Part 3

Wilkister Mbaka

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Part 3: Association Rules

Specifying the Question

- Create association rules that will allow you to identify relationships between variables in the dataset.
- Provide insights for your analysis.

```
# Load Package
library(arules)

## Loading required package: Matrix

##
## Attaching package: 'arules'

## The following objects are masked from 'package:base':
##
## abbreviate, write
```

Reading the Data

```
# Load Dataset
path <- "http://bit.ly/SupermarketDatasetII"
trans<-read.transactions(path, sep = ",")

## Warning in asMethod(object): removing duplicated items in transactions

trans

## transactions in sparse format with
## 7501 transactions (rows) and
## 119 items (columns)</pre>
```

Checking the Data

```
# check info on the data
trans
## transactions in sparse format with
## 7501 transactions (rows) and
## 119 items (columns)
# verifying the object class
class(trans)
## [1] "transactions"
## attr(,"package")
## [1] "arules"
# Previewing our first 5 transactions
inspect(trans[1:5])
##
       items
##
   [1] {almonds,
##
        antioxydant juice,
##
        avocado,
##
        cottage cheese,
##
        energy drink,
##
        frozen smoothie,
##
        green grapes,
##
        green tea,
##
        honey,
##
        low fat yogurt,
##
        mineral water,
##
        olive oil,
##
        salad,
##
        salmon,
##
        shrimp,
##
        spinach,
##
        tomato juice,
##
        vegetables mix,
##
        whole weat flour,
##
        yams}
##
  [2] {burgers,
##
        eggs,
##
        meatballs}
## [3] {chutney}
## [4] {avocado,
##
        turkey}
   [5] {energy bar,
##
##
        green tea,
##
        milk,
##
        mineral water,
##
        whole wheat rice}
```

```
# preview the items that make up our dataset,
# alternatively we can do the following
#
items<-as.data.frame(itemLabels(trans))</pre>
colnames(items) <- "Item"</pre>
head(items, 10)
##
                    Item
## 1
                 almonds
## 2
      antioxydant juice
## 3
              asparagus
## 4
                 avocado
## 5
            babies food
## 6
                  bacon
## 7
         barbecue sauce
## 8
              black tea
## 9
            blueberries
## 10
             body spray
# Generating a summary of the transaction dataset
# This would give us some information such as the most purchased items,
# distribution of the item sets (no. of items purchased in each transaction), etc.
summary(trans)
## transactions as itemMatrix in sparse format with
    7501 rows (elements/itemsets/transactions) and
##
    119 columns (items) and a density of 0.03288973
##
## most frequent items:
## mineral water
                                     spaghetti french fries
                                                                  chocolate
                           eggs
##
            1788
                           1348
                                          1306
                                                         1282
                                                                        1229
##
         (Other)
           22405
##
## element (itemset/transaction) length distribution:
## sizes
##
                                                                               15
           2
                 3
                      4
                           5
                                6
                                     7
                                           8
                                                9
                                                    10
                                                          11
                                                               12
                                                                    13
                                                                          14
                                                                                    16
##
  1754 1358 1044
                    816
                         667
                              493
                                   391 324
                                              259
                                                   139
                                                        102
                                                               67
                                                                          22
##
     18
          19
               20
##
           2
                 1
##
##
                    Median
      Min. 1st Qu.
                               Mean 3rd Qu.
                                                Max.
##
     1.000
            2.000
                      3.000
                              3.914
                                       5.000
                                              20.000
## includes extended item information - examples:
##
                labels
## 1
               almonds
## 2 antioxydant juice
## 3
             asparagus
```

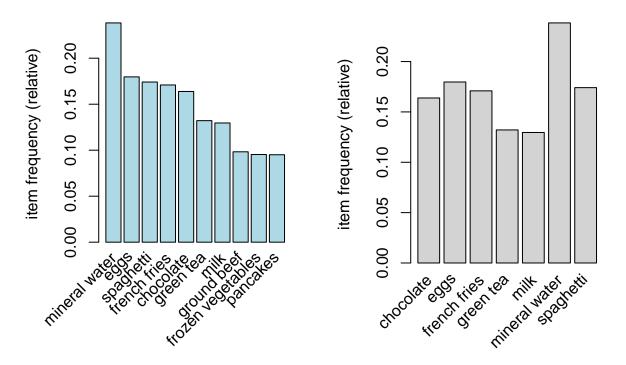
The top 5 most frequently bought items are mineral water, eggs, spaghetti, french fries and chocolate

```
# Plot bar charts to visualize the frequencies of the most frequent items
# options(repr.plot.width = 15, repr.plot.height = 8)

par(mfrow = c(1, 2))

# plot the frequency of items
itemFrequencyPlot(trans, topN = 10,col="lightblue", main = "Frequency Plot for Top Ten Items")
itemFrequencyPlot(trans, support = 0.1,col="lightgray", main = "Items With At Least Ten Percent Frequency Plot
```

