



2219

24930



Average Budget

¥3M



17

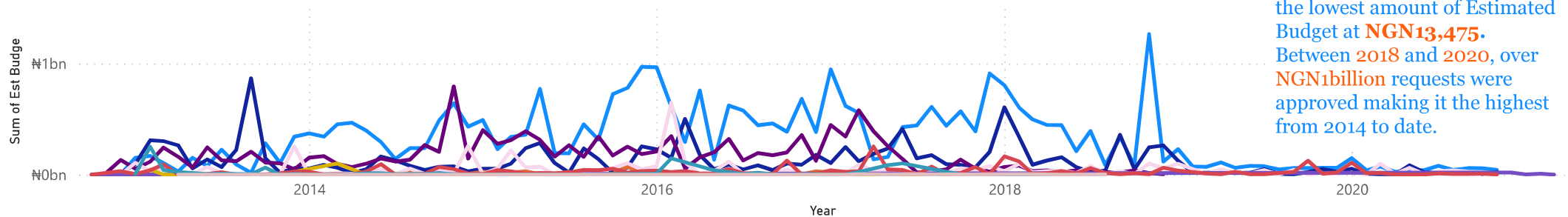


Country	Percentage of illiterate population aged 15 and over
Nigeria	55%
Cameroon	10%
Ivory Coast	5%
Mali	4%
Burkina Faso	3%
Niger	2%
CDI	1%
Gabon	1%
Ghana	1%
Benin	1%
Togo	1%
Guinea-Bissau	1%
Senegal	1%
Bissau	1%
Gambia	1%
Liberia	1%
Congo	1%

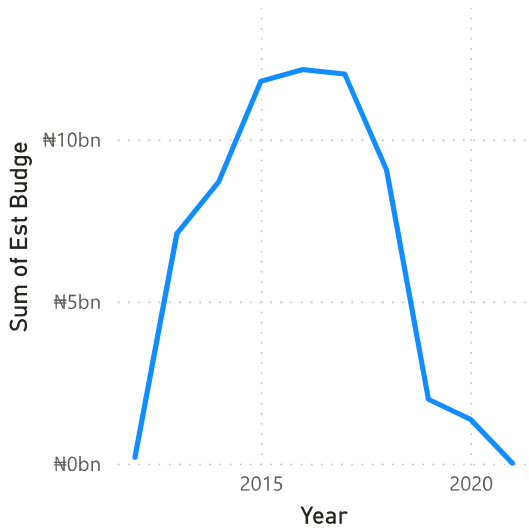
Between October 2012 and March 2021, About 9000% of Estimated Budget were **APPROVED** on requests.

There were only **NEW** requests from December 2020 to March 2021, with the high of **NGN19,228,000**. **Nigeria** had the highest amount of Estimated Budget and accounted for 62.53% of the total Budget and was higher than **Congo**, which had the lowest amount of Estimated Budget at **NGN13,475**. Between 2018 and 2020, over **NGN1billion** requests were approved making it the highest from 2014 to date.

Current Status ● Approved ● Awaiting Approval ● Cancelled ● Completed ● Denied ● New ● On hold ● Returned to initiator ● Sourcing In Progress ● With supplier

