

**WPWA - Treasurers Report – November 21, 2013**  
**Peter August**

Here are a few observations on the accompanying Profit & Loss Budget Performance (WITHOUT SPECIAL PROJECTS) through quarter 3.

1. The income expense numbers will be way out of whack because we have not received some major outside grants (Champlin, RI Trail Advisory Committee Cronin Project). Hopefully Champlin will be forthcoming. Management elected to not apply for the Cronin funds which would have been all pass through money. The reduced income is offset by a concomitant decrease in grant expenses. This is not a major problem.
2. The government shutdown has created a mess in terms of reimbursement. At the end of the 3<sup>rd</sup> quarter, our accounts receivable was over one-half million dollars. All but \$6K goes out via accounts payable. In the absence of any payables, the account balance would be \$297K (\$250K Revolving Loan Fund + \$47K RICRMC Grant). A huge accounts receivable created a cash flow problem for us. Chris had to tap our \$18K Emergency Fund for \$10K in order to have adequate cash on hand to run the organization. The log jam with government reimbursements appears to be getting resolved. We have recently received \$174K & \$317K from NOAA via CRMC, \$6K owed to WPWA has been repaid to the Emergency Fund, and our cash flow situation is now less dire. Once revenue from the upcoming Annual Appeal begins to flow in, there will be no further cash flow issues. Three separate appeal letters are being drafted that target members in three different giving brackets.
3. Donations and memberships are down but the end of the year is a big time for gifts so hopefully we will make up some ground in the final quarter. I do not see any red flags in the expense part of the financial report.