# WENIGER<sup>SH</sup> <

SOFTWARE HOUSE FOR FRIENDS AND FAMILY



### Bartosz Rychlicki (CEO Weninger Software House)

My name is Bartosz and I'm in software development since 2005. I was Software Developer back in the days, then I became an IT lead in many big software projects, including AI backed startups. I've come to understand that relationships are far more powerful than technology. That's why I've put my name, face and phone number here. If anything goes wrong, you have my personal guarantee that I'll take care of that. Trust over short-term gains.

## WHAT WENIGERSH < OFFERS

We like to call ourselves the software house for friends and family. Our brand is built on the trusted relationships that we've established with our partners, many of whom have worked with us for over 10 years! We believe in leasing remarkable developers who deliver projects under the values of honesty, transparency and responsibility.

We offer software development manpower in the form of "body leasing" enabling clients to lease a technical specialist, developer or engineer, whose expertise matches the needs of your IT project.

Billing is made simple and transparent—on-demand hourly costs with no additional charges associated with project management or completion. Our developer becomes your developer, working solely on the tech tasks you create and assign.

Our skilled developers and engineers are based in Poland, while our clients span the globe, primarily from Scandinavia, Japan and the US.

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Why Leasing Over Employment Matters

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+48 512 129 709



(2) contact@wenighersh.com

## WHY LEASING OVER EMPLOYMENT MATTERS

- Reduce recruitment costs and time to zero.
- Establish an IT team in only days.
- Receive only one bill at the end of the month for hourly work.
- Eliminate hiring expenses like paid holidays, vacation, software licenses, etc.
- Be risk averse without hiring or firing processes; just terminate the contract. No hard feelings.
- Project ended earlier than expected? Terminate the contract without firing anyone or paying extra hours.
- Easily scale up or down your development power from month to month.
- Pause your contract for one month every year without any additional costs.
- Reduce office logistics, operational costs like desks, hardware, etc.

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## THE CHALLENGES OF LEASING

- Our developers are remote, so we can't play foosball together.
- We are a coding force, not a consulting company.
- Our developers are unable to deep dive with you on business ideas or new concepts of an IT project. They excel at delivering exactly what you specify and the developer work you need completed.
- If you need help with ideas and general IT direction, we often recommend hiring a CTO or VP of Engineering to oversee the development team.

Bugs and fixes - how do charge for them? This is always hard topic. Bugs will happened to some degree always. When you normally do a fixed-quote project, time for fixing bugs is estimated and added to a project price. But in hourly rate, you need to be aware that some of the development time will go to bug fixing (and it's hard to predict how much before you start). Said that, if at the end of the day you'r not happy with the quality - let us know and we will come back with solutions (switching developers, more rigorous QA check, testing service etc.).

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## **HOW DOES IT WORK?**

- We have a chat to assess your needs in terms of development hours per month and length of the contract
- 14-Day Money-Back Guarantee. If you are not satisfied with our service within the first 2 weeks, we will refund 100% of your expenses.
- We set up you with a **JIRA** (project and ticket management) account in order to issue tasks to your team. We'll also enable **Slack** (enterprise chat app), where you can contact your team (or our management) directly.
- Developers log work hours into your issues submitted, so you always know how much time is being spent on what.
- At the end of the month, we send you a **full month time log for your approval**. If it's ok, we issue an invoice. If you have any comments, questions we solve them before the invoice is issued. That's it!

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## **TECHNOLOGIES WE WORK WITH**

#### **BACK-END**

#### **CMS & E-COMMERCE**

























(ii) Magento









M. NET



Microsoft .NET





**✓**V.NET











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#### **FRAMEWORKS**

#### **FRONT-END**

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.NET MVC 5

**Z**=7,



**Z**=3



/V.NET







Z=





Knockout.

Telerik\*



**⊍** jQuer⁄











smarty.









ANGULARIS

**©** jQuer∕





#### **OTHER**





















PNM**SOFT** 













Net Beans



Office



php













## **OUR TEAMS AND EXPERTS**

**WENIGER**<sup>SH</sup> < works with a few select suppliers and freelancers in Central Europe, proven with years of excellent cooperation.

We currently have 23 people under our banners.

Our network allows us to to quickly onboard additional talent as needed.

## **TERMS**

- Minimum amount of hours per contract 150 hours.
- Minimum contract time of 3 months.
- Hourly price range from 32 USD to 55 USD depending on the contract size, length, seniority of people and technology.
- Monthly payments based on pre-approved time logs.

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<u>Sontact@wenighersh.com</u>

## **OUR REFERENCES**

I've had a successful work partnership with Bartosz since 2009. During the years we have completed hundreds of projects, small and big. The reason that the partnership has worked so well is mutual honesty and the drive to deliver high quality work. Bartosz is a real professional who always does everything in his power to make sure my projects get the resources and developers it needs. He is trustworthy, transparent and has a great sense for problem-solving. We never had any problems during our cooperation. On a personal level, Bartosz is a warm-hearted human being who inspires and always drives for the next level, and he is also a very nice friend.



## **COMPANIES THAT TRUSTED US**









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