

Entertainment Advertising During Times of Uncertainty

As states are following social distancing rules, people are staying home as much as possible. Consumers are turning to online entertainment to keep them occupied. With video content plentiful, the challenge now is to differentiate your offering to audiences, so they tune in and subscribe.

TripleLift offers many opportunities within Native, Branded Video and Display to effectively deliver your message to your target audience in ways that resonate. Partner with us to adapt your brand's strategy to fit these evolving times.

- + With concerts and live sports currently on hold, consumers are turning to streaming services to consume content.
- + Brands are releasing new content early to attract consumers to subscribe to their streaming service.
- + Consumers are hosting virtual watch parties with their friends and family to feel more connected while at home.
- + Streaming time grew to 156.1 billion minutes per day the week of March 9-16 in the United States, compared to 127.6 billion minutes during the last week of February, per Nielsen.

91%

of respondents said they subscribe to a streaming video service.

Source: Nielsen, April 2020

65%

of parents polled admitted they've been allowing kids to watch more movies and TV shows.

Source: New York Post, April 2020

30%

of U.S. consumers subscribe to three or more video streaming services.

Source: Nielsen, April 2020

Premium Partner Examples

Vox

BuzzFeed

msn

EATER

INSIDER

HGTV



REFINERY29

delish

COMPLEX

Daily Mail

The Guardian

RollingStone

People

The Weather Company
An IBM Business

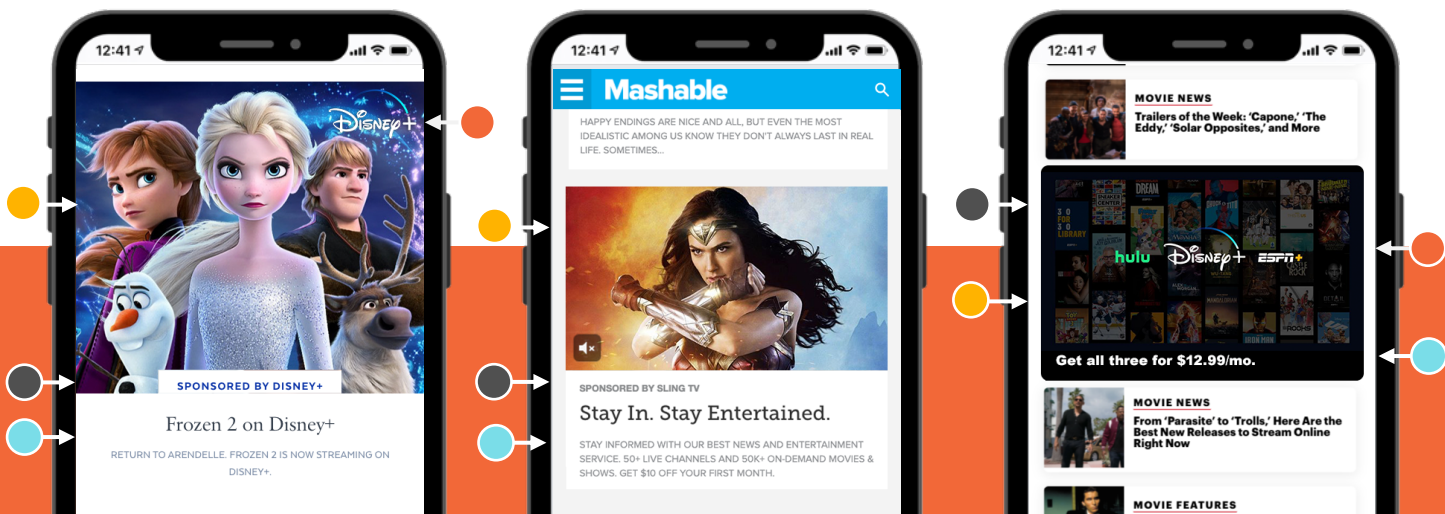
Refining Your Creative Elements

Logo ●

Creative ●

Copy ●

URL ●



Native

Branded Video

Display

The best ads are contextual, adapting to the content environment but also keeping in mind what's important to your audience right now. Here are some ways you can adjust your creative elements to make them more relevant to what's happening in the world.

Best Practices



Creative

Show images of new releases or trending movies and shows. Highlight the main character of a popular show to catch consumers' eyes. Repurpose your movie or show's trailer for our video formats.



Copy

Use language like binge-worthy, family friendly, or original content to gain attraction. If you are offering a free trial or a bundle option for your streaming service, note that in your copy.



URL

Take consumers directly to the sign-up page of your streaming service. Direct consumers to your streaming service's catalogue so they can browse and learn more about your streaming content.

Collaboration Opportunities

Media Planning Strategy for COVID-19

- + Curated placements for entertainment
- + Flexible campaign setup and optimization
- + Data driven insights to increase efficiency and scale
- + Native, Branded Video and Display available

Creative Consultation

- + Recommendations on best performing creatives
- + Rethinking headline and copy
- + Repurpose assets from other media channels

Reach out to your TripleLift representative to activate your package.

sales@triplelift.com