# **Business Model Canvas - Free**

Category: Getting Started | Access: Free

## What Is the Business Model Canvas?

The BMC is a visual framework with 9 key building blocks to describe how a company creates, delivers, and captures value. It's perfect for startup planning.

## The 9 Building Blocks

- 1. Customer Segments
- 2. Value Propositions
- 3. Channels
- 4. Customer Relationships
- 5. Revenue Streams
- 6. Key Resources
- 7. Key Activities
- 8. Key Partnerships
- 9. Cost Structure

## **Beginner Tips**

- Start with Value Propositions
- Keep it simple and focused
- Revisit after talking to customers

## **Al Prompt**

"Help me fill in a Business Model Canvas for a [describe your business idea or industry]."

## **Downloadables**

- BMC Starter Template (Google Docs)
- Blank BMC Canvas (PDF)