

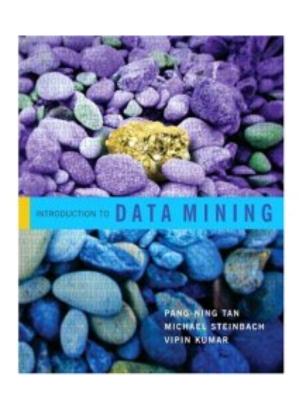
CSE 597 Data Mining & Analytics

- What is this course about?
 - Fundamental concepts, algorithms, and techniques for data mining and their applications to data warehouse and big data analytics.
 - Data mining research in advanced topics.
 - Emphasis on algorithmic aspects.
- What to expect?
 - Obtain broad knowledge in data mining & analytics and skills for their applications.
 - Understand research issues and topics in data mining and analytics.



Textbook/Readings

- Introduction to Data Mining, by P.-N. Tan, M. Steinbach and V. Kumar, Addison-Wesley.
- Presentations extended from the slides of the textbook
- (Optional) Data Mining:
 Concepts and Techniques,
 by J. Han, M. Kamber, and P. Jian, Morgan Kaufmann.
- Supplementary research papers.





Research/Publication Venues

- Journals/Magazines
 - ACM KDD, TIST
 - IEEE TKDE, Intelligent Systems

Conferences:

- ACM SIGKDD, IEEE ICDM, SIAM SDM
- ACM SIGMOD, VLDB, IEEE ICDE
- WWW, ACM WSDM, ACM CIKM
- AAAI, ICML, NIPS
- etc.



Why Mine Data? Commercial Viewpoint

- Lots of data is being collected and warehoused
 - Web data, e-commerce
 - purchases at department/ grocery stores
 - Bank/Credit Card transactions



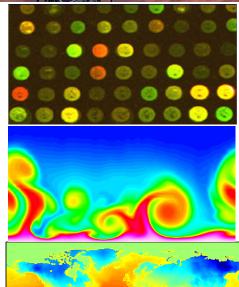
- Computers have become cheaper and more powerful
- Competitive Pressure is Strong
 - Provide better, customized services for an edge (e.g. in Customer Relationship Management)

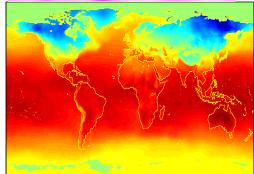


Why Mine Data? Scientific Viewpoint

- Data collected at enormous speeds
 - remote sensors on a satellite
 - telescopes scanning the skies
 - microarrays generating gene expression data
 - scientific simulations
- Traditional techniques infeasible for raw data
- Data mining may help scientists
 - in classifying and segmenting data
 - in Hypothesis Formation





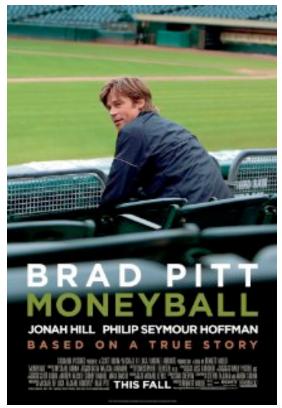




Motivation

- We are data rich but information poor
 - We are buried in data, but dying for information and knowledge.
- Data mining
 - Knowledge discovery in databases
 - Extraction of interesting knowledge (e.g., rules, regularities, patterns) from data in large databases.
- The uncovered knowledge can be used to *predict* the outcome of a future action/observation.

