



Dnyaneshwar shankar Dhole

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Objectives

To maintain a sustainable growth rate of 5.1% in agriculture production and food safety, extension of new techniques of agriculture and settlement of agriculture related problems of the farmer. Implementation of different crop production schemes and program for growth in productivity of different crops.

Experience

Area Manager

United Agro

1. Sell a variety of commercial and agricultural equipment Products (Seeds ,Fertilisers ,Vegetable Crops etc) 2. Work on building a book of business by calling potential customers or going to their business. 3. Must have knowledge , experience & expertise in Dealer /Distribution & Channel Sales 4. Able to ascertain the Market Size & Competition Activities in Terms of Branding, Sales Promotion ,Market Share etc in the designated territory 5. Demonstrate how to use the Products , at Field /Site , if required 6. Recommend a different and more efficient product, machine, or service. 7. Prepare MIS & Reporting , as per Management Policies , on regular Basis 8. Conduct business transactions on continuous basis 9. Achieve the Sales Targets and expand the Working Avenues 10. Contribute in the Top Line & Bottom Line , as per Management Policies

Key Skills

Adaptability & Flexibility.Attention to Detail.Collaboration & Teamwork.

Communication.Creativity & Innovation.Independence.

Interpersonal Skills.Leadership & Management.

Qualifications

B.sc. Agriculture

Mahatma Phule Krishi Vidhyapeeth , Rahuri

9/2013 - 6/2017

12th

Shivaji Vidhyalay Bawada

6/2011 - 3/2013

10th

Sharadchandraji Pawar Madhyamik Vidhyalay Lakhewadi

3/2011 - 2/2013

Languages

ENGLISH

Hindi

Marathi

Personal Information

Father Name: Shankar ankush dhole
Date Of Birth: 26/10/1995
CNIC: 9096809446
Nationality: Indian

Marital Status: Single
Address: A/P Lakhewadi Tal- Indapur Dist
-pune

References