# Introduction and Solving Equations

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# Model Meets Data: A "Typical" JMP Today

- Motivational facts: may include reduced-form results
- Model:
  - Setup and equilibrium
  - Theoretical results: key mechanisms
- Bring model to data
  - Estimate key parameters
  - Calibrate other parameters
- Counterfactuals
  - Quantify existing or proposed policies/shocks
  - Optimal policies

## Why Guide Empirics by Theories?

- Lucas critique:
  - It is naive to try to predict the effects of a change in economic policy entirely on the basis of relationships observed in historical data
  - Policy evaluation should base on deep/structural parameters
  - How deep? Depend on your questions and theoretical interpretations
    - Tariffs ⇒ Employment: Firm productivities can be regarded as "deep"
    - Innovation subsidies ⇒ Employment: Firm productivities are not "deep" (an outcome of innovation investments)
- Example: Gravity equation

### **Gravity Equation**

- The "naive" gravity equation proposed by Tinbergen (1962)

$$\log X_{in} = -\epsilon \log (1 + t_{in}) + D'_{in}\gamma + \alpha X_i + \beta X_n + u_{in}, \tag{1}$$

where  $X_{in}$  is the total export from country i to n,  $t_{in}$  is the tariff rates of country n on imports from country i,  $D_{in}$  is a vector of distance measures such as physical distance, common border, common language, and so on.  $X_i$  is the total expenditure of country i

- The fixed-effect gravity equation:

$$\log X_{in} = -\epsilon \log (1 + t_{in}) + D'_{in}\gamma + fe_i + fe_n + u_{in}, \qquad (2)$$

where the fixed effects  $fe_i$  and  $fe_n$  do not only absorb the total expenditure but also all factors that are exporter- or importer-specific

- Tariff ⇒ Trade flows
  - What does  $\epsilon$  measure?
  - Tariff  $\Rightarrow$  Wage  $\Rightarrow$  Expenditure  $\Rightarrow$  Trade flows?

## Structural gravity equation: Armington Model

 N countries. Each country i produces a distinctive variety of goods. Consumers in country n has a CES preference over all varieties:

$$U_{n} = \left[\sum_{i=1}^{N} C_{in}^{\frac{\sigma-1}{\sigma}}\right]^{\frac{\sigma}{\sigma-1}}, \quad \sigma > 1,$$
(3)

where  $C_{in}$  is the quantity of goods from country i consumed in country n

- Country i is endowed with  $L_i$  workers. The variety i is produced using labor under perfect competition. The unit cost of producing good i is

$$c_i = \frac{w_i}{A_i},\tag{4}$$

where  $w_i$  is the wage and  $A_i$  is the productivity in country i

- Exporting from country *i* to *n* incurs
  - an iceberg trade cost,  $au_{\mathit{in}} \geq 1$ , with  $au_{\mathit{ii}} = 1$
  - an import tariff,  $t_{in} \geq 0$ , with  $t_{ii} = 0$

### Armington Model: Equilibrium

- Let  $X_n$  be the total expenditure in country n and  $X_{in}$  be the value of exports from i to n. Then bilateral trade share can be expressed as

$$\lambda_{in} \equiv \frac{X_{in}}{X_n} = \left[\frac{w_i \kappa_{in}}{A_i}\right]^{1-\sigma} P_n^{\sigma-1}, \quad \kappa_{in} \equiv \tau_{in} \left(1 + t_{in}\right), \tag{5}$$

where 
$$P_n = \left[\sum_{i=1}^N \left[\frac{w_i \kappa_{in}}{A_i}\right]^{1-\sigma}\right]^{\frac{1}{1-\sigma}}$$

- Labor market clearing:

$$w_i L_i = \sum_{n=1}^N \frac{1}{1 + t_{in}} \lambda_{in} X_n. \tag{6}$$

- Total expenditure equates total income:

$$X_n = w_n L_n + \sum_{i=1}^N \frac{t_{in}}{1 + t_{in}} \lambda_{in} X_n. \tag{7}$$

- Welfare measure: real income

$$U_i = \frac{X_i}{P_i}. (8)$$

# Armington Model: Gravity

- Equation (5) can be re-written into

$$\log\left(X_{in}\right) = -\left(\sigma - 1\right)\log\left(1 + t_{in}\right) - \left(\sigma - 1\right)\log\tau_{in} + \left(\sigma - 1\right)\log\left(\frac{w_i}{A_i}\right) + \log\left(P_n^{\sigma - 1}X_n\right) \tag{9}$$

