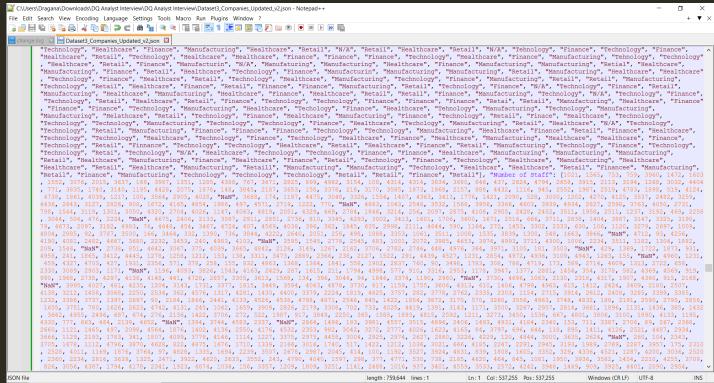
CYNCLY TECHNICAL INTERVIEW

Dragana Trninic 12 February 2024

FIRST STEPS

Three datasets: xlsx, csv, ison csv & json — convert all to xlsx json – missing quotation marks **Excel Power Query**

Create Copies of all xlsx



GETTING TO KNOW THE DATA

Dataset 1 Columns	Dataset 2 Columns	Dataset 3 Columns
Company Name	Name of Company	Corporation
Headquarters Address	Country of Headquarters	Main Office Location
Industry Sector	Industry	Industry Category
Website URL	Website	Website
Number of Employees	Employee Count	Number of Staff
Year Founded	Founding Year	Establishment Year
Revenue (USD)	Market Cap (USD)	Annual Sales (USD)
	CEO Name	Operating Income (USD)
		Number of Offices Worldwide

QUESTIONS I WOULD ASK

- 1. Are the companies in this list leads, companies we work with, companies we have worked with in the past?
- 2. The Company Name and Website URL are missing in some cases. I would prefer to delete as they lack basic crucial information, however the following gives me pause: "Describe a strategy to deal with missing information in critical fields like 'Number of Employees' or 'Revenue (USD)'."

Would deleting these rows be acceptable?

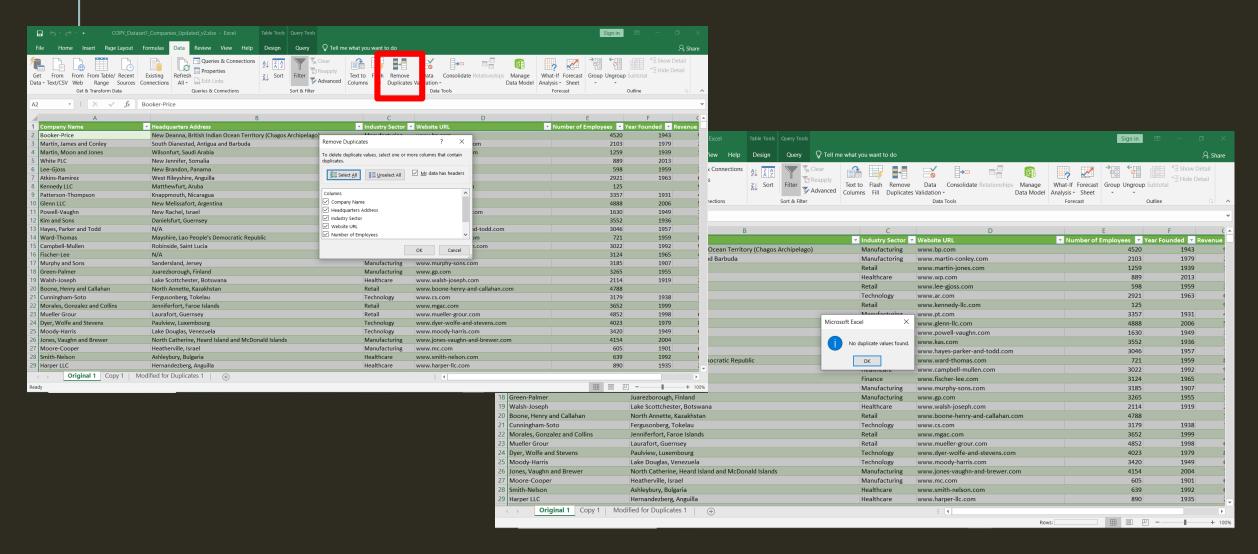
3. "Given the datasets contain information about company revenues and the number of employees, can you calculate and analyze the average revenue per employee across different industries?"

Dataset 1 contains information about company revenues.

