



ABOUT SIG AIR HANDLING

SIG Air Handling is a leading supplier of products for heating, ventilation and air conditioning. We offer a wide range of more than 15,000 products and HVAC project solutions for professional installers and engineering offices.
For more info, visit: www.sigairhandling.com.

OUR MISSION

CUSTOMER FOCUS
EXPERTISE
EASE OF ACCESS
RELIABLE

OUR VISION

We want to help people to achieve a healthy, safe and energy efficient living and working environment.

AIR IS COMFORT
AIR IS ENERGY
AIR IS LIFE

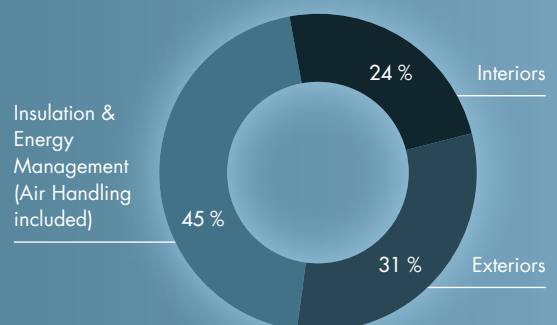
FINANCIAL DATA



Revenue SIG PLC: ~€3.2 billion

Revenue SIG Air Handling: ~€250 million

The Air Handling business has grown rapidly over recent years and sales increased by 17% in 2015. SIG Air Handling is targeting sales of at least €500 million by 2020.



EMPLOYEES



SIG Air Handling currently employs more than 1,000 people.

ENVIRONMENT, HEALTH & SAFETY (EHS)



Taking care of the environment

Care for people and climate

Safety first

Comply with all national and European legislation

COMPANY MILESTONES

SIG PLC's first significant move into Air Handling came through the acquisition of Air Trade Centre 2008 (rebranded to SIG Air Handling in 2016) with the rationale being that this is a complementary specialist distribution market, with similar environmental drivers as SIG's insulation and energy management business.



STEP 1

FOUNDATION

SIG starts ventilation in France as a spin-off of their technical insulation business