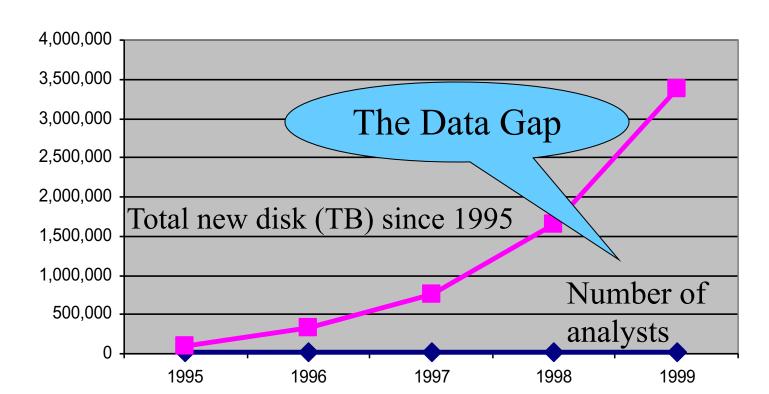






Mining Large Data Sets

- There is often information "hidden" in the data that is not readily evident
- Human analysts may take weeks to discover useful information
- Much of the data is never analyzed at all





What is Data Mining?

- Nontrivial extraction of implicit, previously unknown and potentially useful information from data
- Exploration & analysis, by automatic or semi-automatic means, of large quantities of data in order to discover meaningful patterns

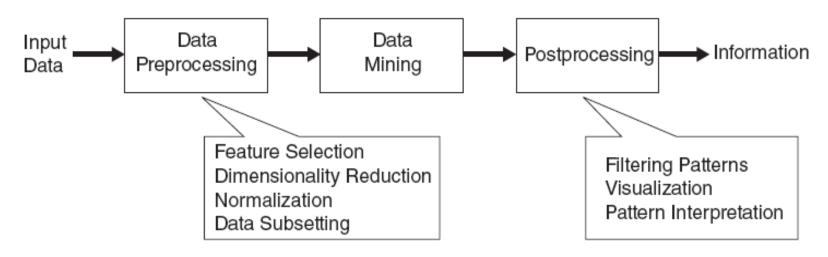


Figure 1.1. The process of knowledge discovery in databases (KDD).



What is NOT Data Mining?

- What is not Data Mining?
 - Look up names for phone number in phone directory
 - Query a Web search engine for information about "Amazon"

- What is Data Mining?
 - Certain names are more prevalent in certain US locations (O'Brien, O'Rurke, O'Reilly... in Boston area)
 - Group together similar documents returned by search engine according to their context (e.g. Amazon rainforest, Amazon.com,)



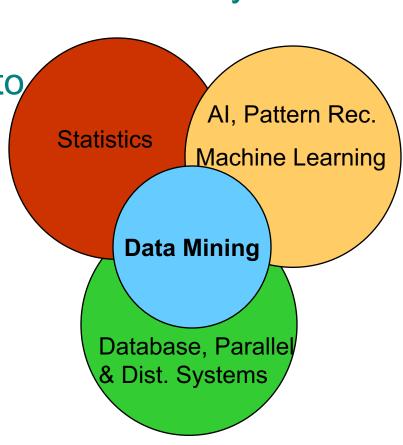
Origins of Data Mining

 Draws ideas from machine learning/AI, pattern recognition, statistics, and database systems

 Traditional Techniques may be unsuitable due to

Enormity of data

- High dimensionality of data
- Heterogeneous, distributed nature of data





Characterization of Data Mining Tasks

- Prediction
 - Use some variables to <u>predict</u> unknown or future values of other variables.
 - Usually building a predictive model from observed cases.
- Description
 - Find human-interpretable patterns that describe the data.
 - Often exploratory in nature.



Data Mining Tasks...

flowers

- Classification [Predictive] [Descriptive]
- divide into serval groups(have similar characteristics)

 Clustering [Descriptive]

- Association Rule Discovery [Descriptive]
- Sequential Pattern Discovery [Descriptive]
- predictive modeling

- Regression [Predictive]
- find the outlier(anomaly):e.g. credit card fraud

 Anomaly Detection [Predictive]



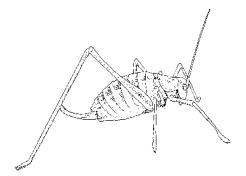
Classification: Definition

- Given a collection of records (training set)
 - Each record contains a set of *attributes*, one of the attributes is the *class*.
- Find a *model* for the class attribute as a function of the values of other attributes.
- Goal: <u>previously unseen</u> records should be assigned a class as accurately as possible.
 - A test set is used to determine the accuracy of the model. Usually, the given data set is divided into training and test sets, with training set used to build the model and test set used to validate it.

