

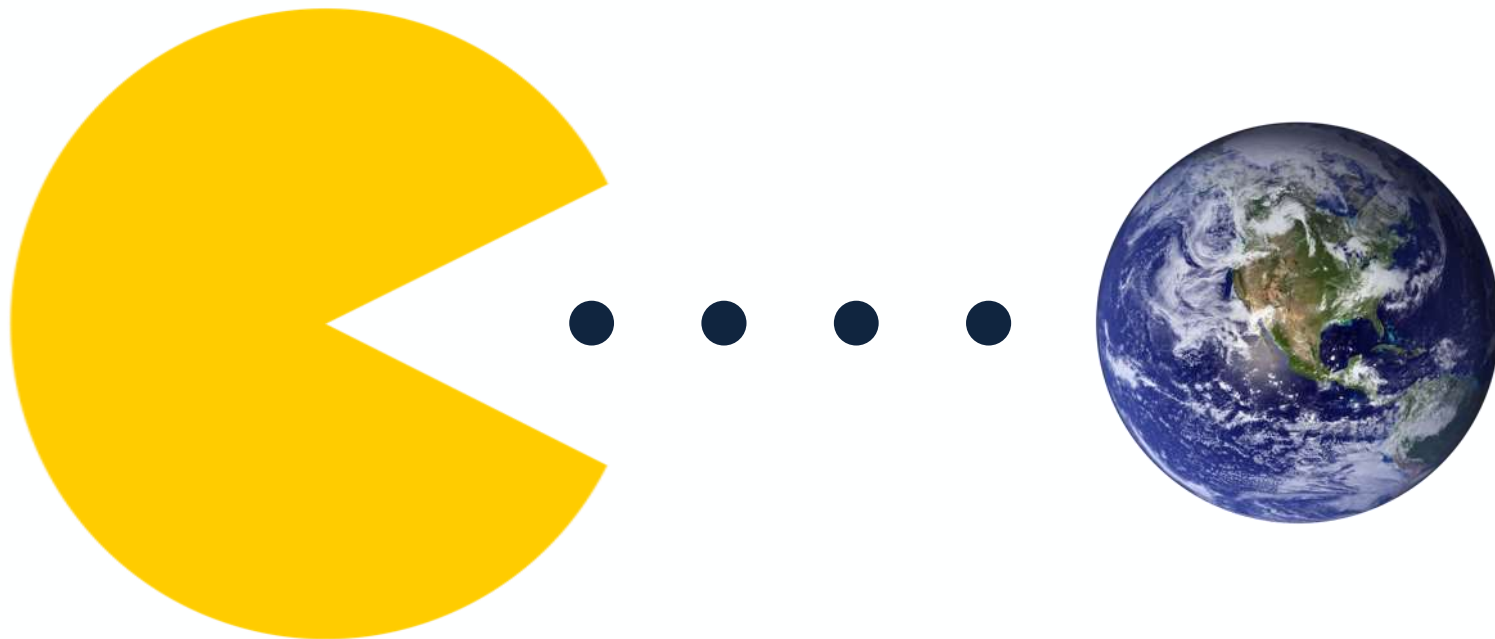
# The Digital Transformation Platform

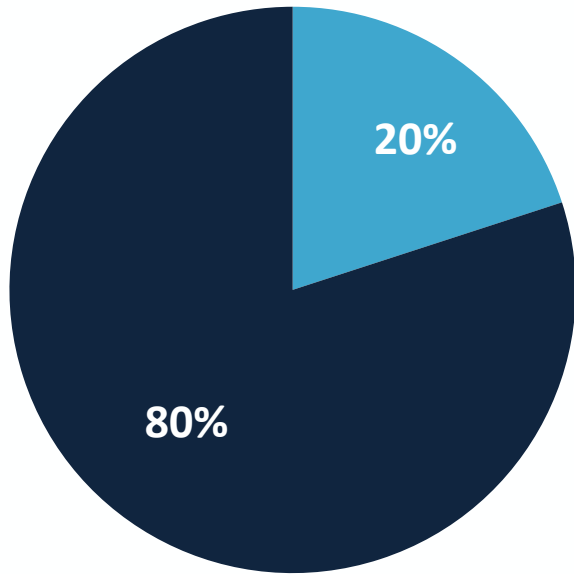
The background of the slide is a dark blue gradient. In the lower half, there is a faint, semi-transparent image of several mobile devices (laptops and tablets) displaying various data visualizations like pie charts, bar graphs, and flowcharts, representing the digital transformation platform.

Bill Bunce | Account Executive | [bill.bunce@appian.com](mailto:bill.bunce@appian.com)  
Ahson Wardak | Solutions Consultant

# “Software is eating the world.”

To succeed, **every organization** must become a software company.





