

Christian Cook

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Profile

Senior Sales Assistant with a proven record of accomplishment at Big N' Little Shoes, adept in sales, sales training and possessing a professional demeanor. Leveraged effective communication for impactful customer interactions and staff mentorship. Excelled in time management, ensuring seamless operations and customer satisfaction.

Experience

Senior Sales Assistant

July 2021 – Present

- Performed cashier duties accurately while providing friendly customer service at checkout counter.
- Leveraged communication skills to effectively communicate with customers regarding their needs.
- Developed strong customer service skills through daily interactions with customers.
- Provided guidance and training to inexperienced staff members on operational procedures.
- Conducted regular audits of store displays, pricing accuracy, stock rotation, and cleanliness standards.
- Maintained knowledge of company products and services to make informed recommendations to clients.

ISU Honors Program Community Assistant

August 2024 – Present

- Engaged with college community to promote fellowship and well-being among students
- Planned and executed events of high quality and standard
- Worked with a group of 10 other individuals
- Spoke at recruitment events in a professional manner to encourage and engage prospective students

Skills & Abilities

- Time management
- Sales training
- Effective communication
- Multitasking
- Professional Demeanor
- Complex Problem-Solving

References

John Goldrick

Big N' Little Shoes

Owner

(773) 239-6066

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Amy Secretan

Illinois State University Honors Program

Student Community Assistant Director, Academic Advisor

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