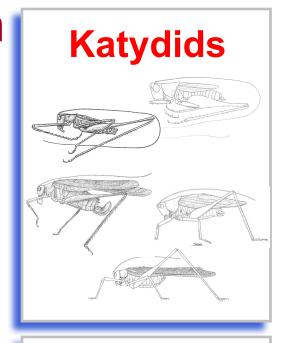


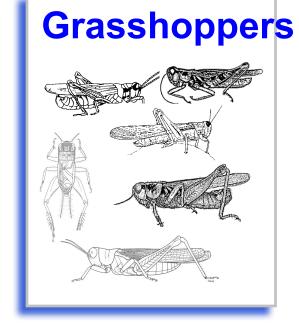
Classification Problem

 Given a collection of annotated data. In this case, 5 instances Katydids of and five of Grasshoppers, decide what type of insect the unlabeled example is.



Katydid or Grasshopper?







Classification Example

categorical continuous

| | | | | C, |
|-----|--------|-------------------|----------------|-------|
| Tid | Refund | Marital Status | Taxable Income | Cheat |
| 1 | Yes | Single | 125K | No |
| 2 | No | Married | 100K | No |
| 3 | No | Single | 70K | No |
| 4 | Yes | Married | 120K | No |
| 5 | No | Divorced | 95K | Yes |
| 6 | No | Married | 60K | No |
| 7 | Yes | Divorced | 220K | No |
| 8 | No | Single | 85K | Yes |
| 9 | No | Married | 75K | No |
| 10 | No | Single | 90K | Yes |

| Refund | Marital Status | Taxable Income | Cheat | |
|-------------|-------------------|----------------|-------|-------|
| No | Single | 75K | ? | |
| Yes | Married | 50K | ? | |
| No | Married | 150K | ? | \ |
| Yes | Divorced | 90K | ? | |
| No | Single | 40K | ? | |
| No | Married | 80K | ? | Test |
| | | Learn | | Set |
| ning Set | C | lassifi | er | Model |



直销

- Direct Marketing
 - Goal: Reduce cost of mailing by targeting a set of consumers likely to buy a new product.
 - Approach:
 - ◆Use the data for a similar product introduced before.
 - ◆We know which customers decided to buy and which decided otherwise. This {buy, not buy} decision forms the class attribute.
 - ◆Collect various demographic, lifestyle, and other useful information about all such customers.
 - ★ Type of business, where they stay, how much they earn, etc.
 - ◆Use this information as input attributes to learn a classifier model.



- Fraud Detection
 - Goal: Predict fraudulent cases in credit card transactions.
 - Approach:
 - ◆Use credit card transactions and the information on its account-holder as attributes.
 - ★ When does a customer buy, what does he buy, how often he pays on time, etc
 - ◆Label past transactions as fraud or fair transactions. This forms the class attribute.
 - ◆Learn a model for the class of the transactions.
 - Use this model to detect fraud by observing credit card transactions on an account.



- Customer Attrition/Churn
 - Goal: To predict whether a customer is likely to be lost to a competitor.
 - Approach:
 - ◆Use detailed record of transactions with each of the past and present customers, to find discriminative and informative attributes.
 - ★ How often the customer calls, where he calls, what time-of-the day he calls most, his financial status, marital status, etc.
 - ◆Label the customers as loyal or disloyal.
 - Find a model for loyalty.