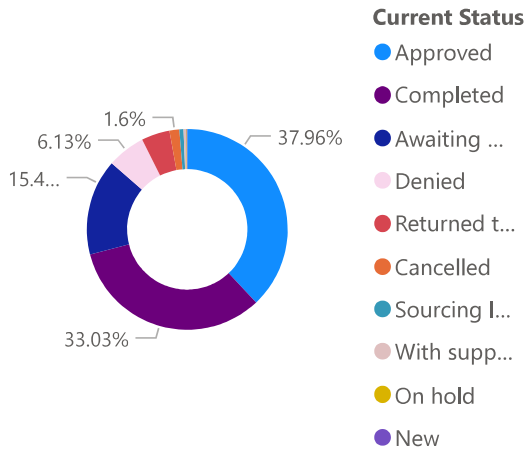


Budget per year

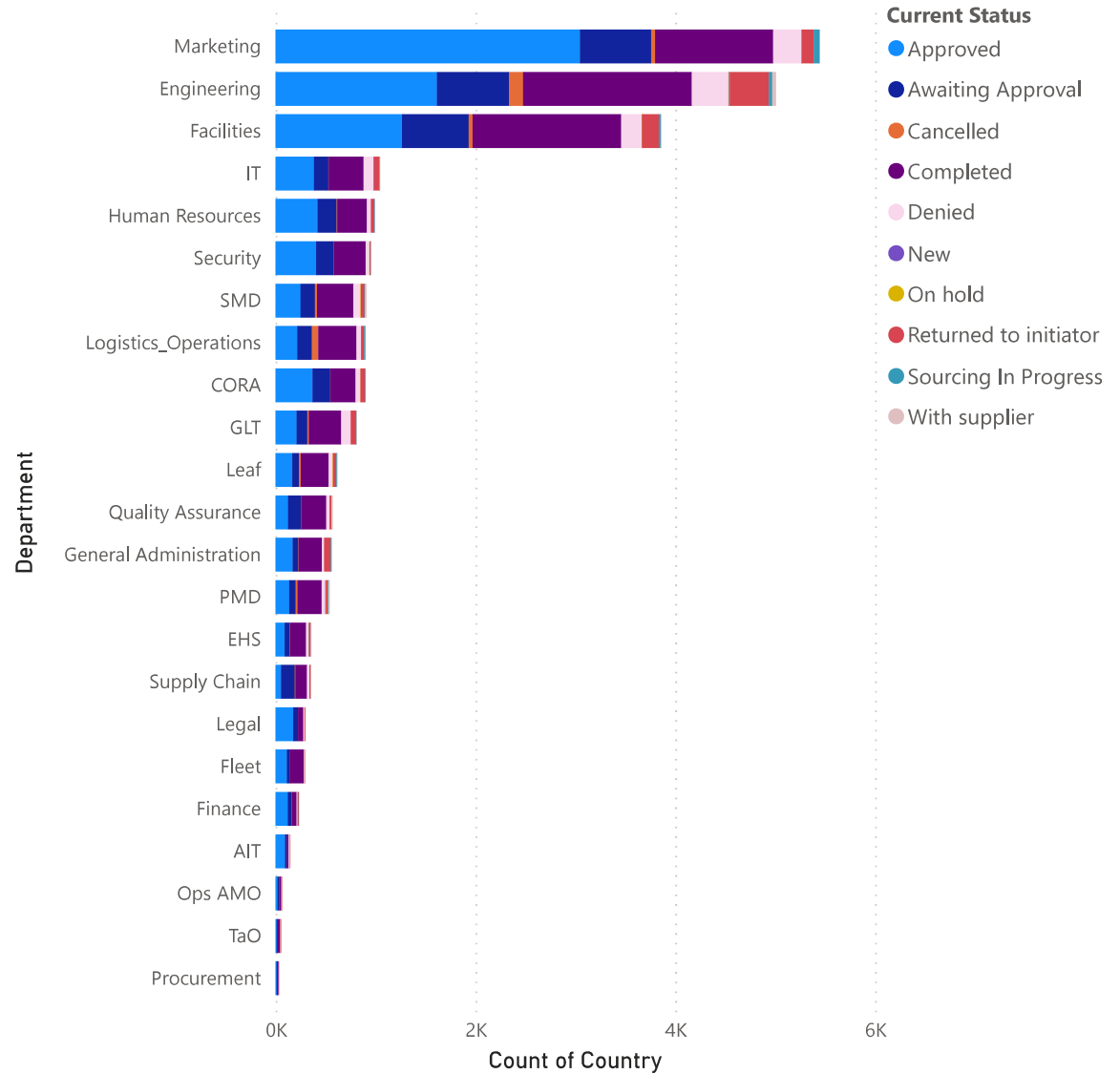


Budget Estimate trended down, resulting in a 94.99% decrease between **2012** and **2021**. It started trending down on 2017, falling by 99.92% (NGN12,012,512,517.86) in **4years**. Budget dropped from NGN12billion to NGN9.7billion during its steepest decline between **2017** and **2021**. Marketing Request Status made up 12.22% of all Country's requests. **2016** has the peak sum of budget

The **Marketing** department is the spearhead with the maximum number of requests initiated and approved. **3047** requests sent by the department is approved accounting for (**12.22%**) of all approved requests, followed by the **Engineering** department down to the **procurement** department. The data also shows that procurement department has the lowest number of requests.

