

Quote Calculator

FILE by FIFO — Live Pricing Sheet

Fill in during meeting to calculate exact pricing

Pricing Reference Table

Tier	Employees	Annual Fee	Monthly	Setup Fee
1	0-20	R5,000	R417	R1,000
2	21-50	R8,000	R667	R1,500
3	51-100	R12,000	R1,000	R2,500
4	101-300	R15,000	R1,250	R2,500
5	301-500	R20,000	R1,667	R2,500
6	500+	R25,000	R2,083	R2,500

Client Quote

Company Details

Field	Details
Company Name	_____
Contact Person	_____
Date	_____

Pricing Calculation

Item	Amount
Number of Employees	_____
Selected Tier	_____

Investment Summary

Component	Amount
Annual Subscription Fee	R _____
One-Time Setup Fee	R _____
TOTAL YEAR 1	R _____

Monthly Breakdown

Calculation	Amount
Annual fee ÷ 12	R _____
Monthly equivalent	R _____ /month

Payment Preference

Option	Tick	Details
Annual (pay upfront)	[]	Full year, one invoice
Monthly	[]	Same rate, monthly invoices

What's Included

All plans include:

- 10-phase guided warning wizard
 - 11 South African language scripts
 - LRA-compliant PDF generation
 - Digital signatures (manager + employee)
 - 4 delivery methods (Email, WhatsApp, Print, QR)
 - Unlimited warnings
 - Employee database
 - Department organization
 - Role-based dashboards
 - Mobile access
 - Email support
 - Setup assistance & training
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Setup Fee Covers

- Account configuration
 - Company branding (logo, colors)
 - Department structure setup
 - Employee data import (CSV)
 - Manager account creation
 - Training session (remote)
 - 30-day priority support
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ROI Quick Reference

Scenario	Cost
Average CCMA case (lost)	R180,000+
This quote (Year 1)	R _____
Years of protection from one case	_____ years

Special Notes

Quote Validity

This quote is valid for 30 days from: _____

Signatures

Role	Signature	Date
FIFO Representative	_____	_____
_____	_____	_____

Next Steps

If they say...	Then...
“Yes, let’s do it”	Complete Order Form
“Need to think about it”	Schedule follow-up call
“Need approval”	Identify decision maker, schedule
“Too expensive”	Discuss ROI, offer alternatives

Quote reference: FIFO-QTE-_____

Contact: support@fifo.systems | file fifo.systems