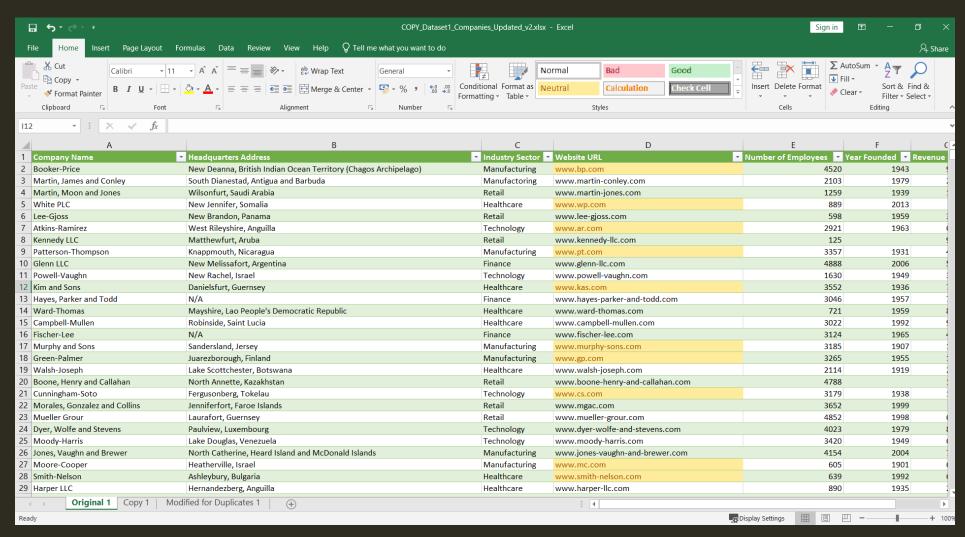
Dataset 2 contains Market Cap data which cannot be used to calculate revenue.

Dataset 3 can we assume that Annual Sales can be interchangeable with Revenue?

CHECKING FOR DUPLICATES WITHIN DATASETS



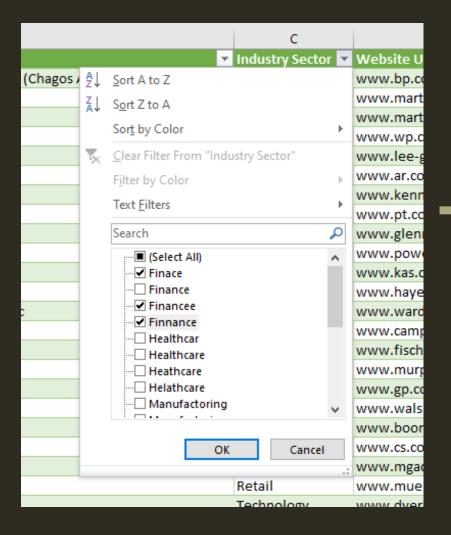
UNIQUE FIELD — URLS

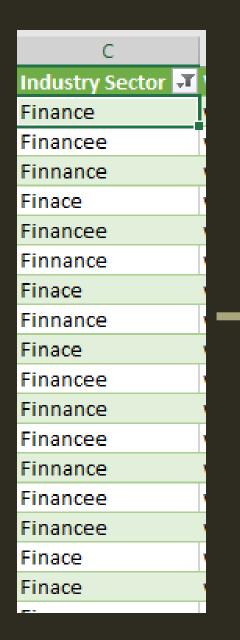


UNIQUE FIELD — URLS

1	Α	В	С	D	E	F	G
1	Company Name	Headquarters Address	Industry Sector	Website URL	Number of Employees	Year Founded	Revenue (USD)
2	Booker-Price	New Deanna, British Indian Ocean Territory (Chagos Archipelago)	Manufacturing	www.bp.com	4520	1943	99623962
3	Bentley PLC	Hoffmanmouth, Congo	Finance	www.bp.com	4154	1924	21764093
4							
5							
6	Company Name	Headquarters Address	Industry Sector	Website URL	Number of Employees	Year Founded	Revenue (USD)
7	White PLC	New Jennifer, Somalia	Healthcare	www.wp.com	889	2013	7685196
8	Webster PLC	New Kevin, Norfolk Island	Retail	www.wp.com	536	1950	48921065
9							
10							
11	Company Name	Headquarters Address	Industry Sector	Website URL	Number of Employees	Year Founded	Revenue (USD)
12	N/A	Jenkinsport, Cayman Islands	Technology	N/A	1922	2012	87076344
13	N/A	West Patriciashire, Ethiopia	Healthcare	N/A	4962	2008	15153068
14	N/A	West Joshua, Panama	Healthcare	N/A	1870	1902	14419292
15							
16							
17							

