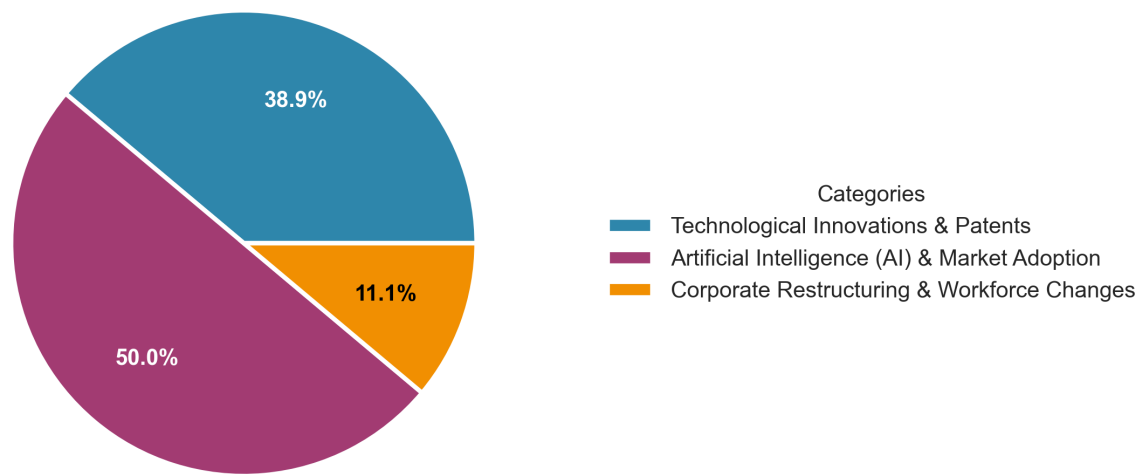


# Media coverage - Topics Summaries - Cisco

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## Introduction

Cisco’s media coverage in 2024 has been shaped by three key themes: artificial intelligence (AI) and market adoption, technological innovations and patents, and corporate restructuring and workforce changes. These topics reflect the company’s evolving role in the technology sector, its strategic investments, and the challenges it faces in an increasingly competitive and uncertain market. This report provides a comprehensive

topic-based analysis of Cisco's media presence, offering insights into how the company is navigating these critical areas.

The analysis covers media reports from early 2024 through early 2025, capturing the shifting narratives around Cisco's business strategy, technological advancements, and market positioning. By examining media coverage chronologically, this report highlights how Cisco's role in AI adoption evolved over the year, how its patent and trademark activities reinforced its leadership in digital communications, and how its restructuring efforts reflected broader industry trends.

The first section of the analysis focuses on AI and market adoption, a topic that has generated significant media attention. Early reports emphasized corporate hesitancy toward AI, with many companies banning AI tools due to privacy and security concerns. As the year progressed, Cisco's strategic partnerships, particularly with Nvidia, positioned it as a key player in AI infrastructure development. However, by the end of 2024, media coverage reflected growing dissatisfaction with AI adoption outcomes, with many businesses struggling to realize tangible benefits. Despite these challenges, AI remains a priority, with companies continuing to allocate substantial IT budgets to AI initiatives.

The second section examines Cisco's technological innovations and patents, highlighting the company's commitment to advancing digital communications, cloud computing, and network security. Cisco secured multiple patents in Australia throughout 2024, reinforcing its strategic focus on cloud connectivity, confidential computing, SDWAN, and network identification technologies. The company's trademark protection efforts, such as securing the 'MERAKI' brand, further demonstrate its intent to maintain a competitive edge. These developments underscore Cisco's long-term investment in intellectual property, positioning it as a leader in the evolving digital infrastructure landscape.

The third section explores Cisco's corporate restructuring and workforce changes, a topic that gained prominence due to two major rounds of layoffs in 2024. The first, in February, affected thousands of employees as part of a broader shift toward AI and cybersecurity. The second, in August, reflected ongoing challenges in corporate tech spending and Cisco's strategic pivot away from hardware toward software and services. The company's \$28 billion acquisition of Splunk was a key component of this transition, reinforcing its commitment to cybersecurity despite uncertainties surrounding AI-related investments. Investor sentiment toward these changes has been mixed, with concerns about declining stock performance and restructuring costs.

This report is structured to provide a clear and detailed understanding of these topics. Each section includes an overview of media coverage, a chronological analysis of key developments, stakeholder perspectives, and an assessment of future implications. Readers can expect to gain insights into how Cisco is positioning itself in the AI and cybersecurity markets, how its technological innovations are shaping the industry, and how its restructuring efforts are influencing its long-term strategy.

