# Affinity - Association Rules Example:

Market Basket Analysis

#### Application of Market Basket Analysis:

- Improve the shop layout
- cross selling, cf. Amazon
- designing catalogues

#### How?

- Establish rules of this kind:
- If the items from set A are bought, then the probability that the items from set C are bought is "x" %.
- Short: if A, then P(C) = x%.
- Based on frequencies in a dataset
- A = 'antecedent', C = 'consequent'



# **Association Rule Mining**

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- Introduction and definitions
- Naïve algorithm
- Apriori
- PCY
- Limiting disk I/O
- FP Growth
- Multi-level association rules
- Incorporating constraints into mining
- Presenting results, other metrics



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## **Association Rule Mining Task**

Given: Set of transactions

Find: IF-THEN rules that predict the occurrence of

an item based on other items in the transaction

TID	Items	
1	Bread, Milk	
2	Bread, Milk, Diaper, Beer, Eggs	
3	Milk, Diaper, Beer, Coke	
4	Bread, Milk, Diaper, Beer	
5	Bread, Milk, Diaper, Coke	

#### **Association Rules**

 ${ Diaper } \rightarrow { Beer },$   ${ Milk, Bread } \rightarrow { Eggs, Coke }$  ${ Beer, Bread } \rightarrow { Milk }$ 

Implication means co-occurrence, not causality!



#### Why Association Rule Mining

- Motivation: Finding regularities in data
  - What products were often purchased together?
  - What kinds of DNA are sensitive to new drug?
- Foundation for many data mining tasks
  - Association
  - Correlation
- Algorithms do not require labeled data or for a user to specify a predefined target concept





- General many-many mapping (association) between items and baskets
- Connection among "items," not among "baskets"
- Focuses on common events, not rare events



#### Definition: Item Set

- Itemset: A collection of one or more items
  - Example: {Bread, Milk}
- k-itemset: An itemset that contains k items
  - 3-itemset: {Bread, Milk, Diaper}

TID	Items
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# Definition: Support and Frequent Itemsets

- Simplest question: find sets of items that appear "frequently" in the baskets
- Support count for itemset I = the number of baskets containing all items in I
- Support: Fraction of transactions that contain an itemset
- Given a support threshold s, sets of items that appear in at least s baskets are called frequent itemsets



#### **Example: Support**

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Itemset	Freq
{Br,M}	4
{Br,D}	3

Support(
$$\{Br,M\}$$
) = 4/5 = 0.8  
Support( $\{Br,D\}$ ) = 3/5 = 0.6



- Items={milk, coke, pepsi, beer, juice}.
- Support = 3 baskets.

$$B_1 = \{m, c, b\}$$
  $B_2 = \{m, p, j\}$   
 $B_3 = \{m, b\}$   $B_4 = \{c, j\}$   
 $B_5 = \{m, p, b\}$   $B_6 = \{m, c, b, j\}$   
 $B_7 = \{c, b, j\}$   $B_8 = \{b, c\}$ 

• Frequent itemsets:



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- Support = 3 baskets.

$$B_1 = \{m, c, b\}$$
  $B_2 = \{m, p, j\}$   
 $B_3 = \{m, b\}$   $B_4 \neq \{c, j\}$   
 $B_5 = \{m, p, b\}$   $B_6 = \{m, c, b, j\}$   
 $B_7 = \{c, b, j\}$   $B_8 = \{b, c\}$ 

Frequent itemsets: {m}



- Items={milk, coke, pepsi, beer, juice}.
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Frequent itemsets: {m}, {c}



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Frequent itemsets: {m}, {c}, {b}



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Frequent itemsets: {m}, {c}, {b}, {j}



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Frequent itemsets: {m}, {c}, {b}, {j},



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Frequent itemsets: {m}, {c}, {b}, {j}, {m,b}



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• Frequent itemsets: {m}, {c}, {b}, {j}, {m,b}



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Frequent itemsets: {m}, {c}, {b}, {j}, {m,b}, {b,c}



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• Frequent itemsets: {m}, {c}, {b}, {j}, {m,b}, {b,c}