Frequency Plot for Top Ten Item:ms With At Least Ten Percent Frequency Plot for Top Ten Item:ms With At Least Ten Percent Frequency



```
# find the 10 least popular items
least_items = itemFrequency(trans, type = "relative")
head(sort(least_items), 10)
       water spray
##
                           napkins
                                                             bramble
                                                                                  tea
                                               cream
##
                      0.0006665778
                                                        0.0018664178
                                                                        0.0038661512
      0.0003999467
                                       0.0009332089
##
                     mashed potato chocolate bread
                                                        dessert wine
                                                                             ketchup
           chutney
##
      0.0041327823
                      0.0041327823
                                       0.0042660979
                                                        0.0043994134
                                                                        0.0043994134
```

The top 5 least frequently bought items are water spray, napkins, cream, bramble and tea

Building a Model

```
# Building a model based on association rules
# We use Min Support as 0.001 and confidence as 0.8
rules <- apriori (trans, parameter = list(supp = 0.001, conf = 0.8))</pre>
```

```
## Apriori
##
## Parameter specification:
    confidence minval smax arem aval originalSupport maxtime support minlen
##
##
           0.8
                  0.1
                         1 none FALSE
                                                  TRUE
                                                                 0.001
##
   maxlen target ext
        10 rules TRUE
##
##
## Algorithmic control:
##
   filter tree heap memopt load sort verbose
##
       0.1 TRUE TRUE FALSE TRUE
                                          TRUE
##
## Absolute minimum support count: 7
##
## set item appearances ...[0 item(s)] done [0.00s].
## set transactions ...[119 item(s), 7501 transaction(s)] done [0.01s].
## sorting and recoding items ... [116 item(s)] done [0.00s].
## creating transaction tree ... done [0.00s].
## checking subsets of size 1 2 3 4 5 6 done [0.01s].
## writing ... [74 rule(s)] done [0.00s].
## creating S4 object ... done [0.00s].
rules
```

set of 74 rules

set of 74 rules

Using a confidence level of 0.80 and support of 0.001 we have a model with 74 rules. An increase in minimum support will result in a decrease in the number of rules by the model. However, a slight decrease in the confidence level will result in a huge increase in the rules created by the models.

```
# Lets get more information on the rules formed
# More statistical information such as support, lift and confidence is also provided.
# ---
# summary(rules)
```

```
##
## rule length distribution (lhs + rhs):sizes
  3 4 5 6
## 15 42 16 1
##
##
     Min. 1st Qu. Median
                             Mean 3rd Qu.
                                             Max.
##
     3.000 4.000
                    4.000
                             4.041
                                    4.000
                                            6.000
##
  summary of quality measures:
##
                        confidence
                                                               lift
##
      support
                                          coverage
          :0.001067
                             :0.8000
                                                                 : 3.356
##
   Min.
                      Min.
                                       Min.
                                              :0.001067
                                                          Min.
                                                          1st Qu.: 3.432
##
   1st Qu.:0.001067
                      1st Qu.:0.8000
                                       1st Qu.:0.001333
## Median :0.001133
                      Median :0.8333
                                       Median :0.001333
                                                          Median : 3.795
          :0.001256
## Mean
                      Mean
                             :0.8504
                                       Mean
                                             :0.001479
                                                          Mean
                                                               : 4.823
## 3rd Qu.:0.001333
                      3rd Qu.:0.8889
                                       3rd Qu.:0.001600
                                                          3rd Qu.: 4.877
                     Max.
## Max.
          :0.002533
                             :1.0000
                                       Max.
                                             :0.002666
                                                          Max.
                                                                 :12.722
```

```
##
        count
           : 8.000
##
    Min.
##
    1st Qu.: 8.000
    Median : 8.500
##
##
    Mean
            : 9.419
##
    3rd Qu.:10.000
##
    Max.
            :19.000
##
##
  mining info:
##
     data ntransactions support confidence
##
                    7501
                            0.001
                                          0.8
##
    apriori(data = trans, parameter = list(supp = 0.001, conf = 0.8))
```