- Suppose that  $\tau_{in} = D'_{in}\tilde{\gamma} + \tilde{u}_{in}$ . Then we have the fixed-effect gravity equation:

$$\log X_{in} = -(\sigma - 1)\log(1 + t_{in}) + D'_{in}\gamma + fe_i + fe_n + u_{in}.$$
 (10)

- The coefficient of  $\log{(1+t_{in})}$  has a structural interpretation:  $-(\sigma-1)$ 

## Armington Model: Counterfactuals

- How do changes in  $(t_{in})$  affect trade share  $\lambda_{in}$ , considering direct and indirect effects?
- Parameters:  $(A_i, L_i, \tau_{in}, t_{in}; \sigma)$
- Equilibrium outcomes  $(w_i, X_i)$  such that

1

$$w_{i}L_{i} = \sum_{n=1}^{N} \frac{1}{1+t_{in}} \lambda_{in} X_{n}, \quad \lambda_{in} = \frac{\left(\frac{w_{i} \kappa_{in}}{A_{i}}\right)^{1-\sigma}}{\sum_{k=1}^{N} \left(\frac{w_{k} \kappa_{kn}}{A_{k}}\right)^{1-\sigma}}, \quad \kappa_{in} = \tau_{in} \left(1+t_{in}\right). \quad (11)$$

2

$$X_n = w_n L_n + \sum_{i=1}^N \frac{t_{in}}{1 + t_{in}} \lambda_{in} X_n. \tag{12}$$

- Counterfactual:
  - Solve  $(w_i, X_i)$  and  $(\lambda_{in})$  under baseline  $(t_{in})$ .
  - Do it again under alternative  $(t_{in})$ .

#### Reduced-Form vs. Structural Trade Elasticities

- Reduced-form trade elasticity:
  - Fixed-effect gravity equation:

$$\log \lambda_{in} = -(\sigma - 1)\log(1 + t_{in}) + D'_{in}\gamma + fe_i + fe_n + u_{in}$$

$$\tag{13}$$

- Ceteris paribus: capture, by design, the **direct** effect
- Structural trade elasticity:
  - $Structural\ interpretation$  of reduced-form trade elasticity: Elasticity of substitution  $\Rightarrow$  Deep parameters
  - GE counterfactual elasticity for policy evaluation:  $\Delta(1+t_{in}) \Rightarrow_{\text{Overall effects}} \Delta X_{in}$ ?

#### Reduced-Form vs. Structural Trade Elasticities

- Log-linearizing the equilibrium system: for any Z > 0, denote  $\tilde{Z} = d \log Z$ 

$$w_{i}L_{i} = \sum_{n=1}^{N} \frac{1}{1 + t_{in}} \lambda_{in} X_{n}, \quad \lambda_{in} = \frac{\left(\frac{w_{i} \kappa_{in}}{A_{i}}\right)^{1 - \sigma}}{\sum_{k=1}^{N} \left(\frac{w_{k} \kappa_{kn}}{A_{k}}\right)^{1 - \sigma}}, \quad \kappa_{in} = \tau_{in} \left(1 + t_{in}\right)$$

$$X_{n} = w_{n}L_{n} + \sum_{i=1}^{N} \frac{t_{in}}{1 + t_{in}} \lambda_{in} X_{n}$$

$$(14)$$

- Linearized system: Deriving  $\frac{\partial \log \lambda_{in}}{\partial \log(1+t_{in})}$  from a GE model

$$\tilde{w}_{i} + \tilde{L}_{i} = \sum_{n=1}^{N} \chi_{in} \left( \tilde{\lambda}_{in} + \tilde{X}_{n} - 1 + t_{in} \right), \quad \chi_{in} \equiv \frac{\frac{1}{1 + t_{in}} \lambda_{in} X_{n}}{w_{i} L_{i}}$$

$$\tilde{\lambda}_{in} = (1 - \sigma) \left( \tilde{w}_{i} + \tilde{\kappa}_{in} - \tilde{A}_{i} \right) - (1 - \sigma) \sum_{k=1}^{N} \lambda_{kn} \left( \tilde{w}_{k} + \tilde{\kappa}_{kn} - \tilde{A}_{k} \right), \quad \tilde{\kappa}_{in} \equiv \tilde{\tau}_{in} + 1 + t_{in}$$

$$\tilde{X}_{n} = \frac{w_{n} L_{n}}{X_{n}} \left( \tilde{w}_{n} + \tilde{L}_{n} \right) + \sum_{k=1}^{N} \left[ \frac{t_{in} \lambda_{in}}{1 + t_{in}} \left( \tilde{\lambda}_{in} + \tilde{X}_{n} \right) + \frac{\lambda_{in}}{1 + t_{in}} \right]$$
(15)

