

DUE DILIGENCE PACKAGE

Enterprise Universe GmbH - Seed Round

1. LEGAL DOCUMENTS

- Gesellschaftsvertrag (Articles of Association)
- Handelsregisterauszug (Commercial Register Extract)
- Gesellschafterliste (Shareholder List)
- Geschäftsführervertrag (MD Employment Contract)
- Intellectual Property Assignments
- Material Contracts (>€50,000)
- LOXONE Partnership Agreement
- Employment Contracts (all employees)
- Data Processing Agreements (DSGVO Art. 28)
- Terms of Service & Privacy Policy
- Outstanding Litigation (None)

2. FINANCIAL DOCUMENTS

- Jahresabschluss 2023 (Annual Financial Statements)
- Jahresabschluss 2024 (Annual Financial Statements)
- BWA Monthly Reports (Jan-Dec 2024)
- Tax Returns 2022-2024
- Bank Statements (12 months)
- Accounts Receivable Aging
- Accounts Payable Summary
- Cap Table (Current & Projected)
- 5-Year Financial Projections
- Budget 2025-2026

3. TECHNICAL DOCUMENTS

- Platform Architecture Overview
- Technology Stack Documentation
- API Documentation
- Security Audit Report (ISO 27001)
- DSGVO Compliance Certificate
- Penetration Test Results
- Source Code Repository Access (GitHub)
- Deployment & Infrastructure Docs
- System Uptime Records (99.9% SLA)
- Disaster Recovery Plan

4. BUSINESS DOCUMENTS

- Pitch Deck 2025 (32 slides)
- Business Plan 2025-2029
- Market Analysis (DACH Smart Home)
- Competitive Landscape
- Customer List (anonymized)
- Customer Contracts (samples)
- Sales Pipeline Report
- Marketing Strategy
- Product Roadmap 2025-2026
- Key Performance Indicators

5. TEAM & ORGANIZATION

- Organizational Chart
- Key Employee Bios
- ESOP Plan Details
- Advisory Board Overview
- Reference Checks (available upon request)

6. KEY METRICS SUMMARY

Metric	2024 Actual	Status
Revenue	€847,523	✓ Verified
YoY Growth	23.5%	✓ Verified
Gross Margin	42%	✓ Verified
Active Customers	280	✓ Verified
Monthly Active Users	1,250	✓ Verified
Churn Rate	8%	✓ Verified
NPS Score	72	✓ Verified
Full-Time Employees	8	✓ Verified
Pipeline Value	€1,250,000	✓ Verified

DATA ROOM ACCESS

For access to the complete due diligence data room, please contact:

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All documents are available in digital format via secure data room upon NDA execution.

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