

Copilot for Microsoft 365

Your AI assistant at work

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Copilot for Microsoft 365 is transforming work

60%

of leaders say a lack of innovation or breakthrough ideas is a concern

64%

of people have struggled with finding time and energy to get their work done

70%

of people indicated they would delegate as much as possible to AI to lessen their workloads



68%

said Copilot improved the quality of their work

70%

said Copilot made them more productive

77%

said they didn't want to give Copilot up



Copilot for Microsoft 365

Natural Language



Large Language
Models



Microsoft Graph
- Your Data -



Microsoft 365
Apps



The
Web



Copilot for Microsoft 365

Unlock productivity and unleash creativity



+

M365 Chat

Copilot for Microsoft 365

1



Security
foundation

2



AI at
work

3



Culture
shift

Copilot for Microsoft 365

1



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Culture
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Common questions we hear from customers



How do we know our data is secure?



When will we be able to audit Copilot usage?



What can I do to avoid overexposing our data?



Where is my data processed?



Copilot for Microsoft 365

Built on Microsoft's comprehensive approach



Security



Compliance



Privacy



Responsible AI

Microsoft protects your data and enables you to control it

Protecting your data through the LLMs



Security and
Compliance



Data Usage
and Privacy



Committed to
responsible AI



Inheriting Microsoft 365 policies and controls



Data access &
permissions



User-tenant
focus



Customer data
protection



Data processing
and residency



Microsoft 365 Security and Compliance controls for Copilot

Baseline security



Copilot +
Office 365 E3

Multi-factor Authentication
with security defaults

Manual sensitivity and retention labels for content that can be processed by Copilot (Office only)

Core security controls



Copilot +
Microsoft 365 E3

Conditional Access
policies based on identity, device, location, and network

Manual sensitivity and retention labels for content that can be processed by Copilot (Office + non-Office files, e.g., pdf)

Unified Endpoint management capabilities

Best in class security controls



Copilot +
Microsoft 365 E5

User/session risk
and access control

Automatic sensitivity and retention labels for content that can be processed by Copilot

Discover and evaluate the risk of 400+ AI apps & implement controls for their use at work

Copilot for Microsoft 365

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Microsoft Copilot empowers every end user



Marketing

Jumpstart the creative process and generate ideas while writing



Sales

Stay focused on closing deals with an AI assistant for email



Customer Service

Stay coordinated as a team to resolve more customer issues



Finance

Quickly search across all your data to solve your most complex problems



Operations

Simplify quality reporting and data validation



Data and IT Pros

Effectively manage shared projects and track progress



HR

Store, access, and prioritize notes in a fraction of the time

Public Preview



Copilot Studio

In Copilot for Microsoft 365

Make Copilot work for you

Connect Copilot
to your data
everywhere

Customize copilot to
your business needs
and workflows

Control & manage
customizations
centrally

Early Access Program survey results

All Up Value

- 70% are more **productive**
- 68% improved the **quality of their work**
- 37% feel more **fulfilled at work**
- 71% spend less time on **mundane tasks**

Value by Workflow

- 64% spend less time **processing email**
- 75% spend less time searching for **information in their files**
- 84% find it easier to **take action after a meeting**
- 3.8x faster at catching up on **missed meetings**
- 85% get to a good **first draft faster**

Value by Role / Function

- 79% reduced their **administrative workload**
- 68% keep their CRM **up to date with less effort**
- 67% spend more time with their **customers**
- 64% better **personalize customer engagements**

How much is Copilot worth to users?

77% choose Copilot over free lunch

77% would not want to go back to working without Copilot

30% access to Copilot would influence my choice of employer

Copilot for Microsoft 365

1



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shift

Common questions we hear from customers



Who do I give the first Copilot seats to?



How do I get employees up and running quickly?



What are the ways to measure impact?



Copilot for Microsoft 365

Three-phase approach to business progress

01 Phase



Readiness

- Concentrate licenses in a few key teams
- Start with quick wins
- Create an AI council.