### Structural Modeling

- Theoretical model:  $F(Y, X, \theta) = 0$ : Y: equilibrium outcomes; X: policies;  $\theta$ : deep parameters
- Model characterization: properties of the equilibrium; elasticities  $\nabla_X Y$ , given  $\theta$
- Empirical model:  $G(Y, X, \theta, \varepsilon) = 0$ :  $\varepsilon$ : structural errors to fit the data
- Solve the model: Given  $\theta$  and  $\varepsilon$ , solve (X,Y) from  $G(Y,X,\theta,\varepsilon)=0$
- Bring the model to the data:  $G(Y, X, \theta, \varepsilon) = 0 + \text{Data on } (X, Y) + \text{Assumptions} \Rightarrow \theta$
- Counterfactuals: Given  $\theta$ , changes in  $X \Rightarrow$  changes in Y

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- #5 Economic models can be used to address sample selection problems in regressions
  - e.g. Irarrazabal, Moxnes, and Opromolla (2013)

#### Trade-offs

- Structural modeling:
  - Answering more questions in interest
  - Useful in policy evaluation (both actual and hypothetical policies)
  - With stronger assumptions (some may not be easily justifiable)
- Structural modeling excels in the topics with:
  - Well-established and uncontroversial theories
  - Rich data that can characterize agents' entire behaviors
  - Relevant to important policy questions

# Solving Non-Linear Equations

- General problem:

$$f(\mathbf{x}) = 0, \quad \mathbf{x} \in \mathcal{X} \subseteq \mathbb{R}^N, \quad f(\mathbf{x}) \in \mathbb{R}^N, \forall \mathbf{x} \in \mathcal{X}$$
 (16)

Example from Burden and Faires

$$3x_1 - \cos(x_2 x_3) - \frac{1}{2} = 0$$

$$x_1^2 - 81(x_2 + 0.1)^2 + \sin x_3 + 1.06 = 0$$

$$\exp[-x_1 x_2] + 20x_3 + \frac{10\pi - 3}{3} = 0$$
(17)

# Solving Non-Linear Equations

- Jacobian matrix:

$$J(\mathbf{x}) = \begin{bmatrix} \frac{\partial f_1(\mathbf{x})}{\partial x_1} & \frac{\partial f_1(\mathbf{x})}{\partial x_2} & \dots & \frac{\partial f_1(\mathbf{x})}{\partial x_N} \\ \frac{\partial f_2(\mathbf{x})}{\partial x_1} & \frac{\partial f_2(\mathbf{x})}{\partial x_2} & \dots & \frac{\partial f_2(\mathbf{x})}{\partial x_N} \\ \vdots & \vdots & \dots & \vdots \\ \frac{\partial f_N(\mathbf{x})}{\partial x_1} & \frac{\partial f_N(\mathbf{x})}{\partial x_2} & \dots & \frac{\partial f_N(\mathbf{x})}{\partial x_N} \end{bmatrix}$$

$$(18)$$

- Jacobian matrix for the example from Burden and Faires

$$J(\mathbf{x}) = \begin{bmatrix} 3 & x_3 \sin(x_2 x_3) & x_2 \sin(x_2 x_3) \\ 2x_1 & -162(x_2 + 0.1) & \cos x_3 \\ -x_2 \exp[-x_1 x_2] & -x_1 \exp[-x_1 x_2] & 20 \end{bmatrix}$$
(19)

## Simple Iteration

- 1. Initial guess  $\mathbf{x}^{(0)}$
- 2. Compute  $f\left(\mathbf{x}^{(0)}\right)$
- 3. Update  $\mathbf{x}^{(1)} = \mathbf{x}^{(0)} f(\mathbf{x}^{(0)})$
- 4. Iterate until  $\mathbf{x}^{(k)} = \mathbf{x}^{(k-1)}$  where  $k = 1, 2, \dots$