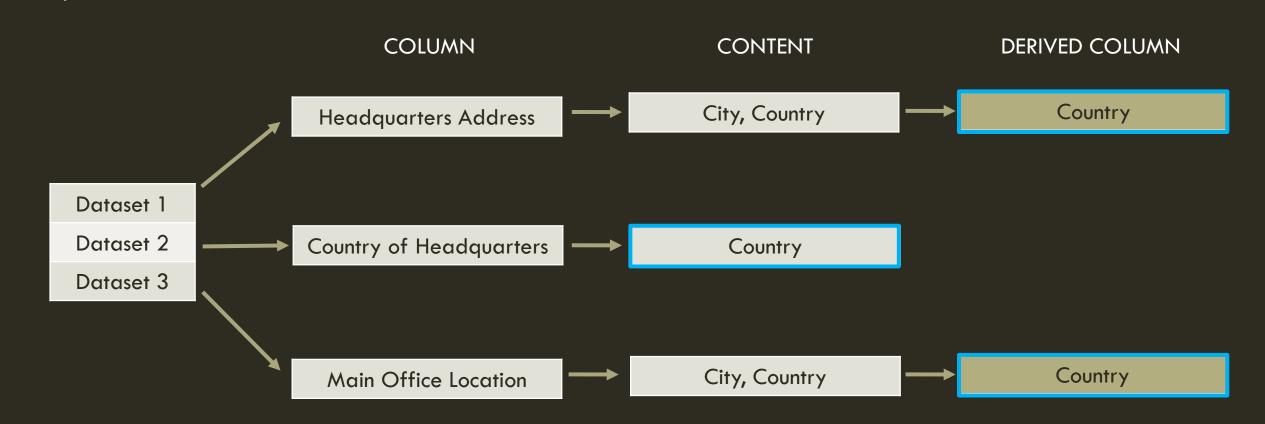
INDUSTRY STANDARDIZED







DERIVED COUNTRY COLUMN: SETS 1 & 3

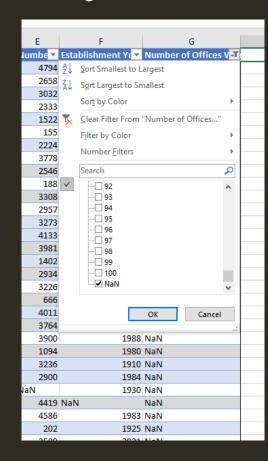


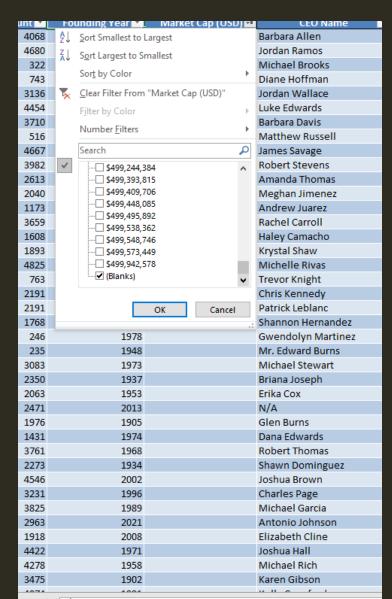
DERIVED COUNTRY COLUMN: SETS 1 & 3

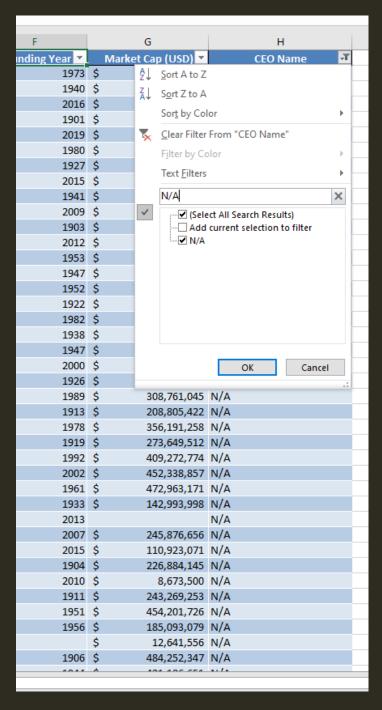
C2 • : × ✓ f _x B	British Indian Ocean Territory (Chagos Archipelago)			
A	В	С	D	
1 Company Name	Headquarters Address	Country of Headquarters	Industry Sect	
2 Booker-Price	New Deanna, British Indian Ocean Territory (Chagos Archipelago)	British Indian Ocean Territory (Chagos Archipelago)	Manufacturii	
3 Martin, James and Conley	South Dianestad, Antigua and Barbuda	Antigua and Barbuda	Manufacturii	
4 Martin, Moon and Jones	Wilsonfurt, Saudi Arabia	Saudi Arabia	Retail	
5 White PLC	New Jennifer, Somalia	Somalia	Healthcare	
6 Lee-Gjoss	New Brandon, Panama	Panama	Retail	
7 Atkins-Ramirez	West Rileyshire, Anguilla	Anguilla	Technology	
8 Kennedy LLC	Matthewfurt, Aruba	Aruba	Retail	
9 Patterson-Thompson	Knappmouth, Nicaragua	Nicaragua	Manufacturii	
10 Glenn LLC	New Melissafort, Argentina	Argentina	Finance	
11 Powell-Vaughn	New Rachel, Israel	Israel	Technology	
12 Kim and Sons	Danielsfurt, Guernsey	Guernsey	Healthcare	
13 Hayes, Parker and Todd	N/A	N/A	Finance	
14 Ward-Thomas	Mayshire, Lao People's Democratic Republic	Lao People's Democratic Republic	Healthcare	
15 Campbell-Mullen	Robinside, Saint Lucia	Saint Lucia	Healthcare	
16 Fischer-Lee	N/A	N/A	Finance	Country of Headquaraters
17 Murphy and Sons	Sandersland, Jersey	Jersey	Manufacturii	Zambia
18 Green-Palmer	Juarezborough, Finland	Finland	Manufacturii	Eritrea
19 Walsh-Joseph	Lake Scottchester, Botswana	Botswana	Healthcare	Barbados
20 Boone, Henry and Callahan	North Annette, Kazakhstan	Kazakhstan	Retail	Mauritius
21 Cunningham-Soto 22 Morales, Gonzalez and Collins	Fergusonberg, Tokelau Jenniferfort, Faroe Islands	Tokelau Faroe Islands	Technology	Swaziland
22 Morales, Gonzalez and Collins	7 Dudley-Richardson	Shawnview, Israel	Кетан	Israel
	8 Conteeras-Rogers	New Anne, Gabon		Gabon
	9 Rios LLC	Reyesville, Turkmenistan		Turkmenistan
	10 Lewis LLC	Port Davidville, Czech Republic		Czech Republic
	11 Brooks-Holmes	New Charlestown, Cook Islands		Cook Islands
	12 Morales, Guerra and Thomas	Courtneyburgh, Jordan		Jordan
	13 Reed-Edwards	Tuckerbury, Cote d'Ivoire		Cote d'Ivoire
	14 Butler, Schneider and Harris	New Katherineville, Saint Martin		Saint Martin
	15 Turner-Walker	West Michaelburgh, French Polynesia	<u>a</u>	French Polynesia
	16 Martinez, Williams and Ferguson			China
	17 Murray Ltd	Sandyborough, Israel		Israel
	18 Anderson, Price and Mendez	N/A		N/A
	19 Marquez, Phelps and Knight	Jonestown, Taiwan		Taiwan

