WILLIAM PAYNE

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Nashville, TN 37207

PROFESSIONAL PROFILE

Experienced business owner skilled in management, carpentry, and music. Entrepreneurial mindset and proven success in building and managing a company from the ground up. A knowledge seeker, continuously seeking growth and staying up-to-date with industry trends. Creative problem solver with a personable approach, fostering strong relationships with clients, colleagues, and partners. Self-taught full stack web developer, with a focus on front end, using modern technologies listed below.

SUMMARY OF QUALIFICATIONS

React, Redux, JavaScript, TypeScript, MERN stack, Node.JS, GraphQL, HTML, CSS, MUI.

WORK EXPERIENCE

**Food Service/Hospitality 13 Years**

* Successfully managed a team of 10-12 employees, providing leadership, guidance, and support to ensure smooth operations and exceptional customer service
* Demonstrated strong marketing skills by identifying opportunities, developing effective strategies, and implementing promotional campaigns to drive business growth
* Excelled in customer service, by being attentive and resolving any concerns or issues
* Facilitated training programs to onboard new employees and enhanced the skills of existing staff members, ensuring a well-trained and efficient team
* Effectively handled financial responsibilities, including maintaining accurate books, managing budgets, and analyzing financial data to maximize profitability
* Oversaw inventory management, including ordering and maintaining stock levels

**Music 6 Years**

* Collaborated with fellow musicians to create and perform cohesive musical compositions
* Secured contracted gigs by actively promoting performances and networking with event organizers
* Rehearsed extensively to deliver high-quality and memorable musical performances
* Interacted with audiences and created an engaging and entertaining atmosphere

EMPLOYMENT HISTORY

**Owner,** *Elle Jay Cafe,* Nashville, TN

**Touring Musician,** *Subcontractor,* Nashville, TN

EDUCATION

**B.S. Civil Engineering (ongoing),** Norwich University, Northfield, VT