Overall, Cisco's media coverage in 2024 reflects both opportunities and challenges. While the company is making significant strides in AI, cybersecurity, and digital infrastructure, it must address concerns around AI adoption, investor confidence, and workforce realignment. As Cisco continues to evolve, its ability to navigate these complexities will be critical in determining its future success.

## 1. Artificial Intelligence (AI) & Market Adoption

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### 1.1. Overview

The media coverage on AI and market adoption, particularly in relation to Cisco, highlights a complex landscape characterized by both enthusiasm and skepticism. Early reports focused on privacy concerns and corporate hesitancy, with a significant portion of companies banning AI tools due to security risks <sup>[1]</sup>. As the year progressed, Cisco's strategic partnerships, such as its collaboration with Nvidia, signaled a push toward AI infrastructure development <sup>[2]</sup>. However, despite growing investment, reports toward the end of 2024 and early 2025 indicated that AI adoption was not meeting expectations, with many companies struggling to realize tangible benefits from their AI initiatives <sup>[3]</sup>. The overarching theme suggests that while AI remains a priority for businesses, challenges related to trust, readiness, and return on investment continue to hinder widespread adoption.

## 1.2. Chronological Analysis

### 1.2.1. Early Coverage

In early 2024, media coverage focused on corporate hesitancy toward AI adoption, particularly in Australia. Cisco's survey of over 2,600 security and privacy professionals revealed that 27% of Australian companies had banned generative AI tools due to privacy concerns [4]. The primary reasons cited were fears of corporate data exposure (77%) and potential legal or intellectual property risks (69%) [1]. Cisco's ANZ director of cybersecurity, Corien Vermaak, emphasized that trust was a major barrier to AI adoption, advocating for better security awareness training and policy frameworks to guide responsible AI use [4].

### 1.2.2. Developing Trends

By mid-2024, the narrative shifted toward AI infrastructure and strategic partnerships. Cisco's collaboration with Nvidia was a significant development, allowing Cisco to distribute complete AI systems and expand Nvidia's market reach beyond major data centers [2]. This partnership underscored the growing intersection of networking technology and AI, positioning Cisco as a key player in AI infrastructure deployment.

At the same time, Cisco's AI readiness report indicated that only 5% of Australian companies were prepared to adopt AI, highlighting a significant gap in market readiness [5]. Despite this, 59% of respondents believed they had just 12 months to integrate AI, suggesting a sense of urgency that could drive demand for Cisco's AI solutions [5].

### 1.2.3. Recent Developments

Toward the end of 2024 and into early 2025, media coverage reflected growing dissatisfaction with AI adoption outcomes. Cisco's AI readiness index showed a decline in AI preparedness, with only 4% of Australian companies effectively positioned to leverage AI, down from 5% the previous year [3]. Additionally, 58% of companies that had invested in AI reported that the technology had not met their expectations, with 44% citing minimal improvements in automation [6].

Despite these challenges, pressure to adopt AI remained high, with 92% of companies feeling compelled to integrate AI, primarily due to executive and board-level expectations [3]. Notably, over 20% of companies planned to allocate 40% of their IT budgets to AI over the next four to five years, indicating continued investment despite current disappointments [6].

## 1.3. Stakeholder Perspectives

### 1.3.1. Cisco Systems

Cisco has played a central role in AI discussions, both as a technology provider and as a thought leader in AI readiness. Corien Vermaak, Cisco's ANZ director of cybersecurity, emphasized the need for security awareness training and policy frameworks to address trust issues in AI adoption [4]. Meanwhile, Carl Solder, Cisco's Australian CTO, highlighted the challenges companies face in integrating AI, stressing the importance of foundational elements such as strategy, infrastructure, and culture [6].

Cisco has also been actively involved in AI research and development. Flora Salim, who holds the Cisco Chair of Digital Transport & AI at UNSW Sydney, discussed the potential risks of AI autonomy and the need for responsible AI development [7]. Additionally, Cisco's partnership with La Trobe University led to the development of a smart irrigation system, demonstrating the company's commitment to applying AI in practical, industry-driven solutions [8].