Existing systems consume  
80% of IT resources



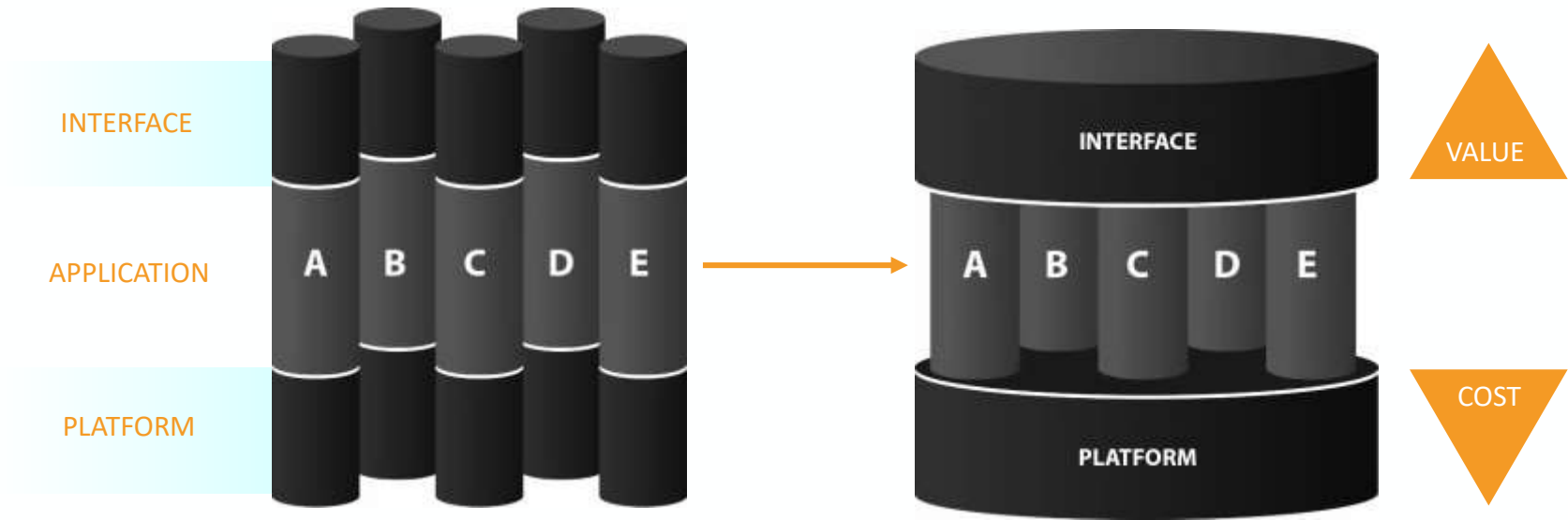
Insufficient  
agility & flexibility



Silos

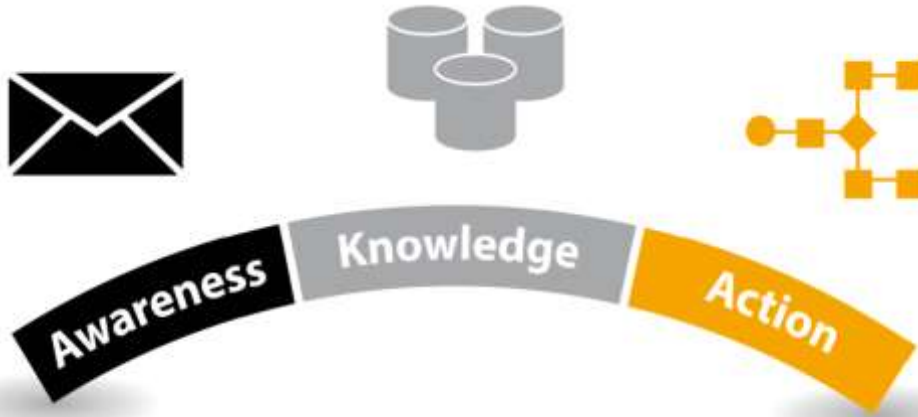


Scarce developer  
resources



**integrated** application platform

# integrated decision cycle



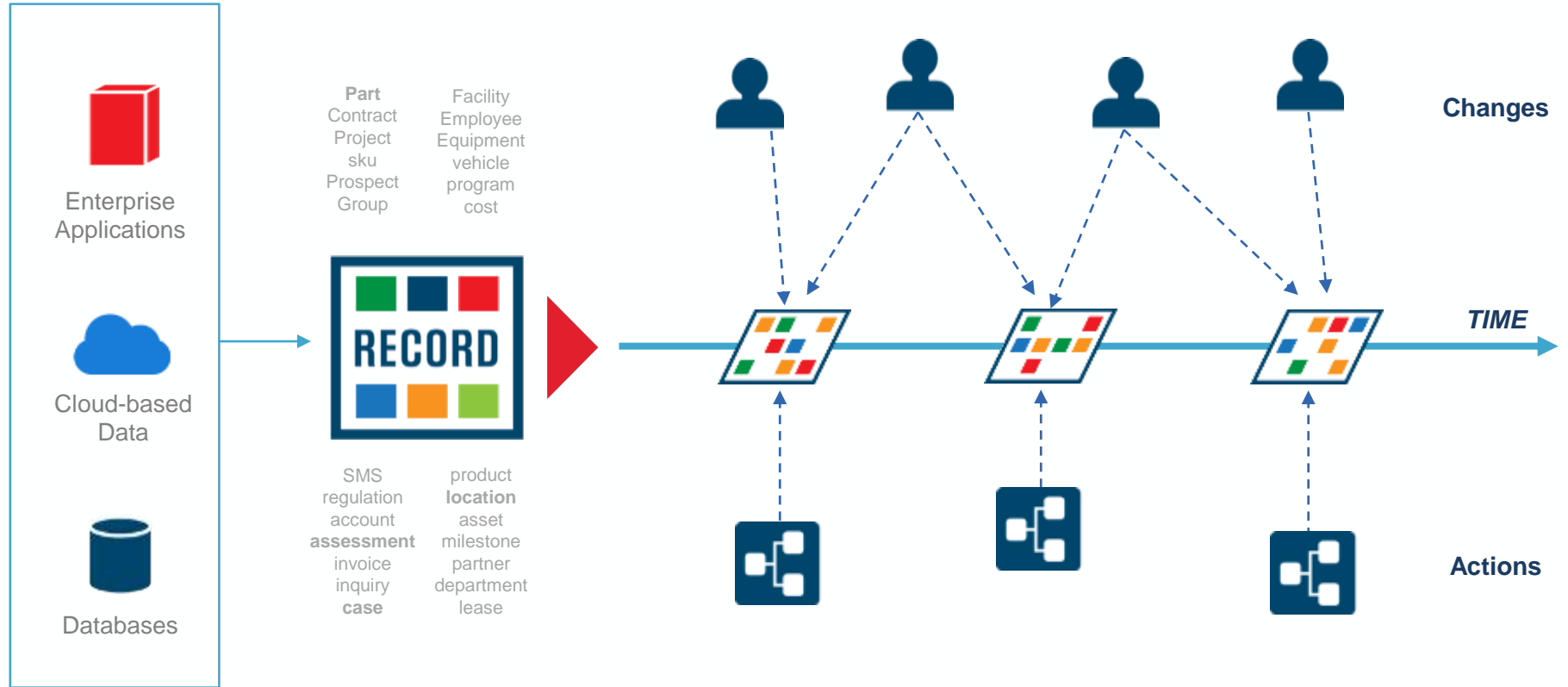
Powerful applications need  
smart processes **and** smart data

Process

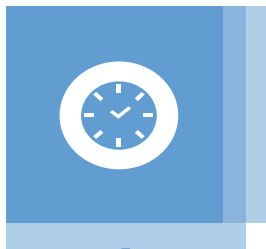


Data

