

# Results on the PASCAL PROMO challenge

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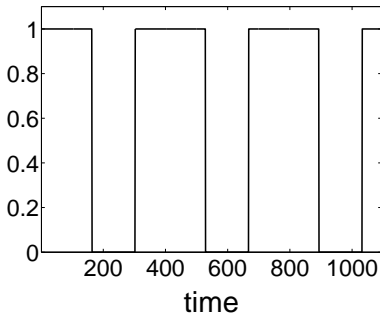
## The challenge

**Data:** consists of two (simulated) time series

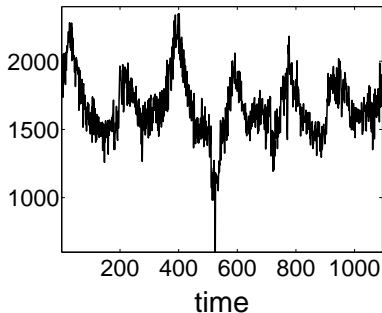
$$\begin{aligned} u_d(1), \dots, u_d(1095) &\in \{0, 1\}^{1000} && \text{promotions} \\ y_d(1), \dots, y_d(1095) &\in \mathbb{R}^{100} && \text{product sales} \end{aligned}$$

**Challenge:** find  $\leq 50$  promotions that affect each product sales

7th promotion



3rd product sales



## Comments

- time series nature of the data  $\implies$  **dynamic phenomenon** (the current output may depend on past inputs and outputs)
- it is natural to think of the promotions as inputs (causes) and the sales as outputs (effects)
- **multivariable data**:  $m = 1000$  inputs,  $p = 100$  outputs
- $T = 1095$  data points—very few, relative to  $m$  and  $p$
- even static linear model  $y = Au$  is **unidentifiable** ( $A$  can not be recovered uniquely from  $(u_d, y_d)$ ) for  $T < T_{\min} := 10^5$
- prior knowledge that a few ( $\leq 50$ ) inputs affect each output helps ( $T_{\min} = 5000$ ) but doesn't recover identifiability
- this prior knowledge makes the problem **combinatorial**

# Proposed model

## Main assumptions:

1. **static input-output relation**  $y_j(t) = a_j u(t)$   
(this implies that one output can not affect other outputs)
2. there is offset and seasonal component, which is sine, *i.e.*,

**Base line:**  $y_{bl,j}(t) := b_j + c_j \sin(\omega_j t + \phi_j)$

## The model is

$$y_j(t) = y_{bl,j}(t) + A u(t)$$

or, with  $Y := [y(1) \ \cdots \ y(T)]$ ,  $U := [u(1) \ \cdots \ u(T)]$ , *etc.*,

$$Y = Y_{bl}(b, c, \omega, \phi) + AU$$

# Identification problem

## Parameters:

$A \in \mathbb{R}^{p \times m}$	—	input/output (feedthrough) matrix
$b := (b_1, \dots, b_p) \in \mathbb{R}^p$	—	vector of offsets
$c := (c_1, \dots, c_p) \in \mathbb{R}^p$	—	vector of amplitudes
$\omega := (\omega_1, \dots, \omega_p) \in \mathbb{R}^p$	—	vector of frequencies
$\phi := (\phi_1, \dots, \phi_p) \in [-\pi, \pi]^p$	—	vector of phases

## Identification problem:

minimize    over the parameters     $\| Y_d - Y_{bl}(b, c, \omega, \phi) - AU_d \|^2$   
subject to    each row of  $A$  has at most 50 nonzero elements.

combinatorial, constrained, nonlinear, least squares problem

## Solution approach

Model:  $\hat{y}_j(t) = b_j + c_j \sin(\omega_j t + \phi_j) + Au(t)$

Linear in  $A, b, c$ . Nonlinear in  $\omega, \phi$ . Combinatorial in  $A$ .

Our approach: Split the problem into two stages:

1. **Baseline estim.:** minimize over  $b, c, \omega, \phi$ , assuming  $A = 0$ .  
Nonlinear LS problem. We use local optimization.
2. **I/O function etim.:** minimize over  $A, b, c$ , with  $\omega, \phi$  fixed.  
This is a combinatorial problem. We use the  $\ell_1$  heuristic.

