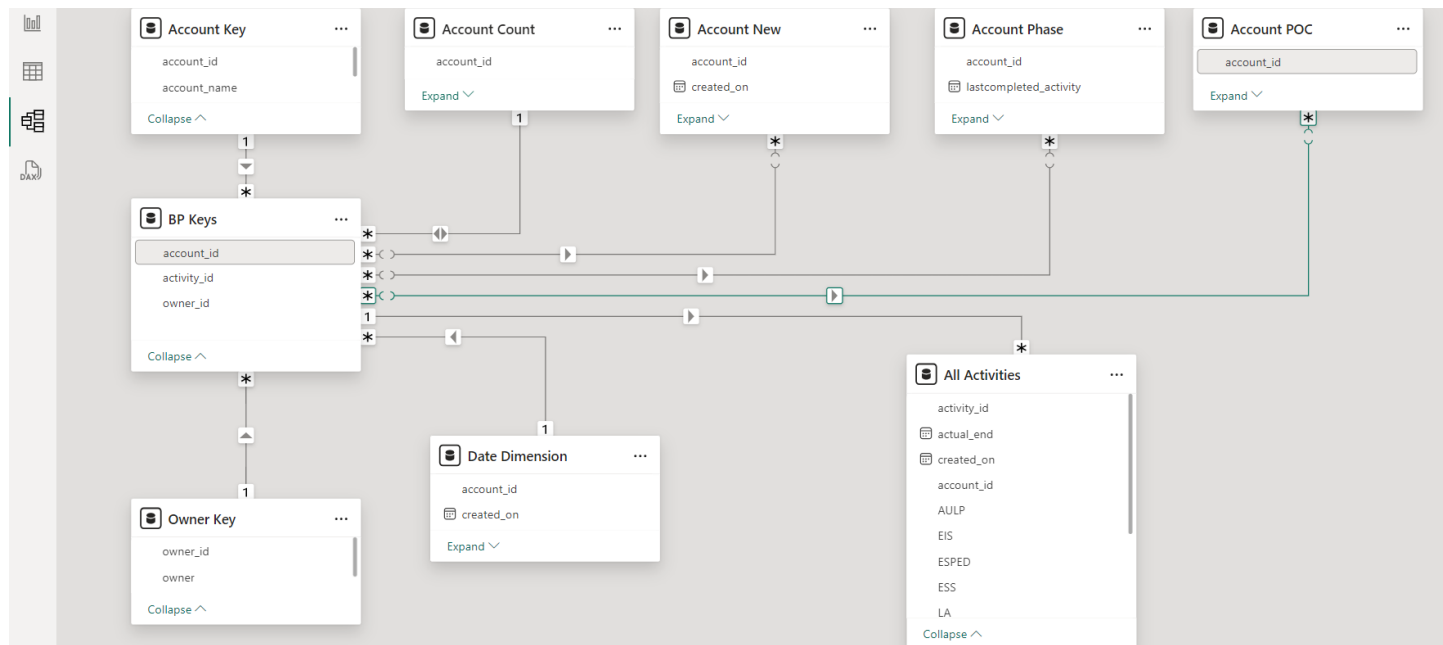


Data Visualizations and SQL Queries



Account MOU Engagement

Owner	GWI	MAP	TB	TN	NLJ
<input type="checkbox"/> Clara Brown	3	9	75	159	65
<input type="checkbox"/> Connie Harris	0	1	0	0	0
<input type="checkbox"/> Erika Cheney	1	3	31	9	20
<input type="checkbox"/> Jay Styles	0	2	0	2	0
<input type="checkbox"/> Ryan Sims	0	0	0	1	0
<input type="checkbox"/> Sam Foist	10	17	47	85	55
<input type="checkbox"/> Tracy Murphy	0	2	1	1	0
<input type="checkbox"/> Trish McDonald	3	5	16	15	7
<input type="checkbox"/> Wendy Parker	0	0	0	1	0
Total	17	44	173	368	148

#1 Choice Movers

Contact

Aaron Daniels

Title

Account Executive

Email

1choicemovers@gmail.com

Phone

2066462669

Status

Active

MOUs by Account

Account	MOUs
1	474
2	52
3	8

All

Clear Filters

Account

Search

- ☐ (Blank)
- ☐ #1 Choice Movers
- ☐ #1 Construction Inc
- ☐ #1 Norman Janitorial Company
- ☐ #1 Sourcing Solutions Inc
- ☐ #1 Strategic Solutions Limited Liability Company
- ☐ #1 Strategic Solutions, LLC
- ☐ #BarrCode5 LLC

Program Quarter

..

