



Score (Passmark 70%)

74% - Passed

Correct

Weight: 1

Select TWO of the following business applications that are built on the Icertis Contract Intelligence (ICI) platform.

- ☒ ☒ Sourcing
- ☒ ☒ Obligation Management
- ☐ Rule Management
- ☐ Event Management

Correct

Weight: 1

It is possible to inherit attribute data from a parent agreement (For example, an MSA) into a child agreement (For example, an SOW). State True or False.

- ☒ ☒ True
- ☐ False

Incorrect

Weight: 1

Jacob wants to add a commitment to a supply agreement. Which of the following information is required to add the commitment?

- ☐ Role

- ☒ Recipients
- ☐ Template
- ☐ Business Owner

Correct

Weight: 1

Compare Documents feature allows the primary owner to compare any two versions of the agreement. State True or False.

- ☒ True
- ☐ False

Incorrect

Weight: 1

Deviation is triggered when the value of an attribute is modified. State True or False.

- ☐ TRUE
- ☐ FALSE

Correct

Weight: 1

Seema is the owner of an agreement. She sends the agreement to **Kim** for approval. What will be the status of the agreement record, if **Kim** rejects it?

- ☐ Approved
- ☒ Draft
- ☐ Waiting for approval
- ☐ Reviewed

Correct

Weight: 1

As soon as the agreement is published, an email notification is sent out to the approvers and the signatories of the agreement. State True or False.

- ☐ TRUE
- ☒ FALSE

Correct

Weight: 1

Julia is a primary owner of an SOW. She wants to change the date format of Effective Date from M-d-yyyy to dd-MMM-yy. What would you tell **Julia**?

- ☐ The format of the date can be changed through customization only
 - ☐ The date format cannot be changed
 - ☐ Contact the secondary owner for making the changes. Primary owners cannot change the date formats
 - ☒ ☐ Navigate to Preferences and change the date format
-

Incorrect

Weight: 1

Jimmy is creating a lease agreement by using a third-party paper. Select the TWO file types that are supported in ICL.

- ☒ ☐ PDF
 - ☒ ☐ DOC
 - ☐ ☐ DOCX
 - ☐ ☐ TXT
-

Correct

Weight: 1

To restrict visibility of an agreement to the agreement team members, what should the Primary Owner do?

- ☐ ☐ Cancel the agreement
 - ☒ ☐ Mark the agreement as Confidential
 - ☐ ☐ Delete the agreement
 - ☐ ☐ Lock the agreement
-

Correct

Weight: 1

Sara creates a copy of an executed agreement. What will be the status of the new agreement?

- ☒ ☐ Draft
 - ☐ ☐ Executed
 - ☐ ☐ Approved
 - ☐ ☐ Published
-

Correct

Weight: 1

Which of the following attributes decides the signature mode of an agreement?

- ☐ ☐ Signatory Agent
- ☒ ☐ Signature Type

- ☐ Signature Sequence
- ☐ Step Number

Correct

Weight: 1

The Broadcast functionality allows you to send an agreement to _____.

- ☐ Approvers of the agreement
- ☐ External Users
- ☐ Internal Users
- ☒ All of the above

Incorrect

Weight: 1

Which of these are valid agreement states after the execution of the contract? (Select two)

- ☒ Approved
- ☐ Expired
- ☒ Amended
- ☐ Terminated

Correct

Weight: 1

A Primary Owner has marked an approved agreement as Confidential. What will be the Status of that agreement in ICI?

- ☒ Approved
- ☐ Confidential
- ☐ Draft
- ☐ Waiting for approval

Incorrect

Weight: 1

After an agreement is approved, James modifies the signature sequence from Internal First to External First. Which of the following statements is true for the agreement record in ICI?

- ☐ The status of the agreement record changes to Draft
- ☒ The status of the agreement record stays in the Approved state.
- ☐ A deviation is triggered as the agreement record is modified after approval

- ☐ The agreement record is terminated by the system

Incorrect

Weight: 1

Gabriel drafted a contract and made changes to the payment terms clause as shown in the image (Click to enlarge). The agreement was sent to Ronak (the deviation approver of the Payment Terms clause). Ronak rejected the clause deviation. What should Gabriel see in the contract?

