

RESUME

PANKAJ VISHNUBHAI NANVARE

Contact details :-+91 7016251950

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CAREER OBJECTIVE:

Seeking a challenging and growth oriented career where I can utilize my skills and knowledge with the opportunity for professional growth and to excel by contributing towards the achievement of organizational goals.

WORK EXPERIENCE:

Company : Yew Technologies
Designation : Senior Business Development
Process : Software Sales
Period : July 2019 to July 2020

Company : Fraxinus It Solutions
Designation : Sr.Executive–Business Development
Process : Software Sales
Period : October 2017 to Jan2019

Company : Reliance Nippon Life Insurance Company.
Designation : Sales Manager
Process : Insurance Domain
Period : October 2016 to Jun2017

Company : Infosys BPO Ltd.
Designation : Process Executive
Process : Insurance Domain
Period : June 2014 to April 2016

JOB PROFILE:

- Generating Leads for software products
- Resolving the clients issues and maintaining client relationship.
- Organize and conduct client meetings.
- Demostrating RMS,GST software at client place.
- Finalizations & closing deals with client.
- Maintaining sales report and CRM database.

COMPUTER KONWLEDGE:

- Operating System :- Windows 7, Windows 10
- MS Office :- MS Word, MS Excel, MS PowerPoint

EDUCATIONAL QUALIFICATIONS:

<i>Course</i>	<i>University/Board</i>	<i>Year</i>	<i>Result</i>
S.S.C	GSEB, GANDHINAGAR	2004	FIRST CLASS
H.S.C.	GSEB, GANDHINAGAR	2006	FIRST CLASS
B.Sc. (Comp.sci)	VNSGU, SURAT	2010	PASS CLASS

STRENGTH:

- Quick Learner.
- Excellent Communication Skill.
- Hard Working.

HOBBIES AND INTEREST:

- Music.
- Playing Cricket.

PERSONAL DETAILS:

Name : Pankaj Vishnubhai Nanvare
Address : Dixit Street, 201-Vijya Complex, 2nd Floor,
Near S.B.I Bank, Valsad – 396001, Gujarat.
Gender : Male
Marital Status : Single
Date of Birth : 27 October, 1988.
Nationality : Indian.
Language Known : English, Hindi, Gujarati and Marathi.

DECLARATION:

I hereby declare that the information furnished above is true to the best of my Knowledge & belief.