i 6% /yr-yr m 6 yrs

	Design A	Design B	Design C		
First cost	100000	150000	225000		
Economic Lf	3	6	9		
SV	0	10000	25000		
OC/yr	25000	10000	5000		
Maint./yr	15000	7500	6000		

PWA= 100000+100000(P/F,6,3)+25000(P/A,6,6)+15000(P/A,6,6) = 380654.90 PWB= 150000-10000(P/F,6,6)+10000(P/A,6,6)+7500(P/A,6,6) = 229003.57 PWC= 225000-MV6(P/F,6,6)+5000(P/A,6,6)+6000(P/A,6,6) = 233855.60

BV6= 225000-(6/9)(225000-25000) 91666.67 MV6= BV6*0.7 64166.67

(P/F,i,n) = (1+i)^(-n) =(1+5U\$2}^A25

 $(P/A,i,n) = [(1+i)^n-1]/[i(1+i)^n) \qquad = ((1+5B$2)^A26-1)/(5B$2*(1+5B$2)^A26)$

n (P/F,6,n) (P/A,6,n)

3 0.83961928 --

 $6\quad 0.70496054\quad 4.91732433$

Q1							
1	6%	/yr-yr					
m	6	yrs					
	Design A	Design B	Design C				
First cost	100000	150000	225000				
Economic Lf	3	6	9				
SV		10000	25000				
oc	25000	10000	5000				
Maint.	15000	7500	6000				
PWA=	100000+100	000(P/F,6,3)+	25000(P/A,6,6)+15000(P/A	1,6,6)	4	=86+86*B25
PWB=	150000-1000	O(P/F,6,6)+1	0000(P/A,6,6)+	7500(P/A,6,	6)		221867.98
PWC=	225000-MV6	(P/F,6,6)+500	00(P/A,6,6)+60	00(P/A,6,6)		**	188068.92
8V6=	225000-(6/9	(225000-250	00)	91666.67			
MV6=	8V6*0.7			64166.67			
(P/F,i,n) = (1-	H)An	v(1+585	ZPAZS				
and the contract of the contra			2)^A26-1)/(\$852*	(1+5852)^A26			
	1.191016 1.41851911						

<u>Sensitivity Analysis- determines the effect on the PW based on input variables</u> Cost-wise, choose Design B.

Sensitivity: Design C may be a better choice because OC and Maint. Costs per year may not stay constant (may inflate, for example). In that case, Design C triumps because it has lower OC and Maint at t=0 and would therefore increase less. Other observations is that the first cost of Design C is higher, but it is still the second best option. Additionally, it is also more advantageous because SV is higher and economic life is higher.

Design B, the selected design assumed MV6=BV6*0.7. It's not a guarantee that the market to book ratio would always be constant. Market value usually exponentially decreases while Book value is a linear regression. As a result, for the prediction to work, the market value has to be not radically decreasing in the future (t=6-9). How would you know if market value is not radically decreasing in that timeframe, well, that's probably another type of qualitative or quantitative analysis.

```
Q2
                                                               6% /yr-yr
                                                                  7 yrs
 m
                                     Design X Design Y
First cost
                                                     300000
                                                                                         500000
                                                                  7
Economic Lf
                                                                                                       7
SV
                                                       15000
                                                                                           50000
OC/yr
                                                       50000
                                                                                           25000
                                                       25000
                                                                                           10000
Maint./yr
EUACX=
                                     300000(A/P,6,7)-15000(A/F,6,7)+[75000(P/F,6,1)+75000(P/F,6,2)+...+75000(P/F,6,7)]*(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A/P,6,7)+(A
                                                                                                                                                                                                                                                                                                                                                                                    126953.48
                                                                                                                                                                                                                                                                                                                                                                                    118610.76
EUACY=
                                     500000(A/P,6,7)-50000(A/F,6,7)+[35000(P/F,6,1)+35000(P/F,6,2)+...+35000(P/F,6,7)]*(A/P,6,7)
                                                                                                                                                                                                                                                                                                                                                     Design X>Design Y
(P/F,i,n) = (1+i)^{-n}
(A/P,i,n) = [i(1+i)^n]/[(1+i)^n-1]
(A/F,i,n) = i/[(1+i)^n-1]
                                    (P/F,6,n) (A/P,6,n)
                                                                                                              (A/F,6,n)
                               1 0.94339623 --
                               2 0.88999644 --
                               3 0.83961928 --
                               4 0.79209366 --
                               5 0.74725817 --
                               6 0.70496054 --
                               7 0.66505711 0.17913502 0.11913502
What causes break even to occur
                                     Design X Design Y
First cost
                                                    300000
                                                                                        500000
Economic Lf
                                                                  7
                                                                                                       7
SV
                                                      15000
                                                                                           50000
                                        41657.2799
OC/yr
                                                                                           25000
Maint./yr
                                                       25000
                                                                                           10000
EUACX=
                                     300000(A/P,6,7)-15000(A/F,6,7)+[75000(P/F,6,1)+75000(P/F,6,2)+...+75000(P/F,6,7)]*(A/P,6,7)
                                                                                                                                                                                                                                                                                                                                                                                   118610.76
EUACY=
                                     500000(A/P,6,7)-50000(A/F,6,7)+[35000(P/F,6,1)+35000(P/F,6,2)+...+35000(P/F,6,7)]*(A/P,6,7)
                                                                                                                                                                                                                                                                                                                                                                                    118610.76
```