# What's your business? Manage its journey.



# Expectations



## Build it Quick

- A viable product deployed in 90 days



## Build it Well

- Attention to detail and quality has to be built-in, not added on



## Make it Dynamic

- Designed with a flexible architecture to accommodate changes



## Make it Beautiful

- Effective design patterns



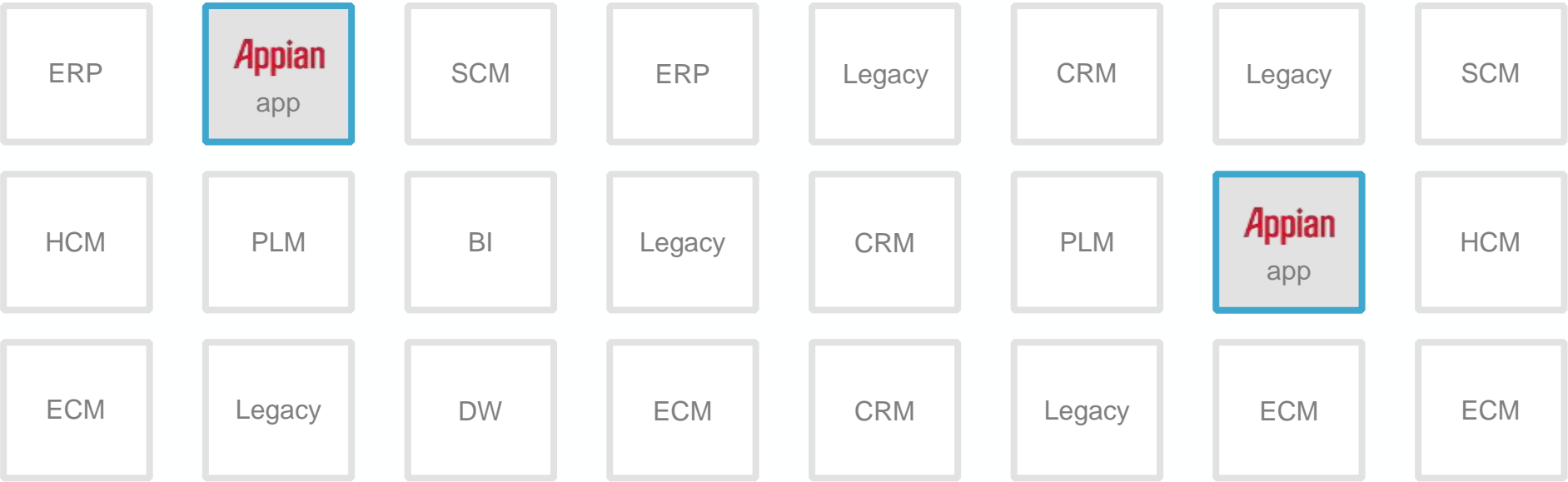
Appian is the platform for digital transformation.  
(We make it **easy** for you to build and run enterprise-grade software.)