STEP 2

INTERNATIONALISATION

Platform acquisition of Air Trade Centre

STEP 3

FURTHER EXPANSION

Focus on projects and services
Value added fabrication and branding

WHERE WE OPERATE

HEADQUARTERS

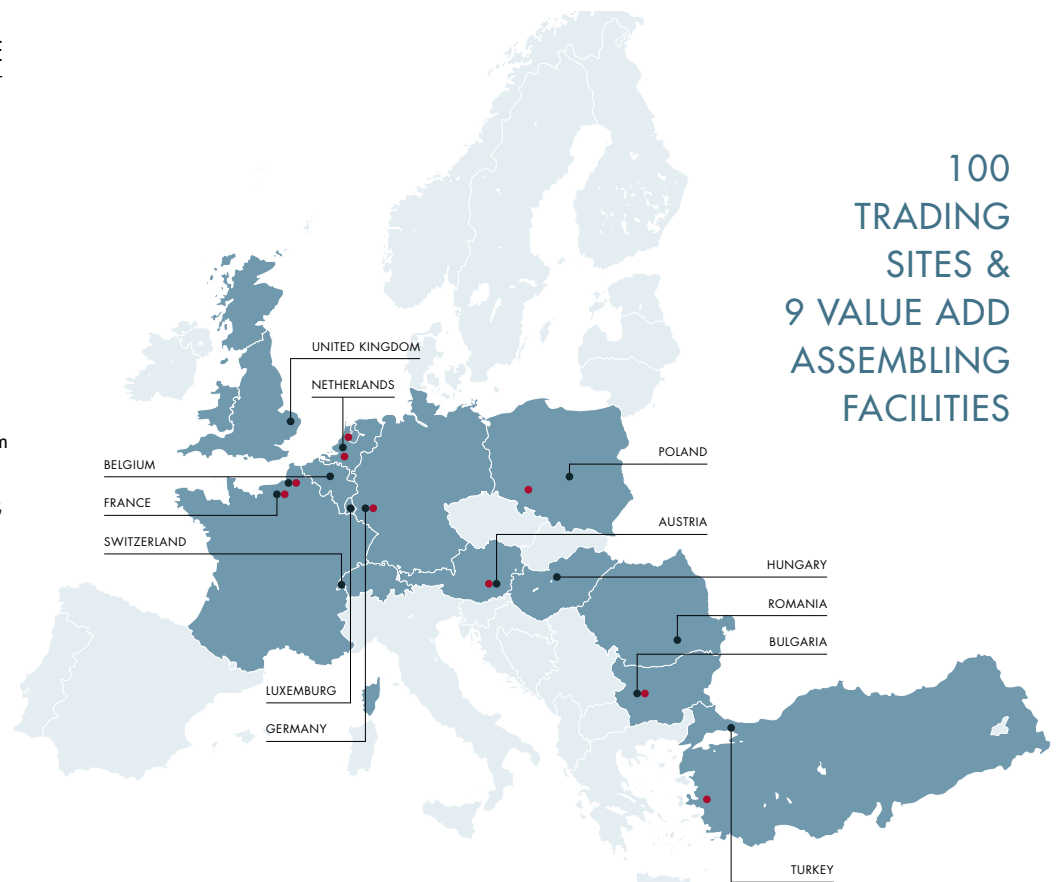
Brussels, Belgium

● TRADING SITES IN

Austria	Netherlands
Belgium	Poland
Bulgaria	Romania
France	Switzerland
Germany	Turkey
Hungary	United Kingdom

● VALUE ADD ASSEMBLING FACILITIES

Alizay, France
Torcy-le-Petit, France
Trier, Germany
Graz, Austria
Izmir, Turkey
Purmerend, Netherlands
Sofia, Bulgaria
Waalwijk, Netherlands
Wroclaw, Poland



100
TRADING
SITES &
9 VALUE ADD
ASSEMBLING
FACILITIES



Improving air because we care

SIG Air Handling

Excelsiorlaan 7 box 3 - 1930 Zaventem - Belgium

info@sigairhandling.com or bert.vanbuggenhout@sigairhandling.com - www.sigairhandling.com

CUSTOMER VALUE PROPOSITIONS



DISTRIBUTION

With our broad range of quality products, local presence with many branches and excellent logistics, we offer our customers ease of access, flexibility and technical support.

We provide our customers with the one-stop-shop, a state-of-the art e-commerce platform, easy ordering, quick and reliable delivery and a team of knowledgeable and friendly people.



PROJECTS

We provide solutions for energy efficient and healthy indoor air quality with expertise in various market segments, ranging from offices and warehouses to hospitals and schools, which are compliant with the latest regulations.

In everything we do, we offer ways to improve indoor air quality in all aspects, from design in BIM through to delivery at the building spot. Through our high technically skilled staff, we support the project from the design phase to the completion of a building.



SERVICES

Air quality in rooms and spaces both at home and at work is important to everyone's comfort, safety and health.

We provide and deliver tailor-made services to tune and maintain the quality of the indoor climate at the required level, and reduce lifetime costs.

OUR PRODUCTS AND SOLUTIONS

IMPROVEMENT

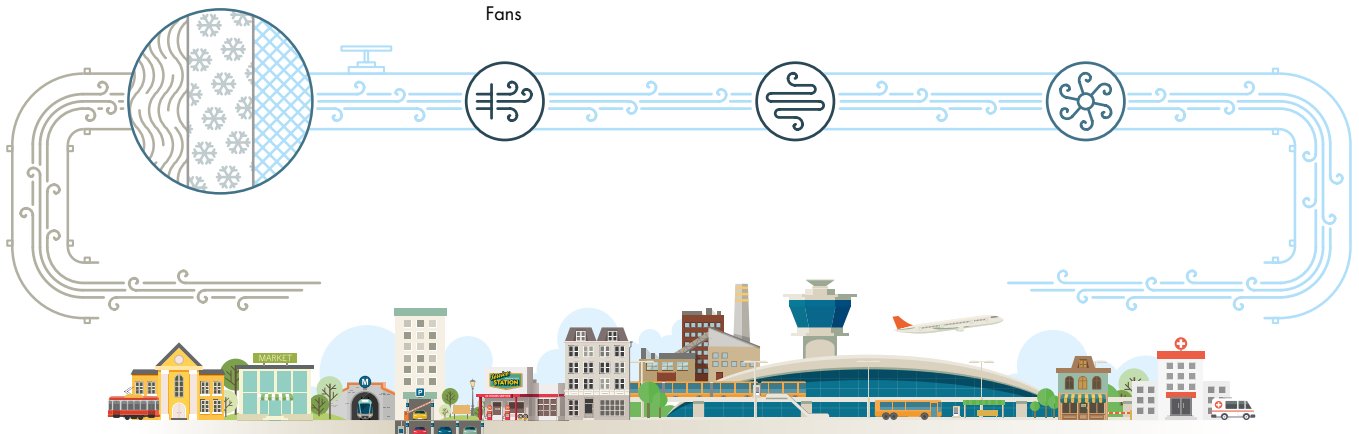
Air Handling Systems
Climate Systems
Controls
Fans

MOVEMENT

Air Duct Systems
Air Volume Control
Fire Protection Systems

DIFFUSION

Air Terminal Devices



OUR MANAGEMENT TEAM



Lex Hemels
Group Managing Director



Dany Gobert
Business Development Director



Jürgen Offermans
Finance Director



Els Urbanczyk
Human Resources Manager



Bert Van Buggenhout
Marketing Manager