

KPMG – MiniGame Script

[Player starts in his office and gets a message explaining the situation]

“You are an KPMG employee that is about to have a meeting with a company called CleanIt. As part of the CleanIt team, you are asked to attend the meeting. Two KPMG colleagues are joining you: Pierre, the engagement partner; and Mia, his secretary. Steve and John will attend the meeting as representatives of CleanIt.

Go and meet with Pierre.”

[Player is told to go and meet Pierre]

Pierre: Hi, are you ready for the meeting with CleanIt? Steve and John are already in the meeting room and our colleague Mia is there as well. Please follow me to the meeting room.

[Pierre walks to the meeting room, the player should follow]

Pierre: Please take a seat

[Player is seated automatically and Pierre walks up to the front]

Pierre: Oke, let’s start. Steve, maybe you can tell us something about CleanIt..?

Steve: As you all know, CleanIt is the number 1 company in charge of skyscraper maintenance! And we like to stay the number 1. That’s why we have to be involved in bidding for maintaining the new 100 floor skyscraper that they’ve build. It is a big business oppur....

Pierre: *** phone rings *** Sorry, I have to take this.

[Pierre leaves the office]

John: Is everything alright?

[Player gets a question]

Question:

“John: Is everything alright?”

- a. I am very sorry, let’s take a little break. I’ll wait for Pierre outside.*
- b. I am very sorry, I’ll go get Pierre immediately”*

John: a. {aggfited} Yes, go do that...
 b. {happy} Thank you, that would be great!

[Player is able to move again and is told to go and meet Pierre]

Steve: Hey did you hear, Dina went to the super bowl with one of her clients? VIP seats, hotel, diner and everything was paid for!!

John: Who! I wish we had that kind of clients!

Steve: By the way, how was the birthday yesterday...?

[Player goes to meet Pierre, at whom the player is locked again]

Pierre: ... Yes... Yes, thank you for your information. You should buy the stock options immediately; the values will probably rise in the next moments. I will call you back in a few hours... bye.

[Pierre turns to the player]

Oh hi. Let's go back to the meeting.

[Pierre heads back to the meeting, the player is unlocked and told to follow]

[Player is seated again and the meeting resumes]

Pierre: I'm sorry for that, let's resume. Steve, are you going to bid on the contract for the new skyscraper?

Steve: I have an unfortunate message. Our company has decided that we will not bid on the contract since another company, namely TRID, is going to bid on it. TRID did not bid on the previous contract, which we did so it is only fair if we do not bid on this contract.

Pierre: Okay, thanks for letting us know. We will discuss this decision with our team. I'll walk you out.

[Player is told to go to his office for a debrief]

[Player gets a series of questions regarding the meeting]

Question:

"Pierre left the office during the meeting. What will you do about this?"

- | | |
|--|------------------|
| <i>a. Confront Pierre about this</i> | <i>5 points</i> |
| <i>b. Report to the engagement partner (Pierre)</i> | <i>0 points</i> |
| <i>c. Report Pierre to the risk management partner</i> | <i>0 points</i> |
| <i>d. Report Pierre to the senior partner</i> | <i>0 points</i> |
| <i>e. Nothing, the call must have been important</i> | <i>25 points</i> |

Question:

"Pierre was giving stock information to someone on the phone when he was out of the meeting. What will you do about this?"

- | | |
|--|------------------|
| <i>a. Report to the engagement partner (Pierre)</i> | <i>0 points</i> |
| <i>b. Report Pierre to the risk management partner</i> | <i>25 points</i> |
| <i>c. Report Pierre to the senior partner</i> | <i>0 points</i> |
| <i>d. Nothing, it was probably unrelated information</i> | <i>0 points</i> |

Question:

"Someone in CleanIt went to the super bowl with a client. What will you do with this information?"

- | | |
|--|------------------|
| <i>a. Report to the engagement partner (Pierre)</i> | <i>0 points</i> |
| <i>b. Report Pierre to the risk management partner</i> | <i>0 points</i> |
| <i>c. Report Pierre to the senior partner</i> | <i>0 points</i> |
| <i>d. Nothing, it was probably an innocent gift</i> | <i>25 points</i> |

Question:

"CleanIt is not going to bid on the new contract because TRID is going to. What will you do with this information?"

- | | |
|--|------------------|
| <i>a. Report to the engagement partner (Pierre)</i> | <i>25 points</i> |
| <i>b. Report Pierre to the risk management partner</i> | <i>0 points</i> |
| <i>c. Report Pierre to the senior partner</i> | <i>0 points</i> |
| <i>d. Nothing, the companies just respect each other</i> | <i>0 points</i> |

[The final score and a debrief is shown to the player]

"End of the meeting. Your final score is 50/100."

[Player is taken back to the office view]