This approach simplifies the solution but leads to **suboptimality**.

## Identification of the autonomous term

The problem **decouples into  $p$  independent problems**:

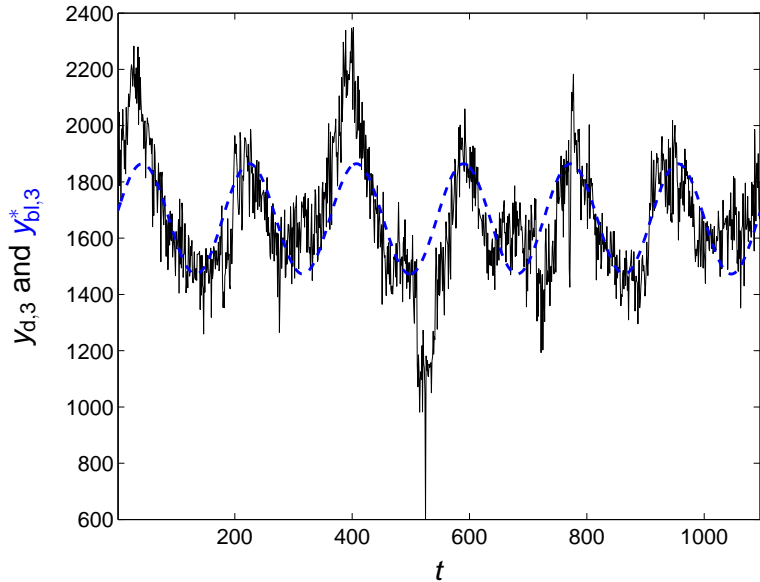
$$\begin{aligned} \text{minimize} \quad & \text{over } b_j, c_j, \omega_j \in \mathbb{R}, \phi_j \in [-\pi, \pi] \quad \|y_{d,j} - y_{bl,j}(b_j, c_j, \omega_j, \phi_j)\|_2 \\ & (1) \\ & (y_{d,j} \text{ --- } j\text{th row of } Y_d, \quad y_{bl,j} \text{ --- } j\text{th row of } Y_{bl}) \end{aligned}$$

A special case of the line spectral estimation problem, for which solution subspace and maximum likelihood (ML) methods exist.

We use the ML approach, *i.e.*, **local optimization**, assuming  $\omega_j = 12\pi/T$  (one year period) or  $6\pi/T$  (half year period).

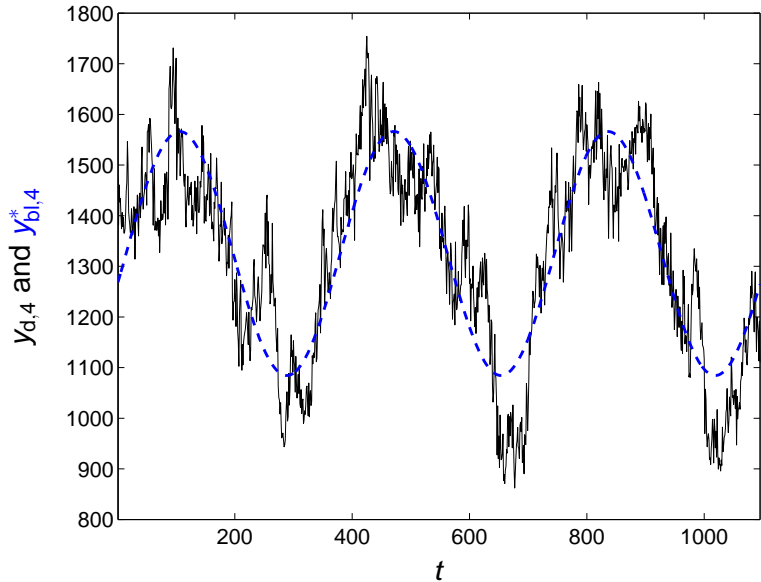
Furthermore, we eliminate the “linear” parameters  $b_j, c_j$  by projection  $\rightsquigarrow$  **VARPRO method**

