

2986:ExSW Entrepreneurs of the Southwest

Business Stages	
Stage	Count
Startup	10
Growth	4
Explorator	3
Idea	3

Member Types	
Type	Count
Business Support Organization	18
Entrepreneur	18
Funder	6
Creative	1
Mentor	1

Locations	
Location	Count
Durango	15
Telluride	6
Pagosa Springs	3
Cortez	2
Ridgway	2
Gunnison	1
Delta	1
Chromo	1
Ouray	1
Bayfield	1
Silverthorne	1
Mountain Village	1
Norwood	1
Hesperus	1
Dolores	1
Dove Creek	1
Mancos	1

Expertises	
Expertise	Count
Community Outreach	10
Coaching/Mentorship	9
Marketing & Promotions	8
Fundraising	8
Business Plan Development	6
Industry Connections / Networking	6
Leadership & Management	6
Scaling: Growth & Expansion	4
Strategic Planning	4
Work / Life Balance	4
Financial Models	3
Pitch Coach	3
Customer Acquisition	3
Product Development	3
Financial Management	3
Business Model Canvas	2
Grant Writing	2
Product/Market Fit	2
Proof of Concept Planning	2

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Commercial Real Estate	2
Manufacturing	2
Succession Planning	1
Recruitment/Skilled Workforce	1
Copywriting / Content Development	1
Legal	1

Industries

Industry	Count
Ecosystem Builder	5
Small Business Support	4
Accelerator	3
Government & Policy	3
Incubator	3
Food & Beverage	3
Nonprofit & Philanthropic	2
Coworking space	2
Media	2
Agriculture	2
Hospitality & Tourism	2
Consumer Goods	2
Environmental & Natural Resources	2
Education	2
Arts & Entertainment	2
Construction & Engineering	2
Marketing & Advertising	1
Funding	1
Software Technology	1
Manufacturing	1
Outdoor Recreation	1
Finance	1
Music	1
Real Estate	1

Resources

Resource	Count
Funding Models	2
Market Research	2
Startup Support/Coach	2
Fundraising	1
General Education Support	1
Organizational Structure	1
Recruitment/Talent Acquisition	1
Business Model	1
Business Plan	1
Pitch Coach	1
Scaling	1
Tech Support	1