

# ExSW Entrepreneurs of the Southwest



Business Stages		Member Types		Interested Resources	
Stage	Count	Type	Count	Resource	Count
Startup	10	Business Support Organization	18	Funding Models	2
Growth	4	Entrepreneur	18	Market Research	2
Explorator	3	Funder	6	Startup Support/Coach	2
Idea	3	Creative	1	Fundraising	1
		Mentor	1	General Education Support	1
				Organizational Structure	1
				Recruitment/Talent Acquisition	1
				Business Model	1
				Business Plan	1
				Pitch Coach	1
				Scaling	1
				Tech Support	1

Listed Locations		Listed Expertises		Listed Industries	
Location	Count	Expertise	Count	Industry	Count
Durango	15	Community Outreach	10	Ecosystem Builder	5
Telluride	6	Coaching/Mentorship	9	Small Business Support	4
Pagosa Springs	3	Marketing & Promotions	8	Accelerator	3
Cortez	2	Fundraising	8	Government & Policy	3
Ridgway	2	Business Plan Development	6	Incubator	3
Gunnison	1	Industry Connections / Networking	6	Food & Beverage	3
Delta	1	Leadership & Management	6	Nonprofit & Philanthropic	2
Chromo	1	Scaling: Growth & Expansion	4	Coworking space	2
Ouray	1	Strategic Planning	4	Media	2
Bayfield	1	Work / Life Balance	4	Agriculture	2
Silverthorne	1	Financial Models	3	Hospitality & Tourism	2
Mountain Village	1	Pitch Coach	3	Consumer Goods	2
Norwood	1	Customer Acquisition	3	Environmental & Natural Resources	2
Hesperus	1	Product Development	3	Education	2
Dolores	1	Financial Management	3	Arts & Entertainmnet	2
Dove Creek	1	Business Model Canvas	2	Construction & Engineering	2
Mancos	1	Grant Writing	2	Marketing & Advertising	1
		Product/Market Fit	2	Funding	1
		Proof of Concept Planning	2	Software Technology	1
		Commercial Real Estate	2	Manufacturing	1
		Manufacturing	2	Outdoor Recreation	1
		Succession Planning	1	Finance	1
		Recruitment/Skilled Workforce	1	Music	1
		Copywriting / Content Development	1	Real Estate	1
		Legal	1		