# Stakeholder Analysis Report - Iluka

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#### Overview

This report contains stakeholder quotes and sentiments related to Iluka.

### Data Table

# Stakeholder quotes retrieved from Media Coverage - Iluka

Stakeholder Name	Role	Stakeholder quote related to Iluka	Translation	Sentiment
Al Harvey	Mining analyst at JPMorgan	"How do you value the strategic elements of rare earths?"	N.A.	Neutral
Amanda Lacaze	Managing Director of Lynas Rare Earths	"Speaking on the sidelines of the conference, Lynas Rare Earths managing director Amanda Lacaze said China had built up inventories last year as prices fell but noted signs those stockpiles were now being reduced."	N.A.	Neutral
Andrew Radonjic	Managing Director of Venture Minerals	"The highlights to date clearly demonstrate that Jupiter is emerging as a major, rare earths discovery in the tier one jurisdiction of Western Australia, located between Lynas's existing plant and Iluka's planned rare earth processing facilities."	N.A.	Positive
Angus Barker	Chairman of Australian Rare Earths	"That's why governments are so interested and why they are throwing money at them. They want secure, reliable alternatives."	N.A.	Positive
Anthony Albanese	Prime Minister of Australia	"If we get this right, if we get the transition to net zero, take up the opportunities that are there in areas like rare earths and critical minerals, then we can be even more prosperous in the future."	N.A.	Positive
Daniel McGrath	Head of rare earths at Iluka Resources	"A lot of that land that was here prior to us being here was not suitable for agriculture."	N.A.	Negative
Darryl Cuzzubbo	Arafura CEO	"When we're talking to our customers, it's all about supply security and not about price."	N.A.	Positive
Ed Husic	Industry Minister	"At this point in time, prices aren't anything to brag about."	N.A.	Negative
Greg Martin	Chairman of Sierra Rutile	"Iluka had to report corrupt behaviour by previous management, and the introduction of new mining technologies proved operationally difficult."	N.A.	Negative
Ian Ross	Chair of Kanagulk Landcare group	"It [was] supposed to be a moving footprint but that never happened, the whole site was mined."	N.A.	Negative

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Jim Chalmers	Treasurer of Australia	"The government expects all outstanding share sales to be finalised imminently and will take further action if required to protect our national interest in relation to this matter."	N.A.	Negative
Julian Kettle	Senior Vice President of Metals and Mining at Wood Mackenzie	"What that means is that you require higher prices to make the subsidy numbers work. The taxpayer always pays."	N.A.	Negative
Kim Beazley	Chairman of the US Asia Centre think tank	"That's it. Finished. Strategic game over [for China]."	N.A.	Positive
Kim Beazley	Former Defence Minister	"Mr Beazley backed claims by Iluka boss Tom O'Leary that China manipulated prices to further its stranglehold on the supply of rare earths materials."	N.A.	Positive
Madeleine King	Resources Minister	"The Iluka rare earths refinery will be one of a ribbon of rare earth refineries going right across the continent, that together, will lessen Australia's reliance on a single supply chain."	N.A.	Positive
Nick Curtis	Former executive chair of Lynas and negotiator of the Iluka supply deal	"Curtis's unpopularity with the Chinese intensified when he referred their share buying patterns to the Foreign Investment Review Board because he believed they breached foreign investment rules."	N.A.	Negative
Nick Curtis	Former executive chairman of Northern Minerals	"The stand-off between Iluka and the government comes amid a delay in Lynas building a US military-backed refinery in Texas that is expected to produce heavy rare earths oxides needed in the manufacture of permanent magnets."	N.A.	Negative
Paul McTaggart	Citi analyst	"disappointing," citing revenue that fell "well short" of forecasts.	N.A.	Negative
Regan Burrows	Bell Potter mining analyst	"Good luck to Arafura if they can achieve it."	N.A.	Negative
Tom O'Leary	Managing Director of Iluka	"So while government and Iluka's objectives are aligned around the development of the refinery, discipline around our capital allocation decisions has got to be maintained."	N.A.	Positive
Tom O'Leary	Iluka's CEO	"I think it's fair to say that Eneabba's strategic importance in providing a secure Western supply chain has only increased in recent times following China's ban on the export of heavy rare earths technology in December."	N.A.	Positive

Stakeholder Name	Role	Stakeholder quote related to Iluka	Translation	Sentiment
Tom O'Leary	CEO of Iluka Resources	"Rare earths are among the very few metals where China has demonstrated a preparedness to weaponise its control, chief executive Tom O'Leary told the annual general meeting in Perth on Tuesday."	N.A.	Positive
Tom O'Leary	Iluka Resources CEO	"China's dominance of the rare earths industry, which in the case of heavy rare earths is near total, is achieved through production supremacy and its influence over pricing."	N.A.	Negative
Tom O'Leary	Iluka Resources chief executive	"China is using its power to manipulate rare earths pricing."	N.A.	Negative
Tom O'Leary	Chief Executive of Iluka Resources	"Australia's rare-earth miners are dangerously exposed."	N.A.	Negative
Tom O'Leary	Iluka's Managing Director	"This is a strategic infrastructure asset that puts Iluka and Australia at the forefront of global electrification, the creation of new and resilient critical minerals supply chains and the establishment of a rare earths industry that is genuinely independent."	N.A.	Positive

### Notes

- Quotes have been deduplicated and sorted alphabetically by stakeholder name
- Translations are provided where the original quote is not in English
- Sentiment analysis is based on the context and content of each quote