- Sky Survey Cataloging
 - Goal: To predict class (star or galaxy) of sky objects, especially visually faint ones, based on the telescopic survey images (from Palomar Observatory).
 - ★ 3000 images with 23,040 x 23,040 pixels per image.
 - Approach:
 - ◆Segment the image.
 - ◆Measure image attributes (features) 40 per object.
 - Model the class based on these features.
 - ◆Success Story: Could find 16 new high red-shift quasars, some of the farthest objects that are difficult to find!

 From [Favyad, et.al.] Advances in Knowledge Discovery and Data Mining, 1996



Classifying Galaxies

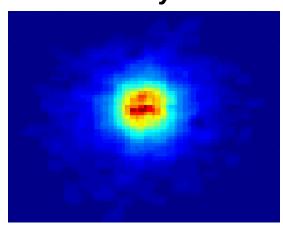
Courtesy: http://aps.umn.edu

 Characteristics of light waves received, etc.

Attributes:

Image features,

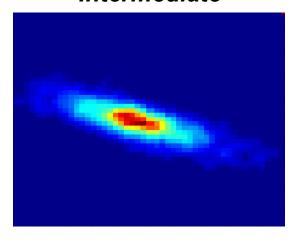
Early



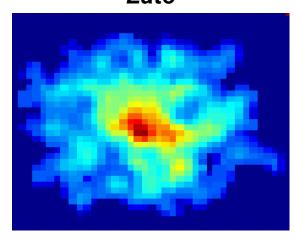
Class:

Stages of Formation

Intermediate



Late



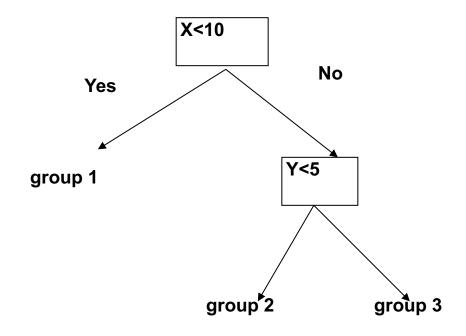
Data Size:

- 72 million stars, 20 million galaxies
- Object Catalog: 9 GB
- Image Database: 150 GB



Classification – Descriptive Model

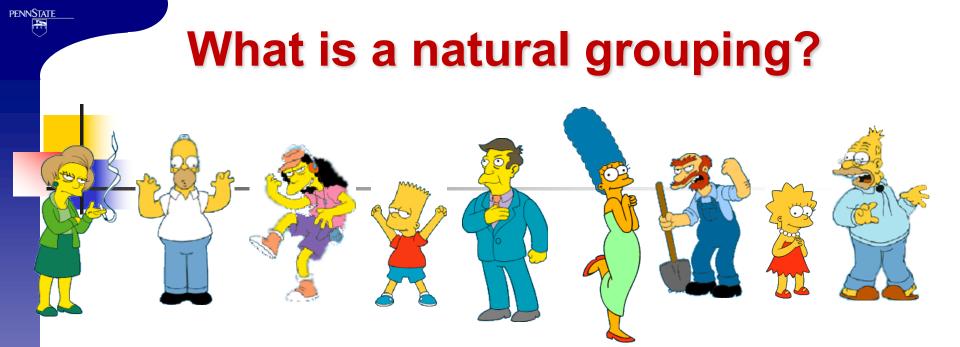
By organizing data into given classes based on attribute values, certain models, e.g., decision tree, actually characterize the data set well.



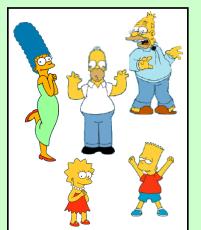


Clustering: Definition

- Given a set of data points, each with a set of attributes, and a similarity measure among them,
- Find clusters such that
 - Data points in one cluster are more similar to one another.
 - Data points in separate clusters are less similar to one another.
- Similarity Measures:
 - Euclidean Distance if attributes are continuous.
 - Other Problem-specific Measures.