### 1.3.2. Australian Businesses

Australian companies have exhibited a cautious approach to AI adoption, with many banning AI tools due to privacy concerns [1]. Even among those investing in AI, a significant portion reported that the technology had not met expectations, leading to growing skepticism about its immediate value [3]. However, despite these concerns, businesses continue to feel pressure to adopt AI, with many planning substantial IT budget allocations for AI initiatives in the coming years [6].

### 1.3.3. Investors and Policymakers

Investor sentiment toward AI has been mixed, with 70% of investors withdrawing from active deals due to concerns about AI's effectiveness <sup>[9]</sup>. However, the broader market still sees AI as a long-term investment, with companies planning significant budget allocations despite current challenges <sup>[3]</sup>.

Policymakers have also taken note of AI adoption challenges. The Productivity Commission highlighted that low public trust in AI could hinder its uptake, suggesting that government action may be necessary to demonstrate safe and effective AI use <sup>[1]</sup>.

## 1.4. Implications and Future Outlook

The media coverage suggests that AI adoption remains a priority for businesses, but significant challenges persist. Privacy concerns, lack of readiness, and unmet expectations have slowed AI integration, despite growing pressure from executives and investors <sup>[3]</sup>.

Cisco's role in AI infrastructure development, particularly through partnerships with Nvidia and research institutions, positions it as a key player in shaping AI adoption strategies <sup>[2]</sup>. However, the company must address trust issues and demonstrate tangible benefits to businesses to drive broader adoption.

Looking ahead, AI investment is expected to continue, with many companies planning substantial budget allocations for AI initiatives over the next few years <sup>[6]</sup>. However, the success of these investments will depend on companies' ability to develop clear AI strategies, improve infrastructure, and address security concerns.

Overall, while AI remains a transformative technology, its adoption is proving more complex than initially anticipated. Companies like Cisco will need to focus on education, policy development, and practical applications to bridge the gap between AI investment and realized value.

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## 2. Technological Innovations & Patents

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### 2.1. Overview

The media coverage on Cisco Technology's technological innovations and patents highlights the company's ongoing commitment to advancing digital communications, cloud computing, and network security. Over the past several months, Cisco has secured multiple patents in Australia, reflecting its strategic focus on cloud connectivity, confidential computing, SDWAN, and network identification technologies. The coverage underscores Cisco's long-term investment in intellectual property, with patents extending up to 2042, positioning the company as a leader in the evolving digital infrastructure landscape. Additionally, the company's trademark protection efforts, such as securing the 'MERAKE' brand, indicate a broader strategy to maintain its competitive edge in the market.

### 2.2. Chronological Analysis

#### 2.2.1 Early Coverage

The initial media coverage in early 2024 focused on Cisco's advancements in cloud connectivity and security. On January 19, 2024, Cisco was reported to have received a patent for 'Automated connectivity to cloud resources,' which was originally filed on April 5, 2022. This patent, effective until 2042, highlights Cisco's efforts to develop scalable cloud solutions, reinforcing its position in the digital communications industry <sup>[10]</sup>.

Shortly after, on February 2, 2024, Cisco secured another patent for 'Verifying Trust Postures of Heterogeneous Confidential Computing Clusters.' This patent, filed in March 2022 and accepted in January 2024, demonstrates Cisco's focus on enhancing security in confidential computing environments. The involvement of multiple inventors in this patent suggests a collaborative approach to addressing security challenges in heterogeneous computing clusters <sup>[11]</sup>.

On the same day, Cisco was also reported to have received a patent for 'Dynamic cellular connectivity between the hypervisors and virtual machines.' Originally filed in March 2021 and accepted in January 2024, this patent reflects Cisco's commitment to improving digital communications infrastructure. The long-term validity of this patent, extending until 2041, indicates Cisco's strategic positioning in the evolving digital landscape <sup>[11]</sup>.

#### 2.2.2 Developing Trends

As the year progressed, Cisco continued to expand its intellectual property portfolio. On March 28, 2024, media coverage highlighted Cisco's successful trademark registration for 'MERAKE,' which remains valid until May 10, 2026. This trademark covers a broad range of products and services, including network security appliances and cloud-based solutions, reinforcing Cisco's strong presence in the digital communications sector. The timing of the trademark's advertisement in March 2024 suggests a strategic effort to strengthen Cisco's brand positioning in Australia <sup>[12]</sup>.

