.218104<br>.2431682<br>.2346292<br>.2181482<br>.2108985<br>.205436<br>.2200014<br>.2093545<br>.2135318<br>.2238412<br>.2463544<br>.2097803<br>.2172357<br>.2164189<br>.2197609<br>.2081538<br>.2330547<br>.2153042<br>.205604<br>.2051643<br>.219969<br>.1990241<br>.2210454<br>.2159099<br>.2141077<br>.2241439<br>.2070604<br>.223632<br>.2190042<br>.2042353<br>.2185739<br>.20442353<br>.2185739<br>.2084078<br>.2205051<br>.2089963<br>.2241259<br>.2042353<br>.2168868<br>.2087335<br>.2070746<br>.2168868<br>.2087335<br>.20707746<br>.2134351<br>.2082827<br>.2091829<br>.2091829<br>.2057382 | 1.87<br>1.91<br>2.07<br>1.51<br>2.07<br>3.33<br>2.15<br>2.23<br>1.416<br>2.22<br>1.26<br>2.71<br>2.62<br>1.04<br>1.12<br>2.22<br>1.26<br>1.24<br>2.37<br>2.62<br>1.04<br>1.12<br>1.34<br>2.08<br>0.63<br>1.23<br>3.63<br>0.63<br>1.73<br>0.63<br>1.75<br>0.63<br>1.75<br>0.75<br>0.75<br>0.75<br>0.75<br>0.75<br>0.75<br>0.75<br>0 | 0.062<br>0.056<br>0.038<br>0.131<br>0.038<br>0.001<br>0.031<br>0.052<br>0.025<br>0.153<br>0.000<br>0.044<br>0.026<br>0.209<br>0.007<br>0.009<br>0.226<br>0.299<br>0.262<br>0.180<br>0.024<br>0.423<br>0.549<br>0.815<br>0.169<br>0.040<br>0.292<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169<br>0.169 | 01954610101467 .02457630930811 .0233246 .2978707 .04199490029076 .06671571244144 .4798003 .0105356 .05367811545106 .1562714 .1368595167785322691611756381344182 .0643786254719228336014023142126183 .0196537185840815613913449722 .369915224976260497156 .1334581 .0071982099679529999281050645 .06813470196021411955 .1937399265648539844742645193174337801909271746492 .0178396121874 | .794021<br>.8082409<br>.8916035<br>.7215246<br>.8549606<br>1.149628<br>.8875007<br>.8520443<br>1.019918<br>.7953153<br>1.334925<br>.8372425<br>.8589724<br>.7078792<br>.9769258<br>.9738889<br>.709656<br>.7387752<br>.6466858<br>.7171299<br>.9127249<br>.6067276<br>.5325877<br>.5112433<br>.7177939<br>.8256064<br>.6183885<br>.7061238<br>.4351878<br>1.236397<br>.789571<br>1.012086<br>.81886<br>.7769416<br>.5584878<br>.6955231<br>.9249286<br>.7769416<br>.5584878<br>.6955231<br>.9249286<br>.7973413<br>.452409<br>1.01299<br>.6129091<br>.4517334<br>.553701<br>.6373797<br>.8185507<br>.94582<br>.7150714<br>.8378216<br>.6852917 |
| _cons   | 2.754037   | 4.422646  | 0.62   | 0.533   | -5.914191   | 11.42226   |

```
______
477 \text{ scalar r2} = e(r2_p)
478 margins, dydx(overconfidence knn) post
                                                       Number of obs = 12,539