1

2

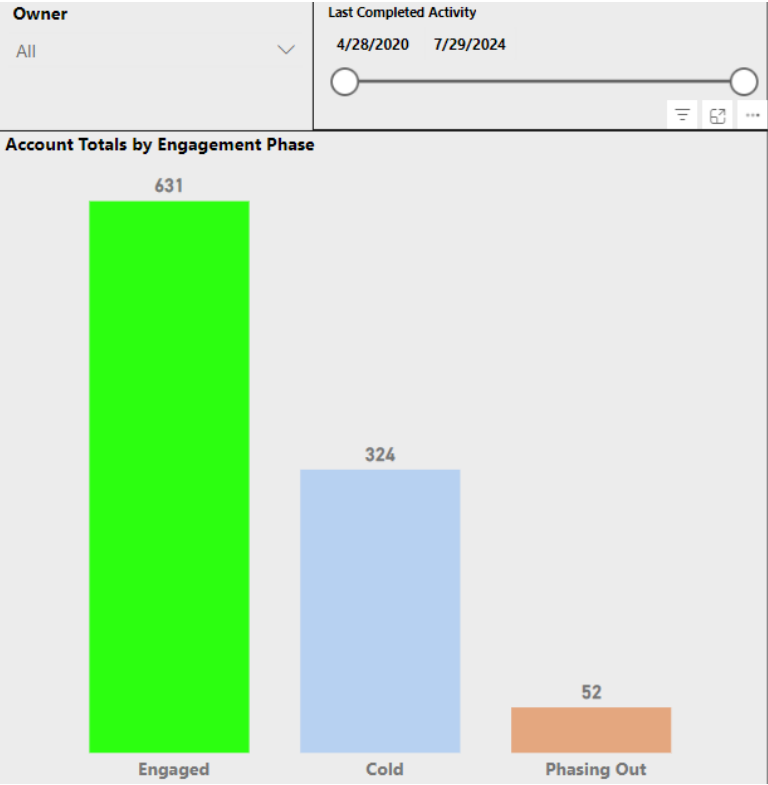
3

Month

All

MOU by Owner

Owner	MOUs	Percentage
(Blank)	228	52.05%
Ryan Sims	131	29.91%
Connie Harris	41	9.36%
Tracy Murphy	25	5.71%



Engagement Phase

Select all

Cold

Engaged

Phasing Out

Account	Phase	Last Activity
100 Black Men of Indianapolis, Inc.	Engaged	7/12/2024
100 Black Women, Inc. Indianapolis Chapter	Cold	8/2/2023
16 Tech Neighborhood Group	Engaged	6/6/2024
2nd Chance Trucking	Cold	11/2/2021
A Classic Party Rental	Engaged	6/7/2024
A Safe House Corporation	Engaged	7/23/2024
A Total Solution CPA & Consulting Services, Inc.	Engaged	7/29/2024
AB&F Engineering Co. LLC	Cold	10/16/2023
AA Medical Transport	Cold	1/26/2024
AAR Aircraft Services	Phasing Out	4/18/2024
ABC Cutting Contractors	Engaged	6/27/2024
ABM Industries	Cold	4/13/2021
Abner Realty Group	Cold	2/21/2024
Accenture	Engaged	6/7/2024
Accurate Personnel, LLC.	Phasing Out	4/30/2024
ACE Cash Express	Engaged	7/10/2024
Ace Handyman Services North Indianapolis	Engaged	6/17/2024
ACE Project Indy	Engaged	7/22/2024
Ace Rent-A-Car Reservations	Cold	11/7/2023
Action Financial Services, LLC	Engaged	6/14/2024
Adelante Schools	Engaged	6/7/2024
Adidas Indy, LLC	Engaged	5/28/2024

Cold:

Account has no EI Activities in over 120 days

Engaged:

Account has EI Activities in last 90 days


Phasing Out:

Account has EI Activities between 91 and 120 days

5,314

Total Activities

MAP Activities

 Clear Filters

Account

All



Owner

All



Month Name

All



Program Year

Select..