## Baseline





## Baseline



## Identification of the term involving the inputs

Problem:

$$\begin{aligned} & \text{minimize} \quad \text{over } b_j, c_j, a_j \quad \|y_{d,j} - y_{bl,j}(b_j, c_j, \phi_j^*, \omega_j^*) - a_j^\top U_d\|_2 \\ & \text{subject to} \quad a_j \text{ has at most 50 nonzero elements} \end{aligned} \quad (2)$$

Proposed heuristic:

$$\begin{aligned} & \text{minimize} \quad \text{over } b_j, c_j, a_j \quad \|y_{d,j} - y_{bl,j}(b_j, c_j, \phi_j^*, \omega_j^*) - a_j^\top U_d\|_2 \\ & \text{subject to} \quad \|a_j\|_1 \leq \gamma_j \end{aligned} \quad (3)$$

$\gamma_j > 0$  is parameter controlling the sparsity vs accuracy trade-off

## Choice of the regularization parameter $\gamma_j$

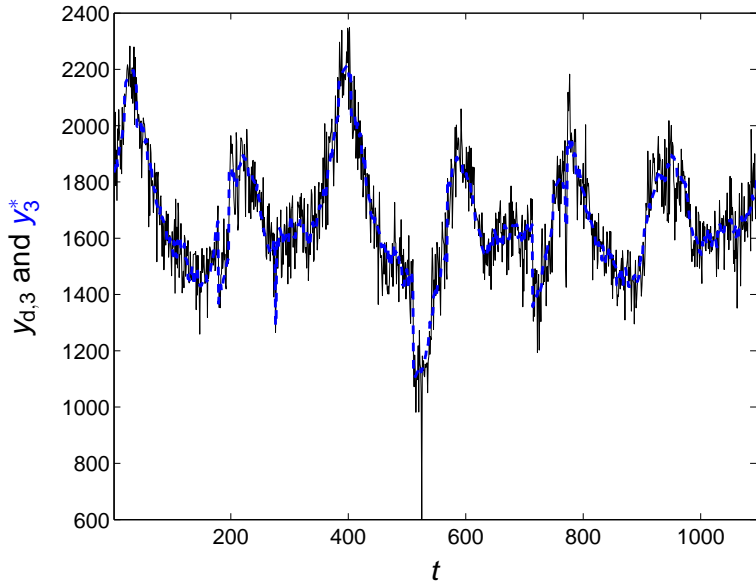
If we fix the nonzero elements to be the first 10 elements, the optimal solution (with this choice of the nonzero elements) is

$$\mathbf{a}_j := [(\mathbf{y}_{\text{d}j} - \mathbf{y}_{\text{bl},j}) \mathbf{U}_{\text{d}}(1:10, :)^+ \quad \mathbf{0}_{1 \times (m-10)}]$$

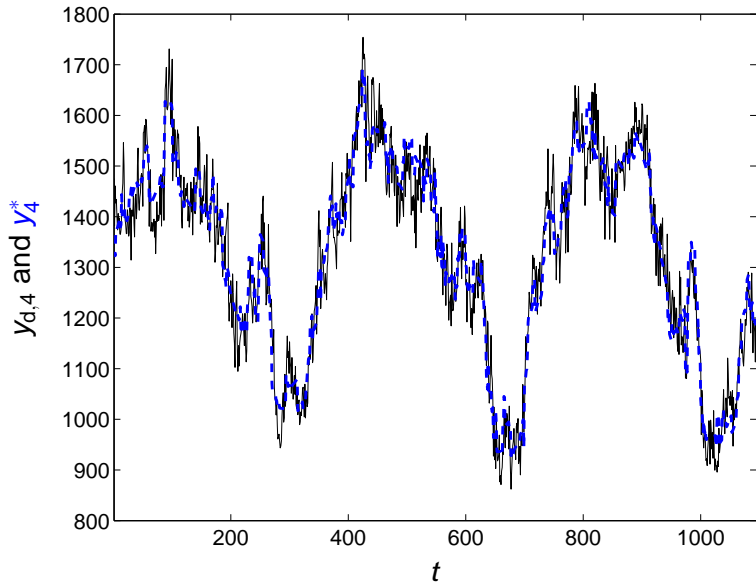
Let  $\mathbf{a}^*$  be the optimal solution over all choices of the nonzero elements.

Since  $\|\mathbf{a}_j^*\|_1 = \gamma_j$ , a heuristic choice for  $\gamma_j$  is  $\gamma_j := \|\mathbf{a}_j\|_1$ .

