

# CURRICULUM VITAE

## **BHANU PRATAP SINGH**

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Areas of Interest : Portfolio Management, Team Management,  
Customer Relationship and Business Development.

## **CAREER OBJECTIVE:**

To be a part of an organization where continuous learning & growth is assured and fulfilling my expectations out of my knowledge and skills. Aspiring to have a good career path with my interest and ability to learn and deliver the results.

## **EDUCATIONAL QUALIFICATIONS:**

Course/Degree	College/School	University/Board	Year	%/CGPA
MBA	Doon Business School	UTU	2019	77.09%
BBA	Dr. Virendra Swarup Institute of Professional Studies, Kanpur	UPTU	2016	67.04%
XII	Florets International School, Kanpur	C.B.S.E. Board	2013	77.60%
X	Kendriya Vidyalaya No. 1 Armapur, Kanpur	C.B.S.E. Board	2010	62.70%

## **WORK EXPERIENCE:**

### **IDFC FIRST BANK Ltd.**

2+ Years of experience from July 09, 2019 – Nov 15, 2021 with the bank as Branch Sales Manager currently and earlier as Territory Manager of Asset Department with KRA as handling Sales Team and Co-ordinator, Building relation with Vendors, Business Development etc.

### **HDFC BANK Ltd.**

Working for bank from Nov 16, 2021 as Sales Manager in Business cards team and here KRA is handling team, building relation with branch staff, Dip staff etc. to get the desired business for core product and x-sell products too.

### **INTERSHIP INFORMATIONS:**

- **BAJAJ CAPITAL Ltd.**

Position of management trainee under program of Wealth management and Financial Planner.

- **SONY INDIA Ltd.**

45 days Internship as sales executive of Sony India at RAMA Stores in Kanpur and achieved target of selling 100units of LED TVs with surplus of 27 units along with other products of Sony like Sound system, Headphones, etc.

- **FUTURE GROUP**

Training of 7 days as Sales executive at Big Bazaar in Kanpur. Direct interaction with the customers and query handling were the main areas of responsibilities assigned during the period of internship.

### **EXTRA CURRICULAR ACTIVITIES:**

Class Representative: BBA

Participated in 'Solo singing' of Inter College competition of Graduation named "SRIJAN".

### **SKILLS:**

Computer Skills: MS Office

Languages Known: Hindi, English (LSRW), and French (Elementary)

Hobbies: Interacting with people, Exploring Internet, Reading, Singing and Cooking.

Personality Traits: Drive and Tenacity, Ambition, Psychological openness,  
Insatiable appetite for learning.

### **PERSONAL DETAILS:**

Mother's Name: Mrs. Meena Singh Chauhan

Father's Name: Mr. Balbir Singh Chauhan

Date of Birth : March 21, 1995

Permanent Address: E.W.S. 674 Awas Vikas- 3 Panki Kalyanpur Road, Kanpur.

**Date:**

**Signature:**