PY21

PY22

PY23

Program Quarter

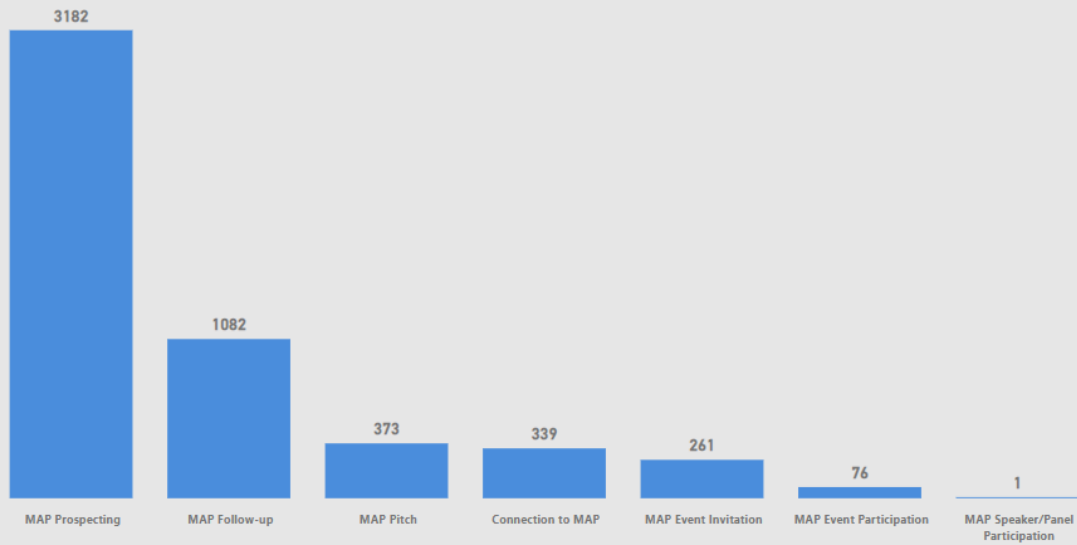
1

2

3

4

Count of Activity by Type



SELECT

```
createdon AS created_on,  
actualend AS actual_end,  
LTRIM(RTRIM(regardingobjectid)) AS account_id,  
activityid AS activity_id,  
ownerid AS owner_id,  
LTRIM(RTRIM(value)) as type_name,  
ei_employerinformationservicesname AS EIS,  
ei_accessinguntappedlaborpoolsname AS AULP,  
ei_engagedinstrategicplanningeconomicdevname AS ESPED,  
ei_employersupportservicesname AS ESS,  
ei_layoffaversionname AS LA,  
ei_rapidresponsebusinessdownsizingassistname AS RR,  
ei_workforcerecruitmentassistancename AS WRA,  
ei_workbasedlearningname AS WBL
```

FROM ei_eiactivity

CROSS APPLY STRING_SPLIT(LTRIM(RTRIM(ei_type_multiselectname)), ';')

WHERE actualend >= '2021-07-01'

UNION

SELECT

```
createdon AS created_on,  
actualend AS actual_end,  
LTRIM(RTRIM(regardingobjectid)) AS account_id,  
activityid AS activity_id,  
ownerid AS owner_id,  
CASE  
    WHEN LTRIM(RTRIM(value)) = 'Follow Up' THEN 'MAP Follow-up'  
    WHEN LTRIM(RTRIM(value)) = 'Sales Pitch' THEN 'Sales Pitch - MAP'  
    WHEN LTRIM(RTRIM(value)) = 'Prospecting' THEN 'MAP Prospecting'  
    WHEN LTRIM(RTRIM(value)) = 'Event Invitation' THEN 'MAP Event Invitation'  
    WHEN LTRIM(RTRIM(value)) = 'Event Participation' THEN 'MAP Event Participation'  
    ELSE LTRIM(RTRIM(value))  
END AS type_name,  
ei_employerinformationservicesname AS EIS,  
ei_accessinguntappedlaborpoolsname AS AULP,  
ei_engagedinstrategicplanningeconomicdevname AS ESPED,  
ei_employersupportservicesname AS ESS,  
ei_layoffaversionname AS LA,  
ei_rapidresponsebusinessdownsizingassistname AS RR,  
ei_workforcerecruitmentassistancename AS WRA,  
ei_workbasedlearningname AS WBL
```

FROM ei_mapactivity

CROSS APPLY STRING_SPLIT(LTRIM(RTRIM(ei_typedname)), ';')

WHERE actualend >= '2021-07-01'