

Yuke HAN

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EDUCATION

ICN Business School

Nancy, Lorraine/France

Master of Grand Ecole Programme; Major in Banking Funds and Marketing

Sep'2016 – Jul'2019

- **Major Coursework:** Economics, Accounting, Valuation of Financial Products, Asset and Fund Management

Sichuan Agricultural University

Wenjiang, Sichuan/China

Bachelor; Major in Financial Management

Sep'2013 – Jun'2017

- **Major Coursework:** Financial Management, Economic Law, Budget Accounting, Accounting, Macroeconomics, Advanced Mathematics

INTERNSHIP EXPERIENCE

Powerchina Water Environment Governance

Chengdu, Sichuan/China

Intern, Investment

Apr'2018 – Jun'2015

- Calculating the payback period, internal rate of return and other Economic Indicators to form the Economic calculation excel table, roughly determine whether to bid the river regulation in city A
- Communicating with the bank and other institutions about the loan interest rate, reduced loan interest rate by 0.2%, to reduce interest expense
- After communicating with the city government, understanding the special characteristics of the project, the depreciation expenses, the pre-material expenses were adjusted, and the relevant financial indicators were optimized, therefore, 1.5% of the additional profit was obtained, and finally decided to participate in the bidding

Groupama-AVIC Property Insurance Co., Ltd.

Chengdu, Sichuan/China

Intern, Marketing

Jun'2018 – Sep'2018

- Conducting BI database screening statistics for TOP10 companies in the insurance industry, including Annual income, monthly performance growth tendency and Insurance product portfolio and other information, Completed the 20-page comparative analysis report, focusing on the advantages and disadvantages of the Sichuan branch
- Data aggregation through Excel, analyze sales capabilities of each branch and make quarterly sales targets for them.
- Through SPSS and Excel for data analysis, discussed with marketing colleagues to launch the 'Customs Clearance' campaign to help Sichuan Branch's monthly performance increase by 20%, which was well received by the leaders.
- Use telephone, mail and other means to communicate with the heads of the marketing departments of major branches to work together with the sales volume, which Strengthened my communication skills

EXTRACURRICULAR ACTIVITIES

Ilsworld Simulation Game

Nancy/France

Teamleader

Feb'2018 – Apr'2015

- Leading a team of 5 people to create a computer manufacturing company on *ilsworld* software
- Analyze potential threats and opportunities in the market, from company size to site selection, cash input and cash flow setting, to whether to invest or acquire other companies to negotiate and select the most appropriate business model
- Put the company into simulation operation, compete with other competitors' companies and win first place

OCIVA International Volunteer

Colombo/Sri Lanka

Teamleader

Jul'2015 – Aug'2015

- In-depth communication with local left-behind and handicapped children
- Participated in turtle conservation activities
- Organized one-month final report conference, which invited one of the members of Chinese Embassy in Sri Lanka speakers and attracted 100 audience

School Debate Team

Chengdu, Sichuan/China

Core Member and Coach

Sept'2013 – Jun'2016

- Acted as the second defender and won the Championship in the BP Debate Competition in 2014
- Tutored the school debate team who won the Championship again in 2015

SKILLS & INTERESTS

Languages: TOEIC 755 / 990; IELTS 6.0 / 9.0; CET6 520 / 710; 3 years' overseas study and living experience

Technical Skills: SPSS (data analysis) MS Office/Excel

Certifications: MS Office Level 2

Interests: Photographing; Organize activities (serves as the secretary of the class league branch and organizes class day activities); Driving; Logistic games (Avalon; Werewolf)