# Matlab Programming

- Matrix manipulation
- Function
- Iteration

#### Newton's Method

- First-order Taylor expansion at  $\mathbf{x} = \mathbf{x}^{(0)}$ :

$$f(\mathbf{x}) = f(\mathbf{x}_0) + J(\mathbf{x}^{(0)}) \left[ \mathbf{x} - \mathbf{x}^{(0)} \right]$$
 (20)

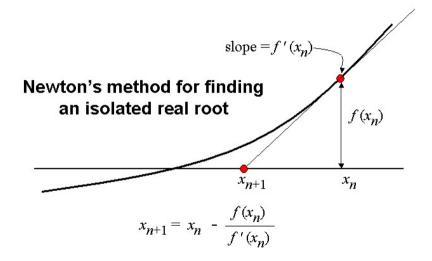
- Since  $f(\mathbf{x}) = 0$ , we approximate  $\mathbf{x}$  by

$$\mathbf{x}^{(1)} = \mathbf{x}^{(0)} - J(\mathbf{x}^{(0)})^{-1} f(\mathbf{x}^{(0)})$$
 (21)

- Newton's iterative method:

$$\mathbf{x}^{(k)} = \mathbf{x}^{(k-1)} - J(\mathbf{x}^{(k-1)})^{-1} f(\mathbf{x}^{(k-1)}), \quad k = 1, 2, ...$$
 (22)

#### Newton's Method



#### Newton's Method

- 1. Initial guess  $\mathbf{x}^{(0)}$
- 2. Compute  $f\left(\mathbf{x}^{(0)}\right)$  and  $J\left(\mathbf{x}^{(0)}\right)$
- 3. Update  $\mathbf{x}^{(1)} = \mathbf{x}^{(0)} J\left(\mathbf{x}^{(0)}\right)^{-1} f\left(\mathbf{x}^{(0)}\right)$
- 4. Iterate until  $\mathbf{x}^{(k)} = \mathbf{x}^{(k-1)}$  where  $k = 1, 2, \dots$

# Broyden's Method (Quansi-Newton)

- 1. Approximate the inverse of the Jacobian matrix: Initial guess  $\mathbf{x}^{(0)}$  and  $B_0 = \mathbf{I}$
- 2. Update  $\mathbf{x}^{(1)} = \mathbf{x}^{(0)} B_0 f(\mathbf{x}^{(0)})$
- 3. Let  $\mathbf{h} = \mathbf{x}^{(1)} \mathbf{x}^{(0)}$  and  $\mathbf{y} = f\left(\mathbf{x}^{(1)}\right) f\left(\mathbf{x}^{(0)}\right)$ . By the definition of the Jacobian matrix, we want to obtain  $B_1$  such that  $B_1\mathbf{y} = \mathbf{h}$
- 4. Update  $B_1 = B_0 + \frac{1}{\mathbf{h}'B_0\mathbf{y}}(\mathbf{h} B_0\mathbf{y})\mathbf{h}'B_0$ . It is straightforward to verify that  $B_1\mathbf{y} = \mathbf{h}$
- 5. Iterate until  $\mathbf{x}^{(k)} = \mathbf{x}^{(k-1)}$  where  $k = 1, 2, \dots$

# Armington Model: Counterfactuals

- Equilibrium outcomes  $(w_i, X_i)$  such that

1

$$w_{i}L_{i} = \sum_{n=1}^{N} \frac{1}{1+t_{in}} \lambda_{in} X_{n}, \quad \lambda_{in} = \frac{\left(\frac{w_{i}\kappa_{in}}{A_{i}}\right)^{1-\sigma}}{\sum_{k=1}^{N} \left(\frac{w_{k}\kappa_{kn}}{A_{k}}\right)^{1-\sigma}}, \quad \kappa_{in} = \tau_{in} \left(1+t_{in}\right). \tag{23}$$

2

$$X_{n} = w_{n}L_{n} + \sum_{i=1}^{N} \frac{t_{in}}{1 + t_{in}} \lambda_{in} X_{n}.$$
 (24)

