



VETERAN MORTGAGE ADVISOR

VMA Symposium – Event Itinerary

THURSDAY Nov 4TH, 2021

6:15 pm – 7:45pm – Meet and Greet/ Cocktail Hour Hotel Balcony Area Bar

FRIDAY Nov 5TH, 2021

8:20 am – 8:40 am – Registration/Coffee New York

8:50 – 9:20 The Veteran Lending Council
Veteran Mortgage Advisor Core Values “Who, What, Why, And HOW we can all be Veteran Mortgage Advisors” What to expect from VMA and the Event, High level discussion

9:20 – 10:15
“A Vets Story” Greg Pihs - Mind Growth Coach

10:15 – 10:25 – BREAK 

10:25 – 12:00 “VA Myth Busting” Veteran Lending Council Eric Ensley, Brad Stinson
The Classic Course that builds your Brand Breaking Down Perceptions and Educating one Myth at a time

12:00 – 1:25 – LUNCH 

1:25-2:25 “Capacity Buildout” Khai McBride, Alex Jimenez, Keith Goeringer, KM performance coaching
Manage your Day, team, business and life like a BOSS to create the capacity to serve more veterans, it starts with you!!!

2:25 - 2:45 – BREAK 

2:45 – 3:35 Create a Personal VA Brand that Stands Out
- Introduction Tim Davis/ Panel Discussion: Alex Jimenez, Brad Stinson, Matthew Stevens, Steven Brand, Corey Roediger

3:35 - 3:50 – BREAK 

3:50 - 4:15 Correct the Course Sam Parker -
Help our Veterans Optimize their credit

4:15 - 4:25 – BREAK 

4:25 - 5:00 VA Offers 2021 and Beyond, GET IT ACCEPTED! Alex Jimenez, Brad Stinson, Eric Ensley,
Listing Agent Call. Digital Resources. The Pre-approval





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SATURDAY NOV 6TH, 2021

8:45 – 9:00 am - Coffee

9:15-9:50 am

VA Top PRODUCER Panel Host Michael Fischer
Alex Jimenez, Darren Corder, Bryan Yaninek, John David Adams, Wade Betz

9:50-10:05 – BREAK 

10:10-10:45

Don't Fear the VA Renovation Loan
John David Adams

10:45-10:55 – BREAK 

10:55 – 11:40

Jody Bruns The Divorce Lending Association
Helping Veteran understand their options during a divorce

11:40– 12:50 –Lunch BREAK 

1:00 – 1:30

Becoming Involved with Veteran Organizations Locally and Nationally
Panel Discussion TBA participants

1:35-1:45 Break 

1:45 – 2:30 (close out)

"Tying it all together -What to DO NEXT"
Success Stories from the VLC, Action Steps, Specific Learning Plans, Tech Talk
Veteran Lending Council discussion