  Average marginal effects
  Model VCE : Robust
  Expression : Pr(fin_par_dummy), predict()
dy/dx w.r.t. : overconfidence_knn
  ______
                               Delta-method
  | dy/dx Std. Err. z P>|z| [95% Conf. Interval]
  overconfidence_knn | -.3202511 .0975253 -3.28 0.001 -.5113972 -.129105
                   ·____
479 outreg2 using "${tables dir}/KNN het.tex", tex append addstat(Pseudo R-squared, r2)
             addtext(Sample, High Lit., Demo. chars., Yes, Year dummies, Yes, State dummi
  > es, Yes) ///
  > ctitle("Participation")
  ../outputs/tables/KNN het.tex
  dir : seeout
480
481 * heterogeneous effects with MLP
482 *** retirement readiness
483 **** without state dummies
484 logit retire dummy overconfidence mlp `household X' ///
            i.year i.state cate if fin low dummy == \overline{1} [pw=weights]
  Iteration 0: log pseudolikelihood = -2789.9313 Iteration 1: log pseudolikelihood = -2487.9709
                 log pseudolikelihood = -2444.1885
log pseudolikelihood = -2443.7907
log pseudolikelihood = -2443.7903
  Iteration 2:
  Iteration 3:
  Iteration 4:
  Iteration 5: log pseudolikelihood = -2443.7903
                                                        Number of obs = 5,886
Wald chi2(62) = 456.16
Prob > chi2 = 0.0000
Pseudo R2 = 0.1241
  Logistic regression
                                                                                   0.1241
  Log pseudolikelihood = -2443.7903
                                                        Pseudo R2
  ______
                                        Robust
        retire dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval]

        overconfidence_mlp | 1.295774 age | .0182602 .0183427 age | .0182602 .0183427 1.00 0.319 -.0176908 .0542112 age2 | -.0004492 .0002128 -2.11 0.035 -.0008663 -.0000321 logincome | -1.426216 1.017059 -1.40 0.161 -3.419615 .5671822 logincome2 | .0923977 .0491432 1.88 0.060 -.0039211 .1887165 female_dummy | -.1690245 .0930519 -1.82 0.069 -.351403 .0133539 nonwhite_dummy | .1780352 .0965989 1.84 0.065 -.0112951 .3673655 marital_dummy | .5101957 .1033913 4.93 0.000 .3075524 .7128389 high_school_dummy | .5596997 .1916233 2.92 0.003 .184125 .9352744 college_dummy | .4771959 .1014766 4.70 0.000 .2783054 .6760864

                  year |
                 2015 | .0722021 .118695 0.61 0.543 -.1604358 .3048401
2018 | .0726672 .1173872 0.62 0.536 -.1574074 .3027418
           state cate |
```