## Complete model (baseline and 24 inputs)



## Complete model (baseline and 25 inputs)



## Nonuniqueness of the solution

For uniqueness of  $A$ , we need  $U_d$  to be full row rank.

Special cases that lead to rank deficiency of  $U$ :

- **Zero inputs** can't affect the output. Removing them leads to an equivalent reduced model. For maximum sparsity, assign zero weights in  $A$  to those inputs.
- **Inputs that are multiples of other inputs** lead to essential nonuniqueness that can not be recovered by the sparsity.

**Preprocessing step: remove redundant inputs.**

# Algorithm

1. **Input:**  $U_d \in \mathbb{R}^{m \times T}$  and  $Y_d \in \mathbb{R}^{p \times T}$ .
2. **Preprocessing:** detect and remove redundant inputs.
3. **For**  $j = 1$  **to**  $p$ 
  - 3.1 **Identify the baseline**  $\rightsquigarrow (\omega_j^*, \phi_j^*, c_j^*, a_j^*)$
  - 3.2 **Identify the I/O relation**  $\rightsquigarrow (b_j^*, c_j^*, a_j^*)$ , sparsity pattern of  $a_j^*$
  - 3.3 **Solve (2) with fixed sparsity pattern**,  $\phi_j = \phi_j^*$  and  $\omega_j = \omega_j^*$   
 $\rightsquigarrow (b_j^*, c_j^*, a_j^*)$
4. **Postprocessing:** add zero rows in  $A^*$  corresponding to the removed inputs
5. **Output:**  $Y_{bl}(b^*, c^*, \omega^*, \phi^*)$  and  $A^*$

### Identification of the baseline:

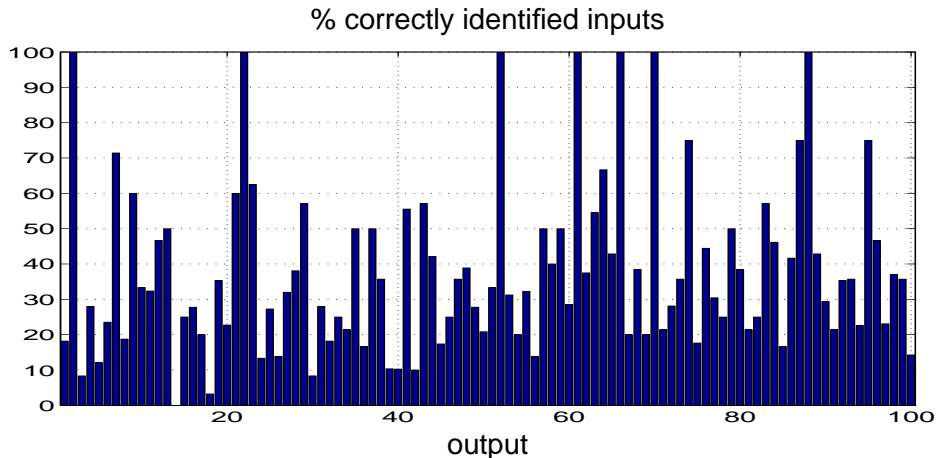
1. Let  $f', \phi_j'$  be minimum value/point of (1) with  $\omega_j = 6\pi/T$ .
2. Let  $f'', \phi_j''$  be minimum value/point of (1) with  $\omega_j = 12\pi/T$ .
3. If  $f' < f''$ ,  $\omega_j^* := 6\pi/T$ ,  $\phi_j^* := \phi_j'$ , else  $\omega_j^* := 12\pi/T$ ,  $\phi_j^* := \phi_j''$ .

### Identification of the baseline:

1. Let  $\gamma_j := \|(y_{d,j} - y_{bl,j})U_d(1:10,:)^+\|_1$ .
2. Let  $a_j'$  be solution to (3) with  $\phi_j = \phi_j^*$ ,  $\omega_j = \omega_j^*$ .
3. Determine the sparsity pattern of  $a_j'$ .



# Results on the PROMO challenge



Total: 2321 true inputs, 1796 identified inputs, of which 507 correct.

Code: <http://www.ecs.soton.ac.uk/~im/challenge.tar>