## WPWA Organizational Planning Retreat 203 Arcadia Road, Hope Valley, RI 02832 January 7, 2017 9:00 a.m. to 3:00 p.m.

## By the end of the event, we hope to achieve the following outcomes:

- 1. Review budgeting terms and categories.
- 2. Develop three funding scenarios and implications for each.
- 3. Based on the most likely scenario, discuss how much new funding is needed and possible sources.
- 4. Agree to the changes that need to be made to the existing governance structure and process to support WPWA's funding scenario and funding goals.

## Agenda

- 9:00 Welcome, goals and flow
- 9:15 Review budgeting terms and categories

Review three expense and revenue categories – do we all understand them?

Review Income scenario

- Ideal revenue scenario and expense implications
- Likely revenue scenario and expense implications
- Worse case revenue scenarios and expense implications

<u>Output</u>: Create a plan for each scenario that details impacts and implications as it relates to staffing, program delivery and long term goals.

11:00 New funding: How much is needed, where does it come from to implement WPWA's mission work plan?

<u>Output</u>: Priority funding sources identified and immediate next steps for pursuing these listed. Note any anticipated changes to staffing structure.

- 12:30 Lunch
- 1:00 What changes need to be made to the existing governance structure and process to support WPWA's funding scenario and funding goals?

<u>Output</u>: List changes that are necessary to the governance process and structure, noting any specific recommendations for changes to the by-laws.

- 2:30 Wrap up and next steps
- 3:00 Adjourn

## WPWA 2017 Budget -- PROPOSED -- as of December 15 2016

INCOME Unrestricted				EXPENSES  Non-Adjustable Costs			
4010 donations & gifts		\$	22,500	Facilities			
4710 endowment interest		\$	8,500	7140 heat	\$	750	
4900 membership dues		\$	30,385	7100 electricity	\$	1,353	
5200 merchandise sales		\$	500	7150 insurance	\$	4,000	
TOTAL		\$	61,885	7170 permits	\$	50	
				7250 maintenance	\$	2,000	
Restricted				TOTAL	\$	8,153	
4600 State Gov't (pass thru) \$ 3,000			3,000				
4420-02 Lattner Foundation	ı :	\$	25,000	Moderately Adjustable Cost	ts		
TOTAL		\$	28,000	Office			
				7030 bank & credit card fees	\$	678	
Very Restricted				7090 dues	\$	400	
4400 Federal Grants		\$	138,500	7110 computers	\$	2,000	
				7160 website/internet	\$	2,280	
UNRES + RESTRIC	:	\$	89,885	7200 office miscellaneous	\$	3,000	
				7210 payroll	\$	1,200	
UNRES + RESTRIC +	VERY S	\$	228,385	7220/7230 Printing/Mailing	\$	1,150	
				7270 staff miscellaneous	\$	1,500	
Pass Through Redu	ction !	\$	85,050	7290 phone	\$	1,343	
State=\$3K Fed=\$82			,	7300 staff development	\$	500	
				7700 bloomerang fee	\$	2,000	
Retained Income	:	\$	143,335	7500 Member Renewal & Appeals	, \$	3,900	
		•	,	TOTAL	\$	19,951	
				TOTAL FACILITIES + OFFICE	\$	28,104	
				Highly Adjustable Costs			
				Staff			
				7810 Exec Director	\$	61,000	
				7825 Program Director	\$	38,150	
				7840 Membership Coordinator	\$	14,560	
				7235 WQ Consultant (Elise)	\$	15,000	
				7855 interns	\$	2,875	
				7860 payroll taxes	\$	10,658	
				7880 health benefits	\$	6,000	
				7890 workmen's comp	\$	735	
				TOTAL	\$	148,978	
				7010 accounting/tax prep	\$	14,620	
				7175 marketing	\$	4,000	
				7999 WQ monitoring	\$	20,000	
				TOTAL	\$	38,620	

**GRAND TOTAL** 

\$ 215,702

VARIANCE \$ 72,367