MISSING DATA

Identifying "N/A" and "NaN" entries and missing data:







HANDLING MISSING DATA

Numerical: "NaN" (Set 3) to NULL i.e. Blank Values.

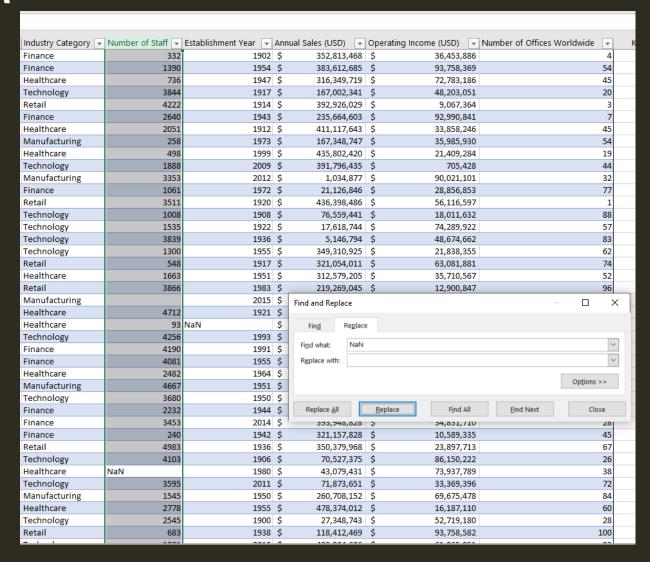
(Ctrl H.

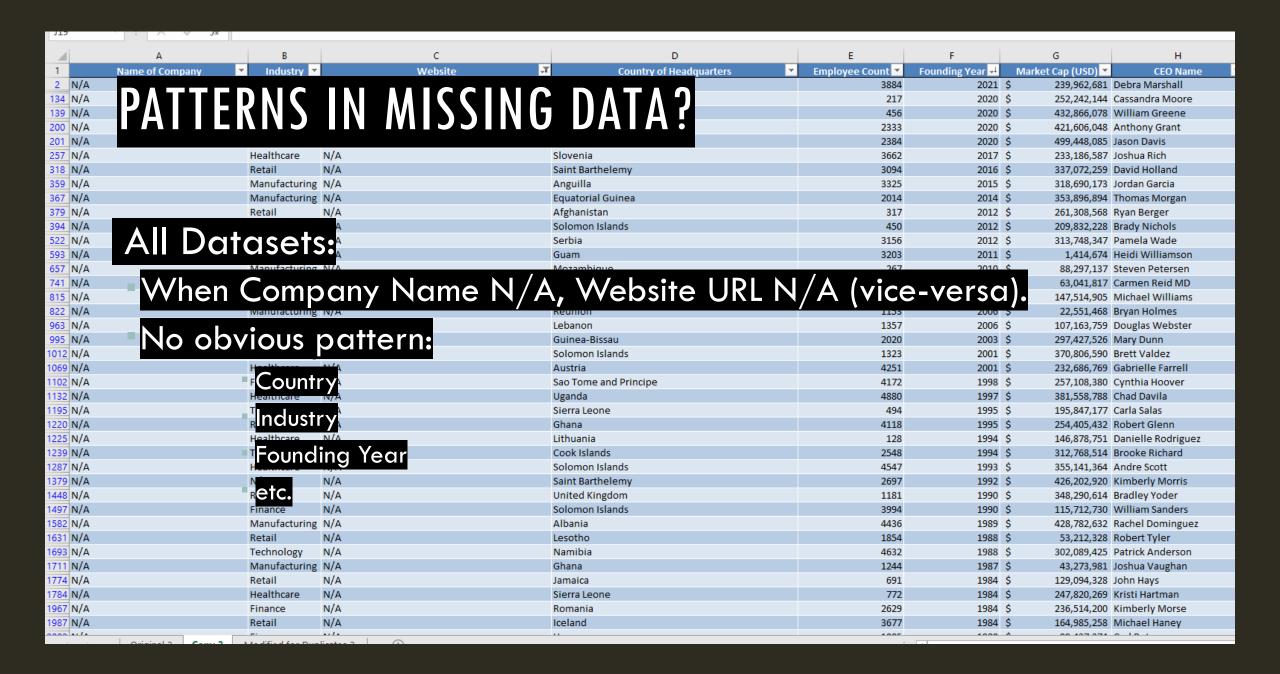
Find NaN.