Further developments in April 2024 showcased Cisco's growing focus on multi-cloud connectivity. On April 5, 2024, Cisco was reported to have received a patent for 'Multi-cloud connectivity using SRv6 and BGP.' Originally filed in July 2019 and accepted in March 2024, this patent, effective until 2039, highlights Cisco's efforts to enhance cloud networking capabilities. The involvement of key inventors such as Jerome Tollet and Alain Fiocco underscores the expertise driving Cisco's innovation in this space <sup>[13]</sup>.

#### 2.2.3 Recent Developments

In May 2024, Cisco continued to secure patents in critical networking technologies. On May 10, 2024, the company was reported to have received a patent for 'Distributed Routing Controllers for Multi-Region SDWAN.' Originally filed in August 2022 and accepted in April 2024, this patent, valid until 2042, reflects Cisco's strategic investment in SDWAN solutions, which are essential for businesses operating across multiple regions. The inclusion of inventors such as Samir Thoria and Vivek Agarwal highlights the collaborative efforts behind this innovation <sup>[14]</sup>.

Most recently, on May 24, 2024, Cisco was reported to have received a patent for 'Unique identities of endpoints across layer 3 networks.' This patent, originally filed in September 2019 and accepted in April 2024, is effective until 2039. The technology aims to enhance network identification and management, reinforcing Cisco's leadership in digital communications. The involvement of inventors Annika Lee Louise Peterson and Edmund L. Wong further emphasizes the depth of expertise within Cisco's research and development teams <sup>[15]</sup>.

## 2.3. Stakeholder Perspectives

### 2.3.1 Cisco Technology

Cisco Technology has demonstrated a clear commitment to innovation through its continuous patent filings and trademark protections. The company's focus on cloud connectivity, security, SDWAN, and network identification technologies suggests a strategic approach to maintaining its leadership in digital communications. The long-term validity of these patents, extending up to 2042, indicates Cisco's forward-looking investment in intellectual property. Additionally, the company's trademark protection efforts, such as securing 'MERAKEI,' highlight its emphasis on brand recognition and market positioning <sup>[10,16,17,18,19,20]</sup>.

### 2.3.2 Inventors and Research Teams

The involvement of multiple inventors across different patents highlights the collaborative nature of Cisco's research and development efforts. Notable contributors such as Avinash Ashok Kumar Chiganmi, Venkatraman Venkatapathy, Madhuri Kolli, Vivek Agarwal, Balaji Sundarajan, Giorgio Valentini, Eric Voit, Pradeep Kumar Kathail, Avinash Kalyanaraman, Jerome Tollet, Alain Fiocco, Samir Thoria, Annika Lee Louise Peterson, and Edmund L. Wong have played key roles in advancing Cisco's technological innovations. Their contributions reflect the depth of expertise within Cisco and its ability to drive cutting-edge developments in digital communications <sup>[10,16,18,19,20]</sup>.

## 2.4. Implications and Future Outlook

Cisco's recent patent acquisitions and trademark protections indicate a strong commitment to shaping the future of digital communications. The company's focus on cloud connectivity, security, SDWAN, and network identification suggests that it is positioning itself to address the growing demand for scalable and secure networking solutions.

Looking ahead, Cisco's long-term patent strategies, with expiration dates extending up to 2042, suggest that the company is preparing for sustained leadership in the industry. The increasing emphasis on multi-cloud connectivity and SDWAN solutions aligns with the broader industry trend of businesses transitioning to cloud-based infrastructures. Additionally, Cisco's trademark protection efforts, such as securing 'MERAKEI,' indicate a focus on brand consolidation and market differentiation.

As digital communications continue to evolve, Cisco's ability to innovate and secure intellectual property will likely play a crucial role in maintaining its competitive edge. The company's collaborative research efforts, as evidenced by the involvement of multiple inventors, suggest that it will continue to drive advancements in networking technologies. Moving forward, Cisco's strategic investments in patents and trademarks will likely reinforce its position as a leader in the digital communications sector, both in Australia and globally <sup>[10,16,17,18,19,20]</sup>.

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## 3. Corporate Restructuring & Workforce Changes

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### 3.1. Overview

Media coverage of Cisco's corporate restructuring and workforce changes in 2024 has primarily focused on the company's strategic shift towards cybersecurity and artificial intelligence (AI). The coverage highlights two major rounds of layoffs, with the first occurring in February and the second in August, collectively affecting thousands of employees. These workforce reductions are framed as part of Cisco's broader transformation from a hardware-centric business to a provider of networking services and software. Additionally, reports emphasize the financial implications of these layoffs, including significant pre-tax charges and investor concerns over declining stock performance. The restructuring efforts are also linked to Cisco's \$28 billion acquisition of Splunk, which underscores its commitment to cybersecurity despite uncertainties surrounding AI-related investments.