Faster

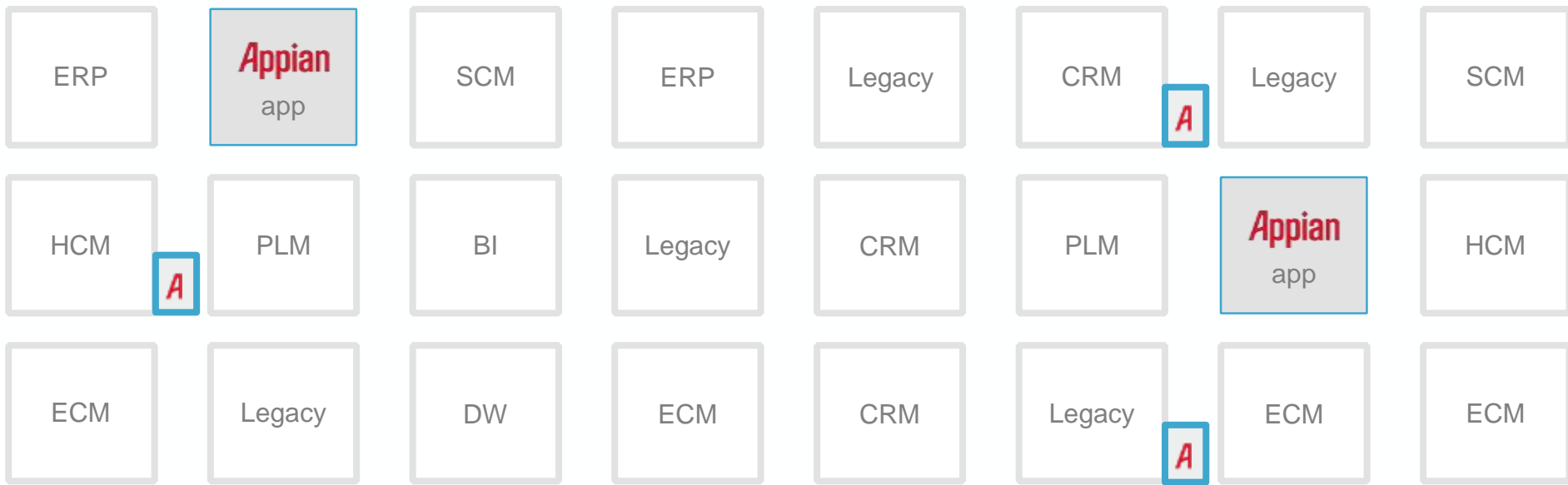
More Agile

More Innovative



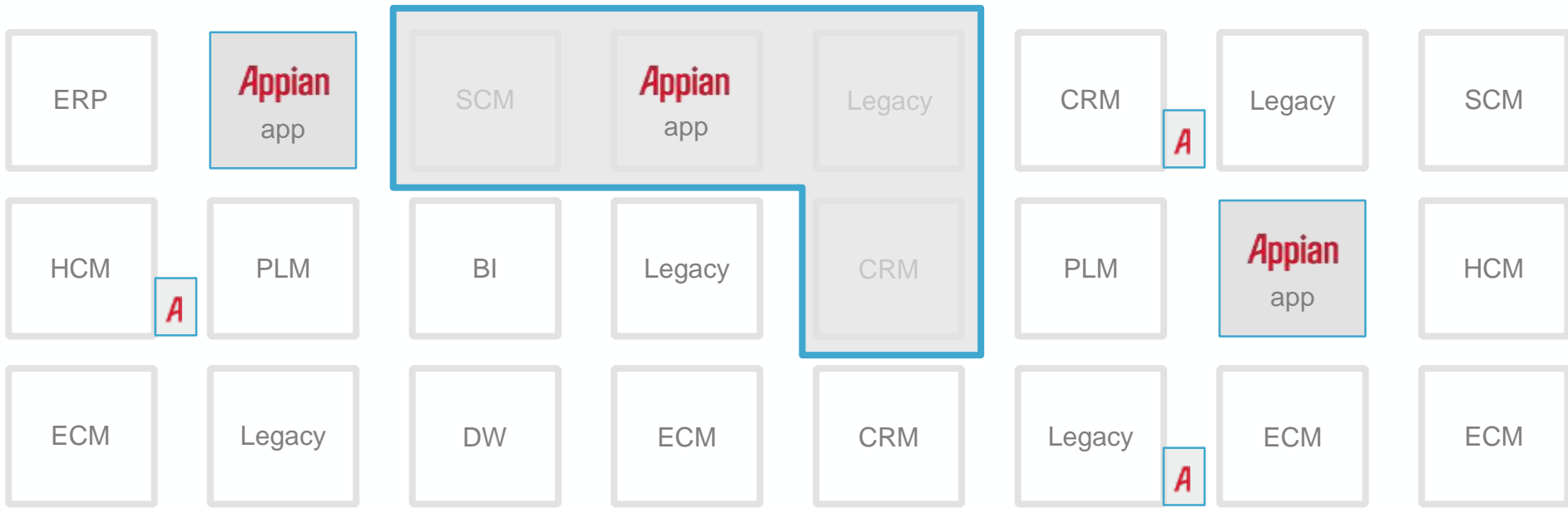
1

Build significant new apps **10x faster.**



2

Extend existing systems with new processes.



3

**Connect and unify** existing applications.

# Traditional COTS System Delivery





# Sample DoD Use Cases with Appian

Investigative & Intelligence Case Management	Warfighter & Family Services	Regulatory and Statutory Compliance	Incident and Crisis Management	Mission Support	Business Processes
<ul style="list-style-type: none"> <li>• Criminal Intelligence</li> <li>• Security Clearances</li> <li>• Continuous Evaluation</li> <li>• Fraud Waste &amp; Abuse</li> <li>• FOIA</li> <li>• Congressional Inquires</li> <li>• Security Violations</li> <li>• Military &amp; Applet Courts and Appeals</li> </ul>	<ul style="list-style-type: none"> <li>• Military Housing</li> <li>• Military Schools</li> <li>• Review Board</li> <li>• 311 Non-Emergency</li> <li>• Family Advocacy</li> <li>• Family Readiness</li> <li>• Chaplin Services</li> </ul>	<ul style="list-style-type: none"> <li>• Budget - POM</li> <li>• Audits</li> <li>• Inspections</li> <li>• Governance</li> <li>• Risk Mgmt</li> <li>• Regulatory Compliance</li> <li>• Environmental &amp; Safety Compliance</li> <li>• Legislative Affairs</li> <li>• Public Affairs</li> <li>• Occupational &amp; Environmental Health</li> </ul>	<ul style="list-style-type: none"> <li>• Cybersecurity Audit</li> <li>• Cybersecurity Incident Response</li> <li>• Emergency Management</li> <li>• Safety Incidents</li> <li>• Fire Safety</li> <li>• Insider Threat</li> <li>• National Disasters</li> <li>• Man Made Disasters</li> <li>• Chemical &amp; Technological Disasters</li> <li>• IoT</li> </ul>	<ul style="list-style-type: none"> <li>• Workforce Readiness</li> <li>• Workforce Management</li> <li>• Mission Planning</li> <li>• Workforce Training</li> <li>• Field Service Management</li> <li>• Fleet Management</li> <li>• Asset Management</li> <li>• Maintenance, Repair and Operations (MRO)</li> <li>• Logistics</li> </ul>	<ul style="list-style-type: none"> <li>• Acquisition</li> <li>• Planning &amp; Budget</li> <li>• Correspondence &amp; Task Mgmt</li> <li>• Human Resources / Human Capital</li> <li>• Asset Mgmt</li> <li>• Travel</li> <li>• Military Recruiting</li> <li>• Grant Mgmt</li> <li>• Facilities Mgmt</li> <li>• Real Estate</li> <li>• Visitor Access</li> <li>• Small Business Programs</li> </ul>

# Available Appian Accelerators

- Correspondence and Tasking Management
- Document Routing and Approval Management
- Fleet Management
- Asset Management
- **HR Suite**
- Enterprise System Management
- Quality Management
- Space Provisioning
- IT Equipment Provisioning
- Position Description Management
- Secure Case Management
- Contract Writing
- Acquisition Planning
- Grants Management
- Audit Process Management
- Enterprise Risk Management
- Program Risk Management
- Entity, System, and Process Audit
- Project and Program Management
- Building Management
  - Field and Site Inspections



# single integrated platform



# next generation procurement system

50% reduction  
in O&M costs

12 systems consolidated  
into 1 interface



# Case Study: US Air Force Sustainment Center

## About Air Force Sustainment Center (Robbins AFB):

Performs maintenance and support services for a variety of US Air force weapon systems.

