

Advanced Microeconomics winter term 2025/26

Exercise 2

Please solve the exercises below by Wednesday, November 5th. We will discuss them in our exercises (see Stud.IP). To obtain a bonus point, you need to upload your answers as a single pdf in the StudIP folder “Student Solutions Exercise 2”. The **document name should start with your surname**. If you prepared the answer in a group of up to 3 students, please only submit one document that contains the names of all contributing students. The DEADLINE is November 5th, 7:30 so that we have a chance to quickly scroll through your submissions to suggest one for presentation.

Question 1 (Synergies)

Two division managers can invest time and effort in creating a better working relationship. Each invests $e_i \geq 0$, and if both invest more then both are better off, but it is costly for each manager to invest. In particular, the payoff function for player i from effort levels (e_i, e_j) is $v_i(e_i, e_j) = (a + be_j)e_i - \frac{1}{2}e_i^2$, where $a > 0$ and $0 < b < \frac{1}{2}$.

- (a) What is the best response function of each player?
- (b) Find the Nash equilibrium of this game.
- (c) Find the efficient solution of this game and compare it to the Nash equilibrium.

Question 2 (Monitoring and mixed strategies)

An employee (player 1) who works for a boss (player 2) can either work (W) or shirk (S), while his boss can either monitor the employee (M) or ignore him (I). Like most employee-boss relationships, if the employee is working then the boss prefers not to monitor, but if the boss is not monitoring then the employee prefers to shirk. The game is represented in the following matrix:

		Player 2	
		M	I
Player 1	W	(1, 1)	(1, 2)
	S	(0, 2)	(2, 1)

- a) Find all Nash equilibria of this game (i.e. equilibria in pure and in mixed strategies). Do you find the result “realistic”?

If P_2 plays $M \rightarrow W$ best

If P_2 plays $I \rightarrow S$ best

No Nash equilibrium

If P_1 plays $W \rightarrow I$ best

If P_1 plays $S \rightarrow M$ best

WM Best E Yes

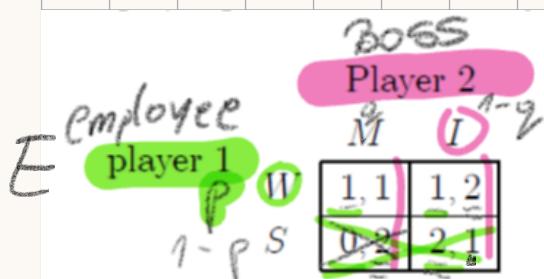
W1 yes

SM yes

S1 yes

Mixed Strategies:

B $v_1(W, S)$ $v_2(M, I)$



$$S_E(W, S) \Leftrightarrow (p, 1-p)$$

$$S_B(M, I) \Leftrightarrow (q, 1-q)$$

Formular
 $p + 1-p$

PL 2
 Boss(M): $p \cdot 1 + 1-p = 2-p$

Boss(I): $p \cdot 2 + 1-p \cdot 1 = 2p + 1-p = 1+p$

$$\begin{aligned} 2-p &= 1+p \\ 2-1 &= p+p \\ 1 &= 2p \\ p &= \frac{1}{2} \end{aligned}$$