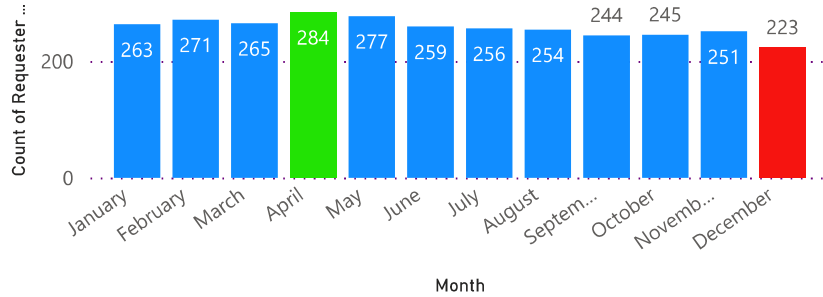


Request departments and Status





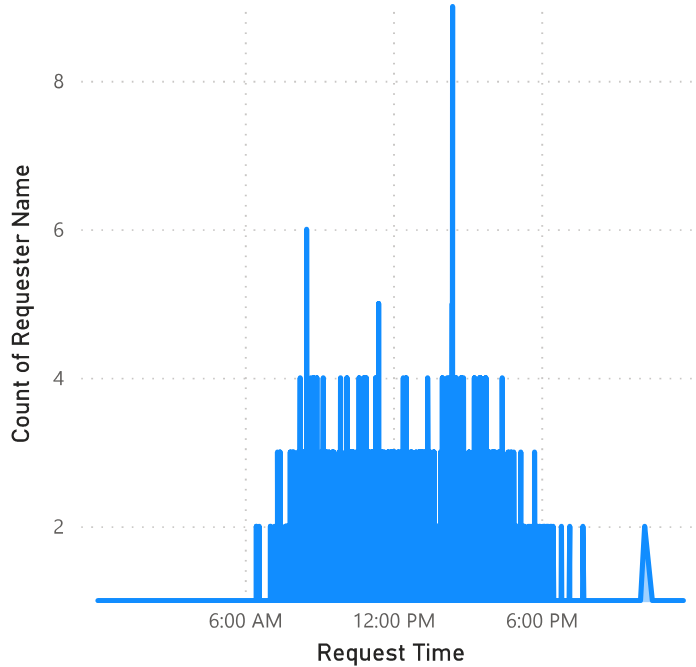
Request Months



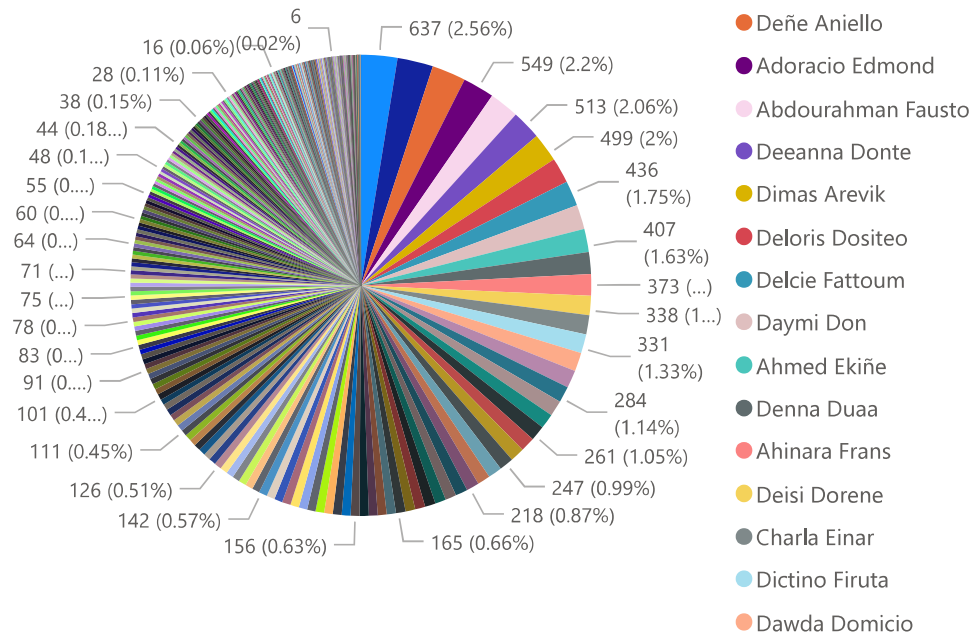
We have observed that most requests were received in **April** of every year and the least of requests is received in December - probably because its end of the year.



