

Quote Calculator

FILE by FIFO — Live Pricing Sheet

Fill in during meeting to calculate exact pricing

Pricing Reference Table

Tier	Employees	Annual Fee	Monthly	Setup Fee
1	0-20	R5,000	R417	R1,000
2	21-50	R8,000	R667	R1,500
3	51-100	R12,000	R1,000	R2,500
4	101-300	R15,000	R1,250	R2,500
5	301-500	R20,000	R1,667	R2,500
6	500+	R25,000	R2,083	R2,500

Client Quote

Company Details

Field	Details
Company Name	
Contact Person	
Date	

Pricing Calculation

Item	Amount
Number of Employees	
Selected Tier	

Investment Summary

Component	Amount
Annual Subscription Fee	R
One-Time Setup Fee	R
TOTAL YEAR 1	R

Monthly Breakdown

Calculation	Amount
Annual fee ÷ 12	R _____
Monthly equivalent	R _____ /month

Payment Preference

Option	Tick	Details
Annual (pay upfront)	<input type="checkbox"/>	Full year, one invoice
Monthly	<input type="checkbox"/>	Same rate, monthly invoices

What's Included

All plans include:

- 10-phase guided warning wizard
- 11 South African language scripts
- LRA-compliant PDF generation
- Digital signatures (manager + employee)
- 4 delivery methods (Email, WhatsApp, Print, QR)
- Unlimited warnings
- Employee database
- Department organization
- Role-based dashboards
- Mobile access
- Email support
- Setup assistance & training

Setup Fee Covers

- Account configuration
- Company branding (logo, colors)
- Department structure setup
- Employee data import (CSV)
- Manager account creation
- Training session (remote)
- 30-day priority support

ROI Quick Reference

Scenario	Cost
Average CCMA case (lost)	R180,000+
This quote (Year 1)	R _____
Years of protection from one case	_____ years

Special Notes

Quote Validity

This quote is valid for 30 days from: _____

Signatures

Role	Signature	Date
FIFO Representative	_____	_____

Next Steps

If they say...	Then...
"Yes, let's do it"	Complete Order Form
"Need to think about it"	Schedule follow-up call
"Need approval"	Identify decision maker, schedule
"Too expensive"	Discuss ROI, offer alternatives

Quote reference: FIFO-QTE-_____

Contact: support@fifo.systems | file.fifo.systems