PL1 Employee

If E works(w): $1 \cdot q + 1 \cdot (1-q) = 1$

$$\text{If } E \text{ Shirkles}(S) : 0 \cdot q + 2 + (1-q) = 2 - 2q$$

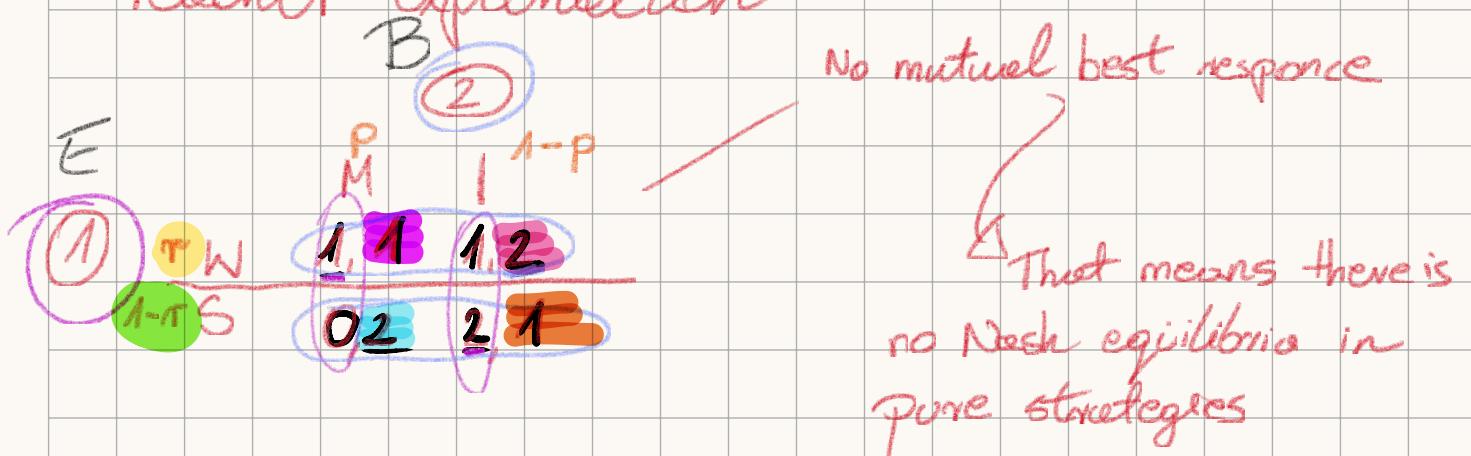
$$1 = 2 - 2q$$

$$-1 = -2q$$

$$q = \frac{1}{2}$$

// -2

Teacher explanation:



Mixed strategies

r : probability that player 1 plays W

p : probability that player 2 plays M

N_A
 $K_R Y_2$
 Giebig
 /some kind of forced line

Player 1 chooses r such that 2 is indifferent between his pure strategies

$$E_2(M) = E_2(1)$$

$$r \cdot 1 + (1-r) \cdot 2 = r \cdot 2 + (1-r) \cdot 1$$

$$r + 2 - 2r = 2r + 1 - r$$

$$2 - r = r + 1$$

$$(r = 0,5)$$

$$r + 2 - 2r = 2r + 1 - r$$

$$2r + 2 = 4r + 1 - r$$

$$2 = 2r + 1$$

$$1 = 2r$$

$$0,5 = r$$

Player 2 chooses p such as player 1 is indifferent between his pure strategies:

$$E_1(W) = E_1(S)$$

$$p \cdot 1 + (1-p) \cdot 1 = p \cdot 0 + (1-p) \cdot 2$$

$$p + 1 - p = 2 - 2p$$

$$p = 0,5$$

~~Opt:~~

Nash equilibrium $(\tau^*, p^*) = (0,5, 0,5)$

		2 B			
		P	1-P		
1		1, 1	1, 2		
E	M				
1	τW	1, 1	1, 2		
	$1-\tau S$	0, 2	2, 1		

$= ((0,5, 0,5), (0,5, 0,5))$

this is player 1 this is player 2

$$p + (1-p) = (1-p) \cdot 2$$

$$\cancel{p} + 1 - \cancel{p} = 2 - 2p$$

$$1 = 2 - 2p \quad | -2 \quad | +$$

$$+1 = +2p$$

$$0,5 = p$$

**Q
1**

Question 1 (Synergies)

Two division managers can invest time and effort in creating a better working relationship. Each invests $e_i \geq 0$, and if both invest more than both are better off, but it is costly for each manager to invest. In particular, the payoff function for player i from effort levels (e_i, e_j) is

$$v_i(e_i, e_j) = (a + be_j)e_i - \frac{1}{2}e_i^2, \text{ where } a > 0 \text{ and } 0 < b < \frac{1}{2}.$$

each Manager is
trying to maximize
the payoff

cost of
effort

- What is the best response function of each player?
- Find the Nash equilibrium of this game.
- Find the efficient solution of this game and compare it to the Nash equilibrium.

Manager Manager

Players 1, 2

investment: $e_i \geq 0$

Strategies

Payoffs e_i, e_j

derivative 2)

$$\frac{\delta \Delta v_i}{\delta \Delta e_i} = (a + be_j) - e_i$$

payoff

Δv_i

investment

Marginal benefit

Marginal cost

RTY
maximizes synergies

Where the one "e_i" my narrative went?