The set of 74 rules has a maximum rule length of 6 and a minimum of 3.

```
# lets take a peek at the first 5 rules of the associative model formed.
inspect(rules[1:10])
```

```
##
        lhs
                                           rhs
                                                            support
                                                                        confidence
##
  [1]
        {frozen smoothie, spinach}
                                          {mineral water} 0.001066524 0.8888889
##
   [2]
        {bacon, pancakes}
                                        => {spaghetti}
                                                            0.001733102 0.8125000
   [3]
        {nonfat milk, turkey}
##
                                          {mineral water} 0.001199840 0.8181818
##
   [4]
        {ground beef, nonfat milk}
                                           {mineral water} 0.001599787 0.8571429
##
   [5]
        {mushroom cream sauce, pasta} =>
                                          {escalope}
                                                            0.002532996 0.9500000
   [6]
        {milk, pasta}
                                        => {shrimp}
                                                            0.001599787 0.8571429
##
   [7]
        {cooking oil, fromage blanc}
                                       => {mineral water} 0.001199840 0.8181818
                                        => {mineral water} 0.001066524 0.8000000
##
   [8]
        {black tea, salmon}
   [9]
        {black tea, frozen smoothie}
                                       => {milk}
                                                            0.001199840 0.8181818
                                        => {chocolate}
   [10] {red wine, tomato sauce}
                                                            0.001066524 0.8000000
##
##
        coverage
                     lift
                               count
##
   [1]
        0.001199840
                      3.729058
                                8
        0.002133049
                      4.666587 13
   [3]
##
        0.001466471
                      3.432428
        0.001866418
##
   [4]
                      3.595877 12
##
   [5]
        0.002666311 11.976387 19
   [6]
        0.001866418 11.995203 12
   [7]
##
        0.001466471
                      3.432428
##
   [8]
        0.001333156
                      3.356152
   [9]
        0.001466471
                      6.313973
  [10] 0.001333156
                      4.882669
```

The interpretation of this will require the understanding of several words. - Support -> How popular an itemset is, as measured by the proportion of transactions in which an itemset appears. - Confidence -> How often one item A appears whenever another item B appears in a transaction. This is usually a conditional probability. - Lift -> A rule with a lift of > 1 it would imply that those two occurrences are dependent on one another and useful for predicting.

Thus in the 5th rule with a confidence level ~ 0.95 means that it is very likely that these three items are bought together by every customer.

The results reveal that the model is 95% confident that aperson buying mushroom cream sauce and pasta will buy escalope, 75% confident that a person buying milk and pasta will buy shrimp, etc,.

So lets sort the rules by the conficence levels to see the items are mostly bought together
rules<-sort(rules, by="confidence", decreasing=TRUE)
inspect(rules[1:10])</pre>

```
##
        lhs
                                    rhs
                                                         support confidence
                                                                                coverage
                                                                                              lift count
##
  [1]
        {french fries,
##
         mushroom cream sauce,
                                                     0.001066524 1.0000000 0.001066524 12.606723
##
         pasta}
                                 => {escalope}
                                                                                                        8
## [2]
        {ground beef,
##
         light cream,
         olive oil}
##
                                 => {mineral water} 0.001199840 1.0000000 0.001199840
                                                                                         4.195190
                                                                                                        9
##
  [3]
        {cake,
##
         meatballs.
##
         mineral water}
                                 => {milk}
                                                     0.001066524 1.0000000 0.001066524 7.717078
                                                                                                        8
## [4]
        {cake,
##
         olive oil,
##
         shrimp}
                                 => {mineral water} 0.001199840 1.0000000 0.001199840 4.195190
                                                                                                        9
##
  [5]
        {mushroom cream sauce,
                                                                  0.9500000 0.002666311 11.976387
##
                                 => {escalope}
                                                     0.002532996
         pasta}
                                                                                                       19
        {red wine,
##
   [6]
                                 => {mineral water} 0.001866418
##
         soup}
                                                                  0.9333333 0.001999733 3.915511
                                                                                                       14
## [7]
        {eggs,
##
         mineral water,
         pasta}
                                 => {shrimp}
                                                                  0.9090909 0.001466471 12.722185
##
                                                     0.001333156
                                                                                                       10
##
  [8]
        {herb & pepper,
         mineral water,
##
##
         rice}
                                 => {ground beef}
                                                     0.001333156
                                                                  0.9090909 0.001466471 9.252498
                                                                                                       10
## [9]
        {ground beef,
         pancakes,
##
##
         whole wheat rice}
                                 => {mineral water} 0.001333156 0.9090909 0.001466471 3.813809
                                                                                                       10
## [10] {frozen vegetables,
##
         milk,
##
         spaghetti,
##
         turkey}
                                 => {mineral water} 0.001199840 0.9000000 0.001333156 3.775671
                                                                                                        9
```

The following rules with a confidence level of 1 means that the items are almost always bought in that combination. Therefore, the marketing division would have to find a way to create promotions on these items.