### Business Problem:

Sought to improve process and data visibility, increasing employee collaboration, and reducing process cycle times, particularly in the area of improving worker safety.

## Appian Solutions

### Hazard Reporting Tool

- Draws attention to dangerous conditions and spur corrective action
- Allows for both employees and management to see real time status of reports
- Automatically escalates reports if left unattended for 24 hours
- Calculated projections estimate savings of up to 7 million dollars in labor efficiencies from the Appian platform.
- Also using Appian for a broad range of internal business processes, supporting 1,200 users for SMXG's core missions



# USAF SMGX Appian Apps (Deployed)

1. **Workload Requirements Definition** – Used by SMXG customers to submit RFQs and accepts proposals
2. **Automated Awards Tool** – Used by SMXG to route Notable Achievement Awards and Time-Off Awards thru chain-of-command for approval
3. **SCI Request** – Used by SMXG to request Top Secret clearance
4. **Lab Visit Request** – Used by SMXG to schedule lab visits
5. **IT Approval To Purchase** – Used by SMXG to route IT related purchase requests thru Information Assurance Managers and to the IT dept to receive approval to begin purchase
6. **USB Device Registration** – Used by SMXG to route requests to register USB devices for approval for use on AFNET
7. **SW Install Request** – Used by SMXG to submit tickets for SW installs to UCISO
8. **Enclave Configuration Control Board** – Used by SMXG to submit change requests for enclave networks to virtual board for approval
9. **Voluntary Reassignment Program** – Used by SMXG employees to submit request for reassignment for career broadening within SMXG
10. **A3 Problem Solving Process** – Used by WR ALC implement the AF 8 Step Problem Solving Process
11. **Hazard Reporting Tool** – Used by AFB to submit hazards identified on base to Air Base Wing for resolution
12. **Risk Management Tool** – Used by SMXG Project Managers to identify, track, and analyze project risks
13. **Process Change Request** – Used by SMXG employees to submit change requests for processes
14. **Tools Team Help Desk** – Used by system users to submit help desk tickets, report bugs, and submit recommendations for improvement

# USAF SMGX Appian Apps (In Dev / Test)

1. **Strategic Workload Management** – Used by SMXG to identify and track potential new workloads
2. **Talent Management** – Used by SMXG to on-board and off-board employees
3. **Mishap Reporting** – Used by WR ALC Safety Office to track and manage mishaps reported
4. **Quality Assurance Tool** – Used by SMXG Squadron Quality Assurance personnel to create checklists and execute audits
5. **Project Management Dashboard** – Used by Project Teams to view work orders (integrated w/ external system), risks, work products, defects, requirements, audits, val/ver events, weekly activity reports
6. **Weekly Activity Report** – Used by project team to submit project activities for the week to chain-of-command for review
7. **Squadron Management Dashboard** – Used by Squadron Dirs to view work orders (integrated w/ external system), staffing plans, project status, etc
8. **Validation/Verification Event Management** – Used by SMXG Project Teams to plan, execute, and record results from Val/Ver Events
9. **Negotiated Grievance Process** – Used by Air Base Wing to manage grievances
10. **Arbitration Management Process** – Used by Air Base Wing to manage arbitrations that result from unresolved grievances

# Case Study: Defense Acquisition University

## About DAU

Provides training and continuous education to military and civilian acquisition professionals

## Challenge

CFO mandate to “run DAU like a business”

- Process standardization & policy enforcement
- Operational efficiencies
- Real-time data access

## Appian Solution

### Central Business System

- Purchase Requests, Training Requests, Invoice Tracking, Suspense Tracking, On-boarding/Off-boarding, Hiring and Transfer Actions
- Automated enforcement of all DAU policies
- 50% reduction in on-boarding time
- Reduced requisition processing times
- Real-time report generation on KPIs



*“Appian provides a state-of-the-art tool for financial controls, collaboration, and performance reporting across the DAU.”*