$$-\frac{1}{2}e_i^2 \rightarrow \Delta \rightarrow -e_i$$

$$\frac{\delta v_i}{\delta e_i} = a + be_j - e_i$$

$$e_1^* = a + be_2 - e_1$$

$$e_2^* = a + be_1 - e_2$$

$$\text{Solve for } e_i \quad (a + be_j) - e_i = 0$$

$$e_i = a + b_j$$

be synergies:

$$e_1 = e_2$$

$$0 = a + be_2 - e_1$$

$$e = a + be$$

$$e - be = a$$

$$e(1-b) = a$$

$$e^{NE} = \frac{a}{1-b}$$

the best investment

Best response: $e^* = a + be / -be$

$$e - be = a$$

$$e(1-b)$$

Solve for e

$$e(1-b) = \alpha$$

$$e = \frac{\alpha}{1-b}$$

Nash equilibrium

The point where both managers best responses are consistent with each other

c) Efficient Selection



→ This means maximizing the sum of both payoffs

Total payoff "W"

$$W(e_i, e_j) = V_i + V_j = (\alpha + b e_j) e_i - \frac{1}{2} e_i^2 + (\alpha + b e_i) e_j - \frac{1}{2} e_j^2$$

$$= \cancel{\alpha e_i} + \cancel{b e_j e_i} - \cancel{\frac{1}{2} e_i^2} + \cancel{\alpha e_i} + \cancel{b e_i e_j} - \cancel{\frac{1}{2} e_j^2}$$

$$= \cancel{\alpha(e_i + e_j)} + \cancel{2b e_i e_j} - \cancel{\frac{1}{2}(e_i^2 + e_j^2)}$$

$$W = V_1 + V_2$$

$$= \cancel{\alpha e_1} + \cancel{b e_2 e_1} - \cancel{\frac{1}{2} e_1^2} + \cancel{\alpha e_2} + \cancel{b e_1 e_2} - \cancel{\frac{1}{2} e_2^2}$$

Derivative

$$\frac{\partial V}{\partial e_1} = \cancel{\alpha} + \cancel{2b e_2} - e_1$$

$$\frac{\partial V}{\partial e_2} = \cancel{\alpha} + \cancel{2b e_1} - e_2$$

$$e_2 = \alpha + 2be$$

$$e^* = \frac{\alpha}{1-2}$$

Teacher explanation:

$$e \geq 0$$

$$V_i(e_i, e_j) = (\alpha + b \cdot e_j) \cdot e_i - \frac{1}{2} \cdot e_i^2$$

a) best response function:

First Order Condition

FOC:

$$\alpha + b \cdot e_j - e_i = 0$$

$$\Rightarrow e_i = \alpha + b \cdot e_j \rightarrow \text{best response function}$$

$$e_1 = \alpha + b \cdot e_2$$

$$e_2 = \alpha + b \cdot e_1$$

b) The game is symmetric so that in equilibrium $e_1 = e_2, e_i = e_j$

$$\rightarrow e_i = \alpha + b \cdot e_i$$

$$e_i - b \cdot e_i = \alpha$$

$$e_i \cdot (1-b) = \alpha$$

$$e_i = \frac{\alpha}{1-b} \rightarrow \text{Nash equilibrium}$$

(1-b)

c) Efficient solution:

maximize overall profit

$$\max_{e_1, e_2} \underbrace{(\alpha + b \cdot e_2) \cdot e_1 - \frac{1}{2} e_1^2}_{\text{Player 1}} + \underbrace{(\alpha + b \cdot e_1) \cdot e_2 - \frac{1}{2} e_2^2}_{\text{Player 2}}$$

$$FOC: \alpha + b \cdot e_j - e_i + b \cdot e_i = 0$$

$$e_i = e_j$$

$$\alpha + b \cdot e_i - e_i + b \cdot e_i = 0$$

$$\alpha = -b \cdot e_i + e_i - b \cdot e_i$$

$$\alpha = e_i \cdot (-b + 1 - b)$$

$$\alpha = e_i \cdot (1 - 2b)$$

$$e_i = \frac{\alpha}{1 - 2b}$$

$$2b > b$$

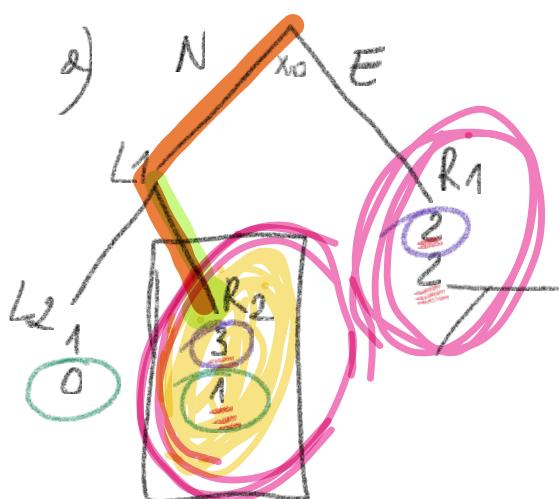
We conclude that $e_i = \frac{\alpha}{1 - 2b} > e_i = \frac{\alpha}{1 - b}$ due to
lower denominator

Question 3 (Trembling hand)

Consider the following sequential game between Player 1 and Player 2:

- Player A moves first and chooses L1 or R1.
- If A chooses R1, the game ends immediately with the payoff (2, 2).
- If A chooses L1, then Player B moves and chooses between L2 and R2:
 - L2 leads to a payoff of (1, 0).
 - R2 leads to a payoff of (3, 1).