There are 4 rules with 100% confidence

For instance, a promotion campaign would be like buy french fries and get 50 percent off on Mushroom cream sauce.

```
# If we're interested in making a promotion relating to the sale of shrimp,
# we could create a subset of rules concerning these products
# This would tell us the items that the customers bought before purchasing shrimp
# If we wanted to determine the items that customers buying shrimps might buy
# Subset the rules
shrimp <- subset(rules, subset = lhs %pin% "shrimp")
# Order by confidence</pre>
```

```
shrimp<-sort(shrimp, by="confidence", decreasing=TRUE)

# inspect top 5
inspect(shrimp[1:5])</pre>
```

```
##
      lhs
                            rhs
                                               support confidence
                                                                   coverage
                                                                               lift count
  [1] {cake,
##
##
       olive oil,
                         => {mineral water} 0.001199840 1.0000000 0.001199840 4.195190
##
       shrimp}
                                                                                       9
##
  [2] {chocolate,
##
       frozen vegetables,
##
       olive oil,
##
       shrimp}
                         => {mineral water} 0.001199840 0.9000000 0.001333156 3.775671
                                                                                       9
## [3] {light cream,
##
       mineral water,
##
       shrimp}
                         => {spaghetti}
                                           8
  [4] {ground beef,
##
##
       salmon,
##
       shrimp}
                         => {spaghetti}
                                           0.001066524 \quad 0.8888889 \quad 0.001199840 \quad 5.105326
                                                                                       8
##
  [5] {escalope,
##
       french fries,
##
       shrimp}
                         => {chocolate}
```

Recommendations Shrimps could be bundled up with cake, olive oil, or with light cream, mineral water, etc, during the promotion season

Part 4: Anomaly Detection

Specifying the Question

• Check whether there are any anomalies in the given sales dataset. The objective of this task being fraud detection.

```
# Load tidyverse and anomalize
# ---
#
library(tidyverse)
```

```
## -- Attaching packages -----
                                        ----- tidyverse 1.3.2 --
                    v purrr
## v ggplot2 3.3.6
                             0.3.4
## v tibble 3.1.7
                    v dplyr
                             1.0.9
## v tidyr
           1.2.0
                    v stringr 1.4.0
## v readr
           2.1.2
                    v forcats 0.5.1
## -- Conflicts ----- tidyverse_conflicts() --
## x tidyr::expand() masks Matrix::expand()
## x dplyr::filter() masks stats::filter()
## x dplyr::lag()
                  masks stats::lag()
## x tidyr::pack()
                  masks Matrix::pack()
## x dplyr::recode() masks arules::recode()
## x tidyr::unpack() masks Matrix::unpack()
```

```
library(anomalize)
## == Use anomalize to improve your Forecasts by 50%! =========================
## Business Science offers a 1-hour course - Lab #18: Time Series Anomaly Detection!
## </> Learn more at: https://university.business-science.io/p/learning-labs-pro </>
library(tibbletime)
##
## Attaching package: 'tibbletime'
## The following object is masked from 'package:stats':
##
##
       filter
library(timetk)
# load data and convert it to as_tbl_time
anom <- read.csv('http://bit.ly/CarreFourSalesDataset')</pre>
head(anom)
##
          Date
                  Sales
## 1 1/5/2019 548.9715
## 2 3/8/2019 80.2200
## 3 3/3/2019 340.5255
## 4 1/27/2019 489.0480
## 5 2/8/2019 634.3785
## 6 3/25/2019 627.6165
First we have to format the Date column as date attribute.
# conversion to date
anom$Date <- as.Date(anom$Date , format = "%m/%d/%y")</pre>
head(anom)
##
           Date
                   Sales
## 1 2020-01-05 548.9715
## 2 2020-03-08 80.2200
## 3 2020-03-03 340.5255
## 4 2020-01-27 489.0480
## 5 2020-02-08 634.3785
## 6 2020-03-25 627.6165
# Check dimensionality of the data
dim(anom)
## [1] 1000
               2
```

