THADDEUS BLACKBURN

SALES AND MARKETING STUDENT

I am currently looking for an internship in the summer of 2025 in Sales.

I worked as a college mentor for new freshmen coming into the University of Wyoming. I help them with decision making if they ask when it comes to classes, changing a major, and just getting settled into that new college life. I also worked as an assistant manager at a full-service carwash leading a large team and showing them how do it correctly and efficiently.

CHANNEL ACCOUNT MANAGER – EMD

MAY - SEPTEMBER 2023

SETTLEMENT GROUP (INTERN)

I was responsible for bringing in new clients and companies to work with EMD settlement group. Within this role I learned a valuable amount of experience selling B2B as well as building on my relationship management skills. I was able to retain and build on previous relationships to further the company's goals and quotas.

SALES DEVELOPMENT REPRESENTATIVE – MAY – SEPTEMBER 2024 ENGLISH FROM A TO Z (INTERN)

I promoted and sold the online group classes, private lessons, and weeklong courses. My role involved reaching out to organizations, companies, and individuals to expand our client base. I utilized cold calling, emailing, and networking to establish and grow relationships with potential clients.

Time Management Creative Problem Solving Leadership

BSB IN PROFESSIONAL SALES AND

EXPECTED 2026

MARKETING

3.4 GPA

Sales and Ethics Club

National Sales Competition Team at the University of Wyoming

Laramie, WY

TIDEWATER COMMUNITY COLLEGE

2022-2023

757-289-7796

Tblackb1@uwyo.edu

LinkedIn:

linkedin.com/in/thaddeusblackb

urn

3.5 GPA – Deans list

Peer Programming Club

VOLUNTEER

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VOLUNTEER

I was a part of LifePoint Christian Fellowship specifically volunteering locally with our community in Chesapeake, Va. We mainly worked locally with communities who were not as fortunate as others. We helped communities with food, water, activities, child care, upkeep, and donations for families. I coordinated with communities on who needed the help and where!