

Walter Jojola

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EDUCATION

Brigham Young University

Pre-Business, Minor in Chemistry

▪ GPA: 3.64 / 4.00

▪ Active Participant in BYU clubs: Finance Society, Investment Banking Association, Marketing Club

Provo, UT

December 2027

EXPERIENCE

Platinum Bridge

Research analyst Intern

▪ Evaluated companies based on investment criteria informing strategic decisions for potential investments

▪ Utilized Pitchbook for in-depth transaction research, identifying high-investment-activity industries

▪ Exhibited meticulous attention to detail while compiling data on target companies, ensuring accurate information

▪ Crafted contact statements for CEO outreach, optimizing communication strategies and cultivating connections

Remote

May 28th, 2025 – Present

Malt Records

Business Owner

▪ Collaborated with musicians and composers to produce high-quality classical recordings

▪ Led recording sessions and provided technical expertise for live performances and studio productions

▪ Recorded and edited 100+ projects using Pro Tools, applying advanced mixing and mastering techniques

▪ Helped develop marketing campaigns to drive revenue for start-up companies to reach financial targets

Specific Experience Building Revenue with Sylora

▪ Organized initial market positioning to promote product to a target audience for quick conversion of sales

▪ Led efforts to survey, understand market expectations, and adjust product offering to optimize customer satisfaction

United States

Jan 2022 – Present

New York Networking Trip

Firm visit

▪ Selected to participate in BYU-led networking trek focused on Private Wealth Management across leading firms

▪ Met with professionals from Golman Sachs, JP Morgan, Citi, Corient, Iconiq and Pathstone to discuss best practices

▪ Gained insight on risk diversification strategies fit to UHNW client portfolios amid current macroeconomic uncertainty

Manhattan, New York

April 28th-30th, 2025

Enlite Home

Solar Sales Consultant

▪ Developed a tailored sales strategy and pitching with team, leading to a 15% increase in customer conversions

▪ Closed \$435,000 in solar contracts, exceeding sales targets consistently and trained new field reps to pitch effectively

New Haven, CT

Apr 2023 – Oct 2024

Lennar Homes Real Estate

Administrative Assistant

▪ Managed scheduling for 4+ sites, ensuring smooth operations in a fast-paced real estate market

▪ Handled and organized financial reports and transaction documentation using Excel

▪ Provided operational support and improved workflow efficiency in cross-functional teams

Provo, UT

Apr – Sep 2021

LEADERSHIP & SERVICE

The Church of Jesus Christ of Latter-day Saints

Volunteer Representative – Mexico Puebla South & Colorado Denver South Mission

▪ Trained and supervised new missionaries, fostering leadership and adaptability

▪ Led community outreach efforts, positively impacting local communities through service initiatives

▪ Coordinated weekly strategic planning sessions to increase efficiency and goal attainment.

Puebla, MX & Glenwood Springs, CO

Apr 2019 – Mar 2021

SKILLS & INTERESTS

▪ Fluent in Spanish; strong professional communication and negotiation abilities

▪ Proficient in musical transcription, marketing strategies, and audio production tools

▪ Passionate about commercial audio production, music composition, and marketing strategy development