485 scalar r2 = e(r2 p)

486 margins, dydx(overconfidence mlp) post

Average marginal effects Number of obs = 5,886

Model VCE : Robust

Expression : Pr(retire\_dummy), predict()

dy/dx w.r.t. : overconfidence mlp

Delta-method | dy/dx Std. Err. z P>|z| [95% Conf. Interval] | overconfidence\_mlp | .1453983 .0144946 10.03 0.000 .1169895 .1738071

\_\_cons | 2.068588 5.244527 0.39 0.693 -8.210496 12.34767

```
487 outreg2 using "${tables dir}/MLP het.tex", tex replace addstat(Pseudo R-squared, r2)
  > ///
                 addtext(Sample, Low Lit., Demo. chars., Yes, Year dummies, Yes, State dummie
  > s, Yes) ///
  > ctitle("Readiness")
   ../outputs/tables/MLP het.tex
  dir : seeout
489 **** with state dummies
490 logit retire_dummy overconfidence mlp `household X' ///
  > i.year i.state_cate if fin_high dummy == 1 [pw=weights]
                      log pseudolikelihood = -7639.91
log pseudolikelihood = -6361.7492
log pseudolikelihood = -6348.4995
  Iteration 0:
  Iteration 1:
  Iteration 2:
                       log pseudolikelihood = -6348.4614
log pseudolikelihood = -6348.4614
  Iteration 3:
  Iteration 4:
                                                                          Number of obs = 12,539
Wald chi2(62) = 1620.38
Prob > chi2 = 0.0000
Peaudo R2 = 0.1690
  Logistic regression
  Log pseudolikelihood = -6348.4614
                                                     Robust
          retire dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval]
  state cate |
                              -.0233148 .21565 -0.11 0.914 -.445981 .3993515

| -.1455934 .2290077 -0.64 0.525 -.5944403 .3032534

| -.5388589 .2335149 -2.31 0.021 -.9965396 -.0811781

| -.3821021 .2232873 -1.71 0.087 -.8197371 .055533

| -.1071486 .2239655 -0.48 0.632 -.5461129 .3318157
                           5
                         6
                                                                                                 .0413361 .3252397
-.610223 .247500

    16
    -.1080482
    .2210693
    -0.49
    0.625
    -.5413361
    .3252397

    17
    -.1813155
    .2188344
    -0.83
    0.407
    -.610223
    .247592

    18
    .064051
    .2334335
    0.27
    0.784
    -.3934703
    .5215723

    19
    -.0517154
    .2676386
    -0.19
    0.847
    -.5762774
    .4728466

    20
    | .2319824
    .2172144
    1.07
    0.286
    -.19375
    .6577147

    21
    | -.206106
    .2265923
    -0.91
    0.363
    -.6502188
    .2380067

    22
    | -.1446702
    .2177375
    -0.66
    0.506
    -.5714279
    .2820874

    23
    | -.3139709
    .2339623
    -1.34
    0.180
    -.7725285
    .1445867

    24
    | -.3684769
    .2134384
    -1.73
    0.084
    -7868084
    0498546
```

```
    30 | -.1954562
    .2113287
    -0.92
    0.355
    -.6096528
    .2187403

    31 | -.3401726
    .2291759
    -1.48
    0.138
    -.7893492
    .109004

    32 | -.5411953
    .2278077
    -2.38
    0.018
    -.9876902
    -.0947003

    33 | -.0959415
    .224524
    -0.43
    0.669
    -.5360005
    .3441176

    34 | -.0784265
    .2257681
    -0.35
    0.728
    -.520924
    .3640709

                                                                                                                                                                                -.520924 .3640709
-.198193 .6614222

    34 | -.0764205
    .2257681
    -0.35
    0.728
    -.520924
    .3640709

    35 | .2316146
    .2192936
    1.06
    0.291
    -.198193
    .6614222

    36 | -.1858542
    .2363229
    -0.79
    0.432
    -.6490385
    .2773301

    37 | -.2027545
    .220019
    -0.92
    0.357
    -.6339838
    .2284747

    38 | -.0854823
    .2125973
    -0.40
    0.688
    -.5021654
    .3312009

    39 | -.2256314
    .2321333
    -0.97
    0.331
    -.6806044
    .2293416

    40 | -.3822187
    .2193708
    -1.74
    0.081