There are 1000 rows and 2 columns in the dataset

```
# Check for duplicates in the dataset
anyDuplicated(anom)
```

[1] 0

There are no duplicates in the dataset

```
# Check for missing values
colSums(is.na(anom))
```

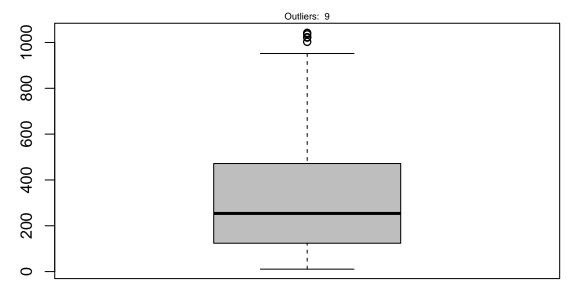
```
## Date Sales
## 0 0
```

There are no missing values in the dataset

```
# Plotting boxplots to check for outliers
boxplot(anom$Sales,col='grey', main = 'Sales Boxplot')

# display the number of outlier values in the column
outlier_sales <- boxplot.stats(anom$Sales)$out
mtext(paste("Outliers: ", paste(length(outlier_sales), collapse=", ")), cex=0.6)</pre>
```

Sales Boxplot



There are 9 outliers. We will not be dropping the outliers because they represent actual goods sold

```
# check for anomalies in the 'branch' column by scrutinizing its unique values
print(unique(anom$Date))
```

```
[1] "2020-01-05" "2020-03-08" "2020-03-03" "2020-01-27" "2020-02-08"
##
   [6] "2020-03-25" "2020-02-25" "2020-02-24" "2020-01-10" "2020-02-20"
## [11] "2020-02-06" "2020-03-09" "2020-02-12" "2020-02-07" "2020-03-29"
## [16] "2020-01-15" "2020-03-11" "2020-01-01" "2020-01-21" "2020-03-05"
## [21] "2020-03-15" "2020-02-17" "2020-03-02" "2020-03-22" "2020-03-10"
## [26] "2020-01-25" "2020-01-28" "2020-01-07" "2020-03-23" "2020-01-17"
## [31] "2020-02-02" "2020-03-04" "2020-03-16" "2020-02-27" "2020-02-10"
## [36] "2020-03-19" "2020-02-03" "2020-03-07" "2020-02-28" "2020-03-27"
## [41] "2020-01-20" "2020-03-12" "2020-02-15" "2020-03-06" "2020-02-14"
## [46] "2020-03-13" "2020-01-24" "2020-01-06" "2020-02-11" "2020-01-22"
## [51] "2020-01-13" "2020-01-09" "2020-01-12" "2020-01-26" "2020-01-23"
## [56] "2020-02-23" "2020-01-02" "2020-02-09" "2020-03-26" "2020-03-01"
## [61] "2020-02-01" "2020-03-28" "2020-03-24" "2020-02-05" "2020-01-19"
## [66] "2020-01-16" "2020-01-08" "2020-02-18" "2020-01-18" "2020-02-16"
## [71] "2020-02-22" "2020-01-29" "2020-01-04" "2020-03-30" "2020-01-30"
## [76] "2020-01-03" "2020-03-21" "2020-02-13" "2020-01-14" "2020-03-18"
## [81] "2020-03-20" "2020-02-21" "2020-01-31" "2020-01-11" "2020-02-26"
## [86] "2020-03-17" "2020-03-14" "2020-02-04" "2020-02-19"
```

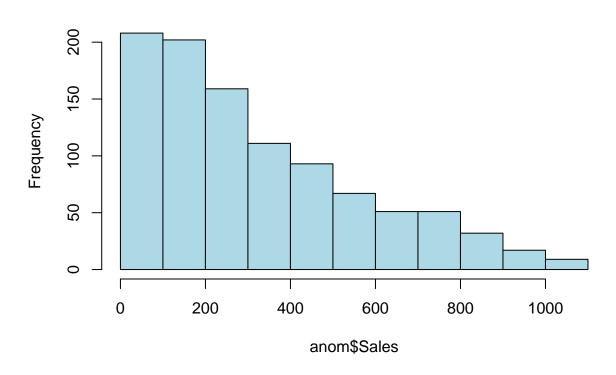
There are no anomalies in the date column

