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> Deloitte AG General-Guisan-Quai 38, 8022 Zürich **Zürich, 17.04.2019**

Application for Consulting - Consultant, Supply Chain Management, Strategy & OperationsRef No: 151971

Dear Hiring Team

For some time now, I have been dealing with your company. With great interest, I follow your posts on LinkedIn. Your way of working and your competent appearance as well as your excellent reputation convinced me to apply to you. My career goal is to work as a consultant in the operational field and contribute to the success of the customers. The combination of strategy, operations and digital transformation fascinates me. The digital transformation is happening through the whole value chain and throughout all the industries. Therefore, I am applying for this job. Through research into your firm, I have been continually impressed by your expertise and commitment to high performance. Deloitte has an excellent reputation and the opportunities which you offer me are amazing. For this reason, I would like to apply for the job as an Associate Consultant.

I am currently working in the Operations Department of ABB Switzerland, where I am responsible for production planning and production improvement. In my current position I coordinate the material flow from the feeder factories in China, Czechs and Bulgaria. I make sure that the correct sequence of materials is adhered to and support the feeder factories in any clarification needs with our engineering and / or project management department. I am also involved in the construction / Ramp-Up of a production line which will produce a brand-new product form April 2019 on. I am responsible for ensuring the processes, interfaces between departments and material flow. My analytical thinking and my fascination for data analysis are supporting me in these tasks. I am also completing a part-time master's degree in Business Information Systems. During my studies I focus on business analytics, business process management, digitization of business processes and strategic management in a digital economy. At the moment I am working 80% for ABB and 1 day a week I am at the university. I would prefer doing that until I finished my studies and then work full time for you.

I am positive that the skills I have developed during my studies, the management of demanding projects and my experience at ABB make me suitable for Deloitte. I can easily adapt to changing situations as I have in my previous career and am ready to take on this new challenge. My flexibility in terms of working hours and location, my strong commitment together with my problem-solving skills will enable me to actively contribute to the success of your company.

It would be an honour to have the opportunity to interview with your firm. Please feel free to let me know if I can provide any additional details.

Thank you for your time and consideration, and I look forward to hearing from you.

Yours sincerely

Simon Wild