02 Phase



Adoption


- Create a Copilot user community
- Identify Copilot champions and early adopters
- Manage expectations
- Communicate best practices early and often

03 Phase



Measurement

- Quantify impact with the Microsoft Copilot Dashboard
- Meet with your AI council biweekly
- Publicly celebrate successes



5 essential steps to nail your adoption

Get your data house in order

Be intentional about your roll-out

Identify champions to lead the way

Prioritize skilling

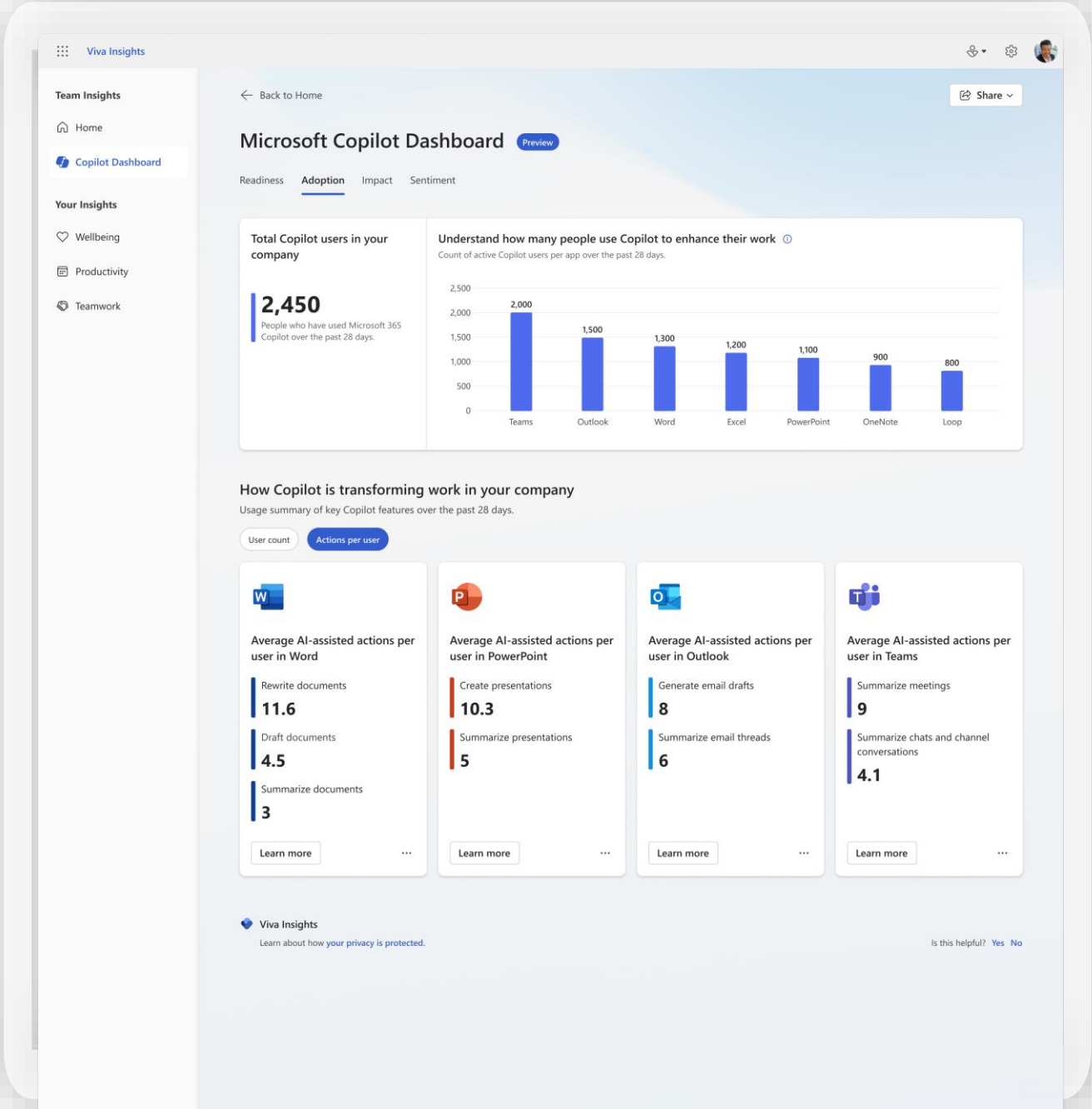
Help people build new habits

- The magic of Copilot lies in its ability to reason over all your organization's data and content
- Becoming an AI-powered organization doesn't happen overnight. It requires a unique strategy
- Enthusiastic advocates can drive AI adoption. Find champions who understand the technology and can inspire others
- Equip your workforce with the necessary skills to leverage AI effectively
- AI transforms workflows. Encourage employees to adapt by emphasizing the benefits

Microsoft Copilot Dashboard

Enable IT and business leaders to plan their AI readiness, drive adoption, and measure the impact of their Microsoft Copilot investment

Public preview



Thank you!