# STRATEGIC GENRE INSIGHTS FOR MICROSOFT'S MOVIE STUDIO: MAXIMIZING POPULARITY AND PROFITABILITY IN FILM PRODUCTION CHRIS KAMAU WANGECI

### OVERVIEW AND BUSINESS UNDERSTANDING

- · Overview: Microsoft's venture into the film industry
- Microsoft, a tech giant with a strong presence in various industries, is venturing into the film industry.
- Background of the business: responding to the trend of corporations entering video content production
- There has been a noticeable trend of prominent corporations entering the arena of original video content production.
- · Responding to this industry shift, Microsoft has decided to explore opportunities in video content production,

Marking a significant departure from its traditional tech-focused endeavors.

- Domain of the business: Microsoft's entry into the intersection of storytelling and financial success
- Microsoft's foray into the film industry positions the company at the dynamic intersection of creative storytelling and financial success.
- Microsoft's objective is to navigate this new domain effectively, leveraging its resources and data-driven insights to make informed decisions.
- Business case: leveraging data-driven insights for informed decisions
- By harnessing the power of data, microsoft aims to gain a competitive edge in the highly dynamic and competitive landscape of movie-making.
- Business understanding: identifying profitable movie genres
- The objective is to uncover actionable insights that will enable microsoft to choose the right genres for its movie production endeavors,

Ensuring a balance between critical acclaim and financial success.

## **RESULTS** Total Profit by Common Movie Genres le10 1.0 0.8 Total Profit 0.4 0.2 0.0 Genres

#### **ANALYSIS**

- the analysis undertaken to achieve objective three, which is to identify the three most reviewed and profitable genres, has provided valuable insights into the film industry. By combining data from multiple sources and applying various data manipulation and visualization techniques, we have gained a comprehensive understanding of which movie genres strike a balance between popularity and financial success.
- First, we examined movie review data from rotten tomatoes and imdb to identify the most reviewed genres. The genres "drama" and "comedy" emerged as the most frequently reviewed genres, demonstrating their enduring appeal to both critics and audiences. These genres have consistently garnered attention and feedback from viewers.
- Next, we explored imdb's dataset to identify genres with the highest average ratings and the most votes. While these metrics indicate the quality and popularity of movies within specific genres, we found that they do not always align with profitability.
- To address the profitability aspect, we merged data from box office mojo with information about production budgets and worldwide gross earnings. This allowed us to calculate the profit for each movie and identify which genres have been the most financially successful. Surprisingly, the horror genre emerged as one of the most profitable genres, with several horror movies achieving remarkable returns on investment. Family and adventure genres also demonstrated high profitability.
- Finally, we combined these findings by identifying common genres across the three datasets rotten tomatoes, imdb, and box office mojo and calculated their total profits. This approach provided a balanced view of genres that not only receive significant attention but also generate substantial financial gains. "Drama" and "comedy" once again stood out as the top two genres in terms of total profit, reaffirming their status as evergreen genres in the film industry.
- In summary, the analysis undertaken for objective three has uncovered valuable insights into the film industry's most reviewed and profitable genres. It has highlighted the enduring popularity of "drama" and "comedy" while shedding light on the unexpectedly high profitability of the horror genre. Filmmakers and industry stakeholders can leverage these findings to make informed decisions about genre selection, aiming to strike a balance between critical acdaim, audience engagement, and financial success in their movie projects.

#### RECOMMENDATIONS

Recommendation 1: invest in drama for balanced success:

Insight: drama consistently ranks among the top-reviewed and most profitable genres.

Recommendation: consider drama films as a core part of the portfolio.

• Recommendation 2: explore comedy for broader appeal:

Insight: comedy receives high reviews and often has A broad audience appeal.

Recommendation: explore comedy as a genre to diversify the portfolio.

Recommendation 3: capitalize on horror's profit potential:

Insight: horror movies are unexpectedly profitable.

Recommendation: consider investing in the horror genre to capitalize on its potential.

#### CONCLUSION

- In conclusion, our in-depth analysis has provided microsoft's new movie studio with a data-driven compass to navigate the intricate world of film production.
- By dissecting movie reviews, imdb ratings, and financial data, we have uncovered genre-based insights that can steer microsoft toward a successful foray into filmmaking. The identification of top-reviewed genres like drama and comedy, coupled with the revelation of the unexpected profitability of horror films, offers a strategic roadmap.
- We recommend that microsoft invests in drama for its reliability, explores comedy to broaden its audience appeal, and ventures into the horror genre to capitalize on its profitability potential.
- Armed with these insights, microsoft is poised to embark on a cinematic journey that harmonizes artistic excellence with financial success, aligning its strategic direction with the ever-evolving dynamics of the film industry.