    -.8121775
    .0477401

    41 | -.3368566
    .2328396
    -1.45
    0.148
    -.7932139
    .1195006

    42 | .0006179
    .2126976
    0.00
    0.998
    -.4162618
    .4174076

      41
      -.3368566
      .2328396
      -1.45
      0.148
      -.7932139
      .1195006

      42
      .0006179
      .2126976
      0.00
      0.998
      -.4162618
      .4174976

      43
      -.1657875
      .2370676
      -0.70
      0.484
      -.6304316
      .2988565

      44
      -.4179486
      .2296329
      -1.82
      0.069
      -.8680209
      .0321236

      45
      .1655213
      .2169989
      0.76
      0.446
      -.2597887
      .5908313

      46
      -.2367851
      .2121147
      -1.12
      0.264
      -.6525223
      .1789521

      47
      -.3235365
      .2220327
      -1.46
      0.145
      -.7587126
      .1116395

      48
      -.3320531
      .2137069
      -1.55
      0.120
      -.750911
      .0868047

      49
      .1894702
      .2320929
      0.82
      0.414
      -.2654234
      .6443639

      50
      -.184118
      .2171721
      -0.85
      0.397
      -.6097675
      .2415315

      51
      .2037137
      .2118147
      0.96
      0.336
      -.2114355
      .6188629

                                                                                                                                0.00 0.998 -.4162618 .4174976

-0.70 0.484 -.6304316 .2988565

-1.82 0.069 -.8680209 .0321236

0.76 0.446 -.2597887 .5908313
     _cons | 3.319672 3.903887 0.85 0.395 -4.331806 10.97115
                                                                                                                                   0.85 0.395 -4.331806 10.97115
491 \text{ scalar } r2 = e(r2 p)
492 margins, dydx(overconfidence mlp) post
                                                                                                                                      Number of obs = 12,539
     Average marginal effects
    Model VCE : Robust
    Expression : Pr(retire_dummy), predict()
dy/dx w.r.t. : overconfidence_mlp
                                                                               Delta-method

Selfa-method

Polita-method

Delta-method

Polita-method

Delta-method

Delta-method

Delta-method

Delta-method

Delta-method

Delta-method

Delta-method

Delta-method

Delta-method
                                                                      dy/dx Std. Err.
     overconfidence mlp | -.558836 .0879363 -6.36 0.000 -.7311881 -.386484
493 outreg2 using "${tables dir}/MLP het.tex", tex append addstat(Pseudo R-squared, r2)
                               addtext(Sample, High Lit., Demo. chars., Yes, Year dummies, Yes, State dummi
    > es, Yes) ///
                              ctitle("Readiness")
     ../outputs/tables/MLP het.tex
     dir : seeout
495 *** precautionary saving
496 ***** low true literacy subgroup
497 logit precaution_dummy overconfidence_mlp `household X' ///
                            i.year i.state cate if fin low dummy == 1 [pw=weights]
                                             log pseudolikelihood = -3717.9486
    Iteration 0:
    Iteration 0: log pseudolikelihood = -3717.9486
Iteration 1: log pseudolikelihood = -3356.6527
Iteration 2: log pseudolikelihood = -3344.63
                                          log pseudolikelihood = -3344.5865
log pseudolikelihood = -3344.5865
     Iteration 3:
    Iteration 4:
                                                                                                                                       Number of obs = 5,886
Wald chi2(62) = 460.39
Prob > chi2 = 0.0000
Pseudo R2 = 0.1004
    Logistic regression
    Log pseudolikelihood = -3344.5865
                                                                                                                                       Pseudo R2
```