- A toy example:
  - N=3 and  $\sigma=4$
  - A = [2, 1, 1], L = [1, 2, 4]
  - $\tau_{in} = 2$  for all  $i \neq n$
  - Initially  $t_{in} = 0$  for all i, n

# Bringing the Armington Model to Data

- Challenges:
  - High-dimensional  $(A_i, L_i, \tau_{in})$
  - How to get  $\sigma$ ?
- Data:
  - Bilateral trade flows:  $X_{in}$  for all i, n
  - Bilateral tariffs:  $t_{in}$  for all i, n
  - Bilateral distance measures:  $D_{in}$  for all  $i \neq n$

### Exact-Hat Algebra

- Starting from the observed economy, how would changes in tariffs affect trade flows, wages, and welfare?
  - Observed economy: a set of parameters, e.g.  $(A_i, L_i, \tau_{in}) \leftarrow \mathsf{Data}$ , e.g.  $(X_{in}, t_{in})$
  - Shortcut: computing counterfactuals based on Data, without explicitly obtaining parameter values
- Notation: For any variable Z > 0
  - Let Z' be the value of Z after shocks in interest
  - Let  $\hat{Z} = Z'/Z$
  - WTH:  $(\hat{w}_i, \hat{X}_i, \hat{P}_i)$  under  $\widehat{(1+t_{in})}$

# Exact-Hat Algebra

- Equilibrium in relative changes:  $(\hat{w}_i, \hat{X}_i)$  satisfy

1

$$\hat{w}_{i}\hat{L}_{i}w_{i}L_{i} = \sum_{n=1}^{N} \frac{1}{1 + t_{in}'} \hat{\lambda}_{in}\hat{X}_{n}\lambda_{in}X_{n}, \quad \hat{\lambda}_{in} = \frac{\left(\frac{\hat{w}_{i}\hat{\kappa}_{in}}{\hat{A}_{i}}\right)^{1-\sigma}}{\sum_{k=1}^{N} \lambda_{kn} \left(\frac{\hat{w}_{k}\hat{\kappa}_{kn}}{\hat{A}_{k}}\right)^{1-\sigma}}, \quad \hat{\kappa}_{in} = \hat{\tau}_{in}\widehat{1 + t_{in}}. \quad (25)$$

2

$$\hat{X}_{n}X_{n} = \hat{w}_{n}\hat{L}_{n}w_{n}L_{n} + \sum_{i=1}^{N} \frac{t'_{in}}{1 + t'_{in}}\hat{\lambda}_{in}\hat{X}_{n}\lambda_{in}X_{n}. \tag{26}$$

- Welfare: measured by real income 
$$\hat{U}_i \equiv \frac{\hat{\chi}_i}{\hat{P}_i}$$
 where  $\hat{P}_i = \left[\sum_{k=1}^N \lambda_{ki} \left(\frac{\hat{w}_k \hat{\kappa}_{ki}}{\hat{A}_k}\right)^{1-\sigma}\right]^{\frac{1}{1-\sigma}}$ 

- Exogenous shocks:  $\left(\widehat{1+t_{in}};\widehat{ au}_{in},\widehat{A}_{i},\widehat{L}_{i}\right)$ 

# Exact-Hat Algebra

- Data:  $(X_{in}, t_{in}, D_{in})$
- Exact-hat algebra requires

- 
$$\lambda_{in} \equiv rac{X_{in}}{X_n}$$
 where  $X_n = \sum_{k=1}^N X_{kn}$ 

$$- w_i L_i = \sum_{n=1}^{N} \frac{1}{1+t_{in}} X_{in}$$

- $\sigma$ : estimated by the gravity equation
- Trade imbalances in the data?
  - Exogenous trade imbalances
  - Eliminate trade imbalances in the data, starting from a balanced world

## Summary of Structural Gravity Model

- Question: Tariff changes  $\Rightarrow$  Equilibrium outcomes: trade, wages, welfare
- Armington model
- Model characterization: equilibrium existence and uniqueness; equilibrium in relative changes; stylized version of the model
- Estimation and calibration: data; estimation of  $\sigma$
- Counterfactual experiments
- Sensitivity analysis: e.g. the value of  $\sigma$

### Summary

- Reduced-form vs. Structural modeling
- Example: Armington model
  - Build an equilibrium system
  - Numerically solve the equilibrium system
  - Bring the model to the data
- Structural modeling: sketch