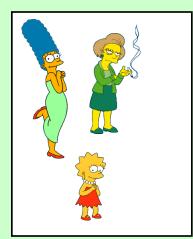


Clustering is subjective!





Simpson's Family School Employees



Females



Males

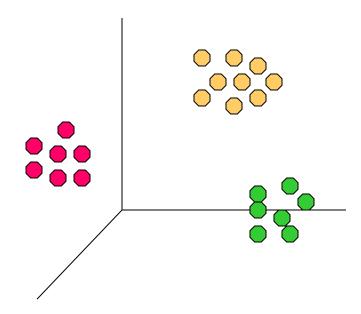


Illustrating Clustering

Euclidean Distance Based Clustering in 3-D space.

Intracluster distances are minimized

Intercluster distances are maximized





Clustering: Application 1

- Market Segmentation (for targeted marketing)
 - Goal: divide a market into distinct subsets of customers where any subset may conceivably be selected as a market target to be reached with a distinct marketing mix.
 - Approach:
 - ◆Collect different attributes of customers based on their geographical and lifestyle related information.
 - Find clusters of similar customers.
 - ◆Measure the clustering quality by observing buying patterns of customers in same cluster vs. those from different clusters.



Clustering: Application 2

- Document Clustering
 - Goal: To find groups of documents that are similar to each other based on the important terms appearing in them.
 - Approach: To identify frequently occurring terms in each document. Form a similarity measure based on the frequencies of different terms. Use it to cluster.
 - Gain: Information Retrieval can utilize the clusters to relate a new document or search term to clustered documents.



Document Clustering

Clustering Points: 3204 Articles of LA Times.

Similarity Measure: How many words are common in these documents (after some word

filtering).

| Category | Total Articles | Correctly Placed |
|---------------|-------------------|---------------------|
| Financial | 555 | 364 |
| Foreign | 341 | 260 |
| National | 273 | 36 |
| Metro | 943 | 746 |
| Sports | 738 | 573 |
| Entertainment | 354 | 278 |



Clustering of S&P 500 Stock Data

- Observe Stock Movements every day.
- Clustering points: Stock-{UP/DOWN}
- Similarity Measure: Two points are more similar if the events described by them frequently happen together on the same day.
- The above uses association rules to quantify a similarity measure.

| | Discovered Clusters | Industry Group | | | | |
|---|---|------------------|--|--|--|--|
| 1 | Applied-Matl-DOWN, Bay-Network-Down, 3-COM-DOWN, Cabletron-Sys-DOWN, CISCO-DOWN, HP-DOWN, DSC-Comm-DOWN, INTEL-DOWN, LSI-Logic-DOWN, Micron-Tech-DOWN, Texas-Inst-Down, Tellabs-Inc-Down, Natl-Semiconduct-DOWN, Oracl-DOWN, SGI-DOWN, Sun-DOWN | Technology1-DOWN | | | | |
| 2 | Apple-Comp-DOWN,Autodesk-DOWN,DEC-DOWN, ADV-Micro-Device-DOWN,Andrew-Corp-DOWN, Computer-Assoc-DOWN,Circuit-City-DOWN, Compaq-DOWN, EMC-Corp-DOWN, Gen-Inst-DOWN, Motorola-DOWN,Microsoft-DOWN,Scientific-Atl-DOWN | Technology2-DOWN | | | | |
| 3 | Fannie-Mae-DOWN,Fed-Home-Loan-DOWN, MBNA-Corp-DOWN,Morgan-Stanley-DOWN | Financial-DOWN | | | | |
| 4 | Baker-Hughes-UP, Dresser-Inds-UP, Halliburton-HLD-UP, Louisiana-Land-UP, Phillips-Petro-UP, Unocal-UP, Schlumberger-UP | Oil-UP | | | | |



Association Rule Discovery: Definition

- Given a set of records each of which contains some number of items from a given collection
- Produce <u>dependency rules</u> which will predict occurrence of an item based on <u>occurrences</u> of other items.

