

William Sakmar

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U.S. Citizen | Fully Authorized to Work in the United States

EDUCATION

Stockholm University, Stockholm Business School (SBS)

B.Sc Business Administration and Political Science (Finance Concentration)

Relevant Coursework: Research Frontiers in Financial Economics, Sustainable Finance, Financial Reporting

Stockholm, Sweden

Expected May 2025

WORK EXPERIENCE

Muzinich & Co. (USD 36bn AuM Global Investment Manager)

Associate, Client Relations

Stockholm, Sweden

Sep 2024 – Present

- Designed and deployed an automated Excel report packaging system using VBA and Salesforce, streamlining client documentation delivery and saving 20+ man-hours monthly
- Collaborated with investment teams to draft and refine market commentaries for diverse fixed-income strategies (e.g., HY, IG, L/S Credit, CLOs), ensuring clear communication of portfolio positioning and performance drivers.
- Supported RFP bids for US\$600M+ mandates by developing pricing strategy analysis, competitive positioning insights, and customized institutional investor proposals

Summer Analyst

Jun 2024 – Sep 2024

- Analyzed asset allocation strategies and external manager usage across 25+ Nordic and Benelux institutional investors to generate tailored fund recommendations
- Evaluated company financials and investment risks for the public debt team, producing in-depth research reports featuring recommendations, forward-looking projections, and valuation insights

The American Chamber of Commerce

Policy Research and Communications Intern

Stockholm, Sweden

Sep 2024 – Jan 2025

- Researched Swedish/EU policy (digitalization, trade) and developed policy briefs & strategic pitch decks for key stakeholders (e.g., U.S. Embassy, industry associations)
- Developed a dynamic membership dues model tracking inflation and competitor benchmarks, providing real-time adjustment suggestions to enhance financial sustainability and forecasting post-COVID

The Practitioners Society of New York (Via Rockefeller University)

Research Intern

New York, NY

Jun 2023 – Aug 2023

- Led digitization of 140 years of archival material by developing a searchable metadata tagging system and building a digital archive to preserve institutional history
- Analyzed archival inconsistencies in meeting minutes, uncovering and restoring 25 years' worth of misfiled historical records

ACTIVITIES

The Economists' Association, Operational Management Group

Board Member

Stockholm, Sweden

Nov 2023 – Nov 2024

- Managed daily operations and budget allocation for a 2,000+ member student union with a USD 500k annual budget

Ekonomernas Dagar Career Fair

Director

Stockholm, Sweden

Nov 2023 – Nov 2024

- Led planning and execution for one of Sweden's largest career fairs, introducing tiered pricing and green incentives that boosted revenue by 45% and student turnout by 30%
- Managed a 20-person cross-functional team, oversaw a USD 150k budget, and cultivated sponsor relationships, attracting high-profile firms like Assa Abloy, EY, and Deloitte

ADDITIONAL

Technical Skills: Python, SQL, VBA, Excel (Advanced), PortfolioBI (Tableau-powered), Salesforce

Languages: English (Native), Swedish (Fluent), French (Intermediate)

Interests: Swimming, Golf, Fishing, Cooking, CFA L1 Candidate