Replace with:

Replace All)

Text: "N/A" NULL i.e. Blank Values for all DataSets.





MISSING DATA IN CRUCIAL FIELDS

Strategy to deal with missing information in critical fields like 'Number of Employees' or 'Revenue (USD)'.

ACCEPTING MISSING VALUES

Dataset is not overly large.*

Data seems to be missing at random.

Conservative.

WHY NOT DELETE?

May be the only information missing.

Need to answer which data do we consider most critical?

WHY NOT IMPUTE?

Does not make sense for this use case.

Avoids potential confusion and error in the future.

HANDLING INCONSISTENCIES

In case of different formats (not so much an issue here): e.g. fx = PROPER(C2)

In case of typos (Industries) - Slide 8

In case of typos (company names) – Harder to determine. Will explore more when merging.

(Ensuring data quality before merging)

MERGING THE DATASETS

Moving on to SQL

STANDARDIZING COLUMNS BETWEEN DATASETS BEFORE MERGING

Dataset 1 Columns	Dataset 2 Columns	Dataset 3 Columns
Company Name	Company Name	Company Name
Country of Headquarters	Country of Headquarters	Country of Headquarters
Industry	Industry	Industry
Website	Website	Website
Number of Employees	Number of Employees	Number of Employees
Year Founded	Year Founded	Year Founded
Revenue (USD)	Market Cap (USD)	Annual Sales (USD)
	CEO Name	Operating Income (USD)
		Number of Offices Worldwide

MERGING USING POWER QUERY & FUZZY MATCHING

Merged in PowerQuery, unfortunately no Fuzzy Matching option.

Upload data into Microsoft SQL Server to do merging and analysis there.

Fuzzy Matching - Couldn't manage as no key column(s)

UNION

All three datasets with NULL data = 18,975 rows.*

All three datasets only with rows where Company Name IS NOT NULL = 18,597**

(i.e. 378 rows without Company Name or Website or about 2% or the data.)

```
SELECT
[Company Name]
,[Country of Headquarters]
,[Industry]
,[Website]
,[Number of Employees]
,[Year Founded]
FROM [dbo].['Modified for Merging 1A$']
WHERE [Company Name] IS NOT NULL
UNION
• • •
FROM [dbo].['Modified for Merging 3A$']
WHERE [Company Name] IS NOT NULL
```

ORDER BY [Company Name];

DATA ANALYSIS

DATA ANALYSIS QUESTIONS

1. How many unique companies are present in the merged dataset?

18,597

DATA ANALYSIS QUESTIONS

2. Which industry sector has the highest representation in the dataset?

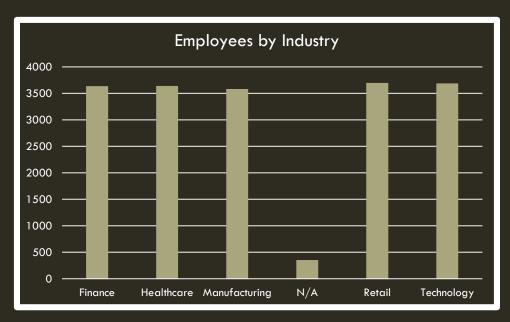
Retail - 3,697

Row Labels	Count of Industry
Finance	3637
Healthcare	3640
Manufacturing	3581
N/A	353
Retail	3697
Technology	3689