Univariate Analysis

```
# identify numerical variables in the data1frame
nums <- unlist(lapply(anom, is.numeric))</pre>
# create a subset that contains the numerical variables
numerics <- subset(anom, select=nums)</pre>
# compute the measures of cenral tendancy and the measures of dispersion of the numerical variables and
library(moments)
statistics <- data.frame(</pre>
 Mean = apply(numerics, 2, mean),
  Median = apply(numerics, 2, median),
 Min = apply(numerics, 2, min),
 Max = apply(numerics, 2, max),
  Variance= apply(numerics, 2, var),
  Std = apply(numerics, 2, sd),
  Skewness = apply(numerics, 2, skewness),
 Kurtosis = apply(numerics, 2, kurtosis))
# round off the values to 2 decimal places and display the data1frame
statistics <- round(statistics, 2)</pre>
statistics
```

```
## Mean Median Min Max Variance Std Skewness Kurtosis
## Sales 322.97 253.85 10.68 1042.65 60459.6 245.89 0.89 2.91
```

Histogram of Sales column



The data is left skewed and as the amount of sales increases the amount of goods bought reduces

```
# Check the range of dates of our dataset
paste(c('Earliest:'), min(anom$Date))

## [1] "Earliest: 2020-01-01"

paste(c('Latest:'), max(anom$Date))

## [1] "Latest: 2020-03-30"
```

The dataset has data from January 1st 2020 to March 30th 2020. So three months of data.

```
# Check the range of Sales of our dataset
paste(c('Earliest:'), min(anom$Sales))

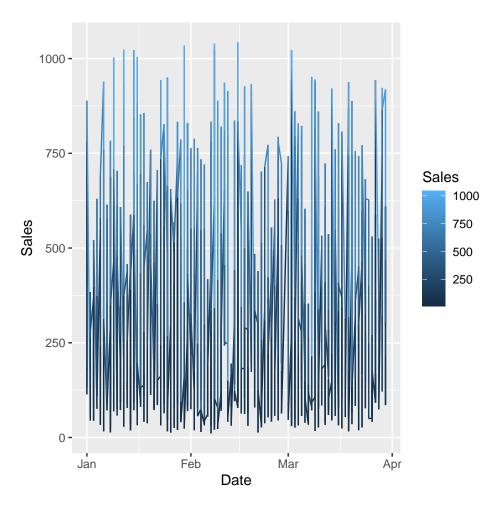
## [1] "Earliest: 10.6785"

paste(c('Latest:'), max(anom$Sales))
```

[1] "Latest: 1042.65"

The minimum sales is 10.67 and the maximum sale is 1042.65

```
#Plotting the data
library(ggplot2)
ggplot(anom, aes(x=Date, y=Sales, color=Sales)) + geom_line()
```



Anomaly Detection

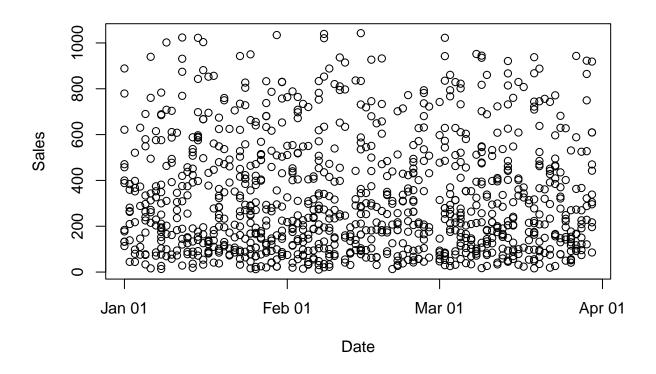
First lets convert the df to a different format.

```
# sort the table in ascending order of 'date'
anom = anom[order(anom$Date),]

# convert dataset to tibble
anomX <- as_tbl_time(anom, Date)
class(anomX)

## [1] "tbl_time" "tbl_df" "tbl" "data.frame"

plot (anomX)</pre>
```



```
# install.packages("devtools")
# devtools::install_github("twitter/AnomalyDetection")
library(AnomalyDetection)
```

```
sales_an \leftarrow AnomalyDetectionVec (x = anomX$Sales,period = 3 , direction= "both", plot = TRUE)
```

```
## $anoms
## data frame with 0 columns and 0 rows
##
## $plot
## NULL

# Anomalize
# anomX %>%
# time_decompose(dates) %>%
# anomalize(remainder) %>%
# time_recompose() %>%
# plot_anomalies(time_recomposed = TRUE, ncol = 3, alpha_dots = 0.5)
```

Conclusions

The data provided was accurate and more than sufficient to perform all the analysis that was initially intended for the project. The marketing team will find insight and leads on various topics such as: - product distribution. - marketing strategies and much more