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Frequent itemsets: {m}, {c}, {b}, {j}, {m,b}, {b,c}, {c,j}



#### **Definition: Association Rules**

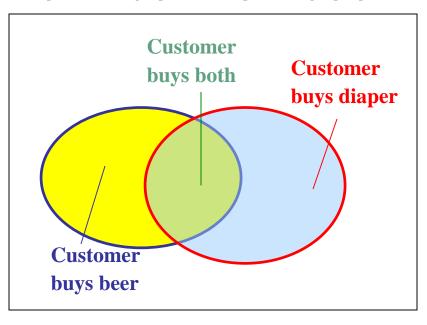
- If-then rules about the contents of baskets
- Given:
  - Set of *items*:  $I = \{i_1, i_2, ..., i_m\}$
  - Set of *transactions*:  $D = \{d_1, d_2, ..., d_n\}$
- An association rule:  $A \Rightarrow B$ , where
  - A ⊂ I
  - B ⊂ I
  - $A \cap B = \emptyset$
- $\{i_1, i_2, ..., i_k\} \rightarrow j$  means: "if a basket contains all of  $i_1, ..., i_k$  then it is *likely* to contain j."



#### Definition: Confidence

- Confidence of this association rule is the conditional probability of j given  $i_1,...,i_k$ 
  - This gives a measure of how accurate the rule is
  - confidence(A  $\Rightarrow$  B) = P(B|A) = sup({A,B}) /sup(A)

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#### Example: Confidence

$$+ B_1 = \{m, c, b\}$$
  $B_2 = \{m, p, j\}$   
 $- B_3 = \{m, b\}$   $B_4 = \{c, j\}$   
 $- B_5 = \{m, p, b\}$   $+ B_6 = \{m, c, b, j\}$   
 $- B_7 = \{c, b, j\}$   $B_8 = \{b, c\}$ 

- An association rule: {m, b} → c
  - Confidence = 2/4 = 50%



#### Interestingness

Given association rule: I → j
 Interest = Confidence( j | I ) - Support( j )

- Interest = 0: I has no influence on j
- Interest > 0: I may cause the presence of j
- Interest < 0: I discourages presence of j</p>



Items		
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Bread, Milk, Diaper, Beer, Eggs		
Milk, Diaper, Beer, Coke		
Bread, Milk, Diaper, Beer		
Bread, Milk, Diaper, Coke		

Itemset	Freq
{Br,M}	4
{Br,D}	3

Support(
$$\{M\}$$
) = 5/5 = 1.0  
Confidence( $Br \rightarrow M$ ) = 4/4 = 1.0  
Interest( $Br \rightarrow M$ ) = Conf( $Br \rightarrow M$ ) - Supp( $M$ ) = 0.0



#### Types of Associations

Boolean:

Bread ^ Milk → Diapers

Items are either purchased or not

• Quantitative:

Look at a range of value



#### Number of Predicates Captured

Single attribute:

Bread ^ Milk → Diapers

Just purchases

Multiple attributes:

```
age in 30..39 ^ income in 42..48K → buys PC
```

Multi-relational:

```
buys(x, PC) ^{\text{friends}(x,y)} \rightarrow \text{buys}(y, PC)
```

Look at relationship between individuals



#### Single or Multiple Level

Single level:

Beer → Diapers

Generic item types

Multiple level:

Jupiler → Happy Baby

Stella → Care

Westmalle → Huggies

Specific beer

Specific diaper brand



#### **Applications: Retail**

- Baskets = sets of products someone bought in one trip to the store
   Items = products
- Example application: given that many people buy beer and diapers together:
  - Run a sale on diapers; raise price of beer
  - Only useful if many buy diapers and beer
- Example application: What items should store stock up on



## **Application: Plagarism**

- Baskets = sentences
   Items = documents containing those sentences
- Items that appear together too often could represent plagiarism
- Notice items do not have to be "in" baskets



## **Application: Web Pages**

Baskets = Web pagesItems = words

 Unusual words appearing together in a large number of documents, e.g., "Brad" and "Angelina," may indicate an interesting relationship