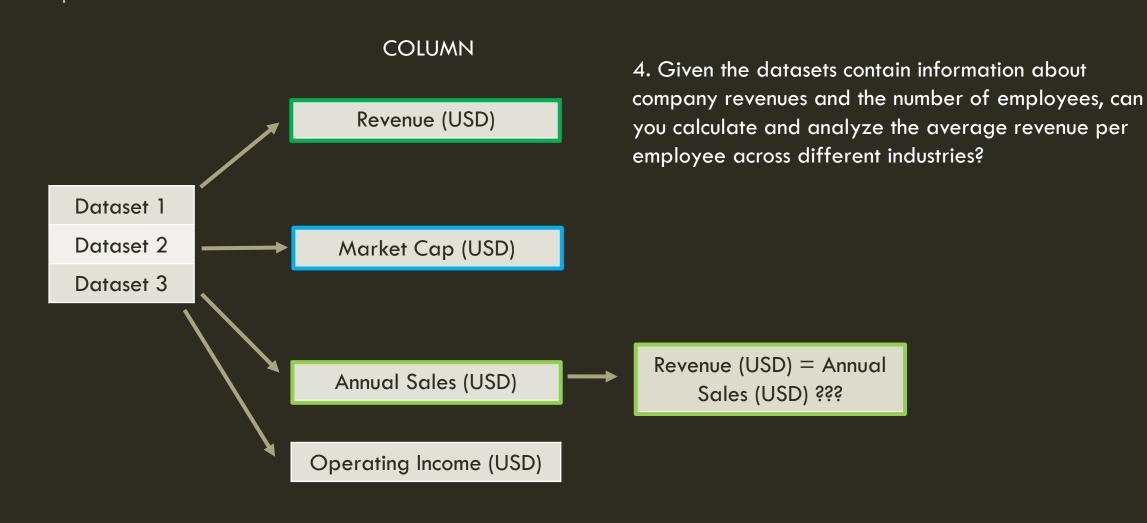
DATA ANALYSIS QUESTIONS

3. Can you identify any trends in the number of employees relative to the industry sector?

Row Labels	Sum of Number of Employees
Finance	8890165
Healthcare	9151254
Manufacturing	8693896
N/A	905476
Retail	9057566
Technology	9067927
Grand Total	45766284



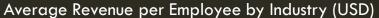
LOOKING AT REVENUE

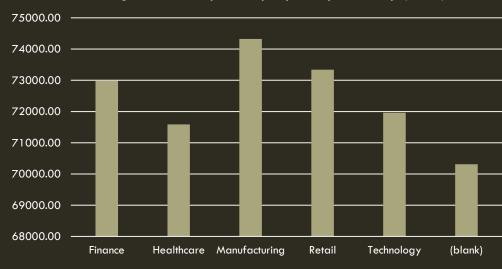


ASSUMING: ALL THREE VALUES CORRESPOND TO REVENUE

Row Labels	Average Revenue per Employee (USD)
Finance	72988.34
Healthcare	71586.25
Manufacturing	74325.38
Retail	73338.64
Technology	71959.57
(blank)	70310.45

4. Given the datasets contain information about company revenues and the number of employees, can you calculate and analyze the average revenue per employee across different industries?





Revenue (USD)

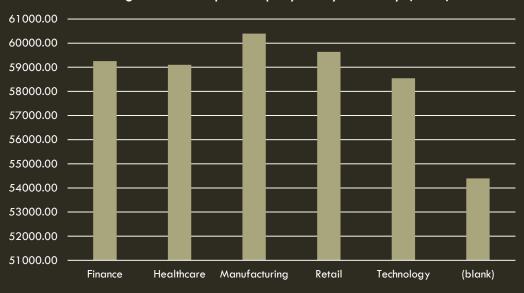
Annual Sales (USD)

ASSUMING: MARKET CAP CANNOT CORRESPOND TO REVENUE

Row Labels	Average Revenue per Employee (USD)
Finance	59252.06
Healthcare	59103.26
Manufacturing	60394.22
Retail	59639.25
Technology	58542.74
(blank)	54396.69

4. Given the datasets contain information about company revenues and the number of employees, can you calculate and analyze the average revenue per employee across different industries?

Average Revenue per Employee by industry (USD)



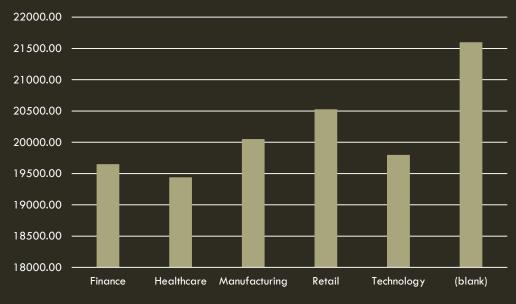
Revenue (USD)

ASSUMING: ONLY REVENUE (USD) IN DATASET 1 IS REVENUE

Row Labels	Average Revenue per Employee (USD)
Finance	19651.01
Healthcare	19441.32
Manufacturing	20052.12
Retail	20527.81
Technology	19799.32
(blank)	21598.67

4. Given the datasets contain information about company revenues and the number of employees, can you calculate and analyze the average revenue per employee across different industries?