| <br>  precaution_dummy<br>           | Coef.               | Robust<br>Std. Err.  | Z<br>          | P> z           | [95% Conf.             | Interval]            |
|--------------------------------------|---------------------|----------------------|----------------|----------------|------------------------|----------------------|
| overconfidence_mlp                   | 1.211505<br>0959209 | .1195971<br>.0139865 | 10.13<br>-6.86 | 0.000          | .9770993<br>123334     | 1.445911<br>0685078  |
| age  <br>age2                        | .00107              | .0001575             | 6.79           | 0.000          | .0007613               | .0013787             |
| logincome                            | -1.592923           | .8432183             | -1.89          | 0.059          | -3.2456                | .0597549             |
| logincome2  <br>female dummy         | .104181<br>0924097  | .041095<br>.0782245  | 2.54<br>-1.18  | 0.011<br>0.237 | .0236362<br>2457269    | .1847258<br>.0609076 |
| nonwhite dummy                       | 0125998             | .082474              | -0.15          | 0.879          | 1742458                | .1490462             |
| marital_dummy                        | .2053835            | .0835496             | 2.46           | 0.014          | .0416294               | .3691377             |
| high_school_dummy  <br>college_dummy | .4004828            | .1372764<br>.0885501 | 2.92<br>4.30   | 0.004          | .131426<br>.2068773    | .6695395<br>.5539871 |
| year  <br>2015                       | .0063033            | .0973488             | 0.06           | 0.948          | 1844967                | .1971034             |
| 2018                                 | .0685241            | .0942289             | 0.73           | 0.467          | 1161611                | .2532093             |
| state_cate  <br>2                    | .2552015            | .3427682             | 0.74           | 0.457          | 4166118                | .9270147             |
|                                      | 2206791             | .3296846             | -0.67          | 0.503          | 866849                 | .4254907             |
| 4                                    | 5203241             | .3050877             | -1.71          | 0.088          | -1.118285              | .0776368             |
| 3  <br>4  <br>5  <br>6               | 1866646<br>3426026  | .2761714<br>.3287832 | -0.68<br>-1.04 | 0.499<br>0.297 | 7279505<br>9870058     | .3546213<br>.3018005 |
| 7                                    | 5586142             | .3355268             | -1.66          | 0.096          | -1.216235              | .0990062             |
| 8   9                                | 4653541<br>1195212  | .3456557<br>.3140887 | -1.35<br>-0.38 | 0.178<br>0.704 | -1.142827<br>7351238   | .2121186<br>.4960814 |
| 10                                   | 4056005             | .2959976             | -1.37          | 0.171          | 9857451                | .1745441             |
| 11  <br>12                           | 3510255<br>3422186  | .2951494<br>.3449189 | -1.19<br>-0.99 | 0.234<br>0.321 | 9295076<br>-1.018247   | .2274566             |
| 13                                   | 2415747             | .3551402             | -0.99          | 0.321          | 9376366                | .4544872             |
| 14                                   | 0284683             | .2891515             | -0.10          | 0.922          | 5951949                | .5382582             |
| 15  <br>16                           | 8233804<br>4333541  | .3442973<br>.3430522 | -2.39<br>-1.26 | 0.017<br>0.207 | -1.498191<br>-1.105724 | 14857<br>.2390159    |
| 17                                   | 1528935             | .3212354             | -0.48          | 0.634          | 7825032                | .4767163             |
| 18  <br>19                           | 2552875<br>2638638  | .3114752<br>.3041203 | -0.82<br>-0.87 | 0.412<br>0.386 | 8657676<br>8599287     | .3551927<br>.3322011 |
| 20                                   | 5828899             | .3351416             | -1.74          | 0.082          | -1.239755              | .0739755             |
| 21  <br>22                           | 8205489<br>5483845  | .3212106<br>.3286789 | -2.55<br>-1.67 | 0.011<br>0.095 | -1.45011<br>-1.192583  | 1909877<br>.0958143  |
| 23                                   | 381792              | .2968274             | -1.29          | 0.198          | 963563                 | .199979              |
| 24  <br>25                           | 2387003<br>3230135  | .3148033<br>.2917791 | -0.76<br>-1.11 | 0.448<br>0.268 | 8557034<br>8948901     | .3783028<br>.248863  |
