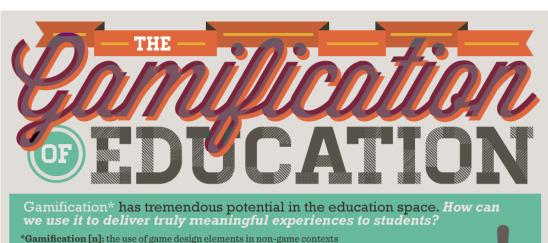
## Gamification

Over the past 30 years, video game development has started moving from an art to a science. The field developed a set of techniques for making experiences engaging, addicting, and interesting. Applying this set of techniques to fields outside of games is called gamification (http://en.wikipedia.org/wiki/Gamification), and it is now commonly used in marketing, management, and a range of other fields. In most cases, gamification has little to do with gaming, and a lot to do with cognitive science. Misapplied, it can do a lot of harm. Several startups, with a naive understanding of gamification as just stirring in points, badges, levels, and leaderboards, have died in a range of interesting ways.

However, when properly applied, it can be incredibly effective. Examples of key concepts from gamification:

- Allow people to continuously and incrementally progress, and see their progress and growth.
- Provide randomized, intermittent rewards for behaviors you want. Consistently punish behaviors you do not want.
- Give people the freedom to experiment and fail.

A nice visualization of many more of the techniques, as specific to education:



"Game players regularly exhibit persistence, risk-taking, attention to detail, and problem-solving, all behaviors that ideally would be regularly demonstrated in school."—The Education Arcade at MIT



# 1.2 MILLION STUDENTS

in the U.S. fail to graduate from high school every year. According to Joey Lee and Jessica Hammer at Columbia Teachers College, "the default environment of school often results in undesirable outcomes such as disengagement, cheating, learned helplessness, and dropping out." million people harvest their crops on FarmVille every day.

OVER**5**I

million play an average of 45 hours a week of games.

As a planet, we spend

3 billion hours a week
playing video and computer games.

## **PROGRESSION** – See success visualized incrementally



Levels: Ramp up and unlock content.



**Points:** Increase the running numerical value of your work.

### **INVESTMENT** – Feel pride in your work in the game



Achievements: Earn public recognition for completing work.



Appointments: Check in to receive new challenges.



Collaboration: Work with others to accomplish goals.



**Epic Meaning:** Work to achieve something sublime or transcendent.



Virality: Be incentivized to involve others.

## CASCADING INFORMATION THEORY-

Unlock information continuously



Bonuses: Receive unexpected rewards.



Countdown: Tackle challenges in a limited amount of time.



Discovery: Navigate through your learning environment and uncover pockets of knowledge.



Loss Aversion: Play to avoid losing what you have gained.



Infinite Play: Learn continuously until you become an expert.



Synthesis: Work on challenges that require multiple skills to solve.

According to the MIT paper, "Moving Learning Games Forward," games in schools today can be used as...

Authoring Platforms: Game is used to produce an artifact, be it another game, a model, visual text, or written text.

**Ex:** Students produce a model in *StarCraft*.





**Content Systems:** Games deliver content about a particular subject area.

**Ex:** Students gain knowledge of Caribbean history by playing *Pirates*.

**Simulations:** Students use games to test theories about systems and tinker with variables.

Ex: Students gain a systemic understanding of engineering problems by working with a limited budget and available materials in *Bridge Builder*.





**Trigger Systems:** Games are used as a jumping point for discussion.

**Ex:** Dungeons & Dragons is used to explore probability.

**Technology Gateways:** Students use games to familiarize themselves with technology.

Ex: Instead of taking a class on how to use PCs or mobile devices, students simply engage in their favorite game.





**Exemplars of Point of View:** Games allow students to take on different identities.

**Ex:** Students learn to think like a city mayor in *SimCity*.

**Documentary:** Students use games to document their learning process and reflect on it.

Ex: Students reflect on their playing to recognize patterns in their own performance and decision-making.





**Texts to be Critiqued:** Students critique the ideology behind the game.

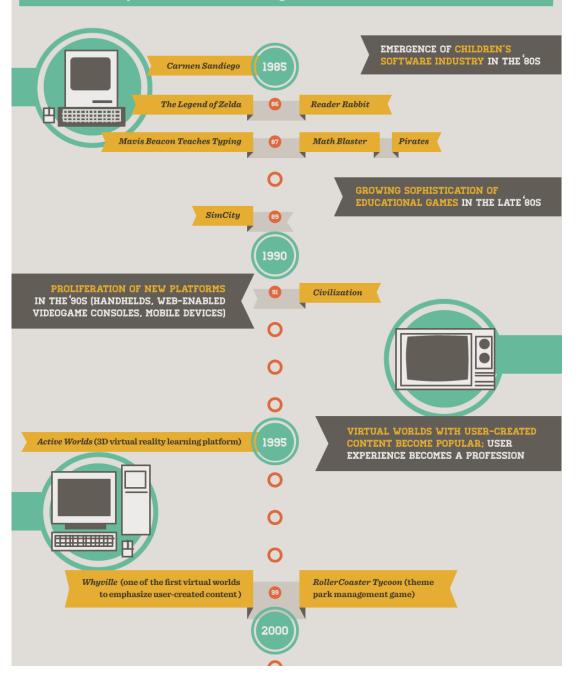
**Ex:** Animal Crossing is analyzed as an expression of late 20th century capitalism.

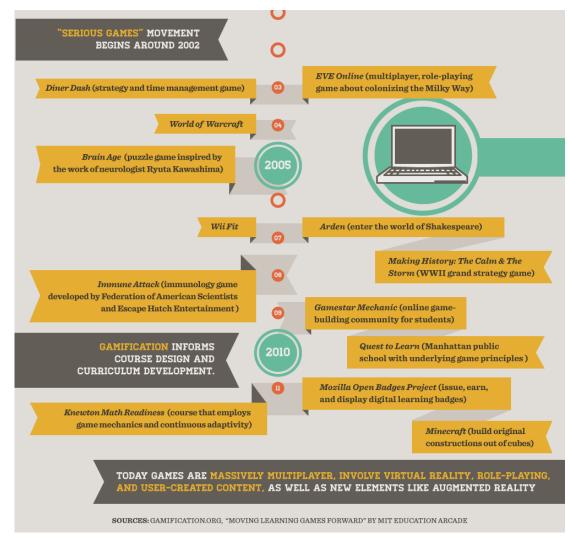
**Research Assignments:** Students design games themselves and in doing so, research the subject matter of the game.

**Ex:** Students decide to make a game about the Great Depression and learn history in the process.



#### A Short History of Gamified Learning







Penny Arcade also has a nice video (https://www.youtube.com/watch?v=MuDLw1zIc94) on the topic.

What are some ways gamification could be applied in university-level courses? Try to go in depth on one idea rather than trying to master the field.