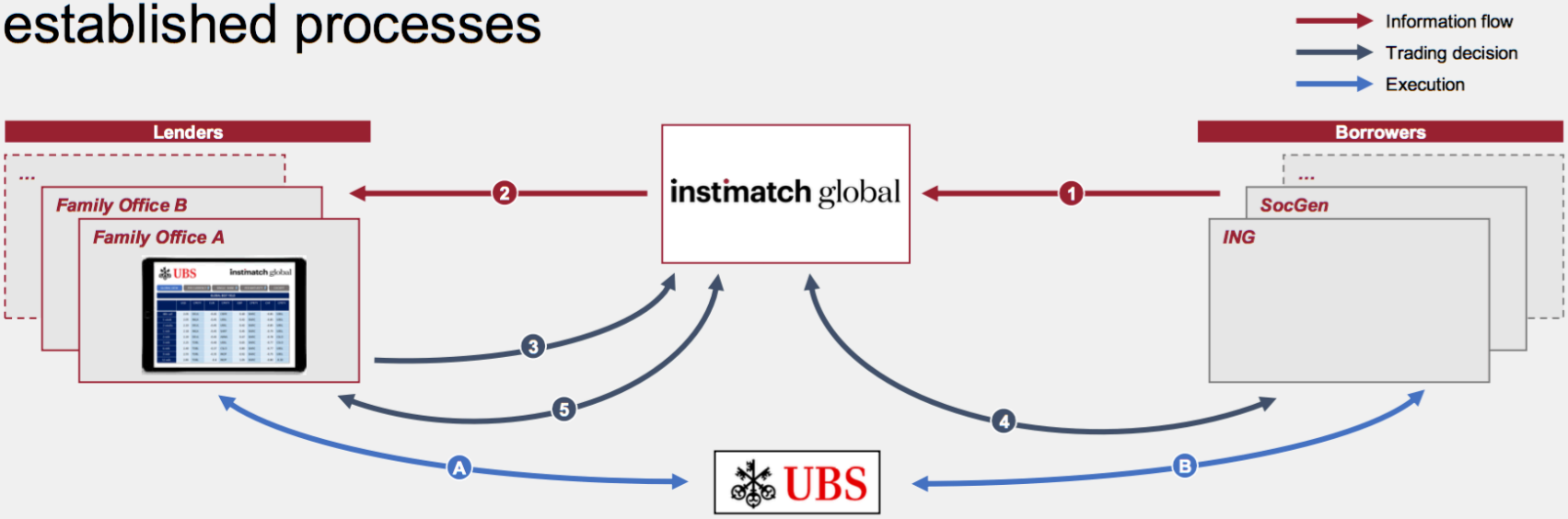
Digitization of deposit placing for family offices while retaining established processes



Information flow

1. *Borrowers feed live quotes across currencies and maturities into Instimatch*
2. *Family Offices view live quotes on phone, tablet or computer*

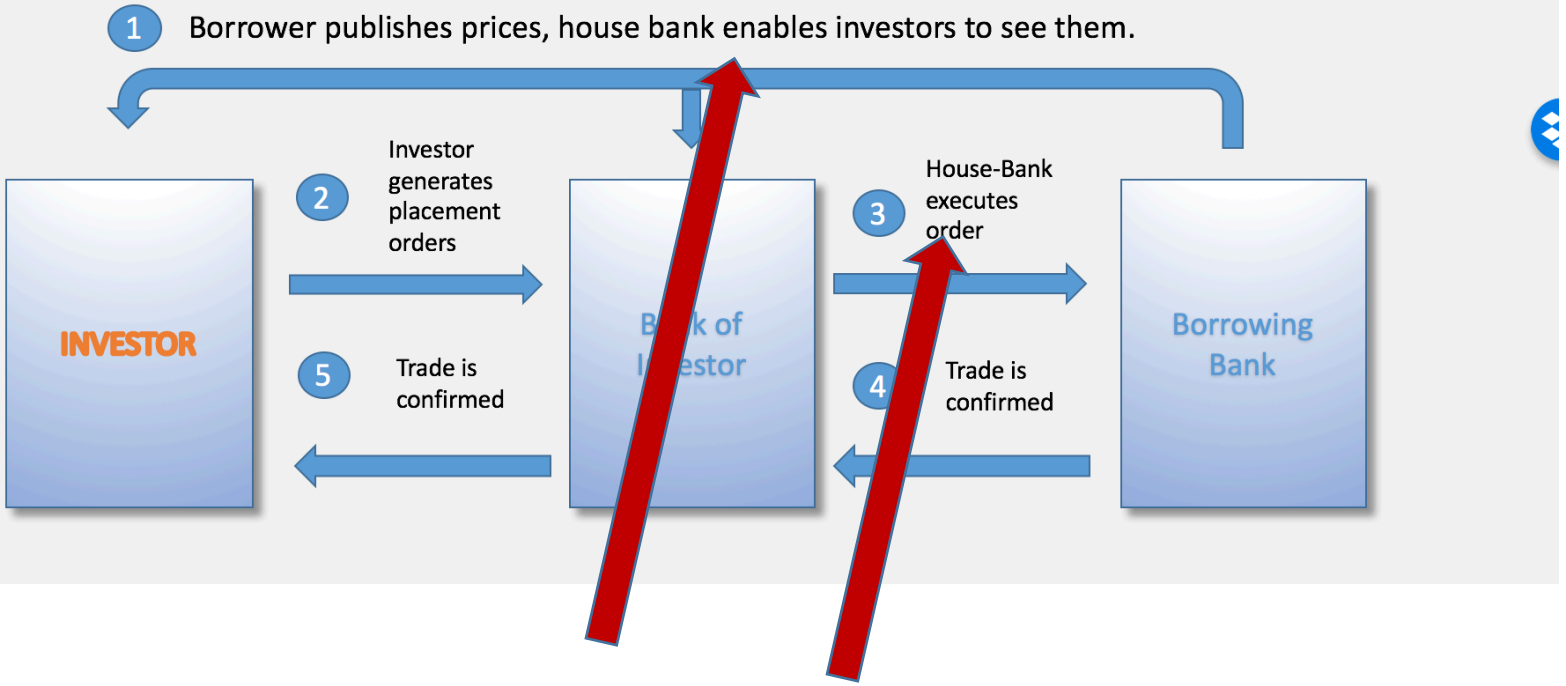
Trading decision

3. *Lender decides on currency, maturity, borrower and amount*
   - *Trade request with desired amount sent*
4. *Ticket with trade request opens on borrower's side*
   - *Borrower confirms rate*
5. *Lender is asked to confirm trade*
   - *Trade is executed*

Execution

A. *Trade executed between UBS and Family Office*

B. *Trade executed between ING and UBS*

Aim of this Document

Blueprint of possible way forward for investors such as family offices to perform their Fiduciary Business through their house-banks.