DATA INSIGHTS Almost there ©

DATA INSIGHTS

- 1. Identify the top 5 companies by number of employees.
- 2. Analyze the distribution of company foundation years. Are there any particular decades that saw a boom in company formations?
- 3. Based on the headquarters location, which country has the highest number of companies?
- 4. Considering the 'Year Founded' information, can you identify any correlation between a company's age (how long it has been in business) and its reported revenue or number of employees? linear regression in Excel

TOP FIVE COMPANIES BY NUMBER OF EMPLOYEES

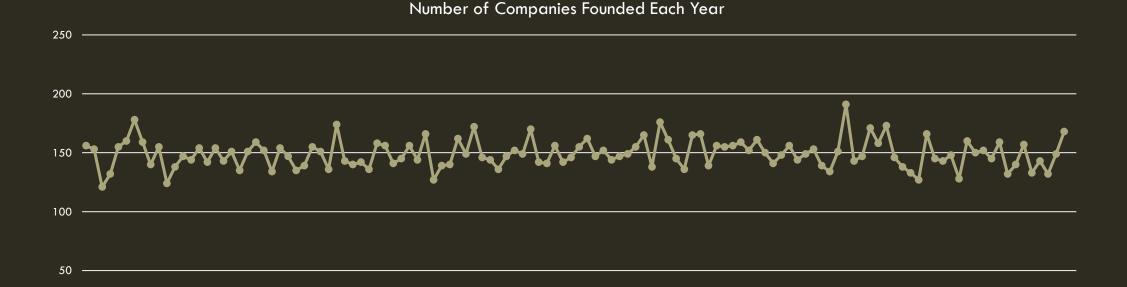
1. Identify the top 5 companies by number of employees.

1	Company Name	Country of Headquarters	▼ Industry ▼	Website	▼ Number of Employees →	Year Founded ▼
2	Blackburn-Diaz	Liechtenstein	Manufacturing	www.blackburn-diaz.com	5000	1925
3	Garner-Chambers	Bermuda	Retail	www.garner-chambers.com	5000	1952
4	Kim, Mitchell and Gonzalez	Pakistan	Healthcare	www.kim-gonzalez.com	5000	1979
5	Berry, Mcknight and Ferguson	N/A	N/A	www.berry-ferguson.com	4999	1953
6	Bradley, Daniels and Meadows	Bermuda	Technology	www.bradley-daniels-and-meadows.com	4999	1908
	□SELECT TOP (5) [Company N., [Country of Headque, , [Industry], [Website]					

	,[Number of Employees]						
	,[Year Founded]						
	FROM [Cyncly].[d	bo].[All_Datase	ts]				
	ORDER BY [Number	of Employees]	DESC, [Cor	npany Name]			
110 %	, v						
⊞R	esults 🗐 Messages						
	Company Name	Country of Headquarters	Industry	Website	Number of Employees	Year Founded	
1	Blackburn-Diaz	Liechtenstein	Manufacturing	www.blackburn-diaz.com	5000	1925	
2	Garner-Chambers	Bermuda	Retail	www.garner-chambers.com	5000	1952	
3	Kim, Mitchell and Gonzalez	Pakistan	Healthcare	www.kim-gonzalez.com	5000	1979	
4	Berry, Mcknight and Ferguson	N/A	N/A	www.berry-ferguson.com	4999	1953	
5	Bradley, Daniels and Meadows	Bermuda	Technology	www.bradley-daniels-and-meadows.com	4999	1908	

COMPANY FOUNDATIONS THROUGH THE YEARS

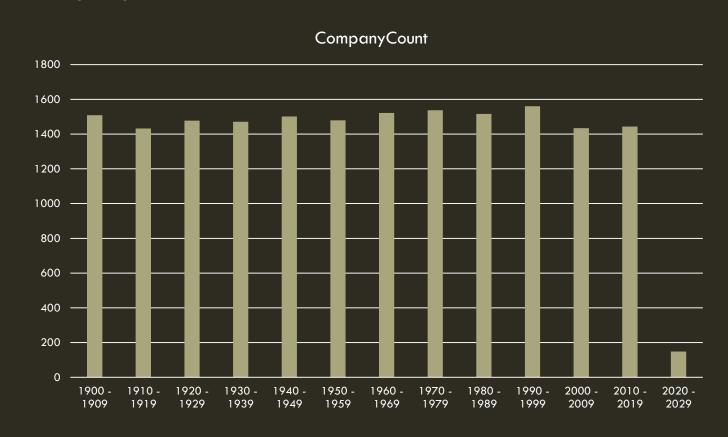
1906 and 1994 saw a boom compared to the surrounding years (with 178 and 191 companies founded respectively).



COMPANY FOUNDATIONS THROUGH THE DECADES

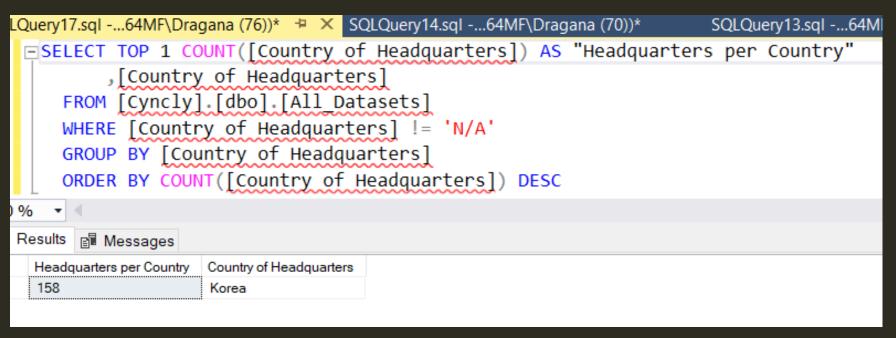
2. Analyze the distribution of company foundation years. Are there any particular decades that saw a boom in company formations?

