



ABOO KUPPANATH



CONTACT

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Kerala India



OBJECTIVE

About me, I am an Indian international experienced personal, morethan thirteen years fmcg field in Dubai Uae, searching suitable job opportunities fit to my knowledge and experience,



EXPERIENCE

National training and developing establishment dubai uae

01.01.2005 - 28.04.2007

Van sales representative

Worked as a Van Sales Representative at(NTDE) Dubai uae, fmcg experience with international and local products with hht using experience, especially(POKKA VITAEN C And FRUIT Juices)

Baqer mohebi enterprises dubai uae

15.05.2007 - 05.07.2018

Sales representative

Worked as a sales representative at(BME) consumer division with international and local products, especially (Britannia) products uae licence holder,

Baqer mohebi enterprises dubai uae

05.07.2018 - 28.10.2020

Sales executive

Worked as a sales executive at(BME) consumer division



EDUCATION

Kerala government board of secondary education

1993

SSLC
Pass

University of calicut

2003

BA (final year exam completed not passed)
Failed



SKILLS

=Sales =team building
=problem solving =decision making
=merchandising
=customer relation management
=follow up payments
=posm fixing
=new sku marketing
=implementation of msl every shops
=computer knowledge



ACHIEVEMENTS & AWARDS

Every month target achieving history, best sales award on continuous years, and new sku distribution award from britannia cake rusk, and distribution award from hitchler confectionery Germany,

Selected to train new joining junior sales team,



LANGUAGES

English, malayalam, Arabic, hindi, Tamil, urdu



REFERENCE

Babu kaimal - "Baqer mohebi enterprises dubai uae "

Sales manager bcd
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PROJECTS



Route scanning drive

Experience in route scanning to find more customers,



New products launching drive

New product launching drive with advertised vehicles dubais busy roads and streets,



ADDITIONAL INFORMATION

Uae licence holder, uae licence is very easy to convert to UK licence without new test,



DRIVING LICENCE



Uae lmv holder (uae licence is very easy to convert in to UK licence without new test)