

TERM SHEET

Seed Financing Round

Enterprise Universe GmbH

CONFIDENTIAL - FOR DISCUSSION PURPOSES ONLY
This term sheet is non-binding except for confidentiality and exclusivity provisions.

1. BASIC TERMS

Company:	Enterprise Universe GmbH
Registered Office:	Köln, Germany
Managing Director:	Ömer Hüseyin Coşkun
Contact:	info@enterprise-universe.com
Round:	Seed Financing
Target Amount:	€1,500,000
Pre-Money Valuation:	€6,000,000
Post-Money Valuation:	€7,500,000
Price per Share:	€6.00
New Shares Issued:	250,000
Investor Ownership:	20% post-money

2. INVESTMENT STRUCTURE

Security Type:	Series Seed Preferred Shares
Minimum Investment:	€100,000 per investor
Committed Amount:	€425,000 (28.3% of target)

Remaining to Close:	€1,075,000
Closing Date Target:	Q2 2026

3. INVESTOR RIGHTS

Liquidation Preference: 1x non-participating. In the event of liquidation, investors receive their investment back before common shareholders.

Anti-Dilution: Broad-based weighted average anti-dilution protection.

Pro-Rata Rights: Right to participate in future financing rounds to maintain ownership percentage.

Information Rights: Quarterly financial reports, annual audited statements, budget and business plan.

Board Representation: One board observer seat for lead investor (€500,000+).

4. USE OF FUNDS

Category	Amount	Percentage
Product Development	€525,000	35%
Sales & Marketing	€375,000	25%
Team Expansion	€300,000	20%
Infrastructure	€150,000	10%
Working Capital	€112,500	7.5%
Legal & Compliance	€37,500	2.5%
TOTAL	€1,500,000	100%

5. KEY MILESTONES (18 MONTHS)

- Q1 2026: West Money OS Platform Launch (01.01.2026)
- Q2 2026: 500 active SaaS customers

- Q3 2026: €1.5M ARR milestone
- Q4 2026: Series A preparation, 1,000+ customers
- Q1 2027: Series A fundraise targeting €5-8M

6. CONDITIONS TO CLOSING

- Satisfactory completion of legal and financial due diligence
- Execution of definitive agreements (SHA, SPA)
- No material adverse change in the Company's business
- Board approval from existing shareholders
- DSGVO compliance certification

ACKNOWLEDGMENT

This term sheet is intended to outline the principal terms of the proposed investment. It is not intended to be legally binding except for the provisions relating to confidentiality and exclusivity.

FOR THE COMPANY:

 Ömer Hüseyin Coşkun
 Managing Director
 Enterprise Universe GmbH
 Date: _____

FOR THE INVESTOR:

 Name
 Title
 Date: _____