### 3.2. Chronological Analysis

#### 3.2.1 Early Coverage

The initial media coverage in February 2024 reported that Cisco planned to reduce its workforce by approximately 5%, equating to several thousand job cuts, as part of a restructuring initiative aimed at realigning its business operations [21]. The company anticipated incurring pre-tax charges of around \$800 million due to these layoffs, with most of the costs expected to be recognized in the third quarter of fiscal 2024 [21]. This early coverage framed the layoffs as a strategic move to enable further investment in key areas, reflecting Cisco's efforts to adapt to changing market demands within the digital communications technology sector [21].

#### 3.2.2 Developing Trends

By mid-2024, media reports indicated that Cisco was undergoing a more extensive restructuring than initially anticipated. In August, it was revealed that the company planned a second round of layoffs, affecting approximately 4,000 employees, as part of a broader shift towards cybersecurity and AI [22]. This development was attributed to a slowdown in corporate tech spending, which had negatively impacted Cisco's sales growth and prompted a reevaluation of its workforce and business focus [22].

Despite earlier optimism about a potential rebound in IT spending, economic concerns had led to a decline in Cisco's stock price, which had fallen 9.3% by August 2024, reflecting investor apprehension about the company's future performance [22]. The media coverage also highlighted Cisco's long-term strategy under CEO Chuck Robbins, which involves transitioning from a hardware-focused company to a provider of networking services and software, with a strong emphasis on AI and cybersecurity [22].

#### 3.2.3 Recent Developments

The most recent media coverage in August 2024 underscored Cisco's significant investment in the cybersecurity market, particularly through its \$28 billion acquisition of Splunk [22]. This acquisition was presented as a key component of Cisco's restructuring efforts, reinforcing its commitment to high-growth areas despite uncertainties surrounding the immediate impact of AI-related spending [22]. The August layoffs were framed as a necessary step in this transition, as Cisco sought to reallocate resources towards its evolving business priorities [22].

### 3.3. Stakeholder Perspectives

#### 3.3.1 Cisco Leadership

Cisco's leadership, particularly CEO Chuck Robbins, has been portrayed as driving the company's transformation from a hardware-centric business to a provider of networking services and software [22]. The restructuring efforts, including the layoffs, have been positioned as necessary to align the company with high-growth areas such as AI and cybersecurity [22]. The acquisition of Splunk has been highlighted as a strategic move to strengthen Cisco's cybersecurity capabilities, although the immediate financial impact remains uncertain [22].



### 3.3.2 Investors and Market Analysts

Investor sentiment towards Cisco's restructuring has been mixed. While the company's pivot towards AI and cybersecurity aligns with broader industry trends, concerns about declining corporate tech spending and economic uncertainty have contributed to a 9.3% drop in Cisco's stock price by August 2024 [22]. Analysts have noted that while Cisco's long-term strategy appears sound, the short-term financial impact of workforce reductions and restructuring costs remains a point of concern [22].

### 3.3.3 Affected Employees

Although media coverage has primarily focused on Cisco's strategic objectives, the layoffs have undoubtedly had a significant impact on affected employees. The February and August job cuts collectively amount to thousands of lost positions, reflecting the broader challenges faced by tech workers amid shifting industry priorities [21,22]. However, specific employee reactions or responses have not been extensively covered in the available media reports.

## 3.4. Implications and Future Outlook

Cisco's restructuring efforts signal a decisive shift towards AI and cybersecurity, aligning with broader industry trends but also reflecting the challenges posed by slowing corporate tech spending [22]. The company's \$28 billion acquisition of Splunk underscores its commitment to cybersecurity, though the financial impact of this investment remains uncertain [22].

Looking ahead, Cisco's ability to successfully transition from a hardware-focused business to a software and services provider will be closely watched by investors and industry analysts. The company's stock performance and revenue growth in the coming quarters will likely serve as key indicators of the effectiveness of its restructuring strategy [22]. Additionally, the broader economic environment and corporate IT spending trends will play a crucial role in shaping Cisco's future trajectory [22].

While the layoffs have been framed as a necessary step in Cisco's transformation, their impact on employee morale and company culture remains an open question. As the company continues to realign its workforce and business priorities, further restructuring efforts may be possible, depending on market conditions and the success of its AI and cybersecurity initiatives [22].

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