| 26                                   | 5533768             | .313458              | -1.77          | 0.200          | -1.167743              | .0609896             |
| 27                                   | -1.164028           | .4481177             | -2.60          | 0.009          | -2.042323              | 2857336              |
| 28  <br>29                           | 1165231<br>4972777  | .3370374<br>.3188085 | -0.35<br>-1.56 | 0.730<br>0.119 | 7771042<br>-1.122131   | .544058<br>.1275756  |
| 30                                   | .1873365            | .3235175             | 0.58           | 0.563          | 4467461                | .821419              |
| 31  <br>32                           | 9185374<br>1279191  | .3010555<br>.3529238 | -3.05<br>-0.36 | 0.002<br>0.717 | -1.508595<br>8196371   | 3284795<br>.5637989  |
| 33                                   | 3124952             | .2698722             | -1.16          | 0.247          | 8414351                | .2164446             |
| 34  <br>35                           | 0372202<br>.4387103 | .2837706<br>.3231718 | -0.13<br>1.36  | 0.896<br>0.175 | 5934003<br>1946948     | .5189598<br>1.072115 |
| 36                                   | 1669092             | .3076775             | -0.54          | 0.587          | 769946                 | .4361276             |
| 37                                   | 8790974             | .3375979             | -2.60          | 0.009          | -1.540777              | 2174177              |
| 38  <br>39                           | 3520992<br>7667095  | .3140307             | -1.12<br>-2.48 | 0.262<br>0.013 | 9675881<br>-1.372799   | .2633897<br>1606203  |
| 40                                   | 5327512             | .3206777             | -1.66          | 0.097          | -1.161268              | .0957656             |
| 41  <br>42                           | 217654<br>7284791   | .2991473<br>.3763047 | -0.73<br>-1.94 | 0.467<br>0.053 | 8039719<br>-1.466023   | .3686638             |
| 43                                   | 2377349             | .297708              | -0.80          | 0.425          | 8212319                | .3457621             |
| 44  <br>45                           | 1273077<br>6637909  | .2758566<br>.3754329 | -0.46<br>-1.77 | 0.644<br>0.077 | 6679767<br>-1.399626   | .4133613<br>.0720441 |
| 45   46                              | 5261251             | .3607941             | -1.77          | 0.077          | -1.399626              | .1810184             |
| 47                                   | 4343371             | .3193626             | -1.36          | 0.174          | -1.060276              | .1916022             |
| 48  <br>49                           | 4343053<br>6917077  | .2910675<br>.319964  | -1.49<br>-2.16 | 0.136<br>0.031 | -1.004787<br>-1.318826 | .1361765<br>0645898  |
| 50  <br>51                           | 786955<br>8592398   | .3452116             | -2.28<br>-2.28 | 0.023          | -1.463557<br>-1.598435 | 1103526<br>1200451   |
| _cons                                | 5.442046            | 4.307491             | 1.26           | 0.206          | -3.000482              | 13.88457             |

```
______
498 scalar r2 = e(r2_p)
499 margins, dydx(overconfidence mlp) post
                                        Number of obs = 5,886
 Average marginal effects
 Model VCE : Robust
 Expression : Pr(precaution_dummy), predict()
dy/dx w.r.t. : overconfidence_mlp
 ______
                       Delta-method
 | dy/dx Std. Err. z P>|z| [95% Conf. Interval]
 overconfidence_mlp | .201378 .0191309 10.53 0.000 .1638821 .2388738
                   _____
500 outreg2 using "${tables dir}/MLP het.tex", tex append addstat(Pseudo R-squared, r2)
         addtext(Sample, Low Lit., Demo. chars., Yes, Year dummies, Yes, State dummie
 > s, Yes) ///
   ctitle("Precaution")
 ../outputs/tables/MLP het.tex
 dir : seeout
501
502 **** high true literacy subgroup
503 logit precaution_dummy overconfidence_mlp `household X' ///
   i.year i.state_cate if fin high dummy == 1 [pw=weights]
 Iteration 0: log pseudolikelihood = -6836.5088
Iteration 1: log pseudolikelihood = -5934.1703
Iteration 2: log pseudolikelihood = -5909.6227
Iteration 3: log pseudolikelihood = -5909.5251
 Iteration 4: log pseudolikelihood = -5909.5251
                                        Number of obs = 12,539
Wald chi2(62) = 1134.39
Prob > chi2 = 0.0000
Pseudo R2 = 0.1356
 Logistic regression
 Log pseudolikelihood = -5909.5251
                             Robust
  precaution dummy | Coef. Std. Err.
                                        z P>|z| [95% Conf. Interval]
 year |
            2015 | .3099929 .0609035 5.09 0.000 .1906242 .4293616
2018 | .3627851 .0650636 5.58 0.000 .2352628 .4903075
        state cate |
```

