

# DONOVAN WHITE

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## FINANCIAL ADVISOR

### EDUCATION

**Wake Forest University School of Business**, Winston-Salem, NC

Master of Science in Business Analytics, May 2026

**Relevant Courses:** Statistical Thinking for Business Decision-Making, Python Programming for Business Analytics, Decision Modeling

**Carolina University**, Winston-Salem, NC

Bachelor of Business Administration, May 2025

**Relevant Courses:** Supply Chain Management, Business Analytics, Management Information Systems, Marketing Strategies, Business Law

**Honors:** Dean's List

### AREAS OF EXPERTISE

Client Building | Problem-Solving | Business Communication | Time Management | Directive Leadership | Reliability | Patience | Data Visualization | Data Analytics | Statistical Analysis | Team Player | Presenting | Real Estate | Adaptability | Active Listening | Experimental Design | Time Series Analysis | Creativity and Innovation | Data Analysis | Public Speaking | Organization |

### TECHNICAL SKILLS

**Programming Languages:** Python, SQLite

**Google Cloud (GCP):** Colaboratory

**Microsoft Office:** Excel, Word . PowerPoint

### PROFESSIONAL EXPERIENCE

CUSTOMER SERVICE ASSOCIATE | **Lowes Home Improvement**

Feb 2024 – Aug 2024

- Assisted customers in understanding and selecting product options based on style, material, size, budget, and installation needs, often working from blueprints, sketches, or verbal descriptions.
- Used Lowe's internal ordering platforms (Genesis, IMS) to input detailed specifications, generate accurate quotes, and place special orders which reduced errors and minimized delays.
- Successfully handled an average of 10 custom orders per week, contributing to department revenue and maintaining high customer satisfaction scores.
- Maintained organized displays and processed transactions efficiently.
- Collaborated with the Pro Desk and Millwork departments to coordinate large-scale or contractor-based custom orders for business accounts.

SERVER | **Orangeburg Country Club**

Oct 2023 – Feb 2024

- Delivered exceptional fine dining service to high-end clientele, maintaining the standards of an upscale private club environment.
- Anticipated member needs and provided personalized, attentive service during lunch, dinner, banquets, golf tournaments, and private events.
- Maintained detailed knowledge of rotating menus, wine pairings, and special dietary accommodations to guide guests through their dining experience.
- Fostered relationships with members by learning preferences, delivering consistent service, and contributing to a welcoming, professional dining atmosphere.

### ANALYTICAL PROJECT EXPERIENCE

**Real Estate Investment Project:** Collaborated with a team to develop *The Summit on 4th*, a comprehensive real estate investment proposal for a mixed-use property combining residential, retail, and office space in a rapidly growing urban area. The project included a full written business plan featuring location analysis, market research, financial projections, and a phased construction strategy. The team collectively built a detailed financial model forecasting acquisition and development costs, projected revenue, ROI, and breakeven points, and participated in designing a targeted marketing plan to attract tenants and generate early revenue. The culmination was a 15-minute investor pitch, enhanced by data visualizations and mockups, followed by a Q&A session during which we defended the proposal's feasibility through data-driven insights and strategic reasoning.