| TID | Items |
|-----|---------------------------|
| 1 | Bread, Coke, Milk |
| 2 | Beer, Bread |
| 3 | Beer, Coke, Diaper, Milk |
| 4 | Beer, Bread, Diaper, Milk |
| 5 | Coke, Diaper, Milk |

```
Rules Discovered:

{Milk} --> {Coke}

{Diaper, Milk} --> {Beer}
```



Association Rule Discovery: Application 1

- Marketing and Sales Promotion
 - Discovered rule:

```
{Bagels, ...} --> {Potato Chips}
```

- Potato Chips as consequent → determine what should be done to boost its sales.
- Bagels in the antecedent → see which products would be affected if the store discontinues selling bagels.
- Bagels in antecedent and Potato chips in consequent → see what products should be sold with Bagels to promote sale of Potato chips!



Association Rule Discovery: Application 2

- Supermarket shelf management.
 - Goal: To identify items that are bought together by sufficiently many customers.
 - Approach: Process the point-of-sale data collected with barcode scanners to find dependencies among items.
 - A classic rule:
 - ◆If a customer buys diaper and milk, then he is very likely to buy beer.
 - ◆Don't be surprised if you find six-packs stacked next to diapers!



Association Rule Discovery: Application 3

- Inventory Management
 - Goal: A consumer appliance repair company wants to anticipate the nature of repairs on its consumer products and keep the service vehicles equipped with right parts to reduce on number of visits to consumer households.
 - Approach: Process the data on tools and parts required in previous repairs at different consumer locations and discover the *co-occurrence* patterns.



Sequential Pattern Discovery: Definition

Given a set of objects, with each object associated with its own <u>timeline of events</u>, find rules that predict strong sequential dependencies among different events.

$$(A B) \quad (C) \longrightarrow (D E)$$

Rules are formed by first discovering patterns. Event occurrences in the patterns are governed by <u>timing</u> constraints.



Sequential Pattern Discovery: Examples

- Telecommunications alarm logs
 - (Inverter_Problem Excessive_Line_Current)
 (Rectifier_Alarm) → (Fire_Alarm)
- Point-of-sale transaction sequences
 - Computer Bookstore

```
(Intro_To_Visual_C) (C++_Primer) → (Perl_for_dummies,Tcl_Tk)
```

Athletic Apparel Store

```
(Shoes) (Racket, Racketball) → (Sports_Jacket)
```



Regression

- Predict a value of a given <u>continuous</u> valued variable based on the values of other variables, assuming a linear or nonlinear model of dependency.
- Greatly studied in statistics, neural network fields.
- Examples:
 - Predicting sales amounts of new product based on advertising expenditure.
 - Predicting wind velocities as a function of temperature, humidity, air pressure, etc.
 - Time series prediction of stock market indices.

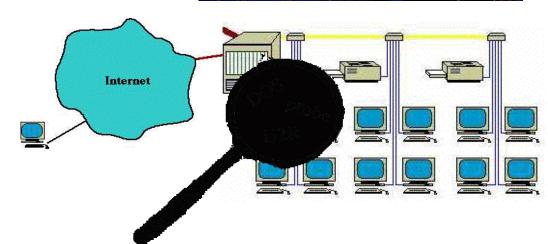


Anomaly (Deviation) Detection

 Detect significant deviations from normal behavior

- Applications:
 - Credit Card Fraud Detection

Network IntrusionDetection



2992

Typical network traffic at University level may reach over 100 million connections per day



Performance Measurement

性能测量

- Efficiency
- Effectiveness
 - Objective measures; based on statistics & structures of patterns
 - e.g. support, confidence
 - Subjective measures: based on user's beliefs in data
 - e.g. unexpectedness, novelty



Challenges of Data Mining

- Scalability
- High Dimensionality
- Complex and Heterogeneous Data
- Data Quality
- Data Ownership and Distribution
- Privacy Preservation
- Streaming Data