

See below an example of BSB40212 Certificate IV in Business training plan(s) for core, stream, recommended and elective units, (if applicable) as per Grouping Requirements as offered by Work Skills

## BSB40212 Certificate IV in Business Example

### *BSB40212 Certificate IV in Business*

#### Compulsory Core Unit

<u>Code</u>	<u>Unit Name</u>
BSBWHS401A	Implement and monitor WHS policies, procedures and programs to meet legislative requirements

### *BSB40212 Certificate IV in Business*

<u>Code</u>	<u>Unit Name</u>
<i>Elective Units List 1 (Choose at least 5 but as many as 9)</i>	
BSBCUS402B	Address customer needs
BSBADM405B	Organise meetings
BSBCMM401A	Make a presentation
BSBMKG413A	Promote products and services
BSBMKG414B	Undertake marketing activities
BSBLED401A	Develop teams and individuals
BSBINN301A	Promote innovation in a team environment
BSBITU401A	Design and develop complex text documents
BSBWRT401A	Write complex documents
BSBCUS401B	Coordinate implementation of customer service strategies
BSBREL401A	Establish networks
BSBSUS301A	Implement and monitor environmentally sustainable work practices