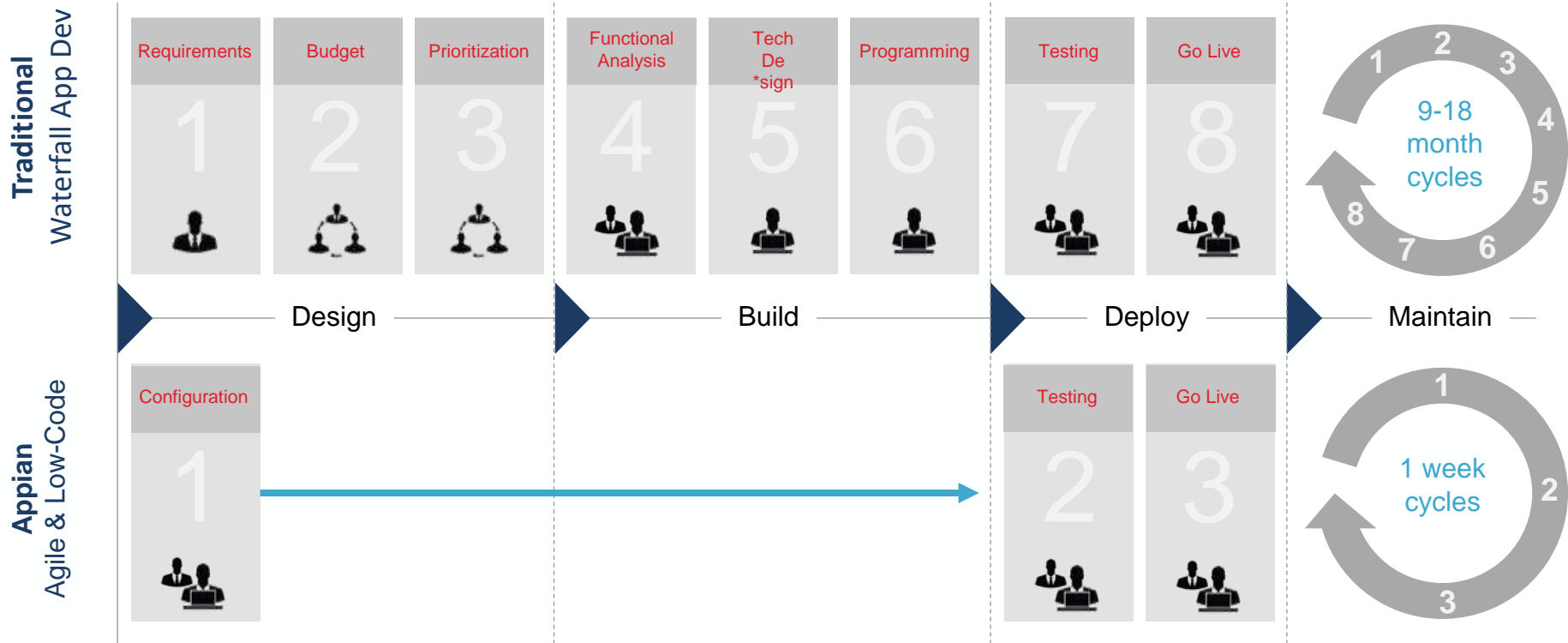
*- Mark Whiteside, Performance and Resource Management Director (CFO)*

# Speed to success

**Gartner**®

“Appian projects are agile, its **time to solution is the fastest** among all vendors, and its projects require fewer internal and external resources.”

# Business and IT working together

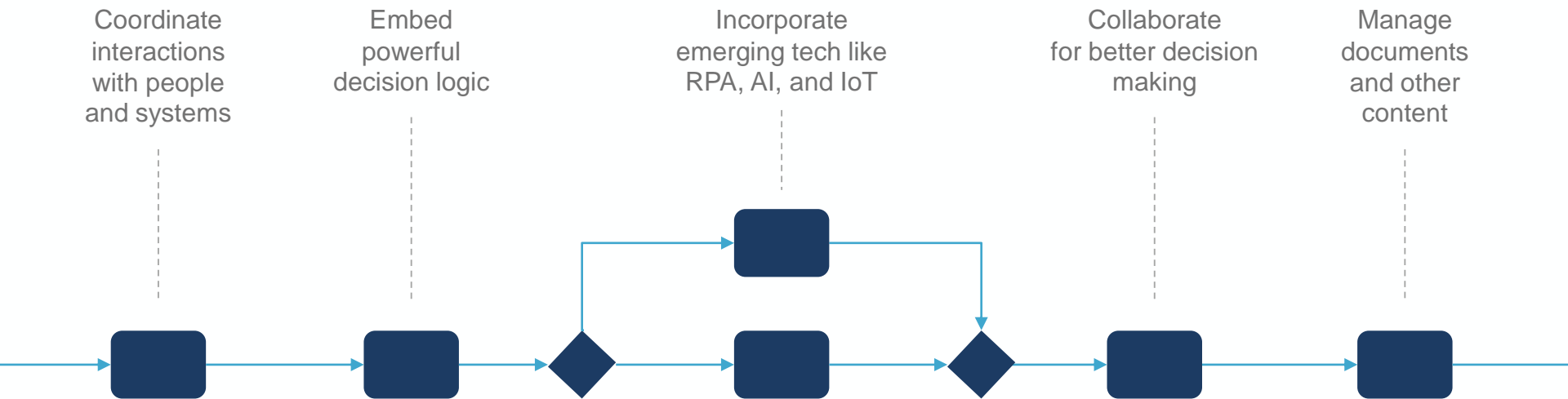


Source: Adapted from Forrester, A Low-Code manifesto for Speeding Up BPM Initiatives

