

# Austin Walker

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**PROFESSIONAL SUMMARY** Solutions-oriented technical consultant, specializing in telehealth and HIPAA-compliant solutions. Expertise in custom solution design, and technical presentations to C-level executives. Proven track record of improving deal closure rates and optimizing client onboarding processes.

## Solutions Engineer

CompoundLive

May 2023 - Present

- Designed and implemented custom software solutions for enterprise clients, improving client satisfaction by 30% and reducing implementation time by 70%.
- Collaborated with sales teams in pre-sales activities, contributing to a 25% increase in deal closure rates.
- Developed and delivered technical presentations and product demonstrations to C-level executives and IT decision-makers, effectively communicating complex technical concepts.
- Created comprehensive technical documentation, including API guides and integration workflows, enhancing client understanding and adoption of solutions.
- Led discovery and validation events as part of the deal cycle, guiding internal teams on best practices for demonstrating value.

## Software Engineer

Rugiet Health

Feb 2023 - Present

- Leveraged HamI, Stimulus Reflex, Stimulus.js, and Ruby to implement key features enhancing product functionality and user experience.
- Developed custom solutions within Ruby on Rails framework to meet unique needs of 5 out of 6 new clients, directly enabling successful client onboarding and retention. Implemented multi-product sales functionality, significantly expanding customer reach and product offerings.
- Integrated OpenWeather API to ensure safe product delivery, improving customer satisfaction, reducing product loss, and reducing shipping overhead by 10%.
- Created an internal Sales CRM, optimizing sales processes and customer relationship management.
- Engineered customizable customer journeys by extracting software features into dynamic modules, allowing for personalized user experiences and improved product flexibility.
- Led implementation of HIPAA-compliant best practices during code reviews, resulting in a 8% reduction in bug reports and enhanced data security protocols for sensitive healthcare information.
- Spearheaded implementation of a 2-week sprint cycle and structured retrospective format, driving a 16% increase in sprint point completion and enhancing overall team productivity.

## Full Stack Web Development, Lead Instructor

LEARN Academy

Apr 2021 - Feb 2023

- Designed and delivered 120+ comprehensive lectures on full stack web development, covering React, Ruby on Rails, NodeJS, REST APIs, SQL databases, Git, and OOP principles, resulting in a 95% student satisfaction rate.
- Spearheaded the implementation of remote learning tools (Zoom, Slack, Notion) to create an engaging virtual classroom environment, increasing student participation by 30%.
- Guided 170 students across nine cohorts to proficiency in full stack development, with 85% successfully transitioning into tech roles within 6 months of program completion.
- Conducted over 200 code reviews and managed 450+ student assessments via GitHub Classroom, providing actionable feedback that accelerated learning progress by an average of 20%.

## LANGUAGES & TECHNOLOGIES

**Languages and Frameworks:** React, React Native, Javascript, SQL, NoSQL, Ruby, Ruby on Rails, Active Record, Active Storage.

**Technologies:** Git, GitHub, PostgreSQL, Node, MongoDB, Heroku, JWT, Slack, Zoom, Wordpress, LLM, ChatGpt, OpenAI API, Llama2

**Services:** Shipstation, Authorize.net, Google Classroom, Zoom, WithPerson, HuggingFace, AWS: LightSail, S3, ECS, Elastic BeanStalk

## TECHNICAL EDUCATION

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**LEARN Academy Coding Bootcamp**, San Diego, CA  
Certificate, Full Stack Web Development

2020