Decade	Company Count
1900 - 1909	1509
1910 - 1919	1432
1920 - 1929	1477
1930 - 1939	1471
1940 - 1949	1501
1950 - 1959	1479
1960 - 1969	1522
1970 - 1979	1537
1980 - 1989	1516
1990 - 1999	1560
2000 - 2009	1434
2010 - 2019	1443
2020 - 2029	149



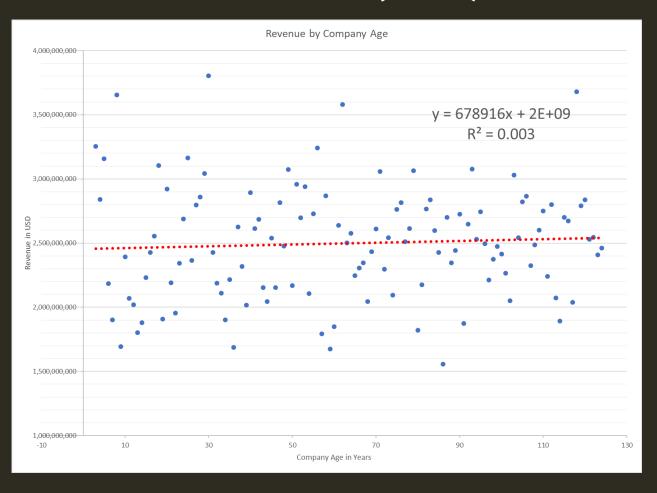
DATA INSIGHTS

3. Based on the headquarters location, which country has the highest number of companies?



Revenue (USD)

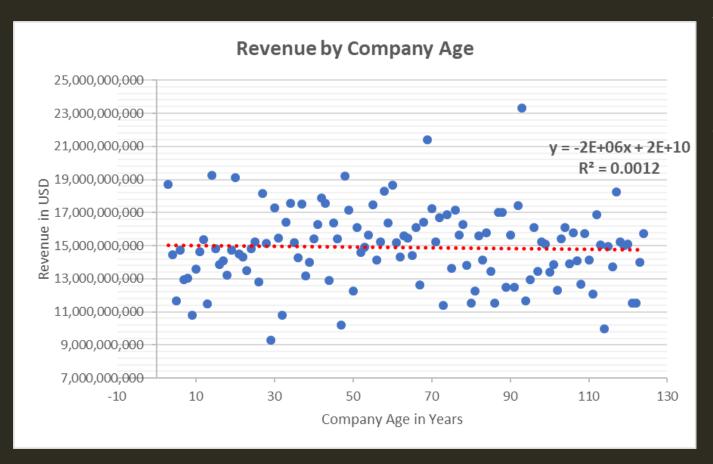
ASSUMING: ONLY REVENUE (USD) IN DATASET 1 IS REVENUE



- 4. Considering the 'Year Founded' information, can you identify any correlation between a company's age (how long it has been in business) and its reported revenue or number of employees?
- linear regression in Excel

R = .054549

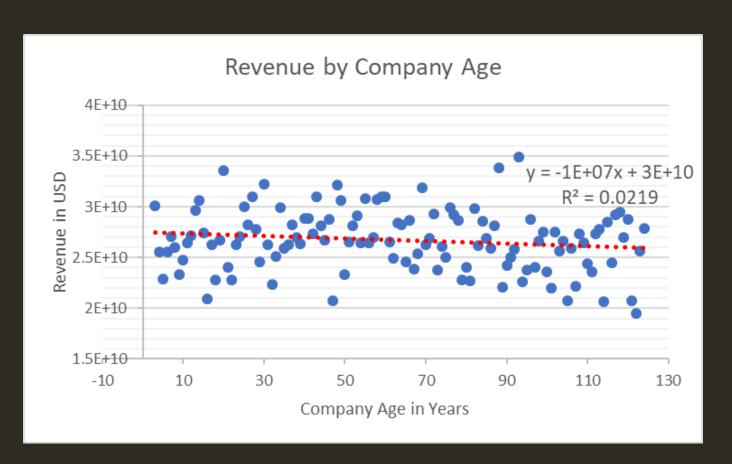
ASSUMING: MARKET CAP CANNOT CORRESPOND TO REVENUE



- 4. Considering the 'Year Founded' information, can you identify any correlation between a company's age (how long it has been in business) and its reported revenue or number of employees?
- linear regression in Excel

R = -0.0349276

ASSUMING: ALL THREE VALUES CORRESPOND TO REVENUE



- 4. Considering the 'Year Founded' information, can you identify any correlation between a company's age (how long it has been in business) and its reported revenue or number of employees?
- linear regression in Excel

R = -0.14810133

THANK YOU!