- a) Draw the extensive form (game tree) of the game.
- b) Which Nash equilibria exist, and which solution results from backward induction?
- c) Which Nash equilibrium is Pareto optimal?
- d) Is the solution obtained by backward induction in part (a) also trembling-hand perfect?

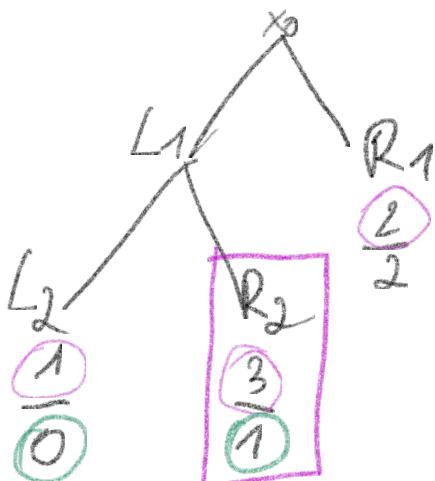


b) Nash equilibria , R1, R2, L1
From backwards L1 R2

c) - Pareto optimal R1 and L1, R2

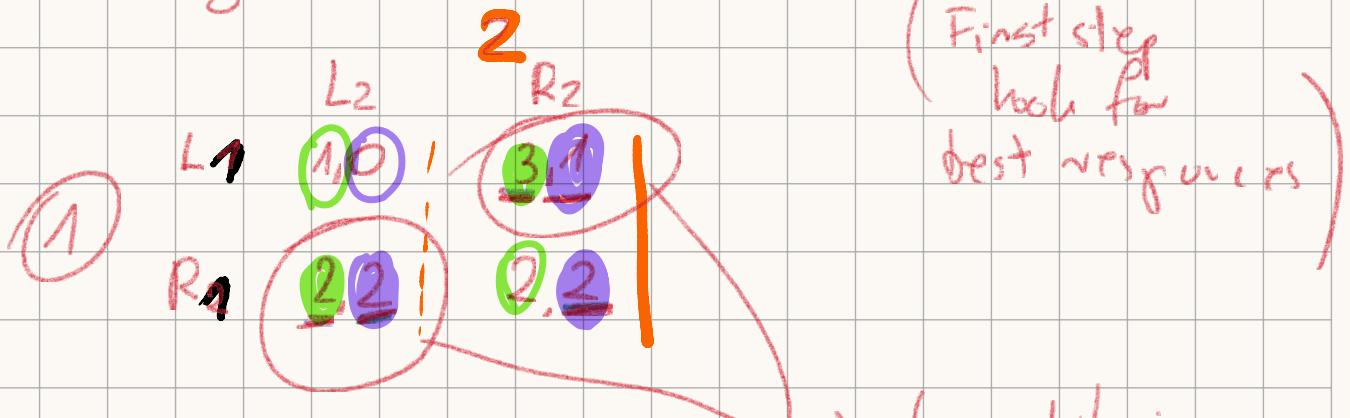
d) Yes bc it uses credible threats

No player uses a weakly dominated or non-credible strategy



Teacher explanation

b) Transferring into the matrix:



Backward induction:

Nash equilibrium
in pure strategies
(bc both best response)
that is

Compare for player 2



Compare values player 1

c) Both are pareto optimal none is dominated.

You cannot make one player better off without making the other worse off

d) Trembling Hand : $(3, 1) > L_1, R_2 >$ is that trembling hand

L_1, R_2 is always trembling hand perfect

for player 2 since R_2 is a dominant strategy.

So looking at player 1:

ε = probability that player 2 does NOT play R_2

Expected payoff of Player 1:

$$E_1(L_1) = (1-\varepsilon) \cdot 3 + \varepsilon \cdot 1 = \\ = 3 - 2\varepsilon$$

$$E_1(R_1) = (1-\varepsilon) \cdot 2 + \varepsilon \cdot 2 \\ = 2 - 2\varepsilon + 2\varepsilon \\ = 2$$

$$E_1(L_1) > E_1(R_1)$$

$$3 - 2 \cdot \varepsilon > 2$$

$$\varepsilon < 0.5$$

L_1, R_2 is trembling hand perfect for player 1 if player 2 trembles with

$$\varepsilon < \frac{1}{2}$$