

SHARIQ AHMAD

Sales Executives



PERSONAL PROFILE

As someone who can identify the need of customers for effective solutions, I am committed to high -quality service that ensures a positive experience.

GET IN TOUCH!

Email; shariqahmad60@gmail.com
Linkedin- shariq-ahmad0429b8142

Mobile Number;- 8171328752

Location;- Mussoorie, Dehradun

PERSONALITY HIGHLIGHTS

- Cheerful disposition
- Neat and well-organized
- Motivated by problem solving
- Independent worker
- Works well with deadlines
- Collaborative and efficient

TRAINING

- Handling Merchandising & stock
- Piloting & PnL training.
- Trained on warehouse working process.
- Trained on accounting operation of the store.
- Trained on Fire & safety tools.

CERTIFICATE

- NIIT certificate course (2014)
- FAT/FRT training

WORK EXPERIENCE

DECATHLON SPORTS INDIA Ltd

Sales Executives

Sep 2019 - Feb 2021

- Managed entire store operations with heavy foot traffic.
- Department Leader on daily basic.
- To develop Sales & Marketing plans to increase the revenue
- To ensure each customer provide positive shopping experience with the use of cheerful attitude.
- To manage daily activities & operation of sales floor, front end & customer service & cash office area.
- To keep my department layout commercially optimized.
- Keeping Inventory record for the department.
- Accountable for merchandising & stock ordering.

Key Achievements:-

- Best **Efficient Employee** of the month.
- Three times consecutive **Best Cashier of the Month.**
- **Lowering discrepancy** for the department to less than <0.5%.

JAYPEE RESIDENCY MANOR

Dec 2018 - Aug 2019

- Sales & Reservation for 135 rooms.
- Front Office Guest Assistance.
- Managing Health Club & Leisure mall activity.

PROJECTS

- Customer Relationship Manager;- Dealing in online/offline returns & defective products for the store.
- Worked with User Happiness Team at all India level.
- Roaster making for the Department.
- Lead the Reserve & Collect project for the store.
- POC for the Online orders/delivery for the North Zone.