

Professional Summary

A Result drive professional that has more than 20 years sales and management experience with products that is considered technical and complex. Zubair Karim able to aggressively drives sales growth and profits by developing a friendly well trained sales team who are always highly visible to customer and responsive to their needs. He has hands on style of management, and one of his key strength is the ability to generate business. He is currently looking for a managerial position with an exciting and ambitious company. Business Development Manager with impressive track record of improving sales and growing company customer base. Innovative program management, strategic planning and team leadership skills. Successful team builder with exceptional communication abilities. Strategic-thinking Business Development Manager with history of transforming inefficient, underperforming operations into successful enterprises. Accomplished communicator with talent for building over-achieving teams. Dedicated to continuous improvement and achieving market-leading results.











