

# Advanced SQL Analytics for UK Insurance: Predictive Risk Profiling & Profitability Optimization

Transforming UK insurance operations through data-driven decision making

What if you could predict which insurance customers are **3x more likely to file a claim** before they even do?





# Current Challenges in UK Insurance Analytics

## Inaccurate Risk Pricing

Reliance on incomplete data analysis leads to mispriced policies and revenue leakage

## Reactive Claims Management

Responding to claims after they occur rather than predicting and preventing losses

## Fragmented Customer Data

Critical insights lost across disconnected systems and departments

## Manual Reporting Processes

Slow, labour-intensive analytics delaying critical business decisions

UK insurers lose **millions annually** due to these inefficiencies in data utilisation and risk assessment.

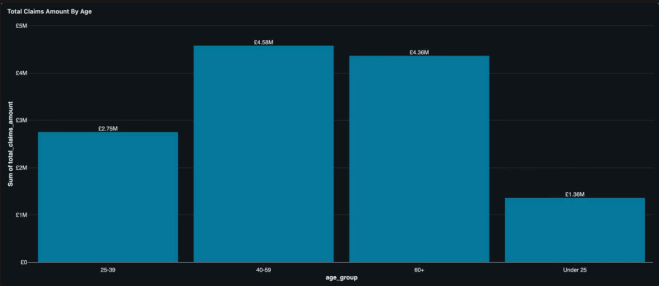
# Age-Based Profitability & Risk Analysis

## Premium & Policy Distribution by Age



Premium revenue is highest among 26-40 age group, with 41-60 having second-highest policy count.

## Claims Amount by Age Group



The 26-40 age group generates the highest claim amounts, creating a significant profitability challenge.

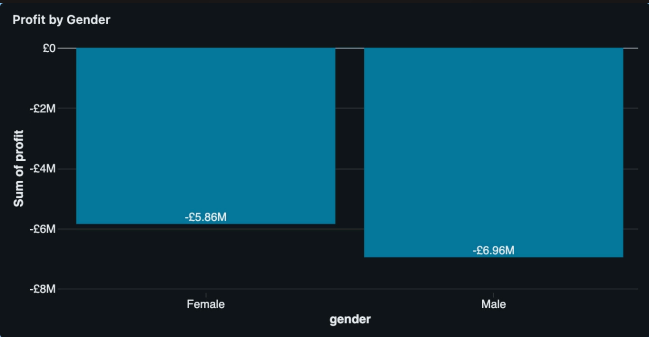
## Profit Analysis by Age Group

Our analysis reveals that **most age segments are unprofitable**, with only the 61+ demographic delivering positive returns.



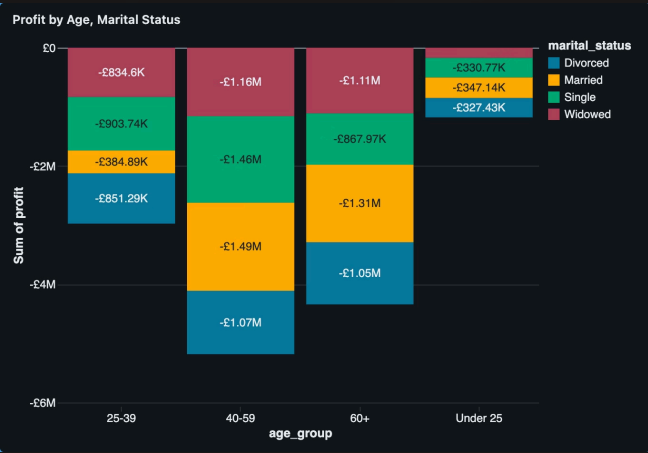
# Demographic Segmentation & Claim Likelihood

## Gender Analysis



Males show significantly higher losses than females, suggesting current pricing models inadequately address gender-specific risk factors.

## Marital Status Impact



Married customers aged 41-60 show better profitability than single counterparts in the same age bracket.

## Occupation Profitability



Certain occupations show consistently higher losses, indicating potential for occupation-specific risk adjustments.



## Data Collection

1,200+ customers, 1,500+ policies, 1,000+ claims analysed



## SQL Analysis

Advanced queries for segmentation and pattern identification



## Risk Profiling

Predictive models identifying high-risk customer segments



# Predictive Claims Modelling & Business Impact

## Claim Likelihood Prediction by Segment

Table of claim likelihood	Gender	Male
100%	Age	45-55
	Marital Status	Single
	Coverage Type	Comprehensive
	Vehicle Make	Honda
Average claim amount	Table of customers with claims	6
£8,537.83		

Our SQL analytics framework successfully identifies customer segments with up to **300% higher claim probability**, enabling proactive risk management.

## Business Value Delivered

**Reduced claim costs** through improved risk assessment and proactive interventions

**Enhanced customer retention** via targeted, risk-appropriate pricing strategies

**Accelerated decision-making** with automated SQL reporting dashboards

## Next Steps for UK Insurers

Implement segment-specific pricing strategies, develop targeted risk mitigation programmes for high-risk segments, and establish continuous monitoring systems to maintain predictive accuracy.