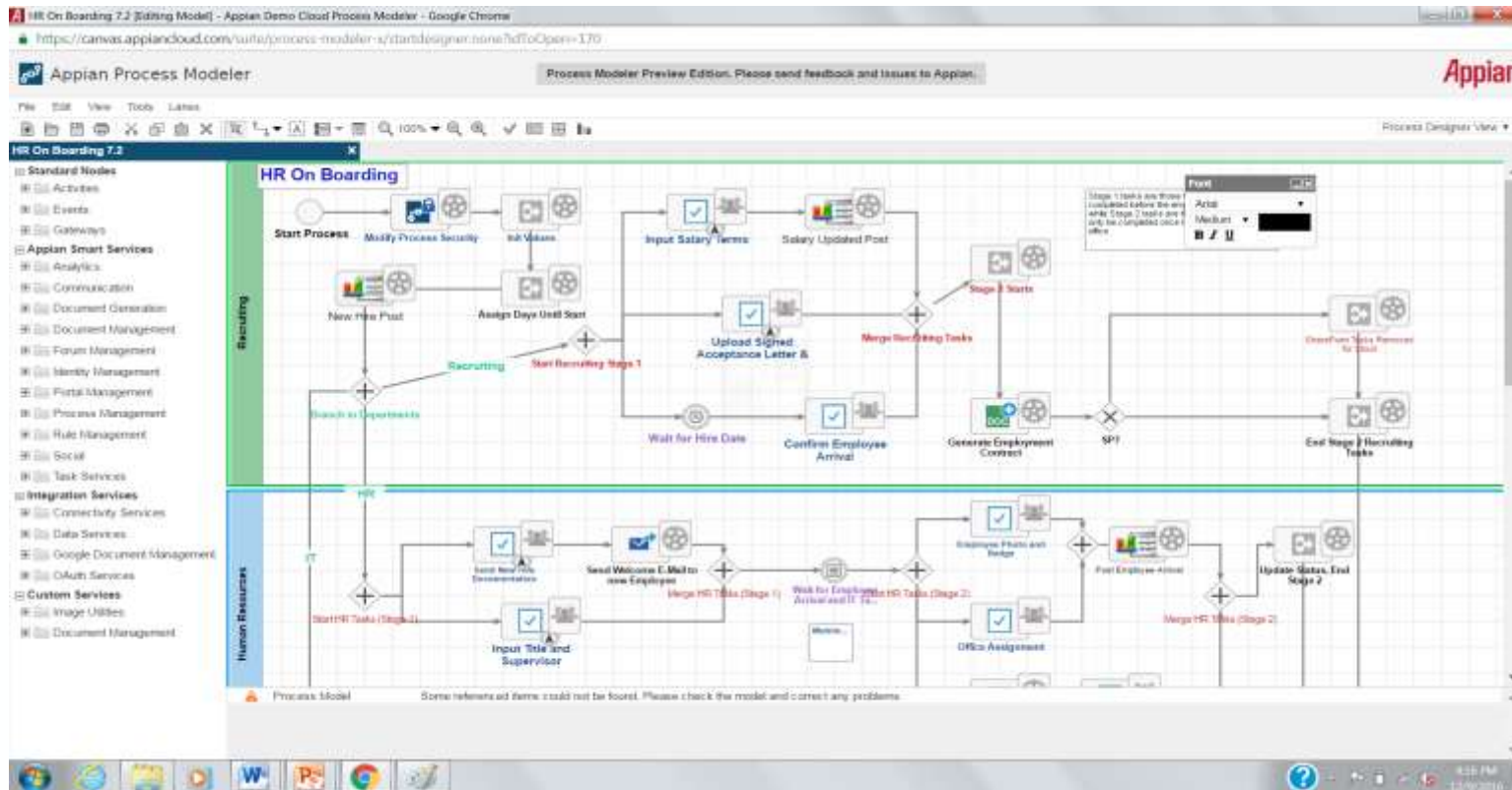


# Manage end-to-end processes without limitations

Automate any process with **ZERO** custom code.



# Appian Process Design



# Intelligence and awareness, out of the box

## Monitor



Complex event processing for real-time tracking, analysis, and response

## Report



Comprehensive visibility into business operations

## Optimize



Self-optimizing processes eliminate bottlenecks and inefficiencies

## Audit



Complete audit trails instantly available for all system activities

# Access everywhere, deploy anywhere



Beautiful, flexible  
user experience

Web and mobile –  
automatically

Run in the Cloud  
or on-premises

# Enterprise-grade

## Mission-critical



Proven scalability and performance for mission-critical applications

## Governed



Unified governance layer ensures data quality and security, and empowers business and IT with reusability

## Secure



## Reliable

BEST-IN-CLASS

# 99.99%

AVAILABILITY

15 minute RTO with high availability

99.95% SLA

# Happy customers

**Gartner**®

“Appian customer references indicated a **higher degree of satisfaction** with the Appian platform, compared with other vendors surveyed.”

# Appian

The Digital Transformation Platform.™