 Tax Rate
 21%

 MARR
 10%

 m
 6 yrs

*parenthesis indicates a negative value (excel put it on its own, can't get rid of it)

n	Ne	et Cash Flow	Dedu	cted (B10:B16*\$B\$3)	Pai	rt a) Leftover	Pa	rt b)	Par	t c)
	0	(20,000,000.00)		0.00		(20,000,000.00)		(20,000,000.00)	\$	(22,000,000.00)
	1 \$	8,000,000.00	\$	1,680,000.00	\$	6,320,000.00	\$	6,952,000.00	\$	5,688,000.00
	2 \$	17,000,000.00	\$	3,570,000.00	\$	13,430,000.00	\$	14,773,000.00	\$	12,087,000.00
	3 \$	19,000,000.00	\$	3,990,000.00	\$	15,010,000.00	\$	16,511,000.00	\$	13,509,000.00
	4 \$	18,000,000.00	\$	3,780,000.00	\$	14,220,000.00	\$	15,642,000.00	\$	12,798,000.00
	5 \$	10,000,000.00	\$	2,100,000.00	\$	7,900,000.00	\$	8,690,000.00	\$	7,110,000.00
	6 \$	3,000,000.00	\$	630,000.00	\$	2,370,000.00	\$	2,607,000.00	\$	2,133,000.00

Part a)

IRR=IRR(D10:D16) 46%

IRR>MARR so, this product is worth marketing

Part b)

higher by interest 10%

SO

Leftover*1.1

IRR = IRR(E10:E16) 52%

How much of an increase from part a? 6%

Part c)

lower by interest 10%

so

Leftover*0.9

IRR = IRR(F10:F16) 35%

How much of a decrease from part a? -11%

Tax Rate 21%

MARR part a) 10% part b) 20%

Economic If 6 yrs
First Cost 85000
SV @ t=4 30000

Savings/yr (before tax operating

costs) 32000 25280

Part a)

 $(P/F,i,n) = (1+i)^{-n}$

n	(1	P/F,6,n)		Cash Fl	ow	Part a)	Net Cash Flow
	0	1	First Cost	\$	(85,000.00)	\$	(85,000.00)
	1	0.909090909		\$	32,000.00	\$	25,280.00
	2	0.826446281		\$	32,000.00	\$	25,280.00
	3	0.751314801		\$	32,000.00	\$	25,280.00
			Salvaged + bought again (B7+B6- FirstCost; B6 and				
	4	0.683013455	B7 taxed)	\$	(23,000.00)	\$	(23,000.00)
	5	0.620921323		\$	32,000.00	\$	25,280.00
			Salvaged BV (P-				
	6	0.56447393	D*2) + Saving	\$	89,500.00	\$	70,705.00

Straight Line Depreciation: D=(First Cost-SV)/n= (set n=4)

13750 /yr

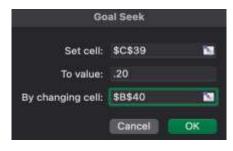
At yr 6, salvaged 2 years early, so used 85000-D*2

Part a)

IRR = IRR(F19:F25) 16%

IRR>MARR so this product is worth marketing/acceptable

n	(P/F,6,n)		Cash	n Flow	Part	b) After Tax
	0	1	First Cost	\$	(85,000.00)	\$	(85,000.00)
	1	0.909090909	Savings	\$	35,295.82	\$	27,883.70
	2	0.826446281	Savings	\$	35,295.82	\$	27,883.70
	3	0.751314801	Savings	\$	35,295.82	\$	27,883.70
			Savings+ Salvaged				
	4	0.683013455	+ bought again	\$	(19,704.18)	\$	(19,704.18)
	5	0.620921323	Savings	\$	35,295.82	\$	27,883.70
	6	0.56447393	Salvaged + Saving	\$	92,795.82	\$	73,308.70



Part b)

IRR = IRR(G36:G42) 20% Objective: IRR = MARR

Savings/yr (before tax operating costs) 35295.82

Tax rate 21% MARR 10% Economic If 6 yrs

600000 First Cost OC/yr= 300000*12 3600000 SV (t=6) 100000

Sales/copy = selling price-retailer cost=0.25-0.05= 0.20 Variable cost/copy = ink paper cost-ad revenue = 0.10-0.05= 0.05

25 weekdays in a month

How many copies per day must be sold to break even?

Break even: IRR=MARR Let n = # of copies/day

Straight Line Depreciation: D=(First Cost-SV)/n= 50000.00 /yr

(set n = 10)

Revenue/copy = sales-variable cost

0.15

Revenue/yr = 25 active days/month*12 months/yr*(Reven ue/copy)*n

copies/day 3816433.49

n (copies/day)= 84810

NCF (after tax) Cash Flow 0 -600000 -600000 1 216433.4897 170982.4569 2 216433.4897 170982.4569 3 216433.4897 170982.4569

4 216433.4897 170982.4569 5 216433.4897 170982.4569 Salvaged BV

(P-D*6) + Rev -OC-

6 -83566.51028 -83566.51028 FirstCost

summation 171345.7741

Goal Seek 2 Set cell: \$B\$33 To value: 10 By changing cell: \$B\$21 3 Cancel

IRR

10% Note: Apparently IRR is not affected by depreciation so although it was calculated in this problem, it is never really used in NCF (after tax) except in the calculation of BV at t=6 where the press machine is salvaged early by 4 years