- ☐ The contract shows a status Waiting for Approvals and the payment terms clause shows 60 days
- ☐ The contract shows a status Approved and the payment terms clause shows 45 days
- ☐ The contract is in Draft status and the payment terms clauses shows 45 days
- ☒ The contract is in Draft status and the payment terms clauses shows 60 days

Incorrect

Weight: 1

Select an attribute type that can be edited after an agreement is executed.

- ☐ Editable
- ☐ Tracking
- ☐ Mandatory
- ☒ Text fields

Incorrect

Weight: 1

Seema is the owner of an agreement. She sends the agreement to Kim for approval. Kim changes the Payment Terms attribute from 45 Days to 30 Days. After this change, what will be the status of the agreement?

- ☐ Draft
- ☐ Waiting for approval
- ☒ Approved
- ☐ Reviewed

Incorrect

Weight: 1

Joe from the Legal team is going on a vacation for two weeks. He wants to assign all the existing and upcoming contracts to Cathy for approval. How can Joe do this in ICI?

- ☐ Navigate to Preferences and configure Auto-Delegation
- ☐ Open each agreement and Delegate the contract individually to Cathy
- ☒ Create a search and enable Bulk Actions to allow Delegation of contracts to Cathy

- ☐ Joe can add Cathy as Approver to the agreement team

Correct

Weight: 1

According to the following information, identify the correct workflow sequence of the agreement. - Deviation Approver: step number 5 - Approver: step number 10 - Internal Signatory: step number 10

- ☒ First, the agreement will be sent to the Deviation Approver followed by the Approver, and finally to the Internal Signatory
- ☐ First, the agreement will be sent to the Internal Signatory followed by the Deviation Approver, and finally to the Approver
- ☐ First, the agreement will be sent to the Internal Signatory followed by the Approver, and finally to the Deviation Approver
- ☐ First, the agreement will be sent to the Deviation Approver. Then, the agreement will be sent to the Internal Signatory and the Approver at the same time

Correct

Weight: 1

Katrina sends an NDA for an approval to the department head. What will be the status of the agreement?

- ☐ Draft
- ☒ Waiting for approval
- ☐ Review pending
- ☐ Executed

Correct

Weight: 1

Select an option that helps in identifying the changes made to an agreement.

- ☒ History
- ☐ Smart links
- ☐ Associations
- ☐ Commitments

Correct

Weight: 1

Select the ICI integration that supports and allows e-signature of agreements.

- ☒ DocuSign
- ☐ Salesforce (SFDC)
- ☐ Whatfix

☐ Verisign

Correct

Weight: 1

Which of these entities are required for creating an agreement?

- ☐ Attributes
- ☐ Template
- ☐ Contract Type
- ☒ All of the above

Correct

Weight: 1

Select TWO of the following action buttons that are available for an executed agreement.

- ☒ Download
- ☒ Add Amendment
- ☐ Reject
- ☐ Assemble Contract

Correct

Weight: 1

Which of these is not a default widget on ICI Home page?

- ☐ My Tasks
- ☐ Notifications
- ☐ My Recent Activities
- ☒ Deviation Report

Correct

Weight: 1

Which of these browsers are supported for connecting to the ICI platform?

- ☐ Mozilla Firefox
 - ☐ Safari
 - ☐ Microsoft Edge
 - ☒ All of the above
-

Correct

Weight: 1

Bulk actions can be performed on a set of selected agreements. Which of these is NOT a valid bulk action?

- ☐ Approve
- ☐ Reject
- ☒ Lock
- ☐ Delete

Correct

Weight: 1

Francis wants to create a statement of work in French language. What does Francis need to do?

- ☐ From user preferences, change the language to French
- ☐ Create the agreement in English first and then convert the document to French by using the MS word add-in.
- ☐ Create the statement of work by using a French version of the agreement contract type
- ☒ Set the attribute values in French and select a French template

Correct

Weight: 1

Select TWO of the following options that appear in the first step of the agreement creation process.

