

PGDM Finance - Rural Management (Emerging Economies)

Personal InformationDOB – 2nd November 1992

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FLAT NO. 503, 'RAAS' OM SHREE
VRINDAVAN CHS, RAMDEV PARK
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ROAD, MUMBAI- 401107

Permanent Address:

HOUSE NO. G 14, GANDHI NAGAR,
NAKA MADAR, AJMER,
RAJASTHAN- 305001

Certifications

- Advanced Information Technology Training, ICAI (2015)
- CA Integrated Professional Competence Examination, ICAI (2013)
- Orientation Programme, ICAI (2011)

Languages Known

- English
- Hindi
- Sindhi

Achievements

- Stood 3rd in Campus BizQuiz 2018 competition organized by XLRI.
- Stood 2nd in my batch in Trimester 5 in PGDM with GPA 8.82/10
- University Topper in Bachelor of Commerce 2nd year with 80.83%
- Among Top 3 students of my school on securing 92% in CBSE Class 10th.

Interests

- Cycling
- Nature Photography
- Table Tennis

Countries Visited

- Austria
- Germany
- Italy

Academics

Course & Year of Passing	Institute & University	Percentage/CGPA
PGDM Finance - Rural Management (2020)	Welingkar Institute of Management Development & Research (AICTE approved)	7.9/10
CA Integrated Professional Competence Examination (IPCE) (2013)	Institute of Chartered Accountants of India (ICAI)	Group 1 - 52.75 % Group 2 - 54.67 %
Bachelor of Commerce (2013)	Government College, MDS University, Ajmer, Rajasthan	75.16 %
HSC (2010)	St. Mary's Convent Sr. Sec. School, Ajmer, CBSE	80.6 %
SSC (2008)	St. Mary's Convent Sr. Sec. School, Ajmer, CBSE	92 %

Business Exposure➤ **Work Experience**

Kotak Mahindra Bank Ltd.

Relationship Manager

Duration: 7 months

August'20-March'21

- Effectively worked for SME clients towards serving their credit needs in the form of Working Capital Finance, Term loans and Non Fund based facilities.
- Interacted with Directors/Partners of companies/firms to understand their business model, expansion plans, funding requirements and accordingly pitched the Working capital products to the clients.
- Liaised with internal control groups such as Credit, Legal, Technical and Operations and presented the case to the relevant internal forum.
- Disbursement of sanctioned cases, including documentation, security creation, setting up of WC limits and post sanction activities.
- Handled timely renewal of mapped portfolio of 10 clients and catered to their further WC requirement requests.

➤ **Summer Internship**

India Infoline Finance Ltd.

Marketing Intern

Duration: 2 months

May'19-June'19

- Responsible for increasing the customer base for IIFL's Demat Account
- Conducted various marketing activities like corporate activity, investor education drive and interaction with the walk-in customers of partner banks for generating leads.
- Successfully onboarded 25 clients by opening their Demat account with IIFL.

Rural Immersive and Experiential Learning

- Conducted research on livelihood activities of people of Aine village in Dahanu, such as chickoo farming, dye making, fishing and tribal art, under the "Exploring the Grassroots Program"
- Interviewed various stakeholders such as teachers, Panchayat members and retail shopkeepers to get an understanding of village ecosystem and buying behaviour of rural consumers.
- Analysed the unconventional selling methods used by farmers to sell their farm produce in the market, in and around the village Aine, Dahanu.