504 scalar r2 = e(r2 p)

505 margins, dydx(overconfidence mlp) post

Average marginal effects Number of obs = 12,539

Model VCE : Robust

Expression : Pr(precaution\_dummy), predict()

dy/dx w.r.t. : overconfidence mlp

Delta-method | dy/dx Std. Err. z P>|z| [95% Conf. Interval] | overconfidence\_mlp | -.5901815 .0735401 -8.03 0.000 -.7343175 -.4460455

```
506 outreg2 using "${tables dir}/MLP het.tex", tex append addstat(Pseudo R-squared, r2)
 > ///
            addtext(Sample, High Lit., Demo. chars., Yes, Year dummies, Yes, State dummi
  > es, Yes) ///
  > ctitle("Precaution")
  ../outputs/tables/MLP het.tex
 dir : seeout
508 *** financial market participation
509 ***** low true literacy subgroup
510 logit fin par dummy overconfidence mlp `household X' ///
            i.year i.state_cate if fin_low_dummy == 1 [pw=weights]
                 log pseudolikelihood = -2155.857
  Iteration 0:
  Iteration 1:
                log pseudolikelihood = -1889.6565
                log pseudolikelihood = -1769.0621
log pseudolikelihood = -1764.7839
  Iteration 2:
  Iteration 3:
                 log pseudolikelihood = -1764.7713
  Iteration 4:
  Iteration 5:
                 log pseudolikelihood = -1764.7713
                                                      Number of obs = 5,886

Wald chi2(62) = 560.00

Prob > chi2 = 0.0000

Pseudo R2 = 0.1814
  Logistic regression
                                                                                0.1814
  Log pseudolikelihood = -1764.7713
                                                      Pseudo R2
                                       Robust
      fin par dummy | Coef. Std. Err. z P>|z| [95% Conf. Interval]
            year |
                .0875288
                                                                                    -.0279072
          state cate |
                      5
                    6
                   7
                   8
                                                                                   1.346511
                      9
                  10
                  11
                  12
                  13
                  14
                      1.5
                  16
                  17
                  18 I
                  19
                  20
                  21 I

    21
    -.3613363
    .4423762
    0.00
    0.363
    -.4637091
    1.246362

    22
    -.4889344
    .5350099
    -0.91
    0.361
    -1.537535
    .5596657

    23
    .2306577
    .4408721
    0.52
    0.601
    -.6334357
    1.094751

    24
    -.1191915
    .4790846
    -0.25
    0.804
    -1.05818
    .8197972

    25
    -.3827288
    .4909813
    -0.78
    0.436
    -1.345034
    .5795769

    26
    .2294384
    .4501069
    0.51
    0.610
    -.6527548
    1.111632

    27
    .4039637
    .5220341
    0.77
    0.439
    -.6192043
    1.427132
```

```
cons | -11.37756 6.921158
                                                  -1.64 0.100 -24.94278 2.187663
511 \text{ scalar } r2 = e(r2 p)
512 margins, dydx(overconfidence mlp) post
                                                   Number of obs = 5,886
  Average marginal effects
 Model VCE : Robust
 Expression : Pr(fin_par_dummy), predict()
dy/dx w.r.t. : overconfidence_mlp
                     | Delta-method
| dy/dx Std. Err. z P>|z| [95% Conf. Interval]
  overconfidence mlp | .0943189 .0110886 8.51 0.000 .0725856 .1160523
513 outreg2 using "${tables dir}/MLP het.tex", tex append addstat(Pseudo R-squared, r2)
            addtext(Sample, Low Lit., Demo. chars., Yes, Year dummies, Yes, State dummie
  > s, Yes) ///
           ctitle("Participation")
  ../outputs/tables/MLP_het.tex
  dir : seeout
514
515 **** high true literacy subgroup
516 logit fin_par_dummy overconfidence mlp `household X' ///
           i.year i.state cate if fin high dummy == \overline{1} [pw=weights]
                log pseudolikelihood = -7436.5574
 Iteration 0:
  Iteration 1:
                log pseudolikelihood = -6619.5792
 Iteration 2: log pseudolikelihood = -6615.6214
Iteration 3: log pseudolikelihood = -6615.6202
Iteration 4: log pseudolikelihood = -6615.6202
                                                    Number of obs = 12,539
Wald chi2(62) = 998.71
Prob > chi2 = 0.0000
Pseudo R2 = 0.1104
  Logistic regression
 Log pseudolikelihood = -6615.6202
```

0.17 0.867

-7.56208 8.979083

cons | .7085018 4.219762

```
______
517 \text{ scalar } r2 = e(r2 p)
518 margins, dydx(overconfidence_mlp) post
                                       Number of obs = 12,539
 Average marginal effects
 Model VCE
          : Robust
 Expression : Pr(fin_par_dummy), predict()
dy/dx w.r.t. : overconfidence_mlp
 ______
                      Delta-method
 | dy/dx Std. Err. z P>|z| [95% Conf. Interval]
 overconfidence_mlp | -.5662993 .0825256 -6.86 0.000 -.7280466 -.4045521
519 outreg2 using "${tables dir}/MLP het.tex", tex word append addstat(Pseudo R-squared,
         addtext(Sample, High Lit., Demo. chars., Yes, Year dummies, Yes, State dummi
 > es, Yes) ///
    ctitle("Participation")
 ../outputs/tables/MLP het.tex
 ../outputs/tables/MLP het.rtf
 dir : seeout
521 * stop capturing log and translate into pdf
522 log close analysis NFCS
      name: analysis_NFCS
      log: C:\Users\Thinkpad\Perspective\Overconfidence-Financial-Behaviors\codes\..
 > /outputs/log
 > s/analysis_log.smcl
log type: text
closed on: 11 Jun 2020, 19:05:23
```