- ☐ Team Selection
- ☒ Type of Paper
- ☒ Category
- ☐ Template Selection

Correct

Weight: 1

Which of these signature types are supported by the ICI system?

- ☐ Manual
- ☐ Electronic
- ☐ Hybrid
- ☒ All of the above

Correct

Weight: 1

Which of the following is NOT a correct signature sequence option?

- ☒ ● Hybrid Signature
- ☐ ○ Mixed Signature
- ☐ ○ External First
- ☐ ○ Internal First

Correct

Weight: 1

When an agreement is created but NOT published, select a user who can access the agreement?

- ☐ ○ Internal Signatory
- ☐ ○ Approver
- ☒ ● Primary Owner
- ☐ ○ External Signatory

Correct

Weight: 1

What happens when an agreement record is published?

- ☐ ○ The agreement is sent for approvals
- ☐ ○ The agreement is sent for review
- ☒ ● The agreement document is created
- ☐ ○ The agreement is sent to the external users for negotiations

Correct

Weight: 1

Which of the following workflow steps is skipped when an agreement is generated by using the Create and Send for Approval option?

- ☐ ○ Approvals
- ☐ ○ Execution
- ☒ ● Reviews
- ☐ ○ Termination

Correct

Weight: 1

The Edit button in an agreement record is used to modify _____.

- ☐ ○ Clause language
- ☐ ○ History

- ☒ ☐ Attribute data
- ☐ Contract Type

Correct

Weight: 1

For sending messages to all or targeted participants of an agreement, use the _____ feature.

- ☐ Association
- ☒ Collaboration
- ☐ Amendments
- ☐ Preview

Correct

Weight: 1

Contract obligations can be tracked and fulfilled by setting up _____ for different users.

- ☐ Smart Links
- ☐ KPI / Dashboard Tiles
- ☐ Deviations
- ☒ Commitments

Incorrect

Weight: 1

If the original parent agreement is created by using Own paper, the amendment must also be created by using Own paper. State True or False.

- ☐ True
- ☐ False

Correct

Weight: 1

What can a secondary owner do when an agreement is locked by a primary owner?

- ☐ Delete the agreement
- ☐ Cancel the agreement
- ☒ Download the agreement
- ☐ Unlock the agreement

Correct

Weight: 1

Which of the following is used to alter the contractual terms of an executed contract.

- ☐ Contract Request
- ☒ Amendment
- ☐ Association
- ☐ Masterdata

Incorrect

Weight: 1

Maria is an external signatory of a supply contract. She receives the agreement document from DocuSign. Maria wants to reject the agreement as it needs rework. What would you suggest Maria?

- ☐ The agreement cannot be rejected as Maria is an external user
- ☐ Contact the Primary Owner of the agreement to reject the document
- ☐ Reject the agreement from DocuSign
- ☒ Login to ICI and reject the agreement

Incorrect

Weight: 1

In ICI, which of these is NOT a valid user role for an agreement?

- ☒ Observer
- ☐ Contributor
- ☐ Secondary Owner
- ☐ Product Owner

Correct

Weight: 1

Reorder the following steps in their correct sequence of the contract lifecycle management process.

Answer Given

Contract Drafting

Contract Negotiation

Contract Execution

Contract Expiry

Correct

Weight: 1

Which of the following settings cannot be changed from user's preferences?

- ☐ Language
- ☐ Time zone
- ☒ Privileges
- ☐ Preferred Currency

Correct

Weight: 1

ICI allows you to create multi-party agreements. State True or False.

- ☒ True
- ☐ False

Correct

Weight: 1

Select TWO of the following user types that are supported in ICI?

- ☒ Internal Users
- ☒ External Users
- ☐ Remote Users
- ☐ Product owners

Correct

Weight: 1

The ICI platform offers a secure and friendly mobile application to extend CLM capabilities on the phone. State True or False.

- ☒ True
- ☐ False

Incorrect

Weight: 1

Select TWO of the following reports that can be generated in ICI.

- ☐ Cycle Time Report
- ☐ User Login Report
- ☒ Signatory Report

Privacy Policy (<https://www.litmos.com/privacy-policy>)