# Comprehensive F&B Analysis Report

# **Company Overview**

**Restaurant Name**: Seoul Sizzle **Industry**: Modern Korean Fusion

Founded: 2023

Location: Chicago, IL

Employees: 35+

**Revenue**: \$2.1M (Estimated)

Market Share: 3.9% Growth Rate: 45% YoY

### Menu

## Korean BBQ Sets (\$32.95 - \$48.95/person)

- Signature Set
  - Prime Galbi
  - Bulgogi
  - Spicy Pork Belly
  - Marinated Chicken
  - Assorted Banchan (8 pieces)
- Premium Set
  - Waqyu Beef Short Ribs
  - Wine-marinated Beef
  - Truffle Pork Belly
  - Garlic Butter Shrimp
  - Premium Banchan (12 pieces)

# Fusion Small Plates (\$12.95 - \$18.95)

- Kimchi Arancini
- Korean Street Corn
- Bulgogi Sliders
- Gochujang Glazed Wings
- Truffle Kimchi Fries

# Hot Stone Rice Bowls (\$16.95 - \$24.95)

- Bibimbap (Traditional/Fusion)
- Wagyu Beef & Mushroom
- Spicy Seafood Medley
- Vegan Temple Style

### Craft Cocktails (\$13.95 - \$16.95)

- Soju Negroni
- Makgeolli Mule
- Yuzu Whiskey Sour
- Gochugaru Margarita

## **Monday Special**

#### K-BBQ Taco Platter (\$28.95)

Available Mondays only Selection of 3 Korean BBQ meats served with kimchi slaw, ssam wraps, Mexican-inspired sauces, and fusion banchan

# **Strengths**

- Interactive dining experience
- High-quality meat selection
- Unique fusion concept
- Professional table service
- State-of-the-art ventilation

### Weaknesses

- High operational costs
- Complex staff training
- Limited vegetarian options
- Extended dining times
- Premium pricing

# **Atmosphere**

- Modern industrial design
- Built-in grills with LED controls
- Private cooking rooms
- K-pop music videos
- · Neon art installations
- Outdoor terrace
- Open kitchen view

# **Key Clients**

- Young urban professionals
- Food enthusiasts
- Corporate groups
- Special occasion diners
- K-culture fans
- Social media influencers

# **Competitive Advantages**

- Custom-built grills
- Proprietary marinades
- Chef-guided experiences
- Premium meat sourcing
- Fusion innovations

# **Key Performance Metrics**

#### **Most Profitable Menu Items**

- 1. Premium BBQ Set (68% profit margin)
- 2. Craft Cocktails (75% profit margin)
- 3. Truffle Kimchi Fries (70% profit margin)
- 4. Wagyu Beef & Mushroom Bowl (62% profit margin)

#### **Digital Operations**

**Online Ordering Breakdown** - Direct reservations: 55% - Private room bookings: 25% - Walk-in seating: 15% - Event catering: 5%

#### **Customer Feedback Analysis**

**Most Common Complaints** - Extended wait times for premium cuts - High minimum spending requirements - Smoke ventilation in some areas - Complex ordering system

**Most Praised Aspects** - Meat quality and variety - Unique fusion flavors - Interactive dining experience - Attentive staff guidance