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Accrual Basis

**Wood-Pawcatuck Watershed Association**  
**Profit & Loss Budget Performance (WITHOUT SPECIAL PROJECTS)**  
**March 2012**

	<u>Mar 12</u>	<u>Budget</u>	<u>Jan - Mar 12</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
4010 · Donations	1,549.45	266.67	5,264.55	5,599.97	19,200.00
4100 · Fiscal Agency Fees	0.00		0.00		100.00
4200 · Fund Raiser Events	0.00		0.00		8,000.00
4400 · Grants	0.00	4,500.00	55,500.00	59,500.00	79,500.00
4700 · Interest & Dividends	19.37	41.67	39.20	124.97	500.00
4800 · Investment/Endowment Revenue	645.10		2,344.93		7,488.00
4900 · Membership Dues	103.00		488.50		23,400.00
5000 · Program Fees	0.00		295.00		11,975.00
5200 · Sales	59.67	125.00	239.67	375.00	1,500.00
5700 · Suspense	30.00		30.00		
<b>Total Income</b>	<u>2,406.59</u>	<u>4,933.34</u>	<u>64,201.85</u>	<u>65,599.94</u>	<u>151,663.00</u>
<b>Cost of Goods Sold</b>					
6030 · Merchandise	0.00		0.00		500.00
<b>Total COGS</b>	<u>0.00</u>		<u>0.00</u>		<u>500.00</u>
<b>Gross Profit</b>	<u>2,406.59</u>	<u>4,933.34</u>	<u>64,201.85</u>	<u>65,599.94</u>	<u>151,163.00</u>
<b>Expense</b>					
7000 · Administration	2,558.40	3,797.90	10,225.91	15,423.90	51,205.00
7020 · Board of Trustees	67.33	41.66	150.52	125.06	500.00
7105 · Endowment Management Fee	50.00		50.00		
7400 · Educational Programs	0.00	181.25	642.51	543.75	2,175.00
7500 · Fund Raising	0.00		0.00		3,000.00
7700 · Membership & Volunteers	0.00		0.00		1,425.00
7800 · Payroll & Benefits	12,058.98	8,968.00	34,538.53	26,904.00	110,416.00
7900 · Recreational Programs	0.00		333.60		3,750.00
7995 · Scientific Monitoring	0.00		25.00	500.00	10,500.00
<b>Total Expense</b>	<u>14,734.71</u>	<u>12,988.81</u>	<u>45,966.07</u>	<u>43,496.71</u>	<u>182,971.00</u>
<b>Net Ordinary Income</b>	<u>-12,328.12</u>	<u>-8,055.47</u>	<u>18,235.78</u>	<u>22,103.23</u>	<u>-31,808.00</u>
<b>Net Income</b>	<u><b>-12,328.12</b></u>	<u><b>-8,055.47</b></u>	<u><b>18,235.78</b></u>	<u><b>22,103.23</b></u>	<u><b>-31,808.00</b></u>