Request Time



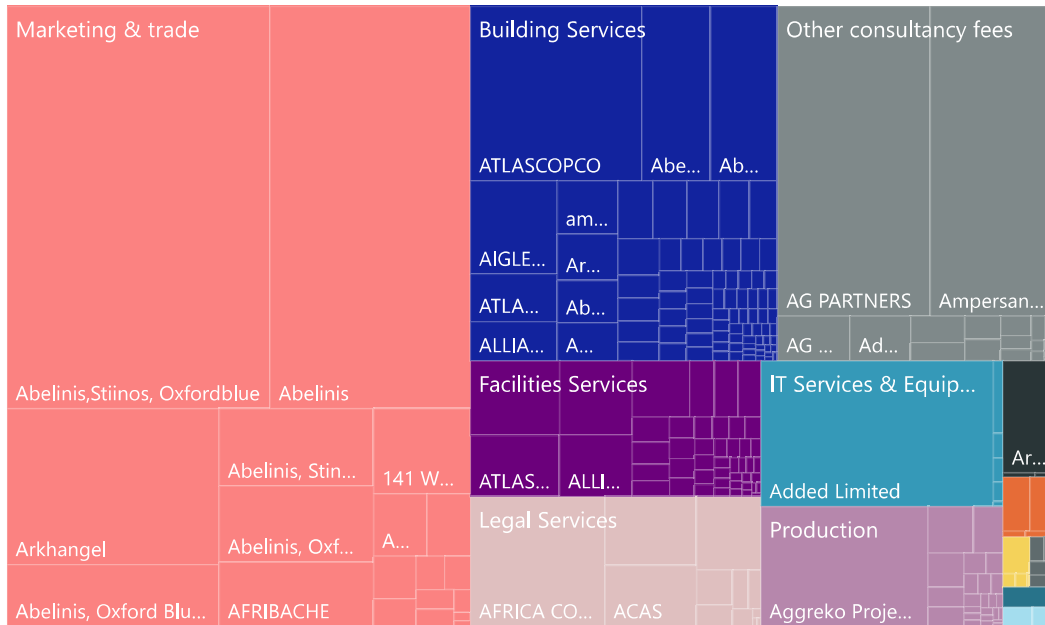
Request Initiator



Abderzak Fatimazahra (Head of Marketing department across all countries) from **Marketing** department account for about **3%** of the total requests from **2014 to 2021** while **Atika Anders** and a couple of others account for **0%** of the total requests.

The data also shows that the procurement department receives more requests in the **afternoon** compared to **evening** could be because of compilation and administrative process of respective departments.

Categories of Vendor's Supplies



Number of Requests

Requester Name	Count of Requester Name
Abderzak Fatimazahra	637
Adriano Florica	623
Deñe Aniello	594
Adoracio Edmond	549
Abdourahman Fausto	521
Deeanna Donte	513
Dimas Arevik	499
Deloris Dositeo	448
Delcie Fattoum	436
Daymi Don	430
Ahmed Ekiñe	407
Denna Duaa	382
Ahinara Frans	373
Deisi Dorene	338
Total	24930

Total Requests and their Statuses

Current Status	Count of Current Status
Approved	9464
Awaiting Approval	3858
Cancelled	399
Completed	8235
Denied	1527
New	16
On hold	25
Returned to initiator	1139
Sourcing In Progress	163
With supplier	104
Total	24930

RECOMMENDATIONS

- All New Requests of 2021 should be processed.
- All denied and Cancel requests to be revisited aligning every requests to procurement framework, effectively from future requests.
- Since Marketing department tops the chart, there should be increasingly massive sales (particularly in Nigeria and Cameroon) to balance inputs and outputs and to have value for money.
- Also we expect to see massive sale in the second quarter.
- Abderzak FatimaZahra should be on the radar because the requests from her department should have a seismic effect on the company's sales and turnover.
- Analytically, data variable like Gender, Age and Designation of requests initiator.



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