

Below is an example of an AUR31012 Certificate III in Automotive Sales Parts Interpreter training plan(s) for core, stream, recommended and elective units, (if applicable) as per Grouping Requirements as offered by Work Skills

## AUR31012 Certificate III in Automotive Sales Interpreter

<i>10 Core Units</i>	
<u>Code</u>	<u>Unit Name</u>
AURACA2001	Establish relations with customers
AURAEA2002	Apply environmental and sustainability best practice in an automotive workplace
AURAF2004	Solve routine problems in an automotive workplace
AURAMA3004	Maintain business image
AURASA2002	Apply safe working practices in an automotive workplace
AURSAA2001	Process customer complaints
AURSCA2005	Sell products
AURSCA2006	Promote products and services
AURSLA2001	Apply legal requirements relating to product sales
BSBITU305A	Conduct online transactions

<i>Choose only 10 Specialist Units-Parts Interpreting</i>	
<u>Code</u>	<u>Unit Name</u>
AURETR3025	Test, charge and replace batteries
AURSBA3002	Apply automotive parts interpretation process
AURSCA2001	Select automotive parts and products
BSBPRO401A	Develop product knowledge
BSBWOR204A	Use business technology
SIRXINV002A	Maintain and order stock
SIRXMER201	Merchandise products
AURAF2003	Communicate effectively in an automotive workplace
AURACA3003	Build customer relations
AURSCA2004	Carry out cash, credit and funds transfers
AURSCA2003	Apply sales procedures